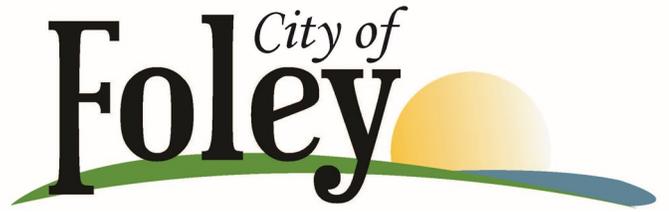


City of Foley

Fiscal Year 2022 Budget

October 1, 2021 – September 30, 2022



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City of Foley, Alabama
Fiscal Year 2021 Budget
Table of Contents

	Page
Cover Page	1
Table of Contents	3
Budget Resolution	5
Map of City Location	8
Elected and Appointed Officials	9
City Organizational Chart	10
Distinguished Budget Presentation Award Budget fiscal year beginning October 1, 2020	11
General Fund Cash Flow Summary	12
Management's Budget Message	15
Budget Process	20
Fund Structure	26
Financial Summaries - Adopted Budgets	29
City Wide Consolidated	30
General Fund	33
Fire AdValorem Fund	37
Library Fund	38
Recreational Activities Fund	39
Gas Tax Fund	40
Court Corrections Fund	41
Jail Corrections Fund	42
Foley Sports Tourism - Event Center Operations	43
Foley Sports Tourism - Multi-Use Fields Operations	44
Impact Fee Fund	45
Public Facilities Cooperative District	46
Public Athletic & Sports Facilities Cooperative District	47
Public Cultural & Entertainment Facilities Cooperative District	48
2006A Series General Obligation Warrant Fund	49
Qualified Energy Conservation Bonds of 2013	50
Economic Incentives Fund	51
2014 Series General Obligation Warrant Fund	52
2015 Series General Obligation Warrant Fund	53
2019 Series General Obligation Warrant Fund	54
2021 Series General Obligation Warrant Fund	55
Coastal Alabama Farmers' and Fishermen's Market, Inc.	56
Sanitation Fund	57
Departmental Descriptions with Financial Summaries and Personnel Information	58
General Government	
General Government	59
Municipal Complex	64
Municipal Court	66
Information Technology	69
Maintenance Shop	71
Public Works	73
Airport	75
Public Safety	
Police	77
Fire	80
Community Development	83
Environmental	85

City of Foley, Alabama
Fiscal Year 2021 Budget
Table of Contents

	Page
Highway and Streets	
Street	87
Engineering	89
Sanitation	91
Recreation	
Parks	93
Library	95
Recreation	99
Sports Tourism	101
Horticulture	103
Marketing	105
Senior Center	107
Beautification	109
Nature Parks	111
Fund Balance Analysis	114
Major Revenues	114
Major Expenses	120
Capital Expenditures and Long Range Plans	131
Debt	167
Statistics	173
Glossary	179



City of Foley, AL

407 E. Laurel Avenue
Foley, AL 36535

Signature Copy

Resolution: 21-1325-RES

File Number: 21-0534

Enactment Number: 21-1325-RES

A Resolution Adopting Fiscal Year 2022 Budgets

WHEREAS, budgets for the following City of Foley funds are adopted in their entirety: General Fund, Fire Dept. Ad Valorem Fund, Library Fund, Recreational Activities Fund, Gas Tax Fund, Court Corrections Fund, Jail Corrections Fund, Foley Sports Tourism Event Center Operations, Foley Sports Tourism Event Multi-Use Fields Operations, Economic Incentive Funds, Debt Service Funds, Impact Fee Fund, and the Sanitation Fund, and

WHEREAS, budgets for the following component units are included in the City's Budget Report: Public Facilities Cooperative District (PFCDD) Funds, Public Athletic and Sports Facilities Cooperative District (PASFCDD) Funds, Public Cultural and Entertainment Facilities Cooperative District (PCEFCDD) Funds, and Coastal Alabama Farmers and Fishermen's Market, Inc.(CAFFM) Funds, and

WHEREAS, the City's budget is presented in the Distinguished Budget Award summary format but a detailed account by account report is available by request through the City Clerk's Office.

WHEREAS, the budgets for operational costs in funds where capital projects are scheduled are adopted, however; infrastructure maintenance and capital construction projects in these funds are approved on a per project basis and do not expire until the project is complete, including projects in the General Fund related to Hurricane Sally. Project schedules contained in the budget document are for informational and planning purposes only, and

WHEREAS, adoption of these budgets and their supporting documentation represent the best estimates of the City's financial condition and needs for Fiscal Year 2022 (FY2022). However, changing conditions may require amendments to the various budgets at any time and there is no guarantee that the City Council will expend funds on any given project or other area covered by these budgets.

NOW THEREFORE BE IT RESOLVED by the City Council of the City of Foley, Alabama, as follows:

SECTION 1: These budgets covering the period October 1, 2021, through September 30, 2022, are adopted as prescribed herein. The Distinguished Budget Award document, in its entirety, is attached to and made part of this resolution, and shall be distributed to the Mayor, Council, and City Directors, and published on the City's website for public view.

SECTION 2: General Fund departmental budgeted dollars may not be exceeded in the following broad categories:

Personnel; Capital Equipment; Operational Expenses.

a) Directors are expected to operate with the funding appropriated for their department. Should a funding increase be required, a written request is to be submitted to the City Administrator and approved by Council prior to expenditure of funds.

b) Departmental budget dollars may be transferred between accounts within a category upon a Directors written request to the Finance Director/City Treasurer.

c) Departmental budget dollars may be transferred between the three categories of a department only after approval by the City Administrator and action of the City Council.

d) Departmental capital purchases included in, and approved by this budget, are subject to further justification and approval by Council prior to starting the requisition process (i.e. request for purchase order or letting of bids).

SECTION 3: The guidelines established by the City's Procedures for Projects must be followed, and required documentation submitted for Council approval, prior to beginning a capital or infrastructure improvement project.

SECTION 4: New positions have been approved for addition to the City's Pay Classification Plan in this budget as more thoroughly described in the "Fund Balance-Major Revenue-Major Expenses" section of the Budget document. However, in accordance with the City's Personnel System Policy, new positions (beyond those approved in this budget) may be established only with the approval of the City Council. Hiring of employees for the filling of vacant positions will continue to be monitored for sufficient justification at the time of request and approval obtained from the Mayor and/or the Mayors designee.

SECTION 5: Pay-for-Performance Merit increases remain at the same percentages as was approved in the previous year and will be administered per the "Policy for Merit Raises for FY22 Budget Year" as more thoroughly described in the "Fund Balance-Major Revenue-Major Expenses" section of the Budget document.

SECTION 6: The City Council previously approved a "GAP Day and Holiday Pay Policy" that approves paid personal days for employees in order to cover gaps surrounding approved City holidays. There is one GAP Day during the year covered by this budget. New this year is the addition of one floating holiday that can be used as defined in the policy.

SECTION 7: In accordance with the Governmental Accounting Standards Board (the GASB) Statement No. 54, Resolution No. 21-1276 adopted the City's most current Fund Balance Policy. Accordingly, the FY22 budget now being adopted has been analyzed and complies with the policy. The *General Fund Cash Flow and Fund Balance Analysis* presented herein depicts that the minimum fund balance goal will be exceeded by approximately \$12,516,384.

SECTION 8: The attached schedules for *Grants and Contracts for Public Purpose* approves various agreements with outside agencies for the upcoming year by declaring the public purpose and the money set aside for each organization. A complete list of these contracts and additional contracts with outside agencies that provide support services for various City functions, such as economic development, marketing, and recreational services, is also attached to, and the contracts hereby approved by, this resolution.

SECTION 9: Mayor and Council will receive regular reports that will assist them in ensuring that no departmental level budgets are exceeded without permission. The reports will present both summary and detail financial information and will compare the beginning budget and current budget for each department with an organizational total. The reports will also be provided to Directors and Area Managers who are advised that there is a critical emphasis on not exceeding stated budgets and on the use of best practices in the expenditure of public funds.

SECTION 10: This Resolution shall become effective immediately upon its adoption as required by law.

PASSED, APPROVED AND ADOPTED this 7th day of September, 2021.



President's Signature *[Handwritten Signature]*

Date 9-7-21

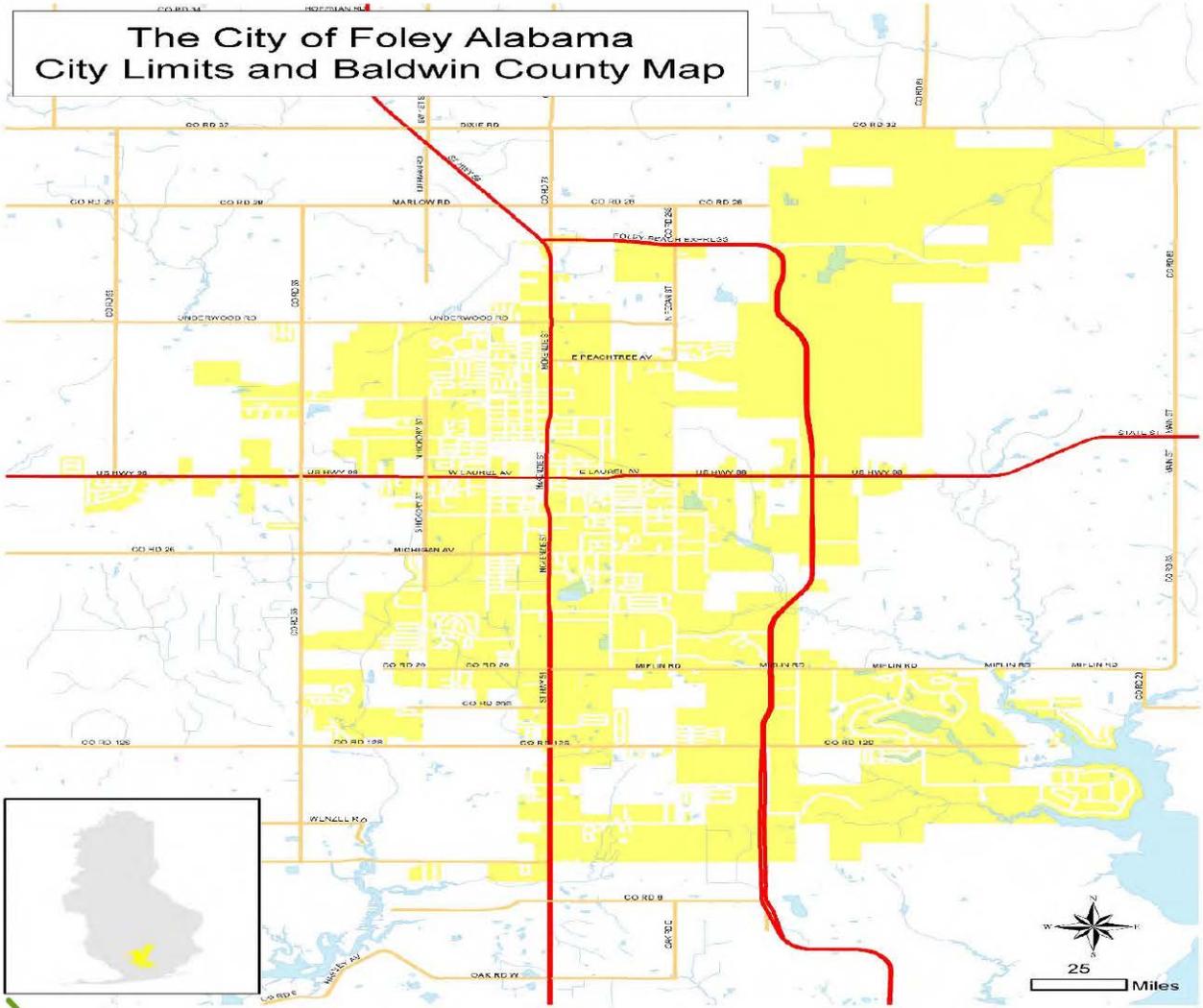
Attest By City Clerk *Kathryn Taylor*

Date 9-7-21

Mayor's Signature *[Handwritten Signature]*

Date 9-7-21

The City of Foley Alabama
City Limits and State Map



Alabama



The City of Foley, Alabama
Elected and Appointed Officials
Year Ended September 30, 2022

ELECTED OFFICIALS

Mayor	Ralph G. Hellmich
Council Member – District 1/Council President	J. Wayne Trawick
Council Member – District 2	Vera Quaites
Council Member – District 3	Richard Dayton
Council Member – District 4	Cecil R. (Rick) Blackwell
Council Member – District 5/Council President Pro Tempore	Charles J. Ebert, III

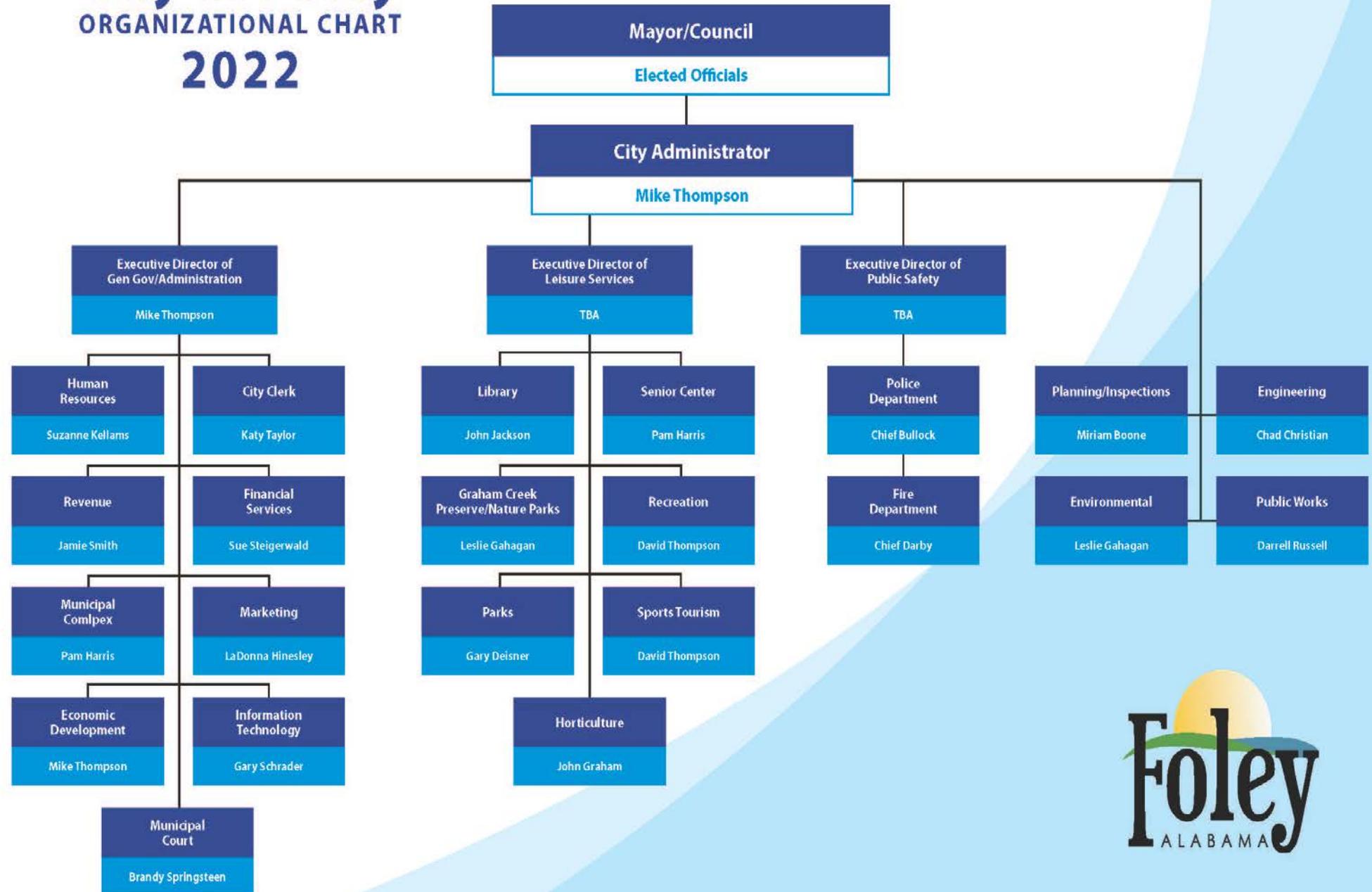
APPOINTED OFFICIALS

Administrator	Michael Thompson
Clerk	Kathryn Taylor
Human Resources Director	Suzanne Kellums
Finance Director/Treasurer	Sue Steigerwald
Fire Chief	Joseph Darby
Police Chief	Thurston Bullock
Planner	Miriam Boone
Engineer	Chad Christian
Municipal Judge	Mike Dasinger
Assistant Municipal Judge	Frank Hollon
City Prosecutor	Warren Harbison

City of Foley

ORGANIZATIONAL CHART

2022





GOVERNMENT FINANCE OFFICERS ASSOCIATION

*Distinguished
Budget Presentation
Award*

PRESENTED TO

**City of Foley
Alabama**

For the Fiscal Year Beginning

October 1, 2020

Christopher P. Morrill

Executive Director

City Management uses the cash flow below to compare original budget, current budget, projections and the budget for the upcoming year for revenues, expense, transfers in and transfers out. This allows management to view a quick summary of each of these categories as well as projected ending cash for each year.

	FY21 Original Budget	FY21 Current Budget	FY 21 Projections	Variances Pos. (Neg)	FY22 Budget	Variances Draft vs Proj
General Fund Cash Flow Analysis						
Unassigned Fund Balance (Cash & receivables net of Liabilities, 10/1/20)	17,400,386	17,400,386	17,400,386	-	26,290,191	(8,889,805)
Revenues	46,719,972	47,310,064	55,015,277	7,705,213	50,400,337	(4,614,940)
Revenues-One time	658,918	14,934,091	16,650,685	1,716,594	2,667,384	(13,983,301)
Expenses	(37,105,862)	(38,141,076)	(37,377,473)	763,603	(36,859,113)	518,360
Expenses-One time	(658,918)	(18,934,829)	(16,086,518)	2,848,311	(1,758,500)	14,328,018
Revenue over/(under) expenses	9,614,110	5,168,250	18,201,971	13,033,721	14,450,108	(3,751,863)
Transfers in and other financing sources:						
Sale of Assets	50,000	195,052	315,052	120,000	50,000	(265,052)
Trans from recreation activities fund	20,000	20,000	20,000	-	20,000	-
Trans from gas tax-eligible projects	140,000	140,000	140,000	-	160,000	20,000
Trans from Co-op districts (project user fees)	2,679,000	2,679,000	2,956,000	277,000	2,848,000	(108,000)
Trans from other funds	3,200	8,600	8,700	100	299,504	290,804
Total transfers in and other financing sources	2,892,200	3,042,652	3,439,752	397,100	3,377,504	(62,248)
Transfers to debt service funds						
Trans to 2006 A warrant fund	(514,818)	(514,818)	(514,818)	-	-	514,818
Trans to 2013 QECB fund	(135,800)	(135,800)	(136,211)	(411)	(140,200)	(3,989)
Trans to 2014 Warrant fund	(1,292,762)	(1,292,762)	(1,252,442)	40,320	(624,450)	627,992
Trans to 2015 Warrant fund	(450,938)	(450,938)	(450,828)	110	(450,688)	140
Trans to 2019 Warrant fund	(1,336,771)	(1,336,771)	(1,336,750)	21	(1,337,208)	(458)
Trans to 2021 A GO	-	(163,793)	(163,793)	-	(301,378)	(137,585)
Trans to 2021 B GO	-	-	(130,333)	(130,333)	(767,640)	(637,307)
Trans to Economic Incentive fund-McVill-Centennial Bank LOC	(111,501)	(111,501)	(111,799)	(298)	-	111,799
Trans to Economic Incentive fund-UTC-M&M Bank LOC	(42,981)	(42,981)	(42,981)	-	-	42,981
Trans to PFCB Debt Service	(338,115)	(338,115)	(338,115)	-	(337,010)	1,105
Trans to PASFCD Debt Service	(496,853)	(496,853)	(413,973)	82,880	-	413,973
Trans to PCEFCB Debt Service	(921,177)	(921,177)	(705,260)	215,917	(552,677)	152,583
Total Transfers to debt service funds	(5,641,716)	(5,805,509)	(5,597,303)	208,206	(4,511,251)	1,086,052
Revenues & Transfers in over (under) expenses & debt service	6,864,594	2,405,393	16,044,420	13,639,027	13,316,361	(2,728,059)

	FY21 Original Budget	FY21 Current Budget	FY 21 Projections	Variances Pos. (Neg)	FY22 Budget	Variances Draft vs Proj
Transfer to other funds						
Trans to fire advalorem fund	-	-	-	-	(160,000)	(160,000)
Trans to FST-event center operations	(278,110)	(278,110)	(291,091)	(12,981)	(284,730)	6,361
Trans to PASFCD-operations	(1,700)	(1,700)	(1,564)	136	(1,800)	(236)
Trans to FST-multi-use fields operations	(337,609)	(337,609)	(398,678)	(61,069)	(363,285)	35,393
Trans to PCEFCD-operations	(1,700)	(1,700)	(2,567)	(867)	(1,800)	767
Trans to capital projects fund	(6,214,185)	(6,281,185)	(6,460,715)	(179,530)	(12,504,746)	(6,044,031)
Total Transfers to other funds	(6,833,304)	(6,900,304)	(7,154,615)	(254,311)	(13,316,361)	(6,161,746)
Total Transfers out	(12,475,020)	(12,705,813)	(12,751,918)	(46,105)	(17,827,612)	(5,075,694)
General Fund operations net of transfers	31,290	(4,494,911)	8,889,805	13,384,716	-	(8,889,805)
Total Projected ending Unrestricted Cash Balance	\$ 17,431,676	\$ 12,905,475	\$ 26,290,191	\$ 13,384,716	\$ 26,290,191	\$ (17,779,610)

Undesignated Fund Balance Goal

	FY 21 OB	FY 22 OB
Budgeted Operational Expenses	\$ 37,105,862	\$ 36,859,113
Debt Service Expense	5,641,716	4,511,251
Less PUF Grants, offset by transfers in	<u>(2,076,150)</u>	<u>(2,016,629)</u>
Total expenditures used in calculation	<u>40,671,428</u>	<u>39,353,735</u>
35% of total expenditures equals min. fund balance goal	<u>\$ 10,167,857 *</u>	<u>\$ 13,773,807</u>
Total Self Insured Budgeted	<u>4,295,832</u>	<u>4,433,472 **</u>
Total Fund balance included for Self Insured	<u>\$ 1,073,958 **</u>	<u>\$ 1,551,715</u>

* Fiscal year 2021 minimum fund balance was calculated on the old fund balance policy using 25%. This policy was updated this fiscal year to 35%.

** The updated policy requires a separate statement of self insured expense and the corresponding percent of fund balance.

Budget Message



BUDGET MESSAGE

Date: September 7, 2021

To: The Honorable Councilmembers and Residents of Foley:

Re: Fiscal Year 2022 Mayor's Budget

It is after extensive consultation with city staff, an in-depth review of our long-range and strategic plans, and identifying multiple needs across our city that I am prepared to submit to you for consideration my first budget as your mayor.

The current fiscal year has come with considerable challenges as we were hit by slow-moving and destructive Hurricane Sally just ten days after adoption of the FY2021 budget and amidst a global pandemic. Slow-moving Sally's relentless rain and wind caused river and flash flooding, widespread damage to structures, and the removal of almost 726k cubic yards of vegetative debris from our city limits alone.

This event shaped the FY2022 budget in several ways, including: (1) based on the City still self-funding almost all of Hurricane Sally expense eleven months after the event, Council voted to increase the minimum fund balance effective with the FY2022 budget; (2) many drainage improvements are being addressed to ensure the safety of citizens and businesses during an unprecedented rain event; (3) our stance with rating agencies that hurricanes that do not cause extreme devastation to our city provide an economic stimulus throughout the cleanup and rebuild period was reinforced.

This year I also commend our Councilmembers for other actions that shaped the FY2022 Budgets and the future of our City. The adoption of an impact fee ordinance that became effective in August will aid in funding the cost of new recreation assets and road infrastructure and help keep up with the demands of the unprecedented growth we continue to witness.

The first increase in commercial sanitation collection fees in thirty years that was voted to take place on October 1st will allow staff to greatly improve customer service levels to businesses. I am presenting to you in this budget the in-house management of this service when the current contract expires in June of 2022. In doing so, I also present a budget for the Sanitation Fund, a Business-Type Activity Fund, that will present financial data for both commercial and residential sanitation operations. The removal of sanitation revenues from the General Fund results in Permit Fees becoming a Major Revenue source in FY2022.

The passage of Senate Bill 107 modified Municipal controls beyond City limits that pertained to Planning and Police Jurisdictions. It is causing a re-evaluation by City and County governments in regard to who handles certain services in those areas. Our City has always been a good neighbor to our surrounding citizens and we will continue to do so. Currently we are waiting on approval of our proposed Extra Territorial jurisdiction agreement with the County. The Police Jurisdiction which was mandated by law at 3 miles is anticipated to be reduced to 1.5 miles. This change will ensure continuation of the proper amount of services our citizens have come to expect. The city spends a little more in the unincorporated Baldwin County area than we collect, so if we reduce the size of that area we do not anticipate the change to have a material effect on the financial position of the city.

Here are a few of the other highlights for this budget:

- Budgets for General Fund revenues of \$53,117,721 and transfers from other funds of \$3,327,504 totaling \$56,445,225 are approximately \$5.3M less than FY2021 Amended Budget.
- General Fund operational expenditures of \$38,617,613 and the required \$17,827,612 of transfers to debt service and other funds totals \$56,445,225 compared to \$69,781,718 for the current year. It is important to note that FY2022 is a balanced budget.
- Revenues for all funds are budgeted at \$56,036,716.
- There are no plans to issue new debt this budget year.
- There is \$1,467,290 of American Rescue Plan Act (ARPA) funding budgeted.
- The budget anticipates an investment of \$2,040,415 in capital equipment.
- Presented separately, the Sanitation Business-Type Activity Fund will make an investment of \$988,000 in capital equipment to begin in-house commercial service, and \$1,551,000 in residential sanitation service equipment purchases that were previously included in the General Fund.
- Capital projects totaling \$27,993,316 and costing the City \$12,504,746 net of \$15,488,570 of anticipated grants and other contribution are included. Along with a number of smaller capital projects, the budget incorporates the following major projects:
 - Extension of South Juniper Street to connect with State Highway 59 (delayed from FY2021).
 - Tap Grant: Southwest Quad Bicycle and Pedestrian Improvements- to be made along 9th Avenue, South Hickory and South Pine.
 - ATRIP Grant: Highway 59 and County Road 12- includes four dedicated right turn lanes and mast arm signals.
 - Annual resurfacing in excess of one and one-half million dollars.
 - First time resurfacing and widening of the shoulder of Foley Beach Express.
 - Highway 59 Pedestrian Corridor from Pride Drive to Centennial Bank.
 - West County Road 20 North extension from South Hickory Street to County Road 65.
 - Construction phase of the Bon Secour water quality project.
 - Construction of a safe room to house approximately 200 personnel during an event.
 - Planning and design costs for a new Library with construction anticipated to start in FY2023.
 - Land acquisition, connectivity and improvements at Graham Creek Nature Preserve.
 - Additional multipurpose fields at the Highway 98 Sportsplex.

Through smart planning efforts and close monitoring of current events, our city has proven to weather the past year's unforeseen challenges. Through the process of balancing the FY2022 budget and ensuring it represents a fiscally responsible organization, the City Administrator, Directors and I made the difficult decisions of identifying reductions and deferments. The budget prioritizes what we need to continue delivering high quality services and programs to our community now and in the future. I am grateful to the City Council for your dedicated work, vision and passion and for the support and dedication of our employees in serving our great residents that continue to set the standard of what it means to be part of a great community.

Respectfully submitted,



Ralph G. Hellmich
Mayor

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Budget Process

April 15th – Finance distributed excel budget worksheets for operational accounts, capital purchase and capital projects. Finance also disbursed instructions on how to enter information into Incode.

May 19th – Capital purchase & capital project requests were submitted to finance and personnel requests (new positions, overtime, uniforms, etc.) were submitted to human resources.

June 11th – All directors finalized entering operation projected close and budget request.

June 14th – Finance delivered first draft of the budget to the City Administrator.

June 14th - July 23th – City Administrator worked with HR and Finance to review the first draft. Finance provided an updated draft for review.

July 26th – City Administrator, Mayor, Finance and HR met to review the budget.

July 25th - 28th – Finance/HR made adjustments requested by the Mayor.

August 4th - 6th – City Administrator met with Council individually or in pairs.

August 9th-20th – Finance/HR made adjustments requested by Mayor and Council.

August 23rd – Finance generated and distributed final budget document to Mayor, Council and City Administrator.

August 30th – Finance submitted Agenda Item for adoption of the budget.

September 7th – The FY22 budget was adopted by Council.

September 20th – Was selected as alternate date for adoption had delays occurred.

April 2021						
Sun	Mon	Tues	Wed	Thur	Fri	Sat
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

May 2021						
Sun	Mon	Tues	Wed	Thur	Fri	Sat
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	17	19	20	21	22
23	24	25	26	27	28	29
30	31					

June 2021						
Sun	Mon	Tues	Wed	Thur	Fri	Sat
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

July 2021						
Sun	Mon	Tues	Wed	Thur	Fri	Sat
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

August 2021						
Sun	Mon	Tues	Wed	Thur	Fri	Sat
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

September 2021						
Sun	Mon	Tues	Wed	Thur	Fri	Sat
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

Budget Preparation/Development

Budget Preparation began in mid-April and was finalized with adoption of the fiscal year 2022 budget by Council on September 7, 2021. The City Administrator and Directors met monthly to review the City's progress in achieving its revenue goals and review expenditures to date compared to budget. Projected fiscal year 21 results predict an increase in General Fund undesignated fund balance of \$8,889,805 or 51.09 percent. The Minimum Undesignated Fund Balance Goal was originally established on March 2, 2009 by Resolution # 3649-09, amended on September 6, 2011, by Resolution # 4648-11, amended again on September 21, 2015, by Resolution # 15-2296 and amended this year on August 2, 2021 by Resolution # 21-1276. See the Fund Balance section of this document for additional discussion.

Directors were instructed in April to begin compiling information for capital purchase requests and new personnel requests for the upcoming budget year. Ten year capital purchase plans were submitted to finance, compiled and combined into a single report. New personnel request were submitted to HR and compiled in a report that included the monetary effect of each request. The requests were reviewed by the City Administrator, Finance Director and the Human Resources Director, who may request additional information or justification.

All operating account budget requests were due by mid-June for inclusion in the first draft that was reviewed by the City Administrator, Finance Director and the Human Resources Director. Directors were requested to provide explanations for large variances in operations. When the City Administrator was confident that the draft budget adhered to principles, policies and laws, he reviewed the budget with the Mayor and the budget was updated to include any changes requested by the Mayor. The Mayor and the City Administrator met with each Council Members for further discussion and input. After all reviews were completed, a final budget was prepared and presented by the Mayor to the Council for adoption.

Basis of Budgeting

Governmental funds are reported using a current financial resources measurement focus and are budgeted and accounted for using the modified accrual basis of accounting. Under the modified accrual basis of accounting, revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the City considers revenues to be available if they are collected within 60 days of the end of the current fiscal period. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures, as well as expenditures related to compensated absences and claims and judgments, are recorded only when payment is due.

Property taxes, sales taxes, franchise taxes, licenses and interest associated with the current fiscal period are all considered susceptible to accrual and are recognized as revenue of the current fiscal period. Only the portion of special assessments collectible within the current fiscal period is considered to be susceptible to accrual as revenue of the current period. All other revenue items are considered to be measurable and available only when cash is received by the government. The basis of budgeting is the same as reported in the entity's audited financial statements with the exceptions of depreciation which is not budgeted but recognized when audited, and encumbrances which are recorded during the year and closed out prior to year-end.

Budgetary control is maintained at the departmental level and budgeted dollars may not be exceeded without Council approval in the following categories; personnel, capital equipment, and the sum of all remaining operational expenditures.

Capital projects budgeting is tracked using a multi-year planning document for capital projects. This document is presented with the annual budget; however, only the remaining budgets for projects approved and in-progress are carried forward to the new fiscal year, and new capital projects may not commence until the City Council appropriates funding by formal action.

Capital purchase budgeting is included in the annual budget and the funds are appropriated; however, these purchases are subject to further justification and approval by Council prior to starting the requisition.

Budget Development Guidelines

The City's fiscal year runs from October 1 through September 30. This document is prepared for the year October 1, 2021, through September 30, 2022, thereby being the Fiscal Year 2022 Budget. The City's annual budget process provides a financial plan for the upcoming year. Throughout this process, future year projections are reviewed to proactively adjust spending trends which creates the ability to actively manage future year appropriations.

Budget Objective

The following budget objectives are established for the different types of funds the City uses:

- **General Fund** – The annual budget for the General Fund shall provide for general governmental operations of the City and maintain working capital necessary for the City's financial health and stability.
- **Special Revenue Funds** - The City adopts annual budgets for each special revenue fund that demonstrates any legally restricted revenue sources are used consistently with the applicable laws or regulations.
- **Capital Projects Funds** – The City only adopts budgets for operational cost in these funds. Infrastructure maintenance and capital construction projects in these funds are approved on a per project basis and do not expire until the project is complete. These projects are maintained using a planning document that is included in the budget report.
- **Debt Service Funds** – The City adopts annual budgets for its debt service funds to ensure funding is available to meet all annual debt service requirements.

Balanced Budget

The City defines a balanced budget in the general fund when the total revenues and transfers received are greater than the total expense and the transfers to other funds to support operations, capital projects and fund debt service, net of eligible restricted/assigned cash uses.

Budget Adjustments

The budget is a dynamic rather than static plan that requires adjustments by formal budget amendments as circumstances change. The City Council must approve all increases in total departmental appropriations, increases in the personnel services budgets, and increases in the number of authorized positions (full and part-time).

Directors are expected to operate with the funding appropriated for their department(s). However, should a funding increase be required, a written request is to be submitted to the City Administrator and approved by formal action of the Council prior to expenditure of funds. Departmental budget dollars may be transferred between accounts within a category upon a Director's written request to the Finance Director/City Treasurer. Departmental capital purchases included in, and approved by this budget, are subject to further justification and formal approval by Council prior to starting the requisition process (i.e. request for purchase order or letting of bids).

Financial Policies

Overview

The City continues to expand and management believes it is important to have sound financial policies and procedures that act as guidelines for providing high quality services to our citizens. Policies are modified when necessary due to changes in procedures, laws or accounting standards.

Cash Flow

For analysis and internal management purposes, the City prepares an annual cash flow analysis in conjunction with the Operating Budget. The purpose of this document is to ensure that cash will be available to pay budgeted costs on a timely basis. This cash flow is closely monitored by the finance department throughout the year.

Capital Project Plan

The City maintains a ten-year capital project plan which is updated annually. This plan assists in the planning, acquisition and financing of capital projects. A capital project is generally defined as an expenditure that has an expected useful life of more than 5 years with an estimated total cost of \$5,000 or more, or an improvement/addition to an existing capital asset. Examples include building/infrastructure construction, park improvements, streetscapes, street construction and improvements.

Capital projects are budgeted through appropriations when funding request are submitted to council.

- **Capital Project Budget Preparation**

Each Director, the Mayor and City Council Members submit projects to be added to the plan, indicating which year of the plan the project is desired to occur. Should the cash flow analysis not support all projects requested in the current budget year, the City Administrator will work with Directors and Officials to distribute projects in the remaining years of the capital projects plan. This plan will provide a method of tracking and planning for future needs of the City.

- **Capital Project Budget Appropriations/Amendments**

Project owners must submit to Mayor and Council a request to begin a project prior to expending funds or awarding contracts. If the project is approved to move forward, an appropriation of funds is made by Resolution of the Council. The finance division staff reviews Resolutions and records all budget adjustments in the accounting software. All capital projects that have been approved and funded are recorded on a worksheet that is updated after every council meeting.

- **Capital Project Appropriations at year-end**

The budget balance in capital projects shall carry forward to the subsequent budget period and the project may continue without being taken back to Council. If it is determined by the project owner that the project may go over budget, they must submit another request to Mayor and Council to appropriate the additional funding needed.

Fund Balance Reserve

In July 2021, the City updated its minimum unrestricted fund balance policy. The previous policy required the minimum unrestricted fund balance in the general fund equal to 25 percent of the originally budgeted operational expenditures and debt service obligations, less one time expenditures greater than \$500,000 and expenditures that are offset by transfer in or other financing sources, as a safeguard against financial demands such as major natural disasters or other unforeseen events. The fiscal year 2021 amount subject to the calculation was \$40,671,428 resulting in a 25 percent fund balance goal of \$10,167,857. The projected ending unrestricted fund balance is \$26,290,191 representing 64.64 percent and exceeds the goal by \$16,122,334.

The updated policy increased the percent to 35 based on the length of Hurricane Sally self-funding, and requires that the City states what portion of the minimum fund balance is being reserved for self insurance. The fiscal year 2022 amount subject to calculation is \$39,353,735 resulting in a 35 percent fund balance goal of \$13,773,807, which includes \$1,551,715 for self insurance.

Debt Disclosure

To ensure compliance with the Securities and Exchange Commission's (SEC) Rule 15c2-12: Continuing Disclosure, the City entered into a Disclosure Dissemination Agent Agreement with Digital Assurance

Certification, LLC (DAC). As the City's Disclosure Dissemination Agent, DAC will assist the City with meeting continuing disclosure requirements set forth in bond and other debt indentures.

Debt Management Policy

The City adopted a Debt Management Policy that set parameters for issuing debt and provided guidance to decision makers. Adherence to a debt management policy helps to ensure that the City maintains a sound debt position and that credit quality is protected.

Capital Assets

The City adopted a comprehensive Capital Asset Management Policies and Procedures manual in accordance with Generally Accepted Accounting Principles (GAAP) as they pertain to local governments that also included procedures for tracking Small and Attractive Items (easily lost or theft sensitive). This policy is designed to assist in collecting and maintaining complete and accurate asset information for the preparation of the financial statements. This policy became effective October 1, 2014, increased the capital asset threshold from \$1,000 to \$5,000, and established a \$100,000 threshold for easements. Capital assets, which include land, buildings, improvements, machinery and equipment, and infrastructure assets, are reported in the government-wide financial statements. Capital assets are defined by the City as those assets with an initial individual cost of \$5,000 or more and an estimated useful life more than five years.

Long Term Financial Planning Policy

The City adopted a Long Term Financial Planning Policy (LTFPP) to establish principals to ensure the City's ongoing financial sustainability beyond a single fiscal year budget cycle. The LTFPP includes a ten year financial plan that contains conservative revenue forecasting, as well as operational expenditures and capital investments that continue to efficiently and effectively serve the citizens. The plan was developed by analyzing key trends and conditions, such as:

- The affordability of current services, projects and obligations.
- The affordability of anticipated service expansions or investments in new assets.
- Identifying the financial position needed to accomplish the above.
- Identifying possible solutions from a long term perspective.

Input is provided by the directors, but the City Administrator and the Finance Director are responsible for the development of the plan. This plan is updated on a rolling basis and is presented to the City Council during budget planning.

Accounting, Auditing and Financial Reporting Policies

An independent audit of the City's financial records and internal control procedures is performed on an annual basis. The City, while adhering to General Accepted Accounting Principles (GAAP), produces an Annual Financial Report (AFR) in accordance with the Governmental Accounting Standards Board (GASB).

The City of Foley Finance Department produces a Popular Annual Financial Report (PAFR), which is a user friendly summary of the City's financial operations.

The City of Foley Finance Department prepares monthly financial reports for the City to demonstrate the budget status of revenues and expenditures. This report is distributed to the Mayor, City Council, City Administrator and all departmental directors. The City Administrator reviews this report at the monthly directors meeting.

Federal Grant Management Policy

The City adopted a Federal Grant Management Policies and Procedures Manual to ensure federal grant dollars are maximized for the greatest public benefit while maintaining appropriate safeguards to ensure taxpayer funds are not misused.

Fund Structure

Fund Structure

In the fund financial statements, financial transactions and accounts of the City are organized on the basis of funds. The operation of each fund is considered to be an independent fiscal and separate accounting entity, with a self-balancing set of accounts recording cash and/or other financial resources together with all related liabilities and residual equities or balances, and changes therein, which are segregated for the purpose of carrying on specific activities or attaining certain objectives in accordance with special regulations, restrictions, or limitations. The fund statements are budgeted and presented on a current financial resource and modified accrual basis of accounting.

Governmental Funds

General Fund is the City's primary operating fund. It accounts for all financial resources of the City except those required to be accounted for in another fund. The General Fund expenses provide services to the City's population and include general government, public safety, highways and streets, sanitation, culture, recreation activities and economic development. Major sources of revenue for the General Fund include property taxes, sales and use taxes, lodging tax, utility tax equivalents and charges for service.

Special Revenue Funds are established to account for the proceeds of specific revenue sources other than special assessments, expendable trusts, or major capital projects, that are legally restricted to expenditures for specified purposes. The City's Special Revenue Funds consist of the following:

- Fire AdValorem Fund
- Library Fund
- Recreational Activities Fund
- Gas Tax Fund
- Court Corrections Fund
- Jail Corrections Fund
- Impact Fee Fund
- Foley Sports Tourism (FST) Event Center Operations
- Foley Sports Tourism (FST) Multi-Use Fields Operations
- Public Facilities Cooperative District (blended component unit)
- Public Athletic & Sports Facilities Cooperative District (blended component unit)
- Public Cultural & Entertainment Facilities Cooperative District (blended component unit)

Debt Service Funds are established for the purpose of accumulating resources for the payment of interest and principal on long-term general obligation debt. The City's Debt Service Funds consist of the following:

- Qualified Energy Conservation Bond of 2013
- 2014 General Obligation Warrant
- 2015 General Obligation Warrant
- 2019 General Obligation Warrant
- 2021 General Obligation Warrants

Capital Projects Funds are used to account for financial resources for the acquisition or construction of major capital items. The City's Capital Projects Funds consist of the following:

- Capital Projects Fund (used to account for the majority of the city's capital projects)

Proprietary Funds

Proprietary Funds are used to account for a government's ongoing activities that are similar to those found in the private sector. There are two types of Proprietary Funds; Enterprise and Internal Service Funds.

Enterprise Funds are used to account for operations (a) that are financed and operated in a manner similar to private business enterprises - where the intent of the governing body is that the costs of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges; or (b) where the governing body has decided that periodic determination of revenues earned, expenses incurred and/or net income is appropriate for capital maintenance, public policy, management control, accountability, or other purposes. The City has two Enterprise Funds:

- Coastal Alabama Farmers' and Fishermen's Market Inc. Fund. This entity has a separate board that is responsible for adopting a budget. Their resolution and budget are included in this report.
- Sanitation Fund. This fund accounts for operations that are financed and operated in a manner similar to private industry. The City uses the Sanitation Fund to report operations of residential sanitation and commercial dumpster services.

Internal Service Funds are used to identify and allocate costs of goods and services to other departments. The City currently has no Internal Service Funds.

Fund Types Budgeted by the City

	Appropriated	Major Fund	Minor Fund
General Fund			
General Fund	X	X	
Special Revenue Funds			
Fire AdValorem Tax Fund	X		X
Library Fund	X		X
Recreational Activities Fund	X		X
Gas Tax Fund	X		X
Court Corrections Fund	X		X
Jail Corrections Fund	X		X
FST Event Center Operations Fund	X		X
FST Multi-Use Fields Operations Fund	X		X
Impact Fee Fund	X		X
Public Facilities Cooperative District	X		X
Public Athletic & Sports Facilities Cooperative District	X		X
Public Cultural & Entertainment Facilities Cooperative District	X		X
Debt Service Funds			
Energy Conservation Bonds Series 2013	X		X
2014 General Obligation Warrant Fund	X		X
2015 General Obligation Warrant Fund	X		X
2019 General Obligation Warrant Fund	X		X
2021 General Obligation Warrants Fund	X		X
Capital Projects Fund			
Capital Projects Fund			X
Proprietary Funds			
Coastal Alabama Farmers' & Fishermen's Market, Inc.	X		
Sanitation Fund	X		X

City of Foley, Alabama Budget
2022 Fund/Department Cross
Reference Table

Department Name	Fund														
	General Fund	Special Revenue											Capital Projects Funds	Debt Service Funds	
		Fire Ad Valorem Tax Fund	Library Fund	Recreational Activities Fund	Gas Tax Fund	Court Corrections Fund	Jail Corrections Fund	FST Event Center Operations Fund	FST Multi-Use Operations Fund	Impact Fee Fund	PFCD	PASFCFCD			PCEFCFCD
Function - General Government															
General Government	X										X				
Municipal Complex	X														
Municipal Court	X					X									
IT/GIS	X														
Maintenance Shop	X														
Public Works	X														
Airport	X														
Function - Public Safety															
Police	X						X								
Fire	X	X													
Community Development	X														
Environmental	X														
Function - Highway & Streets															
Streets	X									X					
Engineering	X				X										
Function - Sanitation															
Sanitation	X														
Function - Culture & Recreation															
Parks	X														
Library	X		X												
Recreation	X			X						X					
Sports Tourism	X											X	X		
Horticulture	X														
Marketing / Welcome Center	X														
Railroad Depot Museum	X														
Senior Center	X														
Beautification	X														
Nature Parks	X														
Function - Economic Development															
Economic Development	X														
Transfers														X	X
Appropriations	X	X	X	X	X	X	X	X	X	X	X	X	X		X

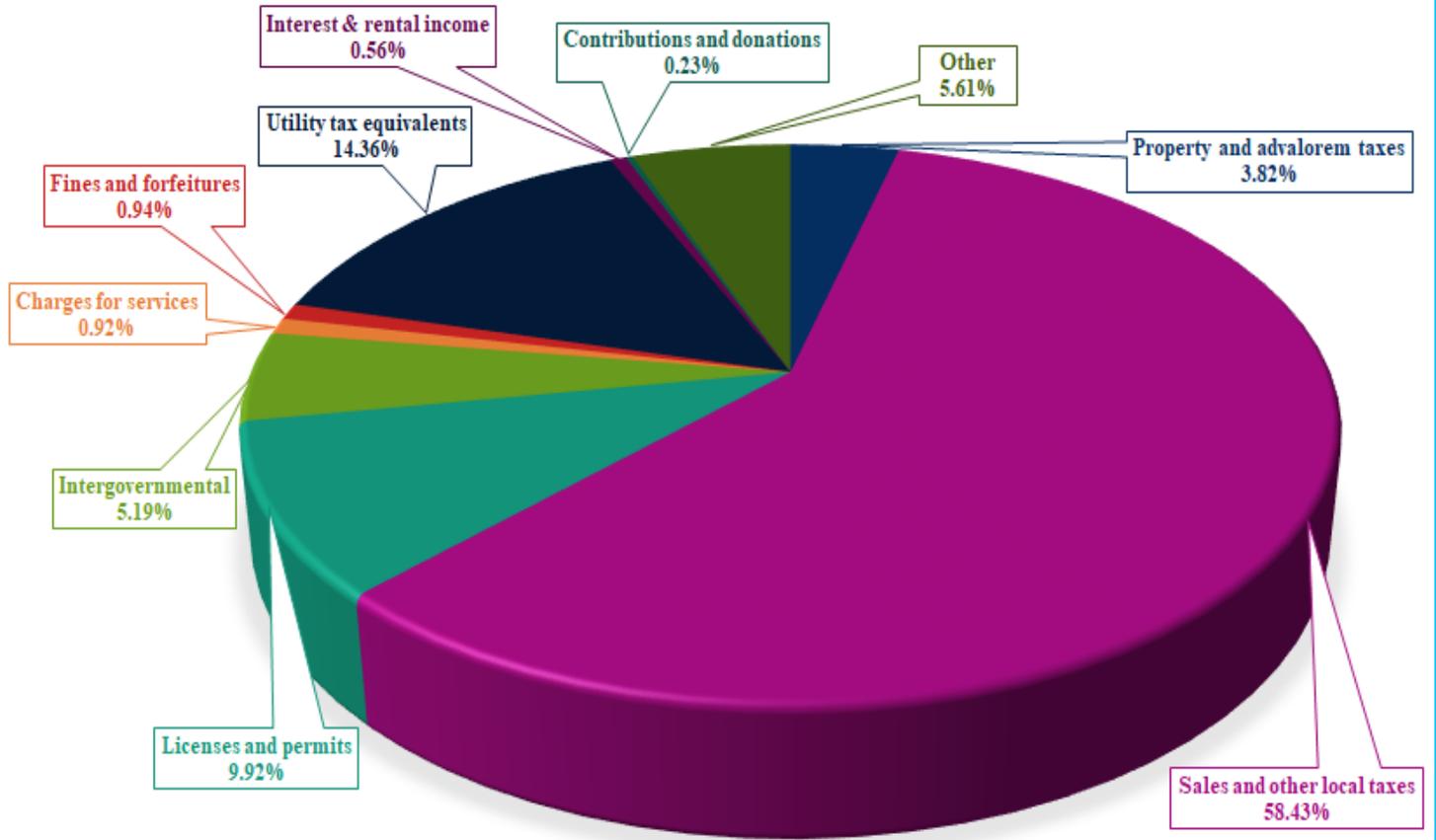
Financial Summaries

City of Foley
City Wide Consolidated Financial Statements

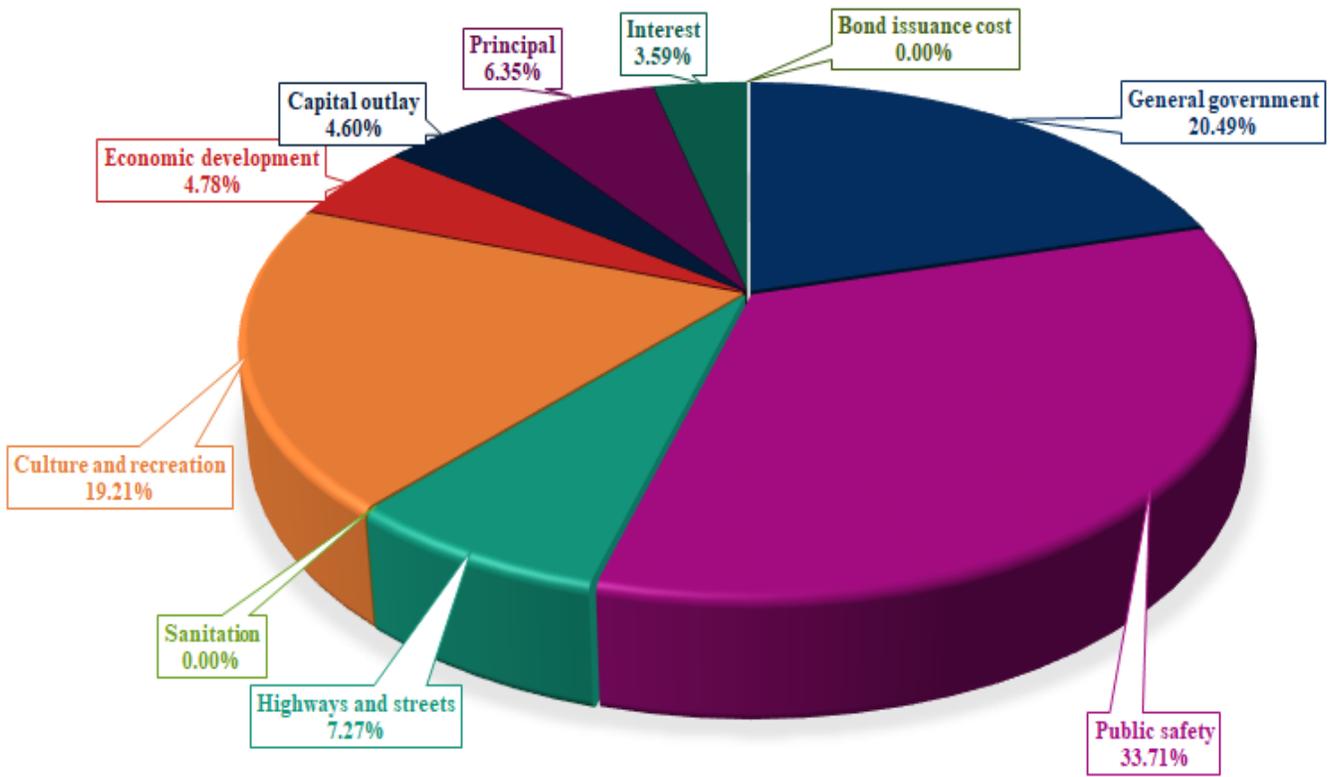
	FY2019	FY 2020	FY 2021	FY 2021	FY 2022	From FY21	% Change
	Actual	Actual	Budgeted	Projections	Budgeted	to FY22	From FY21 to FY22
Revenues							
Property and advalorem taxes	\$ 1,765,580	\$ 1,880,124	\$ 2,042,000	\$ 2,087,270	\$ 2,218,000	\$ 130,730	6%
Sales and other local taxes	28,958,941	29,555,402	28,774,590	35,437,569	33,912,950	(1,524,619)	-4%
Licenses and permits	3,616,461	4,229,647	3,775,550	4,758,700	5,760,050	1,001,350	21%
Intergovernmental	3,568,471	3,339,731	23,699,796	17,448,381	3,012,592	(14,435,789)	-83%
Charges for services	2,967,859	3,085,966	3,484,735	3,525,330	536,785	(2,988,545)	-85%
Fines and forfeitures	614,964	556,795	536,000	553,876	543,274	(10,602)	-2%
Utility tax equivalents	7,565,939	7,845,678	8,050,000	8,097,312	8,335,000	237,688	3%
Interest & rental income	445,739	365,108	396,833	403,308	326,145	(77,163)	-19%
Contributions and donations	879,261	87,306	158,665	76,880	134,300	57,420	75%
Other	2,844,280	2,746,410	3,763,727	4,362,894	3,257,620	(1,105,274)	-25%
Total Revenues	53,227,495	53,692,167	74,681,896	76,751,520	58,036,716	(18,714,804)	-24%
Expenditures							
General government	5,968,544	9,502,083	21,460,825	19,016,812	9,084,973	(9,931,839)	-52%
Public safety	12,838,863	13,231,013	14,238,737	14,039,202	14,943,576	904,374	6%
Highways and streets	3,234,873	3,702,125	5,167,386	3,973,302	3,222,851	(750,451)	-19%
Sanitation	2,210,000	2,339,768	2,584,998	2,532,619	-	(2,532,619)	-100%
Culture and recreation	7,610,962	6,660,423	8,039,109	7,693,350	8,516,739	823,389	11%
Economic development	1,737,324	1,723,683	2,146,110	1,982,650	2,117,954	135,304	7%
Capital outlay	10,157,906	6,800,296	19,900,108	10,581,716	2,040,415	(8,541,301)	-81%
Principal	4,978,064	3,802,138	7,294,327	7,294,572	2,815,570	(4,479,002)	-61%
Interest	2,536,588	2,349,377	2,303,892	2,032,803	1,592,856	(439,947)	-22%
Bond issuance cost	110,139	12,052	147,830	147,830	-	(147,830)	-100%
Total Expenditures	51,383,263	50,122,958	83,283,321	69,294,857	44,334,934	(24,959,923)	-36%
Excess (deficiency) of revenues over expenditures	1,844,232	3,569,209	(8,601,425)	7,456,663	13,701,782	6,245,119	84%
Other financing sources (uses)							
Transfers in	22,993,661	11,000,713	25,925,142	39,408,624	21,155,016	(18,253,608)	-46%
Transfers out	(23,053,165)	(11,060,217)	(25,553,586)	(25,875,820)	(21,008,007)	4,867,813	-19%
Issuance of bonded debt	4,905,000	-	10,800,000	10,080,000	-	(10,080,000)	0%
Issuance of other debt	-	-	3,500,000	3,500,000	-	(3,500,000)	0%
Bond Premium	658,543	-	-	-	-	-	100%
Capital leases	-	-	133,589	100,629	-	(100,629)	0%
Payment to refunded escrow	(6,171,377)	-	(10,054,705)	(23,655,289)	-	23,655,289	0%
Total other financing sources (uses)	(667,338)	(59,504)	4,750,440	3,558,144	147,009	(3,411,135)	-96%
Net change in fund balances	1,176,894	3,509,705	(3,850,985)	11,014,807	13,848,791	2,833,984	26%
Beginning Fund Balance	23,451,897	24,628,791	28,138,496	28,138,496	39,153,303	11,014,807	39%
Ending Fund Balance	\$ 24,628,791	\$ 28,138,496	\$ 24,287,511	\$ 39,153,303	\$ 53,002,094	\$ 13,848,791	35%

City of Foley
Graphs - City Wide Budgets

2022 BUDGETED REVENUES - ALL FUNDS



2022 BUDGETED EXPENSES - ALL FUNDS



City of Foley
General Fund Financial Statements

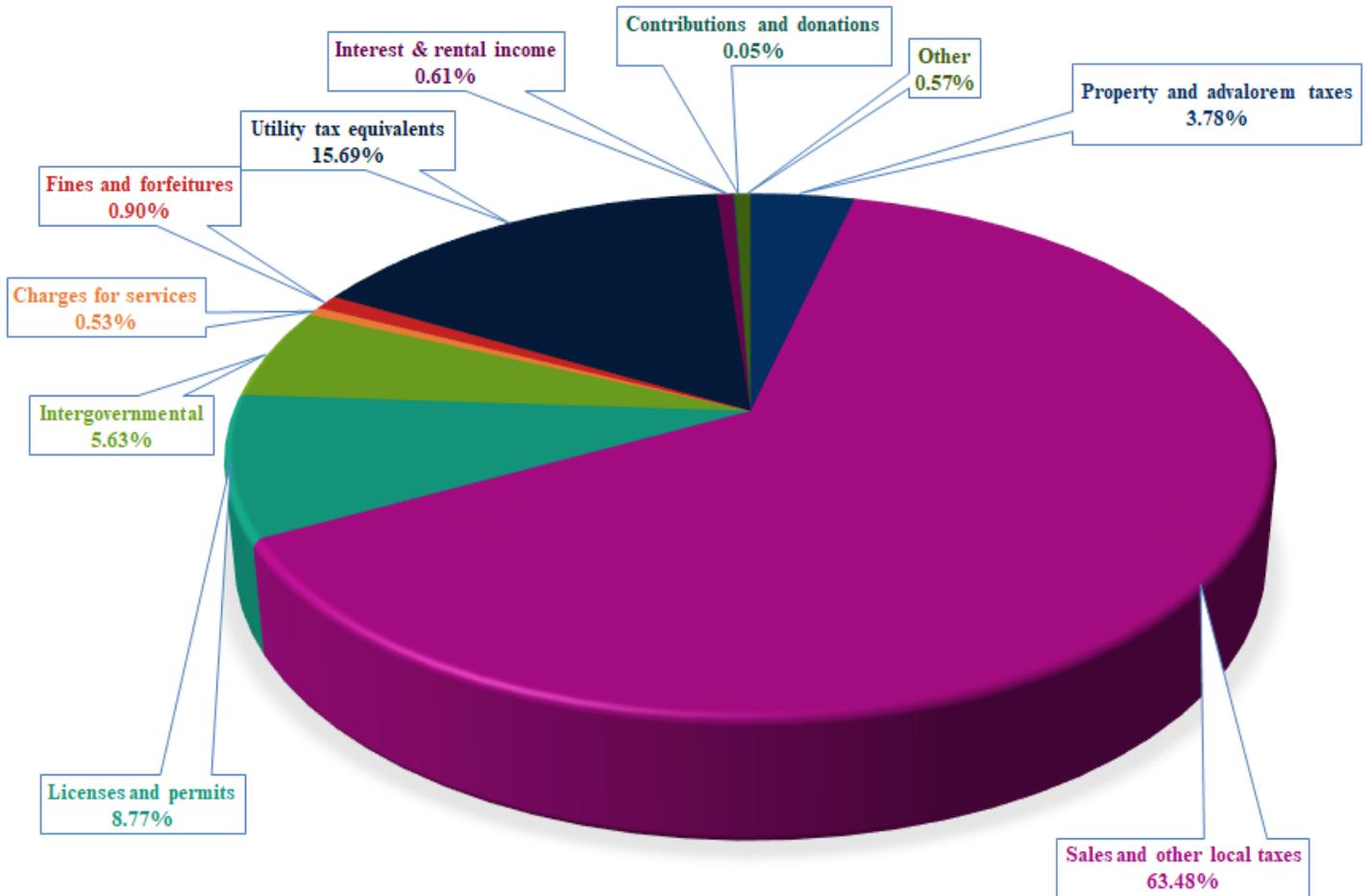
	(audited) FY 2018 Actual	(audited) FY 2019 Actual	(amended) FY 2020 Budgeted	FY 2020 Projections	FY 2021 Budgeted	Change From FY 20 to FY 21	% Change From FY 20 to FY 21
Revenues							
Property and advalorem taxes	\$ 1,575,166	\$ 1,682,132	\$ 1,847,000	\$ 1,877,270	\$ 2,008,000	\$ 130,730	7%
Sales and other local taxes	28,862,024	29,383,081	28,604,550	35,244,682	33,717,100	(1,527,582)	-4%
Licenses and permits	3,616,461	4,229,647	3,775,550	4,758,700	4,660,050	(98,650)	-2%
Intergovernmental	445,694	658,407	11,667,580	13,042,276	2,988,592	(10,053,684)	-77%
Charges for services	2,638,006	2,967,401	3,244,885	3,276,729	279,135	(2,997,594)	-91%
Fines and forfeitures	515,463	482,871	450,000	497,000	479,074	(17,926)	-4%
Utility tax equivalents	7,565,939	7,845,678	8,050,000	8,097,312	8,335,000	237,688	3%
Interest & rental income	297,185	278,069	318,450	354,581	324,350	(30,231)	-9%
Contributions and donations	42,344	29,259	39,265	37,380	26,300	(11,080)	-30%
Other	394,593	417,051	941,927	1,295,084	300,120	(994,964)	-77%
Total Revenues	45,952,875	47,973,596	58,939,207	68,481,014	53,117,721	(15,363,293)	-22%
Expenditures							
General government	5,921,913	9,451,011	21,397,475	18,955,922	9,018,773	(9,937,149)	-52%
Public safety	12,833,304	13,212,266	14,156,237	14,035,202	14,891,076	855,874	6%
Highways and streets	2,446,074	2,700,313	2,943,958	2,937,375	3,197,851	260,476	9%
Sanitation	2,210,000	2,339,768	2,584,998	2,532,619	-	(2,532,619)	-100%
Culture and recreation	6,003,230	5,879,645	7,026,899	6,717,589	7,493,874	776,285	12%
Economic development	1,737,324	1,723,683	2,146,110	1,982,650	2,117,954	135,304	7%
Capital outlay	1,090,743	2,184,243	3,246,305	2,726,416	1,890,415	(836,001)	-31%
Principal	85,959	206,754	3,507,330	3,507,330	7,330	(3,500,000)	-100%
Interest	22,385	6,405	66,593	68,887	340	(68,547)	-100%
Total Expenditures	32,350,932	37,704,088	57,075,905	53,463,991	38,617,613	(14,846,378)	-28%
Excess (deficiency) of revenues over expenditures	13,601,943	10,269,508	1,863,302	15,017,023	14,500,108	(516,915)	-3%
Other financing sources (uses)							
Transfers in	2,544,781	2,361,736	2,847,600	3,124,700	3,327,504	202,804	6%
Transfers out	(14,594,313)	(8,638,977)	(12,705,813)	(12,751,918)	(17,827,612)	(5,075,694)	40%
Issuance of other debt	-	-	3,500,000	3,500,000	-	(3,500,000)	-100%
Total other financing sources (uses)	(12,049,532)	(6,277,241)	(6,358,213)	(6,127,218)	(14,500,108)	(8,372,890)	137%
Net change in fund balances	1,552,411	3,992,267	(4,494,911)	8,889,805	-	(8,889,805)	-100%
Beginning Fund Balance	18,564,513	20,116,924	24,109,191	24,109,191	32,998,996	8,889,805	37%
Ending Fund Balance	\$ 20,116,924	\$ 24,109,191	\$ 19,614,280	\$ 32,998,996	\$ 32,998,996	\$ -	0%

Notes:

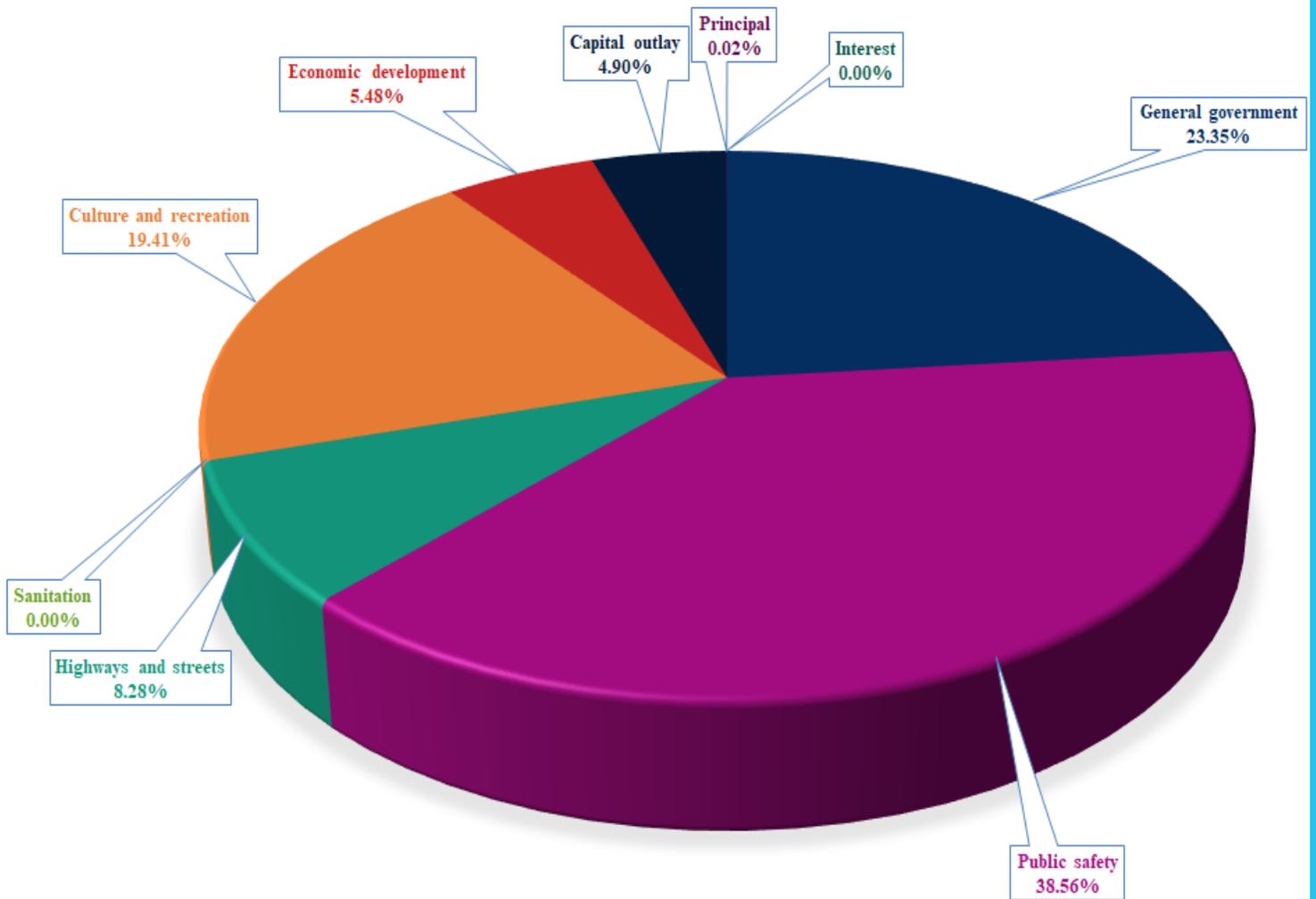
The City is budgeting very conservatively in FY2022 due to unknown effects of COVID-19 and to smooth revenue spikes cause by Hurricane Sally

City of Foley
Graphs – General Fund Budgets

2022 BUDGETED GENERAL FUND REVENUES



2022 BUDGETED GENERAL FUND EXPENDITURES



**City of Foley
Non-Major Funds
Financial Statement Summaries**

City of Foley
Special Revenue Funds
Fire AdValorem Fund

	(audited) FY 2019 Actual	(audited) FY 2020 Actual	(amended) FY 2021 Budgeted	FY 2021 Projection	FY 2022 Budgeted	Change From FY 21 to FY 22	% Change From FY 21 to FY 22
Revenues							
Property and advalorem taxes	\$ 190,414	\$ 197,992	\$ 195,000	\$ 210,000	\$ 210,000	\$ -	0%
Interest and rental income	844	980	900	-	-	-	0%
Total Revenues	191,258	198,972	195,900	210,000	210,000	-	0%
Expenditures							
Public Safety	1,200	18,747	82,500	4,000	52,500	48,500	1213%
Capital outlay	9,459	510,481	100,000	30,000	60,000	30,000	100%
Total Expenditures	10,659	529,228	182,500	34,000	112,500	78,500	231%
Excess (deficiency) of revenues over expenditures	180,599	(330,256)	13,400	176,000	97,500	(78,500)	-45%
Other financing sources (uses)							
Transfers in	120,000	-	-	-	160,000	160,000	0%
Total other financing sources (uses)	120,000	-	-	-	160,000	160,000	0%
Net change in fund balances	300,599	(330,256)	13,400	176,000	257,500	81,500	46%
Beginning Fund Balance	494,013	794,612	464,356	464,356	640,356	176,000	38%
Ending Fund Balance	\$ 794,612	\$ 464,356	\$ 477,756	\$ 640,356	\$ 897,856	\$ 257,500	40%

Note:

During fiscal year 2019, the City budgeted the purchase of a new custom fire pumper in the Fire AdValorem Fund. Once the purchase was approved by Council and bid, it was determined that it would not be received during the fiscal year. However, the vendor required full payment for the truck in exchange for a discounted price. The City has a prepaid asset on the Fire AdValorem balance sheet in the amount of \$484,999 which is budgeted as a capital outlay expenditure in FY 2020. The City is planning to order another and prepay for another custom pumper in fiscal year 2022. The purchase will be recorded in fiscal year 2023 when the truck is received, however it is partially funded by a transfer from the general which occurs in fiscal year 2022 when the payment is made.

City of Foley
Special Revenue Funds
Library Fund

	(audited) FY2019 Actual	(audited) FY 2020 Actual	(current) FY 2021 Budgeted	FY 2021 Projections	FY 2022 Budgeted	Change From FY21 to FY22	% Change From FY 21 to FY 22
Revenues							
Intergovernmental	\$ 27,059	\$ 33,022	\$ 38,000	\$ 40,000	\$ 24,000	\$ (16,000)	-40%
Charges for services	9,985	6,657	8,200	7,475	6,175	(1,300)	-17%
Fines and forfeitures	12,491	7,842	9,000	7,200	7,200	-	0%
Interest and rental income	146	193	5	5	5	-	0%
Contributions and donations	21,721	16,871	19,400	18,000	18,000	-	0%
Total Revenues	71,402	64,585	74,605	72,680	55,380	(17,300)	-24%
Expenditures							
Culture and recreation	63,732	65,000	95,860	71,837	72,300	463	1%
Total Expenditures	63,732	65,000	95,860	71,837	72,300	463	1%
Excess (deficiency) of revenues over expenditures	7,670	(415)	(21,255)	843	(16,920)	(17,763)	-2107%
Other financing sources (uses)							
Transfers out	(10,000)	(2,212)	(8,600)	(8,600)	-	8,600	-100%
Total other financing sources (uses)	(10,000)	(2,212)	(8,600)	(8,600)	-	8,600	-100%
Net change in fund balances	(2,330)	(2,627)	(29,855)	(7,757)	(16,920)	(9,163)	118%
Beginning Fund Balance	72,748	70,418	67,791	67,791	60,034	(7,757)	-11%
Ending Fund Balance	\$ 70,418	\$ 67,791	\$ 37,936	\$ 60,034	\$ 43,114	\$ (16,920)	-28%

Note:

During FY 2021, the Library received a LSTA grant to purchase a large format scanner. The City has applied for a grant for fiscal year 2022 but it is not budgeted because award has not been made.

City of Foley
Special Revenue Funds
Recreational Activities Fund

	(audited) FY2019 Actual	(audited) FY 2020 Actual	(amended) FY 2021 Budgeted	FY 2021 Projections	FY 2022 Budgeted	Change From FY21 to FY22	% Change From FY 21 to FY 22
Revenues							
Charges for services	\$ 279,813	\$ 96,863	\$ 200,700	\$ 208,051	\$ 216,000	\$ 7,949	4%
Total Revenues	279,813	96,863	200,700	208,051	216,000	7,949	4%
Expenditures							
Culture and recreation	196,420	124,908	177,650	168,447	188,575	20,128	12%
Total Expenditures	196,420	124,908	177,650	168,447	188,575	20,128	12%
Excess (deficiency) of revenues over expenditures	83,393	(28,045)	23,050	39,604	27,425	(12,179)	-31%
Other financing sources (uses)							
Transfers in	-	6,064	-	-	-	-	0%
Transfers out	(90,000)	-	(20,000)	(20,000)	(20,000)	-	0%
Total other financing sources (uses)	(90,000)	6,064	(20,000)	(20,000)	(20,000)	-	-
Net change in fund balances	(6,607)	(21,981)	3,050	19,604	7,425	(12,179)	-62%
Beginning Fund Balance	32,088	25,481	3,500	3,500	23,104	19,604	560%
Ending Fund Balance	\$ 25,481	\$ 3,500	\$ 6,550	\$ 23,104	\$ 30,529	\$ 7,425	32%

Note:

The recreation fund was affected greatly by COVID-19 and the City is budgeting a conservative transfer back to the General Fund in fiscal year 2022.

City of Foley
Special Revenue Funds
Gas Tax Fund

	(audited) FY2019 Actual	(audited) FY 2020 Actual	(amended) FY 2021 Budgeted	FY 2021 Projections	FY 2022 Budgeted	Change From FY21 to FY22	% Change From FY 21 to FY 22
Revenues							
Intergovernmental	\$ 96,917	\$ 172,321	\$ 170,040	\$ 192,887	\$ 195,850	\$ 2,963	2%
Interest and rental income	238	203	200	175	200	25	14%
Total Revenues	97,155	172,524	170,240	193,062	196,050	2,988	2%
Expenditures							
Highway and Streets	16,365	27,872	25,000	20,000	25,000	5,000	25%
Total Expenditures	16,365	27,872	25,000	20,000	25,000	5,000	25%
Excess (deficiency) of revenues over expenditures	80,790	144,652	145,240	173,062	171,050	(2,012)	-1%
Other financing sources (uses)							
Transfers in	100	-	-	-	-	-	0%
Transfers out	(80,000)	(140,000)	(140,000)	(140,000)	(160,000)	(20,000)	14%
Total other financing sources (uses)	(79,900)	(140,000)	(140,000)	(140,000)	(160,000)	(20,000)	14%
Net change in fund balances	890	4,652	5,240	33,062	11,050	(22,012)	-67%
Beginning Fund Balance	70,214	71,104	75,756	75,756	108,818	33,062	44%
Ending Fund Balance	\$ 71,104	\$ 75,756	\$ 80,996	\$ 108,818	\$ 119,868	\$ 11,050	10%

City of Foley
Special Revenue Funds
Court Corrections Fund

	(audited) FY2019 Actual	(audited) FY 2020 Acutal	(amended) FY 2021 Budgeted	FY 2021 Projections	FY 2022 Budgeted	Change From FY21 to FY22	% Change From FY 21 to FY 22
Revenues							
Fines and forfeitures	\$ 52,206	\$ 39,649	\$ 45,000	\$ 30,000	\$ 35,000	\$ 5,000	17%
Interest and rental income	149	177	200	200	200	-	0%
Total Revenues	52,355	39,826	45,200	30,200	35,200	5,000	17%
Expenditures							
General government	38,413	40,044	52,950	39,900	55,600	15,700	39%
Total Expenditures	38,413	40,044	52,950	39,900	55,600	15,700	39%
Excess (deficiency) of revenues over expenditures	13,942	(218)	(7,750)	(9,700)	(20,400)	(10,700)	110%
Other financing sources (uses)							
Transfers out	-	-	-	-	-	-	0%
Total other financing sources (uses)	-	-	-	-	-	-	0%
Net change in fund balances	13,942	(218)	(7,750)	(9,700)	(20,400)	(10,700)	110%
Beginning Fund Balance	60,210	74,152	73,934	73,934	64,234	(9,700)	-13%
Ending Fund Balance	\$ 74,152	\$ 73,934	\$ 66,184	\$ 64,234	\$ 43,834	\$ (20,400)	-32%

Note:

There is a decrease in fines and forfeitures as a result of the process and type of warrants being issued. The new warrant being issued as a lower fee and no court cost, therefore the revenue in this fund is being effected.

City of Foley
Special Revenue Funds
Jail Corrections Fund

	(audited) FY2019 Actual	(audited) FY 2020 Actual	(current) FY 2021 Budgeted	FY 2021 Projections	FY 2022 Budgeted	Change From FY21 to FY22	% Change From From FY21 to FY22
Revenues							
Charges for services	\$ 7,687	\$ 7,194	\$ 7,200	\$ 13,000	\$ 15,000	\$ 2,000	15%
Fines and forfeitures	34,804	26,433	32,000	19,676	22,000	2,324	12%
Interest and rental income	403	427	450	430	450	20	5%
Total Revenues	42,894	34,054	39,650	33,106	37,450	4,344	13%
Expenditures							
Public safety	4,359	-	-	-	-	-	0%
Capital outlay	29,191	11,353	-	-	90,000	90,000	100%
Principal	-	-	275,538	157,578	8,240	(149,338)	-95%
Total Expenditures	33,550	11,353	275,538	157,578	98,240	(59,338)	-38%
Excess (deficiency) of revenues over expenditures	9,344	22,701	(235,888)	(124,472)	(60,790)	63,682	-51%
Other financing sources (uses)							
Transfers out	-	-	-	-	-	-	0%
Lease purchase proceeds	-	-	133,589	100,629	-	(100,629)	0%
Total other financing sources (uses)	-	-	133,589	100,629	-	(100,629)	0%
Net change in fund balances	9,344	22,701	(102,299)	(23,843)	(60,790)	(36,947)	155%
Beginning Fund Balance	159,372	168,716	191,417	191,417	167,574	(23,843)	-12%
Ending Fund Balance	\$ 168,716	\$ 191,417	\$ 89,118	\$ 167,574	\$ 106,784	\$ (60,790)	-36%

Note:

The Police Department entered into a capital lease in fiscal year 2021 for Tasers and body cameras for the corrections officers. They have also budgeted a one-time capital purchase in fiscal year 2022.

City of Foley
Special Revenue Funds
Foley Sports Tourism – Event Center

	(audited) FY2019 Actual	(audited) FY 2020 Actual	(current) FY 2021 Budgeted	FY 2021 Projections	FY 2022 Budgeted	Change From FY21 to FY22	% Change From From FY21 to FY22
Revenue							
Charges for services	\$ 19,610	\$ 5,260	\$ 18,750	\$ 13,450	\$ 13,450	\$ -	0%
Contributions and donations	-	10,000	40,000	20,000	50,000	30,000	150%
Total Revenue	19,610	15,260	58,750	33,450	63,450	30,000	90%
Expenditures							
Culture and recreation	344,763	291,537	334,400	324,541	348,180	23,639	7%
Total Expenditures	344,763	291,537	334,400	324,541	348,180	23,639	7%
Excess (deficiency) of revenues over expenditures	(325,153)	(276,277)	(275,650)	(291,091)	(284,730)	6,361	-2%
Other financing sources (uses)							
Transfers in	325,153	276,277	278,110	291,091	284,730	(6,361)	-2%
Transfers out	-	-	-	-	-	-	0%
Total other financing sources (uses)	325,153	276,277	278,110	291,091	284,730	(6,361)	-2%
Net change in fund balances	-	-	2,460	-	-	-	0%
Beginning Fund Balance	100	100	100	100	100	-	0%
Ending Fund Balance	\$ 100	\$ 100	\$ 2,560	\$ 100	\$ 100	\$ -	0%

City of Foley
Special Revenue Funds
Foley Sports Tourism – Multi-Use Fields

	(audited) FY2019 Actual	(audited) FY 2020 Actual	(current) FY 2021 Budgeted	FY 2021 Projections	FY 2022 Budgeted	Change From FY21 to FY22	% Change From From FY21 to FY22
Revenues							
Charges for services	\$ 12,758	\$ 2,591	\$ 5,000	\$ 6,625	\$ 7,025	\$ 400	6%
Contributions and donations	58,000	15,000	60,000	1,500	40,000	38,500	2567%
Total Revenues	70,758	17,591	65,000	8,125	47,025	38,900	479%
Expenditures							
Culture and recreation	399,931	295,018	400,900	406,803	410,310	3,507	1%
Total Expenditures	399,931	295,018	400,900	406,803	410,310	3,507	1%
Excess (deficiency) of revenues over expenditures	(329,173)	(277,427)	(335,900)	(398,678)	(363,285)	35,393	-9%
Other financing sources (uses)							
Transfers in	330,095	276,505	337,609	398,678	363,285	(35,393)	-9%
Total other financing sources (uses)	330,095	276,505	337,609	398,678	363,285	(35,393)	-9%
Net change in fund balances	922	(922)	1,709	-	-	-	0%
Beginning Fund Balance	100	1,022	100	100	100	-	0%
Ending Fund Balance	\$ 1,022	\$ 100	\$ 1,809	\$ 100	\$ 100	\$ -	0%

City of Foley
Special Revenue Funds
Impact Fee Fund

	(audited) FY2019 Actual	(audited) FY 2020 Acutal	(current) FY 2021 Budgeted	FY 2021 Projections	FY 2022 Budgeted	Change From FY21 to FY22	% Change From From FY21 to FY22
Revenue							
Licenses and permits	\$ -	\$ -	\$ -	\$ -	\$ 1,100,000	\$ 1,100,000	100%
Total Revenue	-	-	-	-	1,100,000	1,100,000	100%
Expenditures							
Highways and streets	-	-	-	-	-	-	0%
Culture and recreation	-	-	-	-	-	-	0%
Capital Outlay	-	-	-	-	-	-	0%
Total Expenditures	-	-	-	-	-	-	0%
Excess (deficiency) of revenues over expenditures	-	-	-	-	1,100,000	1,100,000	100%
Other financing sources							
Transfers in	-	-	-	-	-	-	0%
Net change in fund balances	-	-	-	-	1,100,000	1,100,000	100%
Beginning Fund Balance	-	-	-	-	-	-	0%
Ending Fund Balance	\$ -	\$ -	\$ -	\$ -	\$ 1,100,000	\$ 1,100,000	100%

Note:

Ordinance 21-2015 established impact fees which will be charged to new developments to fund city park, recreation and transportation infrastructure. These fees are maintained in a separate fund because the use is legally restricted according to the ordinance listed above.

Public Facilities Cooperative District of the City of Foley
Blended Component Unit
Special Revenue Fund

	(audited) FY2019 Actual	(audited) FY 2020 Actual	(current) FY 2021 Budgeted	FY 2021 Projections	FY 2022 Budgeted	Change From FY21 to FY22	% Change From From FY21 to FY22
Revenues							
Interest and rental income	\$ 111,389	\$ 70,834	\$ 57,628	\$ 47,377	\$ 300	\$ (47,077)	-99%
Other	1,985,668	1,921,291	2,285,000	2,462,000	2,438,000	(24,000)	-1%
Total Revenues	2,097,057	1,992,125	2,342,628	2,509,377	2,438,300	(71,077)	-3%
Expenditures							
General government	6,742	8,353	8,400	20,869	8,600	(12,269)	-59%
Principal	1,075,000	65,000	65,000	65,000	65,000	-	0%
Interest	529,465	273,928	273,115	273,115	272,010	(1,105)	0%
Total Expenditures	1,611,207	347,281	346,515	358,984	345,610	(13,374)	-4%
Excess (deficiency) of revenues over expenditures	485,850	1,644,844	1,996,113	2,150,393	2,092,690	(57,703)	-3%
Other financing sources (uses)							
Transfers in	6,330,806	328,809	338,115	338,115	337,010	(1,105)	0%
Transfers out	(2,050,978)	(1,979,872)	(2,314,752)	(2,476,876)	(2,590,395)	(113,519)	5%
Payments to refunded escrow	(5,507,744)	-	-	-	-	-	0%
Total other financing sources (uses)	(1,227,916)	(1,651,063)	(1,976,637)	(2,138,761)	(2,253,385)	(114,624)	5%
Net change in fund balances	(742,066)	(6,219)	19,476	11,632	(160,695)	(172,327)	-1481%
Beginning Fund Balance	2,327,917	1,585,851	1,579,632	1,579,632	1,591,264	11,632	1%
Ending Fund Balance	\$ 1,585,851	\$ 1,579,632	\$ 1,599,108	\$ 1,591,264	\$ 1,430,569	\$ (160,695)	-10%

Notes:

The PFCD Board met on August 18, 2021, and passed Resolution # 21-000-PFCD adopting the fiscal year 2022 budget. The fiscal year 2022 budget includes a transfer to the general fund to close out a reserve bank account that was being held as part of the New Market Tax Credit (NMTC). The unwind of the NMTC was completed in late fiscal year 2021 and the account will be closed and the funds will be given back to the general fund.

Public Athletic & Sports Facilities Cooperative District of the City of Foley
Blended Component Unit
Special Revenue Fund

	(audited) FY2019 Actual	(audited) FY 2020 Actual	(amended) FY 2021 Budgeted	FY 2021 Projections	FY 2022 Budgeted	Change From FY21 to FY22	% Change From From FY21 to FY22
Revenues							
Interest and rental income	\$ 5,631	\$ 1,462	\$ 2,500	\$ 240	\$ 250	\$ 10	4%
Other	39,563	37,613	36,000	44,000	45,000	1,000	2%
Total Revenues	45,194	39,075	38,500	44,240	45,250	1,010	2%
Expenditures							
Culture and recreation	274,004	2,660	1,700	1,565	1,700	135	9%
Capital outlay	977,286	-	-	-	-	-	0%
Interest	496,853	496,853	496,853	496,853	30,413	(466,440)	-94%
Total Expenditures	1,748,143	499,513	498,553	498,418	32,113	(466,305)	-94%
Excess (deficiency) of revenues over expenditures	(1,702,949)	(460,438)	(460,053)	(454,178)	13,137	467,315	-103%
Other financing sources (uses)							
Transfers in	2,562,870	497,078	498,553	14,016,122	1,700	(14,014,422)	-100%
Transfers out	(411,912)	-	-	(52,905)	-	52,905	-100%
Payments to escrow	-	-	-	(13,600,584)	-	13,600,584	0%
Total other financing sources (uses)	2,150,958	497,078	498,553	362,633	1,700	(360,933)	-100%
Net change in fund balances	448,009	36,640	38,500	(91,545)	14,837	106,382	-116%
Beginning Fund Balance	(185,425)	262,584	299,224	299,224	207,679	(91,545)	-31%
Ending Fund Balance	\$ 262,584	\$ 299,224	\$ 337,724	\$ 207,679	\$ 222,516	\$ 14,837	7%

Notes:

The PASFCD Board met on August 18, 2021, and passed Resolution # 21-0003-PASFCD adopting the FY 2022 budget.

Public Cultural & Entertainment Facilities Cooperative District of the City of Foley
Blended Component Unit
Special Revenue Fund

	(audited) FY2019 Actual	(audited) FY 2020 Actual	(current) FY 2021 Budgeted	FY 2021 Projections	FY 2022 Budgeted	Change From FY21 to FY22	% Change From From FY21 to FY22
Revenues							
Interest and rental income	\$ 7,098	\$ 3,407	\$ 4,500	\$ 100	\$ 100	\$ -	0%
Other	350,677	299,106	433,000	494,000	410,000	(84,000)	-17%
Total Revenues	357,775	302,513	437,500	494,100	410,100	(84,000)	-17%
Expenditures							
Culture and recreation	328,882	1,655	1,700	2,568	1,800	(768)	-30%
Capital outlay	805,436	-	-	-	-	-	0%
Principal	315,000	325,000	335,000	335,000	350,000	15,000	4%
Interest	604,710	595,260	585,510	400,585	202,260	(198,325)	-50%
Total Expenditures	2,054,028	921,915	922,210	738,153	554,060	(184,093)	-25%
Excess (deficiency) of revenues over expenditures	(1,696,253)	(619,402)	(484,710)	(244,053)	(143,960)	100,093	-41%
Other financing sources (uses)							
Transfers in	2,463,516	916,436	10,977,582	10,639,249	554,477	(10,084,772)	-95%
Transfers out	(350,677)	(299,106)	(433,000)	(494,000)	(410,000)		
Payment to escrow	-	-	(10,054,705)	(10,054,705)	-	10,054,705	-100%
Total other financing sources (uses)	2,112,839	617,330	489,877	90,544	144,477	53,933	60%
Net change in fund balances	416,586	(2,072)	5,167	(153,509)	517	154,026	-100%
Beginning Fund Balance	(30,579)	386,007	383,935	383,935	230,426	(153,509)	-40%
Ending Fund Balance	\$ 386,007	\$ 383,935	\$ 389,102	\$ 230,426	\$ 230,943	\$ 517	0%

Note:

The PCEFCD Board met on August 18, 2021, and passed Resolution # 21-0003-PCEFCD adopting the fiscal year 2022 budget.

City of Foley
Debt Service Funds
2006-A Series General Obligation Warrant Fund

	(audited) FY2019 Actual	(audited) FY 2020 Acutal	(amended) FY 2021 Budgeted	FY 2021 Projections	FY 2022 Budgeted	Change From FY21 to FY22	% Change From From FY21 to FY22
Revenues							
Interest and rental income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%
Total Revenues	-	-	-	-	-	-	0%
Expenditures							
Principal	960,000	1,000,000	510,000	510,000	-	(510,000)	-100%
Interest	74,301	36,099	3,303	3,302	-	(3,302)	-100%
Bond cost	18,984	12,052	1,515	1,515	-	(1,515)	-100%
Total Expenditures	1,053,285	1,048,151	514,818	514,817	-	(514,817)	-100%
Excess (deficiency) of revenues over expenditures	(1,053,285)	(1,048,151)	(514,818)	(514,817)	-	514,817	-100%
Other financing sources (uses)							
Transfers in	1,053,285	1,048,151	514,818	514,817	-	(514,817)	-100%
Total other financing sources (uses)	1,053,285	1,048,151	514,818	514,817	-	(514,817)	-100%
Net change in fund balances	-	-	-	-	-	-	0%
Beginning Fund Balance	-	-	-	-	-	-	0%
Ending Fund Balance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%

Note:

This bond issue matured in fiscal year 2021.

City of Foley
Debt Service Funds
Qualified Energy Conservation Bond of 2013

	(audited) FY2019 Actual	(audited) FY 2020 Acutal	(amended) FY 2021 Budgeted	FY 2021 Projections	FY 2022 Budgeted	Change From FY21 to FY22	% Change From From FY21 to FY22
Revenues							
Interest and rental income	\$ 1,269	\$ 605	\$ 1,000	\$ 10	\$ 100	\$ 90	0%
Other	73,779	71,349	67,800	67,810	64,500	(3,310)	-5%
Total Revenues	75,048	71,954	68,800	67,820	64,600	(3,220)	0%
Expenditures							
Principal	100,000	105,000	110,000	110,000	115,000	5,000	5%
Interest	96,368	93,549	93,600	90,593	87,500	(3,093)	-3%
Total Expenditures	196,368	198,549	203,600	200,593	202,500	1,907	1%
Excess (deficiency) of revenues over expenditures	(121,320)	(126,595)	(134,800)	(132,773)	(137,900)	(5,127)	4%
Other financing sources (uses)							
Transfers in	125,159	129,906	135,800	136,211	140,200	3,989	3%
Total other financing sources (uses)	125,159	129,906	135,800	136,211	140,200	3,989	3%
Net change in fund balances	3,839	3,311	1,000	3,438	2,300	(1,138)	-33%
Beginning Fund Balance	75,538	79,377	82,688	82,688	86,126	3,438	4%
Ending Fund Balance	\$ 79,377	\$ 82,688	\$ 83,688	\$ 86,126	\$ 88,426	\$ 2,300	3%

City of Foley
Debt Service Funds
Economic Incentives Fund

	(audited) FY2019 Actual	(audited) FY 2020 Acutal	(amended) FY 2021 Budgeted	FY 2021 Projections	FY 2022 Budgeted	Change From FY21 to FY22	% Change From From FY21 to FY22
Revenues							
Interest and rental income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%
Total Revenues	-	-	-	-	-	-	0%
Expenditures							
Economic development	-	-	-	-	-	-	0%
Principal	747,105	725,384	153,243	153,491	-	(153,491)	-100%
Interest	34,652	13,392	1,239	1,289	-	(1,289)	-100%
Total Expenditures	781,757	738,776	154,482	154,780	-	(154,780)	-100%
Excess (deficiency) of revenues over expenditures	(781,757)	(738,776)	(154,482)	(154,780)	-	154,780	-100%
Other financing sources (uses)							
Transfers in	781,757	738,776	154,482	154,780	-	(154,780)	-100%
Transfers out	-	-	-	(100)	-	100	-100%
Total other financing sources (uses)	781,757	738,776	154,482	154,680	-	(154,680)	-100%
Net change in fund balances	-	-	-	(100)	-	100	0%
Beginning Fund Balance	100	100	100	100	-	(100)	-100%
Ending Fund Balance	\$ 100	\$ 100	\$ 100	\$ -	\$ -	\$ -	0%

Notes:

Both of these notes were notes paid off in FY 2021.

City of Foley
Debt Service Funds
2014 Series General Obligation Warrant Fund

	(audited) FY2019 Actual	(audited) FY 2020 Actual	(amended) FY 2021 Budgeted	FY 2021 Projections	FY 2022 Budgeted	Change From FY21 to FY22	% Change From From FY21 to FY22
Revenues							
Interest and rental income	\$ 14,431	\$ 6,180	\$ 7,000	\$ 100	\$ 100	\$ -	0%
Total Revenues	14,431	6,180	7,000	100	100	-	0%
Expenditures							
Principal	980,000	1,000,000	1,050,000	1,050,000	490,000	(560,000)	-53%
Interest	516,529	496,929	446,929	446,929	77,000	(369,929)	-83%
Total Expenditures	1,496,529	1,496,929	1,496,929	1,496,929	567,000	(929,929)	-62%
Excess (deficiency) of revenues over expenditures	(1,482,098)	(1,490,749)	(1,489,929)	(1,496,829)	(566,900)	929,929	-62%
Other financing sources (uses)							
Transfers in	1,483,285	1,487,177	1,292,762	1,252,442	624,450	(627,992)	-50%
Total other financing sources (uses)	1,483,285	1,487,177	1,292,762	1,252,442	624,450	(627,992)	-50%
Net change in fund balances	1,187	(3,572)	(197,167)	(244,387)	57,550	301,937	-124%
Beginning Fund Balance	501,466	502,653	499,081	499,081	254,694	(244,387)	-49%
Ending Fund Balance	\$ 502,653	\$ 499,081	\$ 301,914	\$ 254,694	\$ 312,244	\$ 57,550	23%

Note:

A portion of this bond was refunded in late 2021. The budget effect for fiscal year 2021 and the projections were not included because the balances were not known in time to include them. The refunding will decrease the debt service necessary for fiscal year 2022.

City of Foley
Debt Service Funds
2015 Series General Obligation Warrant Fund

	(audited) FY2019 Actual	(audited) FY 2020 Actual	(current) FY 2021 Budgeted	FY 2021 Projections	FY 2022 Budgeted	Change From FY21 to FY22	% Change From From FY21 to FY22
Revenue							
Interest & Rental income	\$ 4,365	\$ 2,195	\$ 3,000	\$ 40	\$ 40	\$ -	0%
Total Revenue	4,365	2,195	3,000	40	40	-	0%
Expenditures							
Principal	320,000	340,000	355,000	355,000	375,000	20,000	6%
Interest	128,000	112,000	95,000	9,500	77,250	67,750	713%
Total Expenditures	448,000	452,000	450,000	364,500	452,250	87,750	24%
Excess (deficiency) of revenues over expenditures	(443,635)	(449,805)	(447,000)	(364,460)	(452,210)	(87,750)	24%
Other financing sources							
Transfers in	445,667	447,753	450,938	450,828	450,688	(140)	0%
Total other financing sources	445,667	447,753	450,938	450,828	450,688	(140)	0%
Net change in fund balances	2,032	(2,052)	3,938	86,368	(1,522)	(87,890)	-102%
Beginning Fund Balance	187,615	189,647	187,595	187,595	273,963	86,368	46%
Ending Fund Balance	\$ 189,647	\$ 187,595	\$ 191,533	\$ 273,963	\$ 272,441	\$ (1,522)	-1%

City of Foley
Debt Service Funds
2019 Series General Obligation Warrant Fund

	(audited) FY2019 Actual	(audited) FY 2020 Acutal	(amended) FY 2021 Budgeted	FY 2021 Projections	FY 2022 Budgeted	Change From FY21 to FY22	% Change From From FY21 to FY22
Revenues							
Interest and rental income	\$ -	\$ 326	\$ 1,000	\$ 50	\$ 50	\$ -	0%
Total Revenues	-	326	1,000	50	50	-	0%
Expenditures							
Principal	-	-	-	-	-	-	100%
Interest	-	224,962	1,095,000	1,095,000	1,150,000	55,000	5%
Bond issue cost	91,155	-	241,750	241,750	187,000	(54,750)	0%
Total Expenditures	91,155	224,962	1,336,750	1,336,750	1,337,000	250	105%
Excess (deficiency) of revenues over expenditures							
	(91,155)	(224,636)	(1,335,750)	(1,336,700)	(1,336,950)	(250)	0%
Other financing sources (uses)							
Transfers in	-	328,930	1,336,750	1,336,750	1,337,208	458	0%
Transfers out	(5,465,285)	-	-	-	-	-	0%
Bond issue	4,905,000	-	-	-	-	-	0%
Bond premium	658,543	-	-	-	-	-	0%
Total other financing sources (uses)	98,258	328,930	1,336,750	1,336,750	1,337,208	458	0%
Net change in fund balances							
	7,103	104,294	1,000	50	258	208	416%
Beginning Fund Balance	-	7,103	111,397	111,397	111,447	50	0%
Ending Fund Balance	\$ 7,103	\$ 111,397	\$ 112,397	\$ 111,447	\$ 111,705	\$ 258	0%

City of Foley
Debt Service Funds
2021 Series General Obligation Warrant Fund

	(audited) FY2019 Actual	(audited) FY 2020 Actual	(current) FY 2021 Budgeted	FY 2021 Projections	FY 2022 Budgeted	Change From FY21 to FY22	% Change From From FY21 to FY22
Revenue							
Interest & Rental income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%
Total Revenue	-	-	-	-	-	-	0%
Expenditures							
Principal	-	-	-	-	255,000	255,000	100%
Interest	-	-	-	-	659,083	659,083	100%
Bond issue cost	-	-	146,315	146,315	-	(146,315)	-100%
Total Expenditures	-	-	146,315	146,315	914,083	767,768	525%
Excess (deficiency) of revenues over expenditures	-	-	(146,315)	(146,315)	(914,083)	(767,768)	525%
Other financing sources (uses)							
Transfers in	-	-	163,793	294,126	1,069,018	774,892	263%
Transfers out	-	-	(9,931,421)	(9,931,421)	-	9,931,421	-100%
Bond issue	-	-	10,080,000	10,080,000	-	(10,080,000)	-100%
Bond Premium	-	-	-	-	-	-	-
Total other financing sources (uses)	-	-	312,372	442,705	1,069,018	626,313	141%
Net change in fund balances	-	-	166,057	296,390	154,935	(141,455)	-48%
Beginning Fund Balance	-	-	-	-	296,390	296,390	100%
Ending Fund Balance	\$ -	\$ -	\$ 166,057	\$ 296,390	\$ 451,325	\$ 154,935	52%

Note:

This is a new fund created in fiscal year 2021 for two general obligations issued to refund multiple portions of multiple bonds.

Coastal Alabama Farmers' and Fishermen's Market, Inc.
Blended Component Unit
Business Type Activity

	(audited) FY 2019 Actual	(audited) FY 2020 Actual	(amended) FY 2021 Budgeted	FY 2021 Projections	FY 2022 Budgeted	Change From FY21 to FY22	% Change From From FY21 to FY22
Operating revenues							
Charges for service	\$ 429,532	\$ 782,127	\$ 428,413	\$ 428,864	\$ 228,892	\$ (199,972)	-47%
Intergovernmental	-	-	-	-	-	-	100%
Other	1,189	146	200	50	200	150	300%
Total operating revenues	430,721	782,273	428,613	428,914	229,092	(199,822)	-47%
Operating expenses							
Legal and professional	25,934	112,828	20,000	20,000	10,000	(10,000)	-50%
Insurance	65,501	73,833	77,220	77,154	28,500	(48,654)	-63%
Utilities	22,013	18,893	10,265	10,385	9,600	(785)	-8%
Maintenance	235,932	34,974	27,000	64,400	51,000	(13,400)	-21%
Advertising	10,713	3,771	11,000	11,000	4,000	(7,000)	-64%
Contracted services	43,397	43,517	45,000	43,200	45,000	1,800	4%
Miscellaneous	7,716	5,509	8,300	7,925	8,400	475	6%
Depreciation	283,617	283,617	-	589,914	76,000	(513,914)	-87%
Total Operating expenses	694,823	576,942	198,785	823,978	232,500	(591,478)	-72%
Operating income (loss)	(264,102)	205,331	229,828	(395,064)	(3,408)	391,656	-99%
Non-operating revenues							
Interest expense	(125,863)	(120,731)	(107,395)	(97,186)	(2,000)	95,186	-98%
Interest income	382	469	100	800	500	(300)	-38%
Sale of asset	-	-	-	-	3,275,000	3,275,000	100%
Total non-operating revenues, net	(125,481)	(120,262)	(107,295)	(96,386)	3,273,500	3,369,886	-3496%
Transfers in	59,504	59,504	59,504	29,752	-	(29,752)	-100%
Transfers out	-	-	-	-	(2,800,000)	(2,800,000)	100%
Total transfers, net	59,504	59,504	59,504	29,752	(2,800,000)	(2,829,752)	-9511%
Changes in net position	(330,079)	144,573	182,037	(461,698)	470,092	931,790	-202%
Net position, beginning of year	(503,837)	(833,916)	(689,343)	(689,343)	(1,151,041)	(461,698)	67%
Net position, end of year	\$ (833,916)	\$ (689,343)	\$ (507,306)	\$ (1,151,041)	\$ (680,949)	\$ 470,092	-41%

Note:

The CAFFM Board met on September 7, 2021, and passed Resolution No. 119 adopting the FY 2022 budget.

City of Foley
Sanitation Fund
Business Type Activity

	(audited) FY 2019 Acutal	(audited) FY 2020 Acutal	(current) FY 2021 Budgeted	FY 2021 Projections	FY 2022 Budgeted	Change From FY21 to FY22	% Change From FY21 to FY22
Operating revenues							
Charges for service	\$ -	\$ -	\$ -	\$ -	\$ 3,584,000	\$ 3,584,000	100%
Total operating revenues	-	-	-	-	3,584,000	3,584,000	100%
Operating expenses							
Personnel	-	-	-	-	1,229,522	1,229,522	100%
Gas & oil	-	-	-	-	102,000	102,000	100%
Insurance	-	-	-	-	39,119	39,119	100%
Utilities	-	-	-	-	10,400	10,400	100%
Maintenance	-	-	-	-	117,500	117,500	100%
Landfill charges and waste removal	-	-	-	-	1,005,000	1,005,000	100%
Small tools and supplies	-	-	-	-	633,000	633,000	100%
Miscellaneous	-	-	-	-	400	400	100%
Depreciation	-	-	-	-	352,452	352,452	100%
Total Operating expenses	-	-	-	-	3,489,393	3,489,393	100%
Operating income (loss)	-	-	-	-	94,607	94,607	100%
Transfers in	-	-	-	-	-	-	100%
Transfers out	-	-	-	-	(147,109)	(147,109)	100%
Total transfers, net	-	-	-	-	(147,109)	(147,109)	100%
Changes in net position	-	-	-	-	(52,502)	(52,502)	100%
Net position, beginning of year	-	-	-	-	-	-	100%
Net position, end of year	\$ -	\$ -	\$ -	\$ -	\$ (52,502)	\$ (52,502)	100%

Departmental Descriptions
with Financial Summary
and Personnel Information

General Government Department

The General Government Department is made up of 4 divisions; Administration, Finance, Human Resources and Revenue. Each division serves both the employees and the citizens of the City of Foley.

Administration Division

Mission Statement: To serve the City of Foley by providing exceptional customer service, in a timely manner, to the general public, elected officials, city staff, other governmental agencies and community partners, and to preserve the accuracy, integrity, and public accessibility to the City's official records.

Function: The City Clerk is the custodian of public records for the City of Foley, which includes all minutes, resolutions, ordinances, contracts and codes. The City Clerk is required to attend all City Council Meetings. The City Clerk's office is responsible for preparing the City Council Meeting Agendas and Minutes of the City Council Meetings as well as the City Council Work Session Minutes. The City Clerk is the City's Chief Election Official and is responsible for the administration of Municipal Elections.

Performance Goals

	2019	2020	2021	2022
	Actuals	Actuals	Estimates	Projected
City Council Meetings Agendas Available by Deadline	100%	100%	100%	100%
Ordinances Processed	28	25	30	35
Resolutions Processed	396	392	400	425

Selected Objectives

- Design and maintain responsive systems and processes that inform the public of the City Council's legislative actions.
- Take all steps necessary to ensure transparency in the official roles of the office.
- Preserve and manage the City's official records for efficient access and retrieval.
- Conduct elections and council and commission appointments with integrity and with broad community outreach.
- Provide support services to the City Council and staff to assist them in providing excellent service to the community.
- To become known for the exceptional service we bring to the citizens, the City Council our colleges and to our profession.

Financial Services Division

Mission Statement: The Finance Division safeguards and protects city assets, provides effective support to city departments, and records and reports accurate and timely financial information to the administrator, directors, elected officials and citizens of the City.

Function: The division continuously reviews internal controls in order to improve operations and compliance with laws, guidelines, and best practices pertaining to financial operations. Major functions of the division include: accounting, auditing, asset management, investments, debt management and issuance, grant accounting and administration, risk and emergency management, budget administration, accounts payable, purchasing and bids, contract management, project management and municipal airport operation oversight.

Performance Goals	2019	2020	2021	2022
Prepare an annual budget report in accordance with the Distinguished Budget Presentation Awards Program administered by the Government Finance Officer Association (GFOA)	Submitted and Received	Submitted and Received	Goal	Goal
Prepare an annual comprehensive financial report (ACFR) in accordance with the Certificate of Achievement of Excellence in Financial Reporting Program administered by the GFOA.	Submitted and Received	Submitted	Goal	Goal
Prepare a Popular Annual Financial Report in accordance with the GFOA's awards program standards.	Submitted and Received	Submitted	Goal	Goal
Maintain or improve the City's current bond rating: AA- (S&P) / Aa3 (Moody's)	Maintain	Maintain	Maintain	Maintain

Selected Objectives

- Produce financial and budgetary information and administer management practices that earn the City recognition and maintain or improve credit quality.
- Continuously review and update departmental policies and procedures in order to maintain compliance with laws and regulations as well as current and best practices.
- Develop and maintain a comprehensive set of city-wide internal controls.
- Provide superior support to the City's management team and their staff through the timely submission of information and effective process training.
- To assess various City operations to determine areas susceptible to losses.
- To accurately process large volumes of information within established timelines.
- To provide timely monthly financial reports to city officials and management.

Performance Measures Obtained

- Received seventh consecutive ACFR Program award from GFOA.
- Received second consecutive Distinguished Budget Award from GFOA.
- Received the City's first Popular Annual Financial Award from GFOA.
- Updated the City's fund balance policy in fiscal year 2021.

Human Resources Division

Mission Statement: The Human Resources Division is dedicated to providing services that support and advance the success of the City of Foley through our most valuable resource: our PEOPLE. We are focused on delivering quality customer service in all personnel operations with integrity, responsiveness and sensitivity to all employees.

Function: The major tasks and responsibilities performed by the Human Resources Division of the General Government Department include the following core functions: employee compensation, benefits administration, recruitment and retention, safety and risk management, employee wellness, performance management, job analysis and classification, employee satisfaction and motivation, training and development, personnel policy formulation, interpretation and compliance of local, state, and federal employment law, as well as performing a number of other human resources related functions. The Human Resources Division works with all City departments and management in the development and implementation of a quality personnel system of policies and procedures in order to maintain a fair, equitable and positive work environment for our employees.

Performance Goals

- Value, encourage, and support a diverse workforce.
- Continually improve HR’s involvement in individual and organizational effectiveness.
- Anticipate and meet the changing needs of the workforce /family.
- Champion career and professional growth.
- Enhance services through technology.
- Continually improve health and wellness opportunities for employees.
- Reduce workers compensation cost and injuries through safety protocols and Triage Nurse Program

Selected Objectives

- Recruit and retain diverse workforce.
- Continue to develop new and improved health and wellness programs and increase employee participation.
- Continue to automate and move to paperless processes in payroll and benefit services.
- Update Personnel System Policy (PSP) and other personnel related policies and procedures.
- Train all employees in substance abuse and harassment.
- Provide accurate, timely, and effective payroll and benefits administration to all city employees.

Performance Measures	2020	2021	2022
Permanent employee retention rate	82%	84%	86%
Employee compliance in Wellness Incentivized Program	94%	96%	98%
Employee participation in Foley 365 Wellness Program	5%	21%	25%
Workers Compensation claims prevented utilizing Triage Nurse Program	10	22	25

Revenue Division

Mission Statement: The Revenue Division serves the business community and taxpayers of the City by providing excellent customer service with professionalism. We strive to be consistent, fair and equitable while administering local revenue related Ordinances. Our priority is to grow in efficiency as the City grows economically.

Function: The Revenue Division is responsible for providing accurate, efficient and responsive services to the business community, taxpayers and municipal officials. A large portion of duties involve payment processing, recording inter-departmental transactions, business licensing, liaison for commercial sanitation, collection of special fees, local tax and franchise agreements. It is imperative for this division to administer the City’s Ordinances in a fair and equitable manner, being both consistent and efficient while, maximizing revenues through the use of internal audits. While overseeing and administering fees and local tax, we also conduct revenue analysis to ensure revenues will meet and/or exceed budget for given periods and provide information to the general public without compromising business owner privacy and confidentiality laws.

Performance Goals

- Enhance customer service for business community and citizens
- Simplify customer processes and payments through the use of technology
- Ensure tax and licensing accounts are applied in an appropriate manner
- Digitize customers records

	Actual 2018	Actual 2019	Actual 2020	Projected 2021	Estimate 2022
Business License issued	3,390	3,414	3,517	3,659	3,714

Selected Objectives:

- Periodically conduct customer surveys
- Work with I.T. to find software which will accommodate online customer portals for licensing and payments of other various tax
- Conduct desk audits for compliance of business license and various tax
- Use Laserfiche to organize and scan revenue related accounts

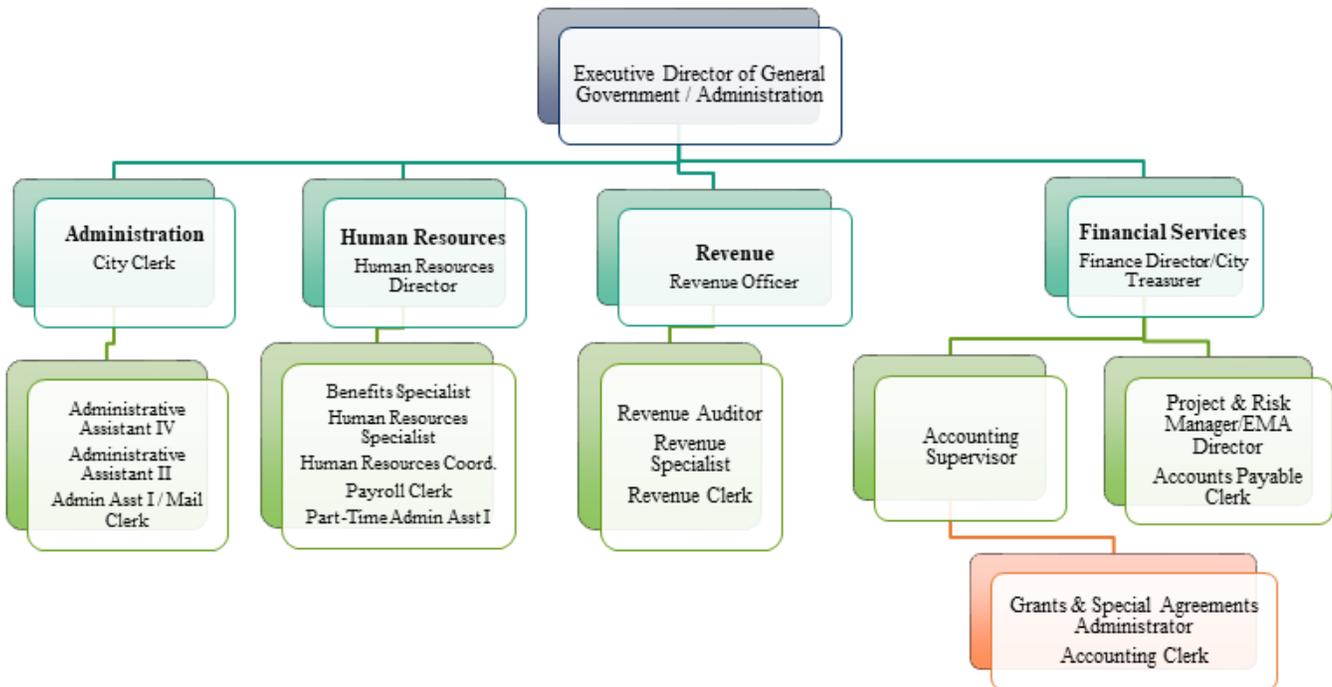
Performance Measures:

- Results of periodic surveys related to customer service
- Track number of businesses who use email for correspondence with revenue accounts
- Track the number of customers who use debit/credit cards to process payments
- Number of audits conducted
- Number of files scanned into LaserFiche

Financial Summary

	2019	2020	2021	2021	2022	% Change
Expenditures	Actual	Actual	Budget	Projected	Budget	2021 to 2022
Personnel	\$ 1,398,123	\$ 1,528,121	\$ 1,712,049	\$ 1,681,389	\$ 1,643,325	-2.26%
Capital	-	-	-	-	40,000	0.00%
Operational	1,606,257	1,716,904	1,850,082	1,710,554	1,812,265	5.95%
Debt Service	7,669	7,669	3,573,923	3,576,217	7,670	-99.79%
Total	\$ 3,012,049	\$ 3,252,694	\$ 7,136,054	\$ 6,968,160	\$ 3,503,260	-49.72%

General Government Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	DIVISION	# of Slots
60	\$ 29,993	\$ 37,491	\$ 44,989	1010121	Part-Time Administrative Assistant I	Human Resources	1
60	\$ 29,993	\$ 37,491	\$ 44,989	1010129	Administrative Assistant I / Mail Clerk	Administration	1
70	\$ 31,492	\$ 39,365	\$ 47,238	1010103	Administrative Assistant II	Administration	1
80	\$ 33,067	\$ 41,334	\$ 49,600	1010104	Payroll Clerk	Human Resources	1
90	\$ 34,720	\$ 43,400	\$ 52,080	1010105	Accounting Clerk	Financial Services	1
90	\$ 34,720	\$ 43,400	\$ 52,080	1010106	Accounts Payable Clerk	Financial Services	2
90	\$ 34,720	\$ 43,400	\$ 52,080	1010107	Revenue Clerk	Revenue	1
100	\$ 36,456	\$ 45,570	\$ 54,684	1010122	Human Resources Coordinator	Human Resources	1
100	\$ 36,456	\$ 45,570	\$ 54,684	1010124	Administrative Assistant IV	Administration	1
130	\$ 42,203	\$ 52,753	\$ 63,304	1010123	Human Resources Specialist	Human Resources	1
130	\$ 42,203	\$ 52,753	\$ 63,304	1010125	Benefits Specialist	Human Resources	1
130	\$ 42,203	\$ 52,753	\$ 63,304	1010128	Revenue Specialist	Revenue	1
150	\$ 46,528	\$ 58,160	\$ 69,793	1010111	Grants and Special Agreements Administrator	Financial Services	1
150	\$ 46,528	\$ 58,160	\$ 69,793	Pending	Revenue Auditor	Revenue	1
190	\$ 56,556	\$ 70,694	\$ 84,833	1010113	Accounting Supervisor	Financial Services	1
190	\$ 56,556	\$ 70,694	\$ 84,833	1010114	Revenue Officer	Revenue	1
200	\$ 59,383	\$ 74,229	\$ 89,075	1010115	City Clerk	Administration	1
240	\$ 72,181	\$ 90,226	\$ 108,271	1010116	Project & Risk Manager/EMA Director	Financial Services	1
260	\$ 79,579	\$ 99,474	\$ 119,369	1010130	Human Resources Director	Financial Services	1
270	\$ 83,558	\$ 104,448	\$ 125,337	1010117	Finance Director/City Treasurer	Financial Services	1
330	\$ 111,976	\$ 139,970	\$ 167,964	1010119	Executive Director of General Government/Administration	Financial Services	1

Municipal Complex Department

Mission Statement: The mission of The Municipal Complex Department is to provide exceptional customer service in all areas of our work. We are committed to providing safe, clean, and well-functioning facilities for City personnel and our community. We strive to keep all city facilities at full-strength by ensuring that all are in top working condition. As our services are viewed, so are we.

Function: The Municipal Complex Department is responsible for building maintenance, custodial care, and Civic Center events. Our building maintenance team (4) provides a wide variety of services that includes plumbing, electrical, carpentry and HVAC. The team is responsible for more than 70 facilities and structures. Our Custodial Team (3) provides cleaning services to 10 City facilities (75,000 sq ft) which include public facilities such as our Library, Civic Center, and Senior Center as well as office buildings. The Events Coordinator collaborates with potential customers and provides customer service to all Civic Center patrons and to all events that are held.

Performance Goals: Our department goal is much like our mission statement. We are a customer oriented division and we are committed to providing safe, clean, well-functioning facilities to all employees, guests and community visitors. We take pride in preventative maintenance procedures to help prolong the useful life of major building components. We are dedicated to protect our City resources and be fiscally responsible. We encourage teamwork and pride ourselves on exceeding customers' expectation.

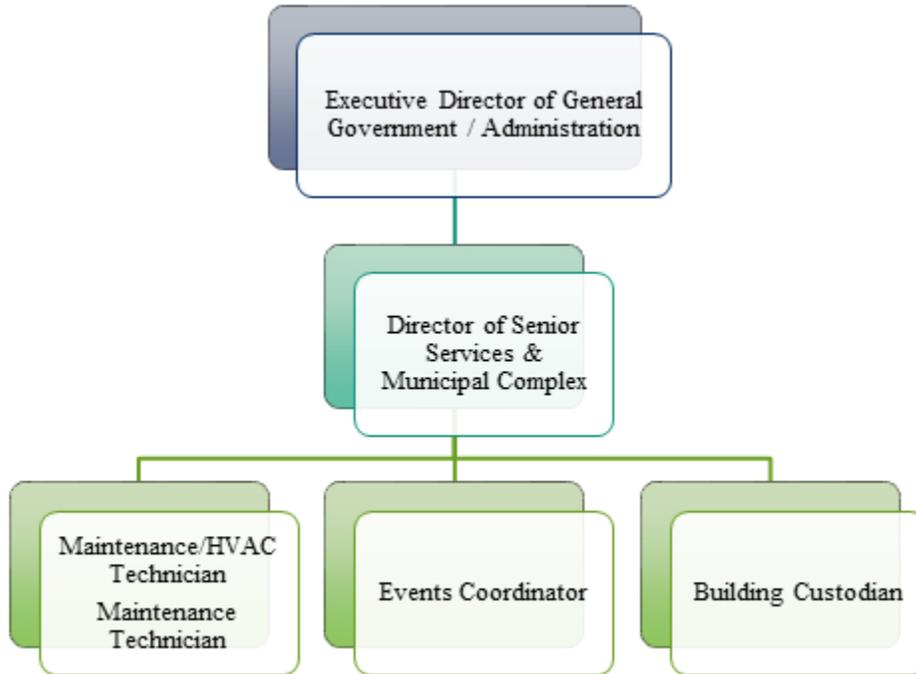
Achievements

- Coordinates annual “community shred event” with over 10k lbs shredded per year.
- Established an annual facilities maintenance evaluation to help directors budget for upcoming repairs.
- Installed UV light filtration and Ionization systems on all City buildings in response to Covid-19.
- Replaced high-wattage incandescent Civic Center stage lights with energy efficient multi-colored LED programmable fixtures.

Financial Summary

Expenditures	2019 Actual	2020 Actual	2021 Budget	2021 Projected	2022 Budget	% Change 2021 to 2022
Personnel	\$ 352,685	\$ 369,917	\$ 385,208	\$ 368,223	\$ 397,376	7.92%
Capital	-	-	-	-	-	0.00%
Operational	105,226	108,664	115,362	115,843	120,490	4.01%
Total	\$ 457,911	\$ 478,581	\$ 500,570	\$ 484,066	\$ 517,866	6.98%

Municipal Complex Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	FLSA	Job Code	Classification Title	# of Slots
20	\$24,675	\$30,844	\$37,013	N	1020101	Building Custodian	2
70	\$31,492	\$39,365	\$47,238	N	1020103	Events Coordinator	1
90	\$34,720	\$43,400	\$52,080	N	1020106	Maintenance Technician	3
120	\$40,193	\$50,241	\$60,289	N	1020107	Maintenance/HVAC Technician	1
220	\$65,470	\$81,838	\$98,205	E	5070103	Director of Senior Services & Municipal Complex	*

*This payroll cost is budgeted under the Senior Center Department.

Municipal Court

Mission Statement: The mission of the Foley Municipal Court is to ensure compliance with all state laws and city ordinances while providing quality services, thereby earning and maintaining the public’s respect and confidence.

Municipal Court Functions:

Municipal Court Judge: The Municipal Court Judge presides over the Municipal Court Clerk and Magistrates, and hears any cases brought before the Foley Municipal Court. The position of Municipal Court Judge is created by the Code of Alabama and directed by the Supreme Court and the Administrative Office of Courts. The Judge must be an attorney and is appointed and approved by the Mayor and City Council.

Municipal Court Clerk: The Municipal Court Clerk is responsible for the administration of the Municipal Court and its records, finances and employees, and ensures compliance with all city ordinances and state and municipal laws. Also, as a magistrate, accepts fine payments, issues warrants, has probable cause hearings, and does bond hearings with incarcerated defendants.

Municipal Court Magistrate: The Municipal Court Magistrate accepts payments of fines, guilty pleas, holds probable cause hearings, and issues warrants. The Magistrate holds bond hearings with incarcerated defendants, as well as manages the clerical duties of the case files of the Court.

Goals:

Goals are established by the Municipal Judge, command staff, and all employees within the Foley Municipal Court. The following are general goals established throughout the court.

1. Fairly and impartially adjudicate traffic and misdemeanor cases.
2. Effectively maintain information and records.
3. Assist citizens in the resolution of cases.
4. Improve caseload management.
5. Reduce inmate population.
6. Reduce outstanding warrants.
7. Reduce size of docket.
8. Effective probation monitoring and supervision.
9. Consistent compliance with judicial orders.
10. Reduce the incidence and impact of crime in our community.

Key Measures:

Cases Filed	2018	2019	2020	Projected 2021
DUI	152	158	190	210
Other Traffic	4,258	4,506	2,216	2,000
Non-Traffic	2,066	2,007	1,642	1,480
Total	6,476	6,671	4,048	3,690

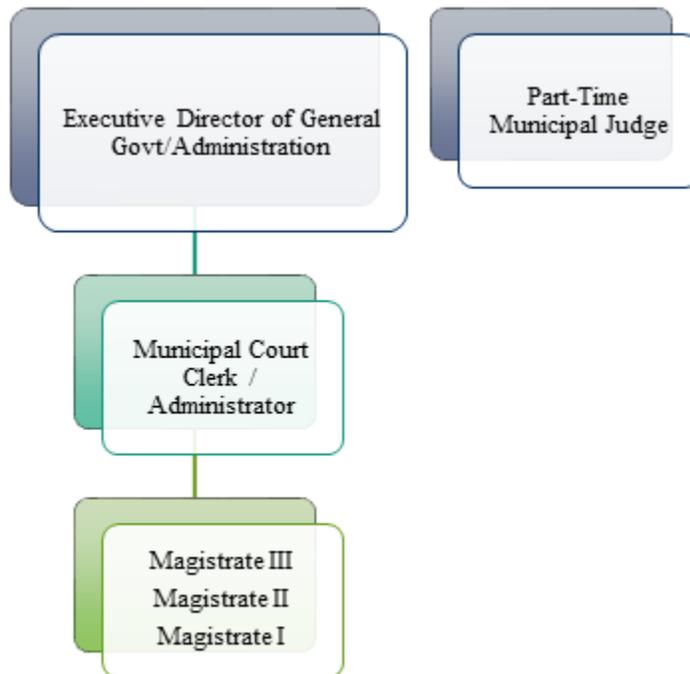
	2018	2019	2020	Projected 2021
Revenues	\$ 585,936	\$ 616,071	\$ 556,384	\$ 630,000
Disbursements	531,408	559,431	463,816	450,500
Total	\$ 1,117,344	\$ 1,175,502	\$ 1,020,200	\$ 1,080,500

Major Accomplishments: Reduced the outstanding warrants by sending notification to defendants and purging warrants 10 years old and older. Decreased the size of dockets by using credit card payments and online payments. Allowed defendants to plead to contempt of court and pay a contempt fee in lieu of being arrested, minimizing court dockets.

Financial Summary

	2019	2020	2021	2021	2022	% Change
Expenditures	Actual	Actual	Budget	Projected	Budget	2021 to 2022
Personnel	\$ 379,582	\$ 398,950	\$ 401,755	\$ 405,112	\$ 410,100	1.23%
Capital	-	-	-	-	-	0.00%
Operational	33,352	2,689	2,770	2,470	2,850	15.38%
Total	\$ 412,934	\$ 401,639	\$ 404,525	\$ 407,582	\$ 412,950	1.32%

Municipal Court Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	FLSA	Job Code	Classification Title	# of Slots
90	\$34,720	\$43,400	\$52,080	N	1030101	Magistrate I	1
110	\$38,279	\$47,849	\$57,419	N	1030102	Magistrate II	3
110	\$38,279	\$47,849	\$57,419	E	1030105	Part-Time Municipal Judge	1
130	\$42,203	\$52,753	\$63,604	E	1030103	Magistrate III	1
190	\$56,556	\$70,694	\$84,833	E	1030104	Municipal Court Clerk/Administrator	1

Office of Information Technology & Geographic Information Systems

Mission Statement: To provide outstanding technology support services while practicing excellent stewardship of our information resources, ensuring that our government is properly equipped to serve our citizens and community.

Function: The IT/GIS Department provides technical support for all City operations and is responsible for the technical analysis, design, procurement, implementation, operation, planning, and support of computing infrastructure, applications, data, and services. Our intent is to align our goals and objectives with the priorities of the City and provide strategic IT vision and enterprising solutions for all departments so they may be able to meet their goals, deliver results, and enhance services to the citizens of Foley.

Performance Goals

- To have established and documented policies for access and use of City technology resources.
- To reduce or minimize spending and maximize return on investment wherever feasible and reasonable.
- To ensure regulatory compliance of our infrastructure, applications, and data.

Selected Objectives

- Create/update policies and procedures.
- Identify and act upon opportunities to either reduce spending or find methods to enhance performance without an expenditure increase.
- Assess our cybersecurity vulnerabilities and audit our compliance with established regulations, remediating where necessary.

Performance Measures

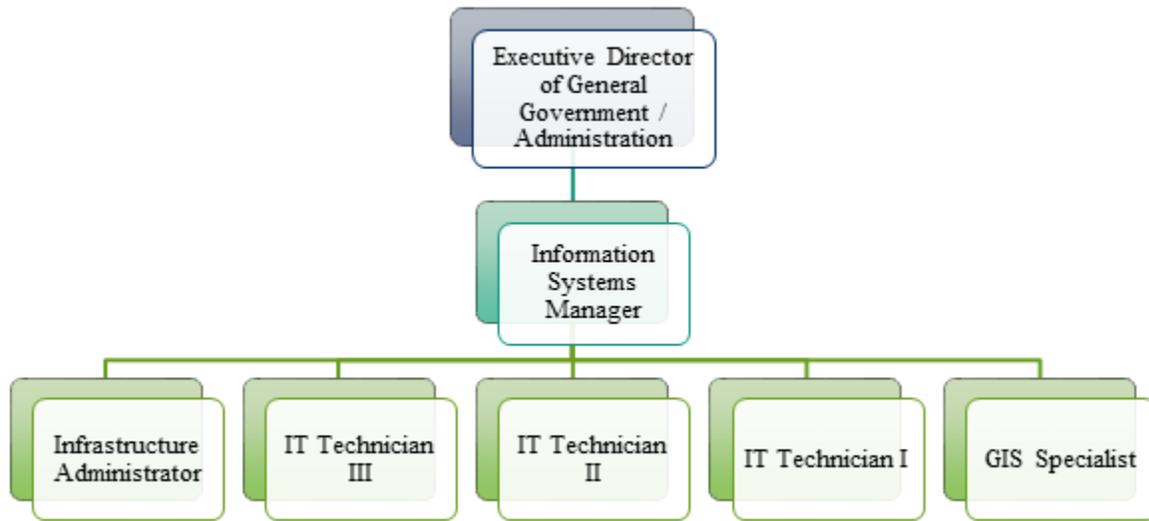
- Systems average uptime/availability.
- Network average uptime/availability.
- Help desk tickets closed.
- Number of security breaches affecting production.
- Number of major incidents affecting production.
- Number of evaluations/updates of publicly accessible GIS Data.

	2020	2021	2022 projected
Systems average uptime/availability	99.9947%	99.981%	99.99%
Network average uptime/availability	99.7639%	98.73%	99.80%
Help desk tickets closed	1,422	1,262	1,419
Number of security breaches affecting production	0	0	0
Number of major incidents affecting production	0	1 (Sally)	0
Number of evaluations of publicly accessible GIS data	26	148	185

Financial Summary

Expenditures	2019 Actual	2020 Actual	2021 Budget	2021 Projected	2022 Budget	% Change 2021 to 2022
Personnel	\$ 335,196	\$ 359,992	\$ 364,913	\$ 371,514	\$ 379,443	2.13%
Capital	-	-	78,405	46,405	32,000	100%
Operational	430,767	376,103	434,882	432,828	431,127	-0.39%
Debt Service	26,418	4,634	-	-	-	0.00%
Total	\$ 792,381	\$ 740,729	\$ 878,200	\$ 850,747	\$ 842,570	-0.96%

IT/GIS Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
90	\$34,720	\$43,400	\$52,080	1040101	IT Technician I	1
120	\$40,193	\$50,241	\$60,289	1040102	IT Technician II	1
150	\$46,528	\$58,160	\$69,793	1040103	GIS Specialist	1
150	\$46,528	\$58,160	\$69,793	1040104	IT Technician III	1
170	\$51,298	\$64,122	\$76,946	1040105	Infrastructure Administrator	1
210	\$62,352	\$77,941	\$93,529	1040106	Information Systems Manager	1

Maintenance Shop

Mission Statement:

It is the mission of the Foley Public Works Maintenance Department to support and enhance the growth of our city while maintaining the small town character and service levels to which our residents, businesses and visitors are accustomed. The responsible implementation of efficient and cost effective public services in a safe and courteous manner is our top priority.

Function: The Maintenance Department services the city’s vehicles as required for the timely provision of city services to the residents. General maintenance and repairs are provided in-house as required for all standard sized cars and trucks used by city departments, as well as the larger specialty garbage, police, and fire vehicles and equipment whenever possible. When the outsourcing of vehicle repairs is required, the services are directed and managed by the Shop Foreman.

Department Goals:

To continue the implementation of compliant digital record keeping for work order creation and completion, and to create written procedural instructions for the new processes. To keep abreast of the new technological testing procedures for the newer vehicles & equipment that have more electronic issues.

Financial Summary

Expenditures	2019	2020	2021	2021	2022	% Change
	Actual	Actual	Budget	Projected	Budget	2021 to 2022
Personnel	\$ 282,556	\$ 306,111	\$ 305,301	\$ 307,928	\$ 307,747	-0.06%
Capital	9,254	30,200	10,000	10,000	-	-100.00%
Operational	31,762	38,379	36,584	37,751	38,884	3.00%
Total	\$ 323,572	\$ 374,689	\$ 351,885	\$ 355,679	\$ 346,631	-2.54%

Maintenance Shop Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	FLSA	Job Code	Classification Title	# of Slots
20	\$24,675	\$30,844	\$37,013	N	1050101	Mechanic Aide	1
120	\$40,193	\$50,241	\$60,289	N	1050102	Mechanic	3
190	\$56,556	\$70,694	\$84,833	E	1050103	Shop Foreman	1

Public Works

Mission Statement:

It is the mission of the Foley Public Works Department to support and enhance the growth of our City while maintaining the small town character and service levels to which our residents, businesses and visitors are accustomed. The responsible implementation of efficient and cost effective public services in a safe and courteous manner is our top priority.

Function: The Public Works administrative assistants provide a friendly interface for customers to ask questions and express concerns over city provided services, while also providing intra-departmental support in the form of work orders, reports, and other miscellaneous administrative support for three supervisors and all crew leaders.

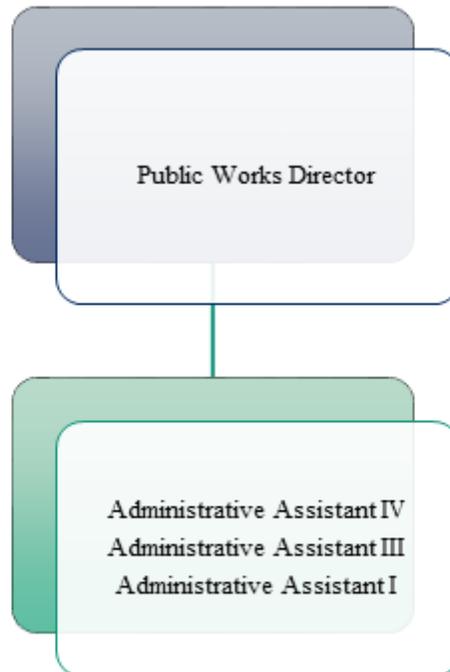
Department Goals:

To upgrade digital record keeping for work order creation and completion, for tracking procedures, and for the creation of written procedural instructions in new processes, so as to easily train any new incoming personnel.

Financial Summary

	2019	2020	2021	2021	2022	% Change
Expenditures	Actual	Actual	Budget	Projected	Budget	2021 to 2022
Personnel	\$ 80,962	\$ 101,358	\$ 131,002	\$ 125,420	\$ 259,168	106.64%
Capital	-	-	30,000	30,000	75,000	150.00%
Operational	40,735	54,887	48,765	51,466	51,055	-0.80%
Total	\$ 121,697	\$ 156,245	\$ 209,767	\$ 206,886	\$ 385,223	86.20%

Public Works Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
60	\$ 29,993	\$ 37,491	\$ 44,989	1060101	PT Administrative Assistant I	1
80	\$ 33,067	\$ 41,334	\$ 49,600	1060102	Administrative Assistant III	1
100	\$ 36,456	\$ 45,570	\$ 54,684	1060103	Administrative Assistant IV	1
270	\$ 83,558	\$ 104,448	\$ 125,337	Pending	Public Works Director	1

Airport

Mission Statement: The Foley Municipal Airport is a general aviation airport operated, maintained, and preserved for the benefit of the community and airport users. It is our mission to provide a safe, efficient and customer focused airport to serve our community.

Function: The Foley Municipal Airport is a public airport located on approximately 125 acres in the northwest quadrant of the City. The airport has a north/south runway approximately 3,700 feet in length. Forty enclosed T-Hangar units are available for lease. There are accommodations for the Fixed Base Operator (FBO) which consist of a lobby, office space, classrooms and training areas as well as a maintenance hangar.

The day-to-day operations at the airport are managed by an FBO contracted by the City. The FBO's services include fuel sales, long-term vehicle parking, aircraft maintenance, and flight training school. The City's Airport Manager is responsible for lease of T-Hangars, airport maintenance, repair, and projects to ensure the airport meets FAA and ALDOT operational standards.

Performance Goals:

- Maintain standards required by ALDOT Aeronautics Bureau for issuance of an operating license as determined by annual airport inspection. A formal annual inspection was performed by the Alabama Department of Transportation (ALDOT) on December 19, 2019 and the airport was found to be in compliance of the rules and regulations of ALDOT and met the requirements for the issuance of an operating license. An annual inspection did not take place this year due to staffing issues and COVID-19; however, the airport remains in compliance of the ALDOT rules and regulations and meets the requirements for the issuance of an operating license.
- Maintain, improve and develop airport facilities and infrastructure. Recent and planned infrastructure improvements are as follows:
 - FY20 projects included the construction of new taxiways and construction of an 8-unit T-Hangar on the airport's south apron. A project was also completed on the northwest apron to rehabilitate the existing taxiways.
 - The FY21 project consisted of the rehabilitation of the north apron that provides access to the fuel farm, fixed base operator facilities, maintenance hangar, north apron T-hangars and tie-down locations.
 - FY22 project will be pavement maintenance of Runway 18/36, Taxiway A and its connectors will consist of crack and joint repair and the application of an FAA approved seal coat and new markings.
- Maintain revenue streams generated by lease of FBO facilities and T-Hangar units.
 - The FBO facilities are leased to Lightning Aviation LLC. The lease agreement is for a five year term with expiration on July 19, 2021. The lease agreement with Lightning Aviation LLC was recently renewed for an additional five year term ending on September 30, 2026. Revenue generated by the lease agreement includes monthly lease payments and a \$0.03/gallon fuel flowage fee that is paid when the FBO purchases a load of fuel for resale.
 - The City manages the lease of forty (40) full-size T-Hangar units and three (3) half-size units. Hurricane Sally significantly damaged the twenty-four (24) T-Hangar units located on the north apron which reduced the units available for lease in this fiscal year thus reducing the anticipated annual revenue. Due to the damage sustained, a project is being developed to demolish all twenty-four (24) units on the north apron and rebuild to current code.

Selected Objectives:

- Ensure that runway/taxiway lights and pavement are maintained and other operational measures required by ALDOT are in place. Maintain open communication with FBO and City maintenance crews to identify and correct any issues that arise.
- Maintain a 10-year capital plan for large projects. Seek and apply for FAA and ALDOT funding for capital projects.
- Maintain waiting list for T-Hangar units and fill units as vacancies arise.

Financial Summary

	2019	2020	2021	2021	2022	% Change
Expenditures	Actual	Actual	Budget	Projections	Budget	2021 to 2022
Personnel	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%
Capital	-	-	30,000	30,000	-	100.00%
Operational	62,272	57,286	65,540	59,257	67,440	13.81%
Total	\$ 62,272	\$ 57,286	\$ 95,540	\$ 89,257	\$ 67,440	-24.44%

There are no City employees in the airport department. The Airport Manager is located in the Financial Services Division of the General Government Department.

Police Department

Mission Statement: We will strategically and effectively police in a modern manner that ensures a safe and secure city. We strive every day to be the best trained, best equipped, best performing police department that serves with excellence. To achieve our mission, the Foley Police Department collaborates extensively with local, state and federal partners from multiple communities and other public sectors.

Function: The Foley Police Departments' strategy and vision is to interact with and become an integral part of the lives of our citizens. We will build trust and develop partnerships and work together to lower crime and maintain and improve the quality of life for all citizens in all neighborhoods. Our department is comprised of five components: the Command Staff, the Patrol Division, the Criminal Investigation Division, the Administrative Division, and the Community Safety Division.

Organizational Values:

- We desire to maintain our City's quality of life and ensure that our citizens feel safe to work, play, rest, and raise their children in this city.
- We desire that our residents and businesses enjoy a high degree of protection and police services.
- We desire to police in a manner that allows our community to get to know us as approachable employees which results in close relationships, partnerships, and professionalism.
- We desire to assist in community development which in turn affects economic development for our city, our citizens, and future generations.
- We focus on crime fighting, quick police response, community relations, delivery of advanced level of police services and professionalism.

Performance Goals: Goals are established by the Chief of Police, Command Staff and all employees within the Foley Police Department. The following methods are used to obtain our general goals.

- We will give our absolute best and impact our community through quality police services we are proud of.
- As a department, we will always seek to reach higher levels of performance through professional and ethical law enforcement operations and modern, proficient training.
- We will always work as a professional team. Each section of the police department is an invaluable, critical, mission-essential component of this police team.
- We will practice maximum effort in pursuing offenders and protecting the innocent.
- As a department, we will strive to become one large family as we serve our community.

	2018	2019	2020	2021 *	2022 *
<i>Arrest</i>	2,272	2,166	1,839	2,424	2,500
<i>Traffic cases filed</i>	4,491	4,491	2,319	2,600	4,800
<i>Calls for service</i>	66,753	58,051	65,627	42,658	50,000

* These numbers are projections.

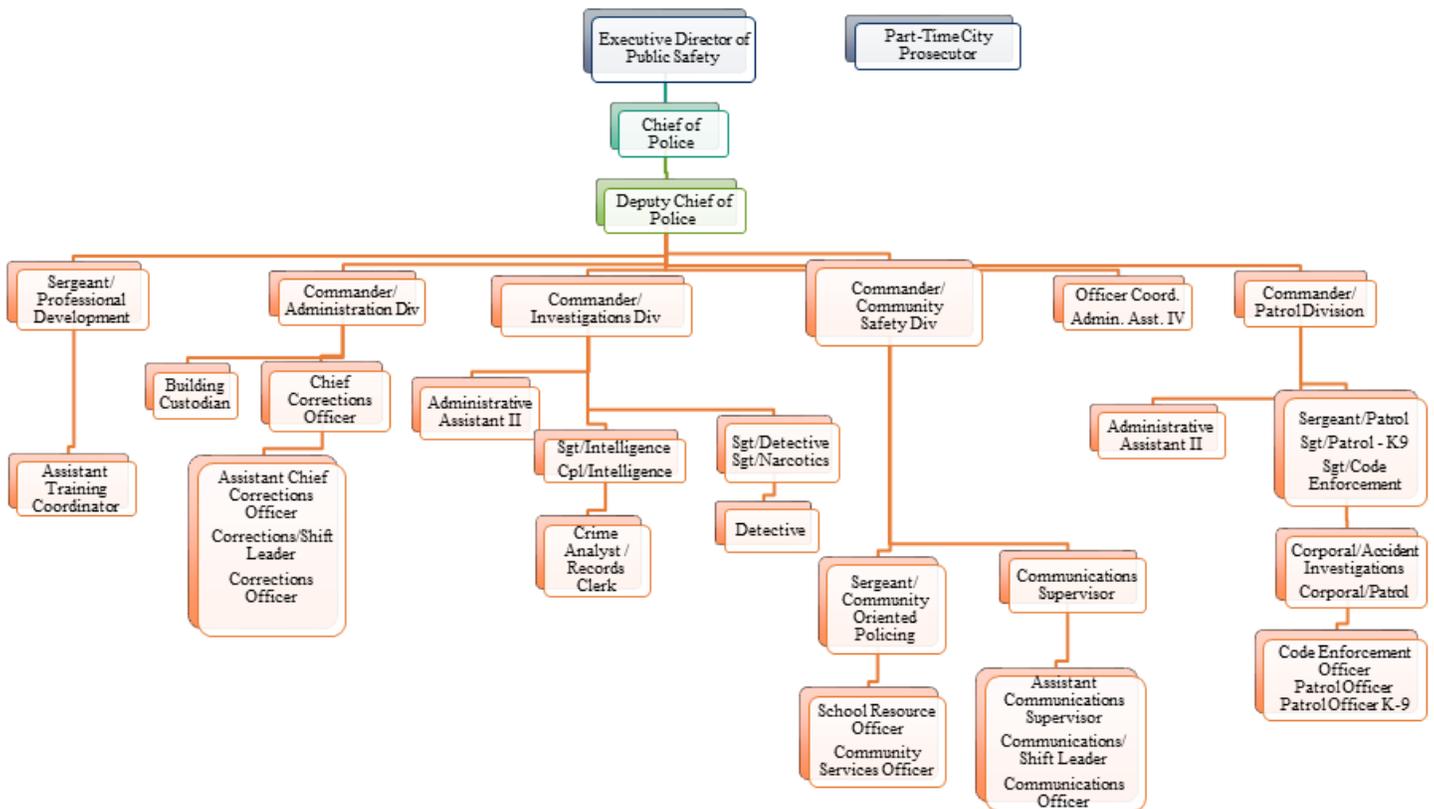
Department Achievements: The City of Foley enjoys a low crime rate allowing the Police Department to focus on crime prevention and quality of life issues. Foley Police Department interacts with the community through various activities and events.

In 2020, our community was fact with Hurricane Sally as well as COVID-19. These events impacted our operations as we adjusted to focus on the needs of our community. Our employees worked many long hours during Hurricane Sally and the recovery efforts afterward.

Financial Summary

Expenditures	2019 Actual	2020 Actual	2021 Budget	2021 Projected	2022 Budget	% Change 2021 to 2022
Personnel	\$ 6,193,309	\$ 6,445,012	\$ 6,656,190	\$ 6,499,103	\$ 6,911,612	6.35%
Capital	407,308	409,717	392,125	383,295	549,000	43.23%
Operational	1,029,439	1,029,820	1,167,540	1,142,309	1,265,535	10.79%
Total	\$ 7,630,056	\$ 7,884,549	\$ 8,215,855	\$ 8,024,707	\$ 8,726,147	8.74%

Police Department Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	Division	# of Slots
20	\$ 24,675	\$ 30,844	\$ 37,013	2010101	Building Custodian	Administration	1
70	\$ 31,492	\$ 39,365	\$ 47,238	2010103	Administrative Assistant II	Patrol Division	1
70	\$ 31,492	\$ 39,365	\$ 47,238	2010104	Administrative Assistant II	Criminal Investigations Division	1
70	\$ 31,492	\$ 39,365	\$ 47,238	2010106	Crime Analyst/Records Clerk	Criminal Investigations Division	2
80	\$ 33,067	\$ 41,334	\$ 49,600	2010102	Communications Officer	Community Safety Division	5
90	\$ 34,720	\$ 43,400	\$ 52,080	2010105	Corrections Officer	Administration	9
90	\$ 34,720	\$ 43,400	\$ 52,080	2010138	Part-Time City Prosecutor	N/A	1
100	\$ 36,456	\$ 45,570	\$ 54,684	2010107	Communications/Shift Leader	Community Safety Division	3
100	\$ 36,456	\$ 45,570	\$ 54,684	2010108	Corrections/Shift Leader	Administration	3
100	\$ 36,456	\$ 45,570	\$ 54,684	2010109	Administrative Assistant IV	Command Staff Support	1
110	\$ 38,279	\$ 47,849	\$ 57,419	2010112	Office Coordinator	Command Staff Support	1
110	\$ 38,279	\$ 47,849	\$ 57,419	2010142	Assistant Communications Supervisor	Community Safety Division	1
110	\$ 38,279	\$ 47,849	\$ 57,419	2010143	Assistant Chief Corrections Officer	Administration	1
120	\$ 40,193	\$ 50,241	\$ 60,289	2010110	Chief Corrections Officer	Administration	1
120	\$ 40,193	\$ 50,241	\$ 60,289	2010111	Communications Supervisor	Community Safety Division	1
150	\$ 46,528	\$ 58,160	\$ 69,793	2010113	Accident Investigations Officer	Patrol Division	1
150	\$ 46,528	\$ 58,160	\$ 69,793	2010114	Assistant Training Coordinator	Command Staff Support	1
150	\$ 46,528	\$ 58,160	\$ 69,793	2010115	Code Enforcement Officer	Patrol Division	2
150	\$ 46,528	\$ 58,160	\$ 69,793	2010117	Detective	Criminal Investigations Division	7
150	\$ 46,528	\$ 58,160	\$ 69,793	2010118	Patrol Officer	Patrol Division	23
150	\$ 46,528	\$ 58,160	\$ 69,793	2010119	Patrol Officer K-9	Patrol Division	3
150	\$ 46,528	\$ 58,160	\$ 69,793	2010120	School Resource Officer	Community Safety Division	4
150	\$ 46,528	\$ 58,160	\$ 69,793	2010141	Community Services Officer	Community Safety Division	1
180	\$ 53,862	\$ 67,328	\$ 80,794	2010121	Corporal/Accident Investigations	Patrol Division	1
180	\$ 53,862	\$ 67,328	\$ 80,794	2010123	Corporal/Patrol	Patrol Division	4
180	\$ 53,862	\$ 67,328	\$ 80,794	2010146	Corporal/Intelligence	Criminal Investigations Division	1
200	\$ 59,383	\$ 74,229	\$ 89,075	2010127	Sergeant/Community Oriented Policing	Community Safety Division	2
200	\$ 59,383	\$ 74,229	\$ 89,075	2010128	Sergeant/Detective	Criminal Investigations Division	1
200	\$ 59,383	\$ 74,229	\$ 89,075	2010129	Sergeant/Intelligence	Criminal Investigations Division	1
200	\$ 59,383	\$ 74,229	\$ 89,075	2010130	Sergeant/Patrol	Patrol Division	4
200	\$ 59,383	\$ 74,229	\$ 89,075	2010131	Sergeant/Professional Development	Command Staff Support	1
200	\$ 59,383	\$ 74,229	\$ 89,075	2010139	Sergeant/Narcotics	Patrol Division	1
200	\$ 59,383	\$ 74,229	\$ 89,075	2010140	Sergeant/Patrol - K9	Patrol Division	1
200	\$ 59,383	\$ 74,229	\$ 89,075	2010145	Sergeant/Code Enforcement	Patrol Division	1
220	\$ 65,470	\$ 81,838	\$ 98,205	2010132	Commander/Administration Division	Administration Division	1
220	\$ 65,470	\$ 81,838	\$ 98,205	2010133	Commander/Community Safety Division	Community Safety Division	1
220	\$ 65,470	\$ 81,838	\$ 98,205	2010134	Commander/Criminal Investigations Division	Criminal Investigations Division	1
220	\$ 65,470	\$ 81,838	\$ 98,205	2010135	Commander/Patrol Division	Patrol Division	1
250	\$ 75,790	\$ 94,737	\$ 113,685	2010136	Deputy Chief of Police	Command Staff	1
300	\$ 96,729	\$ 120,911	\$ 145,094	2010137	Police Chief	Command Staff	1
310	\$ 101,566	\$ 126,957	\$ 152,348	Pending	Executive Director of Public Safety	Public Safety	0.5

Fire Department

Mission Statement: The Foley Fire & Rescue Department professionals are committed to providing rapid and reliable services to the citizens of our community. We are committed to saving lives and property and improving the quality of life through education and training. We will provide fire prevention, fire suppression and rescue services of the highest quality for the community. We will accomplish our mission by working with the community, efficiently utilizing our resources, and fostering an atmosphere that encourages teamwork, innovation and progress.

Function: The Fire Department is trained and prepared for all-hazards emergency response. Essentially, the core functions of the Department are fire suppression, emergency medical response, hazardous materials response, fire prevention and education.

Performance Goals: With the growth of our city, we are working to continue to provide adequate emergency response while also aggressively working on fire prevention through our inspection program and public education. While our total volume of annual emergency responses has increased throughout the last fiscal year, our cumulative property losses from fires throughout the city have remained low and continue to show a decreasing trend. We have been actively involved in the Alabama Turn Your Attention to Fire Prevention campaign in an effort to reduce the loss of life from fire in our community and throughout the state. There was no loss of life as a direct result of fire reported in fiscal year 2020.

In an effort to continue providing the best services with the most reliable and modern equipment, we added a new 2020 KME Custom Fire Pumper to our fleet with a cost of \$485,000 plus equipment. We have an ongoing traffic signal preemption system project that began in 2018 and was expanded in 2020. This system is designed to assist us with safer response routes and reduced response times in heavy traffic. We currently have the system installed on nine intersections, with one additional intersection scheduled for this year. We are already seeing a benefit from this system and plan to continue to implement additional intersections in future years.

We began planning an additional fire station located in our southwest quadrant of the city in order to meet the increased demands for service due to growth. Our goal is to have the new station operational by the end of fiscal year 2023.

	2018	2019	2020	2021
<i>Emergency responses</i>	1,655	1,605	2,084	2,400
<i>Inspections</i>	2,469	3,428	2,608	2,675
<i>Public relations/education contacts</i>	12,335	9,429	10,703	n/a

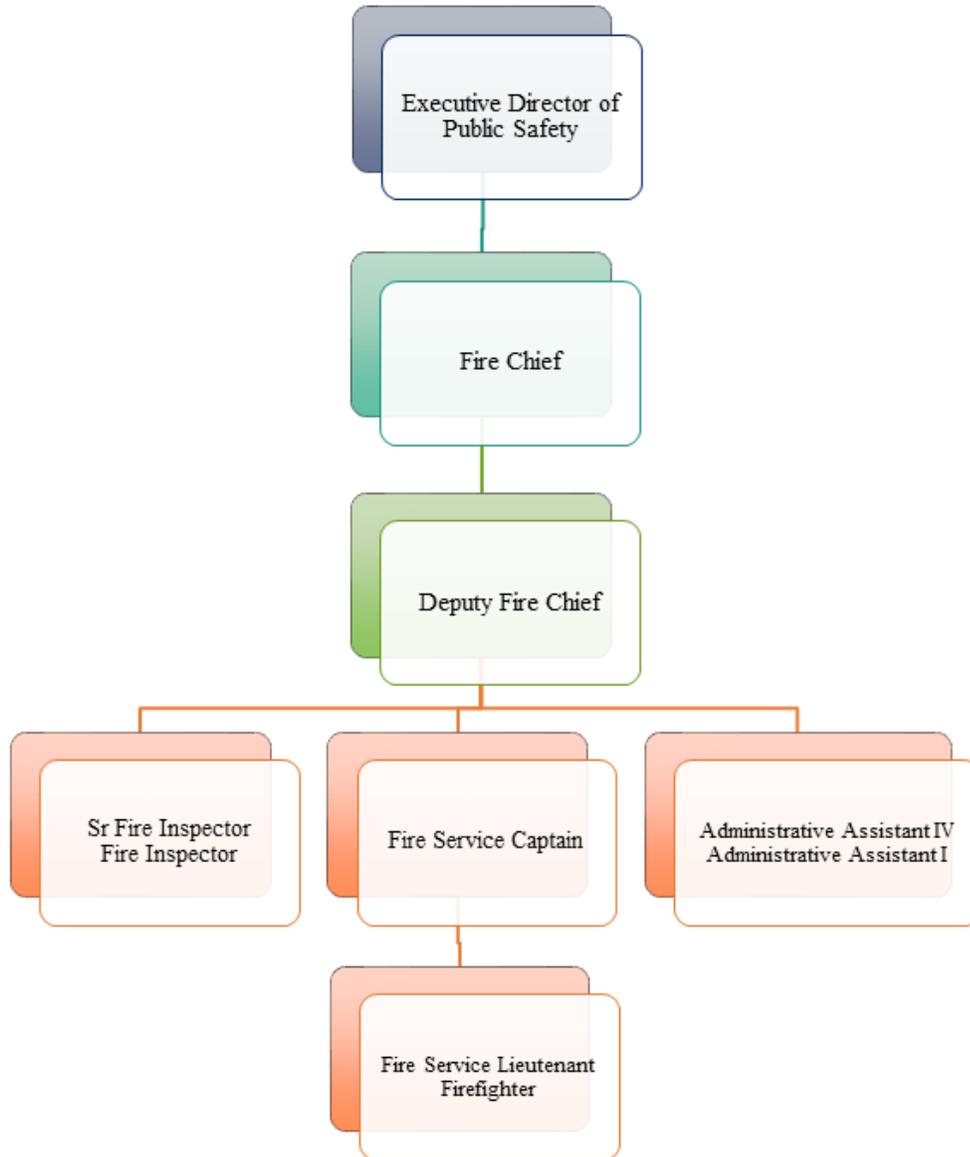
Department Achievements: We were surveyed by the Insurance Services Office (ISO) in 2018 in order to establish our current Public Protection Class (PPC). We gained points in risk reduction and have maintained a solid PPC Class 3/3Y. This puts us in the top 12% of all fire departments surveyed in the U.S.

We were recognized by Gulf Coast Media as the Best Fire Department in Baldwin County in the 2020 & 2021 Big Beautiful Baldwin's Best contest.

Financial Summary

Expenditures	2019 Actual	2020 Actual	2021 Budget	2021 Projected	2022 Budget	% Change 2021 to 2022
Personnel	\$ 2,410,261	\$ 2,527,338	\$ 2,599,334	\$ 2,692,508	\$ 2,863,882	6.36%
Capital	-	21,363	8,780	8,780	165,000	100.00%
Operational	461,773	393,204	535,405	461,991	522,110	13.01%
Total	\$ 2,872,033	\$ 2,941,905	\$ 3,143,519	\$ 3,163,279	\$ 3,550,992	12.26%

Fire Department Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
60	\$ 29,993	\$ 37,491	\$ 44,989	2020101	Administrative Assistant I	1
100	\$ 36,456	\$ 45,570	\$ 54,684	2020102	Administrative Assistant IV	1
140	\$ 44,313	\$ 55,391	\$ 66,469	2020103	Firefighter	22
150	\$ 46,528	\$ 58,160	\$ 69,793	2020104	Fire Inspector	1
180	\$ 53,862	\$ 67,328	\$ 80,794	2020109	Senior Fire Inspector	1
180	\$ 53,862	\$ 67,328	\$ 80,794	2020110	Fire Service Lieutenant	6
200	\$ 59,383	\$ 74,229	\$ 89,075	2020111	Fire Service Captain	3
240	\$ 72,181	\$ 90,226	\$ 108,271	2020107	Deputy Fire Chief	1
280	\$ 87,736	\$ 109,670	\$ 131,604	2020108	Fire Chief	1
310	\$ 101,566	\$ 126,957	\$ 152,348	Pending	Executive Director of Public Safety	0.5

Community Development Department

Mission Statement: To provide for orderly and controlled growth for its citizenry and to provide superior customer service in matters relating to development. We constantly strive to ensure that all codes, ordinances and other regulations are met for the health, safety and well-being of Foley citizens.

Function: The Community Development Department (CDD) provides the following services to the citizens of Foley; planning, zoning, building permitting and inspections, and code enforcement.

Performance Goals

Specific departmental goals are set on an annual basis through our budget. We work closely with developers to determine the growth rate for the next fiscal year and budget accordingly. We strive to provide accurate revenue estimates and budget expenses based on those projections. We plan to upgrade our Permitting & Inspection software in 2021/22 to better serve our customers. CDD staff will continue to maintain certifications as well as earn additional certifications. CDD staff will attend various local, state and national training events to keep abreast of new products, procedures, new legal rulings and similar topics.

	2017	2018	2019	2020	2021	2022
<i>Building permits</i>	2,402	2,416	2,406	3,711	5,500	5,600
<i>Single family</i>	261	270	256	571	650	700
<i>Duplex/multi-family</i>	30	428	234	128	200	300
<i>New commercial</i>	78	20	13	19	2	5

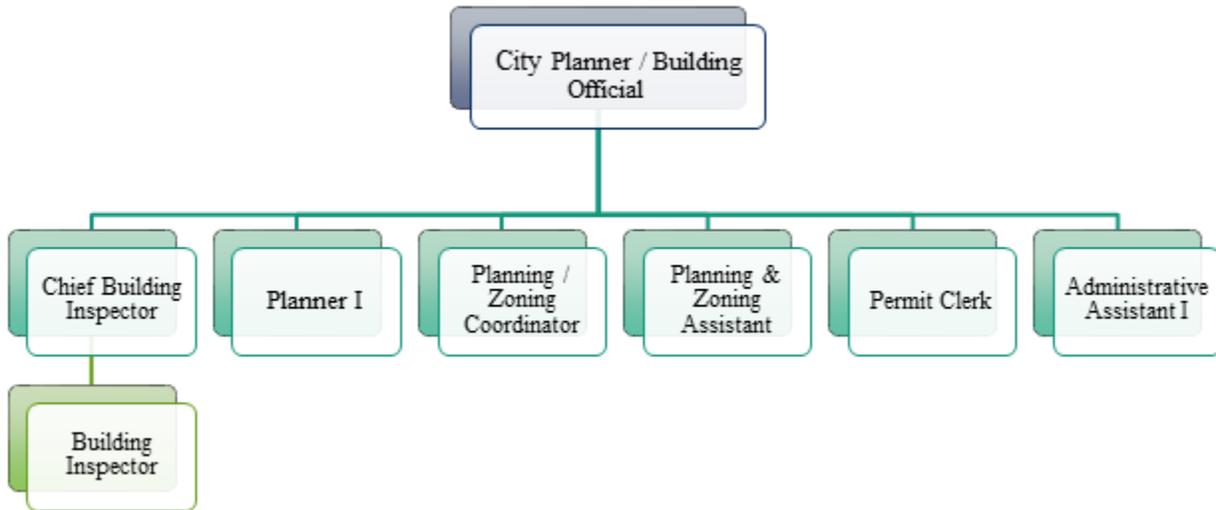
Department Achievements

- Maintain high standards by adopting current national regulatory codes.
- Amend the Zoning Ordinance on an annual basis to assure compliance with federal and state standards.
- Encourage building to the highest standard and are currently 3rd in the Nation for Fortified Homes.
- Currently has an ISO rating of 4 for residential and commercial.
- Created and hosts a monthly meeting called PLAN (Plan Lower Alabama Now). Attendees include planners, engineers, developers, home builders, GIS, Realtors Board, elected officials, environmentalist and other interested parties. We have a speaker, round-table challenges & work on specific areas of concern.
- Was accepted into the FEMA CRS (Community Rating System). This required a flood audit prior to acceptance and requires specific topics related to flooding being maintained in order to provide a reduced flood rate to our citizens.
- Adopted a Coastal Supplement to the building code that requires a higher minimum standard due to our location in a hurricane/high wind area.
- Staff hold various certifications in their field and continue to attend trainings and obtain new certifications.
- Staff serve in various capacities with local, state, regional and federal boards/committees.

Financial Summary

Expenditures	2019 Actual	2020 Actual	2021 Budget	2021 Projected	2022 Budget	% Change 2021 to 2022
Personnel	\$ 585,368	\$ 666,184	\$ 723,735	\$ 736,228	\$ 801,919	10.80%
Capital	27,803	-	56,400	56,400	30,000	100.00%
Operational	211,482	93,088	164,225	150,562	94,275	-37.38%
Total	\$ 824,653	\$ 759,272	\$ 944,360	\$ 943,190	\$ 926,194	-1.80%

Community Development Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
60	\$29,993	\$37,491	\$44,989	2030101	Administrative Assistant I	2
80	\$33,067	\$41,334	\$49,600	2030102	Permit Clerk	1
80	\$33,067	\$41,334	\$49,600	2030103	Planning & Zoning Assistant	1
120	\$40,193	\$50,241	\$60,289	2030104	Planning & Zoning Coordinator	1
150	\$46,528	\$58,160	\$69,793	2030105	Building Inspector	4
150	\$46,528	\$58,160	\$69,793	Pending	Planner I	1
180	\$53,862	\$67,328	\$80,794	2030106	Chief Building Inspector	1
280	\$87,738	\$109,670	\$131,604	2030107	City Planner/Building Official	1

Environmental Department

Mission Statement: The Environmental Department’s mission is to protect and assist in the enhancement of the city’s natural resources and ecological health through the utilization of environmental stewardship, education and outreach, municipal leadership, environmental code enforcement, vector control, effective communication, and collaboration with all citizens.

Function: Several of the major tasks and responsibilities performed by the Environmental Department include: code enforcement related to environmental and public nuisance ordinances, management of state and federal permits held by the city, review and inspect construction permits for environmental compliance, collaborate with other city departments for ordinance updates related to development and environmental issues, monitor water quality through sampling, manage vector control program, coordinate with federal, state and local entities for regional environmental concerns, and public education and outreach for environmental topics.

Performance Goals:

- Implement code enforcement based on citizen complaints.
- Maintain compliance with state and federal permit programs to include MS4, UST, NPDES, pesticide application and scrap tire management.
- Implement construction permit program for environmental compliance.
- Update ordinances to meet changing state and federal standards.
- Maintain a baseline of water quality parameters for streams in Foley.
- Ensure and improve the quality of vector control to address any health risks related to pests.
- Collaborate with federal, state, and local agencies for coordination in environmental programs.
- Provide public education and outreach on environmental topics.

<i>Environmental</i>	2018	2019	2020	2021
<i>Permits Issued</i>	316	308	625	625
<i>Permit Inspections</i>	275	270	688	350
<i>Complaints</i>	157	122	190	175
<i>Water Samples – Chemistry</i>	0	33	105	120
<i>Water Samples – Bacteria</i>	0	12	31	120
<i>State Permit Inspections</i>	50	43	106	60
<i>Acres treated for mosquitos</i>	-	-	62,075	60,000

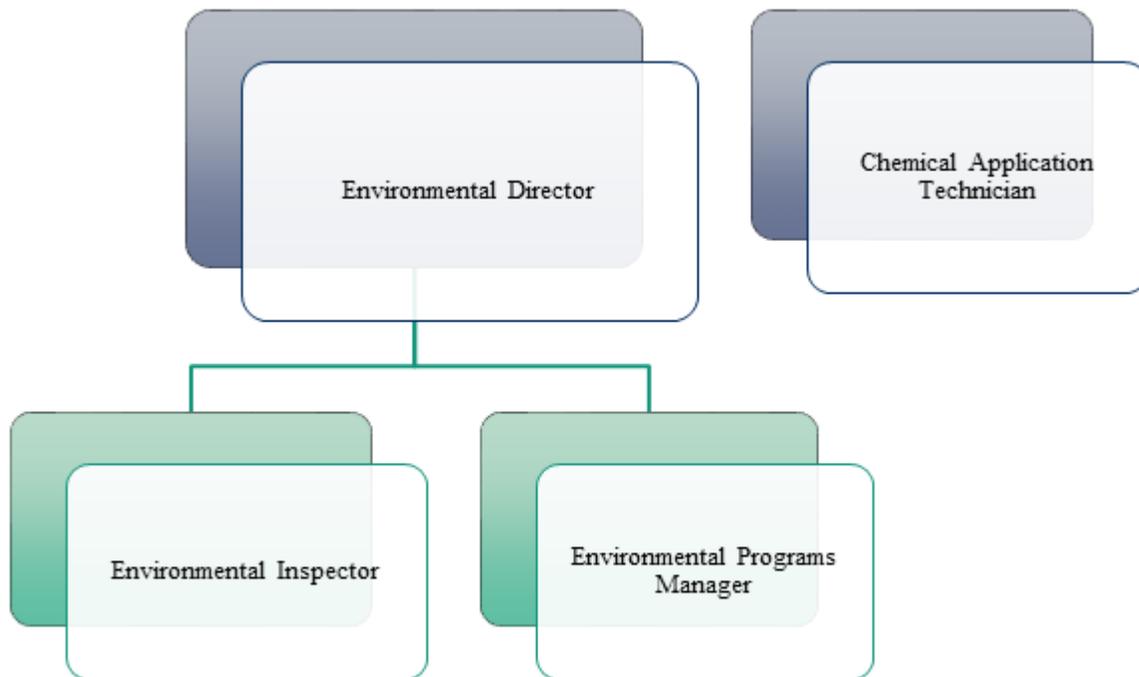
Selected Objectives:

- To respond in a timely manner to citizen complaints for code enforcement and promptly perform enforcement measures for violations.
- To obtain required permits and perform all required compliance measures, monitoring, and reporting in order to reduce pollutant loading.
- To permit, review plans, inspect and enforce construction activities and land development for a reduction of pollution in storm water runoff.
- To work with multiple city departments for ordinance updates based on needs and requirements.
- To perform monthly water quality monitoring on selected stream locations.
- To perform regular vector control services including adulticide and larvicide operations for the control of mosquitoes.
- To participate in multiple agency working groups for combined efforts in environmental programs.
- To host workshops, trainings, field trips and other programs based on environmental topics.

Financial Summary

Expenditures	2019 Actual	2020 Actual	2021 Budget	2021 Projected	2022 Budget	% Change 2021 to 2022
Personnel	\$ 207,828	\$ 256,453	\$ 278,330	\$ 276,274	\$ 317,827	14.19%
Capital	-	33,947	39,000	38,790	-	-100.00%
Operational	36,012	57,942	131,425	160,408	88,425	-44.87%
Total	\$ 243,840	\$ 348,342	\$ 448,755	\$ 475,472	\$ 406,252	-14.56%

Environmental Department Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
90	\$34,720	\$43,400	\$52,080	2040103	Vector Control Specialist	1
110	\$38,279	\$47,849	\$57,419	2040105	Environmental Inspector	2
130	\$42,203	\$52,753	\$63,304	2040106	Environmental Programs Manager	1
240	\$72,181	\$90,226	\$108,271	2040107	Environmental Director	1

Street Department

Mission Statement: It is the mission of the Foley Public Works Street Department to support and enhance the growth of our city while maintaining the small town character and service levels to which our residents, businesses, and visitors are accustomed. The responsible implementation of efficient and cost effective public services in a safe and courteous manner is our top priority.

Function: The Street department works proactively to maintain the city’s roadways, rights of ways, drainage, and sidewalks. Prioritize and respond to issues identified by the Street Supervisor, Engineering Department, elected city officials, and concerned citizens. Duties include street/pothole repairs, addressing drainage issues, mowing, tree trimming, street sweeping, culvert installation, and providing signage that is compliant with the Manual on Uniform Traffic Control Devices (MUTCD), as well as building new roads aimed toward future growth in the City.

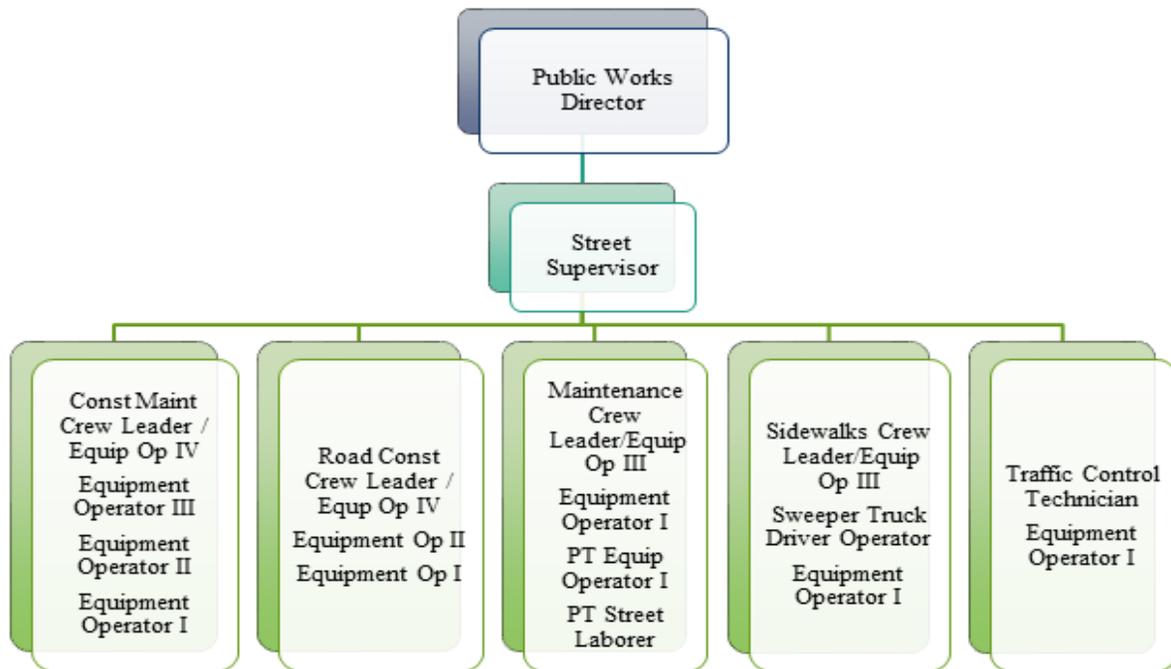
Performance Goals: Our main goal is to maintain and repair streets and sidewalks while adding new ones aimed towards making future growth throughout the City an easy change. We also plan to train new leaders in areas of efficiency, productivity and communicative ideology between employees and citizens in order to build a conducive working relationship.

	2018	2019	2020	2021	2022
<i>Miles of streets maintained</i>	154	159	161	161	165
<i>Miles of sidewalks maintained</i>	37	37	37	37	40

Financial Summary

Expenditures	2019 Actual	2020 Actual	2021 Budget	2021 Projected	2022 Budget	% Change 2021 to 2022
Personnel	\$ 1,346,269	\$ 1,530,567	\$ 1,629,399	\$ 1,588,203	\$ 1,715,096	7.99%
Capital	334,149	940,812	1,037,950	919,487	712,000	-22.57%
Operational	333,533	315,198	395,760	415,028	469,390	13.10%
Total	\$ 2,013,951	\$ 2,786,577	\$ 3,063,109	\$ 2,922,718	\$ 2,896,486	-0.90%

Street Department Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
20	\$ 24,675	\$ 30,844	\$ 37,013	3010101	Part-Time Street Laborer	2
50	\$ 28,564	\$ 35,705	\$ 42,847	3010102	Part-Time Equipment Operator I	2
60	\$ 29,993	\$ 37,491	\$ 44,989	3010103	Equipment Operator I	21
70	\$ 31,492	\$ 39,365	\$ 47,238	3010111	Sweeper Truck Driver / Operator	1
70	\$ 31,492	\$ 39,365	\$ 47,238	3010112	Equipment Operator I (Road Construction)	2
80	\$ 33,067	\$ 41,334	\$ 49,600	3010104	Equipment Operator II	6
110	\$ 38,279	\$ 47,849	\$ 57,419	3010115	Equipment Operator III (Construction Maintenance)	1
120	\$ 40,193	\$ 50,241	\$ 60,289	3010105	Crew Leader/Equipment Operator III (Sidewalks)	1
120	\$ 40,193	\$ 50,241	\$ 60,289	3010107	Crew Leader/Equipment Operator III (ROW Maintenance)	1
120	\$ 40,193	\$ 50,241	\$ 60,289	3010108	Traffic Control Technician	1
130	\$ 42,203	\$ 52,753	\$ 63,304	3010113	Crew Leader/Equipment Operator IV (Construction Maintenance)	1
130	\$ 42,203	\$ 52,753	\$ 63,304	3010114	Crew Leader/Equipment Operator IV (Road Construction)	1
170	\$ 51,298	\$ 64,122	\$ 76,946	3010109	Street Supervisor	1

Engineering Department

Mission Statement: Protect and enhance the public health, safety and welfare by facilitating public and private construction work and orderly development within the City and its extraterritorial jurisdiction.

Function: The Engineering Department provides technical reports and recommendations to the Mayor, the City Council, and the City Administrator. We review and ensure that subdivision and commercial site construction plans comply with City standards and specifications. We select and direct consulting engineering firms for the development of Capital Project Plans. We design projects for construction by Public Works and manage facility upgrades citywide as required. Engineering communicates with other City, County, State and Federal officials as needed and answers complaints and consults directly with the Public upon request.

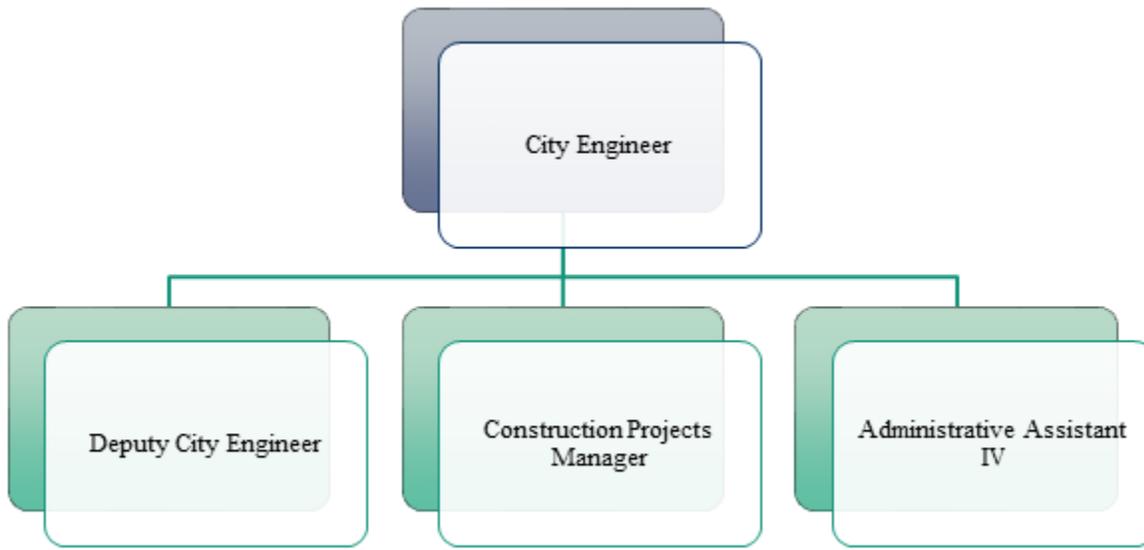
Performance Goals: Engineering strives to implement large and small Capital Projects on time and under budget in accordance with both the current Fiscal Year and Long Range Capital Plans as adopted by the City Council. We also endeavor to respond to the requests of the public and other City departments in a timely, courteous, and professional manner when technical assistance is required. We measure these goals by tracking Capital Projects and by direct feedback from our customers: the Mayor, Council, Administration, Directors and the public. Within fiscal year 2021 annual resurfacing project and offset turn lanes at County Road 12 and Foley Beach Express will be substantially completed. For fiscal year 2022 we anticipate completion of Country Road 12 and Highway 59 intersection improvements, Juniper Street extension, downtown area resurfacing and annual resurfacing projects.

Department Achievements: Within the last five years Engineering has managed the completion of Pride Drive, Downtown Pedestrian Bridge, Philomene Holmes Road, CR20/FBE offset turn lanes, Fern Avenue Extension, TIGER and TAP Grants, and numerous drainage and safety projects with Public Works.

Financial Summary

Expenditures	2019	2020	2021	2021	2022	% Change
	Actual	Actual	Budget	Projected	Budget	2021 to 2022
Personnel	\$ 347,682	\$ 371,635	\$ 376,218	\$ 369,555	\$ 387,751	4.92%
Capital	-	-	-	-	12,000	0.00%
Operational	64,755	75,158	83,725	76,710	82,835	7.98%
Total	\$ 412,437	\$ 446,793	\$ 459,943	\$ 446,265	\$ 482,586	8.14%

Engineering Department Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
100	\$36,456	\$45,570	\$54,684	3020101	Administrative Assistant IV	1
170	\$51,298	\$64,122	\$76,946	3020102	Construction Projects Manager	1
220	\$65,470	\$81,838	\$98,205	3020103	Deputy City Engineer	1
300	\$96,729	\$120,911	\$145,094	3020104	City Engineer	1

Sanitation Department

Mission Statement: It is the mission of the Foley Public Works Sanitation Department to support and enhance the growth of our city while maintaining the small town character and service levels to which our residents, businesses, and visitors are accustomed. The responsible implementation of efficient and cost effective public services in a safe and courteous manner is our top priority.

Function: The Sanitation department provides garbage, recycle, yard debris, bulk pickup, and hot shot service for residents and businesses. Delivery of cans to new residents, walkup service for handicapped residents, cardboard recycling, commercial bulk pickup, and trash services for special events are a few of the additional services administered by the sanitation department.

In fiscal year 2022 all sanitation activity will be recorded in a new sanitation fund which will be treated as a business type activity. The City will also take over the collection of commercial sanitation mid-year in fiscal year 2022.

Performance Goals: Our main goal is to continue to maintain and strive to exceed our current level of service to our residential and commercial customers. We are set on providing the best possible service for our citizens and businesses.

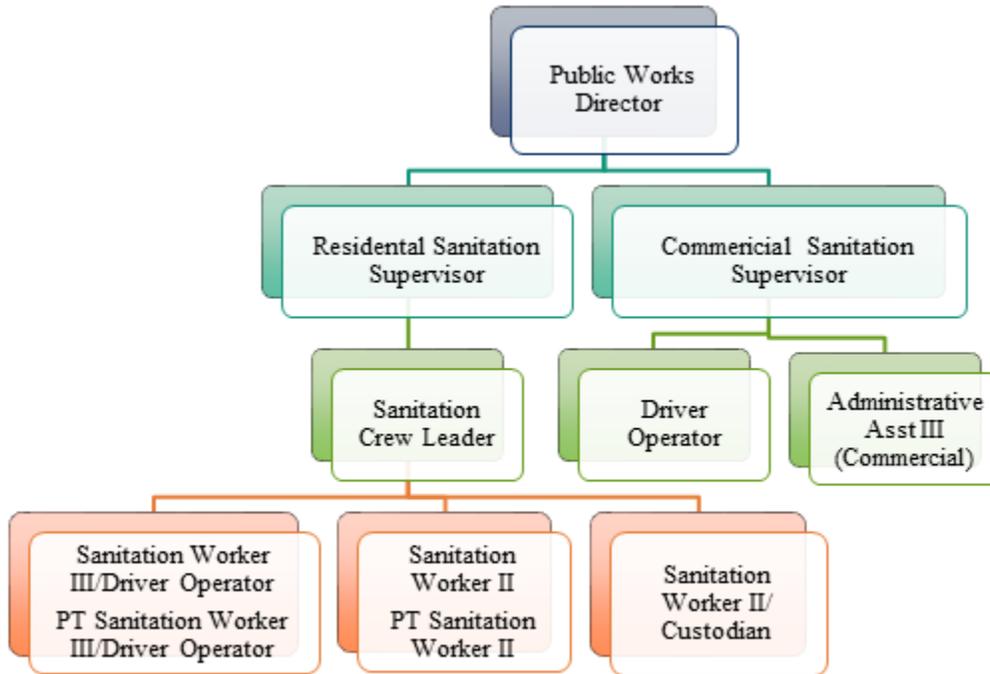
	2018	2019	2020	2021*	2022*
<i>Refuse collected & disposed (tons)</i>	3,749	7,271	8,308	8,550	8,792
<i>Recyclables collected & disposed (tons)</i>	369	391	341	447	500
<i>Households served</i>	6,583	3,940	7,329	7,820	8,250
<i>Commercial/special accounts served</i>	345	368	366	363	370
<i>Contracted commercial dumpster accounts served</i>	384	397	415	418	421

* During fiscal year 2022 the city is going to begin handling commercial sanitation in house

Financial Summary

Expenditures	2019 Actual	2020 Actual	2021 Budget	2021 Projected	2022 Budget	% Change 2021 to 2022
Personnel	\$ 721,283	\$ 765,764	\$ 771,558	\$ 756,434	\$ -	-100.00%
Capital	-	581,424	563,505	539,000	-	100.00%
Operational	1,292,671	1,291,960	1,600,169	1,609,689	-	-100.00%
Total	\$ 2,013,955	\$ 2,639,147	\$ 2,935,232	\$ 2,905,123	\$ -	-100.00%

Sanitation Department Organizational Chart



Pay Classification Plan Information

Residential Sanitation						
Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
30	\$ 25,909	\$ 32,386	\$ 38,863	4011101	Part-Time Sanitation Worker II	5
30	\$ 25,909	\$ 32,386	\$ 38,863	4011102	Sanitation Worker II / Custodian	1
30	\$ 25,909	\$ 32,386	\$ 38,863	4011103	Sanitation Worker III/Driver Operator	1
70	\$ 31,492	\$ 39,365	\$ 47,238	4011104	Part-Time Sanitation Worker III/Driver Operator	10
70	\$ 31,492	\$ 39,365	\$ 47,238	4011105	Sanitation Crew Leader	1
100	\$ 36,456	\$ 45,570	\$ 54,684	4011106	Sanitation Supervisor	1
140	\$ 44,313	\$ 55,391	\$ 66,469	4011107	Sanitation Supervisor	1

Commercial Sanitation						
Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
80	\$ 33,067	\$ 41,334	\$ 49,600	4012101	Administrative Assistant III	1
90	\$ 34,720	\$ 43,400	\$ 52,080	4012102	Driver Operator	3
140	\$ 44,313	\$ 55,391	\$ 66,469	4012103	Sanitation Supervisor	1

Parks Department

Mission Statement: It is the chief objective of the Parks Department to provide a safe and pleasant experience for all City park visitors by ensuring well maintained facilities that focus on safety and cleanliness. A particular emphasis is placed on the seamless organization, facilitation, and completion of special events held within the City's park system.

Function: The Parks Department is responsible for the maintenance, safety, and cleanliness of the City parks and related amenities. Additionally, the Parks Department staff is utilized in the facilitation of special events held within the parks and is responsible for the deployment and removal of holiday decorations throughout the City.

Performance Goals

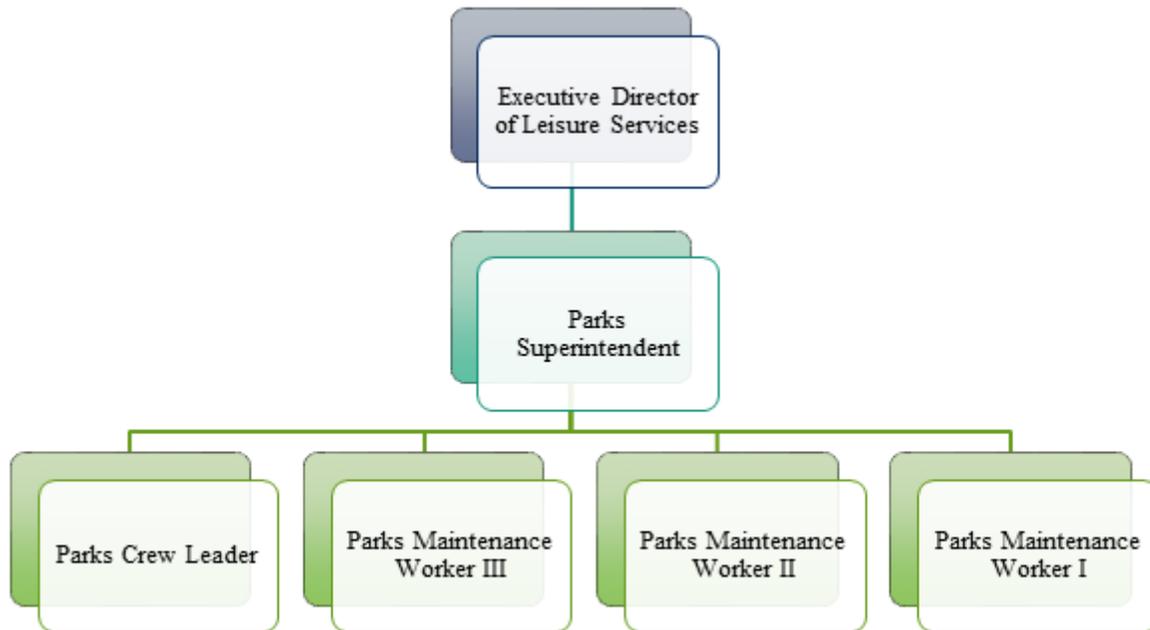
The Parks Department goal is to respond to resident concerns and complaints within one business day, and address or repair the findings as necessary within a reasonable timeframe for each occurrence. The Parks department provides significant support for the following events that occur within City facilities:

Event Name	Month Held	Event Name	Month Held
BBQ and Blues	March	Jennifer Claire Moore Rodeo	August
Art in the Park	May	Chicago Street Super Club	October
Music and a Movie (4-6 times)	June - July	Christmas in the Park	December
Farmers Market (4-6 times)	June - July	Tree Lighting	December

Financial Summary

	2019	2020	2021	2021	2022	% Change
Expenditures	Actual	Actual	Budget	Projected	Budget	2021 to 2022
Personnel	\$ 573,173	\$ 597,427	\$ 620,522	\$ 606,999	\$ 628,048	3.47%
Capital	34,787	-	43,000	-	27,000	100.00%
Operational	152,428	112,096	166,655	153,428	153,635	0.13%
Total	\$ 760,388	\$ 709,523	\$ 830,177	\$ 760,427	\$ 808,683	6.35%

Parks Department Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
20	\$24,675	\$30,844	\$37,013	5010106	Parks Maintenance Worker I	2
50	\$28,564	\$35,705	\$42,847	5010107	Parks Maintenance Worker II	6
70	\$31,492	\$39,365	\$47,238	5010108	Parks Maintenance Worker III	3
130	\$42,203	\$52,753	\$63,304	5010104	Parks Crew Leader	1
230	\$68,744	\$85,930	\$103,115	5010105	Parks Superintendent	1

Library

Mission Statement: The Foley Public Library's mission is to provide members of the Foley community with the resources necessary to fulfill their evolving informational, educational, recreational and cultural needs in an environment that encourages lifelong habits of reading, community engagement, and self-expression.

Our primary purpose is to obtain and organize books and other printed and digital material and establish programs in a manner that allows everyone easy and free access to information regardless of age, sex, race, creed, social, economic, or educational level.

To achieve our purpose, we shall maintain programs and services to:

- Provide reliable print and digital materials and activities for the pursuit of personal and community interests.
- Engage children entering the world of learning and reading, and provide supplementary resources and activities that encourage the love of reading.
- Serve as a reference center by securing or locating authoritative sources for information needs.
- Provide access to the internet and help patrons gain the skills necessary to use computer hardware and software.
- Provide recreational materials to all ages that aid in the pursuit of quality leisure time.
- Stimulate the enjoyment of and appreciation for the fine arts, humanities and the sciences.

Function: The Foley Public Library provides residents of Foley and the surrounding communities' access to information in a variety of formats as well as continuing educational opportunities that broaden horizons and improve their quality of life. The 86,000 + titles held in the 21,000 square foot facility provide wide ranging information on a myriad of topics. Those titles are supplemented by over to 50,000 electronic titles that can be accessed on numerous personal devices. The Library serves as a cultural center complete with a meeting room for large groups, a board room and study/testing rooms that can accommodate smaller groups or individuals as they study, read, conduct research, prepare for and take exams, or conduct meetings or presentations. We also provide varied programming that assists in enlightening our community on current local and world events as well as crafts, ideology, and history. We consider ourselves, and are seen by the Foley area, as a center of the community.

Performance Goals: The Library's goals are divided into seven different initiatives each with their own set of goals and objectives. These seven initiatives are: community, collections, patrons, communications, staff development, technology, and capital expansion.

Unfortunately for the Library FY20 saw a reduction most of our objective goals due to the Corona Virus Pandemic. Firstly we had to shut down all interactive programs that had previously reached all age groups within our community. After February no programs were hosted in house until the late summer. As a result our attendance of in house programs was down 50% from the previous fiscal from 10,297 people in FY19 to 5,412 in FY20. Our performance in this category in FY21 should be back to at least 75% of what it was in FY19 and will surpass 100% of FY19 numbers in FY22. Virtual programming filled in somewhat for the lack of in person programs in FY20. We had a total of 4,458 in virtual live program attendance and a total of 31,081 in virtual nonlive program attendance. Those numbers were not available in FY19. We expect these numbers to drop by over 50% in FY21 and to less than 25% of FY20 number by FY22. Our collection numbers grew from 84,849 total physical items in FY19 to 86,236 titles in FY20. We will see increases by 1,000 titles each year in FY21 and again in FY22. Our patron count for FY19 was 15,242 and 14,479 for FY20, a reduction of 763 patrons based on a purge of the patron database. We fully expect that number to rise by at least 100 patrons for each FY21 and FY22. Until the database purge we saw an increase year previous to FY19 of 100+ patrons each year. We fully expect the trend to continue. We netted a total of 29,977 users in our computer lab in FY20 which was 751 more users than FY19's 29,226. That

number will rise again in FY21 by at least 100 users and by the same amount in FY22 based on the slowdown in traffic of late in the lab. Again COVID-19 can be blamed for computer lab patrons seeking home alternatives to the computers and Internet utilized here at the library. For communication with our community the library utilizes Facebook, Pinterest, YouTube, Instagram, and our website. In FY19 there were 645,384 interactions with these social media sites. In FY20 there were 739,822 interactions for a total increase of 94,438 interactions. That increase has not been seen in previous years and is most likely a product of people interacting electronically with the library in lieu of coming to the library for in person services. Those numbers will likely lessen in FY21 and in FY22 to once again return to the FY19 number or an approximate number. In FY19 and FY20 the library replaced 42 computer work stations throughout the library with two subsequent grants from the Library Service and Technology Grant Act. Those computers will allow us to maintain our lab for at least the next five to seven years. No computers will need to be replaced in FY 21 or FY22 unless a premature breakdown occurs. In FY 21 the library installed two large format scanners in the Genealogy Department to replace a single unit that has ceased to function and could not be repaired. There are no plans for technology upgrades in FY22. There was no capital expansion in FY19, FY20 or FY21. Plans will be completed in FY 22 for the construction of a new library building.

Community Initiative:

The library is committed to enriching the quality of life for Foley residents through our services, community outreach programs, and partnerships which contribute to life-long learning by expanding our in-house programs and events to become more integrated into the community and become a true community center. The intent is to maintain those programs, enhance them where necessary, and introduce new programs of interest to the residents of Foley. The Foley Public Library will continue to expand its reach into the community to enhance the quality of life for Foley residents through strategic partnerships and collaborative programs. The library will continue to be an information center, with facilities that are convenient, comfortable and inviting places for quiet study, effective meetings and civic engagement.

Collections Initiative:

The Library's collections, in all relevant formats, are among their most important assets. Collections must be thoughtfully managed with an eye toward providing what is current, popular, and useful, along with the best of the cultural and historical record, and with a special emphasis on preserving the rich history of the City of Foley and Baldwin County. The collections will reflect the interests of Foley readers in their content, format and language. Collections will be available in both a timely manner and sufficient quantities to anticipate demand. The newly created Stacks Maintenance Coordinator places an emphasis on a properly maintained collection through the generation of statistical reports that provide information on patron use. The Library's Genealogy/Alabama History Room will continue to collect and maintain the premier compilation of historical materials on Foley and Baldwin County history held in any Baldwin County facility.

Patrons Initiative:

The Library provides outstanding services and facilities that are convenient for our patrons by continuing to support the early literacy needs of children and young adults and contributing to their readiness for schools and careers. Adults will have access to lifelong learning opportunities through library programs that are educational, entertaining, and that help connect them to their community and the world. All patrons will have convenient access to public computers, self-service technology, electronic resources, and a vibrant web site designed to connect people of all ages to our collections, programs, and services.

Communications Initiative:

Providing accurate, timely information creates a stronger, more visible organization. The Library is committed to improving the flow of information, resolving internal challenges, and creating open dialogues with the Foley community. By utilizing Facebook, Instagram, and Pinterest, the majority of Foley residents can become aware of the breadth of services and programs offered by the library through a variety of regular customized updates. Foley

residents, as well as members of the Baldwin County Library Cooperative, will be encouraged to provide suggestions for service enhancements, programs, and collections in a variety of ways.

Staff Development Initiative:

To continuously provide opportunities for individual training for staff as well as yearly training that involves all staff members. The Library will continue to value the talent, experience, and contributions of all staff, and effectively support staff training, a cross-functional team approach, and open communications to improve internal operations and service to the community. The Library Advisory Board will continue to be composed of knowledgeable citizen stewards who support the Library's mission, exemplify its values, and serve as library ambassadors and advocates throughout the community.

Technology Initiative:

A continuation of maintaining up-to-date technology for our patrons use in our computer lab. In addition, providing any technology for in-house and external circulation that our community deems necessary or needed. The Library will work closely with the City of Foley IT Department to maintain our Computer Lab at peak efficiency. The Library will continue to aid patrons in setting up the parameters of their personal electronic devices as well as aiding them in understanding the operation of their personal devices.

Capital Expansion Initiative:

A continuation of making the most efficient use of the space that we have in order to maintain a large, diverse collection while providing an inviting space for patrons to use. In addition, the Library will begin to seek input from the City Council on possible expansion plans as the Library will use all of our available space prior to the end of the current five year plan. The Library will continue to make best use of the limited space that remains in our Library by adding shelving in innovative ways, if possible, to continue the growth of our collection.

Achievement of Goals: The Library documents numerous statistics concerning services that we record daily. We can observe these stats each month and track trends. We can use these numbers to determine the success of a project and if that project deserves to continue, to be altered or to be discontinued. We also participate in the Alabama Library Associations Snapshot Day each year which polls patrons in addition to isolating activities to determine their effectiveness. We utilize our website and Facebook to track trends and to follow up on the success rate of projects.

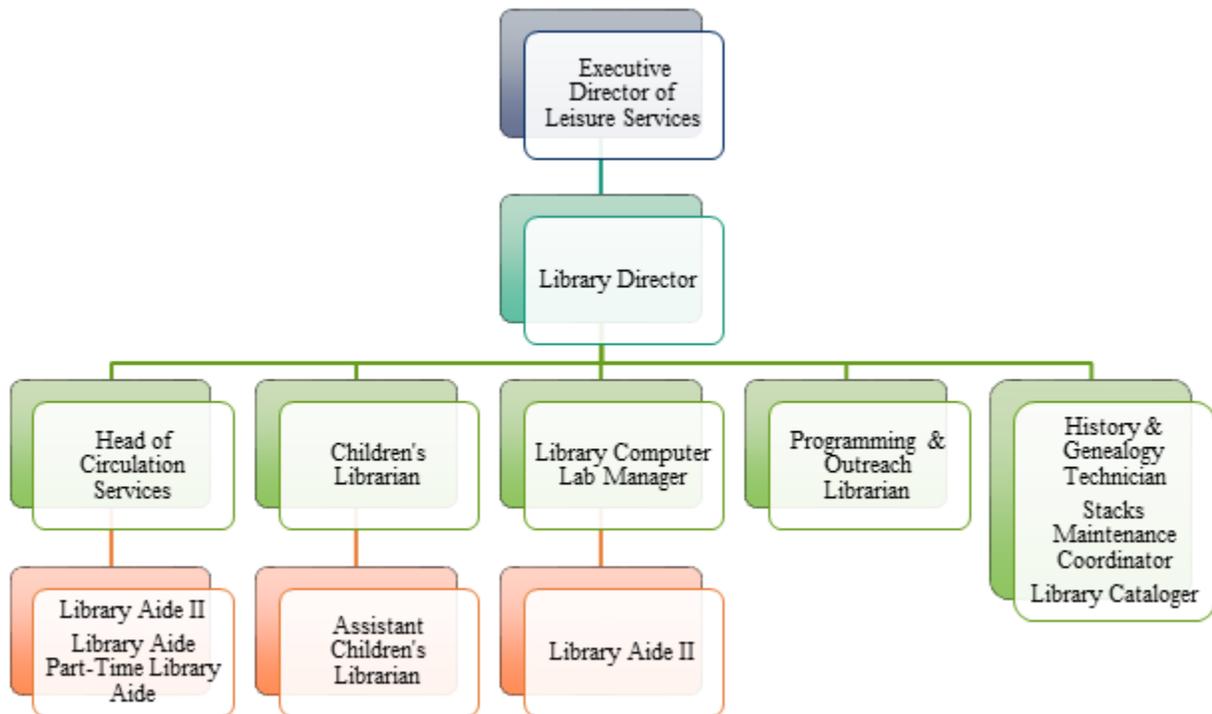
Department Achievements:

- 2015 - 2019 Alabama Library Association Gold Standard Award Winner.
- 2016 Library Journal Five Star rated number one library in the United States in our category.
- 2017 Library Journal Five Star rated number five library in the United States in our category.
- 2018 - 2019 Library Journal Five Star rated number six library in the United States in our category.
- 2019 Alabama Library Association Gold Standard Award Winner.

Financial Summary

	2019	2020	2021	2021	2022	% Change
Expenditures	Actual	Actual	Budget	Projected	Budget	2021 to 2022
Personnel	\$ 699,332	\$ 736,895	\$ 763,588	\$ 768,931	\$ 810,706	5.43%
Capital	-	-	-	-	-	0.00%
Operational	179,845	153,272	197,401	171,408	176,031	2.70%
Total	\$ 879,176	\$ 890,167	\$ 960,989	\$ 940,339	\$ 986,737	4.93%

Library Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
30	\$ 25,909	\$ 32,386	\$ 38,863	5020101	Library Aide I	2
30	\$ 25,909	\$ 32,386	\$ 38,863	5020102	Part-Time Library Aide	4
60	\$ 29,993	\$ 37,491	\$ 44,989	5020112	Library Aide II-Circulation Desk	1
60	\$ 29,993	\$ 37,491	\$ 44,989	5020113	Library Aide-Computer Lab	1
90	\$ 34,720	\$ 43,400	\$ 52,080	5020104	Library Cataloger	1
100	\$ 36,456	\$ 45,570	\$ 54,684	5020105	Assistant Children's Librarian	1
100	\$ 36,456	\$ 45,570	\$ 54,684	5020106	Stacks Maintenance Coordinator	1
110	\$ 38,279	\$ 47,849	\$ 57,419	5020107	Head of Circulation Services	1
130	\$ 42,203	\$ 52,753	\$ 63,304	5020108	History & Genealogy Technician	1
140	\$ 44,313	\$ 55,391	\$ 66,469	Pending	Programming & Outreach Librarian	1
150	\$ 46,528	\$ 58,160	\$ 69,793	5020109	Library Computer Lab Manager	1
170	\$ 51,298	\$ 64,122	\$ 76,946	5020110	Children's Librarian	1
220	\$ 65,470	\$ 81,838	\$ 98,205	5020111	Library Director	1

Recreation Department

Mission Statement: The City of Foley Recreation Department’s mission is to offer the widest range of recreation opportunities at an affordable cost to our diverse population. In addition, the Recreation Department wants to improve the quality of life for our residents while providing a safe environment and facilities.

Function: Foley Recreation manages 4 outdoor swimming pools, the Foley Sports Complex with 10 baseball/softball fields & 5 soccer fields, Mel Roberts Park, and 3 concessions stands. The department offers soccer, basketball, baseball/softball, swim team and lessons, senior water aerobics, archery and tennis to the residents of the Foley area. During the summer, it becomes home to several national World Series events that provide sports tourism through baseball and softball. We also host several adult leagues for soccer, 7v7 soccer, and kickball.

The department works with local schools, neighboring cities, the general public and administration to provide recreational opportunities.

Performance Goals

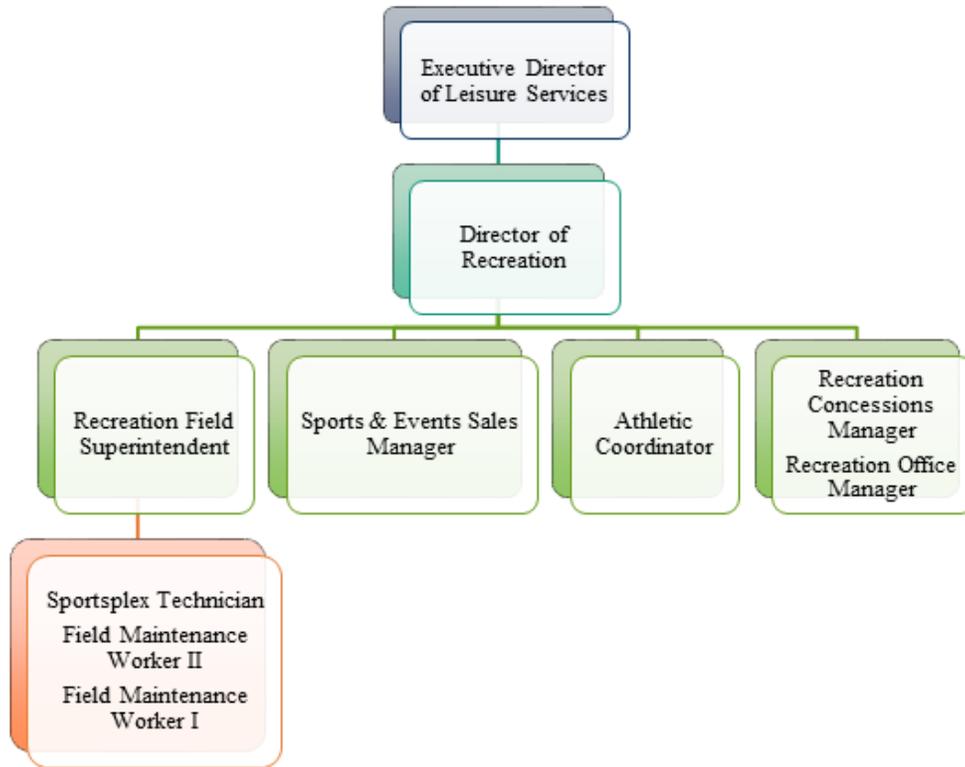
- Complete Recreation Department Standard Operating Procedures Manual.
- Implement safety protocols to protect the well-being of all participants, spectators and staff
- Develop Parks and Recreation Master Plan.
- Host two opening ceremonies at local business partners during summer tournaments.
- Track Level of Service (LOS) for all of our program offerings and establish a baseline.
- Implement new online registration system for sports.
- Increase our planning horizons – one year out for all sports if possible, maintenance calendars, capital/project requests.
- Identify relevant grants to help offset some of our funding needs.
- Align marketing and advertising with Foley Sports Tourism.

	2018	2019	2020	2021
<i>Youth Programs Offered</i>	7	7	7	9
<i>Youth Program Participants</i>	1,477	1,416	1,072	1,615
<i>Tournaments Held</i>	16	8	8	12

Financial Summary

	2019	2020	2021	2021	2022	% Change
Expenditures	Actual	Actual	Budget	Projected	Budget	2021 to 2022
Personnel	\$ 772,408	\$ 739,692	\$ 867,947	\$ 844,142	\$ 1,047,409	24.08%
Capital	83,770	-	91,000	88,733	79,000	100.00%
Operational	417,863	376,775	446,690	425,434	448,297	5.37%
Total	\$ 1,274,040	\$ 1,116,467	\$ 1,405,637	\$ 1,358,309	\$ 1,574,706	15.93%

Recreation Department Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
50	\$ 28,564	\$ 35,705	\$ 42,847	5030101	Field Maintenance Worker I	2
70	\$ 31,492	\$ 39,365	\$ 47,238	5030102	Field Maintenance Worker II	2
70	\$ 31,492	\$ 39,365	\$ 47,238	5030103	Sportsplex Technician	1
90	\$ 34,720	\$ 43,400	\$ 52,080	5030110	Recreation Concessions Manager	1
90	\$ 34,720	\$ 43,400	\$ 52,080	5030105	Recreation Office Manager	1
120	\$ 40,193	\$ 50,241	\$ 60,289	5030106	Athletic Coordinator	2
130	\$ 42,203	\$ 52,753	\$ 63,304	5030107	Recreation Field Superintendent	1
130	\$ 42,203	\$ 52,753	\$ 63,304	5030108	Sports & Events Sales Manager	1
240	\$ 72,181	\$ 90,226	\$ 108,271	Pending	Director of Recreation	1
310	\$ 83,558	\$ 104,448	\$ 125,337	Pending	Executive Director of Leisure Services	1

Sports Tourism Department

Mission Statement: The mission of Foley Sports Tourism is to attract, create and host high-quality events for all ages to increase economic vitality, improve the quality of life, and provide a unique memorable experience that brands Foley, Alabama, as a nationally recognized sports destination.

Function: Foley Sports Tourism manages and maintains 16 multipurpose outdoor fields in addition to a 90,000+ square foot indoor facility. The department works to attract meetings, conventions, and sporting events to help drive the economy of the City. This includes managing the events and marketing Foley as a preferred destination for tourists.

The department works with local sponsors, meeting organizers, tournament directors, vendors, and governing sports bodies. We also work with other venues and local businesses to promote events.

The following Guiding Principles are considered to be foundational to any tourism initiatives moving forward in Foley:

- Measurable economic benefits to City of Foley.
- City of Foley tourism brand enhancement.
- Targeted events make effective use of Foley’s new and existing sport facilities.
- Targeted events to strengthen local sport development and tourism.

Performance Goals

- Create and validate 20,000 Foley Room Nights for 2021, 21,000 for 2022 and 22,000 for 2023.
- Attract 175,000 event attendees for 2021. Increase to 185,000 for 2022 and 200,000 for 2023.
- Retain 90% of events on an annual basis.
- Implement one new outdoor event and one new indoor event capturing over 400 Foley room nights for each event every year.
- Create value for sponsors. Capture metrics to provide fulfillment report.
- Maintain a positive image for Foley – Ratings at 4.8 or higher.

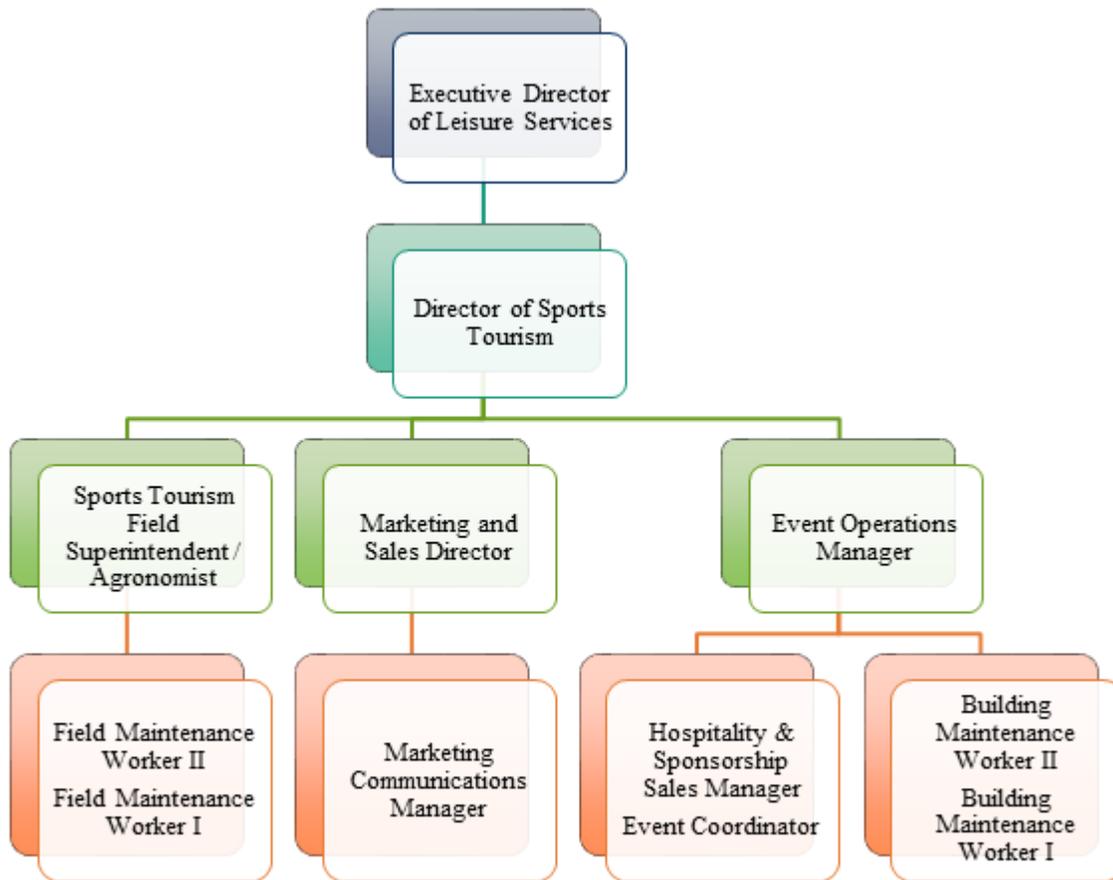
	2018	2019	2020 *	2021	2022
<i>Events Booked</i>	82	93	108	110	112
<i>Event Attendance</i>	78,458	166,339	109,616	175,000	185,000

* Events booked was 108, but 50 events were cancelled due to COVID and 2 were cancelled due to Hurricane Sally.

Financial Summary

	2019	2020	2021	2021	2022	% Change
Expenditures	Actual	Actual	Budget	Projected	Budget	2021 to 2022
Personnel	\$ 751,758	\$ 796,050	\$ 888,056	\$ 890,297	\$ 959,747	7.80%
Capital	63,008	119,352	70,000	64,000	82,915	29.55%
Operational	261,023	148,509	475,109	275,445	332,900	20.86%
Debt Services	74,256	200,856	-	-	-	0.00%
Total	\$ 1,150,045	\$ 1,264,767	\$ 1,433,165	\$ 1,229,742	\$ 1,375,562	11.86%

Sports Tourism Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
40	\$ 27,204	\$ 34,005	\$ 40,806	5040101	Building Maintenance Worker I	1
50	\$ 28,564	\$ 35,705	\$ 42,847	5040102	Field Maintenance Worker I	3
70	\$ 31,492	\$ 39,365	\$ 47,238	5040103	Building Maintenance Worker II	3
70	\$ 31,492	\$ 39,365	\$ 47,238	5040104	Field Maintenance Worker II	2
110	\$ 38,279	\$ 47,849	\$ 57,419	5040105	Event Coordinator	2
140	\$ 44,313	\$ 55,391	\$ 66,469	5040107	Event Operations Manager	1
140	\$ 44,313	\$ 55,391	\$ 66,469	5040112	Hospitality & Sponsorship Sales Manager	1
170	\$ 51,298	\$ 64,122	\$ 76,946	5040115	Sports Tourism Field Superintendent/Agronomist	1
180	\$ 53,862	\$ 67,328	\$ 80,794	5040110	Marketing Communications Manager	1
230	\$ 68,744	\$ 85,930	\$ 103,115	5040114	Marketing and Sales Director	1
250	\$ 75,790	\$ 94,737	\$ 113,685	Pending	Executive Director of Leisure Services	1

Horticulture Department

Mission Statement: The City of Foley Horticulture Department strives to provide living beautification of all areas of the City by incorporating traditional sound horticultural practices with “forward” thinking methods of execution to achieve superior aesthetics and efficiency.

Function: Management of the City’s horticulture and arboriculture programs cultivating a wide variety of ornamental plants in the City’s flower beds, hanging baskets, and container gardens. Installation and maintenance of irrigation systems, and decorative fountains.

Management, installation, and maintenance of the Antique Rose Trail, all other rose plantings, new trees and landscaped areas throughout the city. Provide guidance, oversight, and preservation practices of all city trees as needed for safety and preservation.

Performance Goals

- ◆ 1-3 years
 - Expand greenhouse complex.
 - Building delayed due to hurricane Sally; will be pursued FY22
 - Build new office facility.
 - Rose Trail middle and north section improvements.
 - Reprioritized due to hurricane damage, have made significant improvements on south section (installation of large butterfly garden area and walking paths, cleaned all concrete and brick structures); will continue to improve middle and north sections in FY21 and 22
 - Irrigation system improvements downtown.
 - Expand and improve hanging baskets program; currently adding 90+ basket rotation and supplemental holiday season installation
 - Plan to complete median crape myrtle planting along Hwy 59 south to CR10, already budgeted and planned for Fall 2021
- ◆ 3-5 years
 - Categorical tree inventory; in-progress
 - Dedicated in-house two-man tree crew w/bucket truck.

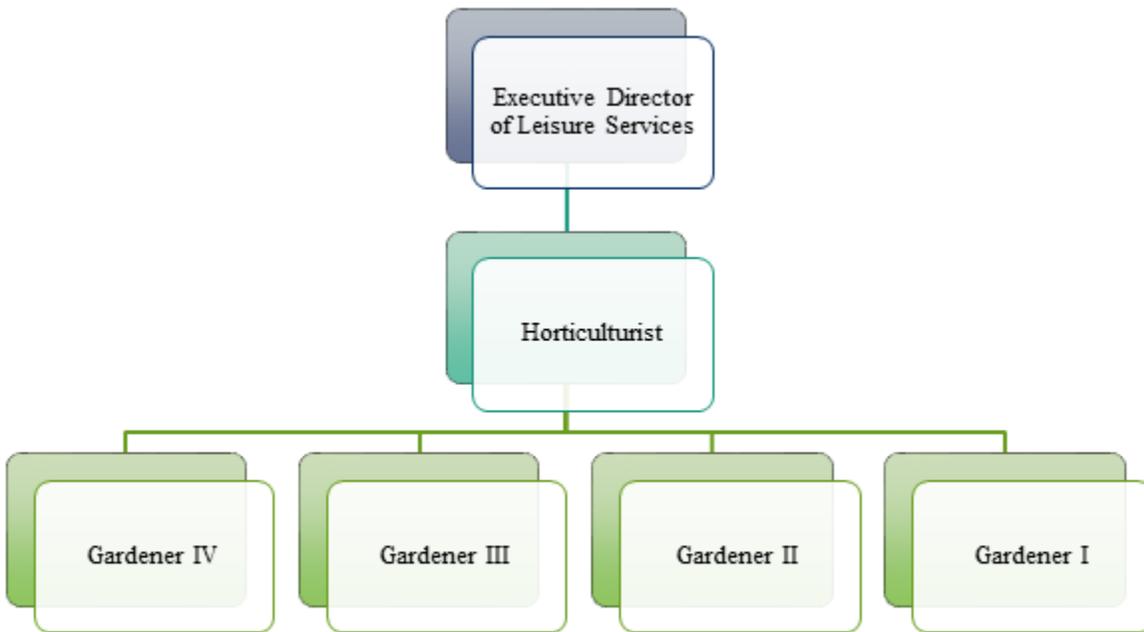
Department Achievements

- ◆ Developed a proactive public and street tree safety, maintenance and preservation program.
- ◆ Provide hanging baskets or gardening assistance and guidance to local schools to encourage and enhance student participation and knowledge.
- ◆ Provide presentations and offer guidance to local garden clubs and civic groups.
- ◆ Participate in local school Career Day programs.
- ◆ Multiple employees have achieved Landscape Management Certification, and have become Certified Urban Foresters.
- ◆ We have State representation on the Board for the Alabama Urban Forestry Association within the department.
- ◆ Annually grow, plant, and maintain the following:
 - Over 30,000 bedding plants in our city greenhouses.
 - 380 hanging baskets.
 - Over 90 container planters.
 - Over 300 crape myrtles.
 - Rose Trail.
 - Over 80 irrigation zones throughout the city.

Financial Summary

Expenditures	2019 Actual	2020 Actual	2021 Budget	2021 Projected	2022 Budget	% Change 2021 to 2022
Personnel	\$ 279,287	\$ 330,507	\$ 328,880	\$ 330,497	\$ 331,465	0.29%
Capital	54,496	-	10,000	-	-	100.00%
Operational	189,240	195,902	243,468	234,004	234,425	0.18%
Total	\$ 523,023	\$ 526,409	\$ 582,348	\$ 564,501	\$ 565,890	0.25%

Horticulture Department Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	FLSA	Job Code	Classification Title	# of Slots
30	\$25,909	\$32,386	\$38,863	N	5050101	Gardener I	1
70	\$31,492	\$39,365	\$47,238	N	5050102	Gardener II	2
80	\$33,067	\$41,334	\$49,600	N	5050103	Gardener III	1
100	\$36,456	\$45,570	\$54,684	N	5050104	Gardener IV	1
160	\$48,855	\$61,069	\$73,282	E	5050105	Horticulturist	1

Marketing Department

Mission Statement: Making City of Foley information readily available, especially for residents and visitors.

Function:

Foley's Marketing Department promotes the city through public relations, advertising and special projects; by providing information in person with a welcome center and electronically via both municipal and tourism websites and social media platforms, by providing marketing services to other city departments; and by operating the Foley Railroad Museum and Model Train Exhibit and managing employees of the Holmes Medical Museum. The marketing department also oversees community events for the city.

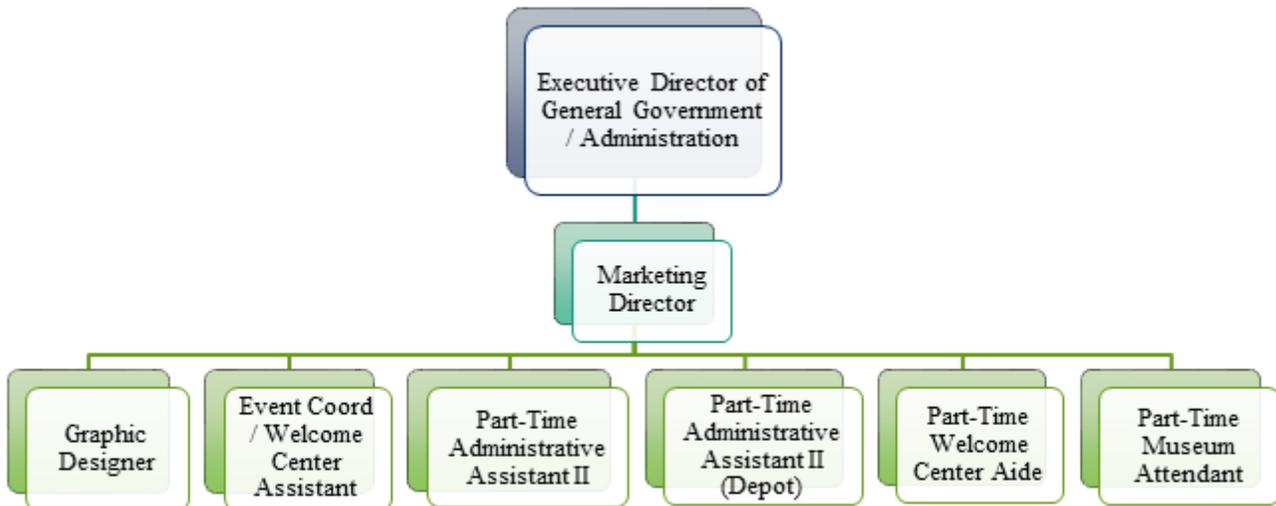
Performance Goals:

- Manage public relations and advertising, including publishing the quarterly mayor's newsletter, issuing press releases and creating advertising for the city for fiscal years 20/21/22.
- Provide city information at the Welcome Center, at various points throughout the city, by mail, and by distributing packets to visiting groups for fiscal years 20/21/22.
- Provide city information online by maintaining a municipal website for residents, www.cityoffoley.org and a tourism website, www.visitfoley.org and also by using social media platforms, all updated almost daily for fiscal years 20/21/22.
- Manage the city welcome center, the Foley Railroad Museum and Model Train Exhibit, and employees of the Holmes Medical Museum for fiscal years 20/21/22.
- Provide marketing services to other city departments for fiscal years 20/21/22.
- Plan and erect public parking signs for the downtown area during fiscal year 2020.
- Plan and erect way finding signage for the public in the downtown area during fiscal years 2021 & 2022.
- Organize and oversee city events including Hometown Halloween, Christmas in the Park and Let it Snow, Annual Snowbird Coffee, Music and a Movie, and Heritage Park Marketplace for fiscal years 20/21/22.
- Actively promote Foley Main Street for fiscal years 20/21/22.

Financial Summary

<u>Expenditures</u>	<u>2019 Actual</u>	<u>2020 Actual</u>	<u>2021 Budget</u>	<u>2021 Projected</u>	<u>2022 Budget</u>	<u>% Change 2021 to 2022</u>
Personnel	\$ 248,030	\$ 265,224	\$ 287,465	\$ 274,010	\$ 308,012	12.41%
Capital	-	-	-	-	62,500	0.00%
Operational	198,159	162,437	213,475	206,300	227,000	10.03%
Total	\$ 446,188	\$ 427,661	\$ 500,941	\$ 480,310	\$ 597,512	24.40%

Marketing Department Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
20	\$ 24,675	\$ 30,844	\$ 37,013	5060101	Part-Time Welcome Center Aide	1
20	\$ 24,675	\$ 30,844	\$ 37,013	5060108	Part-Time Museum Attendant	3
70	\$ 31,492	\$ 39,365	\$ 47,238	5060107	Part-Time Event Coordinator/Welcome Center Aide	1
70	\$ 31,492	\$ 39,365	\$ 47,238	5060109	Part-Time Administrative Assistant II	1
70	\$ 31,492	\$ 39,365	\$ 47,238	5060110	Part-Time Administrative Assistant II (depot)	1
120	\$ 40,193	\$ 50,241	\$ 60,289	5060103	Graphic Designer	1
200	\$ 59,383	\$ 74,229	\$ 89,075	5060105	Marketing Director	1

Senior Center

Mission Statement: The staff’s mission for those who are 50 and over is to provide the opportunity for our “Young at Heart” to meet and enjoy a wide variety of social, educational, health, and recreational activities while promoting the positive aspects of senior status to them, their families and the community at large.

Function: The Foley Senior Center is located at 304 E. Rose Avenue; our hours of operation are from 8am – 4pm Monday – Friday. Our 6,000 sq. ft. facility includes a media room, computer lab, kitchen area, stage area and a dance/exercise room.

Performance Goals: Our department goal is much like our mission statement. As our City is progressively growing and expanding, we are also committed to growing and expanding the activities for our senior residents and visitors. We are dedicated to our senior population and committed to offering these citizens a wide variety of social, educational, health and recreational activities that help them stay active and engaged in our community. We utilize the wise council of our seven (7) member advisory board to help guide us in what is important to our seniors, as well as our suggestion box, but most importantly we spend time with our seniors and listen to what their needs and concerns are.

	2018	2019	2020
<i>Members</i>	754	720	745
<i>Senior/community programs</i>	49	54	42
<i>Senior program participants</i>	21,436	21,052	11,254

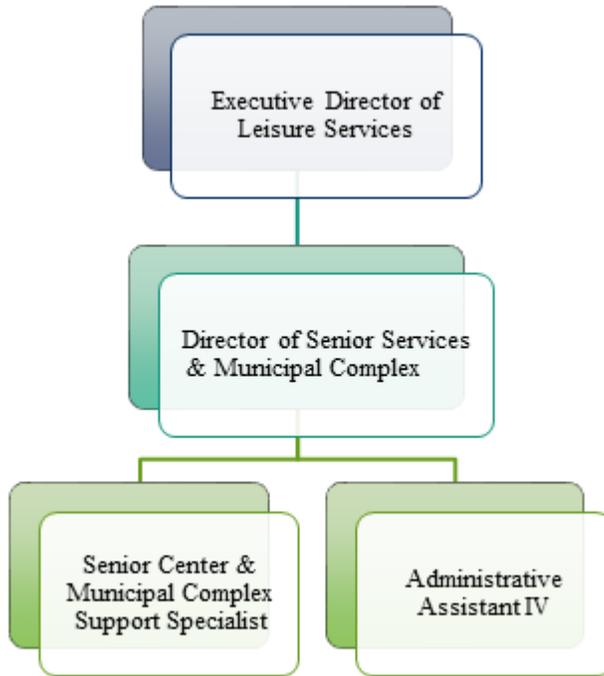
Due to COVID, the Senior Center doors were closed, but not our hearts to our seniors from 2020 until March 4, 2021. The following are ways that we stayed connected with our seniors and kept them connected with others:

- Regular phone outreach to our senior member
- Weekly calendars emailed to 563 contacts
- Virtual Programs offered to our seniors
- Virtual ZOOM meetings with our seniors to play games, visit and also have guest speakers
- Stayed connected with our members during Hurricane Sally, providing vital information to ensure their safety
- Door-to-Door contact with Rose Avenue Apartments with vital updated information, including emergency food stamp and FEMA info.
- Hosted a Drive thru Halloween party
- Participated in a Drive thru Thanksgiving Luncheon for our seniors and for our community.
- Staff mailed out 742 "Miss You" postcards giving our seniors an update on the status of our senior center and to let them know they are being thought of and that they are truly missed

Financial Summary

	2019	2020	2021	2021	2022	% Change
Expenditures	Actual	Actual	Budget	Projected	Budget	2021 to 2022
Personnel	\$ 233,186	\$ 240,876	\$ 260,114	\$ 249,740	\$ 269,667	7.98%
Capital	28,000	-	-	-	-	0.00%
Operational	50,869	33,928	54,430	34,719	68,960	98.62%
Total	\$ 312,055	\$ 274,804	\$ 314,544	\$ 284,459	\$ 338,627	19.04%

Senior Center Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	FLSA	Job Code	Classification Title	# of Slots
100	\$36,456	\$45,570	\$54,684	N	5070101	Administrative Assistant IV	1
140	\$44,313	\$55,391	\$66,469	E	5070102	Senior Center & Municipal Complex Support Specialist	1
220	\$65,470	\$81,838	\$98,205	E	5070103	Director of Senior Services & Municipal Complex	1

Beautification Board

Mission Statement: The mission of the Revitalization & Beautification Advisory Board is to enhance the quality of life in our community with specific beautification projects. The Committee promotes community pride and involvement through our revitalization and beautification programs by forming partnerships with individual volunteers, schools, civic organizations, businesses, and the Mayor and Council.

Function: The Revitalization & Beautification Advisory Board acts in an advisory capacity in matters relating and pertaining to landscaping for community enhancement and specific beautification projects on properties owned, managed, leased, and operated by the City.

Performance Goals:

Goals	2020 (actual)	2021 (estimate)	2022 (estimate)
Maintain Tree City USA membership	Yes	Yes	Goal
Total Trees Given at Arbor Day	600	680	700
Memorial Trees donated	21	26	20
Beautification Awards Presented	7	10	12
Trees Designated as Century Trees	20	20	20

Selected Objectives:

- Select and purchase Christmas and seasonal decorations for the City.
- Select winners for the annual Revitalization and Beautification Awards.
- Work with the horticulture department on seasonal plantings.
- Act in an advisory capacity in recommending beautification projects along highways, roads and streets to conserve the national beauty and scenery.
- Continue development of Foley Heritage Park.
- Collaborating with Main Street Director on several projects to enhance downtown Foley.
- Maintain Foley Century Tree Program to protect and preserve old trees.
- Restoration of the Little Christmas Houses.
- Instrumental on working to get the Fountain area in John B. Foley Park refurbished and extending the Rose Trail to the south.
- Replace the old/damaged Memorial Plaques with new and better quality plaques that are raised and more visible.

Department Achievements

- In 2021, the City of Foley was recognized a Tree City USA by the National Arbor Day Foundation for the 40th year.
- The City of Foley is known as a Christmas destination for its beautiful Christmas decorations.
- Completed 3 pocket parks and looking for other locations.
- Added additional tables and benches in Heritage Park for public use.
- The Board has organized and achieved getting the sidewalks pressure washed throughout Foley.
- Added Up-Lighting in the Oak Trees in John B. Foley and Heritage Parks.
- Added 2 Beautiful Butterfly Gardens, one is located north of town the other is by the Foley Dog Park.
- Accomplished getting a beautiful mural on the Foley Art Center fence.
- In the bid process to purchase and install a new 90' Flag Pole for downtown Foley.

Financial Summary

Expenditures	2019 Actual	2020 Actual	2021 Budget	2021 Projected	2022 Budget	% Change 2021 to 2022
Personnel	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%
Capital	-	-	-	-	-	0.00%
Operational	105,735	83,922	108,263	106,379	108,115	1.63%
Total	\$ 105,735	\$ 83,922	\$ 108,263	\$ 106,379	\$ 108,115	1.63%

There are no employees in the Beautification Division. The City Clerk's office of the General Government Department provides support services to the Board.

Nature Parks Department

Mission Statement: The Nature Parks Department provides a cohesive relationship between native wildlife species and passive recreation opportunities for park visitors in a seamless fashion that utilizes the nature parks' assets while creating minimal disturbance to the parks' flora and fauna.

Function: The Nature Parks Department manages the Graham Creek Nature Preserve and Wolf Creek Park with major tasks and responsibilities including: habitat management operations, recreational amenities additions and maintenance, landscaping, coordination with groups and citizens for facility use and rentals, management of the Interpretive Center, visitor assistance, planning and delivering successful events for public benefit, education and outreach through social media, website and newsletters, seeking grants for additional amenities and conducting tours.

Performance Goals:

- Conduct habitat management operations
- Offer wide range of passive recreational opportunities
- Landscape and maintain nature park grounds
- Provide facilities and venues for groups and citizens
- Offer an Interpretive Center for nature park information
- Provide quality customer service
- Host events that fit within nature park mission
- Obtain grants for additional amenities
- Attract new visitors through advertising and public education

	2016	2017	2018	2019	2020	2021 projected
<i>Explore & observe programs offered</i>	25	25	24	25	12	12
<i>Explore & observe programs attendance</i>	500	1,000	1,162	1,278	156	750
<i>Field trips/camps/workshops offered</i>	26	47	37	43	24	29
<i>Field trips/camps/workshops attendance</i>	1,216	3,725	3,734	3,120	1,657	2,200
<i>Events booked</i>	15	21	28	34	18	26
<i>Events attendance</i>	7,524	12,000	14,000	14,500	10,000	14,750
<i>Rentals</i>	n/a	n/a	n/a	n/a	38	109
<i>Habitaty Acreage Managed</i>	n/a	n/a	n/a	n/a	n/a	500
<i>Grants Received</i>	n/a	n/a	n/a	n/a	n/a	4

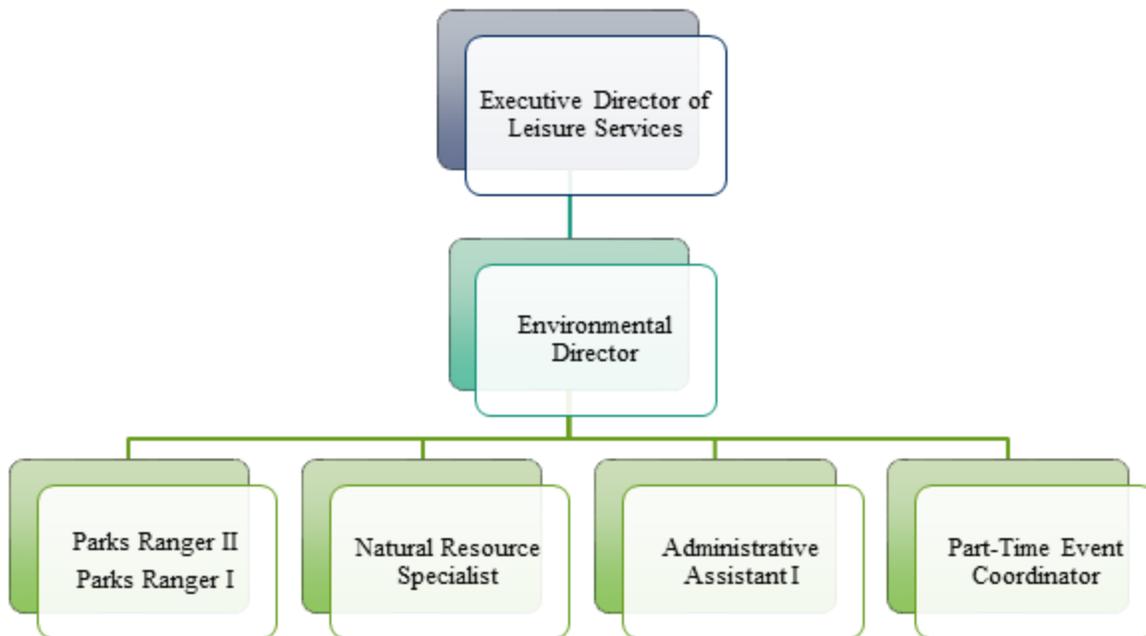
Objectives:

- To increase natural habitats through invasive control, prescribed fire operations annually, and planting of native vegetation areas for wildlife.
- To increase and maintain existing recreational amenities such as trails, disc golf courses, archery ranges, and kayak launches.
- To perform regular maintenance and landscaping activities for aesthetically pleasing park grounds.
- To increase rental venues for public and private events.
- To increase visitors of the nature parks through information offering at the Interpretive Center.
- To welcome visitors and provide assistance with use of nature parks.
- To increase successful events that benefit the public and have limited impact on the natural resources.
- To obtain grant funding for new appropriate amenities in the nature parks.
- To increase new visitors through increase of social media interaction, updated website and newsletters and public outreach and education.

Financial Summary

Expenditures	2019 Actual	2020 Actual	2021 Budget	2021 Projected	2022 Budget	% Change 2021 to 2022
Personnel	\$ 109,940	\$ 104,275	\$ 136,239	\$ 137,111	\$ 239,182	74.44%
Capital	48,167	33,187	30,000	40,186	24,000	-40.28%
Operational	97,170	88,758	128,435	124,782	197,100	57.96%
Total	\$ 255,276	\$ 226,220	\$ 294,674	\$ 302,079	\$ 460,282	52.37%

Nature Parks Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
60	\$ 29,993	\$ 37,491	\$ 44,989	5090104	Administrative Assistant I	1
60	\$ 29,993	\$ 37,491	\$ 44,989	5090106	Parks Ranger I	2
70	\$ 31,492	\$ 39,365	\$ 47,238	5090107	Part-Time Event Coordinator	1
110	\$ 38,279	\$ 47,489	\$ 57,419	Pending	Natural Resources Specialist	1
120	\$ 40,193	\$ 50,241	\$ 60,289	5090105	Parks Ranger II	1

Fund Balance
Major Revenues &
Major Expenses

Fund Balance

In July 2021, the City Council updated its Minimum Fund Balance Policy for the General Fund as a safeguard against financial demands caused by natural disasters and other unforeseen events. The updated policy established a minimum fund balance goal equal to 35% of the Originally Budgeted operational expenditures and debt service obligations, less one time expenditures greater than \$500,000 and expenditures that are offset by transfers in or other financing sources. Shown below is the fund balance goal and fund balance actuals for fiscal years 2019 and 2020; and the fund balance goal and projected fund balance for 2021 and 2022 for the General Fund. Fiscal years 2019-2021 calculations are based on prior policy, which required a minimum fund balance of 25%.

Fiscal Year	Expenditures*	Fund Balance Goal	Fund Balance Actual/Projected	Amount Exceeded	Fund Balance as % of Expenditures
2019	38,535,089	9,633,772	13,876,515	4,242,743	36.01%
2020	39,747,544	9,936,886	17,883,183	7,946,297	44.99%
2021	40,671,428	10,167,857	26,290,191	16,122,334	64.64%
2022	39,353,735	13,773,807	26,290,191	12,516,384	66.80%

* Originally budgeted expenditures and debt service less one time expenditures greater than \$500,000 and expenditures offset by transfers in or other financing sources.

Major Revenue Sources

The following table gives an analysis of General Fund top five revenue sources for two prior audited years, the current year projections and next year's budget.

Revenue Type	2019 Actual	% of Actual	2020 Actual	% of Actual	2021 Budget	% of Actual	2021 Projected	% of Actual	2022 Budget	% of Actual
Sales & use tax	\$25,528,657	56%	\$26,182,775	57%	\$25,900,000	56%	\$30,903,000	67%	\$30,000,000	65%
Utility tax equivalents	7,410,006	16%	7,692,940	17%	7,900,000	17%	7,944,312	17%	8,180,000	18%
Business license	2,490,968	5%	2,622,061	6%	2,600,000	6%	2,740,000	6%	2,650,000	6%
Building permits	n/a		n/a		1,100,000	2%	1,800,000	4%	1,800,000	4%
Property tax	n/a		1,449,190	3%	1,630,000	4%	1,617,270	4%	1,748,000	4%
Sanitation charges	1,482,449	3%	1,852,875	4%	n/a		n/a		n/a	
Lodging taxes	1,392,542	3%	n/a		n/a		n/a		n/a	
Subtotal	\$38,304,622	83%	\$39,799,841	87%	\$ 39,130,000	85%	\$45,004,582	98%	\$ 44,378,000	97%

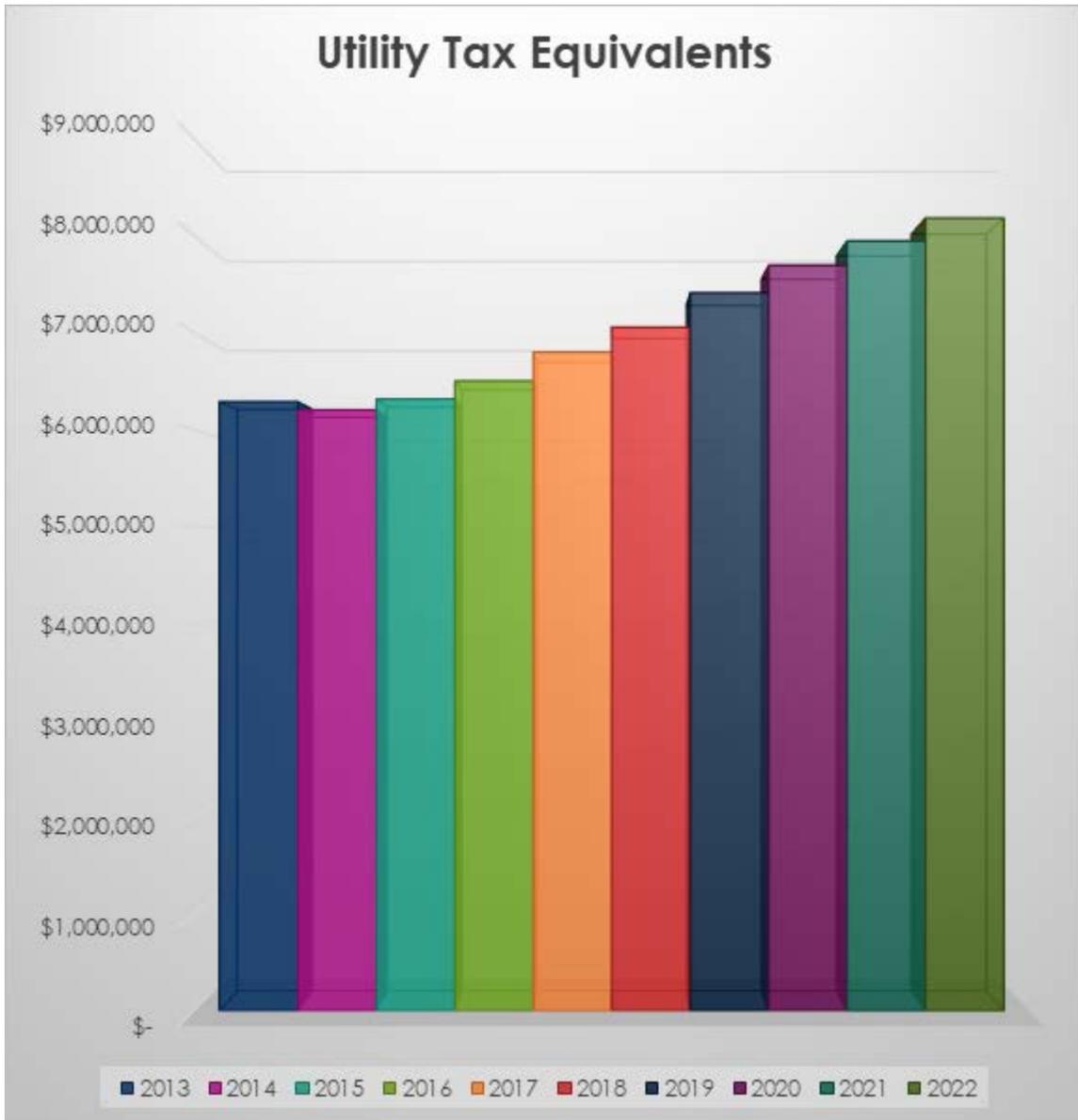
Sales & Use Tax

The sales taxes rate within the City is 10%, with a distribution of 3% City, 3% County and 4% State and with the highest collections occurring in the spring and summer months. Effective March 1, 2017, the City's Sales Tax rate temporarily increased from 2% to 3%. This increase is currently effective until August 21, 2030, to fund the cost of major infrastructure additions.



Utility Tax Equivalents

The City receives monthly tax equivalent payments from the Utilities Board of the City of Foley which are based on the retained earnings of the Board. The annual tax equivalent rate for the years presented below is 4.25%. The Utilities Board operates on a June 30 year end and provides the City the estimate in August or September for the upcoming year after completion of their annual audit. The average increase is 2-3% and can be attributed to new housing units.



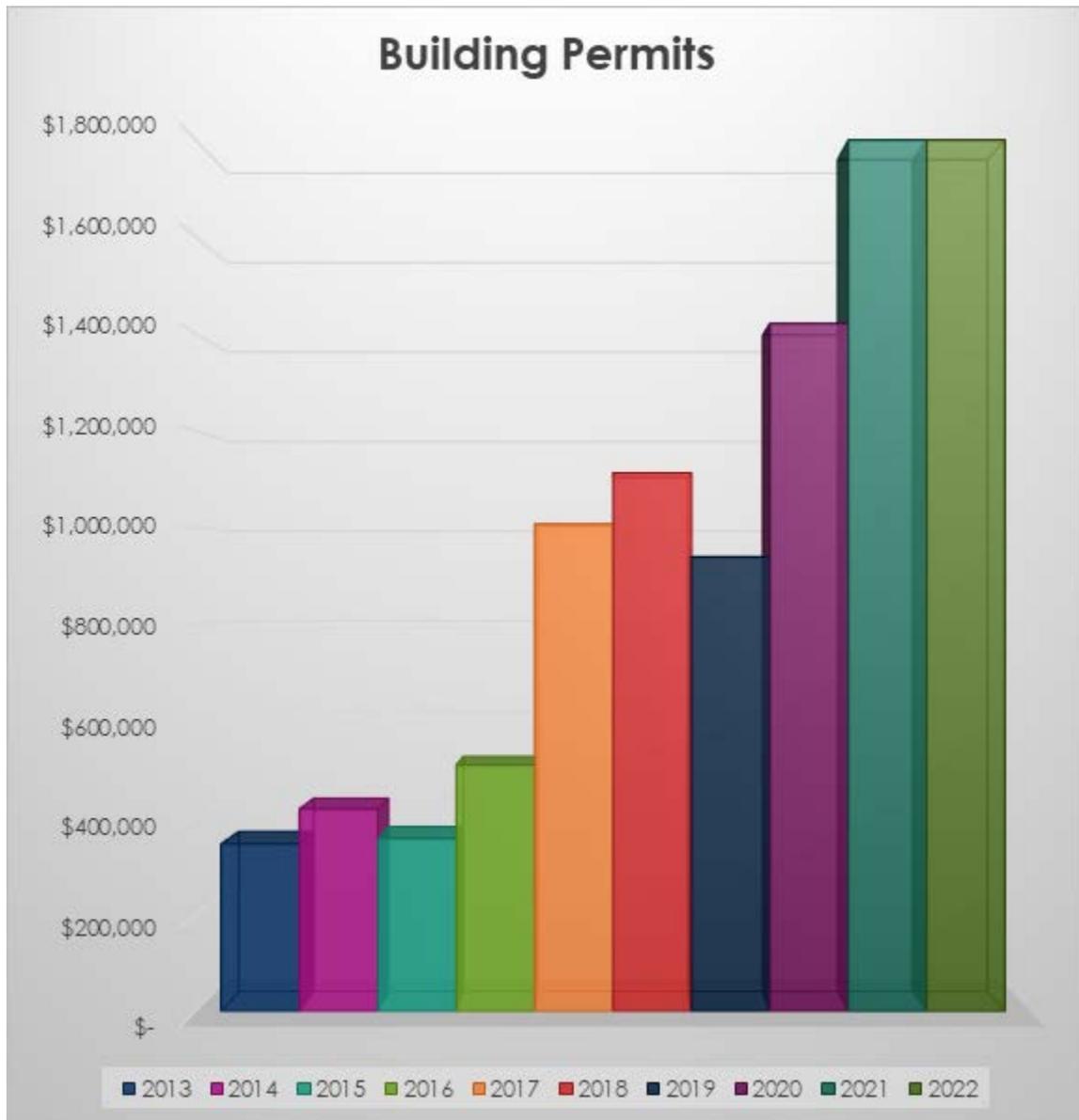
Business License

Business Licenses are renewable in January and vary depending on the business type and gross receipts. We are budgeting a slight decrease in Business License revenue due fiscal year 2021 revenues being elevated from business in the area for Hurricane Sally recovery. These out of the area business are only in the area when the storm recovery is underway. Business license amounts for fiscal year 2017 had significant growth due to the construction and opening of OWA.



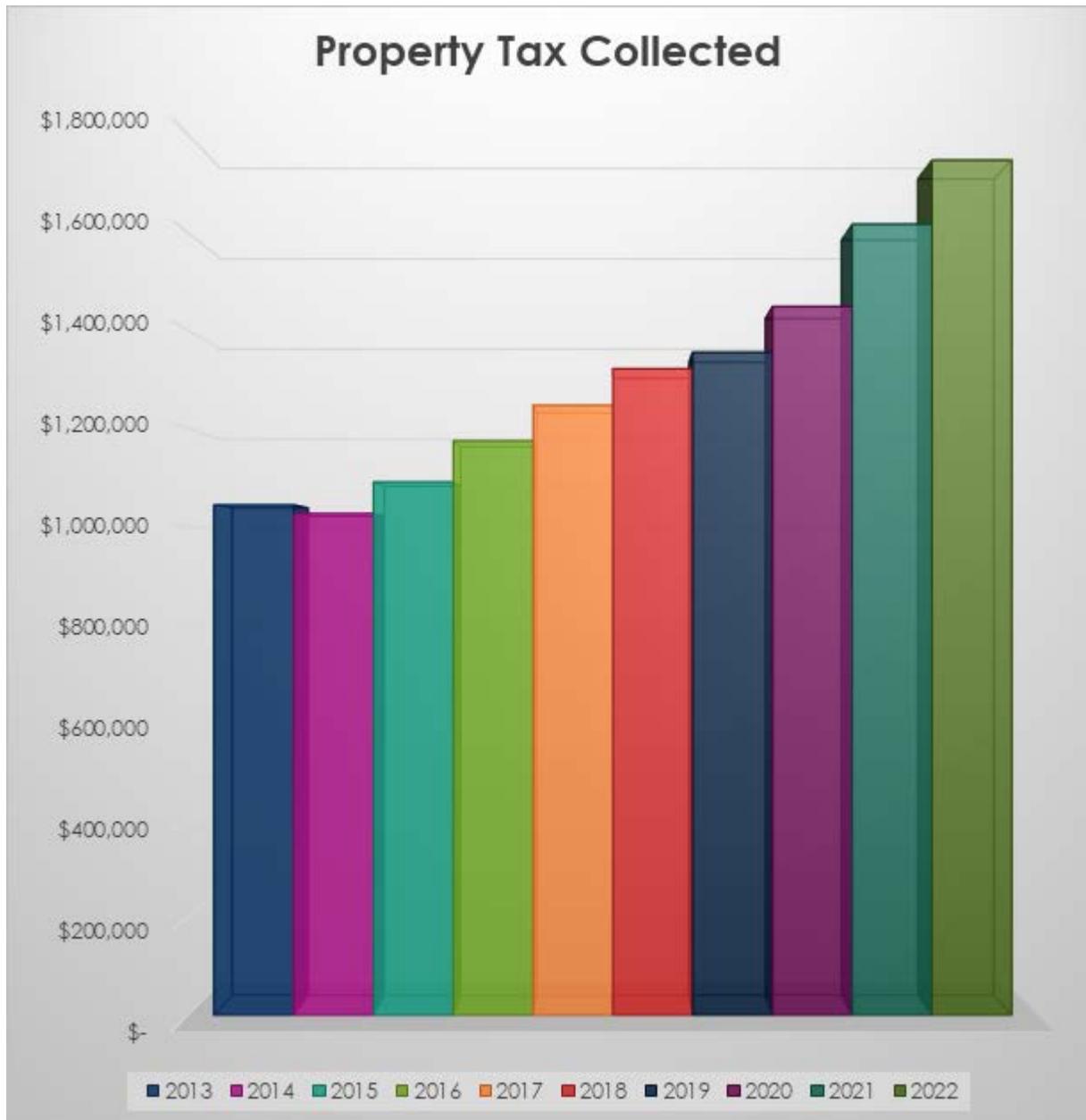
Building Permits

Ordinance 20-2005 adopted the 2018 International Building (ICC) Codes and established the current building permit fee schedule. Building permits are required for most construction or remodeling projects within the City and are a good growth indicator. Building permits for FY2022 are budgeted flat with the FY2021 projected close of \$18m, reflecting an increase of more than 26% above FY2020 and 86% above FY2019.



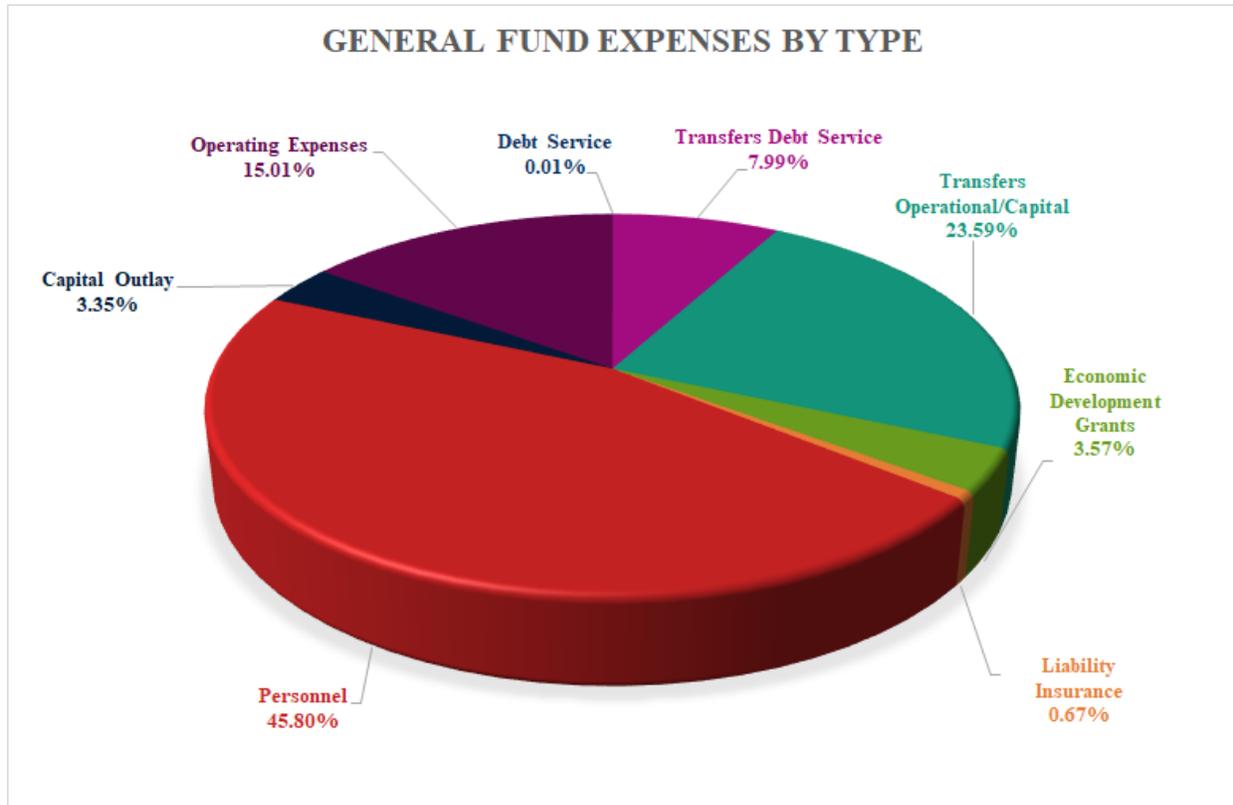
Property Tax

Property tax projections are based on the assessed value of all property in the city as determined by the Baldwin County Revenue Commissioner. The bulk of this tax is collected in December and January. The value of property has been increasing since 2014 after market recovery and new construction of residential and commercial.



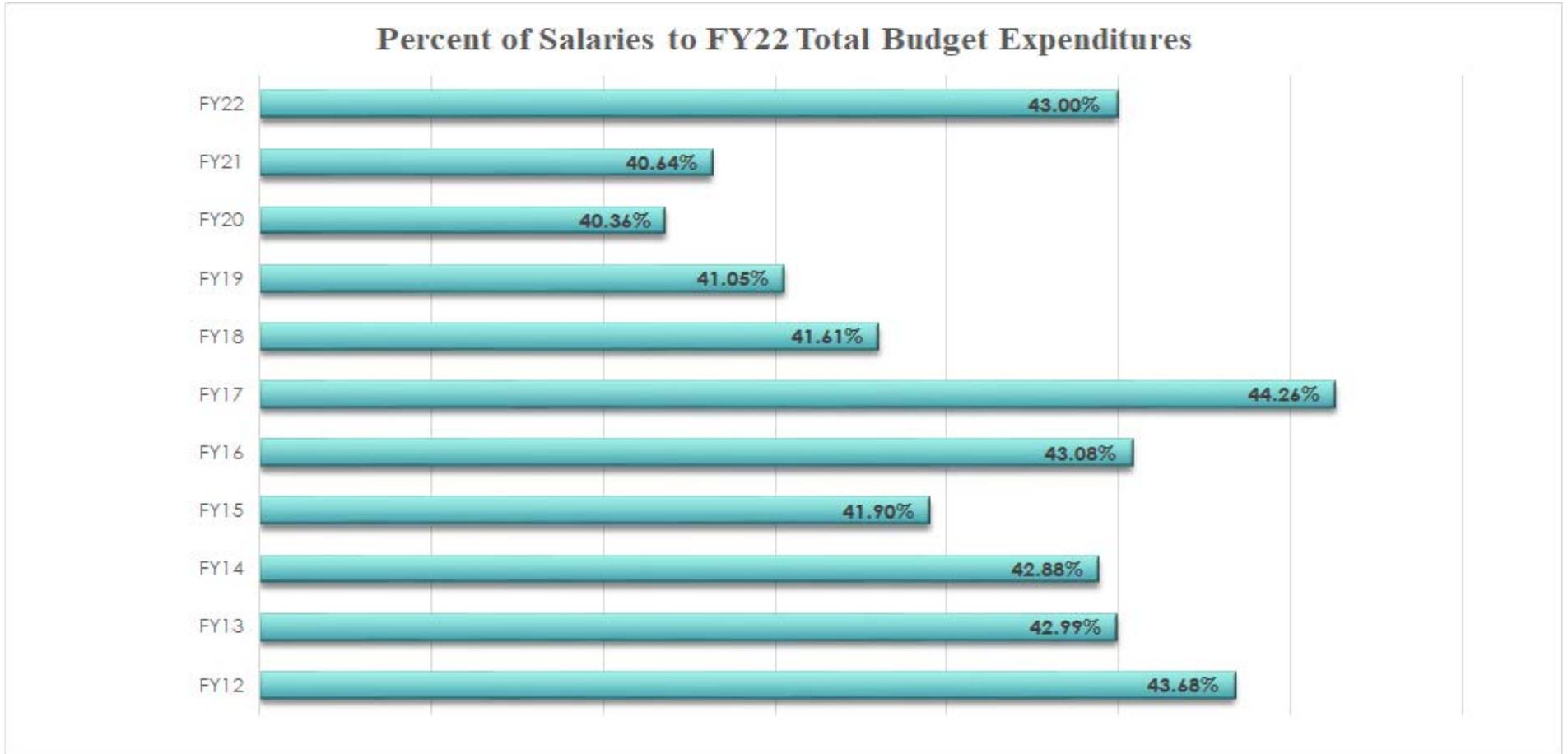
Expenses by Type in the General Fund

The chart below shows the allocation of FY 2022 budgeted expenses in the general fund by type.



The largest category of FY2022 budgeted expenses in the general fund is personnel at \$25,849,930 or 45.80% of total expenses. This figure includes \$4,433,472 for employee health care cost, which is an increase of \$127,649 from the amount budgeted in FY2021.

The chart below represents the percent of salaries to original budgeted expenses for FY 2012 to FY 2022.



Growth in Employee Workforce FY12 to FY22

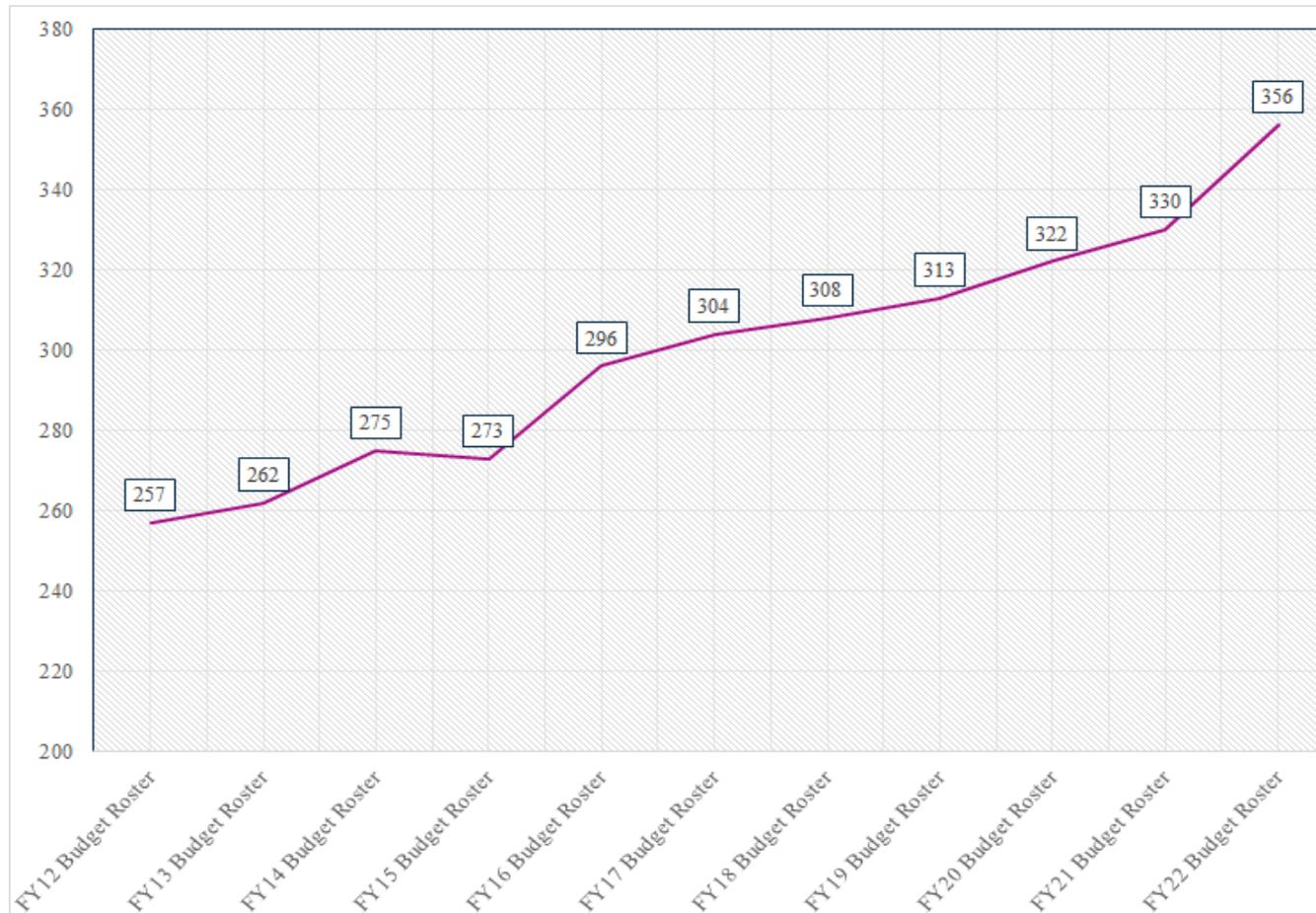
	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22
Full Time Regular Employee	240	241	252	255	278	282	292	296	302	310	337
Part-Time Regular Employee	17	21	23	18	18	22	16	17	20	19	19
Totals	257	262	275	273	296	304	308	313	322	329	356

City Population Growth

Year	FY 2010	FY 2022
Population	14603	20,335
% Increase	39%	

Employee Population Growth

Year	FY 2010	FY 2022
Population	256	356
% Increase	38%	



Staffing summary – General Fund by Department

	2019 Full	2019 Part	2020 Full	2020 Part	2021 Full	2021 Part	2022 Full	2022 Part
General Fund	Time	Time	Time	Time	Time	Time	Time	Time
General Government								
General Government	19	1	18	2	22	2	21	1
Public Works	2	-	2	-	2	-	4	-
Municipal Complex	8	-	8	-	7	-	7	-
Municipal Court	6	1	6	1	6	1	6	1
Vehicle Maintenance Shop	5	-	5	-	5	-	5	-
Information & Technology	6	-	6	-	6	-	6	-
Public Safety								
Police	95	1	97	1	97	1	97.5	1
Fire	33	-	33	-	33	-	37	-
Community Development	9	-	10	-	11	-	12	-
Environmental	3	-	3	-	5	-	5	-
Highways & Streets								
Streets	28	3	31	3	32	3	37.5	4
Engineering	4	-	4	-	4	-	4	-
Sanitation	16	1	16	2	16	2	-	-
Culture & Recreation								
Parks	12	-	12	-	12	-	12	-
Library	12	4	12	4	12	4	13	4
Senior Center	3	-	3	-	3	-	3	-
Recreation	12	-	12	-	12	-	13	-
Sports Tourism	13	-	14	-	15	-	17	-
Horticulture	6	-	6	-	6	-	6	-
Marketing	2	6	2	6	2	6	3	5
Nature Parks	2	-	2	1	3	-	5	1
Total General Fund	296	17	302	20	311	19	314	17
Sanitation Fund								
Residential Sanitation	-	-	-	-	-	-	18	2
Commercial Sanitation	-	-	-	-	-	-	5	-
Total Sanitation	-	-	-	-	-	-	23	2
Total	296	17	302	20	311	19	337	19

FY 2022 Budget - New Head Count Request - General Fund								
Department	Position	Perm/Temp FT/PT	Quarter	Grade	Hourly	Salary	Est. Annual Benefits	Total Cost
A. New Personnel Head Count Requests *								
Street - Sidewalks	Equipment Operator I	Perm / FT	3rd	60	\$ 14.42	\$ 29,993.60	\$ 14,996.80	\$ 22,495.20
Street - ROW Maintenance	Equipment Operator I	Perm / FT	4th	60	\$ 14.42	\$ 29,993.60	\$ 14,996.80	\$ 10,382.40
Street - Road Construction	Equipment Operator I	Perm / FT	2nd	70	\$ 15.14	\$ 31,491.20	\$ 15,745.60	\$ 34,519.20
Street - Construction Maintenance	Equipment Operator I	Perm / FT	3rd	60	\$ 14.42	\$ 59,987.20	\$ 29,993.60	\$ 44,990.40
Street - Construction Maintenance	Equipment Operator II	Perm / FT	3rd	80	\$ 15.90	\$ 33,072.00	\$ 16,536.00	\$ 24,804.00
Street - ROW Maintenance	Equipment Operator I	Perm / PT	4th	50	\$ 13.74	\$ 14,289.60	\$ 2,143.44	\$ 3,792.24
Police / Fire	Executive Director of Public Safety	Perm / FT	1st	Est 310	\$ 48.83	\$ 144,685.00	\$ 72,342.50	\$ 217,027.50
Fire	Firefighters (4)	Perm / FT	3rd	140	\$ 16.06	\$ 177,302.40	\$ 88,651.20	\$ 132,976.80
Library	Programming & Outreach Librarian	Perm / FT	1st	Est. 110	\$ 18.41	\$ 27,000.00	\$ 13,500.00	\$ 40,500.00
CDD	Planner	Perm / FT	1st	Est. 150	\$ 22.37	\$ 46,529.60	\$ 23,264.80	\$ 69,816.77
General Government - Revenue	Revenue Auditor	Perm / FT	3rd	Est. 150	\$ 22.37	\$ 46,529.60	\$ 23,264.80	\$ 34,908.39
Marketing	Event Coordinator / Welcome Center Assistant	Perm / FT	1st	70	\$ 15.14	\$ 31,491.20	\$ 15,745.60	\$ 47,236.80
Recreation	Director of Recreation **	Perm / FT	2nd	Est. 240	\$ 34.71	\$ 4,264.00	\$ 7,565.00	\$ 11,829.00
Sports Tourism	Director of Sports Tourism **	Perm / FT	2nd	Est. 250	\$ 36.44	\$ -	\$ 6,925.00	\$ 6,925.00
Sports Tourism	Building Maintenance Worker II	Perm / FT	3rd	70	\$ 15.14	\$ 31,491.20	\$ 15,745.60	\$ 23,618.40
Nature Parks	Park Ranger I	Perm / FT	1st	60	\$ 14.42	\$ 29,993.60	\$ 14,996.80	\$ 31,890.80
Nature Parks	Natural Resources Specialist	Perm / FT	1st	Est. 110	\$ 18.41	\$ 38,292.80	\$ 19,146.40	\$ 57,439.20
Total new head county request = 19.5								
								New Headcount Personnel Requests Subtotal \$ 815,152
B: Misc Labor Costs								
Public Works	Increase overtime					\$ 1,300.00	\$ 195.00	\$ 1,495.00
Street	Increase overtime					\$ 7,000.00	\$ 1,050.00	\$ 8,050.00
Street	Increase uniforms					\$ 2,000.00		\$ 2,000.00
Police	Higher bonuses and higher starting pay					\$ 43,500.00	\$ 6,525.00	\$ 50,025.00
Police	Increase overtime					\$ 30,000.00	\$ 4,500.00	\$ 34,500.00
Police	Increase uniforms					\$ 15,000.00		\$ 15,000.00
Fire	Increase overtime					\$ 45,850.00	\$ 6,877.50	\$ 52,727.50
Parks	Increase overtime					\$ 1,000.00	\$ 150.00	\$ 1,150.00
General Government	Decrease PT salaries for job converted to FT	PT				\$ (32,000.00)	\$ (4,800.00)	\$ (36,800.00)
Recreation	Decrease overtime					\$ (5,000.00)		\$ (5,000.00)
Recreation	Increase PT Salaries	PT				\$ 37,882.00	\$ 5,682.30	\$ 43,564.30
Recreation	Increase uniforms					\$ 25.00		\$ 25.00
Sports Tourism	Increase uniforms					\$ 500.00	\$ 75.00	\$ 575.00
Sports Tourism	Increase PT Salaries	PT				\$ 14,163.00	\$ 2,124.45	\$ 16,287.45
Marketing	Decrease PT salaries for job converted to FT	PT				\$ (18,332.00)	\$ (2,749.80)	\$ (21,081.80)
Environmental	Increase PT Salaries	PT				\$ 1,125.00	\$ 168.75	\$ 1,293.75
Environmental	Increase overtime					\$ 1,000.00	\$ 150.00	\$ 1,150.00
Environmental	Increase uniforms					\$ 1,000.00		\$ 1,000.00
Nature Parks	Decrease PT salaries for job converted to FT	PT				\$ (13,100.00)	\$ (1,965.00)	\$ (15,065.00)
								Other Misc Labor Costs Subtotal \$ 150,896
								GRAND TOTAL \$ 966,048

* Amends the Pay Plan ** These positions are offset either partial or in full by personnel cost that is currently budgeted.

Policy for Employee Raises & Job Analysis for FY21 Budget Year

The FY22 Budget authorizes and allocates funding for employee pay-for-performance raises for FY22 for Full-Time and Part-Time Regular Employees as defined by the Personnel System Policy. The Reserve for Salary Increases Account (#100-9200-5999) contains a budget figure of \$366,976 for pay out of employee raises during FY22. This is an increase of \$25,179 over last year's figure of \$341,797.

Under the City's automated Performance Appraisal System, raises are awarded each year on the employee's anniversary date (date of hire). The employee's final review is due by the employee's anniversary date and the employee will receive their merit raise on the pay check following the first full pay period following receipt of the Final Appraisal.

The performance appraisal rating scale and the associated raises are as follows:

Consistently Exceeds Standards (score of 45.5 – 50.0)	= 5% raise
Exceeds Standards (score of 35.5 – 45.4)	= 4% raise
Meets Standards (score of 25.5 – 35.4)	= 3% raise
Partially Meets Standards (score of 15.5 – 25.4)	= 0% raise
Does Not Meet Standards (score of 0 - 15.4)	= 0% raise

Standard Operating Procedures for Raises:

Under the Halogen Performance Appraisal System, raises are awarded each year at the time of the employee's original hire date. The employee's final review is due by the employee's anniversary date and the employee will receive their merit raise on the pay check following the first full pay period following receipt of the Final Appraisal. It is the responsibility of the Directors to get the Final Appraisal in on time so the employee can receive their raise on time. If the Final Appraisal is not turned in on time, the raise will be awarded on the pay check following the first full pay period following the date of receipt of the Final Appraisal. Human Resources will not back pay raises.

Note: For Directors, Department Heads and executive level full-time, regular employees who do not receive employee performance appraisals through Halogen, the City Administrator will recommend the percentage amount of the raise to the Mayor on the same time line as described above. The Mayor will then solicit input from the Council members and based on that input will make the final decision on the percentage or dollar amount of the raise for each of these employees. The City Administrator will then deliver the decision on the raise in an email to the HR Director, who will then process it through payroll on the same time line as described above.

HR will provide Finance a quarterly report for preparation of a budget adjustment to report the necessary figures to departmentalize the cost of raises. This will move the funds out of the Reserve for Salary Increases account to the actual departmental personnel accounts.

There is also a \$60,000 pool of funds budgeted in this account for anticipated job analysis requests from Directors on current employee pay grades that we anticipate to occur during the FY22 Budget year. Based upon the results of the job analysis, position pay grades and departmental salary accounts will be adjusted using these funds if the job(s) qualify for an upgrade.

Standard Operating Procedures for Requesting Job Analysis:

Directors will request a position upgrade through HR using the "Request for Job Analysis Form". If it appears that the job duties are substantially changing and effecting the essential duties of the position, HR will forward the Job Assessment Tool (JAT) form to the employee to complete. The JAT will then be used to analyze the five job factors of 1) Leadership; 2) Working Conditions; 3) Complexity; 4) Decision Making; and 5) Relations. A Market survey will also be conducted to obtain market data for both an internal and external analysis.

If the analysis indicates that the job needs a pay grade adjustment, FLSA status change, modified job title, etc. then HR will prepare a Council Resolution to bring before the Council for consideration of the adjustment to the City's Pay Classification Plan for the position.

\$366,976 (pay raises)

+ \$60,000 (job analysis)

\$426,976 Total Budget Amount for Reserve for Salary Increase Account

City of Foley Policy - "GAP" Day & Holiday Pay

"GAP" days are days that fall between a City approved holiday and a weekend. For example, if a holiday falls on a Tuesday, the Council may elect, via the budget adoption each fiscal year, to allow City employees to also have the Monday off prior to the Tuesday holiday as a "GAP" day. ("GAP" days, if approved, are recorded as "Personal Days" in the City's payroll system). "GAP" Days must be used prior to any accrued annual or compensatory leave being used. Accrued personal leave hours will not be paid out if/when the employee retires or terminates employment.

GAP days fall differently on the calendar from year to year. Some years there may be several "GAP" days and other years there may be no GAP days if all City approved holidays happen to fall on a Friday and/or a Monday. In FY22, there is one (1) GAP day occurring on Friday, November 12, 2021.

City Approved Holidays Per PSP 3.3.7(7) *

- New Year's Day
- Martin Luther King Day
- Memorial Day
- Independence Day
- Labor Day
- Veterans Day
- Thanksgiving Day
- Day after Thanksgiving
- Christmas Eve
- Christmas Day

Full-Time Regular Employees who are normally scheduled to work on a holiday, and do not work due to the approved holiday, will receive a standard eight (8) hours of "Holiday Pay". If the employee works the holiday, they will receive 8 hours of "Holiday Pay" on top of the pay for the hours worked.

Part-Time Regular Employees who are normally scheduled to work on a holiday, and do not work due to the approved holiday, will receive a standard (4) hours of "Holiday Pay". If the employee works the holiday, they will receive 4 hours of "Holiday Pay" on top of the pay for the hours worked.

Floating Holiday Policy: All full-time regular and part-time regular employees will receive one (1) floating holiday at the beginning of each calendar year in addition to the City of Foley's regular paid holidays. This one floating holiday may be used for religious or cultural holidays, employee birthdays, or for other state or federal holidays during which the City remains open. The request must be scheduled and approved in advance by the employee's immediate supervisor and must be reported as a "floating holiday" in the time and attendance system. A new employee hired before the end of the first half of the calendar year will receive a floating holiday upon hire; a new employee hired during the second half of the calendar year will not receive a floating holiday upon hire. Floating holidays will not be carried over to the next calendar year, nor may they be cashed out if not taken or paid upon termination of employment.

* Temporary employees are not eligible for holiday and/or personal day leave.

* Excludes Declared State of Emergencies (Hurricane, etc.)

**City of Foley Holidays & Gap Days
October 2021 – September 2022**

October 2021						
Sun	Mon	Tues	Wed	Thur	Fri	Sat
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

April 2022						
Sun	Mon	Tues	Wed	Thur	Fri	Sat
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

November 2021						
Sun	Mon	Tues	Wed	Thur	Fri	Sat
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

May 2022						
Sun	Mon	Tues	Wed	Thur	Fri	Sat
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

December 2021						
Sun	Mon	Tues	Wed	Thur	Fri	Sat
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

June 2022						
Sun	Mon	Tues	Wed	Thur	Fri	Sat
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

January 2022						
Sun	Mon	Tues	Wed	Thur	Fri	Sat
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

July 2022						
Sun	Mon	Tues	Wed	Thur	Fri	Sat
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

February 2022						
Sun	Mon	Tues	Wed	Thur	Fri	Sat
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28					

August 2022						
Sun	Mon	Tues	Wed	Thur	Fri	Sat
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

March 2022						
Sun	Mon	Tues	Wed	Thur	Fri	Sat
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

September 2022						
Sun	Mon	Tues	Wed	Thur	Fri	Sat
			1	1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

Approved Holidays & Gap Days

November 11, 2021 - Veterans Day
November 12, 2021 - Veterans Day Gap Day
November 25, 2021 - Thanksgiving Day
November 26, 2021 - Day after Thanksgiving
December 23-25, 2021 - Christmas Eve & Christmas Day
December 31, 2021 - New Year's Day Observed
January 1, 2022 – New Year's Day
January 17, 2022 – Martin Luther King Jr. Day
May 30, 2022 – Memorial Day
July 4, 2022 – Independence Day
September 5, 2022 – Labor Day

Capital Expenditures &
Long Term Plans

Capital Purchases and Capital Projects

The City maintains a ten year capital purchase plan for all funds and a ten year capital improvement plan in the Capital Projects Fund. The ten year capital purchase plan was developed by management to assist the directors in scheduling a replacement cycle for their vehicles and equipment. The ten year capital improvement plan is used to schedule a variety of capital projects which may be funded by grants or by other sources.

During budget preparation, directors submit their updated ten year capital purchase plan and ten year capital project plan. The Finance Division compiles reports for all departmental requests and reviews with the City Administrator and the Mayor. Because capital purchases and capital projects have a major effect on the operational fund balance, the City has safeguards in place to ensure that the Council maintains additional controls over these expenditures as further described in the following paragraph.

Capital purchases and their budget are approved when the council adopts the budget but directors must obtain permission from Council in the form of a Resolution before proceeding. This allows the Council to have control over the timing of the purchase and ensures each purchase is at or under the approved budgeted amount. All appropriations for capital purchases lapse at the end of the fiscal year. In contrast, the capital project plan is included in the adopted budget but each project requires appropriation of funds by Council via Resolution prior to beginning. The budgets for projects do not expire until the project is completed and may span multiple years.

The tables below provide a summary of capital expenditure projections for 2021, and capital expenditures budgeted for 2022, by fund and type of expenditure.

2021 Projected Expenditures										
Fund	Revenues	Infrastructure	Property Impv	Buildings	Building Impv	Land	Vehicles & Equipment	Non-capital Expenses	Total Expenditures	% of Total
General Fund	-	-	-	-	-	-	2,255,076	-	2,255,076	20.27%
Capital Projects Fund	4,431,465	2,212,139	2,012,342	60,726	196,877	3,093,401	92,287	1,016,048	8,683,820	78.05%
Fire AdValorem Fund	-	-	-	-	-	-	30,000	-	30,000	0.27%
Jail Corrections	-	-	-	-	-	-	157,578	-	157,578	1.42%
Total	4,431,465	2,212,139	2,012,342	60,726	196,877	3,093,401	2,534,941	1,016,048	11,126,474	100.00%

2022 Projected Expenditures										
Fund	Revenues	Infrastructure	Property Impv	Buildings	Building Impv	Land	Vehicles & Equipment	Non-capital Expenses	Total Expenditures	% of Total
General Fund	-	-	-	-	-	-	1,890,415	-	1,890,415	6.58%
Capital Projects Fund	12,113,570	7,909,174	7,462,117	4,170,000	244,000	50,000	432,000	4,351,025	24,618,316	85.69%
Fire AdValorem Fund	-	-	-	-	-	-	60,000	-	60,000	0.21%
Jail Corrections	-	-	-	-	-	-	90,000	-	90,000	0.31%
Impact Fee Fund	-	187,000	913,000	-	-	-	-	-	1,100,000	3.83%
Sanitation Fund	-	-	-	-	-	-	971,000	-	971,000	3.38%
Total	12,113,570	8,096,174	8,375,117	4,170,000	244,000	50,000	3,443,415	4,351,025	28,729,731	100.00%

Large one time purchases and effects to operations

Fiscal year 2021 included several land purchases and the property improvements related to the purchases are included in fiscal year 2022. The City will incur additional operating cost when the facilities are completed but those exact cost are not known at this time. There was an additional land purchase planned in fiscal year 2022 in the amount of \$50,000 for an additional fire station. The construction cost of the station is planned to occur in fiscal year 2023. There will be substantial operating cost to outfit, operate and staff this additional station.

The City is planning the construction of a first responder safe room at an estimated cost of \$3.2 million in fiscal year 2022 with an offsetting Hazard Mitigation Planning Grant. When this facility is not in use as a safe room it will be used for training and other city purposes. While the construction cost of this facility is included in the capital plan the cost to operate this facility is currently unknown.

The fiscal year 2022 plan includes \$600,000 and \$150,000 of design costs for a new library and public works campus, respectively. The construction cost for both of these new facilities are planned for fiscal year 2023 and the effects to operating costs are still being determined.

There are various property improvements included in the capital projects plan for recreation that will increase operating cost such as utilities, maintenance and insurance; however, these additional improvements will allow us to provide more services to our citizens.

Fiscal Year 2022 Approval Capital Purchases and Capital Plan

2022 Capital Equipment Budgeted from General Fund

Department	Description	Type	Amount	N/R
General Government	Vehicle	Vehicle	\$ 40,000	N
Information Tech	Vehicle	Vehicle	32,000	R
Public Works	Electric Truck	Vehicle	43,000	N
Public Works	Security Doors	Equipment	22,000	R
Public Works	Fuel Pump Kiosk	Equipment	10,000	R
Police	Vehicles (12) (equipped)	Vehicle	494,000	N/R
Police	K-9	Equipment	10,000	R
Police	Mobile Dispatch in Car System	Equipment	45,000	R
Fire	Hydraulic Rescue Tools	Equipment	35,000	N
Fire	Rescue Boat(s)	Equipment	30,000	N
Fire	Refurbish 1995 rescue truck	Vehicle	100,000	R
Community Devopment	Vehicle	Vehicle	30,000	R
Street	Heavy Duty Flatbed/Dump	Equipment	120,000	N
Street	Backhoe	Equipment	125,000	R
Street	Mini Excavator/Trailor	Equipment	68,000	N
Street	Full Size Truck	Vehicle	26,000	R
Street	Bucket Truck	Vehicle	140,000	R
Street	Front Mount Mower	Equipment	40,000	N
Street	Full Size Truck	Vehicle	26,000	R
Street	Heavy Duty Flatbed/Dump	Equipment	110,000	R
Street	Ride on Blower	Equipment	11,000	N
Street	Light Plants	Equipment	16,000	N
Street	Full Size Truck	Vehicle	30,000	N
Engineering	Large Format Printer	Equipment	12,000	R
Parks	Full Size Truck	Vehicle	27,000	R
Recreation	Field Drag	Equipment	23,500	R
Recreation	Zero Turn	Equipment	12,000	R
Recreation	Pro Gator	Equipment	8,500	R
Recreation	Reel Motor	Equipment	35,000	N
Sports Tourism	Conex (Storage)	Equipment	7,000	N
Sports Tourism	6 Seater Golf Cart	Equipment	9,700	R
Sports Tourism	Reel Mower	Equipment	66,215	R
Marketing	40' Movie Screen	Equipment	20,000	R
Marketing	Projector	Equipment	10,000	R
Marketing	Vehicle	Vehicle	32,500	N
Nature Parks	Playground Structure	Equipment	10,000	N
Nature Parks	Utility Trailer	Equipment	8,000	N
Nature Parks	Course Equipment	Equipment	6,000	N
Total General Fund Capital Purchases			\$ 1,890,415	

N – New capital asset. R – Replacement of current asset.

2022 Capital Equipment Budgeted from Special Revenue Funds

Fund	Description	Type	Amount	N/R
Fire AdValorem	Thermal Imager	Equipment	\$ 10,000	R
Fire AdValorem	4x4 Pick up Truck	Vehicle	50,000	R
Jail Corrections	RNS Control Board	Equipment	90,000	R
Total Special Revenue Funds Capital Purchases			\$ 150,000	

2022 Capital Equipment Planned for the Sanitation Fund

Division	Description	Type	Amount	N/R
Residential Sanitation	Knuckleboom Loader	Vehicle	\$ 200,000	N
Residential Sanitation	Full Size Truck	Vehicle	26,000	N
Residential Sanitation	Heavy Duty Flatbed	Vehicle	60,000	R
Residential Sanitation	Recycle Truck	Vehicle	277,000	N
Total Residential Sanitation			<u>\$ 563,000</u>	
Commercial Sanitation	40 Yard Loader (3)	Vehicle	\$ 825,000	N
Commercial Sanitation	Electric Truck	Vehicle	43,000	N
Commercial Sanitation	Dumpster Hauler	Vehicle	120,000	N
Total Commercial Sanitation			<u>\$ 988,000</u>	
Total Sanitation			<u>\$ 1,551,000</u>	

2022 Capital Projects Planned in Capital Project and Impact Fee Funds

Department	Description	Type	Amount	N/R
Airport	Runway 18/36 & Taxiway A Pavement *	Infrastructure	\$ 489,614	R
Engineering	Street Improvement (Various)	Infrastructure	25,000	R
Engineering	Alston Street Drainage Improvement	Infrastructure	25,000	R
Engineering	East Pride Blvd-Access Points	Infrastructure	75,000	R
Engineering	Juniper Street Extension	Infrastructure	1,625,000	N
Engineering	Rose Trail Extension	Property Impv	230,117	N
Engineering	Centennial Fountain Improvement	Property Impv	288,000	R
Engineering	Miflin Road Access Management Project	Infrastructure	175,000	R
Engineering	9th Ave-Hickory & Pine TAP - Sidewalk Project *	Infrastructure	900,000	N
Engineering	Highway 59 & County Road 12 Impv-ATRIP *	Infrastructure	1,270,560	R
Engineering	County Road 12 & James Road Turnlane	Infrastructure	421,000	R
Engineering	Foley Pride Pocket Park	Property Impv	350,000	N
Engineering	County Road 12 Crossdrains	Infrastructure	150,000	R
Engineering	Foley Beach Express & County Road 20 Impv **	Infrastructure	300,000	R
Engineering	East Verbena Ave Drainage Improvements	Infrastructure	125,000	R
Engineering	Airport Road Drainage Improvements	Infrastructure	100,000	R
Engineering	Park Avenue Traffic Calming	Infrastructure	45,000	R
Engineering	Parkwood Drive Drainage Improvement	Infrastructure	40,000	R
Engineering	Berry Avenue Drainage Improvement	Infrastructure	55,000	R
Engineering	Highway 59 Pedestrian Corridor TAP *	Infrastructure	800,000	N
Engineering	N.County Road 20 West Extension (City participation)***	Infrastructure	375,000	N
Engineering	Wolf Bay Drive	Infrastructure	340,000	N
Engineering	Intersection Improvement Design / Michigan & Hickory	Infrastructure	50,000	R
Engineering	Intersection Improvement Design / Azalea & Juniper	Infrastructure	50,000	R
Engineering	Intersection Improvement Design / Michigan & Cedar	Infrastructure	50,000	R
Engineering	Intersection Improvement Design / Michigan & Juniper	Infrastructure	50,000	R
Environmental	Bon Secour Water Quality *	Property Impv	3,791,250	N
Environmental	Wolf Creek Restoration *	Property Impv	363,750	N
Fire	Traffic Signal Preemption Signals	Equipment	10,000	N
Fire	Storage Building at Training Center	Building Impv	50,000	N
Fire	Southwest Quardrant Fire Station Land Purchase	Land	50,000	N
Fire	Southwest Quardrant Fire Station Design	Building Impv	100,000	N
General Government	Revenue Office Addition	Building Impv	30,000	N
General Government	First Responder Safe Room *	Building	3,090,000	N
Horticulture	Office Building	Building	150,000	N
Horticulture	Downtown Irrigation System Improvement	Property Impv	30,000	R
Horticulture	Rose Trail Improvements	Property Impv	10,000	R
Information Tech	Fiber Expansion - to Airport	Equipment	40,000	N
Library	HVAC Replacement	Building Impv	14,000	R
Library	New Library Building - Design	Building	600,000	N
Marketing	Downtown Main Street Branding &. Gateway	Property Impv	264,000	N
Municipal Complex	Civic Center Stage Floor Improvements	Building Impv	15,000	R
Nature Parks	GOMESA-Connectivity & Improvements *	Property Impv	1,000,000	N
Nature Parks	Maintenance Area Pole Barn	Property Impv	40,000	N
Nature Parks	Outdoor Classroom Upgrade & Playground	Property Impv	50,000	R
Nature Parks	Disc Golf Course	Property Impv	25,000	N
Nature Parks	Canoe Launch & Fishing Pier Improvements	Property Impv	20,000	R
Parks	Mel Roberts Bathroom Building	Building	180,000	N
Police	Justice Center Parking Lot Repaving	Property Impv	30,000	R
Police	Vehicle Impound Lot	Property Impv	25,000	N
Police	Back Parking Lot with Cover	Property Impv	30,000	N

Department	Description	Type	Amount	N/R
Police	Justice Center Security Upgrades	Property Impv	50,000	N
Police	LPR Traffic Cameras	Equipment	25,000	N
Police	Radio Channels for 3 sites	Equipment	72,000	N
Public Works	New Public Works Campus	Building	150,000	N
Recreation	10-Plex Ditch Improvement	Infrastructure	25,000	R
Recreation	Mel Roberts Park Well (field irrigation)	Infrastructure	30,000	R
Recreation	Multipurpose Fields Highway 98 **	Property Impv	1,200,000	N
Recreation	Inclusive Playground	Property Impv	100,000	N
Recreation	Kids Park Upgrade	Property Impv	200,000	R
Street	South Pecan Construction (Lay to Pride)	Infrastructure	405,000	N
Street	Sidewalk Additions/Improvements (Various)	Infrastructure	100,000	N
Senior Center	North Side Ceiling Improvements	Building Impv	25,000	R
Senior Center	Senior Center Air Conditioner Replacement	Building Impv	10,000	R
Sports Tourism	Portable Bleachers	Equipment	270,000	N
Sports Tourism	Volleyball Net System	Equipment	15,000	N
Sports Tourism	Video Board	Property Impv	110,000	N
Sports Tourism	Pickleball Enhancement	Property Impv	150,000	N
Sports Tourism	Championship Field Power Upgrade	Property Impv	18,000	R
Total Capital Projects Planned in Capital Projects and Impact Fee Funds			\$ 21,367,291	

* - Funded by grant funds. – Total grant funding for FY22 for capital projects is \$10,370,174.

** - Funded by impact fee. The City is estimating to fund approximately \$1.1 million in projects in FY22 from impact fees.

The City typically has \$1.5-\$2 million in capital equipment purchases in the general fund each year. The equipment purchased each year changes (with the exception of police cars), but the amount usually falls within those ranges.

The City typically has \$5 to 7 million (net of grants and contributions) planned in the capital projects fund each year. This includes the annual resurfacing which is not capitalized and not listed above. Fiscal years 2022 - 2024 are higher than normal due to additional investments in city buildings, parks and recreation facilities and road infrastructure.



The Sanitation Department purchased a new automatic garbage truck in FY21 for \$530,000.

The Street Department purchased 3 new dump trucks in FY21 for \$427,929.



The Street Department purchased a mini excavator in FY21 for \$56,128.

The Recreation Department purchased a new tractor in FY21 for \$38,674.



The Recreation Department purchased 2 new zero turn mowers in FY21 for a total of \$20,970.



The Environmental Department purchased a Tesla in FY21 for \$38,790. Representing the City's first investment in electric vehicles.



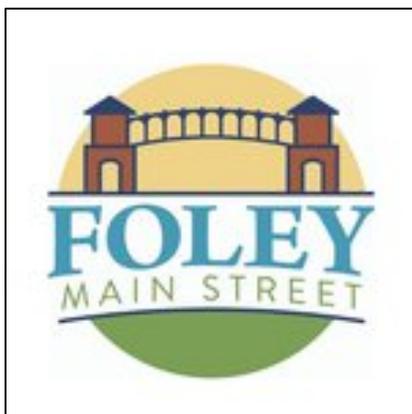


The Nature Parks Department purchased a Bush hog in FY21 for \$19,904.

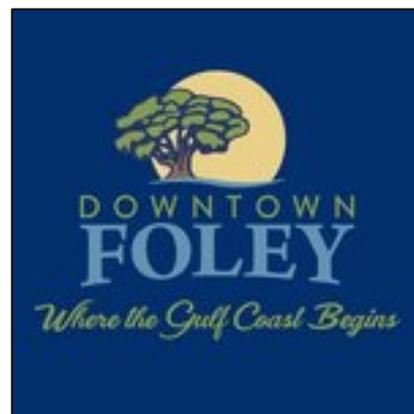
In fiscal year 2021, the Police Department purchase 7 new Silverado's for approximately \$242,000



During fiscal year 2021, the City completed the first road constructed by the new in house road construction crew. This road was named Koniar Way in honor of the City's previous Mayor, John Koniar.



During fiscal year 2021, the City contributed to a Main Street Branding campaign and downtown wayfinding signage and gateway signage are both underway. The total City contribution for this project is \$287,000.



Ten Year Capital Equipment Plan

Department	FY 22	FY 23	FY 24	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30	FY 31
General Government										
Vehicle	-	-	38,000	-	-	-	-	-	-	-
Electric Vehicle-Revenue	40,000	-	-	-	-	-	-	-	-	-
Total	40,000	-	38,000	-	-	-	-	-	-	-
Municipal Complex										
Digital Sign	-	-	-	40,000	-	-	-	-	-	-
Truck	-	-	35,000	18,000	-	-	-	-	-	-
Total	-	-	35,000	58,000	-	-	-	-	-	-
Municipal Court										
None	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-
Information Technology										
Replace network firewall	-	-	20,000	-	-	-	-	-	-	-
Replace data center UPS	-	-	-	-	40,000	-	-	-	-	-
Vehicle	32,000	-	-	-	-	-	-	-	-	-
Replace Eventide Recorder	-	-	9,000	-	-	-	-	-	-	-
Total	32,000	-	29,000	-	40,000	-	-	-	-	-
Maintenance Shop										
Full size pick up	-	26,000	-	-	-	-	27,000	-	-	-
Total	-	26,000	-	-	-	-	27,000	-	-	-
Public Works										
Electric truck	43,000	-	-	-	-	-	-	-	-	-
Security doors	22,000	-	-	-	-	-	-	-	-	-
Fuel pump kiosk	10,000	-	-	-	-	-	-	-	-	-
Total	75,000	-	-	-	-	-	-	-	-	-
Airport										
None	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-

Department	FY 22	FY 23	FY 24	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30	FY 31
<i>Police</i>										
Vehicles	334,000	360,000	340,000	340,000	410,000	425,000	450,000	450,000	450,000	500,000
Equipment	140,000	175,000	140,000	150,000	160,000	160,000	170,000	170,000	170,000	180,000
Axon ICVS	20,000	25,000	30,000	30,000	35,000	35,000	40,000	40,000	40,000	50,000
K-9	10,000	12,000	12,000	12,000	-	14,000	14,000	14,000	14,000	-
Speed Trailer	-	15,000	-	-	15,000	-	-	-	-	15,000
ATV's	-	-	20,000	-	20,000	-	-	-	20,000	-
Mobile dispatch In-Car System	45,000	-	-	-	-	-	-	-	-	-
RTV	-	20,000	-	20,000	-	-	25,000	-	-	25,000
Total Station	-	-	85,000	-	-	-	-	-	-	-
Replace/Upgrade Mobile Command	-	-	-	80,000	-	-	-	-	-	-
Total	549,000	607,000	627,000	632,000	640,000	634,000	699,000	674,000	694,000	770,000
<i>Fire</i>										
Hydraulic Rescue Tools	35,000	-	-	35,000	-	-	35,000	-	-	35,000
SCBA compressor/fill station	-	40,000	-	-	-	-	-	-	-	-
Brush Truck	-	-	120,000	-	-	-	-	-	-	-
Refurbish hazmat trailer	-	20,000	-	-	-	-	-	-	-	-
UTV	-	-	-	-	20,000	-	-	-	-	-
ATV's	-	-	-	25,000	-	-	-	-	-	-
Rescue boat(s)	30,000	-	-	-	-	-	-	-	-	-
Refurbish rescue truck	100,000	-	-	-	-	-	-	-	-	-
Total	165,000	60,000	120,000	60,000	20,000	-	35,000	-	-	35,000
<i>Community Development</i>										
Electric vehicle-Planning & Zoning	-	-	-	-	50,000	-	-	-	-	-
Vehicle-Inspection	30,000	-	-	50,000	50,000	-	-	-	50,000	-
Total	30,000	-	-	50,000	100,000	-	-	-	50,000	-
<i>Environmental</i>										
Full size pick up	-	-	28,000	-	-	-	-	45,000	-	-
Electric Vehicle	-	-	-	40,000	-	-	-	-	-	-
Total	-	-	28,000	40,000	-	-	-	45,000	-	-

Department	FY 22	FY 23	FY 24	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30	FY 31
<i>Streets</i>										
<i>Construction Equipment</i>										
Full size pickup	-	-	-	-	-	26,000	-	-	26,000	-
Heavy Duty Flatbed/Dump	120,000	-	55,000	-	-	55,000	-	-	55,000	-
Backhoe	125,000	-	-	-	-	-	130,000	-	-	-
Mini Excavator w/Trailer	68,000	-	-	120,000	-	-	-	120,000	-	-
Skid Steer	-	-	-	-	80,000	-	-	-	-	-
Front End Loader	-	-	140,000	-	-	-	-	-	-	-
Asphalt patcher	-	-	-	-	75,000	-	-	-	-	-
<i>Maintenance Equipment</i>										
Full size pickup	26,000	-	-	-	-	-	-	26,000	26,000	-
Bucket Truck	140,000	-	-	110,000	-	-	-	-	-	-
Boom Mower	-	-	-	-	180,000	-	-	-	-	-
15' Bushhog	-	-	-	-	-	20,000	20,000	-	-	-
Heavy Tractor	-	75,000	-	-	-	-	-	60,000	60,000	-
Gator	-	-	-	9,000	-	-	9,000	-	-	-
Chipper	-	-	60,000	-	-	-	-	-	-	-
Front mount Mover/Deck	40,000	40,000	40,000	40,000	40,000	40,000	40,000	40,000	40,000	-
<i>Sidewalk Equipment</i>										
Full size pickup	26,000	30,000	-	-	-	-	-	-	26,000	-
Heavy Duty Flatbed/Dump	110,000	-	-	55,000	-	-	-	-	-	-
Gator X2 replace with Ranger CC	-	-	11,000	-	-	-	11,000	-	-	-
Ventree Steiner	-	-	30,000	-	-	-	30,000	-	-	-
Z3 Ride on Blower	11,000	-	10,000	-	-	-	-	10,000	-	-
Sweeper Truck	-	-	-	-	-	12,000	-	-	275,000	-
Zero Turn Mower	-	-	-	-	-	-	12,000	12,000	-	-
<i>Traffic Control</i>										
Sign Truck	-	140,000	-	-	-	-	-	-	-	-
Message Boards	-	-	15,000	-	-	-	-	-	-	-
Light Plants	16,000	-	-	-	-	-	-	-	-	-
<i>Road Crew</i>										
Full size pickup	30,000	-	26,000	-	-	-	-	-	-	-
Large Dump Truck Tri-Axle	-	-	-	200,000	-	-	-	-	-	-
Bulldozer/Trailer	-	-	-	-	-	-	-	-	-	-
Full size Excavator	-	-	-	-	-	-	-	160,000	-	-
Total	712,000	285,000	387,000	534,000	375,000	153,000	252,000	428,000	508,000	-

Department	FY 22	FY 23	FY 24	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30	FY 30
Engineering										
Large format printer	12,000	-	-	-	-	-	-	-	-	-
Truck	-	35,000	-	-	35,000	-	-	-	-	-
Total	12,000	35,000	-	-	35,000	-	-	-	-	-
Parks										
Full size pick up	27,000	28,000	30,015	29,000	45,000	29,000	-	-	32,000	32,000
Tractor	-	-	-	40,000	-	-	-	-	-	-
Front mount mower	-	35,000	35,000	-	-	-	40,000	40,000	-	-
Gator	-	-	10,000	-	-	-	12,000	-	-	-
Total	27,000	63,000	75,015	69,000	45,000	29,000	52,000	40,000	32,000	32,000
Library										
None	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-
Recreation										
Reel Mower	-	58,000	-	60,000	-	62,000	-	64,000	-	-
Truck	-	-	-	-	30,000	-	-	-	-	-
Field Drag	23,500	-	-	25,000	-	-	-	26,000	-	-
Zero Turn	12,000	13,000	13,500	14,000	-	14,500	-	15,000	-	15,000
Pro Gator	8,500	9,000	-	-	10,000	10,500	-	-	11,000	11,500
Spray Rig	-	-	-	-	-	-	40,000	-	-	-
Rotary Mower - 5 gang	-	-	50,000	-	-	-	-	-	55,000	-
Buffalo Blower	-	-	8,500	-	-	-	-	-	-	-
Front Mount	-	-	-	-	40,000	-	-	-	-	-
Tractor with a box blade + Spreader	-	-	-	-	-	-	45,000	-	-	-
Concession Vehicle	-	-	32,000	-	-	-	-	-	-	-
Ice Machine	-	-	8,000	-	-	-	8,000	-	-	-
Soil reliever	35,000	-	-	-	-	-	-	-	-	-
Total	79,000	80,000	112,000	99,000	80,000	87,000	93,000	105,000	66,000	26,500

Department	FY 22	FY 23	FY 24	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30	FY 30
<i>Sports Tourism</i>										
<i>Event Center</i>										
Gator or UTV	-	-	-	-	10,000	-	-	-	-	11,000
Ride-on Floor Sweeper	-	-	-	-	-	-	18,000	-	-	-
Conex for storage	7,000	-	-	-	-	-	-	-	-	-
Projector	-	-	-	-	-	10,000	-	-	-	-
LED Board	-	110,000	-	-	-	-	-	-	-	-
Scissor Lift	-	-	-	45,000	-	-	-	-	-	-
<i>Multi-Use Fields</i>										
Zero Turn Mower	-	11,500	-	12,000	-	-	12,500	-	-	-
Gator or UTV	-	8,500	-	-	9,000	-	-	9,500	-	-
Grounds Master	-	-	55,000	-	-	-	-	-	58,000	-
Tractor with loader	-	-	-	-	-	45,000	-	-	-	-
Top dresser	-	-	-	50,000	-	-	-	-	-	-
Laser Line Painter	-	-	20,000	-	-	-	-	-	-	-
6 Seater Golf Cart	9,700	-	8,500	-	-	-	-	-	-	-
Sprayer	-	-	-	-	-	-	40,000	-	-	-
Robotic painter	-	-	-	-	50,000	-	-	50,000	-	-
Reel Mower	66,215	52,000	-	-	55,000	56,000	-	-	57,000	58,000
Full Sized 4X4 Truck	-	-	-	30,000	-	-	-	-	-	-
Total	82,915	182,000	83,500	137,000	124,000	111,000	70,500	59,500	115,000	69,000
<i>Horticulture</i>										
Zero turn	-	-	-	-	-	-	-	-	-	-
Truck	-	-	-	35,000	-	-	-	-	-	-
Total	-	-	-	35,000	-	-	-	-	-	-
<i>Marketing</i>										
40' Movie screen	20,000	-	-	-	-	-	-	-	-	-
Projector	10,000	-	-	-	-	-	-	-	-	-
Vehicle	32,500	-	-	-	-	-	-	-	-	-
Total	62,500	-	-	-	-	-	-	-	-	-
<i>Senior Center</i>										
13 Passenger bus	-	40,000	-	-	-	-	-	-	-	-
Replace 2007 Truck	-	-	-	-	35,000	-	-	-	-	-
Total	-	40,000	-	-	35,000	-	-	-	-	-

Department	FY 22	FY 23	FY 24	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30	FY 30
Beautification										
None	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-
Nature Parks										
Wagon for Hay Rides	-	-	-	20,000	-	-	-	-	-	25,000
Small Tractor/excavator	-	-	30,000	-	-	-	-	-	-	-
Playground Structure	10,000	-	15,000	-	-	-	-	-	-	-
15' Bushhog	-	-	-	-	-	-	22,000	-	-	-
ATV	-	14,000	-	15,000	-	-	-	16,000	-	-
Multi Passenger Golf Cart	-	-	-	-	20,000	-	-	-	-	-
4x4 Truck	-	-	28,000	-	30,000	-	-	-	45,000	-
Tractor 100hp	-	65,000	-	-	-	-	-	-	-	-
Zero Turn Mower	-	-	15,000	-	-	-	17,000	-	-	-
Front Mount Mower	-	-	-	40,000	-	-	-	-	-	43,000
Utility Trailer	8,000	-	-	-	-	-	10,000	-	-	-
Course Equipment	6,000	-	-	-	-	-	-	-	-	-
Hydraulic Rotary Cutter	-	-	-	-	-	8,000	-	-	-	-
Bobcat Skidsteer	-	-	-	-	-	75,000	-	-	-	-
Total	24,000	79,000	88,000	75,000	50,000	83,000	49,000	16,000	45,000	68,000
Total General Fund	1,890,415	1,457,000	1,622,515	1,789,000	1,544,000	1,097,000	1,277,500	1,367,500	1,510,000	1,000,500

Department	FY 22	FY 23	FY 24	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30	FY 30
<i>Fire Ad Valorem Fund</i>										
Thermal Imager	10,000	-	10,000	-	10,000	-	-	-	-	-
Refurbish Brush Truck	-	60,000	-	-	-	-	-	-	-	-
Light Refurbishment Rescue Truck	-	-	-	-	-	-	-	-	-	-
4x4 pickup truck	50,000	-	48,000	-	50,000	-	-	52,000	-	-
SUV Command Vehicle	-	52,000	-	-	-	-	-	-	-	-
Refurbish Ladder truck	-	-	-	-	-	250,000	-	-	-	-
Custom Engine/ladder quint	-	-	-	850,000	-	-	-	-	-	-
Equipment for new pumper	-	50,000	-	-	50,000	-	-	-	-	-
Custom Fire Pumper	-	615,000	-	-	-	-	700,000	-	-	750,000
Total	60,000	777,000	58,000	850,000	110,000	250,000	700,000	52,000	-	750,000
<i>Library Fund</i>										
None	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-
<i>Recreation Activities Fund</i>										
None	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-
<i>Gas Tax Fund</i>										
None	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-
<i>Court Corrections Fund</i>										
None	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-
<i>Jail Corrections Fund</i>										
None	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-
<i>FST Event Center Operations</i>										
None	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-
<i>FST Multi-Use Fields Operations</i>										
None	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-

Sanitation Fund	FY 22	FY 23	FY 24	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30	FY 30
<i>Residential Sanitation</i>										
Knuckleboom loader	200,000	-	185,000	-	185,000	-	185,000	185,000	-	-
Fullsize truck	26,000	-	-	30,000	-	-	-	-	30,000	-
Small garbage truck	-	140,000	-	-	-	-	-	-	-	-
Heavy duty flatbed	60,000	-	-	-	60,000	-	-	-	-	-
Recycle truck	277,000	-	-	-	-	275,000	-	-	-	-
Automated garbage truck	-	270,000	270,000	270,000	270,000	-	270,000	270,000	-	-
Total Residential Sanitation	563,000	410,000	455,000	300,000	515,000	275,000	455,000	455,000	30,000	-
<i>Commercial Sanitation</i>										
40 Yard loader	825,000	-	-	-	268,000	268,000	268,000	268,000	-	268,000
Truck	43,000	-	-	-	-	-	-	-	-	-
Dumpster hauler	120,000	-	-	-	-	-	-	-	-	-
Service truck w/ welder	-	-	-	-	80,000	-	-	-	-	-
Total Commercial Sanitation	988,000	-	-	-	348,000	268,000	268,000	268,000	-	268,000
Total Sanitation Fund	1,551,000	410,000	455,000	300,000	863,000	543,000	723,000	723,000	30,000	268,000

Ten year Capital Projects Plan

Department	Project	Prior year cost	Projected	Planned	Planned	Planned	Planned
			Close FY 2021	FY 2022	FY 2023	FY 2024	FY 2025
General Government	Revenue Office Addition	-	-	30,000	-	-	-
General Government	Land Acquisition	-	413,401	-	-	-	-
General Government	1st Responder Safe Room	-	60,000	3,090,000	-	-	-
General Government	HMPG Grant - Safe Room	-	-	(2,400,000)	-	-	-
General Government	Library Refurbishment	-	-	-	-	3,000,000	-
Municipal Complex	City Hall roof Replacement	-	115,000	-	-	-	-
Municipal Complex	Civic Center Light Upgrades	-	52,437	-	-	-	-
Municipal Complex	ADECA Energy Grant	-	(40,000)	-	-	-	-
Municipal Complex	Civic Center Stage Floor Improvements	-	-	15,000	-	-	-
Municipal Complex	Upgrade Office Flooring	-	-	-	10,000	-	-
Municipal Complex	Civic Center Upgrades (interior)	-	-	-	-	52,000	-
Municipal Complex	Upgrade office floor covering	-	-	-	-	10,000	-
Information Tech	Fiber system expansion	-	-	40,000	-	-	-
Information Tech	Cameras in pedestrian bridge	-	27,500	-	-	-	-
Information Tech	Virtualize Datacenter	-	-	-	-	-	125,000
Public Works	New Public Works Campus	-	610,000	150,000	2,850,000	-	-
Public Works	New Maintenance Shop	-	-	-	1,000,000	-	-
Airport	Rehab North Apron	38,834	286,180	-	-	-	-
Airport	FAA-Rehab Taxiway A (South)	-	(267,441)	-	-	-	-
Airport	Runway 18/36 & Taxiway A Pavement	-	85,183	489,614	-	-	-
Airport	FAA-Rehab Taxiway A (South)	-	(85,183)	(489,614)	-	-	-
Airport	Master Plan/ALP Update	-	-	70,000	-	-	-
Airport	FAA-Master Plan/ALP Update	-	-	(63,000)	-	-	-
Airport	State-Master Plan/ALP Update	-	-	(3,500)	-	-	-
Airport	Construct access Taxiway - 8 unit T-Hangar	-	-	-	21,000	304,000	-
Airport	FAA-Access taxiway	-	-	-	-	(378,000)	-
Airport	Construct 8-Unit T-Hangar	-	-	-	35,000	490,000	-
Airport	FAA-8 Unit T-Hangar	-	-	-	-	(250,000)	-
Police	Radio Channels	-	-	72,000	75,000	80,000	-
Police	Parking Lot Repairs & Repaving	-	-	30,000	-	-	-
Police	Vehicle Impoundment Lot	-	-	25,000	-	-	-
Police	Back Parking with Cover	-	-	30,000	-	-	-
Police	Justice Center Security Upgrades	-	-	50,000	-	-	-
Police	LPR Traffic Cameras	-	-	25,000	25,000	25,000	25,000
Police	Evidence Processing Building	-	-	-	75,000	-	-

Department	Project	Planned FY2026	Planned FY2027	Planned FY2028	Planned FY2029	Planned FY2030	Planned FY2031
Airport	Construct Ultimate Terminal/FBO Building	70,000	930,000	-	-	-	-
Airport	FAA-Construct Terminal/FBO Building	-	(450,000)	-	-	-	-
Airport	State-Construct Terminal/FBO Building	-	(250,000)	-	-	-	-
Airport	Rehabilitate Runway 18/36	-	91,000	1,209,000	-	-	-
Airport	FAA-Rehabilitate Runway 18/36	-	-	(1,170,000)	-	-	-
Airport	State-Rehabilitate Runway 18/36	-	-	(65,000)	-	-	-
Airport	Taxiway A Pavement Maintenance	-	-	9,000	121,000	-	-
Airport	FAA-Taxiway A Pavement Maintenance	-	-	-	(117,000)	-	-
Airport	State-Taxiway A Pavement Maintenance	-	-	-	(6,500)	-	-
Airport	Rehabilitate South Apron	-	-	-	51,100	678,900	-
Airport	FAA-Rehabilitation South Apron	-	-	-	-	(657,000)	-
Airport	State-Rehabilitation South Apron	-	-	-	-	(36,500)	-
Police	LPR Traffic Cameras	25,000	-	-	-	-	-

Department	Project	Projected					
		Prior year cost	Close FY 2021	Planned FY 2022	Planned FY 2023	Planned FY 2024	Planned FY 2025
Engineering	Resurfacing	702,291	1,015,927	1,550,000	1,000,000	1,000,000	1,000,000
Engineering	Repave/Widen FBE	-	-	2,729,025	2,729,025	-	-
Engineering	Grant-Repave/Wide FBE	-	-	(1,676,896)	(1,676,896)	-	-
Engineering	Street Capital Improvements	-	25,000	25,000	25,000	25,000	25,000
Engineering	Bender Rd Improvements	-	10,000	-	-	-	-
Engineering	Azalea Ave Drainage Improvements	5,608	5,608	-	-	-	-
Engineering	CR 12 Channel Improvements	32,625	32,355	-	-	-	-
Engineering	CR 20 Drainage Improvements	-	16,292	-	-	-	-
Engineering	Wedgewood Storm Drain Improvements	-	20,480	-	-	-	-
Engineering	Alston St Drainage Improvements	-	-	25,000	175,000	-	-
Engineering	East Pride Blvd - Access Project	-	-	75,000	-	-	-
Engineering	Hamburg Preservation	35,879	14,948	-	-	-	-
Engineering	Grant-Hamburg Preservation	(10,250)	(14,948)	-	-	-	-
Engineering	Traffic Safety Improvements-CR 12 & FBE	333,994	1,032,826	-	-	-	-
Engineering	Grant-Traffic Safety Improvements-CR12 & FBE	(175,137)	(170,206)	-	-	-	-
Engineering	Juniper St South Extension	57,444	200,000	1,625,000	-	-	-
Engineering	Pine St/98 Corner Improvements	46,288	7,800	-	-	-	-
Engineering	Rose Trail Expansion	74,117	57,883	230,117	-	-	-
Engineering	Centennial Fountain Improvements	-	-	288,000	-	-	-
Engineering	Mifflin Road Access Management Project	34,647	50,353	175,000	-	-	500,000
Engineering	HSIP-LCSI-FBE to County Road 28	-	169,680	-	-	-	-
Engineering	Grant-HSIP-LCSI-FBE to County Road 28	-	(152,712)	-	-	-	-
Engineering	TAP Sidewalk Projects	-	58,500	1,700,000	800,000	800,000	-
Engineering	Grant TAP Sidewalk Project	-	-	(1,280,000)	(640,000)	(640,000)	-
Engineering	ATRIP - Highway 59 & County Road 12 Impv	-	30,000	1,270,560	-	-	-
Engineering	Grant-ATRIP - Highway 59 & County Road 12 Impv	-	-	(1,000,560)	-	-	-
Engineering	County Road 12 & James Road Turn Lane	-	29,100	421,000	-	-	-
Engineering	Foley Pride Pocket Park	-	28,000	350,000	-	-	-
Engineering	County Road 12 Crossdrains	-	5,750	150,000	-	-	-
Engineering	FBE Intersection Improvements	-	-	300,000	300,000	-	-
Engineering	East Verbena Ave Improvements	-	-	125,000	-	-	-
Engineering	Airport Drainage Improvements	-	-	100,000	-	-	-
Engineering	Park Ave Traffic Calming	-	-	45,000	-	-	-
Engineering	Parkwood Dr Drainage Improvements	-	-	40,000	-	-	-
Engineering	Berry Ave Drainage Improvements	-	-	55,000	-	-	-
Engineering	N CR20 W Extension(Hickory-65)(city portion)	-	-	375,000	-	-	-
Engineering	Wolf Bay Drive Extension	-	-	340,000	1,975,000	-	-
Engineering	James Rd Extension (CR8-James)(city portion)	-	-	-	597,029	-	-
Engineering	Intersection Impv - Michigan & Hickory	-	-	50,000	-	-	-
Engineering	Intersection Impv - Michigan & Juniper	-	-	50,000	-	-	450,000
Engineering	Intersection Impv - Azalea & Juniper	-	-	50,000	-	-	-
Engineering	Intersection Impv - Michigan & Cedar	-	-	50,000	-	-	-
Engineering	Fern/FBE Traffic light	-	-	-	250,000	-	-
Engineering	Cedar/Oak St Drainage Improvement	-	-	-	328,500	-	-
Engineering	Widening Hickory St	-	-	-	435,000	-	-
Engineering	Pine St Culvert Replacement	-	-	-	-	1,102,900	1,102,900
Engineering	CR10 Extension (Hwy 59-FBE)(city portion)	-	-	-	-	638,710	-

Department	Project	Planned FY2026	Planned FY2027	Planned FY2028	Planned FY2029	Planned FY2030	Planned FY2031
Engineering	Resurfacing	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Engineering	Street Capital Improvements	25,000	25,000	25,000	25,000	25,000	25,000
Engineering	Mifflin Road Access Management Project	-	-	500,000	-	-	-
Engineering	N. Pine St Culvert Replacement	-	-	-	-	-	-
Engineering	Juniper St Extension-98 to Section	-	1,387,000	-	-	-	-
Engineering	N. Pecan St Extension-Fern to Berry	-	2,180,000	-	-	-	-
Engineering	Michigan Ave - Doc McDuffie to FBE	-	-	3,000,000	500,000	-	-
Engineering	CR 24 - Connect Pecan to FBE	-	-	-	1,400,000	-	-
Engineering	Widening Michigan Ave	-	-	-	820,000	-	-
Engineering	Peachtree/Perfection St - Pecan to FBE	-	-	-	-	1,875,000	-
Engineering	Intersection Impv - Azalea & Juniper	450,000	-	-	-	-	-
Engineering	Intersection Impv - Michigan & Cedar	-	700,000	-	-	-	-

Department	Project	Projected					
		Prior year cost	Close FY 2021	Planned FY 2022	Planned FY 2023	Planned FY 2024	Planned FY 2025
Fire	Traffic Sign Preemption Signals	42,925	10,000	10,000	10,000	10,000	-
Fire	Nexedge Radio Site (SE Quad)	-	42,385	-	-	-	-
Fire	Traffic Warning Signals County Road 20	-	12,402	-	-	-	-
Fire	Storage Building at Training Center	-	-	50,000	-	-	-
Fire	SW Quad Fire Station with land purchase	-	70,000	50,000	700,000	-	-
Fire	Training Center Burn Building Renovation	-	-	100,000	-	-	-
Fire	Station Alerting System Station 1 & 3	-	-	-	100,000	-	-
Fire	Roof Replacement Station 2	-	-	-	30,000	-	-
Fire	NE Quad Fire Station	-	-	-	-	750,000	750,000
Fire	Renovate Station 1	-	-	-	-	200,000	-
Environmental	Bon Secour Water Quality	1,581,240	1,263,750	3,791,250	-	-	-
Environmental	NFWF Grant-Bon Secour Water Quality	(1,581,240)	(1,275,000)	(3,825,000)	-	-	-
Environmental	Wolf Creek Restoration	-	121,250	363,750	-	-	-
Environmental	Grant-Wolf Creek Restoration	-	(125,000)	(375,000)	-	-	-
Street	Road Construction (in house)	37,129	97,782	405,000	316,174	393,691	109,358
Street	Sidewalk Improvement (various)	-	27,000	100,000	100,000	100,000	100,000
Parks	Mel Roberts Bathroom Building	5,000	726	180,000	-	-	-
Parks	Comfort Station Rebuild	-	-	-	200,000	-	-
Library	HVAC Replacement	-	-	14,000	-	-	-
Library	Floor Replacement	-	-	-	200,000	-	-
Library	New Library	-	-	600,000	10,000,000	-	-
Library	GO Debt Financing - New Library	-	-	-	(10,000,000)	-	-
Recreation	10-Plex Ditch Improvement	-	-	25,000	-	-	-
Recreation	Mel Roberts Park-Well	-	-	30,000	-	-	-
Recreation	Additional Multi-Use Fields - Highway 98	-	-	1,200,000	250,000	1,300,000	-
Recreation	Inclusive Playground	-	-	100,000	-	-	-
Recreation	Kids Park Upgrade	-	-	200,000	-	-	-
Recreation	10-Plex Improvements	-	-	-	270,000	-	-
Recreation	Mel Roberts Park - Lights & Concessions	-	-	-	560,000	150,000	-
Recreation	Mel Roberts Park Improvements	-	-	-	210,000	-	-
Recreation	Additional Soccer Fields (2)	-	-	-	900,000	-	-
Recreation	Portable Bleachers	-	-	-	-	45,000	-
Recreation	Swimming Pool	-	-	-	-	3,000,000	-
Recreation	Tennis Courts	-	-	-	-	-	200,000
Recreation	Aaronville Playground Upgrades	-	-	-	-	-	75,000
Horticulture	Office Building	6,000	-	150,000	-	-	-
Horticulture	Downtown Irrigation Improvements	-	-	30,000	-	-	-
Horticulture	Rose Trail Improvements	-	-	10,000	-	-	-
Horticulture	Gazebo South End Rose Trail	-	-	-	50,000	-	-
Marketing	Downtown Maintstreet Branding	-	23,000	264,000	-	-	-

Department	Project	Planned FY2026	Planned FY2027	Planned FY2028	Planned FY2029	Planned FY2030	Planned FY2031
Street	Road Construction (in house)	150,480	478,000	190,000	390,000	-	-
Street	Sidewalk Improvement (various)	100,000	100,000	100,000	100,000	100,000	100,000
Recreation	Additional Multi-Use Fields - Highway 98	2,000,000	-	-	1,500,000	-	-
Recreation	10-Plex Improvements	100,000	150,000	-	150,000	-	-
Recreation	2 Additional Soccer Fields	-	-	-	-	1,000,000	-
Recreation	Portable Bleachers	-	50,000	-	-	-	-
Recreation	Aaronville Playground Upgrades	-	-	750,000	-	-	-
Recreation	Gym	2,500,000	-	-	-	-	-
Recreation	Beulah Park Upgrades	75,000	-	-	-	-	-
Recreation	Aaronville Park Upgrades	-	100,000	-	-	-	-
Recreation	Max Griffin Lighting Upgrade	-	375,000	-	-	-	-
Recreation	Horse Arena Improvements	-	500,000	-	-	-	-
Recreation	Soccer Field Lights LED upgrades	-	-	250,000	-	-	-
Recreation	Dog Park	-	-	-	25,000	-	-
Recreation	Evans Park	-	-	-	-	-	50,000
Recreation	Sand Volleyball Courts	-	-	-	-	-	200,000

Department	Project	Prior year cost	Projected Close FY 2021	Planned FY 2022	Planned FY 2023	Planned FY 2024	Planned FY 2025
Senior Center	North Side Ceiling Improvements	-	-	25,000	-	-	-
Senior Center	Air Conditioner Replacement	-	-	10,000	-	-	-
Senior Center	North Side Drop Off	-	-	-	30,000	-	-
Nature Parks	Graham Creek Boardwalk	1,870	111,387	-	-	-	-
Nature Parks	Grant-Graham Creek Boardwalk	(800)	(36,700)	-	-	-	-
Nature Parks	Memorial Tree Trail Boardwalk	270	248,374	-	-	-	-
Nature Parks	Grant-Memorial Tree Trail Boardwalk	-	(198,915)	-	-	-	-
Nature Parks	Land Acquisition/Connectivity/Impv	-	2,000,000	1,000,000	-	-	-
Nature Parks	Grant-Land Acquisition/Connectivity/Impv	-	(2,000,000)	(1,000,000)	-	-	-
Nature Parks	GCNP West Entrance	-	3,500	-	-	-	-
Nature Parks	West Entrance Improvements	-	7,500	-	-	-	-
Nature Parks	Rock Stan Mahoney Ln & Wolf Creek Parking	-	25,000	-	-	-	50,000
Nature Parks	GCNP - Pavillion	-	-	-	25,000	-	25,000
Nature Parks	Maintenance Area Pole Barn	-	-	40,000	-	-	-
Nature Parks	Outdoor Classroom Impv & Playground	-	-	50,000	-	-	-
Nature Parks	Disc Golf Course	-	-	25,000	-	-	-
Nature Parks	Canoe Launch & fishing Peir Improvement	-	-	20,000	-	-	-
Nature Parks	GCNP South Entrance Comfort Station	-	-	-	150,000	-	-
Nature Parks	Butterfly Enclosure	-	-	-	100,000	-	-
Nature Parks	Bird Observation Tower - Wolf Creek	-	-	-	-	250,000	-
Nature Parks	Grant - Bird Observation Tower	-	-	-	-	(50,000)	-
Nature Parks	Wolf Creek Park Playground	-	-	-	-	35,000	-
Nature Parks	Archery Range ADA Improvement	-	-	-	-	-	50,000
Nature Parks	Maintenance - Philomene Holmes Blvd	-	-	-	-	-	100,000
Nature Parks	Interpretive Trail Signage	-	-	-	-	-	20,000
Sports Tourism	Acoustical Dampenihng	92,617	29,440	-	-	-	-
Sports Tourism	Signage	-	30,000	-	-	-	-
Sports Tourism	Gerfloor Volleyball Court	-	100,000	-	-	-	-
Sports Tourism	Portable Bleachers	-	-	270,000	180,000	-	-
Sports Tourism	Volleyball Net System	-	-	15,000	-	-	-
Sports Tourism	Videoboard	-	-	110,000	-	-	-
Sports Tourism	Pickleball Enhancements	-	-	150,000	-	-	-
Sports Tourism	Championship Field Power Upgrade	-	-	18,000	-	-	-
Sports Tourism	Parking Lot - Event Center	-	-	-	200,000	450,000	-
Sports Tourism	GO Debt Financing	-	-	-	-	(450,000)	-
Sports Tourism	Convention Center	-	-	-	1,000,000	11,000,000	-
Sports Tourism	GO Debt Financing	-	-	-	(1,000,000)	(11,000,000)	-
Sports Tourism	Backup Irrigation System	-	-	-	200,000	-	-
Sports Tourism	Pole Barn for Equipment Storage	-	-	-	20,000	-	-
Sports Tourism	Shade Structures	-	-	-	20,000	20,000	20,000
Sports Tourism	Film Tower	-	-	-	10,000	-	-
Sports Tourism	Bathroom / Concessions	-	-	-	-	125,000	-
Sports Tourism	Cart Path to Maintenance Barn	-	-	-	-	30,000	-
Sports Tourism	Sand Volleyball	-	-	-	-	-	435,000
Sports Tourism	Shade Coverings for Benches	-	-	-	-	-	18,000
	Total projects, net of grants & contributions	1,361,351	4,317,594	13,602,746	15,219,832	12,618,301	5,180,258

Department	Project	Planned FY2026	Planned FY2027	Planned FY2028	Planned FY2029	Planned FY2030	Planned FY2031
Nature Parks	Rock Stan Mahoney Ln & Wolf Creek Parking	-	-	-	50,000	-	-
Nature Parks	GCNP - Pavillion	-	-	40,000	-	-	-
Nature Parks	Maintenance - Philomene Holmes Blvd	-	-	-	-	125,000	-
Nature Parks	Interpretive Trail Signage	-	-	15,000	-	-	-
Nature Parks	Maintenance Area Expansion & Storage	25,000	-	-	-	-	-
Nature Parks	Wolf Creek Waterfront Comfort Station	250,000	-	-	-	-	-
Nature Parks	Wolf Creek Waterfront Park Restoration	250,000	-	-	-	-	-
Nature Parks	Wolf Bay Boat Launch	-	2,000,000	-	-	-	-
Sports Tourism	Shade Structures	20,000	20,000	-	-	-	-
Sports Tourism	Bathroom / Concessions	-	-	75,000	-	-	-
Sports Tourism	Sand Volleyball	-	300,000	-	-	-	-
Sports Tourism	Event Center Audio System	75,000	-	-	-	-	-
	Total projects, net of grants & contributions	7,115,480	9,686,000	5,928,000	6,008,600	4,110,400	1,375,000

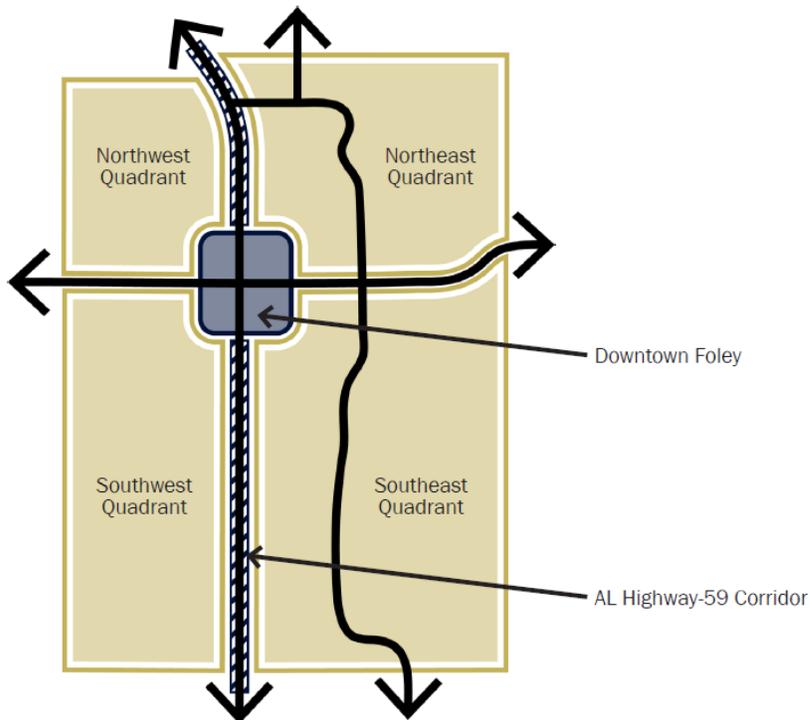
Foley Forward: Comprehensive Plan

Vision Statement: Create a city that has sense of place, protects and preserves its natural environment, celebrates its agricultural history and context, and accommodates anticipated growth and development for the area.

Background: In 2018, the City of Foley embarked on a process to update its 2008 Comprehensive Plan. Comprehensive plans are long-range policy guides for communities for the purpose of preparing for future growth and development. Because communities are continually evolving, comprehensive plans are treated as “living documents” and reviewed regularly by City Staff, the Planning Commission, and the City Council.

Structure Plans: The development of the Foley Forward: Comprehensive Plan is based upon an understanding and review of the City as a series of sectors. Each sector has a unique set of assets and opportunities that will be considered in the development of future plans, but that ultimately relates back to a unified vision and guiding principles for the City. Through on-going plan development, each of the sectors will ultimately be included in the Foley Forward Plan.

- **Downtown Foley**
- **Southeast Quadrant**
- **Southwest Quadrant**
- **Northeast Quadrant**
- **Northwest Quadrant**
- **AL Highway-59 Corridor**



General diagram of the Foley area and sector plans for Foley Forward.

Vision and Guiding Principles: Foley Forward strives to advance the vision that was set forth by the citizens of the community through careful reflection of the Guiding Principles and consideration of the goals, policies, and projects.

- **Enhance Sense of Place** – The plan in every way protects, promotes, and ensures the unique sense of place that defines and reflects Foley including its landscape, its built environment, its history, and its culture.
- **Raise Development Standards** – The plan “raises the bar” with regard to development standards to guide future developments and redevelopments including residential and mixed use.
- **Preserve Environmental Features** – The plan protects the environment and capitalizes on the City’s natural features, including development of greenways, parks and open space, tree canopy, and landscape standards for all future development and redevelopment within the City of Foley.
- **Promote Responsible Regionalism** – The plan defines and recommends actions to facilitate the City’s desire to serve as principal partner in support of regional growth and development. Context sensitive development, historical preservation, nature-based tourism, community public health, industrial recruitment, and support for the school system are key issues with regional impacts that should be supported throughout the plan.
- **Enhance Local Infrastructure** – The plan encourages the development of community and public infrastructure that addresses current issues and forecasted future needs. Through local and regional partnerships, infrastructure providers should be aware of the growth and development of the region so facilities can accommodate future growth.

Downtown Foley Plan

Summary: In the past few years, Downtown Foley has seen a resurgence of activity with the opening of new businesses, restaurants and community activities. To support and foster continued activity, a downtown plan was developed through public outreach and discussions with the Downtown Plan Advisory Committee. A series of goals were developed based on input from the community and the advisory committee. These goals strive to reinforce the vision and guiding principles of Foley in a manner that supports and fosters the vibrancy of downtown.

Goals:

- D.1: Promote Downtown Through its Unique Sense of Place
- D.2: Increase Different Types of Residential Living Opportunities
- D.3: Create Opportunities for Mixed-Use Infill Development
- D.4: Create a More User-Friendly Way of Navigating
- D.5: Enhance Pedestrian and Bicycle Activity
- D.6: Enhance and Expand Important Community Facilities
- D.7: Use Creative Green Infrastructure to Improve Storm Water Conditions

Downtown Action Plan: Policies and projects included within the Action Plan are integrated into the on-going budgeting and capital planning of the City to ensure a commitment to implementation. Each year, the Action Plan is reviewed and updated to remain consistent with the needs of Downtown. **A copy of the Action Plan can be found on page 149.**

Proposed Projects to Be Completed

Proposed: Intersection of Verbena Ave and AL-59

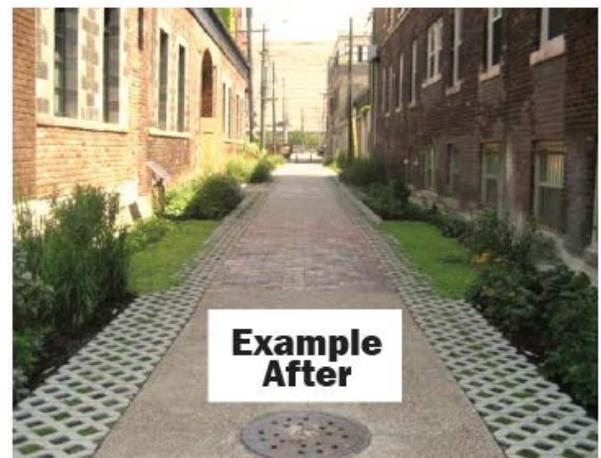


Proposed: Mixed-Use Building Along AL-59





Proposed: Street trees along AL-59



Southeast Quadrant Plan

Summary: The Southeast Quadrant of Foley is one of the most dynamic areas of the City considering the amount of growth and activity which has taken place over the past ten years. This growth has been manifested through the development of several large neighborhoods, creation of Graham Creek Nature Preserve, and the development of OWA. Transportation and connectivity across the Southeast Quadrant has been the most significant issue. Transportation was the highest identified priority and strategic improvements to east and west connectivity in transportation system will greatly improve conditions.

Future Land Use Goals: Defining future land use has the largest impact on the built environment. Land use consists of the human made spaces in which citizens live, work, and play on a day-to-day basis.

- SE.LU.1 – Buildings and sites designed to enhance and contribute to surroundings and neighborhoods.
- SE.LU.2 – Well-designed infill development in strategic locations.
- SE.LU.3 – A built environment that focuses more on people to create more activity in given area.
- SE.LU.4 – More mixed use with less separation of uses – create more activity in given areas.
- SE.LU.5 – Better suburban development – minimize additional sprawl to maximize growth in existing areas through infill.
- SE.LU.6 – More connections among developed areas and neighborhoods.

Transportation Goals: Improvements to the transportation system focus on increasing and diversifying connections across the quadrant as well as increasing the capacity when warranted. Land use and transportation are intrinsically linked which results in transportation influencing future land use decisions.

- SE.T.1 – Improve the safety and efficiency of all modes of transportation.
- SE.T.2 – Develop transportation alternatives to motorized vehicles.
- SE.T.3 – Increase connectivity across the quadrant with strategic improvements to the street network.

Community Facilities and Services: There are significant community-wide assets which are provided to all the citizens of Foley and are accessible to the greater region. Improvements and investments in these assets should consider the local and regional impacts.

- SE.CFS.1 – Provide diverse recreational opportunities for residents in the quadrant.
- SE.CFS.2 – Provide upgrades to existing recreational facilities to continue to maintain high standards.
- SE.CFS.3 – Promote and enhance medical facilities within the community.
- SE.CFS.4 – Facilitate regular coordination with public and private utility providers to ensure facilities are prepared for future growth.
- SE.CFS.5 – Improve stormwater management in the quadrant to mitigate local flooding and protect surrounding water and wetlands.

Southeast Quadrant Action Plan: Projects included within the Action Plan are integrated into the on-going budgeting and capital planning of the City to ensure a commitment to implementation. Each year, the Action Plan is reviewed and updated to remain consistent with the needs of the Southeast Quadrant. [A copy of the Action Plan can be found on page 150.](#)

Remaining Sectors

Alabama Department of Conservation and Natural Resources awarded the City of Foley a grant to update the Southwest Quadrant Comprehensive plan in fiscal year 2021. As of the end of fiscal year 2021, the southwest plan is almost complete. Other quadrants will be updated as funding becomes available.

Conclusion

The information in this document is a summation of the full plan that was adopted by Council. As with any long range plan, continuous review of Foley Forward is essential to responsible implementation of the plan over time. Each geographic sector within Foley Forward contains an action plan for on-going plan implementation. As each sector is updated, these action plans will reflect the implementation of goals, policies, and projects developed during the process. The projects included in the action plans are integrated into the on-going budgeting and capital planning of the City to ensure a commitment to implementation.

Foley Forward Comprehensive Plan

Downtown Comp Plan	Timeline
Redevelop vacant and underutilized lots in the Downtown core to fill gaps in storefronts while maximizing Downtown's economic potential.	Ongoing (Currently Active or Continuous)
Encourage strategic residential infill throughout downtown in undeveloped or vacant parcels.	Ongoing
Encourage mix of building uses Downtown to allow people to live and work as well as shop and eat.	Ongoing
Consider the future expansion or creation of other historic districts within downtown based on residential character.	Ongoing
Reinforce strong pedestrian connections for Griffin Park, local schools, the football stadium, adjacent residential and downtown businesses.	Ongoing
Add signage to assist visitors in finding and using public parking Downtown.	Ongoing
Preserve and redevelop the Hamburg building to ensure that its unique character becomes a community attraction.	Short Term (1-3 years)
Develop and implement a complete way finding package for both vehicles and pedestrians.	Short Term
Add pedestrian way findings to identify Downtown's community and commercial assets	FY 2022
Consider reconfiguring connections between Poplar St and Juniper St to prioritize through traffic's use of the Juniper St / US-98 intersection.	Short Term
Develop gateways into Downtown at key intersections using scaled tower structures that replicate visual elements of the pedestrian bridge to formalize and expand Downtown's sense of place.	Short Term
Complete the missing segment of the Rose Trail to broaden potential connectivity, use, and access.	FY 2022
Implement a "complete streets" policy/ordinance in downtown to ensure the longevity of pedestrian oriented benefits.	Short Term
Develop a pedestrian / bicycle trail connection in the undeveloped E Jessamine Ave right-of-way between E Jessamine Ave and Heritage Park.	Short Term
Add Downtown Foley signage to the pedestrian bridge to reinforce this successful landmark's connection to Downtown Foley.	FY 2022
Add artistic bicycles racks throughout Downtown to increase bicycle infrastructure and to beautify the streetscape.	Short Term
Extend Wolf Creek's stream restoration to the old public works site and develop a natural preserve that would be connected to Downtown by the Rose Trail.	Short Term
Infill vacant and underutilized land around Heritage Park with residential units to support downtown business and to frame this important park.	Mid Term (4-7 years)
Reduce parking in strategic locations along AL-59 to add landscaping to improve storm water management and pedestrian desirability on AL-59.	Mid Term
Consider redevelopment of the Public Works site as it outgrows its current location. Redevelopment could become the Wolf Creek Nature Preserve and have complementary programming to Graham Creek Nature Preserve.	FY 2024
Renovate, expand, or replace the Max Griffin Pool Complex based on community needs.	FY 2024
Redevelop the "old shed" into an open air community facility to highlight the connection of the redeveloped Hamburg building, Heritage Park,	Mid Term
Introduce planting beds in downtown alleys to alleviate storm water challenges while providing visual enhancements.	Mid Term
Expand Foley Senior Center based on continued growth and need.	Mid Term
Encourage residential development adjacent to the Rose Trail to maximize trail use and connectivity.	Long Term (8+ years)
Consider residential opportunities in the area adjacent to the redeveloped Public Works site as it outgrows its current location.	Long Term
Encourage a continued connection of the Rose Trail north, beyond downtown, to provide other communities pedestrian access to Downtown.	Long Term
Work with ALDOT to implement treed medians to beautify AL-59 through Downtown Foley.	Long Term

Foley Forward Comprehensive Plan

Southeast Comp Plan	Timeline
Review and update subdivision regulations to be consistent with the Development Framework and the Foley Forward Plan.	Ongoing (Currently Active or Continuous)
Review and update zoning ordinance to be consistent with the Development Framework and Foley Forward Plan.	Ongoing
Continue annual legislative annexation efforts to in-fill areas within the existing city limits.	Ongoing
Expand the existing system of bicycle trails and lanes.	Ongoing
Expand access to Wolf Creek with new or improved launch locations.	Ongoing
Continue growth and development of Graham Creek Nature Preserve consistent with the Master Plan.	Ongoing
Improve and maintain major intersections along Foley Beach Express as the front-porch entrances to the community.	Ongoing
Expand the community way-finding signage system to identify important locations within the quadrant.	Ongoing
Consider adopting conservation subdivision regulation to protect natural and agricultural land.	Short Term (1-3 years)
Improve the County Rd 12 and Foley Beach Express intersection with turn lanes.	Finishing up in FY2021
Extend James Rd from Brinks Willis to Keller Rd.	FY 2022
Connect S Pecan St. to Pride Dr roundabout.	FY 2022
Connect Wolf Bay Drive with Brinks Willis Drive.	FY 2022-2023
Widen County Rd 12 between AL Hwy 59 and Wolf Bay Drive.	Short Term
Widen County Rd 20 / Mifflin Rd as needed based on increased demand and traffic.	Short Term
Develop and implement a storm water management strategy in existing neighborhoods to reduce flooding and erosion.	Short Term
Continue improvements to Wolf Creek Park.	Short Term
Consider implementing a form based overlay for large parcel development opportunities.	Mid Term (4-7 years)
Improve S Juniper between Hwy 98 and Pride Drive.	Mid Term
Develop roundabout at Juniper St and Michigan Ave.	FY 2025
Develop roundabout at Juniper St and Azalea Ave.	FY 2026
Extend James Rd from Keller Rd to CR 10	Long Term (8+ years)
Extend Michigan Ave from Maple St to Foley Beach Express.	Long Term
As residential growth occurs south of CR20 / Mifflin Rd and west of Foley Beach Express, consider future park facility with active and passive elements.	Long Term

Roadway Systems Report

Project Name	Project Description	Estimated Amount	In house/Contracted	Timeline/Planned
Extension of Pecan Street Segment 3	S Lay Lane to Pride Blvd	\$ 405,000	In house	FY 2022
CR 20 Access Management Phase I	59 to Juniper	\$ 235,000	Contracted	FY 2022
Extension of CR 20	CR 65 to S Hickory	\$ 3,750,000	Contracted-County project	FY 2022
Extension of Pecan Street	Peachtree to Fern	\$ 316,174	In house	FY 2023
Extension of James Rd Segment I	Brinks Willis to Keller	\$ 1,000,000	Contracted-County project	FY 2023
Widening of Hickory St	US 98 to CR 12	\$ 435,000	Contracted	FY 2023
Extension of CR 10	East of SR 59 to FBE	\$ 3,916,132	Contracted	FY 2024
Extension of Wolf Bay Dr	Graham Creek westward to FBE	\$ 2,315,000	Contracted	FY 2022/2023
Widening of Juniper St	US 98 to CR 20	\$ 700,000	Contracted	FY 2024
CR 20 Access Management Phase II	Juniper to Pride	\$ 175,000	Contracted	FY 2025
Extension of Pecan Street Segment 2	Fern to E Berry (extend E Berry)	\$ 2,180,000	Contracted	FY 2027
Extension of Park Ave	Pine St to SR 59	\$ 150,480	In house	FY 2027
Extension of Juniper St	E Section to US 98	\$ 1,387,000	Contracted	FY 2027
Extension of CR 26 (Michigan Ave)	Doc McDuffie to FBE	\$ 3,500,000	Contracted	FY 2027-2028
Extension of S Pine St	9th Ave to Michigan (align with Irwin St)	\$ 478,000	In house	FY 2028
CR 20 Access Management Plan Phase III	Pride to FBE	\$ 150,000	Contracted	FY 2028
Improve CR 26 (Michigan Ave)	CR 65 to Doc McDuffie	\$ 820,000	Contracted	FY 2024
Extensions of S Pine St	CR 20 to CR 20S or to CR 12	\$ 2,200,000	County Projected	Long Term
Extension of S Hickory St	CR 12 to Keller Rd	\$ 3,250,000	County Projected	Long Term
Widening of CR 65	US 98 to CR 12	\$ 435,000	County Projected	Long Term
FBE East to West Connectors				
	Keller Rd	\$ 393,691	In house	FY 2025
	CR 24	\$ 1,400,000	Contracted	FY 2029
	Peachtree	\$ 1,875,000	Contracted	FY 2030
Intersection Improvements				
	Michigan Ave and Hickory	\$ 300,000	City design, county construct	FY 2022
	Azalea at Juniper	\$ 500,000	Contracted	FY 22 design/FY2025 construct
	Michigan Ave and Cedar	\$ 750,000	Contracted	FY 22 design/FY2027 construct
	Michigan Ave and Juniper	\$ 500,000	Contracted	FY 22 design/FY2024 construct
	Hickory St and CR 12 (County)	\$ 1,250,000	County Projected	Long Term
	Hickory St and CR 20 (County)	\$ 1,250,000	County Projected	Long Term
	Hickory St and CR 20 (County)	\$ 1,250,000	County Projected	Long Term
	Total estimated roadway plan	\$37,266,477		

Debt

Debt Service Funds

The City of Foley uses debt service funds to record transactions related to the issuance and payment of debt which includes bond issues and general obligation warrants issued by banks. Funding for most payments is provided by a transfer from the General Fund.

Fund 302 - Energy Conservation Bonds, Series 2013

In 2013, the City entered into a contract with an Energy Service Company to administer a guaranteed savings energy efficiency project to be funded through the Qualified Energy Conservation Bond (QECCB) process, a low-cost federal loan program administered by the State. The bonds are in the form of \$2,975,000 federally taxable certificates of participation and are payable in accordance with an Annual Appropriation Lease Agreement, of which the rental payments constitute a full faith and credit general obligation of the City. The Lease Purchase Agreement provides that the City may determine not to appropriate funds necessary to make such rental payments, or any other payments under the agreement, in any fiscal year and thereby terminate its obligations from and after such fiscal year, with no recourse to the City thereafter. The City has no legal obligation to appropriate funds under the Lease Purchase Agreement in any year.

Fund 304 - General Obligation Warrants, Series 2014

In 2014, the City issued \$16,805,000 of Series 2014 General Obligation Warrants to fund the acquisition, construction, and installation of capital improvements to certain public facilities within the City including pedestrian and intersection improvements, bike paths, a five field ball park, an environmental interpretive center, a fire station, and road extensions, resurfacing and improvements. In July 2021, a portion of these bond were refunded through the Series 2021B General Obligation Warrants.

Fund 305 - General Obligation Warrants, Series 2015

In 2015, the City issued \$3,440,000 of Series 2015 General Obligation Warrants to assist the Public Athletic and Sports Facilities Cooperative District in funding a 16 multi-use field complex with amenities, which the City is leasing.

Fund 306 - General Obligation Warrants, Series 2019

In 2019, the City issued \$4,905,000 of Series 2019 General Obligation Warrants to refund the Series 2009 General Obligation Warrants and the remaining 2009 Revenue Bonds that were issued by the Public Facilities Cooperative District of the City of Foley.

Fund 307 - General Obligation Warrants, Series 2021

In March 2021, the City issued \$10,080,000 of Series 2021A General Obligation Warrants to refund a portion of the 2015 Revenue Bonds that were issued by the Public Cultural & Entertainment Facilities Cooperative District of the City of Foley.

In July 2021, the City issued \$22,855,000 of Series 2021B General Obligation Warrants to refund a portion of the Series 2014 General Obligation Warrants and a portion of the 2015 Revenue Bonds that were issued by the Public Athletic & Sports Facilities Cooperative District of the City of Foley

Other Debt Obligations

The City also has the following debt obligations that are maintained in other funds that are not considered debt service funds.

Capital Leases for Equipment. The City has multiple capital leases for office equipment. All transactions for these leases are recorded in various departments of the General Fund.

Public Facilities Cooperative District Revenue Bonds, Series 2016. On April 28, 2016, the PFCD issued \$9,165,000 of Series 2016 Revenue Bonds with interest rates ranging from 1 percent to 4 percent in order to advance refund \$8,830,000 of outstanding Series 2009 Revenue Bonds with rates ranging from 4 percent to 5 percent.

Public Athletic and Sports Facilities Cooperative District, Revenue Bonds, Series 2015. In 2015, the PASFCD issued \$13,000,000 in Revenue Bonds. The Bonds are limited obligations of the PASFCD payable solely from and secured by a pledge of (i) the moneys payable by the City of Foley, Alabama (the "City") pursuant to the Funding Agreement, dated as of May 1, 2015, by the City, the District and the Trustee; (ii) certain revenues derived by the District for such purpose from the Project; and (iii) moneys on deposit in the funds created under the Indenture. The Funding Agreement is a full faith and credit general obligation of the City and will provide for payments by the City on dates and in amounts sufficient to provide for the payment of the debt service on the bonds when due for payment. In July 2021, a portion of these bond were refunded through the Series 2021B General Obligation Warrants.

Public Cultural and Entertainment Facilities Cooperative District, Revenue Bonds Series 2015. In December 2015, the PCEFCD issued \$15,285,000 in Revenue Bonds. The Bonds are limited obligations of the PCEFCD payable solely from and secured by a pledge of (i) the moneys payable by the City of Foley, Alabama (the "City") pursuant to the Funding Agreement, dated as of December 1, 2015, by the City, the District and the Trustee; (ii) certain revenues derived by the PCEFCD for such purpose from the Project; and (iii) moneys on deposit in the funds created under the Indenture. The Funding Agreement is a full faith and credit general obligation of the City and will provide for payments by the City on dates and in amounts sufficient to provide for the payment of the debt service on the bonds when due for payment. In March 2021, a portion of these bonds were refunded through the Series 2021B General Obligation Warrants.

Coastal Alabama Farmers' and Fishermen's Market, Inc., Qualified Low Income Business Loan. In 2014, the City and its blended component units the PFCD and the newly formed CAFFM engaged in various transactions to ultimately secure proceeds from four 1.045% interest rate loans totaling \$8,000,000 for CAFFM, which qualifies as a qualified active low-income community business (QALICB) under provisions of the Federal New Markets Tax Credit Program. The 1.045% loans are payable by CAFFM to Pacesetter CDE X, LLC (Pacesetter) and collateralized by the assets of the fund.

The PFCD participated in the transaction by serving as the leverage lender by making a \$5,950,400 loan at a rate of 1.0 percent to the Chase NMTC CAFFM Investment Fund, LLC (Investment Fund). The Investment Fund also received an equity contribution of \$2,589,600 from Chase Community Equity, LLC (CCE-LLC) an outside "tax credit investor" owning 100% of the Investment Fund. After paying a sub-allocation fee of \$540,000, the Investment Fund, which owns 99.99% of Pacesetter, made Qualifying Equity Investments totaling \$8,000,000 to Pacesetter, to fund Pacesetter's four loans to CAFFM.

CAFFM will make quarterly “interest only” payments for seven years (through June 1, 2021) after which time quarterly principal and interest payments will be due until final maturity in 2043. The payments by CAFFM to Pacesetter will be distributed to the Investment Fund to pay debt service on the leverage loan to the PFCD.

In connection with the PFCD leverage loan, the PFCD entered into an “Investment Fund Put/Call Agreement” with CCE-LLC which allows CCE-LLC to “put” its 100% ownership interest in the Investment Fund to PFCD at the end of the seven-year tax compliance period in 2021 for a purchase price of \$1,000, plus any transfer or closing costs. In the event the put is not exercised, PFCD can exercise a “call” option to purchase the interest, as valued by an independent appraiser.

The General Fund also has notes receivable totaling \$5,570,579 from the PFCD in connection with the transaction related to properties transferred to the PFCD.

The compliance period of the New Markets Tax Credit (NMTC) transaction ended on July 11, 2021, and all parties approved the exercise and closing of the \$1,000 Put, the exercise and closing of the Redemption, the cancellation and termination of the Leverage Loan, the cancellation and termination of the QLICI Loans, and the dissolution of the Fund. Closing Documents were executed by all parties on July 15, 2021, effectively removing all debt transactions between CAFFM, the PFCD, Chase and Pacesetter.

Coastal Alabama Farmers' and Fishermen's Market, Inc., Closed Line of Credit Agreement and Promissory Note. In 2016, CAFFM entered into a \$1,400,000 Closed Line of Credit Agreement and Promissory Note with United Bank with such funds being available for draw through January 2017, at an interest rate of 2.94 percent per annum. Beginning February 1, 2017, and continuing for 180 months through January 31, 2032, the outstanding principal balance is subject to a fixed rate of interest of 3.60 percent. Principal and interest payments began February 2017, however, CAFFM may prepay the principal at any time without penalty. The transaction is backed by the City of Foley's execution and delivery of a Funding Agreement or Pledge Agreement with respect to the unconditional obligation of the City to repay the debt in the event of nonpayment by CAFFM.

Debt Limit

Under Section 225 of the Constitution of Alabama of 1901, as amended, the present general constitutional debt limit of the City is an amount equal to 20 percent of the assessed value of the taxable property. However, the following, among other types of indebtedness, are not chargeable against general constitutional debt limit under existing law: 1) obligations issued for the purpose of acquiring, providing or constructing schools, water works, or sewers; 2) obligations incurred for street or sidewalk improvements where all or a portion of the costs are to be assessed against property abutting such improvements; 3) under certain conditions, tax anticipation notes; 4) certain lease obligations subject to termination at the end of each fiscal year, without recourse; 5) certain obligations to make contributions towards the debt service of other public entities; 6) and revenue securities issued for the purpose of extending, enlarging or improving water, electric, gas or sewer systems and payable solely from the revenues of one or more of such systems. Amendment No. 772 authorizes the City to use public funds for certain purposes intended to further economic development and exempts such debt from the twenty percent debt limit. Below is a five year chart of the general constitutional debt margin and net debt as a percentage of the debt limit:

General Constitutional Debt Margin					
	2017	2018	2019	2020	2021
Assessed Value, including vehicles, net of exemptions	\$ 298,516,052	\$ 312,818,636	\$ 344,975,124	\$ 369,200,358	\$ 402,457,444
Debt limit (20% of assessed value)	<u>59,703,210</u>	<u>62,563,727</u>	<u>68,995,025</u>	<u>73,840,072</u>	<u>80,491,489</u>
Debt applicable to limit:					
Outstanding debt of the primary government	82,782,512	78,353,184	72,500,557	68,049,484	59,464,409
Less: Exempt special lease obligations	(19,903,231)	(18,711,584)	(11,940,126)	(11,720,680)	(11,496,234)
Less: Exempt debt pursuant to Section 772	(28,604,075)	(28,272,060)	(27,935,045)	(27,588,030)	(6,581,050)
Less: Amount set aside for repayment of debt	<u>(962,730)</u>	<u>(970,857)</u>	<u>(692,300)</u>	<u>(693,973)</u>	<u>(734,181)</u>
Total net debt applicable to limit	<u>33,312,476</u>	<u>30,398,683</u>	<u>31,933,086</u>	<u>28,046,801</u>	<u>40,652,944</u>
Legal Debt Margin	<u>\$ 26,390,734</u>	<u>\$ 32,165,044</u>	<u>\$ 37,061,939</u>	<u>\$ 45,793,271</u>	<u>\$ 39,838,545</u>
Net debt as a percentage of debt limit	55.80%	48.59%	46.28%	37.98%	50.51%

The City issued 2019 General Obligation Warrants to refund the remaining PFCD 2009 Revenue Bonds resulting in approximately \$5M in Special Constitutional Debt that became applicable to the General Constitutional Debt Limit. The City issued 2021-A & 2021-B General Obligation Warrants refunding approximately \$20M in PASFCD & PCEFCFCD Revenue Bonds which also resulted in an increase in the total debt applicable to the General Constitutional Debt Limit.

Amendment No. 772 of the Constitution of Alabama authorizes the counties and municipalities within the State to use public funds for certain purposes intended to further economic development. Bonds, warrants, notes and other indebtedness issued pursuant to Amendment No. 772 are (a) not subject to and exempt from the 20 percent general constitutional debt limit for government purposes, and (b) are subject to and chargeable against 50 percent of the assessed value of taxable property. Below is a five year chart of the special constitutional debt margin and net debt as a percentage of the debt limit:

Special Constitutional Debt Margin					
	2017	2018	2019	2020	2021
Assessed Value, including vehicles, net of exemptions	\$ 298,516,052	\$ 312,818,636	\$ 344,975,124	\$ 369,200,358	\$ 402,457,444
Debt limit (50% of assessed value)	149,258,026	156,409,318	172,487,562	184,600,179	201,228,722
Debt applicable to limit:					
Plus: PASFCD	12,735,971	12,745,515	12,755,059	12,764,603	957,942
Plus: PCEFCFCD	15,868,104	15,526,545	15,179,986	14,823,427	5,623,108
Plus: CAFFM	9,260,601	9,193,323	9,123,296	8,680,945	127,952
Less: Amount set aside for repayment of debt	(591,767)	(592,883)	(594,018)	(590,730)	(384,111)
Total net debt applicable to limit	37,272,909	36,872,500	36,464,323	35,678,245	6,324,891
Legal Debt Margin for Fiscal Year	\$ 111,985,117	\$ 119,536,818	\$ 136,023,239	\$ 148,921,934	\$ 194,903,831
Net debt as a percentage of debt limit	24.97%	23.57%	21.14%	19.33%	3.14%

Fiscal year 2022 total debt service expenditures constitute 10.1% of total Governmental expenditures, which includes capital leases in the General Fund and transfers to debt service funds. At this time the City is focused on paying down current debt obligations and may consider issuing additional debt in fiscal year 2023 & 2024 for city buildings. The total budgeted for fiscal year 2022 is \$1,721,476 lower than the prior year and is a result of the City paying off a General Obligation Warrant and several notes. The City also refinanced two bonds that resulted in decreases in debt service cost. The table below shows debt service payments for upcoming years:

Debt Service Payments by Year			
Governmental Activities			
	Principal	Interest	Total
9/30/2022	2,800,000	1,590,933	4,390,933
9/30/2023	3,000,000	1,555,440	4,555,440
9/30/2024	3,165,000	1,418,719	4,583,719
9/30/2025	3,245,000	1,312,428	4,557,428
9/30/2026	3,330,000	1,220,307	4,550,307
2027 to 2031	16,525,000	4,520,525	21,045,525
2032 to 2036	10,030,000	2,582,468	12,612,468
2037 to 2041	8,435,000	1,523,715	9,958,715
2042 to 2046	6,655,000	461,825	7,116,825
2047 to 2051	-	-	-
	<u>\$ 57,185,000</u>	<u>\$ 16,186,360</u>	<u>\$ 73,371,360</u>
Business - Type Activities			
	Principal	Interest	Total
9/30/2022	50,807	22,219	73,026
9/30/2023	52,693	20,333	73,026
9/30/2024	54,597	18,429	73,026
9/30/2025	56,675	16,351	73,026
9/30/2026	58,779	14,247	73,026
2027 to 2031	328,252	36,874	365,126
2032 to 2036	31,150	276	31,426
2037 to 2041	-	-	-
2042 to 2046	-	-	-
2047 to 2051	-	-	-
	<u>\$ 632,953</u>	<u>\$ 128,729</u>	<u>\$ 761,682</u>
Total	<u>\$ 65,540,253</u>	<u>\$ 16,315,089</u>	<u>\$ 74,133,042</u>

Statistics

Community Profile

The City of Foley, Alabama, was founded in 1901 and incorporated in 1915 under the Constitution and laws of the State of Alabama. Foley is located in Baldwin County in the southernmost part of the state, just 8 miles north of the Gulf of Mexico. According to the recent census, it currently services an estimated population of 20,336, which grew by 32.8% from the prior census, and occupies approximately 33 square miles as of September, 2020.

The City operates under a strong council-weak mayor form of government. The council is presided over by a president who is chosen by the council members and also is a voting member of the council. All ordinances and resolutions are subject to the veto power of the mayor although the mayor's veto can be overridden by a two-thirds vote of the council.

The City provides a full range of services including general administration, police and fire protection, building inspections, licenses and permits, emergency preparedness and response, refuse collection, construction and maintenance of highways, streets and related infrastructure, recreational and leisure activities and cultural enrichment.

The information presented below is what was available at the US Census for 2020.

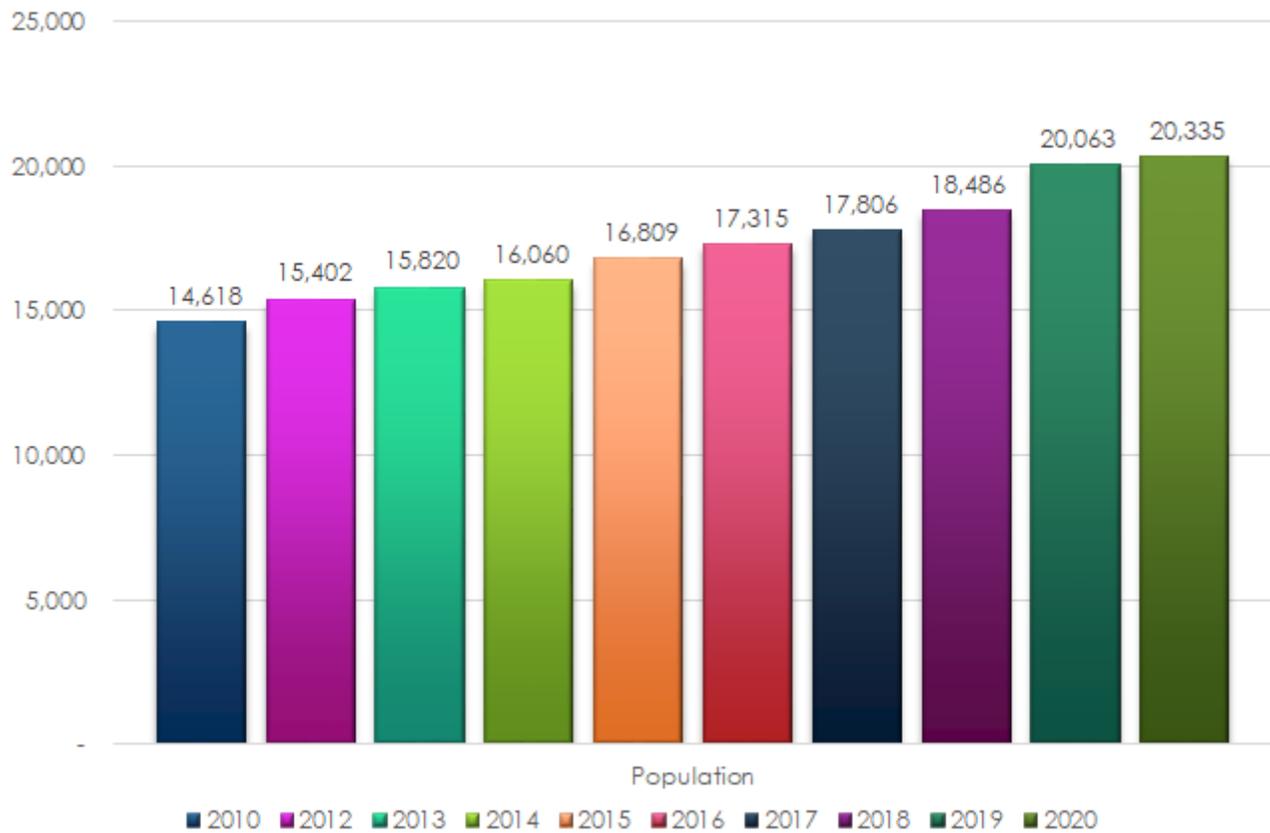
Population Demographics

Male	45.9%
Female	54.1%

Under 5 years old	4.8%
Under 18 years old	16.3%
65 years and over	26.1%

White alone	85%
Black or African American alone	12%
Asian alone	1.2%
American Indian and Alaska Native alone	0%
Hispanic or Latino	8.4%
Two or more races	.5%

The following chart represents the previous 10 years population for the City of Foley. Information prior to 2013 was obtained from the US Census Bureau. Population estimates for 2013 - 2019 were generated by the City of Foley's GIS department. Population for 2020 was obtained from the US Census.



Housing Information

Owner occupied housing unit rate	66.4%
Median value of owner occupied housing units	\$ 177,600
Median selected monthly owner cost with a mortgage	\$ 1,223
Median selected monthly owner cost without a mortgage	\$ 364
Median gross rent	\$ 855

Median Household Income	\$ 43,614
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Geographic Information

The information below is provided by City GIS staff.

Land area	33.24 Square miles
Water area	3.77 Square miles
Elevation	79 Feet
Average annual rainfall	66 Inches

July is the hottest month in Foley with an average temperature of 90.4°F. October, April and November are the most pleasant months in Foley, while July and August are the least comfortable. January has the coldest nighttime temperatures in Foley with an average of 38.3.

Economic Indicators

Unemployment

Foley	Baldwin County	Alabama	U.S. Nation Average
2.7%	2.7%	3.2%	5.4%

- Figures above come from Alabama Department of Labor for July 2021. Although unemployment has decreased significantly for entire nation in FY2021 because of the economic recession cause by Covid-19 the City and County are back to pre-Covid-19 rates. .

Foley Top 10 Ad Valorem Tax Payers

Payer	City Tax	Assessed Value
Coroc/Riviera LLC	72,482.90	14,496,580
Aerostructures – Rohr	24,200.40	4,840,080
Foley Square LLC	22,983.10	4,596,620
The Reserve of Foley LLC	22,530.90	4,506,180
Magnolia Landing LLC	16,588.30	3,317,660
Gulf Telephone Company	15,900.20	3,180,360
Sevilla Place Apartments LLC	13,848.40	2,769,680
CMF Park Place LLC	13,368.60	2,673,720
Wal Mart Real Estate Business Trust	12,519.50	2,503,900
DR Horton	12,264.30	2,453,160
Totals	226,686.60	45,337,940

- Figures above come from 2021 abstract provided by the Baldwin County Revenue Commissioner.
- The top 10 Ad Valorem Tax Payers represent 12.97% of the total Ad Valorem Revenue Budgeted in FY 22.

Assets by Department

The charts below show information about City assets for various departments. These assets are necessary to provide City services.

City Buildings	#
Airport	1
City Hall	1
Civic Center	1
Community Development Office	1
Depot Museum	1
Fire Station	3
Engineering Office	1
Greenhouse	1
IT/recreation Office	1
Jail **	1
Library	1
Maintenance Shop	1
Municipal Court **	1
Parks Office	1
Police Station **	1
Public Works Office	1
Senior Activity Center	1
Welcome Center	1

** These are all house in the same building.

Parks	#
Aaronville Ball Park	1
Beulah Heights Park	1
Evans Park (undeveloped)	1
Florence B Mathis Park	1
Foley Dog Park	1
Foley Kids Park	1
Foley Skate Park	1
Foley Sports Tourism Complex	1
Graham Creek Nature Preserve	1
Heritage Park	1
John B Foley Park	1
Max Griffin Park	1
Melvin Roberts Park	1
Ralph Shumacher Soccer Park	1
Raymond C. Christensen Sportsplex	1
Savannah Park (undeveloped)	1
Wilbourne Antique Rose Trail	1
Wolf Creek Park	1

City owned leased/unoccupied buildings	#
Barnes Building	1
Hamburg Building	1
Peteet Building	1
Post Office	1
Snook Youth Club	1
Symbol Health	1



Glossary

A

ACFR: Annual Comprehensive Financial Report. An annual report compiled which provides audited detailed information on the City's financial status.

Ad Valorem Tax: Real estate and personal property taxes calculated "according to the value" of property. The taxes are based on the assessed valuation of real property, and in certain cases, the value of tangible personal property.

ADECA: Alabama Department of Economic and Community Affairs. A state agency committed to building better Alabama communities.

ADEM: Alabama Department of Environmental Management. A state agency that enforces environmental issues.

Adopted Budget: Original budget approved by the governing body at the beginning of the fiscal year.

ALDOT: Alabama Department of Transportation. A state agency that monitors and improves all forms of transportation.

Amended Budget: The original budget plus any budget adjustments that have been approved by the appropriate parties.

Annual Debt Service: The total amount required to be paid in the fiscal year for principal and interest on all outstanding debt.

Appraised Value: The estimated value of real and personal property as determined by Baldwin County Revenue Commissioner and/or Baldwin County Probate Office.

Appropriation: The legislative action authorizing the expenditure of a designated amount of public funds for a purpose specified by the governing body.

ASA: Alabama Soccer Association, is a non-profit and educational organization whose mission is to foster the physical, mental, and emotional growth of players of all ages, by creating and increasing opportunities for wholesome participation. ASA has a current membership of over 27,000 registered players statewide, youth and adult, and approximately 2,000 active coaches, referees, and administrators

Assessed Value: The dollar value placed on real and personal property to measure taxes.

Assigned Fund Balance: Fund balance amounts that are constrained by the City's expressed intent to use resources for specific purposes but do not meet the criteria to be classified as restricted or committed. The City Council has the authority to assign amounts intended to be used for specific purposes.

B

Balanced Budget: A budget in which the general fund revenue and transfers in are greater than or equal to the total expenses plus transfers out, net of eligible restricted/assigned cash available for use.

Bond: A written promise, generally under seal, to pay a specified amount of money, called the face value, at a fixed time in the future called the date of maturity, and carrying interest at a fixed or variable rate, usually payable periodically.

Bond Rating: A rating (made by an established bond rating company) from a schedule of grades, indicating the probability of timely repayment of principal and interest on bonds issued.

Budget: A financial plan for a defined period of time.

Budget Adjustment: The increase, decrease or transfer of appropriated funds, requiring approval from the appropriate parties.

Budget Calendar: The schedule of key dates and milestones the City follows in the preparation and adoption of the budget.

Budget Message: The written discussion included in the budget document that explains current budget issues.

C

CAFFM: The Coastal Alabama Farmers' & Fishermen's Market Inc. is a proprietary fund of the City. It is a local farmers' and fishermen's market that was created as part of a new markets tax credit transaction.

Capital Assets: Tangible and intangible assets which are held and used for a period of five years and more. Classifications of capital assets are buildings, land, improvements, infrastructure, machinery & equipment, automobiles & equipment, office equipment and construction work in progress.

Capital Expenditures: All charges incurred to acquire equipment, land, buildings, improvements of land or buildings, fixtures and other permanent improvements.

Capital Improvement Plan: A plan for all capital project costs to be incurred each year over a period of 10 years.

Capital Projects Fund: A fund used to account for financial resources designated to construction or acquire capital assets and major capital improvements.

Capital Purchase Plan: A financial plan maintained to schedule replacement cycle and addition of departments vehicles or equipment.

Capital Purchase: Expenditure for the acquisition of a capital asset that does not require construction, such as a vehicle or equipment.

CCE-LLC: Chase Community Equity, LLC, an outside tax credit investor involved in the new markets tax credit.

CDBG: Community Development Block Grant is a flexible program that provides communities with resources to address unique community development needs.

Committed Fund Balance: Fund balance amounts that can only be used for specific purposes determined by an Ordinance, the City's highest level of decision-making authority (the City Council).

CWIP: Construction Work In Progress, is a class of capital asset which represents the cost of buildings, building improvements, infrastructure and equipment under construction. When completed the total cost is reported under the appropriate capital asset class.

D

Debt Limit: The maximum amount of debt that is legally permitted by a jurisdiction's charter, constitution, or statutes.

Debt Service: The amount necessary to pay principal and interest requirements on outstanding debt for a given year or series of years.

Debt Service Funds: A Fund used to finance and account for the accumulation of resources for, and the payment of, general long-term debt principal and interest.

E

Expenditures: A payment or disbursement, which results in a decrease in net financial resources. Examples includes operating expenses, asset purchases, capital project payments or debt service payments.

Expenses: Outflows or obligations of assets from delivering or producing goods, delivering services or carrying out other activities that embody the entity's ongoing operations.

F

FAA: Federal Aviation Administration is the largest transportation agency of the US Government and regulates all aspects of civil aviation in the country as well as over surrounding international waters.

FBE: Foley Beach Express is a major road that runs north to south in Foley.

FEMA: The Federal Emergency Management Agency is an agency of the United States Department of Homeland Security. The agency's primary purpose is to coordinate the response to a disaster that has occurred in the United States and that overwhelms the resources of local and state authorities.

Fiscal Year: The twelve month period used for accounting and budgeting purposes. The City's fiscal year runs from October 1 through September 30.

FLSA: Fair Labor Standards Act is a federal law which establishes minimum wage, overtime pay eligibility, record keeping, and child labor standards affecting full-time and part-time workers in private sector and in federal, state, and local governments.

Fund: An independent fiscal and accounting entity with a self-balanced set of accounts recording all financial resources and liabilities which are segregated for a specific purpose, activity or objective.

Fund Balance: The difference between the City's total assets and total liability. The City has 5 classifications of fund balance: Non-spendable, Restricted, Committed, Assigned, and Unassigned.

G

GAAP: Generally Accepted Accounting Principles – authoritative standards and commonly accepted ways of recording and reporting accounting information.

GASB: Governmental Accounting Standards Board – independent organization that establishes accounting and financial reporting standards for U.S. state and local governments that follow GAAP,

GCNP: Graham Creek Nature Preserve is a City of Foley park managed by the Environmental Department that provides educational, recreational and venue rental opportunities for the community. The park is more than 500 acres and provides protection for rare plant and animal species by preserving their unique habitats and enhancing and restoring natural areas.

General Fund: A fund used to account for financial resources and liabilities except those which are required to be accounted for in another fund.

General Obligation Warrant: Bonds for which the full faith and credit of the issuing government are pledged for payment.

GIS: Geographic Information System is a framework for gathering, managing and analyzing data. Rooted in the science of geography, GIS integrates many types of data and it analyzes spatial location and organizes layers of information into visualizations using maps and 3D scenes.

Goal: A measurable statement of desired conditions to be maintained or achieved.

Governmental Fund: A fund category used to account for government's governmental-type activities. This category includes four fund types: general fund, special revenue funds, debt service funds and capital project funds.

Grant: A contribution of assets by one organization to another to support a particular function or purpose.

H

HMGP: Hazard Mitigation Grant Program is a division of FEMA that provides funding to state, local tribal and territorial governments so they can rebuild in a way that reduces or mitigate future disaster losses in their community.

HSIP: High Safety Improvement Grant received by the City from the state.

I

ICVS: In care video systems used by the police department.

Incode: Financial accounting and human resource software used by the City

Infrastructure: A long-lived asset that is normally stationary in nature. This classification typically has a longer useful life than most other classifications. Examples include roads, bridges, curbs, gutters, streets, sidewalks, and drainage systems.

Interest Income: Revenue generated from investments.

Interfund transfers: Flow of assets between funds of the primary government without the equivalent flow of assets in return and without a requirement for repayment.

ISO: The Insurance Services Office, a subsidiary of Verisk Analytics, formed in 1971 as an advisory and rating organization for the property/casualty insurance industry to provide statistical and actuarial services, to develop insurance programs, and to assist insurance companies in meeting state regulatory requirements.

J

JAT: Job Assessment Tool used by the HR department during job analysis.

K

L

LCSI: Low Cost Safety Improvements are types of improvements that are funded through a grant received from the state.

License & Permits: Fees collected for the issuance of license and permits such as business license and building permits.

LPR: License Plate Readers are cameras used by law enforcement agencies to capture computer readable images of license plates.

M

Major Fund: Funds with revenues or expenditures (excluding other financing sources and uses) that are at least 10% of the total of all governmental funds.

Mills: Millage Rate - The ad valorem tax rate expressed in the amount levied per thousand dollars of the taxable assessed value of property.

Modified Accrual Basis: A basis of accounting in which revenues are recorded when collected within the current period and soon enough thereafter to be used to pay liabilities of the current period and expenditures are recognized when the related liability is incurred.

MS4: A municipal separate storm sewer system is a conveyance or system of conveyances that is owned by a state, city, town, village, or other public entity that discharges to waters of the U.S., designed or used to collect or convey storm water (e.g. storm drains, pipes, ditches), not a combined sewer, and not part of sewage treatment plant or publicly owned treatment works. MS4s are regulated through the NPDES permit program administered in Alabama by the Alabama Department of Environmental Management.

MUTCD: The Manual on Uniform Traffic Control Devices is a document issued by the Federal Highway Administration of the United States Department of Transportation to specify the standards by which traffic signs, road surface markings, and signals are designed, installed and used. These specifications includes shapes, colors and fonts used in road markings and signs.

N

NMTC: New Markets Tax Credit – A program established by congress in 2000 to provide investments in low-income communities.

Non-Major Funds: Funds with revenues or expenditures (excluding other financing sources and uses) that are less than 10% of the total of all governmental funds.

Non-Spendable Fund Balance: Amounts that cannot be spent either because they are not in a spendable form or because they are legally or contractually required to be maintained intact.

NPDES: The National Pollutant Discharge Elimination System permit program, created in 1972 by the Clean Water Act, helps address water pollution by regulating point sources that discharge pollutants to waters of the U.S. The permit provides two levels of control: technology-based limits and water quality-based limits. It is administered in Alabama through the Alabama Department of Environmental Management.

NSA: The National Softball Association is a sporting governing body that gives softball teams the opportunity to play in qualifying tournaments for State, National, Regional and World Series tournament play.

O

Operational Expenses: The cost associated with the non-capitalized materials and services required for daily operations of services, such as supplies, maintenance of equipment, professional fees, rental of equipment, and travel and training.

P

PAFR: Popular Annual Financial Report. An annual report compiled from the CAFR that is designed to be more easily understood by the general public.

PASFCD: Public Athletic & Sports Facilities Cooperative District of the City of Foley, a blended component unit of the City that is considered a special revenue fund within the City's financial statements.

PCEFCD: Public Cultural & Entertainment Facilities Cooperative District of the City of Foley, a blended component unit of the City that is considered a special revenue fund within the City's financial statements.

Personnel Expense: The cost associated with salaries, wages and fringe benefits of the employees of the City.

PFCD: Public Facilities Cooperative District of the City of Foley, a blended component unit of the City that is considered a special revenue fund within the City's financial statements.

Q

QALICB: Qualified low-income community business, is the property owner/developer involved in a New Markets Tax Credit.

QECB: Qualified Energy Conservation Bonds are federally subsidized bonds available to states, local and tribal issuers. This financing is eligible for energy efficiency, renewable energy and mass commuting projects.

R

Restricted Fund Balance: Fund balance amounts that can only be spent for specific purposes because of the City's charter, City code, state or federal laws, or externally imposed conditions by grantors or creditors.

Revenue: Income received which represents an increase to the City's net financial resources.

Revenue Bond: A bond which is payable from a specific source of revenue and to which the full faith and credit of the issuer is not pledged. They are payable from identified sources of revenue, and do not permit the bondholders to compel the City to pay debt service from any other source.

ROI: Return on Investment is a performance measure used to evaluate the efficiency of an investment.

S

Special Revenue Funds: A fund used to account for the proceeds of the specific revenue sources that are legally restricted to expenditures or specified purposes.

T

U

Unassigned Fund Balance: Fund balance that does not fall into any other category is considered unassigned. This fund balance may be used for any purpose.

USSSA: The United State Specialty Sports Association is a volunteer, sport's governing body and 501 (c)(3) nonprofit organization. USSSA governs 13 sports across the US, Puerto Rico, various US Military bases and Canada, and has a membership of over 3.7 million.

UST: Underground Storage Tanks which store flammable hazardous materials such as diesel or gasoline. USTs are regulated through the NPDES program to require monitoring systems to prevent contamination of groundwater and soils.

V

W

Warrant: A certificate of debt issued by a government to finance a capital expenditure or other liability, in which payment of the original investment plus interest is guaranteed by a specified future date.

X

Y

Z