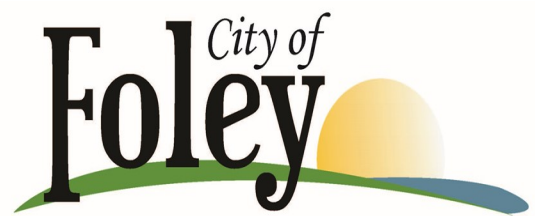


City of Foley

Fiscal Year 2023 Budget

October 1, 2022—September 30, 2023



Photos: Graham Creek Nature Preserve



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City of Foley, Alabama**Fiscal Year 2023 Budget****Table of Contents**

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City of Foley, Alabama
Fiscal Year 2023 Budget
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City of Foley, AL

407 E. Laurel Avenue
Foley, AL 36535

Signature Copy

Resolution: 22-1317-RES

File Number: 22-0529

Enactment Number: 22-1317-RES

A RESOLUTION ADOPTING FISCAL YEAR 2023 BUDGETS

WHEREAS, the Fiscal Year 2023 (FY2023) budget for the General Fund is not a balanced budget and is slated to spend approximately \$13 million of reserves to aggressively address continued above average growth with measures that will ensure quality of life in our city, while maintaining sufficient reserves to weather unforeseen challenges that may arise, and

WHEREAS, budgets for the following City of Foley governmental funds are adopted in their entirety: Fire Ad Valorem, Public Library, Recreational Activities, Gas Tax, Court Corrections, Jail Corrections, Foley Sports Tourism Event Center Operations, Foley Sports Tourism Multi-Use Fields Operations, Economic Incentives, Debt Services, and Impact Fee. The budget for the City of Foley Sanitation proprietary fund is also adopted, and

WHEREAS, budgets for funds of the following component units are included in the City's Budget Report: Public Facilities Cooperative District (PFCDD), Public Athletic and Sports Facilities Cooperative District (PASFCDD), and Public Cultural and Entertainment Facilities Cooperative District (PCEFCDD), and

WHEREAS, the budgets are presented in summary form; however, a detailed account by account report is available by request from the Finance Director's Office, and budgets will be presented in the Distinguished Budget Award format at a future Council meeting, and

WHEREAS, the budgets for operational costs in funds where capital projects are scheduled are adopted; however, infrastructure maintenance and capital construction projects in these funds are approved on a per project basis and do not expire until the project is complete, including projects in the General Fund related to Hurricane Sally, if any. Project schedules presented with budget documents are for informational and planning purposes only, and

WHEREAS, adoption of these budgets and their supporting documentation represent the Mayor and Managements best estimate of the City's financial condition and needs for FY2023. However, changing conditions may require amendments to the various budgets at any time and there is no guarantee that the Council will vote to approve expenditure of funds

on any given project or other area covered by these budgets.

NOW THEREFORE BE IT RESOLVED by the City Council of the City of Foley, Alabama, as follows:

SECTION 1: These budgets covering the period October 1, 2022, through September 30, 2023, are adopted as prescribed herein. The summary budget document for each fund and other supporting documentation is attached to and made part of this resolution, and shall be distributed to the Mayor, Council, and City Directors.

SECTION 2: General Fund budgeted dollars may not be exceeded in the following broad categories:

Personnel; Capital Equipment; Operational Expenses.

a) Directors are expected to operate with the funding appropriated for their department. Should a funding increase be required, a written request is to be submitted to the City Administrator and approved by Council resolution prior to expenditure of funds.

b) Departmental budget dollars may be transferred between accounts within a category upon a Directors written request to the Finance Director/City Treasurer.

c) Departmental budget dollars may be transferred between the three categories of a department only after approval by the City Administrator and action of the City Council.

d) Departmental capital purchases included in, and approved by this budget, are subject to further justification and adoption of resolution by Council prior to starting the requisition process (i.e. request for purchase order or letting of bids).

SECTION 3: The guidelines established by the City's Procedures for Projects must be followed, and required documentation submitted for approval by Council **resolution** prior to beginning a capital or infrastructure improvement project.

SECTION 4: New positions have been approved for addition to the City's Pay Classification Plan in this budget; however, in accordance with the City's Personnel System Policy, new positions (beyond those approved in this budget) may be established only with the approval (resolution) of the City Council. Hiring of employees for the filling of vacant positions will continue to be monitored for sufficient justification at the time of request and approval obtained from the Mayor and/or the Mayors designee.

SECTION 5: Pay-for-Performance Merit increases remain at the same percentages as was approved in the previous year and will be administered per the "Policy for Merit Raises for FY23 Budget Year". A 3% COLA effective in January, 2023, is included to address inflation, hiring and retention issues.

SECTION 6: The City Council previously approved a "GAP Day and Holiday Pay Policy" that

approves paid personal days for employees in order to cover gaps surrounding approved City holidays. There is one GAP Day during the year covered by this budget. Effective FY2022, all full-time regular and part-time regular employees receive one floating holiday at the beginning of each calendar year.

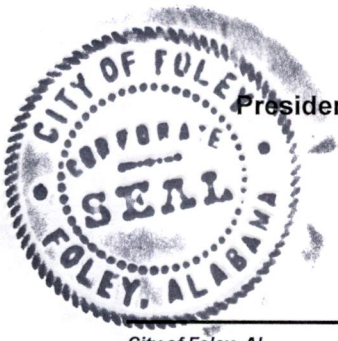
SECTION 7: In accordance with the Governmental Accounting Standards Board (the GASB) Statement No. 54, Resolution No. 21-1276 adopted the City's most current Fund Balance Policy. Accordingly, the FY2023 budget now being adopted has been analyzed and complies with the policy. The *General Fund Cash Flow and Fund Balance Analysis* presented herein depicts that the minimum fund balance goal will be exceeded by approximately \$15.7 million.

SECTION 8: The attached schedules for *Grants and Contracts for Public Purpose* approves various agreements with outside agencies for the upcoming year by declaring the public purpose and the money set aside for each organization. A list of additional contracts with outside agencies that provide support services for various City functions such as economic development, marketing, and recreational services is attached to, and the contracts hereby approved by this resolution.

SECTION 9: Mayor and Council will receive regular reports to assist them in ensuring that no departmental level budgets are exceeded without permission. The reports will present both summary and detail financial information and will compare the beginning budget and current budget for each department with an organizational total. The reports will also be provided to Directors and Area Managers who are advised that there is a critical emphasis on not exceeding stated budgets and on the use of best practices in the expenditure of public funds.

SECTION 10: This Resolution shall become effective immediately upon its adoption as required by law.

PASSED, APPROVED AND ADOPTED this 6th day of September 2022.



President's Signature

Date

9-6-22

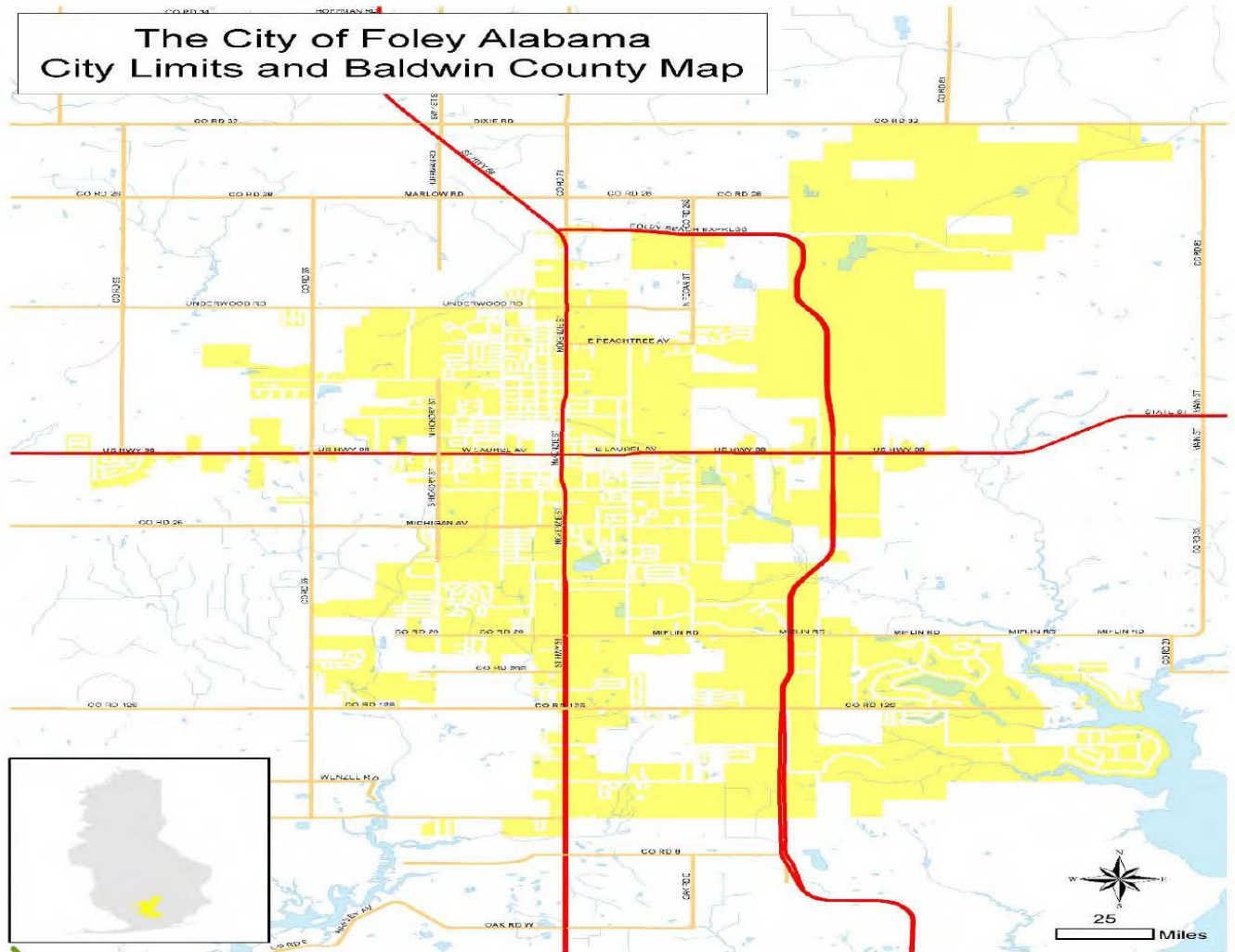
Attest by Clerk Kathryn Taylor

Date 9-6-22

Mayor's Signature [Signature]

Date 9/6/22

The City of Foley Alabama
City Limits and State Map



Alabama



The City of Foley, Alabama
Elected and Appointed Officials
Year Ended September 30, 2023

ELECTED OFFICIALS

Mayor	Ralph G. Hellmich
Council Member – District 1/Council President	J. Wayne Trawick
Council Member – District 2	Vera Quaite
Council Member – District 3	Richard Dayton
Council Member – District 4	Cecil R. (Rick) Blackwell
Council Member – District 5/Council President Pro Tempore	Charles J. Ebert, III

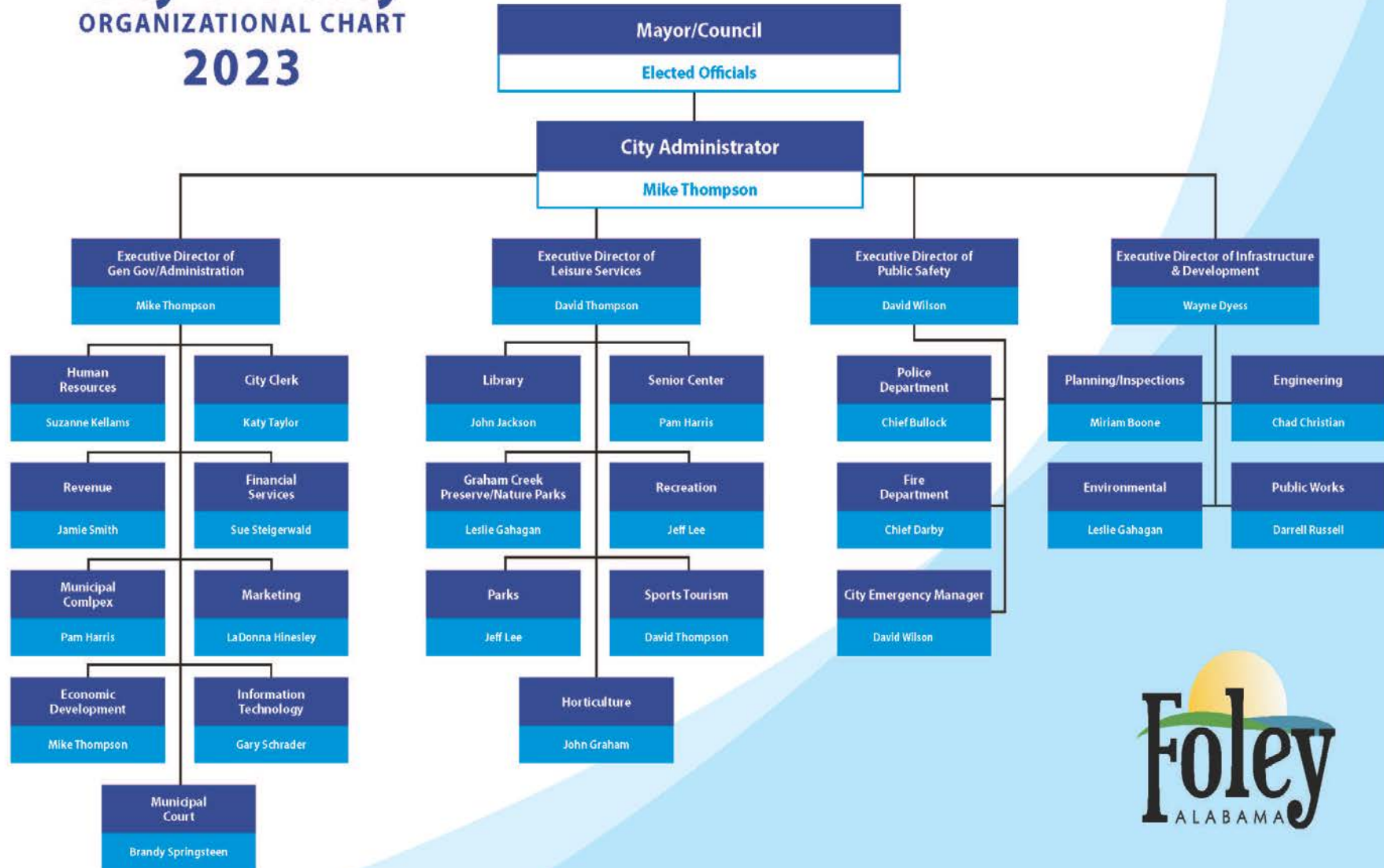
APPOINTED OFFICIALS

Administrator	Michael Thompson
Executive Director of Public Safety	David Wilson
Executive Director of Infrastructure & Development	Wayne Dyess
Executive Director of Leisure Service	David Thompson
Clerk	Kathryn Taylor
Human Resources Director	Suzanne Kellams
Finance Director/Treasurer	Sue Steigerwald
Fire Chief	Joseph Darby
Police Chief	Thurston Bullock
Planner	Miriam Boone
Engineer	Chad Christian
Municipal Judge	Mike Dasinger
Assistant Municipal Judge	Frank Hollon
City Prosecutor	Warren Harbison

City of Foley

ORGANIZATIONAL CHART

2023





GOVERNMENT FINANCE OFFICERS ASSOCIATION

*Distinguished
Budget Presentation
Award*

PRESENTED TO

**City of Foley
Alabama**

For the Fiscal Year Beginning

October 01, 2021

Christopher P. Morrell

Executive Director

City Management uses the cash flow below to compare original budget, current budget, projections and the budget for the upcoming year for revenues, expense, transfers in and transfers out. This allows management to view a quick summary of each of these categories as well as projected ending cash for each year.

	FY22 Original Budget	FY22 Current Budget	FY 22 Projections	Variances Pos. (Neg)	FY23 Budget	Variances Draft vs Proj
General Fund Cash Flow Analysis						
Unassigned Fund Balance (Cash & receivables net of Liabilities, 10/1/21	32,964,894	32,964,894	32,964,894	-	44,638,544	11,673,599
Fiscal Year 2022 Cash Transaction, Opening Sanitation Fund	-	-	(1,400,000)	-	-	1,400,000
Unassigned Fund Balance (Cash & receivables net of Liabilities, 10/1/21	32,964,894	32,964,894	31,564,894	-	44,638,544	13,073,599
Revenues	50,400,337	50,809,940	56,940,029	6,130,089	56,580,635	(359,394)
Revenues-One time	2,667,384	2,671,844	7,314,476	4,642,632	-	(7,314,476)
Expenses	(36,859,113)	(39,247,883)	(38,937,761)	310,122	(43,163,680)	(4,225,919)
Expenses-One time	(1,758,500)	(4,647,726)	(2,743,063)	1,904,663	-	2,743,063
Revenue over/(under) expenses	14,450,108	9,586,175	22,573,681	12,987,506	13,416,955	(9,156,726)
Transfers in and other financing sources:						
Sale of Assets	50,000	148,900	148,900	-	50,000	(98,900)
Trans from recreation activities fund	20,000	20,000	50,000	30,000	50,000	-
Trans from gas tax-eligible projects	160,000	160,000	180,000	20,000	220,000	40,000
Trans from Co-op districts (project user fees)	2,848,000	2,848,000	3,611,050	763,050	3,544,060	(66,990)
Trans from other funds	299,504	3,328,611	3,212,201	(116,410)	-	(3,212,201)
Total transfers in and other financing sources	3,377,504	6,505,511	7,202,151	696,640	3,864,060	(3,338,091)
Transfers to debt service funds						
Trans to 2013 QECB fund	(140,200)	(140,200)	(132,170)	8,030	(168,900)	(36,730)
Trans to 2014 Warrant fund	(624,450)	(624,450)	(624,450)	-	(566,063)	58,387
Trans to 2015 Warrant fund	(450,688)	(450,688)	(450,688)	-	(448,708)	1,980
Trans to 2019 Warrant fund	(1,337,208)	(1,337,208)	(1,337,000)	208	(1,339,500)	(2,500)
Trans to 2021 A GO	(301,378)	(301,378)	(301,379)	(1)	(330,098)	(28,719)
Trans to 2021 B GO	(767,640)	(767,640)	(767,640)	-	(747,623)	20,017
Trans to PFCD Debt Service	(337,010)	(337,010)	(337,010)	-	(335,905)	1,105
Trans to PASFCD Debt Service	-	-	-	-	(30,413)	(30,413)
Trans to PCEFCD Debt Service	(552,677)	(552,677)	(552,677)	-	(551,906)	771
Total Transfers to debt service funds	(4,511,251)	(4,511,251)	(4,503,014)	8,237	(4,519,116)	(16,102)
Revenues & Transfers in over (under) expenses & debt service	13,316,361	11,580,435	25,272,818	13,692,383	12,761,899	(12,510,919)

	FY22 Original Budget	FY22 Current Budget	FY 22 Projections	Variances Pos. (Neg)	FY23 Budget	Variances Draft vs Proj
Transfer to other funds						
Trans to Fire advalorem fund	(160,000)	(160,000)	(160,000)	-	-	160,000
Trans to Court corrections fund	-	(51,008)	-	51,008	-	-
Trans to PFCD-operations	-	-	(8,545)	(8,545)	(8,700)	(155)
Trans to FST-event center operations	(284,730)	(284,730)	(305,554)	(20,824)	(309,804)	(4,250)
Trans to PASFCD-operations	(1,800)	(1,800)	(1,700)	100	(1,700)	-
Trans to FST-multi-use fields operations	(363,285)	(360,086)	(358,409)	1,677	(421,251)	(62,842)
Trans to PCEFCD-operations	(1,800)	(1,800)	(1,540)	260	(1,600)	(60)
Trans to Capital projects fund	(12,504,746)	(12,541,746)	(11,164,760)	1,376,986	(25,196,460)	(14,031,700)
Trans to Sanitation fund	-	-	(198,660)	(198,660)	-	198,660
Total Transfers to other funds	(13,316,361)	(13,401,170)	(12,199,168)	1,202,002	(25,939,515)	(13,740,347)
Total Transfers out	(17,827,612)	(17,912,421)	(16,702,182)	1,210,239	(30,458,631)	(13,756,449)
General Fund operations net of transfers	-	(1,820,735)	13,073,650	14,894,385	(13,177,616)	(26,251,266)
Total Projected ending Unrestricted Cash Balance	\$ 32,964,894	\$ 31,144,159	\$ 44,638,544	\$ 13,494,385	\$ 31,460,928	\$ (13,177,667)

Undesignated Fund Balance Goal

	FY 22 OB	FY 23 OB
Budgeted Operational Expenses	\$ 36,859,113	\$ 43,163,680
Debt Service Expense	4,511,251	4,519,116
Less PUF Grants, offset by transfers in	(2,016,629)	(2,787,120)
Total expenditures used in calculation	39,353,735	44,895,676
35% of total expenditures equals min. fund balance goal	\$ 13,773,807	\$ 15,713,487
Total Self Insured Budgeted	4,433,472 *	4,857,589 *
Total Fund balance included for Self Insured	\$ 1,551,715	\$ 1,700,156

* The updated policy requires a separate statement of self insured expense and the corresponding percent of fund balance.

Budget Message



BUDGET MESSAGE

Date: September 6, 2022

To: The Honorable Councilmembers and Residents of Foley:

Re: Fiscal Year 2023 Mayor's Budget

It is after making an in-depth review of our long-range and strategic plans, listening to citizen concerns as I serve as a Commissioner on the Planning Commission, and identifying multiple needs across our city that I am prepared to submit to you for consideration my Fiscal Year 2023 budget.

It is important to first examine certain factors for the current year. In addition to beginning the year with a healthy fund balance of \$33.7 million, the General Fund is anticipated to close this fiscal year with a surplus of approximately \$13 million. Enactment of the Consolidated Appropriations Act, 2022, increased Hurricane Sally funding by approximately \$2.3 million. The transition of commercial sanitation to in-house has resulted in greater customer satisfaction within our business community and the recent decision to provide land for a J1 housing project slated for 2023 will help to staff businesses that are struggling to maintain operations. The mandated reduction in Police Jurisdiction resulting from the passage of Senate Bill 107 was implemented without material effect to the financial position of the city as expected.

The budget I present to you for Fiscal Year 2023 aggressively addresses continued above average growth with measures that will ensure quality of life in our City. Strong revenues over the past year have substantially increased the fund balance of the General Fund and this budget proposes to use some of those excess dollars to accelerate various capital projects that are beneficial to the quality of life of citizens and vital to ensure that our infrastructure is adjusted to meet demands during a period of rapid growth.

Here are a few highlights for this budget:

- Budgets for General Fund revenues of \$56,580,635 and transfers in and other financing sources of \$3,864,060 are \$457,400 more than the current FY2022 Amended Budget.
- General Fund operational expenditures of \$43,163,680 and the required \$30,458,631 of transfers to debt service and other funds totals \$73,622,311 compared to the current FY2022 Amended Budget of \$61,808,031. It is important to note that FY2023 is not a balanced budget and \$13,177,616 of surplus funds are being invested in capital projects.
- Revenues for all governmental funds are budgeted at \$64,070,660.
- There are plans to issue \$7,000,000 of debt to build a new Library.
- The budget anticipates an investment of \$2,153,000 in capital equipment.
- Implementation of an impact fee in August 2021 resulted in collections of approximately \$1.6 million to date, most of which is planned to be spent in FY2023 to expand parks, recreational facilities and roads.
- Presented separately, the Sanitation Business-Type Activity Fund has anticipated revenues of

\$3,743,000 and planned expenditures of \$2,614,641. There are also plans to acquire \$640,000 of capital assets.

- Capital projects totaling \$53,179,551 are offset by \$28,203,091 of anticipated grants and other contributions, financing sources, and restricted use funds, resulting in a General Fund transfer requirement of \$24,976,460. Along with a number of smaller capital projects, the budget incorporates the following major projects:
 - The majority of work on the extension of South Juniper Street to connect with State Highway 59 will occur.
 - Tap Grants: Completion of the Southwest Quad Bicycle and Pedestrian Improvements- to be made along 9th Avenue, South Hickory and South Pine; a Pedestrian Path will be added in the Mills Community.
 - ATRIP Grant: Highway 59 and County Road 12- includes four dedicated right turn lanes and mast arm signals (carried over from FY2022).
 - Annual resurfacing of one million dollars.
 - Completion of the first time resurfacing and widening of the shoulder of Foley Beach Express.
 - Wolf Creek project will restore tributaries and channels and stabilize banks with the goals of sediment and nutrients reduction for water quality and natural habitats restored.
 - Construction of a new terminal building at the Foley Municipal Airport.
 - Completion of a safe room to house approximately 200 personnel during an event.
 - Begin construction of a new public library.
 - Continued land acquisition, connectivity and improvements at Graham Creek Nature Preserve.
 - Additional multipurpose fields at the Highway 98 Sportsplex. (carried over from FY2022).
 - Upgrade the Kids Park located at Max Griffin Park.
 - Land has been purchased for the construction of a New Public Works Campus.

I am very appreciative to have a seasoned management team that has put in place policies and procedures that ensure the city remains healthy through unforeseen events such as pandemics, floods and hurricanes. Through smart planning efforts and close monitoring of current events, our city has proven to weather unforeseen challenges. This budget prioritizes what we need to continue delivering high quality services and programs to our community now and in the future. I am grateful to the City Council for your dedicated work, vision and passion, for the support and dedication of all city employees who strive to provide quality service to our residents, and to our residents who continue to set the standard of what it means to be part of a great community.

Respectfully submitted,



Ralph G. Hellmich
Mayor

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Budget Process

Budget Timeline with Calendar

April 1st – Finance distributed budget timeline and instructions for entering budget and projected close in Incode and the Google Shared drive. All budget worksheets for operational accounts, capital purchase and capital projects are on a Google Shared Drive.

May 18th – Capital purchase, capital project, and personnel requests (new positions, overtime, uniforms, etc.) were due. The google sheets were locked so no additional changes could be made.

June 10th – All directors finalized entering operational projected close and budget requests in Incode and Google sheets 10 year plan.

June 15th – Finance delivered first draft of the budget to the City Administrator and the Mayor.

June 15th - June 24th – City Administrator worked with HR and Finance to review the first draft.

June 24th - July 1st - The Directors were asked to reduce operational budgets or provide detailed explanations for large variances.

July 11th - Finance and HR produced the second draft of the budget.

July 14th - 15th – The Mayor, City Administrator, Finance, HR and Executive Directors met with Council individually or in pairs.

July 18th- August 22nd – Finance/HR made adjustments requested by Mayor and Council.

August 24th – Finance generated and distributed final budget document to Mayor, Council and City Administrator.

August 29th – Finance submitted Agenda Item for adoption of the budget.

September 6th – The FY2023 budget was adopted by Council.

September 19th – Was selected as alternate date for adoption had delays occurred.

April 2022						
Sun	Mon	Tues	Wed	Thurs	Fri	Sat
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

May 2022						
Sun	Mon	Tues	Wed	Thurs	Fri	Sat
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

June 2022						
Sun	Mon	Tues	Wed	Thurs	Fri	Sat
		0	1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

July 2022						
Sun	Mon	Tues	Wed	Thurs	Fri	Sat
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

August 2022						
Sun	Mon	Tues	Wed	Thurs	Fri	Sat
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

September 2022						
Sun	Mon	Tues	Wed	Thurs	Fri	Sat
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

Budget Preparation/Development

Budget Preparation began in late March and was finalized with adoption of the fiscal year 2023 budget by Council on September 6, 2022. The City Administrator and Directors met monthly to review the City's progress in achieving its revenue goals and review expenditures to date compared to budget. Projected fiscal year 2022 results predict an increase in General Fund undesignated fund balance of \$13,073,650 or 39.66 percent. The Minimum Undesignated Fund Balance Goal was originally established on March 2, 2009 by Resolution # 3649-09, amended on September 6, 2011, by Resolution # 4648-11, amended again on September 21, 2015, by Resolution # 15-2296 and amended this year on August 2, 2021, 2021 by Resolution # 21-1276. See the Fund Balance section of this document for additional discussion.

Directors were instructed in early April to begin compiling information for capital purchase, capital project and new personnel requests for the upcoming budget year. This year all budget and planning documents were updated and maintained on Google shared drive. After directors updated the new personnel request, HR compiled a report that included the monetary effect of each request. The personnel, capital project and capital purchase requests were reviewed by the City Administrator, Finance Director and the Human Resources Director, who may request additional information or justification. All capital project and purchase request were also given to the Mayor and Council to begin reviewing to ensure that projects they requested were included.

All operating account budget requests were due by mid-June for inclusion in the first draft that was reviewed by the City Administrator, Finance Director, Human Resources Director, and Executive Directors. A second request was sent to all directors to review departmental accounts and lower the growth rate or provide explanations for large variances in operations. In mid-July, a second draft of the budget was prepared and the Mayor and the City Administrator met with each Council Member for further discussion and input. After all reviews were completed, a final budget was prepared and presented by the Mayor to the Council for adoption.

Basis of Budgeting

Governmental funds are reported using a current financial resources measurement focus and are budgeted and accounted for using the modified accrual basis of accounting. Under the modified accrual basis of accounting, revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the City considers revenues to be available if they are collected within 60 days of the end of the current fiscal period. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures, as well as expenditures related to compensated absences and claims and judgments, are recorded only when payment is due.

Property taxes, sales taxes, franchise taxes, licenses and interest associated with the current fiscal period are all considered susceptible to accrual and are recognized as revenue of the current fiscal period. Only the portion of special assessments collectible within the current fiscal period is considered to be susceptible to accrual as revenue of the current period. All other revenue items are considered to be measurable and available only when cash is received by the government. The basis of budgeting is the same as reported in the entity's audited financial statements with the exceptions of depreciation which is not budgeted but recognized when audited, and encumbrances which are recorded during the year and closed out prior to year-end.

Budgetary control is maintained in the following categories; personnel, capital equipment, and the sum of all remaining operational expenditures.

Capital projects budgeting is tracked using a multi-year planning document for capital projects. This document is presented with the annual budget; however, only the remaining budgets for projects approved and in-progress are carried forward to the new fiscal year, and new capital projects may not commence until the City Council appropriates funding by formal action.

Capital purchase budgeting is included in the annual budget and the funds are appropriated; however, these purchases are subject to further justification and approval by Council prior to starting the requisition.

Budget Development Guidelines

The City's fiscal year runs from October 1 through September 30. This document is prepared for the year October 1, 2022, through September 30, 2023, thereby being the Fiscal Year 2023 Budget. The City's annual budget process provides a financial plan for the upcoming year. Throughout this process, future year projections are reviewed to proactively adjust spending trends which creates the ability to actively manage future year appropriations.

Budget Objective

The following budget objectives are established for the different types of funds the City uses:

- **General Fund** – The annual budget for the General Fund shall provide for general governmental operations of the City and maintain working capital necessary for the City's financial health and stability.
- **Special Revenue Funds** - The City adopts annual budgets for each special revenue fund that demonstrates any legally restricted revenue sources are used consistently with the applicable laws or regulations.
- **Capital Projects Funds** – The City only adopts budgets for operational cost in these funds. Infrastructure maintenance and capital construction projects in these funds are approved on a per project basis and do not expire until the project is complete. These projects are maintained using a planning document that is included in the budget report.
- **Debt Service Funds** – The City adopts annual budgets for its debt service funds to ensure funding is available to meet all annual debt service requirements.
- **Enterprise Funds** - The City adopts annual budgets for operational cost in these funds.

Balanced Budget

The City defines a balanced budget in the general fund when the total revenues and transfers received are equal to or greater than the total expense and the transfers to other funds to support operations, capital projects and fund debt service, net of eligible restricted/assigned cash uses.

Fiscal year 2023 budget proposed using some excess dollars from previous years to accelerate various capital projects.

Budget Adjustments

The budget is a dynamic rather than static plan that requires adjustments by formal budget amendments as circumstances change. The City Council must approve all increases in total departmental appropriations, increases in the personnel services budgets, and increases in the number of authorized positions (full and part-time).

Directors are expected to operate with the funding appropriated for their department(s). However, should a funding increase be required, a written request is to be submitted to the City Administrator and approved by formal action of the Council prior to expenditure of funds. Departmental budget dollars may be transferred between accounts within a category upon a Director's written request to the Finance Director/City Treasurer. Departmental capital purchases included in, and approved by this budget, are subject to further justification and formal approval by Council prior to starting the requisition process (i.e. request for purchase order or letting of bids).

Financial Policies

Overview

The City continues to expand and management believes it is important to have sound financial policies and procedures that act as guidelines for providing high quality services to our citizens. Policies are modified when necessary due to changes in procedures, laws or accounting standards.

Cash Flow

For analysis and internal management purposes, the City prepares an annual cash flow analysis in conjunction with the Operating Budget. The purpose of this document is to ensure that cash will be available to pay budgeted costs on a timely basis. This cash flow is closely monitored by the finance department throughout the year.

Capital Project Plan

The City maintains a ten-year capital project plan which is updated annually. This plan assists in the planning, acquisition and financing of capital projects. A capital project is generally defined as an expenditure that has an expected useful life of more than 5 years with an estimated total cost of \$5,000 or more, or an improvement/addition to an existing capital asset. Examples include building/infrastructure construction, park improvements, streetscapes, street construction and improvements.

Capital projects are budgeted through appropriations when funding request are submitted to council.

- **Capital Project Budget Preparation**

Each Director, the Mayor and City Council Members submit projects to be added to the plan, indicating which year of the plan the project is desired to occur. Should the cash flow analysis not support all projects requested in the current budget year, the City Administrator will work with Directors and Officials to distribute projects in the remaining years of the capital projects plan. This plan will provide a method of tracking and planning for future needs of the City.

- **Capital Project Budget Appropriations/Amendments**

Project owners must submit to Mayor and Council a request to begin a project prior to expending funds or awarding contracts. If the project is approved to move forward, an appropriation of funds is made by Resolution of the Council. The finance division staff reviews Resolutions and records all budget adjustments in the accounting software. All capital projects that have been approved and funded are recorded on a worksheet that is updated after every council meeting.

- **Capital Project Appropriations at year-end**

The budget balance in capital projects shall carry forward to the subsequent budget period and the project may continue without being taken back to Council. If it is determined by the project owner that the project may go over budget, they must submit another request to Mayor and Council to appropriate the additional funding needed.

Fund Balance Reserve

It is the City's goal to maintain a minimum unrestricted fund balance in the general fund equal to 35 percent of the originally budgeted operational expenditures and debt service obligations, less one time expenditures greater than \$500,000 and expenditures that are offset by transfer in or other financing sources, as a safeguard against financial demands such as major natural disasters or other unforeseen events. The fiscal year 2022 amount subject to the calculation was \$39,353,735 resulting in a 35 percent fund balance goal of \$13,773,807, which includes \$1,551,715 for self-insurance.

The projected ending unrestricted fund balance is \$44,638,544 representing 113.43 percent and exceeds the goal by \$30,864,737.

Debt Disclosure

To ensure compliance with the Securities and Exchange Commission's (SEC) Rule 15c2-12: Continuing Disclosure, the City entered into a Disclosure Dissemination Agent Agreement with Digital Assurance Certification, LLC (DAC). As the City's Disclosure Dissemination Agent, DAC will assist the City with meeting continuing disclosure requirements set forth in bond and other debt indentures.

Debt Management Policy

The City adopted a Debt Management Policy that set parameters for issuing debt and provided guidance to decision makers. Adherence to a debt management policy helps to ensure that the City maintains a sound debt position and that credit quality is protected.

Capital Assets

The City adopted a comprehensive Capital Asset Management Policies and Procedures manual in accordance with Generally Accepted Accounting Principles (GAAP) as they pertain to local governments that also included procedures for tracking Small and Attractive Items (easily lost or theft sensitive). This policy is designed to assist in collecting and maintaining complete and accurate asset information for the preparation of the financial statements. This policy became effective October 1, 2014, increased the capital asset threshold from \$1,000 to \$5,000, and established a \$100,000 threshold for easements. Capital assets, which include land, buildings, improvements, machinery and equipment, and infrastructure assets, are reported in the government-wide financial statements. Capital assets are defined by the City as those assets with an initial individual cost of \$5,000 or more and an estimated useful life more than five years.

Long Term Financial Planning Policy

The City adopted a Long Term Financial Planning Policy (LTFPP) to establish principals to ensure the City's ongoing financial sustainability beyond a single fiscal year budget cycle. The LTFPP includes a ten year financial plan that contains conservative revenue forecasting, as well as operational expenditures and capital investments that continue to efficiently and effectively serve the citizens. The plan was developed by analyzing key trends and conditions, such as:

- The affordability of current services, projects and obligations.
- The affordability of anticipated service expansions or investments in new assets.
- Identifying the financial position needed to accomplish the above.
- Identifying possible solutions from a long term perspective.

Input is provided by the directors, but the City Administrator and the Finance Director are responsible for the development of the plan. This plan is updated on a rolling basis and is presented to the City Council during budget planning.

Accounting, Auditing and Financial Reporting Policies

An independent audit of the City's financial records and internal control procedures is performed on an annual basis. The City, while adhering to General Accepted Accounting Principles (GAAP), produces an Annual Financial Report (AFR) in accordance with the Governmental Accounting Standards Board (GASB).

The City of Foley Finance Department produces a Popular Annual Financial Report (PAFR), which is a user friendly summary of the City's financial operations.

The City of Foley Finance Department prepares monthly financial reports for the City to demonstrate the budget status of revenues and expenditures. This report is distributed to the Mayor, City Council, City Administrator and all departmental directors. The City Administrator reviews this report at the monthly directors meeting.

Federal Grant Management Policy

The City adopted a Federal Grant Management Policies and Procedures Manual to ensure federal grant dollars are maximized for the greatest public benefit while maintaining appropriate safeguards to ensure taxpayer funds are not misused.

Fund Structure

Fund Structure

In the fund financial statements, financial transactions and accounts of the City are organized on the basis of funds. The operation of each fund is considered to be an independent fiscal and separate accounting entity, with a self-balancing set of accounts recording cash and/or other financial resources together with all related liabilities and residual equities or balances, and changes therein, which are segregated for the purpose of carrying on specific activities or attaining certain objectives in accordance with special regulations, restrictions, or limitations. The fund statements are budgeted and presented on a current financial resource and modified accrual basis of accounting.

Governmental Funds

General Fund is the City's primary operating fund. It accounts for all financial resources of the City except those required to be accounted for in another fund. The General Fund expenses provide services to the City's population and include general government, public safety, highways and streets, sanitation, culture, recreation activities and economic development. Major sources of revenue for the General Fund include property taxes, sales and use taxes, lodging tax, utility tax equivalents and charges for service.

Special Revenue Funds are established to account for the proceeds of specific revenue sources other than special assessments, expendable trusts, or major capital projects that are legally restricted to expenditures for specified purposes. The City's Special Revenue Funds consist of the following:

- Fire AdValorem Fund
- Library Fund
- Recreational Activities Fund
- Gas Tax Fund
- Court Corrections Fund
- Jail Corrections Fund
- Impact Fee Fund
- Foley Sports Tourism (FST) Event Center Operations
- Foley Sports Tourism (FST) Multi-Use Fields Operations
- Public Facilities Cooperative District (blended component unit)
- Public Athletic & Sports Facilities Cooperative District (blended component unit)
- Public Cultural & Entertainment Facilities Cooperative District (blended component unit)

Debt Service Funds are established for the purpose of accumulating resources for the payment of interest and principal on long-term general obligation debt. The City's Debt Service Funds consist of the following:

- Qualified Energy Conservation Bond of 2013
- 2014 General Obligation Warrant
- 2015 General Obligation Warrant
- 2019 General Obligation Warrant
- 2021 General Obligation Warrants

Capital Projects Funds are used to account for financial resources for the acquisition or construction of major capital items. The City's Capital Projects Funds consist of the following:

- Capital Projects Fund (used to account for the majority of the city's capital projects)

Proprietary Funds

Proprietary Funds are used to account for a government's ongoing activities that are similar to those found in the private sector. There are two types of Proprietary Funds; Enterprise and Internal Service Funds.

Enterprise Funds are used to account for operations (a) that are financed and operated in a manner similar to private business enterprises - where the intent of the governing body is that the costs of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges; or (b) where the governing body has decided that periodic determination of revenues earned, expenses incurred and/or net income is appropriate for capital maintenance, public policy, management control, accountability, or other purposes. The City has two Enterprise Funds:

- Coastal Alabama Farmers' and Fishermen's Market Inc. Fund. This entity has a separate board that is responsible for adopting a budget. This fund closed in fiscal year 2022 and is not included in our fiscal year 2023 budget documents.
- Sanitation Fund. This fund accounts for operations are financed and operated in a manner similar to private industry. The City uses the Sanitation Fund to report operations of residential sanitation and commercial dumpster services.

Internal Service Funds are used to identify and allocate costs of goods and services to other departments. The City currently has no Internal Service Funds.

Fund Types Budgeted by the City

	Appropriated	Major Fund	Minor Fund
General Fund			
General Fund	X	X	
Special Revenue Funds			
Fire AdValorem Tax Fund	X		X
Library Fund	X		X
Recreational Activities Fund	X		X
Gas Tax Fund	X		X
Court Corrections Fund	X		X
Jail Corrections Fund	X		X
FST Event Center Operations Fund	X		X
FST Multi-Use Fields Operations Fund	X		X
Impact Fee Fund	X		X
Public Facilities Cooperative District	X		X
Public Athletic & Sports Facilities Cooperative District	X		X
Public Cultural & Entertainment Facilities Cooperative District	X		X
Debt Service Funds			
Energy Conservation Bonds Series 2013	X		X
2014 General Obligation Warrant Fund	X		X
2015 General Obligation Warrant Fund	X		X
2019 General Obligation Warrant Fund	X		X
2021 General Obligation Warrants Fund	X		X
Capital Projects Fund			
Capital Projects Fund			X
Proprietary Funds			
Sanitation Fund	X		X

City of Foley, Alabama Budget
2023 Fund/Department Cross
Reference Table

Department Name	Fund														
	General Fund	Special Revenue												Capital Projects Funds	Debt Service Funds
		Fire Ad Valorem Tax Fund	Library Fund	Recreational Activities Fund	Gas Tax Fund	Court Corrections Fund	Jail Corrections Fund	FST Event Center Operations Fund	FST Multi - Use Operations Fund	Impact Fee Fund	PFCD	PASFCF	PCEFCF		
Function - General Government															
General Government	X										X				
Municipal Complex	X														
Municipal Court	X					X									
IT/GIS	X														
Maintenance Shop	X														
Public Works	X														
Airport	X														
Function - Public Safety															
Police	X						X								
Fire	X	X													
Community Development	X														
Environmental	X														
Function - Highway & Streets															
Streets	X									X					
Engineering	X				X										
Function - Sanitation															
Sanitation	X														
Function - Culture & Recreation															
Parks	X														
Library	X		X												
Recreation	X			X						X					
Sports Tourism	X											X	X		
Horticulture	X														
Marketing / Welcome Center	X														
Railroad Depot Museum	X														
Senior Center	X														
Beautification	X														
Nature Parks	X														
Function - Economic Development															
Economic Development	X														
Transfers														X	X
Appropriations	X	X	X	X	X	X	X	X	X	X	X	X	X		X

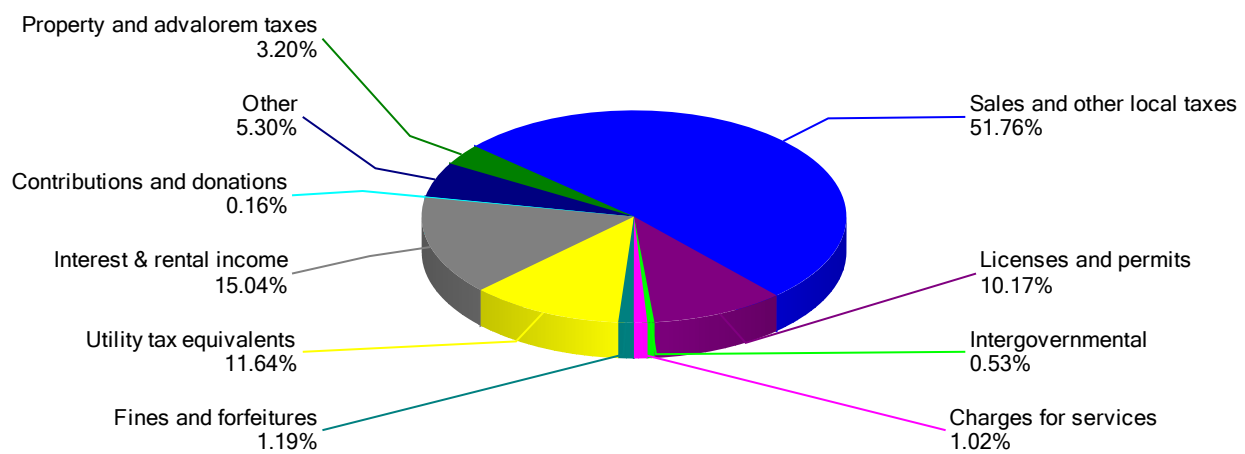
Financial Summaries

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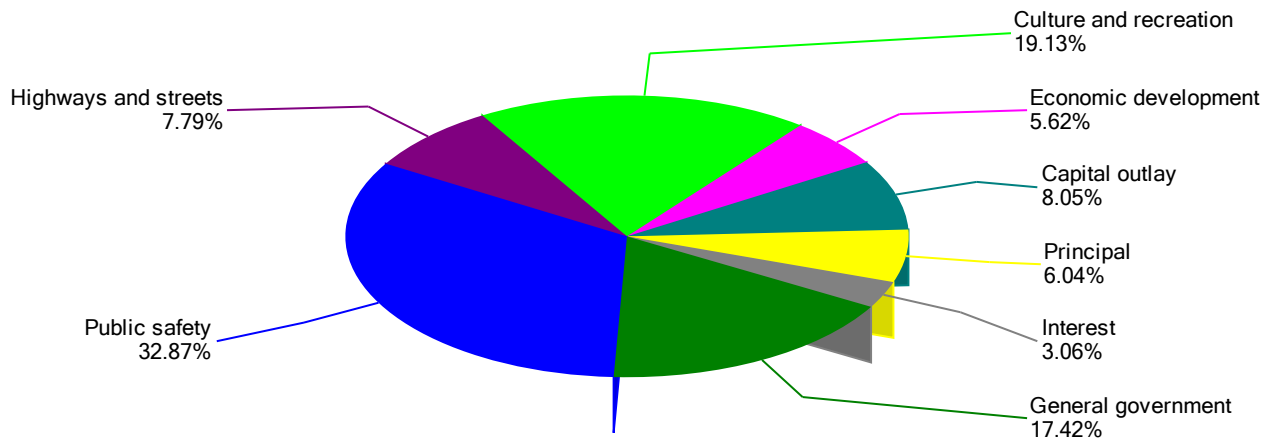
City of Foley
City Wide Consolidated Financial Statements

	FY 2020 Actual	FY 2021 Actual	FY 2022 Budgeted	FY 2022 Projections	FY 2023 Budgeted	From FY22 to FY 23	% Change From FY 22 to FY 23
Revenues							
Property and advalorem taxes	\$ 1,880,124	\$ 2,152,218	\$ 2,218,000	\$ 2,258,000	\$ 2,371,069	\$ 113,069	5%
Sales and other local taxes	29,555,402	38,722,433	33,912,950	38,699,133	38,342,345	(356,788)	-1
Licenses and permits	4,229,647	5,024,902	5,760,050	7,097,400	7,533,300	435,900	6
Intergovernmental	3,339,731	14,309,809	19,478,723	12,209,479	393,889	(11,815,590)	-97
Charges for services	3,085,966	3,611,629	539,785	730,604	751,867	21,263	3
Fines and forfeitures	556,795	646,942	543,274	892,950	877,784	(15,166)	-2
Utility tax equivalents	7,845,678	8,092,409	8,335,000	8,375,548	8,625,265	249,717	3
Interest & rental income	365,108	421,391	380,421	522,600	1,136,826	614,226	118
Contributions and donations	87,306	78,673	174,850	128,021	115,425	(12,596)	-10
Other	2,746,410	4,491,779	3,398,966	6,400,456	3,922,890	(2,477,566)	-39
Total Revenues	53,692,167	77,552,185	74,742,019	77,314,191	64,070,660	(13,243,531)	-17
Expenditures							
General government	9,502,083	18,649,397	9,154,581	7,944,496	8,886,797	942,301	12
Public safety	13,231,013	13,759,008	15,547,199	14,933,423	16,767,539	1,834,116	12
Highways and streets	3,702,125	3,362,446	9,229,213	7,663,445	3,972,099	(3,691,346)	-48
Sanitation	2,339,768	2,438,315	-	-	-	-	-
Culture and recreation	6,660,423	7,460,019	8,890,127	8,510,064	9,758,833	1,248,769	15
Economic development	1,723,683	2,506,397	2,217,954	2,997,756	2,867,970	(129,786)	-4
Capital outlay	6,800,296	8,079,636	32,417,378	19,662,554	4,107,261	(15,555,293)	-79
Principal	3,802,138	7,395,380	2,853,676	2,855,198	3,082,498	227,300	8
Interest	2,349,377	2,118,093	1,595,409	1,599,341	1,562,480	(36,861)	-2
Bond issuance cost	12,052	418,667	-	-	-	-	-
Total Expenditures	50,122,958	66,187,358	81,905,537	66,166,277	51,005,477	(15,160,800)	-23
Excess (deficiency) of revenues over expenditures	3,569,209	11,364,827	(7,163,518)	11,147,914	13,065,183	1,917,269	17
Other financing sources (uses)							
Transfers in	11,000,713	50,500,806	24,268,932	22,556,608	34,272,691	11,716,083	52
Transfers out	(11,060,217)	(50,515,682)	(21,092,816)	(20,726,326)	(34,302,691)	(13,576,365)	66
Issuance of refunded debt	-	32,935,000	-	-	-	-	-
Issuance of line of credit	-	3,500,000	-	-	-	-	-
Capital leases	-	129,074	156,212	156,211	-	(156,211)	-100
Bond premium	-	121,354	-	-	-	-	-
Payment to refunded escrow	-	(32,923,291)	-	-	-	-	-
Total other financing sources (uses)	(59,504)	3,747,261	3,332,328	1,986,493	(30,000)	(2,016,493)	-102
Special Items							
NMTC unwind	-	(5,962,989)	-	-	-	-	-
Total Special Items	-	(5,962,989)	-	-	-	-	0
Net change in fund balances	3,509,705	9,149,099	(3,831,190)	13,134,407	13,035,183	(99,224)	-1
Beginning Fund Balance	24,628,791	28,138,496	37,287,595	37,287,595	52,032,364	14,744,769	40
Ending Fund Balance	\$ 28,138,496	\$ 37,287,595	\$ 33,456,405	\$ 50,422,002	\$ 65,067,547	\$ 14,645,545	29%

2023 BUDGETED REVENUES - ALL FUNDS



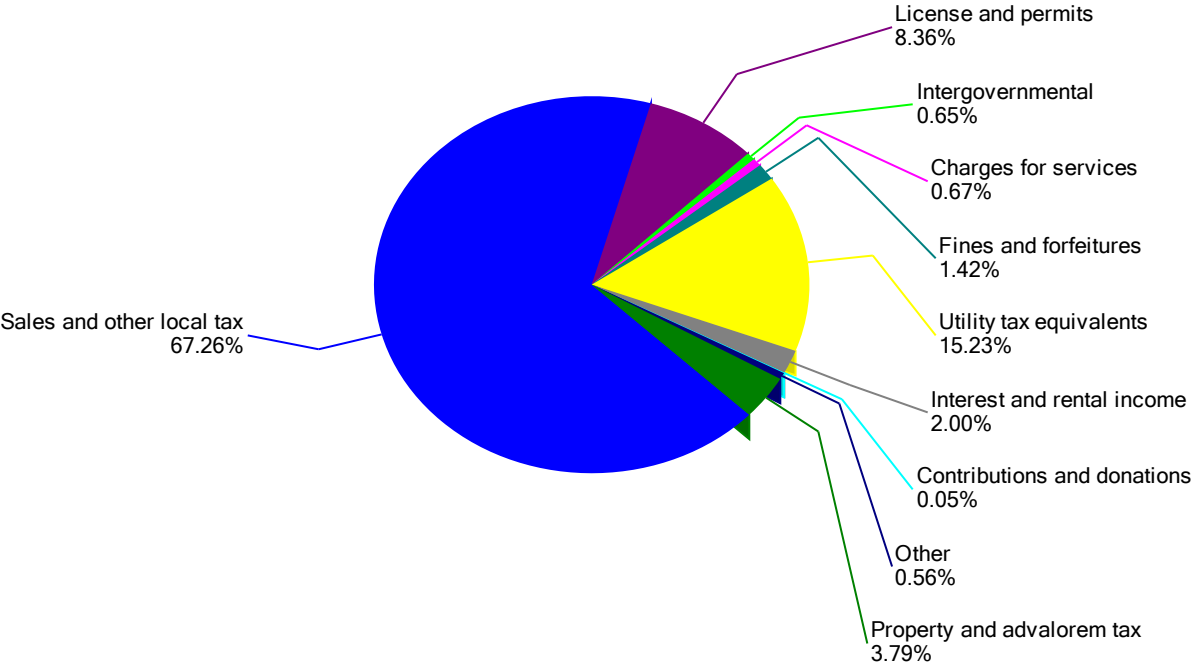
2023 BUDGETED EXPENSES - ALL FUNDS



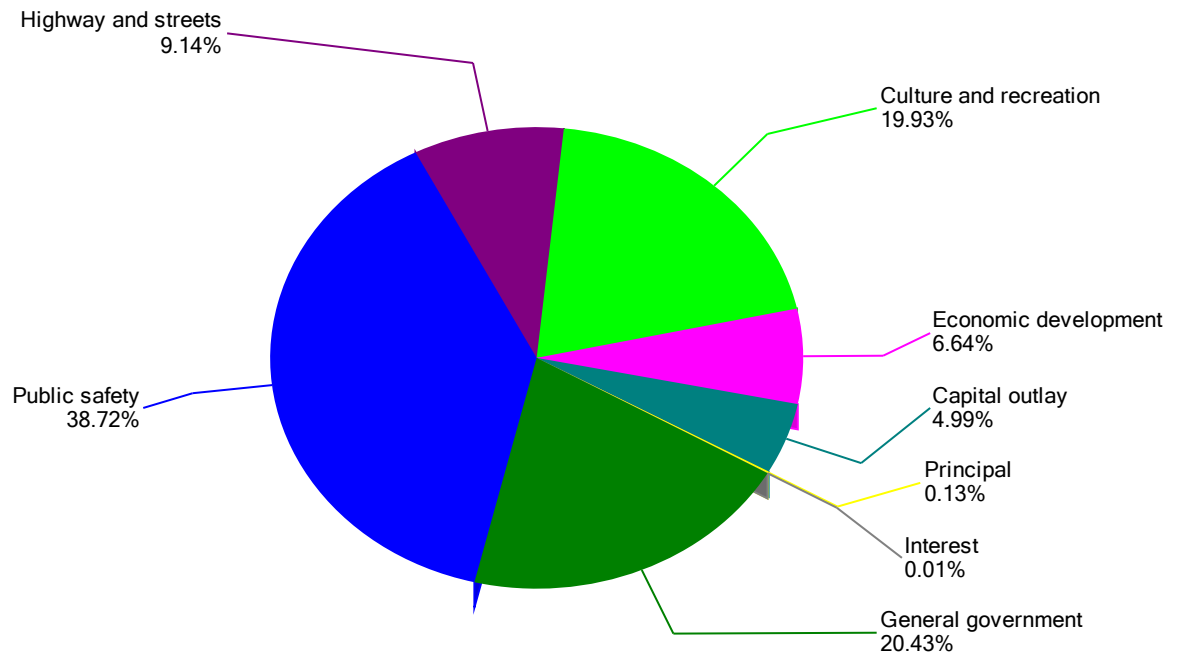
City of Foley
General Fund Financial Statements

	(audited) FY 2020 Actual	(audited) FY 2021 Actual	(amended) FY 2022 Budgeted	FY 2022 Projections	FY 2023 Budgeted	Change From FY 22 to FY 23	% Change From FY 22 to FY 23
Revenues							
Property and advalorem taxes	\$ 1,682,132	\$ 1,932,599	\$ 2,008,000	\$ 2,038,000	\$ 2,146,069	\$ 108,069	5%
Sales and other local taxes	29,383,081	38,514,241	33,717,100	38,454,533	38,090,375	(364,158)	-1
Licenses and permits	4,229,647	4,802,388	4,660,050	5,458,400	4,733,300	(725,100)	-13
Intergovernmental	658,407	11,411,620	3,141,172	5,316,862	369,889	(4,946,973)	-93
Charges for services	2,967,401	3,267,808	282,135	360,557	379,152	18,595	5
Fines and forfeitures	482,871	578,946	479,074	820,650	804,784	(15,866)	-2
Utility tax equivalents	7,845,678	8,092,409	8,335,000	8,375,548	8,625,265	249,717	3
Interest & rental income	278,069	371,787	378,626	519,824	1,133,536	613,712	118
Contributions and donations	29,259	42,023	31,850	42,521	30,425	(12,096)	-28
Other	417,051	1,207,943	441,466	2,860,299	317,840	(2,542,459)	-89
Total Revenues	47,973,596	70,221,764	53,474,473	64,247,194	56,630,635	(7,616,559)	-12
Expenditures							
General government	9,451,011	18,610,655	9,007,915	7,822,493	8,816,597	994,104	13
Public safety	13,212,266	13,741,338	15,486,699	14,922,423	16,715,039	1,792,616	12
Highways and streets	2,700,313	2,900,138	3,398,236	3,277,855	3,947,099	669,244	20
Sanitation	2,339,768	2,438,315	-	-	-	-	-
Culture and recreation	5,879,645	6,498,306	7,834,197	7,389,190	8,604,328	1,215,138	16
Economic development	1,723,683	2,506,397	2,217,954	2,997,756	2,867,970	(129,786)	-4
Capital outlay	2,184,243	2,957,656	5,902,282	5,217,626	2,153,000	(3,064,626)	-59
Principal	206,754	3,507,669	45,436	46,958	54,258	7,300	16
Interest	6,405	68,547	2,893	6,525	5,389	(1,136)	-17
Total Expenditures	37,704,088	53,229,021	43,895,612	41,680,826	43,163,680	1,482,854	4
Excess (deficiency) of revenues over expenditures	10,269,508	16,992,743	9,578,861	22,566,368	13,466,955	(9,099,413)	-40
Other financing sources (uses)							
Transfers in	2,361,736	3,398,460	6,356,611	7,053,251	3,814,060	(3,239,191)	-46
Transfers out	(8,638,977)	(14,288,212)	(17,912,421)	(16,702,182)	(30,458,631)	(13,756,449)	82
Issuance of line of credit	-	3,500,000	-	-	-	-	-
Capital leases	-	-	156,212	156,211	-	(156,211)	-100
Total other financing sources (uses)	(6,277,241)	(7,389,752)	(11,399,598)	(9,492,720)	(26,644,571)	(17,151,851)	181
Net change in fund balances	3,992,267	9,602,991	(1,820,737)	13,073,648	(13,177,616)	(26,251,264)	-201
Beginning Fund Balance	20,116,924	24,109,191	33,712,182	33,712,182	48,285,830	14,573,648	43
Ending Fund Balance	\$ 24,109,191	\$ 33,712,182	\$ 31,891,445	\$ 46,785,830	\$ 35,108,214	\$ (11,677,616)	-25%

2023 Budgeted General Fund Revenues



2023 Budgeted General Fund Expenses



City of Foley
Non-Major Funds
Financial Statement Summaries

City of Foley
Special Revenue Funds
Fire AdValorem Fund

	(audited) FY 2020 Actual	(audited) FY 2021 Actual	(amended) FY 2022 Budgeted	FY 2022 Projection	FY 2023 Budgeted	Change From FY22 To FY23	% Change From FY22 To FY23
Revenues							
Property and advalorem taxes	\$ 197,992	\$ 219,619	\$ 210,000	\$ 220,000	\$ 225,000	\$ 5,000	2%
Interest and rental income	980	1,011	-	-	-	-	0%
Total Revenues	198,972	220,630	210,000	220,000	225,000	5,000	2%
Expenditures							
Public safety	\$ 18,747	\$ 17,670	\$ 60,500	\$ 11,000	\$ 52,500	\$ 41,500	79%
Capital outlay	510,481	-	52,000	60,000	804,261	744,261	93%
Total Expenditures	529,228	17,670	112,500	71,000	856,761	785,761	92%
Excess (deficiency) of revenues over expenditures	(330,256)	202,960	97,500	149,000	(631,761)	(780,761)	124%
Other financing sources (uses)							
Transfers in	\$ -	\$ -	\$ 160,000	\$ 160,000	\$ -	\$ (160,000)	0%
Total Other financing sources (uses)	-	-	160,000	160,000	-	(160,000)	0%
Net change in fund balances	(330,256)	202,960	257,500	309,000	(631,761)	(940,761)	149%
Beginning Fund Balance	794,612	464,356	667,316	667,316	976,316	309,000	32%
Ending Fund Balance	\$ 464,356	\$ 667,316	\$ 924,816	\$ 976,316	\$ 344,555	\$ (631,761)	-183%

Note:

During fiscal year 2023, the City has a budgeted capital purchase of a new custom fire pumper in the Fire AdValorem Fund. This truck was approved by council in fiscal year 2022 and prepayment was submitted to the vendor in exchange for a discount. As of year end, there is a \$592,261 prepaid expense on the balance sheet.

City of Foley
Special Revenue Funds
Library Fund

	(audited) FY 2020 Actual	(audited) FY 2021 Actual	(amended) FY 2022 Budgeted	FY 2022 Projection	FY 2023 Budgeted	Change From FY22 To FY23	% Change From FY22 To FY23
Revenues							
Intergovernmental	\$ 33,022	\$ 39,986	\$ 42,000	\$ 42,000	\$ 24,000	\$ (18,000)	-75%
Charges for services	6,657	12,636	6,175	8,387	8,290	(97)	-1%
Fines and forfeitures	7,842	10,486	7,200	11,000	11,000	-	0%
Interest and rental income	193	122	5	6	5	(1)	-20%
Contributions and donations	16,871	19,400	33,000	27,000	25,000	(2,000)	-8%
Total Revenues	64,585	82,630	88,380	88,393	68,295	(20,098)	-29%
Expenditures							
Culture and recreation	\$ 65,000	\$ 38,940	\$ 109,050	\$ 106,050	\$ 75,100	\$ (30,950)	-41%
Capital outlay	-	20,561	-	-	-	-	0%
Total Expenditures	65,000	59,501	109,050	106,050	75,100	(30,950)	-41%
Excess (deficiency) of revenues over expenditures	(415)	23,129	(20,670)	(17,657)	(6,805)	10,852	-159%
Other financing sources (uses)							
Transfers out	\$ (2,212)	\$ (7,728)	\$ -	\$ (502)	\$ -	\$ 502	0%
Total Other financing sources (uses)	(2,212)	(7,728)	-	(502)	-	502	0%
Net change in fund balances	(2,627)	15,401	(20,670)	(18,159)	(6,805)	11,354	-167%
Beginning Fund Balance	70,418	67,791	83,192	83,192	65,033	(18,159)	-28%
Ending Fund Balance	\$ 67,791	\$ 83,192	\$ 62,522	\$ 65,033	\$ 58,228	\$ (6,805)	-12%

Note:

The library used some excess funds from fiscal year 2021 to increase public relations events in fiscal year 2022 & 2023.

City of Foley
Special Revenue Funds
Recreational Activities Fund

	(audited) FY 2020 Actual	(audited) FY 2021 Actual	(amended) FY 2022 Budgeted	FY 2022 Projection	FY 2023 Budgeted	Change From FY22 To FY23	% Change From FY22 To FY23
Revenues							
Charges for services	\$ 96,863	\$ 292,487	\$ 216,000	\$ 320,135	\$ 322,900	\$ 2,765	1%
Total Revenues	96,863	292,487	216,000	320,135	322,900	2,765	1%
Expenditures							
Culture and recreation	\$ 124,908	\$ 174,224	\$ 188,575	\$ 263,761	\$ 260,525	\$ (3,236)	-1%
Total Expenditures	124,908	174,224	188,575	263,761	260,525	(3,236)	-1%
Excess (deficiency) of revenues over expenditures	(28,045)	118,263	27,425	56,374	62,375	6,001	10%
Other financing sources (uses)							
Transfers in	\$ 6,064	\$ -	\$ -	\$ -	\$ -	-	0%
Transfers out	-	(87,000)	(20,000)	(50,000)	(50,000)	-	0%
Total Other financing sources (uses)	6,064	(87,000)	(20,000)	(50,000)	(50,000)	-	0%
Net change in fund balances	(21,981)	31,263	7,425	6,374	12,375	6,001	48%
Beginning Fund Balance	25,481	3,500	34,763	34,763	41,137	6,374	15%
Ending Fund Balance	\$ 3,500	\$ 34,763	\$ 42,188	\$ 41,137	\$ 53,512	\$ 12,375	23%

Note:

The City is budgeting a conservative transfer back to the General Fund however that amount can be increased if there are more excess funds. These funds are transferred to the General Fund to offset costs such as personnel, utilities and other operating costs of the facilities.

City of Foley
Special Revenue Funds
Gas Tax Fund

	(audited) FY 2020 Actual	(audited) FY 2021 Actual	(amended) FY 2022 Budgeted	FY 2022 Projection	FY 2023 Budgeted	Change From FY22 To FY23	% Change From FY22 To FY23
Revenues							
Sales and other local taxes	\$ 172,321	\$ 208,192	\$ 195,850	\$ 244,600	\$ 251,970	\$ 7,370	3%
Interest and rental income	203	152	200	70	100	30	30%
Total Revenues	172,524	208,344	196,050	244,670	252,070	7,400	3%
Expenditures							
Highways and streets	\$ 27,872	\$ 32,006	\$ 25,000	\$ 25,000	\$ 25,000	-	0%
Total Expenditures	27,872	32,006	25,000	25,000	25,000	-	0%
Excess (deficiency) of revenues over expenditures	144,652	176,338	171,050	219,670	227,070	7,400	3%
Other financing sources (uses)							
Transfers out	\$ (140,000)	\$ (140,000)	\$ (160,000)	\$ (180,000)	\$ (220,000)	\$ (40,000)	18%
Total Other financing sources (uses)	(140,000)	(140,000)	(160,000)	(180,000)	(220,000)	(40,000)	18%
Net change in fund balances	4,652	36,338	11,050	39,670	7,070	(32,600)	-461%
Beginning Fund Balance	71,104	75,756	112,094	112,094	151,764	39,670	26%
Ending Fund Balance	\$ 75,756	\$ 112,094	\$ 123,144	\$ 151,764	\$ 158,834	\$ 7,070	4%

Note:

Gas Tax Revenues are transferred out to offset the cost of eligible projects.

City of Foley
Special Revenue Funds
Court Corrections Fund

	(audited) FY 2020 Actual	(audited) FY 2021 Actual	(amended) FY 2022 Budgeted	FY 2022 Projection	FY 2023 Budgeted	Change From FY22 To FY23	% Change From FY22 To FY23
Revenues							
Fines and forfeitures	\$ 39,649	\$ 34,506	\$ 35,000	\$ 36,800	\$ 37,000	\$ 200	1%
Interest and rental income	177	127	200	-	-	-	0%
Total Revenues	39,826	34,633	35,200	36,800	37,000	200	1%
Expenditures							
General government	\$ 40,044	\$ 30,342	\$ 55,600	\$ 49,600	\$ 59,500	\$ 9,900	17%
Total Expenditures	40,044	30,342	55,600	49,600	59,500	9,900	17%
Excess (deficiency) of revenues over expenditures	(218)	4,291	(20,400)	(12,800)	(22,500)	(9,700)	43%
Net change in fund balances	(218)	4,291	(20,400)	(12,800)	(22,500)	(9,700)	43%
Beginning Fund Balance	74,152	73,934	78,225	78,225	65,425	(12,800)	-20%
Ending Fund Balance	\$ 73,934	\$ 78,225	\$ 57,825	\$ 65,425	\$ 42,925	\$ (22,500)	-52%

Note:

There has been an increase in the cost to operate the court and the city is monitoring this fund closer to determine if support from the General Fund is necessary.

City of Foley
Special Revenue Funds
Jail Corrections Fund

	(audited) FY 2020 Actual	(audited) FY 2021 Actual	(amended) FY 2022 Budgeted	FY 2022 Projection	FY 2023 Budgeted	Change From FY22 To FY23	% Change From FY22 To FY23
Revenues							
Charges for services	\$ 7,194	\$ 14,894	\$ 15,000	\$ 16,000	\$ 17,000	\$ 1,000	6%
Fines and forfeitures	26,433	23,004	22,000	24,500	25,000	500	2%
Interest and rental income	427	295	450	-	-	-	0%
Total Revenues	34,054	38,193	37,450	40,500	42,000	1,500	4%
Expenditures							
Capital outlay	\$ 11,353	\$ 186,023	\$ 141,008	\$ -	\$ -	\$ -	0%
Principal	-	100,469	8,240	8,240	8,240	-	0%
Interest	-	131	-	-	-	-	0%
Total Expenditures	11,353	286,623	149,248	8,240	8,240	-	0%
Excess (deficiency) of revenues over expenditures	22,701	(248,430)	(111,798)	32,260	33,760	1,500	4%
Other financing sources (uses)							
Transfers in	\$ -	\$ -	\$ 51,008	\$ -	\$ -	\$ -	0%
Capital leases	-	129,074	-	-	-	-	0%
Total Other financing sources (uses)	-	129,074	51,008	-	-	-	0%
Net change in fund balances	22,701	(119,356)	(60,790)	32,260	33,760	1,500	4%
Beginning Fund Balance	168,716	191,417	72,061	72,061	104,321	32,260	31%
Ending Fund Balance	\$ 191,417	\$ 72,061	\$ 11,271	\$ 104,321	\$ 138,081	\$ 33,760	24%

Note:

In fiscal year 2022, the Police Department budgeted for the purchase of an upgraded jail control system; however, the upgrade did not occur and the budget did not carryover to fiscal year 2023. The Police Department will be requesting an amendment to the fiscal year 2023 budget for this purchase.

City of Foley
Special Revenue Funds
Foley Sports Tourism – Event Center

	(audited) FY 2020 Actual	(audited) FY 2021 Actual	(amended) FY 2022 Budgeted	FY 2022 Projection	FY 2023 Budgeted	Change From FY22 To FY23	% Change From FY22 To FY23
Revenues							
Charges for services	\$ 5,260	\$ 15,157	\$ 13,450	\$ 16,500	\$ 15,500	\$ (1,000)	-6%
Contributions and donations	10,000	13,875	50,000	38,500	40,000	1,500	4%
Total Revenues	15,260	29,032	63,450	55,000	55,500	500	1%
Expenditures							
Culture and recreation	\$ 291,537	\$ 357,297	\$ 349,054	\$ 360,554	\$ 365,304	\$ 4,750	1%
Total Expenditures	291,537	357,297	349,054	360,554	365,304	4,750	1%
Excess (deficiency) of revenues over expenditures	(276,277)	(328,265)	(285,604)	(305,554)	(309,804)	(4,250)	1%
Other financing sources (uses)							
Transfers in	\$ 276,277	\$ 328,265	\$ 284,730	\$ 305,554	\$ 309,804	\$ 4,250	1%
Total Other financing sources (uses)	276,277	328,265	284,730	305,554	309,804	4,250	1%
Net change in fund balances	-	-	(874)	-	-	-	0%
Beginning Fund Balance	100	100	100	100	100	-	0%
Ending Fund Balance	\$ 100	\$ 100	\$ (774)	\$ 100	\$ 100	\$ -	0%

City of Foley
Special Revenue Funds
Foley Sports Tourism – Multi-Use Fields

	(audited) FY 2020 Actual	(audited) FY 2021 Actual	(amended) FY 2022 Budgeted	FY 2022 Projection	FY 2023 Budgeted	Change From FY22 To FY23	% Change From FY22 To FY23
Revenues							
Charges for services	\$ 2,591	\$ 8,647	\$ 7,025	\$ 9,025	\$ 9,025	\$ -	0%
Contributions and donations	15,000	3,375	40,000	20,000	20,000	-	0%
Total Revenues	17,591	12,022	47,025	29,025	29,025	-	0%
Expenditures							
Culture and recreation	\$ 295,018	\$ 387,120	\$ 405,751	\$ 387,434	\$ 450,276	\$ 62,842	14%
Total Expenditures	295,018	387,120	405,751	387,434	450,276	62,842	14%
Excess (deficiency) of revenues over expenditures	(277,427)	(375,098)	(358,726)	(358,409)	(421,251)	(62,842)	15%
Other financing sources (uses)							
Transfers in	\$ 276,505	\$ 376,400	\$ 360,086	\$ 358,409	\$ 421,251	\$ 62,842	15%
Total Other financing sources (uses)	276,505	376,400	360,086	358,409	421,251	62,842	15%
Net change in fund balances	(922)	1,302	1,360	-	-	-	0%
Beginning Fund Balance	1,022	100	1,402	1,402	1,402	-	0%
Ending Fund Balance	\$ 100	\$ 1,402	\$ 2,762	\$ 1,402	\$ 1,402	\$ -	0%

City of Foley
Special Revenue Funds
Impact Fee Fund

	(audited) FY 2020 Actual	(audited) FY 2021 Actual	(amended) FY 2022 Budgeted	FY 2022 Projection	FY 2023 Budgeted	Change From FY22 To FY23	% Change From FY22 To FY23
Revenues							
Licenses and permits	\$ -	\$ 222,514	\$ 1,100,000	\$ 1,639,000	\$ 2,800,000	\$ 1,161,000	41%
Total Revenues	-	222,514	1,100,000	1,639,000	2,800,000	1,161,000	41%
Expenditures							
Capital outlay	\$ -	\$ -	\$ 1,194,000	\$ 794,000	\$ 1,150,000	\$ 356,000	31%
Total Expenditures	-	-	1,194,000	794,000	1,150,000	356,000	31%
Excess (deficiency) of revenues over expenditures	-	222,514	(94,000)	845,000	1,650,000	805,000	49%
Other financing sources (uses)							
Transfers in	\$ -	\$ 200	\$ -	\$ -	\$ -	\$ -	0%
Total Other financing sources (uses)	-	200	-	-	-	-	0%
Net change in fund balances	-	222,714	(94,000)	845,000	1,650,000	805,000	49%
Beginning Fund Balance	-	-	222,714	222,714	-	(222,714)	0%
Ending Fund Balance	\$ -	\$ 222,714	\$ 128,714	\$ 1,067,714	\$ 1,650,000	\$ 582,286	35%

Note:

Ordinance 21-2015 established impact fees which are charged to new developments and used to fund park, recreation, and transportation infrastructure. These fees are maintained in a separate fund because the use is legally restricted according to the ordinance listed above. If revenues increase more than budgeted, this allows the City to expedite the construction of planned parks and transportation additions.

Public Facilities Cooperative District of the City of Foley
Blended Component Unit
Special Revenue Fund

	(audited) FY 2020 Actual	(audited) FY 2021 Actual	(amended) FY 2022 Budgeted	FY 2022 Projection	FY 2023 Budgeted	Change From FY22 To FY23	% Change From FY22 To FY23
Revenues							
Interest and rental income	\$ 70,834	\$ 47,372	\$ 300	\$ 2,000	\$ 2,500	\$ 500	20%
Other	1,921,291	2,605,270	2,438,000	2,840,250	2,897,060	56,810	2%
Total Revenues	1,992,125	2,652,642	2,438,300	2,842,250	2,899,560	57,310	2%
Expenditures							
General government	\$ 8,353	\$ 8,280	\$ 8,600	\$ 8,545	\$ 8,700	\$ 155	2%
Principal	65,000	65,000	65,000	65,000	65,000	-	0%
Interest	273,928	273,115	272,010	272,010	270,905	(1,105)	0%
Total Expenditures	347,281	346,395	345,610	345,555	344,605	(950)	0%
Excess (deficiency) of revenues over expenditures	1,644,844	2,306,247	2,092,690	2,496,695	2,554,955	58,260	2%
Other financing sources (uses)							
Transfers in	\$ 328,809	\$ 5,907,363	\$ 337,010	\$ 345,555	\$ 344,605	\$ (950)	0%
Transfers out	(1,979,872)	(2,620,147)	(2,590,395)	(3,022,792)	(2,927,060)	95,732	-3%
Total Other financing sources (uses)	(1,651,063)	3,287,216	(2,253,385)	(2,677,237)	(2,582,455)	94,782	-4%
SPECIAL ITEMS							
NMTC unwind	\$ -	\$ (5,962,989)	\$ -	\$ -	\$ -	\$ -	0%
Total SPECIAL ITEMS	-	(5,962,989)	-	-	-	-	0%
Net change in fund balances	(6,219)	(369,526)	(160,695)	(180,542)	(27,500)	153,042	-557%
Beginning Fund Balance	1,585,851	1,579,632	1,210,106	1,210,106	1,029,564	(180,542)	-18%
Ending Fund Balance	\$ 1,579,632	\$ 1,210,106	\$ 1,049,411	\$ 1,029,564	\$ 1,002,064	\$ (27,500)	-3%

Note:

The PFCD Board met on August 11, 2022, and passed Resolution # 22-0005-PFCD adopting the fiscal year 2023 budget.

Public Athletic & Sports Facilities Cooperative District of the City of Foley
Blended Component Unit
Special Revenue Fund

	(audited) FY 2020 Actual	(audited) FY 2021 Actual	(amended) FY 2022 Budgeted	FY 2022 Projection	FY 2023 Budgeted	Change From FY22 To FY23	% Change From FY22 To FY23
Revenues							
Interest and rental income	\$ 1,462	\$ 267	\$ 250	\$ 255	\$ 300	\$ 45	15%
Other	37,613	52,326	45,000	59,400	60,000	600	1%
Total Revenues	39,075	52,593	45,250	59,655	60,300	645	1%
Expenditures							
Culture and recreation	\$ 2,660	\$ 1,564	\$ 1,700	\$ 1,535	\$ 1,700	\$ 165	10%
Interest	496,853	496,853	30,413	30,413	30,413	-	0%
Total Expenditures	499,513	498,417	32,113	31,948	32,113	165	1%
Excess (deficiency) of revenues over expenditures	(460,438)	(445,824)	13,137	27,707	28,187	480	2%
Other financing sources (uses)							
Transfers in	\$ 497,078	\$ 14,016,121	\$ 1,700	\$ 1,535	\$ 32,113	\$ 30,578	95%
Transfers out	-	(52,905)	-	(194,800)	(60,000)	134,800	-225%
Payment to refunded escrow	-	(13,600,584)	-	-	-	-	0%
Total Other financing sources (uses)	497,078	362,632	1,700	(193,265)	(27,887)	165,378	-593%
Net change in fund balances	36,640	(83,192)	14,837	(165,558)	300	165,858	55286%
Beginning Fund Balance	262,584	299,224	216,032	216,032	50,474	(165,558)	-328%
Ending Fund Balance	\$ 299,224	\$ 216,032	\$ 230,869	\$ 50,474	\$ 50,774	\$ 300	1%

Note:

The PCASCD Board met on August 25, 2022, and passed Resolution # 22-0002-PASFCD adopting the fiscal year 2023 budget.

Public Cultural & Entertainment Facilities Cooperative District of the City of Foley
Blended Component Unit
Special Revenue Fund

	(audited) FY 2020 Actual	(audited) FY 2021 Actual	(amended) FY 2022 Budgeted	FY 2022 Projection	FY 2023 Budgeted	Change From FY22 To FY23	% Change From FY22 To FY23
Revenues							
Interest and rental income	\$ 3,407	\$ 99	\$ 100	\$ 250	\$ 250	\$ -	0%
Other	299,106	558,361	410,000	576,000	587,000	11,000	2%
Total Revenues	302,513	558,460	410,100	576,250	587,250	11,000	2%
Expenditures							
Culture and recreation	\$ 1,655	\$ 2,568	\$ 1,800	\$ 1,540	\$ 1,600	\$ 60	4%
Principal	325,000	335,000	350,000	350,000	365,000	15,000	4%
Interest	595,260	400,585	202,260	202,260	188,260	(14,000)	-7%
Total Expenditures	921,915	738,153	554,060	553,800	554,860	1,060	0%
Excess (deficiency) of revenues over expenditures	(619,402)	(179,693)	(143,960)	22,450	32,390	9,940	31%
Other financing sources (uses)							
Transfers in	\$ 916,436	\$ 10,639,249	\$ 554,477	\$ 554,217	\$ 553,506	\$ (711)	0%
Transfers out	(299,106)	(558,361)	(410,000)	(576,000)	(587,000)	(11,000)	2%
Payment to refunded escrow	-	(10,054,705)	-	-	-	-	0%
Total Other financing sources (uses)	617,330	26,183	144,477	(21,783)	(33,494)	(11,711)	35%
Net change in fund balances	(2,072)	(153,510)	517	667	(1,104)	(1,771)	160%
Beginning Fund Balance	386,007	383,935	230,425	230,425	231,092	667	0%
Ending Fund Balance	\$ 383,935	\$ 230,425	\$ 230,942	\$ 231,092	\$ 229,988	\$ (1,104)	0%

Note:

The PCEFCFCD Board met on August 25, 2022, and passed Resolution # 22-0002-PCEFCFCD adopting the fiscal year 2023 budget.

City of Foley
Debt Service Funds
2006-A Series General Obligation Warrant Fund

	(audited) FY 2020 Actual	(audited) FY 2021 Actual	(amended) FY 2022 Budgeted	FY 2022 Projection	FY 2023 Budgeted	Change From FY22 To FY23	% Change From FY22 To FY23
Expenditures							
Principal	\$ 1,000,000	\$ 510,000	\$ -	\$ -	\$ -	-	0%
Interest	36,099	3,302	-	-	-	-	0%
Bond issuance cost	12,052	1,515	-	-	-	-	0%
Total Expenditures	1,048,151	514,817	-	-	-	-	0%
Excess (deficiency) of revenues over expenditures	(1,048,151)	(514,817)	-	-	-	-	0%
Other financing sources (uses)							
Transfers in	\$ 1,048,151	\$ 514,817	\$ -	\$ -	\$ -	-	0%
Total Other financing sources (uses)	1,048,151	514,817	-	-	-	-	0%
Net change in fund balances	-	-	-	-	-	-	0%
Beginning Fund Balance	-	-	-	-	-	-	0%
Ending Fund Balance	\$ -	\$ -	\$ -	\$ -	\$ -	-	0%

Note:

This bond issue matured in fiscal year 2021.

City of Foley
Debt Service Funds
Qualified Energy Conservation Bond of 2013

	(audited) FY 2020 Actual	(audited) FY 2021 Actual	(amended) FY 2022 Budgeted	FY 2022 Projection	FY 2023 Budgeted	Change From FY22 To FY23	% Change From FY22 To FY23
Revenues							
Interest and rental income	\$ 605	\$ 6	\$ 100	\$ 10	\$ 10	-	0%
Other	71,349	67,879	64,500	64,507	60,990	(3,517)	-6%
Total Revenues	71,954	67,885	64,600	64,517	61,000	(3,517)	-6%
Expenditures							
Principal	\$ 105,000	\$ 110,000	\$ 115,000	\$ 115,000	\$ 120,000	\$ 5,000	4%
Interest	93,549	90,593	87,500	87,500	84,268	(3,232)	-4%
Total Expenditures	198,549	200,593	202,500	202,500	204,268	1,768	1%
Excess (deficiency) of revenues over expenditures	(126,595)	(132,708)	(137,900)	(137,983)	(143,268)	(5,285)	4%
Other financing sources (uses)							
Transfers in	\$ 129,906	\$ 134,273	\$ 140,200	\$ 132,170	\$ 168,900	\$ 36,730	22%
Total Other financing sources (uses)	129,906	134,273	140,200	132,170	168,900	36,730	22%
Net change in fund balances	3,311	1,565	2,300	(5,813)	25,632	31,445	123%
Beginning Fund Balance	79,377	82,688	84,253	84,253	78,440	(5,813)	-7%
Ending Fund Balance	\$ 82,688	\$ 84,253	\$ 86,553	\$ 78,440	\$ 104,072	\$ 25,632	25%

City of Foley
Debt Service Funds
Economic Incentives Fund

	(audited) FY 2020 Actual	(audited) FY 2021 Actual	(amended) FY 2022 Budgeted	FY 2022 Projection	FY 2023 Budgeted	Change From FY22 To FY23	% Change From FY22 To FY23
Expenditures							
Principal	\$ 725,384	\$ 153,492	\$ -	\$ -	\$ -	-	0%
Interest	13,392	1,288	-	-	-	-	0%
Total Expenditures	738,776	154,780	-	-	-	-	0%
Excess (deficiency) of revenues over expenditures	(738,776)	(154,780)	-	-	-	-	0%
Other financing sources (uses)							
Transfers in	\$ 738,776	\$ 154,780	\$ -	\$ -	\$ -	-	0%
Transfers out	-	(100)	-	-	-	-	0%
Total Other financing sources (uses)	738,776	154,680	-	-	-	-	0%
Net change in fund balances	-	(100)	-	-	-	-	0%
Beginning Fund Balance	100	100	-	-	-	-	0%
Ending Fund Balance	\$ 100	\$ -	\$ -	\$ -	\$ -	-	0%

Notes:

Both of these notes were paid off in fiscal year 2021.

City of Foley
Debt Service Funds
2014 Series General Obligation Warrant Fund

	(audited) FY 2020 Actual	(audited) FY 2021 Actual	(amended) FY 2022 Budgeted	FY 2022 Projection	FY 2023 Budgeted	Change From FY22 To FY23	% Change From FY22 To FY23
Revenues							
Interest and rental income	\$ 6,180	\$ 63	\$ 100	\$ 45	\$ 20	\$ (25)	-125%
Total Revenues	6,180	63	100	45	20	(25)	-125%
Expenditures							
Principal	\$ 1,000,000	\$ 1,050,000	\$ 490,000	\$ 490,000	\$ 535,000	\$ 45,000	8%
Interest	496,929	446,929	77,000	77,000	52,500	(24,500)	-47%
Total Expenditures	1,496,929	1,496,929	567,000	567,000	587,500	20,500	3%
Excess (deficiency) of revenues over expenditures	(1,490,749)	(1,496,866)	(566,900)	(566,955)	(587,480)	(20,525)	3%
Other financing sources (uses)							
Transfers in	\$ 1,487,177	\$ 10,442,749	\$ 624,450	\$ 624,450	\$ 566,063	\$ (58,387)	-10%
Transfers out	-	(38,916)	-	-	-	-	0%
Payment to refunded escrow	-	(9,268,002)	-	-	-	-	0%
Total Other financing sources (uses)	1,487,177	1,135,831	624,450	624,450	566,063	(58,387)	-10%
Net change in fund balances	(3,572)	(361,035)	57,550	57,495	(21,417)	(78,912)	368%
Beginning Fund Balance	502,653	499,081	138,046	138,046	195,541	57,495	29%
Ending Fund Balance	\$ 499,081	\$ 138,046	\$ 195,596	\$ 195,541	\$ 174,124	\$ (21,417)	-12%

Note:

The City makes monthly payments to Regions Trust for the bi-annual debt services. Since the annual debt services obligation decrease each year, the amount paid Regions and held in the trust is lower and the annual amount carrying in the fund balance decreases each year.

City of Foley
Debt Service Funds
2015 Series General Obligation Warrant Fund

	(audited) FY 2020 Actual	(audited) FY 2021 Actual	(amended) FY 2022 Budgeted	FY 2022 Projection	FY 2023 Budgeted	Change From FY22 To FY23	% Change From FY22 To FY23
Revenues							
Interest and rental income	\$ 2,195	\$ 21	\$ 40	\$ 60	\$ 25	\$ (35)	-140%
Total Revenues	2,195	21	40	60	25	(35)	-140%
Expenditures							
Principal	\$ 340,000	\$ 355,000	\$ 375,000	\$ 375,000	\$ 390,000	\$ 15,000	4%
Interest	112,000	95,000	77,250	77,250	58,500	(18,750)	-32%
Total Expenditures	452,000	450,000	452,250	452,250	448,500	(3,750)	-1%
Excess (deficiency) of revenues over expenditures	(449,805)	(449,979)	(452,210)	(452,190)	(448,475)	3,715	-1%
Other financing sources (uses)							
Transfers in	\$ 447,753	\$ 450,828	\$ 450,688	\$ 450,688	\$ 448,708	\$ (1,980)	0%
Total Other financing sources (uses)	447,753	450,828	450,688	450,688	448,708	(1,980)	0%
Net change in fund balances	(2,052)	849	(1,522)	(1,502)	233	1,735	745%
Beginning Fund Balance	189,647	187,595	188,444	188,444	186,942	(1,502)	-1%
Ending Fund Balance	\$ 187,595	\$ 188,444	\$ 186,922	\$ 186,942	\$ 187,175	\$ 233	0%

City of Foley
Debt Service Funds
2019 Series General Obligation Warrant Fund

	(audited) FY 2020 Actual	(audited) FY 2021 Actual	(amended) FY 2022 Budgeted	FY 2022 Projection	FY 2023 Budgeted	Change From FY22 To FY23	% Change From FY22 To FY23
Revenues							
Interest and rental income	\$ 326	\$ 65	\$ 50	\$ 50	\$ 50	\$ -	0%
Total Revenues	326	65	50	50	50	-	0%
Expenditures							
Principal	\$ -	\$ 1,095,000	\$ 1,150,000	\$ 1,150,000	\$ 1,210,000	\$ 60,000	5%
Interest	224,962	241,750	187,000	187,000	129,500	(57,500)	-44%
Total Expenditures	224,962	1,336,750	1,337,000	1,337,000	1,339,500	2,500	0%
Excess (deficiency) of revenues over expenditures	(224,636)	(1,336,685)	(1,336,950)	(1,336,950)	(1,339,450)	(2,500)	0%
Other financing sources (uses)							
Transfers in	\$ 328,930	\$ 1,336,715	\$ 1,337,208	\$ 1,337,000	\$ 1,339,500	\$ 2,500	0%
Total Other financing sources (uses)	328,930	1,336,715	1,337,208	1,337,000	1,339,500	2,500	0%
Net change in fund balances	104,294	30	258	50	50	-	0%
Beginning Fund Balance	7,103	111,397	111,427	111,427	111,477	50	0%
Ending Fund Balance	\$ 111,397	\$ 111,427	\$ 111,685	\$ 111,477	\$ 111,527	\$ 50	0%

City of Foley
Debt Service Funds
2021 Series General Obligation Warrant Fund

	(audited) FY 2020 Actual	(audited) FY 2021 Actual	(amended) FY 2022 Budgeted	FY 2022 Projection	FY 2023 Budgeted	Change From FY22 To FY23	% Change From FY22 To FY23
Revenues							
Interest and rental income	\$ -	\$ 4	\$ -	\$ 30	\$ 30	\$ -	0%
Total Revenues	-	4	-	30	30	-	0%
Expenditures							
Principal	\$ -	\$ -	\$ 255,000	\$ 255,000	\$ 335,000	\$ 80,000	24%
Interest	-	-	659,083	659,383	742,745	83,362	11%
Bond issuance cost	-	417,152	-	-	-	-	0%
Total Expenditures	-	417,152	914,083	914,383	1,077,745	163,362	15%
Excess (deficiency) of revenues over expenditures	-	(417,148)	(914,083)	(914,353)	(1,077,715)	(163,362)	15%
Other financing sources (uses)							
Transfers in	\$ -	\$ 385,947	\$ 1,069,018	\$ 1,069,019	\$ 1,077,721	\$ 8,702	1%
Transfers out	-	(32,722,313)	-	-	-	-	0%
Issuance of refunded debt	-	32,935,000	-	-	-	-	0%
Bond premium	-	121,354	-	-	-	-	0%
Payment to refunded escrow	-	-	-	-	-	-	0%
Total Other financing sources (uses)	-	719,988	1,069,018	1,069,019	1,077,721	8,702	1%
Net change in fund balances	-	302,840	154,935	154,666	6	(154,660)	-2577667%
Beginning Fund Balance	-	-	302,840	302,840	457,506	154,666	34%
Ending Fund Balance	\$ -	\$ 302,840	\$ 457,775	\$ 457,506	\$ 457,512	\$ 6	0%

City of Foley
Debt Service Funds
Sanitation Fund

	(audited) FY 2020 Actual	(audited) FY 2021 Actual	(current) FY 2022 Budgeted	FY 2022 Projections	FY 2023 Budgeted	Change From FY22 to FY23	% Change From FY22 to FY23
Operating revenues							
Charges for service	\$ -	\$ -	\$ 3,584,000	\$ 3,629,000	\$ 3,743,000	\$ 114,000	3%
Total operating revenues	-	-	3,584,000	3,629,000	3,743,000	114,000	3%
Operating expenses							
Personnel	-	-	1,256,545	1,018,638	1,399,909	381,271	37%
Gas & oil	-	-	122,000	141,000	165,500	24,500	17%
Insurance	-	-	36,800	30,284	38,394	8,110	27%
Utilities	-	-	9,300	9,300	12,400	3,100	33%
Maintenance	-	-	117,000	117,000	180,000	63,000	54%
Landfill charges and waste remov	-	-	1,007,000	1,093,400	664,038	(429,362)	-39%
Small tools and supplies	-	-	933,000	910,000	153,500	(756,500)	-83%
Miscellaneous	-	-	900	2,250	900	(1,350)	-60%
Depreciation	-	-	352,452	294,264	424,440	130,176	44%
Total Operating expenses	-	-	3,834,997	3,616,136	3,039,081	(577,055)	-16%
Operating income (loss)	-	-	(250,997)	12,864	703,919	691,055	5372%
Transfers in	-	-	-	198,660	-	(198,660)	100%
Transfers out	-	-	(147,109)	-	-	-	0%
Total transfers, net	-	-	(147,109)	198,660	-	(198,660)	100%
Changes in net position	-	-	(398,106)	211,524	703,919	492,395	233%
Net position, beginning of year	-	-	-	-	211,524	211,524	100%
Net position, end of year	\$ -	\$ -	\$ (398,106)	\$ 211,524	\$ 915,443	\$ 703,919	233%

Departmental Descriptions
with Financial Summary
and Personnel Information

General Government Department

The General Government Department is made up of 4 divisions; Administration, Finance, Human Resources and Revenue. Each division serves both the employees and the citizens of the City of Foley.

Administration Division

Mission Statement: To serve the City of Foley by providing exceptional customer service, in a timely manner, to the general public, elected officials, city staff, other governmental agencies and community partners, and to preserve the accuracy, integrity, and public accessibility to the City's official records.

Function: The City Clerk is the custodian of public records for the City of Foley, which includes all minutes, resolutions, ordinances, contracts and codes. The City Clerk is required to attend all City Council Meetings The City Clerk's office is responsible for preparing the City Council Meeting Agendas and Minutes of the City Council Meetings as well as the City Council Work Session Minutes. The City Clerk is the City's Chief Election Official and is responsible for the administration of Municipal Elections.

Performance Goals	2020 Actuals	2021 Actuals	2022 Esitmates	2023 Projected
City Council Meetings Agendas Available by Deadline	100%	100%	100%	100%
Ordinances Processed	25	39	60	63
Resolutions Processed	392	475	460	465

Selected Objectives

- Design and maintain responsive systems and processes that inform the public of the City Council's legislative actions.
- Take all steps necessary to ensure transparency in the official roles of the office.
- Preserve and manage the City's official records for efficient access and retrieval.
- Conduct elections and council and commission appointments with integrity and with broad community outreach.
- Provide support services to the City Council and staff to assist them in providing excellent service to the community.
- To become known for the exceptional service we bring to the citizens, the City Council our colleges and to our profession.

Financial Services Division

Mission Statement: The Finance Division safeguards and protects city assets, provides effective support to city departments, and records and reports accurate and timely financial information to the administrator, directors, elected officials and citizens of the City.

Function: The division continuously reviews internal controls in order to improve operations and compliance with laws, guidelines, and best practices pertaining to financial operations. Major functions of the division include: accounting, auditing, asset management, investments, debt management and issuance, grant accounting and administration, risk management, budget administration, accounts payable, purchasing and bids, contract management, project management and municipal airport operation oversight.

Performance Goals	2020	2021	2022	2023
Prepare an annual budget report in accordance with the Distinguished Budget Presentation Awards Program administered by the Government Finance Officer Association (GFOA).	Submitted and Received	Submitted and Received	Goal	Goal
Prepare an annual comprehensive financial report (ACFR) in accordance with the Certificate of Achievement of Excellence in Financial Reporting Program administered by the GFOA.	Submitted and Received	Submitted	Goal	Goal
Prepare a Popular Annual Financial Report in accordance with the GFOA's awards program standards.	Submitted and Received	Submitted	Goal	Goal
Maintain or improve the City's current bond rating AA- (S&P) / Aa3 (Moody's)	Maintain	Maintain	Maintain	Maintain

Selected Objectives

- Produce financial and budgetary information and administer management practices that earn the City recognition and maintain or improve credit quality.
- Continuously review and update departmental policies and procedures in order to maintain compliance with laws and regulations as well as current and best practices.
- Develop and maintain a comprehensive set of city-wide internal controls.
- Provide superior support to the City's management team and their staff through the timely submission of information and effective process training.
- To assess various City operations to determine areas susceptible to losses.
- To accurately process large volumes of information within established timelines.
- To provide timely monthly financial reports to city officials and management.

Performance Measures Obtained

- Received eighth consecutive ACFR Program award from GFOA.
- Received third consecutive Distinguished Budget Award from GFOA.
- Received second consecutive Popular Annual Financial Award from GFOA.

Human Resources Division

Mission Statement: The Human Resources Division is dedicated to providing services that support and advance the success of the City of Foley through our most valuable resource: our PEOPLE. We are focused on delivering quality customer service in all personnel operations with integrity, responsiveness and sensitivity to all employees.

Function: The major tasks and responsibilities performed by the Human Resources Division of the General Government Department include the following core functions: employee compensation, benefits administration, recruitment and retention, safety and risk management, employee wellness, performance management, job analysis and classification, employee satisfaction and motivation, training and development, personnel policy formulation, interpretation and compliance of local, state, and federal employment law, as well as performing a number of other human resources related functions. The Human Resources Division works with all City departments and management in the development and implementation of a quality personnel system of policies and procedures in order to maintain a fair, equitable and positive work environment for our employees.

Performance Goals

- Value, encourage, and support a diverse workforce.
- Continually improve HR's involvement in individual and organizational effectiveness.
- Anticipate and meet the changing needs of the workforce /family.
- Champion career and professional growth.
- Enhance services through technology.
- Continually improve health and wellness opportunities for employees.
- Reduce workers compensation cost and injuries through safety protocols and Triage Nurse Program

Selected Objectives

- Recruit and retain diverse workforce.
- Continue to develop new and improved health and wellness programs and increase employee participation.
- Continue to automate and move to paperless processes in payroll and benefit services.
- Update Personnel System Policy (PSP) and other personnel related policies and procedures.
- Train all employees in substance abuse and harassment.
- Provide accurate, timely, and effective payroll and benefits administration to all city employees.

Performance Goals	2020 Actual	2021 Actual	2022 Budget	2023 Target
Permanent employee retention rate	82%	83%	83%	90%
Employee compliance in Wellness Incentivized Program	94%	98%	98%	98%
Employee participation in Foley Wellness Program	5%	51%	75%	80%
Workers Compensation claims prevented utilizing Triage Nurse Program	10	17	25	28

Revenue Division

Mission Statement: The Revenue Division serves the business community and taxpayers of the City by providing excellent customer service with professionalism. We strive to be consistent, fair and equitable while administering local revenue related Ordinances. Our priority is to grow in efficiency as the City grows economically.

Function: The Revenue Division is responsible for providing accurate, efficient and responsive services to the business community, taxpayers and municipal officials. A large portion of duties involve auditing accounts, payment processing, recording interdepartmental transactions, business licensing, invoicing commercial sanitation, collection of special fees, local tax and franchise agreements. It is imperative for this division to administer the City's Ordinances in a fair and equitable manner, being both consistent and efficient while maximizing revenues through the use of internal audits. While overseeing and administering fees and local tax, we also conduct revenue analysis to ensure revenues will meet and/or exceed budget for given periods and provide information to the general public without compromising business owner privacy and confidentiality laws.

<i>Performance Goals</i>	Actual 2019	Actual 2020	Actual 2021	Actual 2022	Projected 2023
Certification of Employees:					
AMRO (Alabama Municipal Revenue Officer)	2	2	2	2	3
GTA (Governmental Tax Analyst)	0	1	1	1	1
Education Speaking Engagements	0	1	2	3	4
Business Licenses Issued	3,414	3,517	3,740	3,842	3,900
Sanitation Payments Online	0	0	24	214	372
Business Licenses Issued Online	0	0	0	0	1,237
Audits Conducted	0	0	0	25	150
Customer Records Digitized	0	999	4,721	2,538	3,000

Selected Objectives:

- Educate personnel, citizens, businesses and other government entities about laws and requirements for businesses.
- Continue to audit accounts to ensure accurate returns and payments.
- Encourage businesses to use online applications for convenience of the customers.
- Maintain digital records.
- Create/implement Standard Operating Procedures and Policies Manual for the Revenue Department.

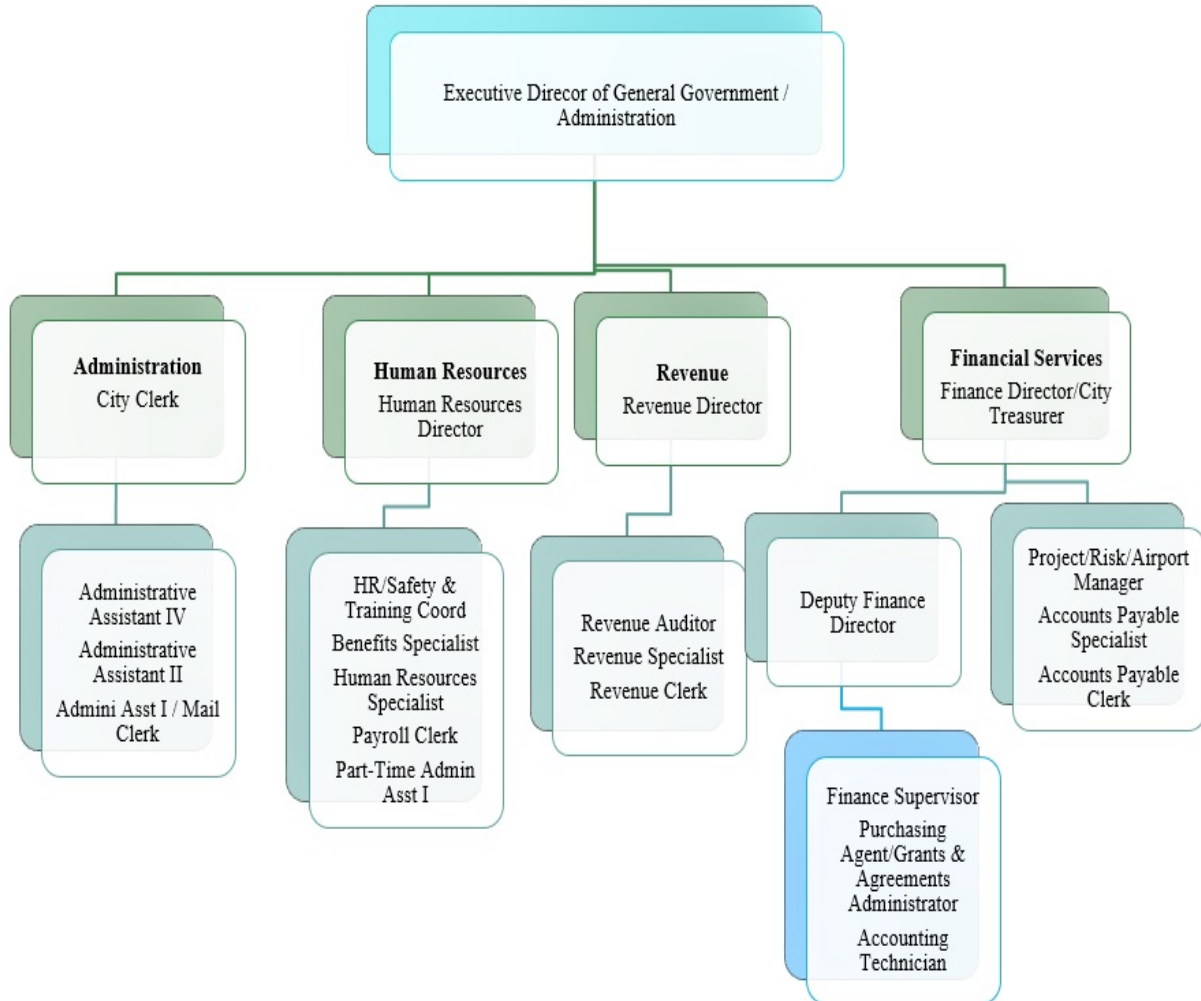
Performance Measures Obtained:

- Survey conducted reveals 93 percent of customers rate the Revenue Department as providing average, above average and excellent customer service. Of the percentage, 43% found customer service to be excellent.
- Implemented software to allow customers to pay invoices for Commercial Sanitation online.
- Purchased software which will allow businesses to apply for business licenses and renew licenses online.
- Conducted field and desk audits of business licenses, project user fees and various tax accounts.
- All customer records have been successfully digitized within the past year. We now maintain this system monthly.

Financial Summary

	2020	2021	2022	2022	2023	% Change
Expenditures	Actual	Actual	Budget	Projected	Budget	2022 to 2023
Personnel	\$ 1,528,120	\$ 1,678,306	\$ 1,726,220	\$ 1,690,065	\$ 1,865,628	10.39%
Capital	14,241	-	174,771	174,714	-	-100%
Operational	1,716,906	1,641,851	1,880,335	1,748,444	2,152,643	45.88%
Debt Service	7,669	3,576,216	10,233	10,233	10,759	5.14%
Total	\$ 3,266,936	\$ 6,896,373	\$ 3,791,559	\$ 3,623,456	\$ 4,029,030	11.19%

General Government Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	DIVISION	# of Slots
60	\$ 31,043	\$ 38,803	\$ 46,564	1010121	Part-Time Administrative Assistant I	Human Resources	1
60	\$ 31,043	\$ 38,803	\$ 46,564	1010129	Administrative Assistant I / Mail Clerk	Administration	1
70	\$ 32,594	\$ 40,743	\$ 48,891	1010103	Administrative Assistant II	Administration	1
80	\$ 34,224	\$ 42,781	\$ 51,336	1010104	Payroll Clerk	Human Resources	1
90	\$ 35,935	\$ 44,919	\$ 53,903	1010106	Accounts Payable Clerk	Financial Services	1
90	\$ 35,935	\$ 44,919	\$ 53,903	1010107	Revenue Clerk	Revenue	1
100	\$ 37,732	\$ 47,165	\$ 56,598	1010124	Administrative Assistant IV	Human Resources	1
110	\$ 39,619	\$ 49,524	\$ 59,429	1010133	Accounting Technician	Financial Services	1
110	\$ 39,619	\$ 49,524	\$ 59,429	1010134	Accounts Payable Specialist	Financial Services	1
130	\$ 43,680	\$ 54,600	\$ 65,520	1010123	Human Resources Specialist	Human Resources	1
130	\$ 43,680	\$ 54,600	\$ 65,520	1010125	Benefits Specialist	Human Resources	1
130	\$ 43,680	\$ 54,600	\$ 65,520	1010128	Revenue Specialist	Revenue	1
150	\$ 48,156	\$ 60,196	\$ 72,236	1010136	Purchasing Agent/Grants & Agreements Administrator	Financial Services	1
150	\$ 48,156	\$ 60,196	\$ 72,236	1010131	Human Resources/Safety & Training Coordinator	Human Resources	1
150	\$ 48,156	\$ 60,196	\$ 72,236	1010135	Revenue Auditor	Revenue	1
190	\$ 58,535	\$ 73,168	\$ 87,802	Pending	Finance Supervisor	Financial Services	1
200	\$ 61,461	\$ 76,827	\$ 92,193	1010115	City Clerk	Administration	1
220	\$ 67,761	\$ 84,702	\$ 101,642	1010132	Deputy Finance Director	Financial Services	1
220	\$ 67,761	\$ 84,702	\$ 101,642	1010136	Revenue Director	Revenue	1
240	\$ 74,707	\$ 93,384	\$ 112,060	1010135	Project/Risk/Airport Manager	Financial Services	1
260	\$ 82,364	\$ 102,956	\$ 123,547	1010130	Human Resources Director	Human Resources	1
270	\$ 86,483	\$ 108,104	\$ 129,724	1010117	Finance Director/City Treasurer	Financial Services	1
330	\$ 115,895	\$ 144,869	\$ 173,843	1010119	Executive Director of General Government/Administration	Administration	1

Municipal Complex Department

Mission Statement: The mission of The Municipal Complex Department is to provide exceptional customer service in all areas of our work. We are committed to providing safe, clean, and well-functioning facilities for City personnel and our community. We strive to keep all city facilities at full-strength by ensuring that all are in top working condition. As our services are viewed, so are we.

Function: The Municipal Complex Department is responsible for building maintenance, custodial care, and Civic Center events. Our building maintenance team (4) provides a wide variety of services that includes plumbing, electrical, carpentry and HVAC. The team is responsible for more than 70 facilities and structures. Our Custodial Team provides cleaning services to 9 City facilities (69,600 sq ft) which include public facilities such as our Library, Civic Center, and Senior Center as well as office buildings. The Events Coordinator collaborates with potential customers and provides customer service to all Civic Center patrons and to all events that are held.

Performance Goals: Our department goal is much like our mission statement. We are a customer oriented division and we are committed to providing safe, clean, well-functioning facilities to all employees, guests and community visitors. We take pride in preventative maintenance procedures to help prolong the useful life of major building components. We are dedicated to protect our City resources and be fiscally responsible. We encourage teamwork and pride ourselves on exceeding customers' expectation.

Upcoming Goals

- Continue to stream line all cleaning supplies/products to ensure that they are ecofriendly as well as cost effective.
- Added training classes for all employees
- Ensure that all SOP's are updated and that we have one for all positions.
- Coordinates biannual "community shred event" with over 10k lbs shredded per year.
- Maintains an annual facilities maintenance evaluation to help directors prepare for upcoming repairs
- Ensured that our HVAC Technician is up-to-date on all certifications
- Establish a work order system for Building Maintenance Request

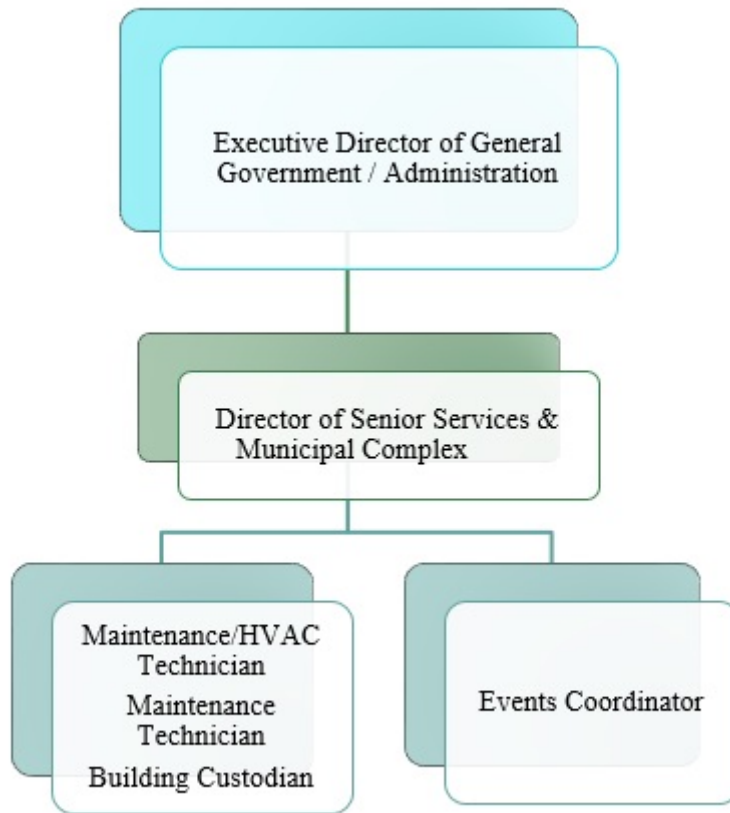
Achievements

- Installed automatic entrance doors at our local Post Office

Financial Summary

	2020	2021	2022	2022	2023	% Change
Expenditures	Actual	Actual	Budget	Projected	Budget	2022 to 2023
Personnel	\$ 369,917	\$ 365,485	\$ 397,780	\$ 382,262	\$ 378,445	-1%
Capital	-	-	37,080	35,315	10,000	-71.68%
Operational	108,665	119,700	136,943	137,026	145,438	6.14%
Total	\$ 478,582	\$ 485,185	\$ 571,803	\$ 554,603	\$ 533,883	-3.74%

Municipal Complex Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
20	\$ 25,539	\$ 31,924	\$ 38,308	1020101	Building Custodian	2
70	\$ 32,594	\$ 40,743	\$ 48,891	1020103	Events Coordinator	1
90	\$ 35,935	\$ 44,919	\$ 53,903	1020106	Maintenance Technician	3
120	\$ 41,600	\$ 52,000	\$ 62,400	1020107	Maintenance/HVAC Technician	1
220	\$ 65,470	\$ 81,838	\$ 98,205	5070103	Director of Senior Services & Municipal Complex	*

*This payroll cost is budgeted under the Senior Center Department.

Municipal Court

Mission Statement: The mission of the Foley Municipal Court is to ensure compliance with all state laws and city ordinances while providing quality services, thereby earning and maintaining the public's respect and confidence.

Municipal Court Functions:

Municipal Court Judge: The Municipal Court Judge presides over the Municipal Court Clerk and Magistrates, and hears any cases brought before the Foley Municipal Court. The position of Municipal Court Judge is created by the Code of Alabama and directed by the Supreme Court and the Administrative Office of Courts. The Judge must be an attorney and is appointed and approved by the Mayor and City Council.

Municipal Court Clerk: The Municipal Court Clerk is responsible for the administration of the Municipal Court and its records, finances and employees, and ensures compliance with all city ordinances and state and municipal laws. Also, as a magistrate, accepts fine payments, issues warrants, has probable cause hearings, and does bond hearings with incarcerated defendants.

Municipal Court Magistrate: The Municipal Court Magistrate accepts payments of fines, guilty pleas, holds probable cause hearings, and issues warrants. The Magistrate holds bond hearings with incarcerated defendants, as well as manages the clerical duties of the case files of the Court.

Goals:

Goals are established by the Municipal Judge, command staff, and all employees within the Foley Municipal Court. The following are general goals established throughout the court.

1. Fairly and impartially adjudicate traffic and misdemeanor cases.
2. Effectively maintain information and records.
3. Assist citizens in the resolution of cases.
4. Improve caseload management.
5. Reduce inmate population.
6. Reduce outstanding warrants.
7. Reduce size of docket.
8. Effective probation monitoring and supervision.
9. Consistent compliance with judicial orders.
10. Reduce the incidence and impact of crime in our community.

Key Measures:

Cases Filed	2018	2019	2020	2021	2022	Projected 2023
DUI	152	158	190	217	180	190
Other Traffic	4,258	4,506	2,216	2,076	2,700	2,900
Non-Traffic	2,066	2,007	1,642	1,383	1,200	1,400
Total	6,476	6,671	4,048	3,676	4,080	4,490

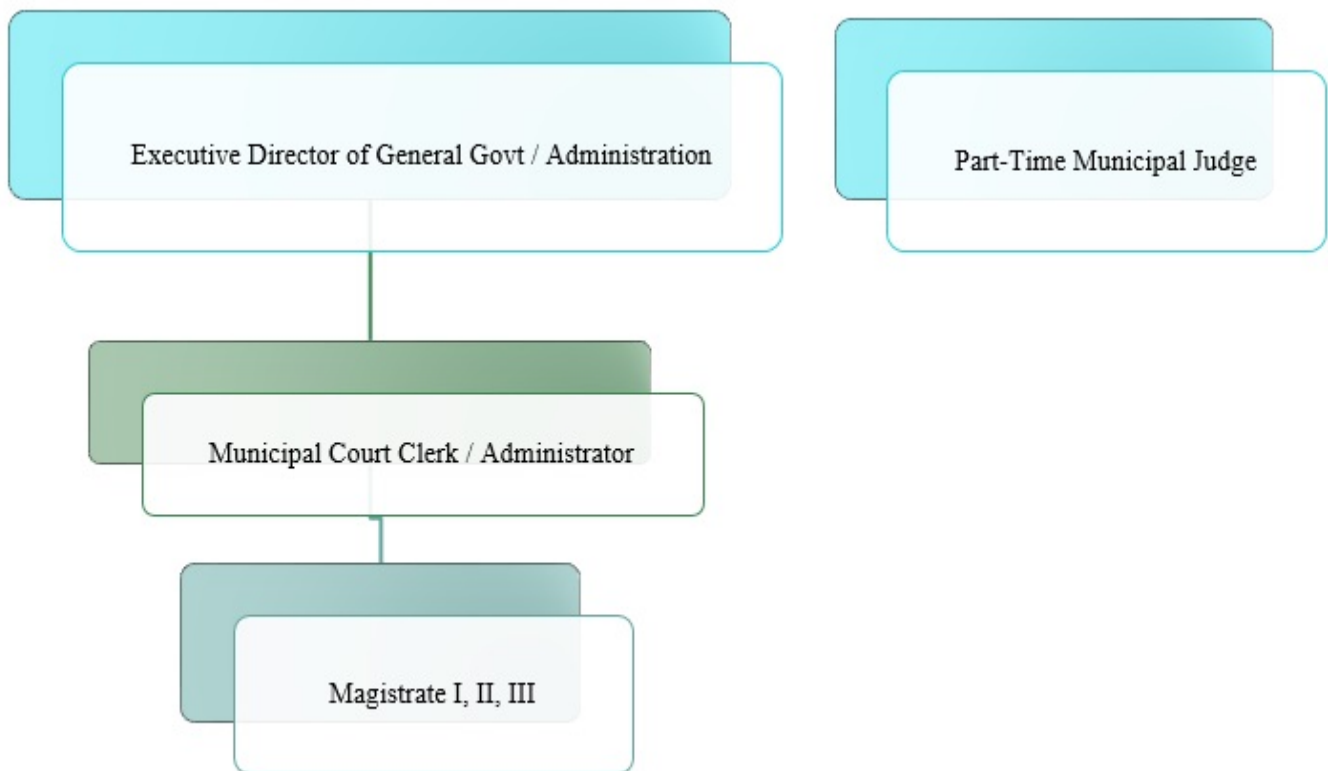
	2018	2019	2020	2021	2022	Projected 2023
Revenues	\$ 585,936	\$ 616,071	\$ 556,384	\$ 643,824	\$ 668,815	\$ 682,000
Disbursements	531,408	559,431	463,816	459,673	488,400	498,000
Total	\$ 1,117,344	\$ 1,175,502	\$ 1,020,200	\$ 1,103,497	\$ 1,157,215	\$ 1,180,000

Major Accomplishments: Reduced the outstanding warrants by sending notification to defendants and purging warrants 10 years old and older. Decreased the size of dockets by using credit card payments and online payments. Allowed defendants to plead to contempt of court and pay a contempt fee in lieu of being arrested, minimizing court dockets.

Financial Summary

Expenditures	2020 Actual	2021 Actual	2022 Budget	2022 Projected	2023 Budget	% Change 2022 to 2023
Personnel	\$ 398,949	\$ 402,085	\$ 429,424	\$ 422,816	\$ 439,415	3.93%
Operational	2,689	2,470	2,850	2,780	2,920	5.04%
Total	\$ 401,638	\$ 404,555	\$ 432,274	\$ 425,596	\$ 442,335	3.93%

Municipal Court Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
90	\$ 35,935	\$ 44,919	\$ 53,903	1030101	Magistrate I	1
110	\$ 39,619	\$ 49,524	\$ 59,429	1030102	Magistrate II	3
110	\$ 39,619	\$ 49,524	\$ 59,429	1030105	Part-Time Municipal Judge	1
130	\$ 43,680	\$ 54,600	\$ 65,520	1030103	Magistrate III	1
190	\$ 58,535	\$ 73,168	\$ 87,802	1030104	Municipal Court Clerk/Administrator	1

Office of Information Technology & Geographic Information Systems

Mission Statement: To provide outstanding technology support services while practicing excellent stewardship of our information resources, ensuring that our government is properly equipped to serve our citizens and community.

Function: The IT/GIS Department provides technical support for all City operations and is responsible for the technical analysis, design, procurement, implementation, operation, planning, and support of computing infrastructure, applications, data, and services. Our intent is to align our goals and objectives with the priorities of the City and provide strategic IT vision and enterprising solutions for all departments so they may be able to meet their goals, deliver results, and enhance services to the citizens of Foley.

Performance Goals

- To maintain reasonable response times to help desk tickets and continue to provide high quality support as the City grows its workforce, without increasing the size of the IT Department staff.
- To reduce or minimize spending and maximize return on investment wherever feasible and reasonable.
- To ensure regulatory compliance of our infrastructure, applications, and data.

Selected Objectives

- Upgrade and update the City's server and network infrastructure.
- Identify and act upon opportunities to either reduce spending or find methods to enhance performance without an expenditure increase.
- Assess our cybersecurity vulnerabilities and audit our compliance with established regulations, remediating where necessary.

Performance Measures

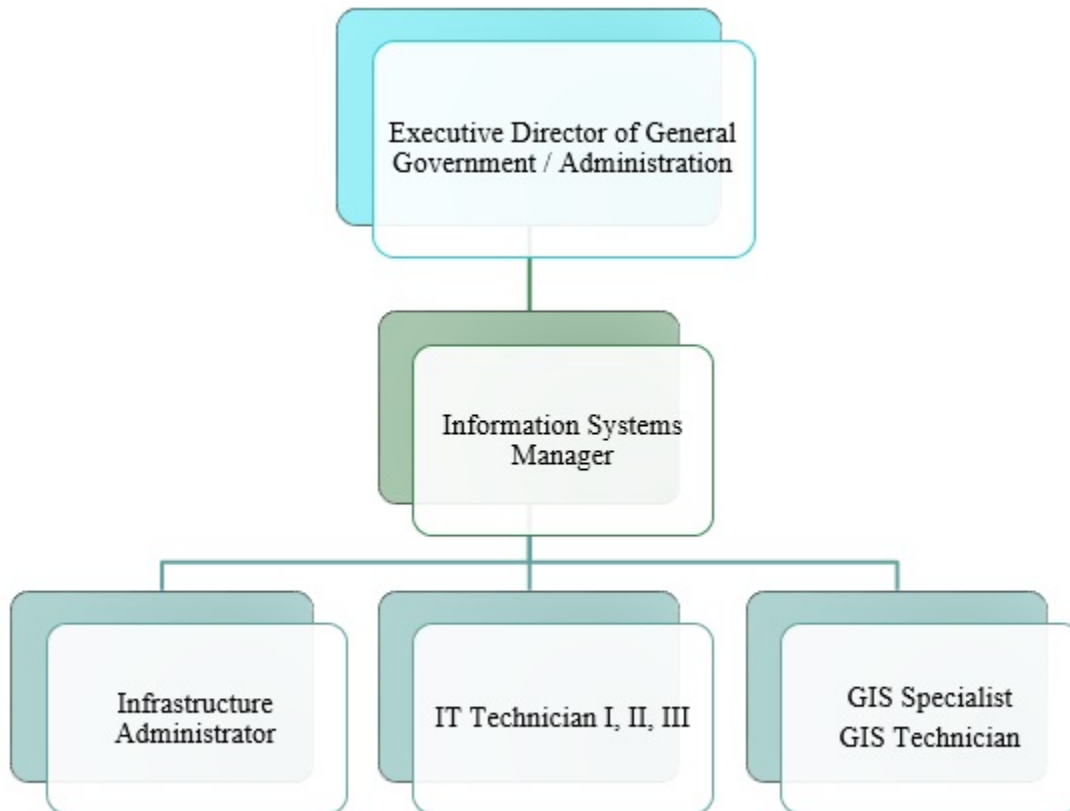
- Systems average uptime/availability.
- Network average uptime/availability.
- Help desk tickets closed.
- Number of security breaches affecting production.
- Number of major incidents affecting production.
- Number of evaluations/updates of publicly accessible GIS Data.

	2021	2022	2023 projected
Systems average uptime/availability	99.981%	99.992%	99.99%
Network average uptime/availability	98.73%	99.815%	99.85%
Help desk tickets closed	1,262	1,555	1,735
Number of security breaches affecting production	0	0	0
Number of major incidents affecting production	1 (Sally)	0	0
Number of evaluations of publicly accessible GIS data	148	233	265

Financial Summary

Expenditures	2020 Actual	2021 Actual	2022 Budget	2022 Projected	2023 Budget	% Change 2022 to 2023
Personnel	\$ 359,992	\$ 371,589	\$ 403,192	\$ 398,602	\$ 433,153	8.67%
Capital	-	24,948	318,283	286,283	40,000	-86.03%
Operational	376,105	424,711	434,565	428,819	512,279	19.46%
Debt Service	4,634	-	6,746	11,900	11,467	-3.64%
Total	\$ 740,731	\$ 821,248	\$ 1,162,786	\$ 1,125,604	\$ 996,899	-11.43%

IT/GIS Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
90	\$ 35,935	\$ 44,919	\$ 53,903	1040101	IT Technician I	1
90	\$ 35,935	\$ 44,919	\$ 53,903	Pending	GIS Technician	1
120	\$ 41,600	\$ 50,000	\$ 62,400	1040102	IT Technician II	1
150	\$ 48,156	\$ 60,196	\$ 72,236	1040103	GIS Specialist	1
150	\$ 48,156	\$ 60,196	\$ 72,236	1040104	IT Technician III	1
170	\$ 53,093	\$ 66,366	\$ 79,639	1040105	Infrastructure Administrator	1
210	\$ 64,534	\$ 80,669	\$ 96,803	1040106	Information Systems Manager	1

Maintenance Shop

Mission Statement:

It is the mission of the Foley Public Works Maintenance Department to support and enhance the growth of our city while maintaining the small town character and service levels to which our residents, businesses and visitors are accustomed. The responsible implementation of efficient and cost effective public services in a safe and courteous manner is our top priority.

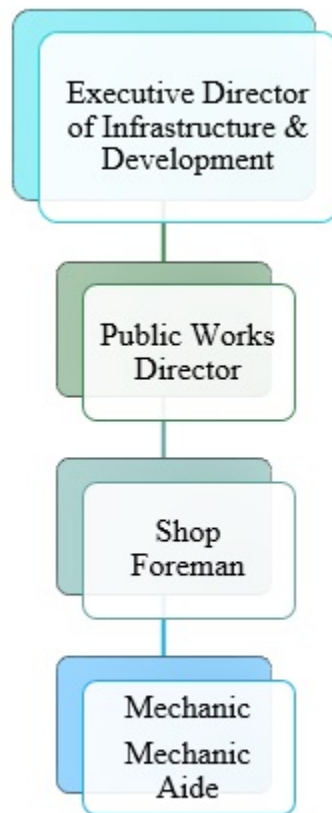
Function: The Maintenance Department services the city's vehicles as required for the timely provision of city services to the residents. General maintenance and repairs are provided in-house as required for all standard sized cars and trucks used by city departments, as well as the larger specialty garbage, police, and fire vehicles and equipment whenever possible. When the outsourcing of vehicle repairs is required, the services are directed and managed by the Shop Foreman.

Department Goals: To continue finding the best prices in parts without sacrificing quality. We will strive to preserve our partnership with other departments for the best service possible.

Financial Summary

Expenditures	2020 Actual	2021 Actual	2022 Budget	2022 Projected	2023 Budget	% Change 2022 to 2023
Personnel	\$ 306,112	\$ 306,072	\$ 328,733	\$ 323,650	\$ 331,631	2.47%
Capital	30,200	8,907	-	-	150,000	0%
Operational	38,378	33,714	45,384	46,224	49,350	6.76%
Total	\$ 374,690	\$ 348,693	\$ 374,117	\$ 369,874	\$ 530,981	43.56%

Maintenance Shop Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
20	\$ 25,539	\$ 31,924	\$ 38,308	1050101	Mechanic Aide	1
120	\$ 41,600	\$ 52,000	\$ 62,400	1050102	Mechanic	3
190	\$ 58,535	\$ 73,168	\$ 87,802	1050103	Shop Foreman	1

Public Works

Mission Statement:

It is the mission of the Foley Public Works Department to support and enhance the growth of our City while maintaining the small town character and service levels to which our residents, businesses and visitors are accustomed. The responsible implementation of efficient and cost effective public services in a safe and courteous manner is our top priority.

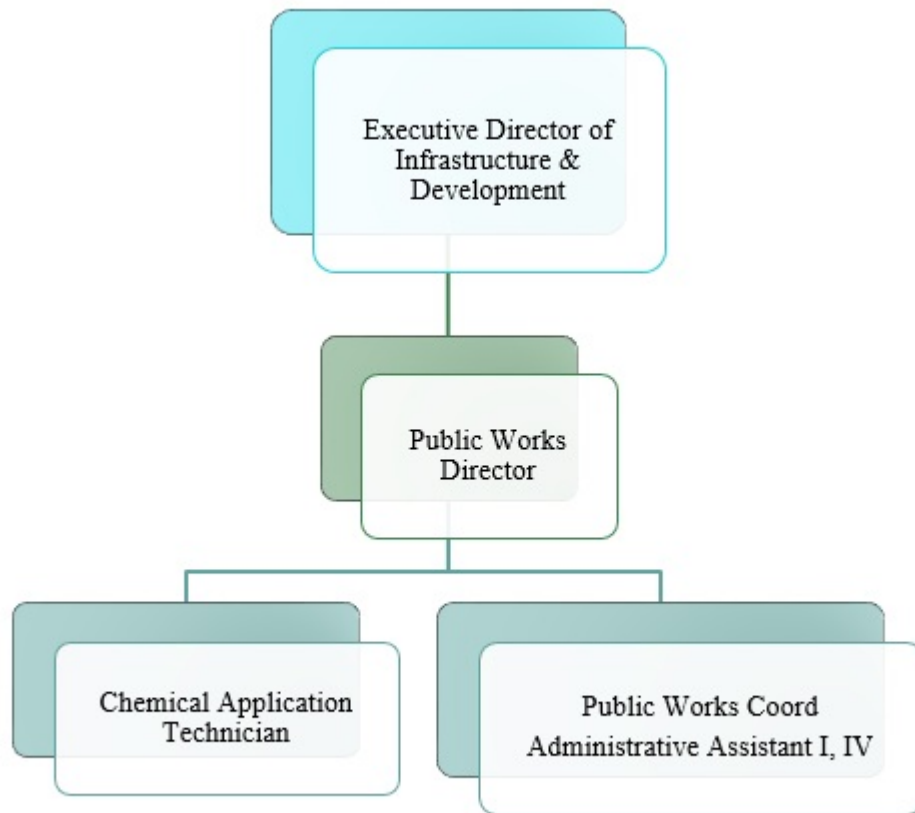
Function: The Public Works administrative assistants provide a friendly interface for customers to ask questions and express concerns over city provided services, while also providing intra-departmental support in the form of work orders, reports, and other miscellaneous administrative support for three supervisors and all crew leaders.

Department Goals: To continue to provide superior customer service using the most up to date software and properly trained personnel.

Financial Summary

Expenditures	2020 Actual	2021 Actual	2022 Budget	2022 Projected	2023 Budget	% Change 2022 to 2023
Personnel	\$ 101,358	\$ 126,512	\$ 370,591	\$ 348,839	\$ 322,317	-7.6%
Capital	-	26,459	78,462	66,583	-	-100%
Operational	54,878	46,134	63,023	68,748	61,183	-11%
Total	\$ 156,236	\$ 199,105	\$ 512,076	\$ 484,170	\$ 383,500	-20.79%

Public Works Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
60	\$ 31,043	\$ 38,803	\$ 46,564	1060101	Administrative Assistant I	1
100	\$ 37,732	\$ 47,165	\$ 56,598	1060102	Administrative Assistant IV	1
130	\$ 43,680	\$ 54,600	\$ 65,520	1060103	Public Works Office Coordinator	1
290	\$ 95,347	\$ 119,184	\$ 143,021	1060106	Public Works Director	1

Airport

Mission Statement: The Foley Municipal Airport is a general aviation airport operated, maintained, and preserved for the benefit of the community and airport users. It is our mission to provide a safe, efficient and customer focused airport to serve our community.

Function: The Foley Municipal Airport is a public airport located on approximately 125 acres in the northwest quadrant of the City. The airport has a north/south runway approximately 3,700 feet in length. Forty enclosed T-Hangar units are available for lease. There are accommodations for the Fixed Base Operator (FBO) which consist of a lobby, office space, classrooms and training areas as well as a maintenance hangar.

The day-to-day operations at the airport are managed by an FBO contracted by the City. The FBO's services include fuel sales, long-term vehicle parking, aircraft maintenance, and flight training school. The City's Airport Manager is responsible for lease of T-Hangars, airport maintenance, repair, and projects to ensure the airport meets FAA and ALDOT operational standards.

Performance Goals:

- Maintain standards required by ALDOT Aeronautics Bureau for issuance of an operating license as determined by annual airport inspection. A formal annual inspection was performed by the Alabama Department of Transportation (ALDOT) on December 14, 2021. ALDOT determined that there was a violation of the rules and regulations and determined that the airport did not meet the requirements for the issuance of an operating license. The violation was corrected and on January 6, 2022, the airport was re-inspected and an operating license was issued.
- Maintain, improve and develop airport facilities and infrastructure. Recent and planned infrastructure improvements are as follows:
 - FY21 project is underway and consists of the demolition of 24 T-Hangar units that were damaged in September 2020 by Hurricane Sally and the construction of 24 new T-Hangar units.
 - FY22 project is for the purpose of pavement maintenance of Runway 18/36, Taxiway A and its connectors will consist of crack and joint repair and the application of an FAA approved seal coat and new markings.
 - FY23 project will be to update the Airport Master Plan/Airport Layout Plan (ALP)
- Maintain revenue streams generated by the lease of FBO facilities and T-Hangar units.
 - The FBO facilities are leased to Lightning Aviation LLC. The lease agreement is for a five year term with expiration on September 30, 2026. Revenue generated by the lease agreement includes monthly lease payments and a \$0.03/gallon fuel flowage fee that is paid when the FBO purchases a load of fuel for resale.
 - The City manages the lease of forty (40) full-size T-Hangar units and three (3) half-size units. Hurricane Sally significantly damaged the twenty-four (24) T-Hangar units located on the north apron which reduced the number of units available for lease again in this fiscal year. In conjunction with less units for lease, the demolition of the existing buildings and the construction of the new units reduced the anticipated annual revenue.

Selected Objectives:

- Ensure that runway/taxiway lights are working and replaced as needed, pavements are maintained and other operational measures required by ALDOT are in place to better serve the aviation community.
- Maintain open communication with FBO and City maintenance crews to identify and correct any maintenance issues that arise in a timely manner. Anticipate future airport needs and plan projects accordingly.

- Develop and maintain a 10-year capital plan for large projects that involve maintaining, improving and expanding airport infrastructure. Seek and apply for FAA and ALDOT funding for large capital projects.
- Maintain a waiting list for T-Hangar units and fill units as vacancies arise.

Financial Summary

Expenditures	2020 Actual	2021 Actual	2022 Budget	2022 Projected	2023 Budget	% Change 2022 to 2023
Operational	\$ 57,286	\$ 47,998	\$ 66,781	\$ 59,231	\$ 64,691	9.22%
Total	\$ 57,286	\$ 47,998	\$ 66,781	\$ 59,231	\$ 64,691	9.22%

There are no City employees in the airport department. The Airport Manager is located in the Financial Services Division of the General Government Department.

Police Department

Mission Statement: We will strategically and effectively police in a modern manner that ensures a safe and secure city. We strive every day to be the best trained, best equipped, best performing police department that serves with excellence. To achieve our mission, the Foley Police Department collaborates extensively with local, state and federal partners from multiple communities and other public sectors.

Function: The Foley Police Departments' strategy and vision is to interact with and become an integral part of the lives of our citizens. We will build trust and develop partnerships and work together to lower crime and maintain and improve the quality of life for all citizens in all neighborhoods. Our department is comprised of five components: the Command Staff, the Patrol Division, the Criminal Investigation Division, the Administrative Division, and the Community Safety Division.

Organizational Values:

- We desire to maintain our City's quality of life and ensure that our citizens feel safe to work, play, rest, and raise their children in this city.
- We desire that our residents and businesses enjoy a high degree of protection and police services.
- We desire to police in a manner that allows our community to get to know us as approachable employees which results in close relationships, partnerships, and professionalism.
- We desire to assist in community development which in turn affects economic development for our city, our citizens, and future generations.
- We focus on crime fighting, quick police response, community relations, delivery of advanced level of police services and professionalism.

Performance Goals: Goals are established by the Chief of Police, Command Staff and all employees within the Foley Police Department. The following methods are used to obtain our general goals.

- We will give our absolute best and impact our community through quality police services we are proud of.
- As a department, we will always seek to reach higher levels of performance through professional and ethical law enforcement operations and modern, proficient training.
- We will always work as a professional team. Each section of the police department is an invaluable, critical, mission-essential component of this police team.
- We will practice maximum effort in pursuing offenders and protecting the innocent.
- As a department, we will strive to become one large family as we serve our community.

	2018	2019	2020	2021	2022 *	2023
<i>Arrest</i>	2,272	2,166	1,839	1,675	2,233	2,400
<i>Traffic cases filed</i>	4,491	4,491	2,319	2,551	2,681	3,700
<i>Calls for service</i>	66,753	58,051	65,627	27,697	28,017	29,000

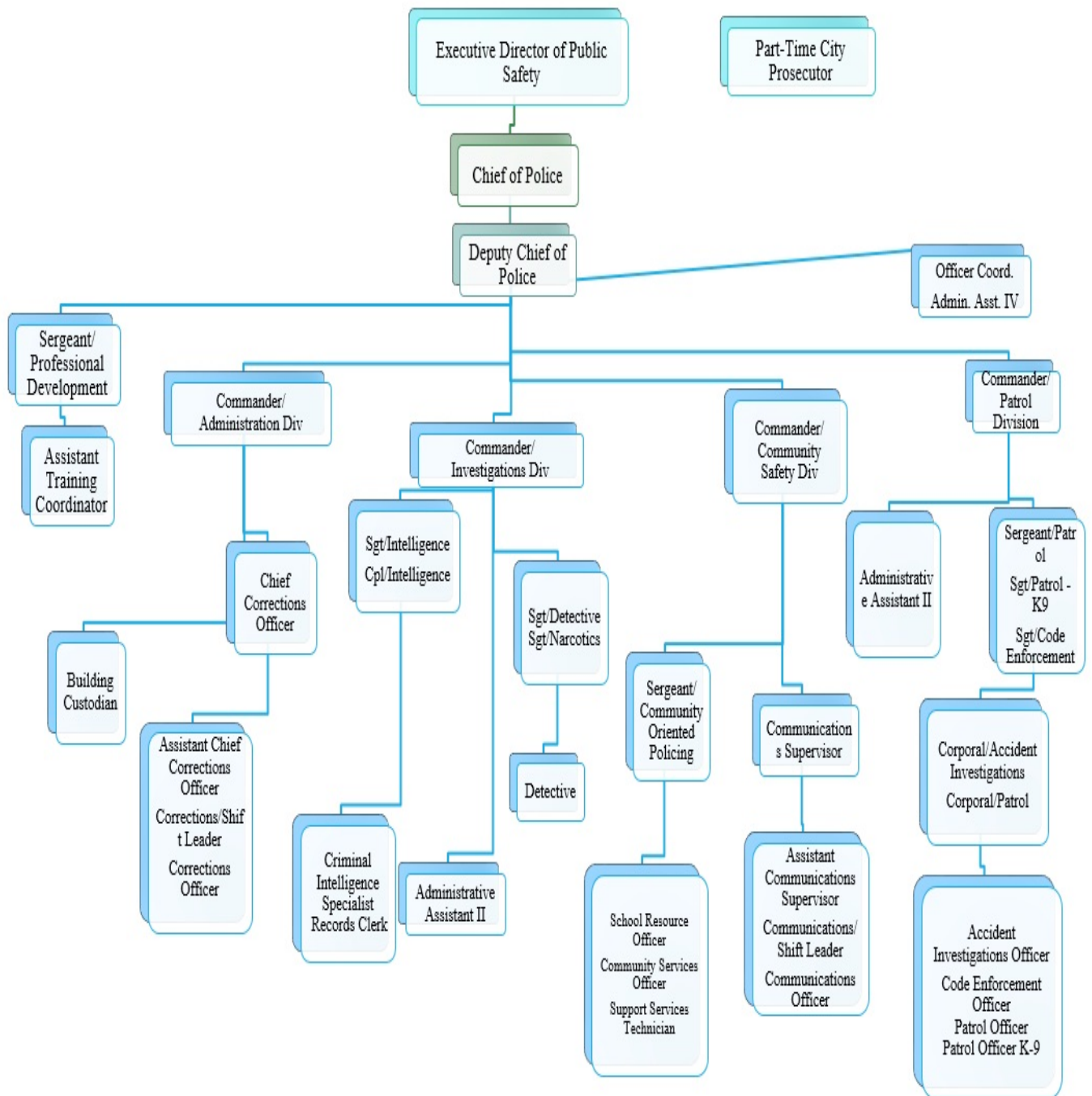
* These numbers are projections.

Department Achievements: The City of Foley enjoys a low crime rate allowing the Police Department to focus on crime prevention and quality of life issues. Foley Police Department interacts with the community through various activities and events.

Financial Summary

Expenditures	2020 Actual	2021 Actual	2022 Budget	2022 Projected	2023 Budget	% Change 2022 to 2023
Personnel	\$ 6,445,015	\$ 6,448,252	\$ 6,985,844	\$ 6,700,277	\$ 7,541,273	12.55%
Capital	409,717	338,341	1,087,318	1,087,380	732,000	-32.68%
Operational	1,029,823	1,047,108	1,362,033	1,314,948	1,524,447	15.93%
Total	\$ 7,884,555	\$ 7,833,701	\$ 9,435,195	\$ 9,102,605	\$ 9,797,720	7.64%

Police Department Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	Division	# of Slots
20	\$ 25,539	\$ 31,924	\$ 38,308	2010101	Building Custodian	Administration	1
60	\$ 31,043	\$ 38,803	\$ 46,564	2010148	Records Clerk	Criminal Investigations Division	1
60	\$ 31,043	\$ 38,803	\$ 46,564	2010150	Support Services Technician	Community Safety Division	4
70	\$ 32,594	\$ 40,743	\$ 48,891	2010103	Administrative Assistant II	Patrol Division	1
70	\$ 32,594	\$ 40,743	\$ 48,891	2010104	Administrative Assistant II	Criminal Investigations Division	1
80	\$ 34,224	\$ 42,781	\$ 51,336	2010102	Communications Officer	Community Safety Division	6
90	\$ 35,935	\$ 44,919	\$ 53,903	2010105	Corrections Officer	Administration	11
90	\$ 35,935	\$ 44,919	\$ 53,903	2010138	Part-Time City Prosecutor	N/A	1
100	\$ 37,732	\$ 47,165	\$ 56,598	2010107	Communications/Shift Leader	Community Safety Division	3
100	\$ 37,732	\$ 47,165	\$ 56,598	2010108	Corrections/Shift Leader	Administration	3
100	\$ 37,732	\$ 47,165	\$ 56,598	2010109	Administrative Assistant IV	Command Staff Support	1
110	\$ 39,619	\$ 49,524	\$ 59,429	2010112	Office Coordinator	Command Staff Support	1
110	\$ 39,619	\$ 49,524	\$ 59,429	2010142	Assistant Communications Supervisor	Community Safety Division	1
110	\$ 39,619	\$ 49,524	\$ 59,429	2010143	Assistant Chief Corrections Officer	Administration	1
110	\$ 39,619	\$ 49,524	\$ 59,429	2010149	Criminal Intelligence Specialist	Criminal Investigations Division	1
120	\$ 41,600	\$ 52,000	\$ 62,400	2010110	Chief Corrections Officer	Administration	1
120	\$ 41,600	\$ 52,000	\$ 62,400	2010111	Communications Supervisor	Community Safety Division	1
150	\$ 48,156	\$ 60,196	\$ 72,236	2010113	Accident Investigations Officer	Patrol Division	1
150	\$ 48,156	\$ 60,196	\$ 72,236	2010114	Assistant Training Coordinator	Command Staff Support	1
150	\$ 48,156	\$ 60,196	\$ 72,236	2010115	Code Enforcement Officer	Patrol Division	2
150	\$ 48,156	\$ 60,196	\$ 72,236	2010117	Detective	Criminal Investigations Division	7
150	\$ 48,156	\$ 60,196	\$ 72,236	2010118	Patrol Officer	Patrol Division	23
150	\$ 48,156	\$ 60,196	\$ 72,236	2010119	Patrol Officer K-9	Patrol Division	3
150	\$ 48,156	\$ 60,196	\$ 72,236	2010120	School Resource Officer	Community Safety Division	4
150	\$ 48,156	\$ 60,196	\$ 72,236	2010141	Community Services Officer	Community Safety Division	1
180	\$ 55,747	\$ 69,684	\$ 83,622	2010121	Corporal/Accident Investigations	Patrol Division	1
180	\$ 55,747	\$ 69,684	\$ 83,622	2010123	Corporal/Patrol	Patrol Division	4
180	\$ 55,747	\$ 69,684	\$ 83,622	2010146	Corporal/Intelligence	Criminal Investigations Division	1
200	\$ 61,461	\$ 76,827	\$ 92,193	2010127	Sergeant/Community Oriented Policing	Community Safety Division	2
200	\$ 61,461	\$ 76,827	\$ 92,193	2010128	Sergeant/Detective	Criminal Investigations Division	1
200	\$ 61,461	\$ 76,827	\$ 92,193	2010129	Sergeant/Intelligence	Criminal Investigations Division	1
200	\$ 61,461	\$ 76,827	\$ 92,193	2010130	Sergeant/Patrol	Patrol Division	4
200	\$ 61,461	\$ 76,827	\$ 92,193	2010131	Sergeant/Professional Development	Command Staff Support	1
200	\$ 61,461	\$ 76,827	\$ 92,193	2010139	Sergeant/Narcotics	Patrol Division	1
200	\$ 61,461	\$ 76,827	\$ 92,193	2010140	Sergeant/Patrol - K9	Patrol Division	1
200	\$ 61,461	\$ 76,827	\$ 92,193	2010145	Sergeant/Code Enforcement	Patrol Division	1
220	\$ 67,761	\$ 84,702	\$ 101,642	2010132	Commander/Administration Division	Administration Division	1
220	\$ 67,761	\$ 84,702	\$ 101,642	2010133	Commander/Community Safety Division	Community Safety Division	1
220	\$ 67,761	\$ 84,702	\$ 101,642	2010134	Commander/Criminal Investigations Division	Criminal Investigations Division	1
220	\$ 67,761	\$ 84,702	\$ 101,642	2010135	Commander/Patrol Division	Patrol Division	1
250	\$ 78,443	\$ 98,053	\$ 117,664	2010136	Deputy Chief of Police	Command Staff	1
300	\$ 100,115	\$ 125,143	\$ 150,172	2010137	Police Chief	Command Staff	1

Fire Department

Mission Statement: The Foley Fire & Rescue Department professionals are committed to providing rapid and reliable services to the citizens of our community. We are committed to saving lives and property and improving the quality of life through education and training. We will provide fire prevention, fire suppression and rescue services of the highest quality for the community. We will accomplish our mission by working with the community, efficiently utilizing our resources, and fostering an atmosphere that encourages teamwork, innovation and progress.

Function: The Fire Department is trained and prepared for all-hazards emergency response. Essentially, the core functions of the Department are fire suppression, emergency medical response, hazardous materials response, fire prevention and education.

Performance Goals: With the growth of our city, we are working to continue to provide adequate emergency response while also aggressively working on fire prevention through our inspection program and public education. While our total volume of annual emergency responses has increased throughout the last fiscal year, our cumulative property losses from fires throughout the city have remained low and continue to show a decreasing trend. We have been actively involved in the Alabama Turn Your Attention to Fire Prevention campaign in an effort to reduce the loss of life from fire in our community and throughout the state. We have recently received a new inflatable fire safety house for educating children on home fire safety and exit plans. We look forward to using this fire prevention and safety tool at a variety of public events. There was no loss of life as a direct result of fire reported in fiscal years 2020 or 2021. Unfortunately, we have lost one civilian to a residential fire in 2022.

In an effort to continue providing the best services with the most reliable and modern equipment, we have ordered a 2023 Rosenbauer Custom pumper for our fleet at a cost of \$592,261 plus equipment. We have an ongoing traffic signal preemption system project that began in 2018 and was expanded in 2020 and 2021. This system is designed to assist us with safer response routes and reduced response times in heavy traffic. We currently have the system installed on ten intersections, with one additional intersection scheduled for this year. We are already seeing a benefit from this system and plan to continue to implement additional intersections in future years. We have also planned for improving our water rescue capabilities with the purchase of additional rescue boats and related equipment.

We have revamped our organizational structure to add 3 new Fire Captain positions for shift supervision and 3 new Lieutenant positions as line supervisors. In turn, we have added 4 new Firefighter positions for additional staffing to improve our effectiveness. With the increased staffing and responsibilities, we have placed an emphasis on more advanced training for our personnel. We also began planning and budgeting for an additional fire station located in our southwest quadrant of the city in order to meet the increased demands for service due to growth in that area. Our Council has approved the application for a SAFER grant to hire 9 additional Firefighters for this expansion. We are awaiting a response from DHS on our application in the near future. Our goal is to have the new station operational by the end of fiscal year 2024.

We have also partnered with other area fire departments to implement a mutual aid technical response team concept. Each fire department would offer a response specialty and specialized equipment, and the team would respond to technical incidents in order to effectively handle the situation without the need for other regional resources.

<i>Performance Goals</i>	2018	2019	2020	2021	2022	2023
<i>Emergency responses</i>	1,655	1,605	2,084	2,455	2,575	2,712
<i>Inspections</i>	2,469	3,428	2,608	2,957	2,300	3,000
<i>Public relations/education contacts</i>	12,335	9,429	10,703	n/a	8,250	10,000

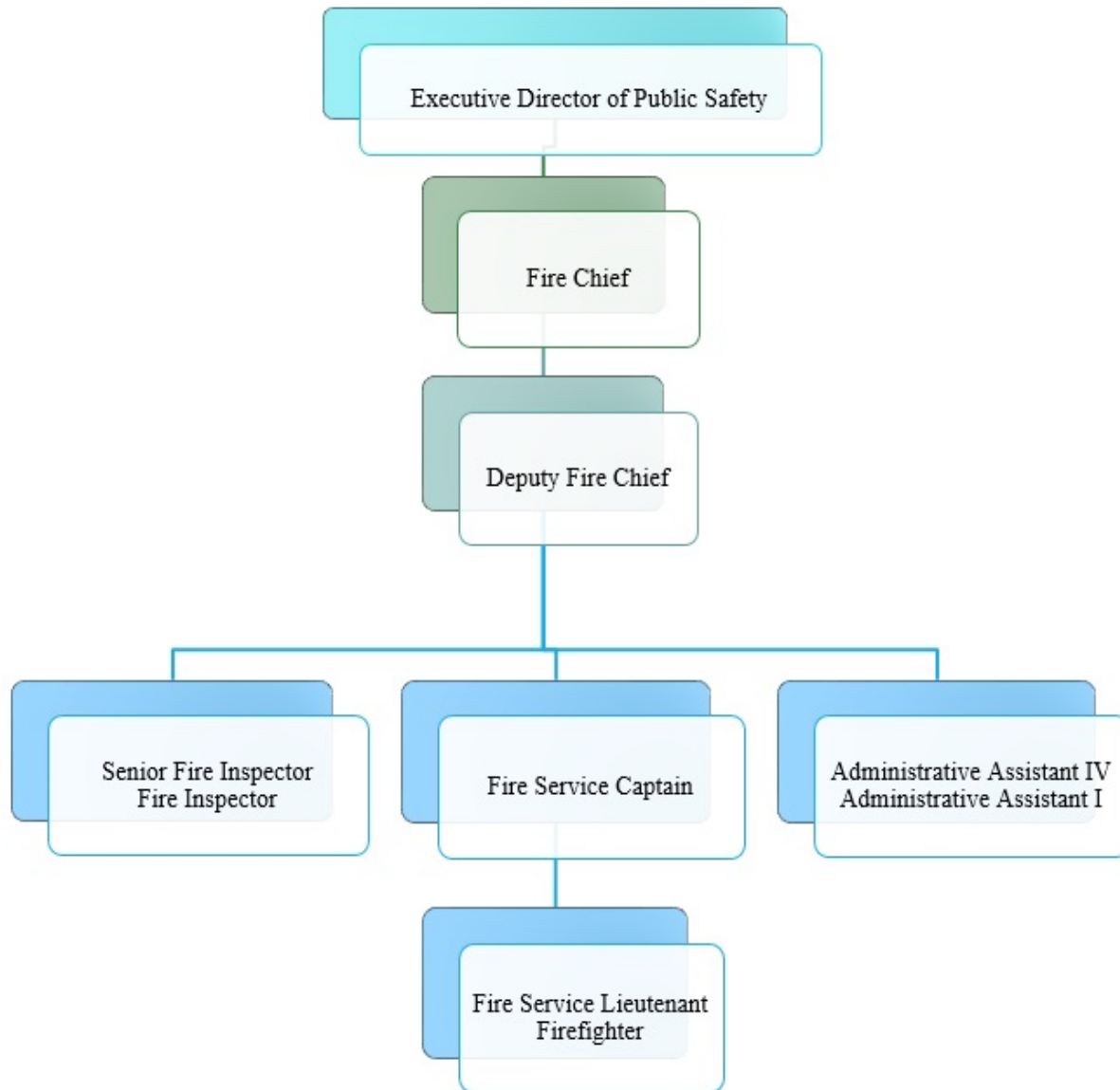
Department Achievements: Our last survey by the Insurance Services Office (ISO) was conducted in 2018 in order to establish our current Public Protection Class (PPC). We have maintained a solid PPC Class 3/3Y rating, which results in insurance savings for our residents and businesses. This puts us in the top 12% of all fire departments surveyed in the U.S. With our Council reducing the fire response jurisdiction in 2022 and our efforts to improve staffing and response, we believe that our rating will continue to be as favorable as possible.

We were recognized by Gulf Coast Media as the Best Fire Department in Baldwin County in the 2020 & 2021 Big Beautiful Baldwin's Best contest. Fire Chief Joey Darby was recognized as the Alabama Fire Chief of the Year for 2020 and received a Commendation from Governor Kay Ivey in February, 2022 for his contributions to the Alabama fire service.

Financial Summary

Expenditures	2020 Actual	2021 Actual	2022 Budget	2022 Projected	2023 Budget	% Change 2022 to 2023
Personnel	\$ 2,527,339	\$ 2,647,695	\$ 2,979,405	\$ 2,925,015	\$ 3,111,743	6.38%
Capital	21,363	-	67,780	173,780	120,000	-30.95%
Operational	393,205	415,872	707,950	559,581	699,186	24.95%
Total	\$ 2,941,907	\$ 3,063,567	\$ 3,755,135	\$ 3,658,376	\$ 3,930,929	7.45%

Fire Department Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
60	\$ 31,043	\$ 38,803	\$ 46,564	2020101	Administrative Assistant I	1
100	\$ 37,732	\$ 47,165	\$ 56,598	2020102	Administrative Assistant IV	1
140	\$ 45,864	\$ 57,330	\$ 68,795	2020103	Firefighter	19
150	\$ 48,156	\$ 60,196	\$ 72,236	2020104	Fire Inspector	1
180	\$ 55,747	\$ 69,684	\$ 83,622	2020109	Senior Fire Inspector	1
180	\$ 55,747	\$ 69,684	\$ 83,622	2020110	Fire Service Lieutenant	9
200	\$ 61,461	\$ 76,827	\$ 92,193	2020111	Fire Service Captain	3
240	\$ 74,707	\$ 93,384	\$ 112,060	2020107	Deputy Fire Chief	1
280	\$ 90,807	\$ 113,508	\$ 136,210	2020108	Fire Chief	1

Community Development Department

Mission Statement: To provide for orderly and controlled growth for its citizenry and to provide superior customer service in matters relating to development. We constantly strive to ensure that all codes, ordinances and other regulations are met for the health, safety and well-being of Foley citizens.

Function: The Community Development Department (CDD) provides the following services to the citizens of Foley; planning, zoning, building permitting and inspections, and code enforcement.

Performance Goals

Specific departmental goals are set on an annual basis through our budget. We work closely with developers to determine the growth rate for the next fiscal year and budget accordingly. We strive to provide accurate revenue estimates and budget expenses based on those projections. We are in the process of upgrading our Permitting & Inspection software to an online/paperless system which will be live in 2022/23 to better serve our customers. CDD staff will continue to maintain certifications as well as earn additional certifications. CDD staff attend various local, state and national training events to keep abreast of new products, procedures, new legal rulings and similar topics.

	2018	2019	2020	2021	2022	2023
<i>Building permits</i>	2,416	2,406	3,711	5,291	5,291	5,000
<i>Single family</i>	270	256	571	625	625	450
<i>Duplex/multi-family</i>	428	234	128	200	200	600
<i>New commercial</i>	20	13	19	3	3	5

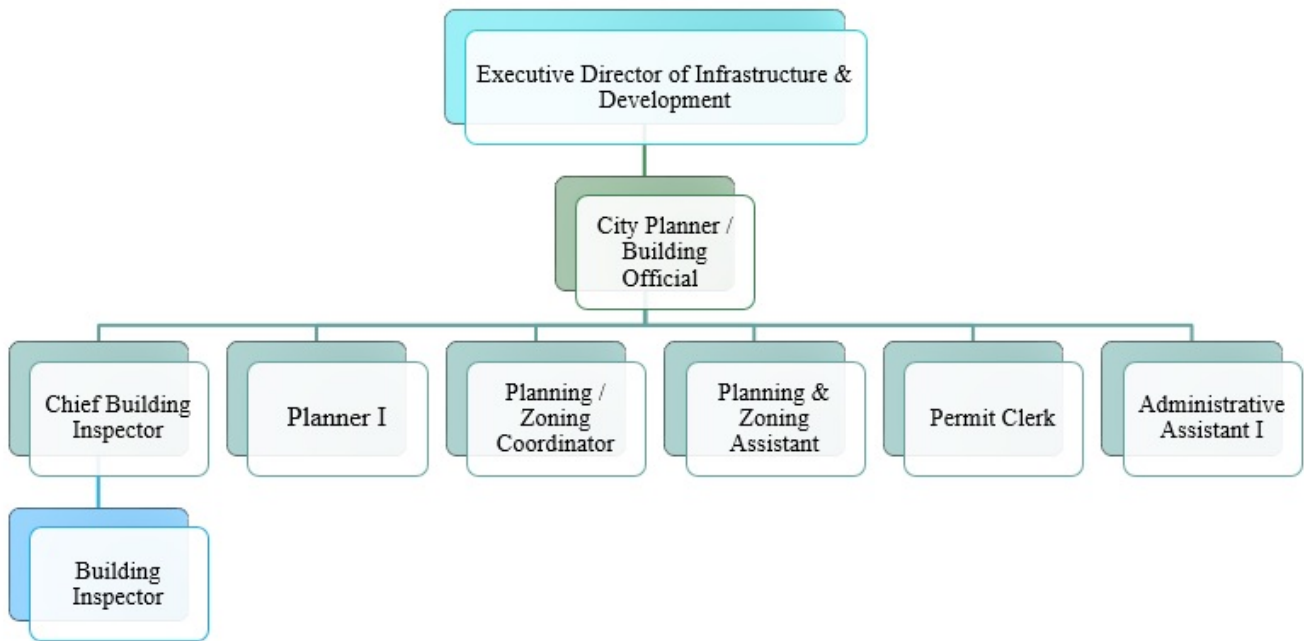
Department Achievements

- Maintain high standards by adopting current national regulatory codes.
- Amend the Zoning Ordinance on as needed to assure compliance with federal, state and good planning practices.
- Encourage building to the highest standard. We are currently 3rd in the Nation for Fortified Homes.
- Recently completed a BCEGS (Building Code Effectiveness Grading Schedule) audit and have an ISO rating of 4 for residential and commercial.
- Created and hosts a monthly meeting called PLAN (Plan Lower Alabama Now). Attendees include planners, engineers, developers, home builders, GIS, Realtors Board, elected officials, environmentalist and other interested parties. We have a speaker, round-table challenges & work on specific areas of concern. These meetings are approved for AICP (American Institute of Certified Planners) credits.
- We are a member of the FEMA CRS (Community Rating System). This required a flood audit prior to acceptance and requires specific topics related to flooding being maintained in order to provide a reduced flood rate to our citizens.
- Adopted a Coastal Supplement to the building code that requires a higher minimum standard due to our location in a hurricane/high wind area.
- Staff hold various certifications in their field and continue to attend trainings and obtain new certifications.
- Staff serve in various capacities with local, state, regional and federal boards/committees.

Financial Summary

Expenditures	2020 Actual	2021 Actual	2022 Budget	2022 Projected	2023 Budget	% Change 2022 to 2023
Personnel	\$ 666,184	\$ 728,100	\$ 848,839	\$ 839,312	\$ 858,624	2.3%
Capital	-	55,591	42,642	42,642	-	-100%
Operational	93,089	137,034	141,250	150,246	167,416	11.43%
Total	\$ 759,273	\$ 920,725	\$ 1,032,731	\$ 1,032,200	\$ 1,026,040	-0.6%

Community Development Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
60	\$ 31,043	\$ 38,803	\$ 46,564	2030101	Administrative Assistant I	2
80	\$ 34,224	\$ 42,781	\$ 51,336	2030102	Permit Clerk	1
80	\$ 34,224	\$ 42,781	\$ 51,336	2030103	Planning & Zoning Assistant	1
120	\$ 41,600	\$ 52,000	\$ 62,400	2030104	Planning & Zoning Coordinator	1
150	\$ 48,156	\$ 60,196	\$ 72,236	2030105	Building Inspector	4
150	\$ 48,156	\$ 60,196	\$ 72,236	2030108	Planner I	1
180	\$ 55,747	\$ 69,684	\$ 83,622	2030106	Chief Building Inspector	1
280	\$ 90,807	\$ 113,508	\$ 136,210	2030107	City Planner / Building Official	1

Environmental Department

Mission Statement: The Environmental Department's mission is to protect and assist in the enhancement of the city's natural resources and ecological health through the utilization of environmental stewardship, education and outreach, municipal leadership, environmental code enforcement, vector control, effective communication, and collaboration with all citizens.

Function: Several of the major tasks and responsibilities performed by the Environmental Department include: code enforcement related to environmental and public nuisance ordinances, management of state and federal permits held by the city, review and inspect construction permits for environmental compliance, collaborate with other city departments for ordinance updates related to development and environmental issues, monitor water quality through sampling, manage vector control program, coordinate with federal, state and local entities for regional environmental concerns, and public education and outreach for environmental topics.

Performance Goals:

- Implement code enforcement based on citizen complaints.
- Maintain compliance with state and federal permit programs to include MS4, UST, NPDES, pesticide application and scrap tire management.
- Implement construction permit program for environmental compliance.
- Update ordinances to meet changing state and federal standards.
- Maintain a baseline of water quality parameters for streams in Foley.
- Ensure and improve the quality of vector control to address any health risks related to pests.
- Collaborate with federal, state, and local agencies for coordination in environmental programs.
- Provide public education and outreach on environmental topics.

<i>Environmental</i>	2018	2019	2020	2021	2022	2023
<i>Permits Issued</i>	316	308	625	671	600	550
<i>Permit Inspections</i>	275	270	688	622	670	700
<i>Complaints</i>	157	122	190	150	175	185
<i>Water Samples – Chemistry</i>	0	33	105	156	156	156
<i>Water Samples – Bacteria</i>	0	12	31	96	96	96
<i>State Permit Inspections</i>	50	43	106	97	72	80
<i>Acres treated for mosquitos</i>	-	-	20,900	20,900	20,900	20,900

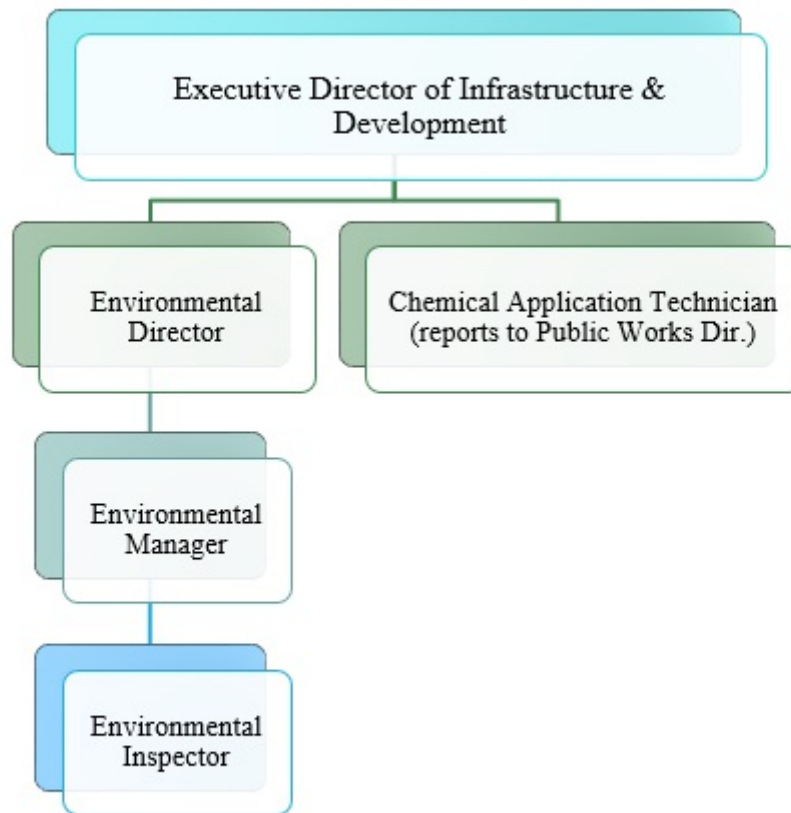
Selected Objectives:

- To respond in a timely manner to citizen complaints for code enforcement and promptly perform enforcement measures for violations.
- To obtain required permits and perform all required compliance measures, monitoring, and reporting in order to reduce pollutant loading.
- To permit, review plans, inspect and enforce construction activities and land development for a reduction of pollution in storm water runoff.
- To work with multiple city departments for ordinance updates based on needs and requirements.
- To perform monthly water quality monitoring on selected stream locations.
- To perform regular vector control services including adulticide and larvicide operations for the control of mosquitoes.
- To participate in multiple agency working groups for combined efforts in environmental programs.
- To host workshops, training, field trips and other programs based on environmental topics.

Financial Summary

Expenditures	2020 Actual	2021 Actual	2022 Budget	2022 Projected	2023 Budget	% Change 2022 to 2023
Personnel	\$ 256,454	\$ 275,097	\$ 338,280	\$ 327,486	\$ 345,567	5.52%
Capital	33,947	38,790	-	-	24,000	0%
Operational	57,942	110,359	97,607	95,170	99,036	4.06%
Total	\$ 348,343	\$ 424,246	\$ 435,887	\$ 422,656	\$ 468,603	10.87%

Environmental Department Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
90	\$ 35,935	\$ 44,919	\$ 53,903	2041101	Chemical Applicatoin Technician	1
110	\$ 39,619	\$ 49,524	\$ 59,429	2040105	Environmental Inspector	2
170	\$ 53,093	\$ 66,366	\$ 79,639	2040108	Environmental Manager	1
240	\$ 74,707	\$ 93,384	\$ 112,060	2040107	Environmental Director	1

Street Department

Mission Statement: It is the mission of the Foley Public Works Street Department to support and enhance the growth of our city while maintaining the small town character and service levels to which our residents, businesses, and visitors are accustomed. The responsible implementation of efficient and cost effective public services in a safe and courteous manner is our top priority.

Function: The Street department works proactively to maintain the city's roadways, rights of ways, drainage, and sidewalks. Prioritize and respond to issues identified by the Street Supervisor, Engineering Department, elected city officials, and concerned citizens. Duties include street/pothole repairs, addressing drainage issues, mowing, tree trimming, street sweeping, culvert installation, and providing signage that is compliant with the Manual on Uniform Traffic Control Devices (MUTCD), as well as building new roads aimed toward future growth in the City.

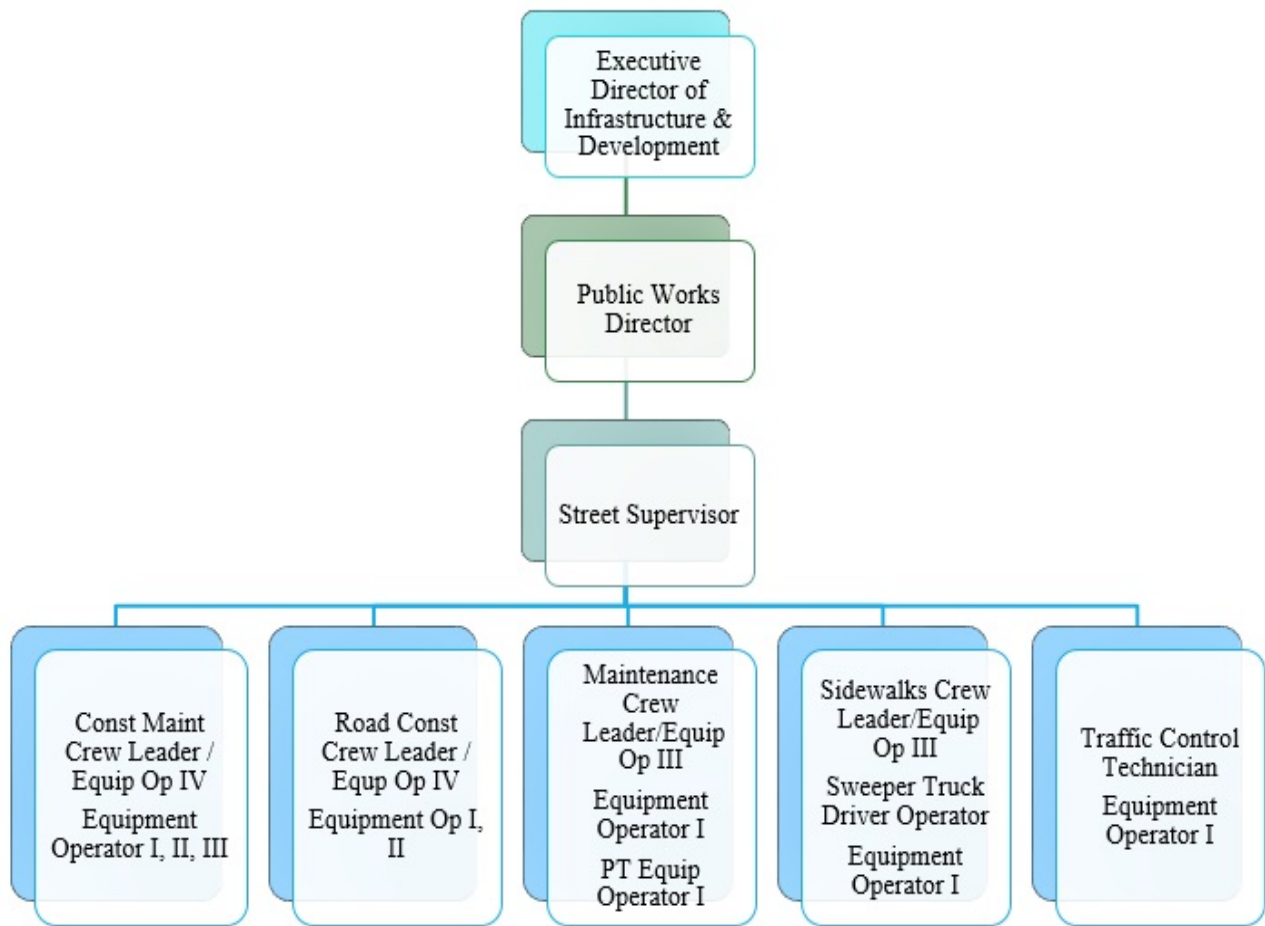
Performance Goals: Our main goal is to maintain and repair streets and sidewalks while adding new ones aimed towards making future growth throughout the City an easy change. We also plan to train new leaders in areas of efficiency, productivity and communicative ideology between employees and citizens in order to build a conducive working relationship.

	2018	2019	2020	2021	2022	2023
<i>Miles of streets maintained</i>	154	159	161	161	165	168
<i>Miles of sidewalks maintained</i>	37	37	37	37	40	41

Financial Summary

	2020	2021	2022	2022	2023	% Change
Expenditures	Actual	Actual	Budget	Projected	Budget	2022 to 2023
Personnel	\$ 1,530,567	\$ 1,579,449	\$ 1,766,650	\$ 1,656,528	\$ 1,988,143	20.02%
Capital	940,812	1,164,333	720,757	677,182	631,000	-6.82%
Operational	315,197	386,419	522,960	518,095	612,050	12.84%
Total	\$ 2,786,576	\$ 3,130,201	\$ 3,010,367	\$ 2,851,805	\$ 3,231,193	13.3%

Street Department Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
50	\$ 29,564	\$ 36,955	\$ 44,347	3010102	Part-Time Equipment Operator I	4
60	\$ 31,043	\$ 38,803	\$ 46,564	3010103	Equipment Operator I	17
70	\$ 32,594	\$ 40,743	\$ 48,891	3010111	Sweeper Truck Driver / Operator	1
70	\$ 32,594	\$ 40,743	\$ 48,891	3010112	Equipment Operator I (Road Crew)	2
70	\$ 32,594	\$ 40,743	\$ 48,891	3010116	Equipment Operator I (Construction Maintenance)	5
80	\$ 34,224	\$ 42,781	\$ 51,336	3010104	Equipment Operator II	7
110	\$ 39,619	\$ 49,524	\$ 59,429	3010115	Equipment Operator III (Construction Maintenance)	1
120	\$ 41,600	\$ 52,000	\$ 62,400	3010105	Crew Leader/Equipment Operator III	1
120	\$ 41,600	\$ 52,000	\$ 62,400	3010107	Crew Leader/Equipment Operator III (Maintenance)	1
120	\$ 41,600	\$ 52,000	\$ 62,400	3010108	Traffic Control Technician	1
130	\$ 43,680	\$ 54,600	\$ 65,520	3010113	Crew Leader/Equipment Operator IV (Construction Maintenance)	1
130	\$ 43,680	\$ 54,600	\$ 65,520	3010114	Crew Leader/Equipment Operator IV (Road Construction)	1
220	\$ 67,761	\$ 84,702	\$ 101,642	3010117	Street Supervisor	1

Engineering Department

Mission Statement: Protect and enhance the public health, safety and welfare by facilitating public and private construction work and orderly development within the City and its extraterritorial jurisdiction.

Function: The Engineering Department provides technical reports and recommendations to the Mayor, the City Council, and the City Administrator. We review and ensure that subdivision and commercial site construction plans comply with City standards and specifications. We select and direct consulting engineering firms for the development of Capital Project Plans. We design projects for construction by Public Works and manage facility upgrades citywide as required. Engineering communicates with other City, County, State and Federal officials as needed and answers complaints and consults directly with the Public upon request.

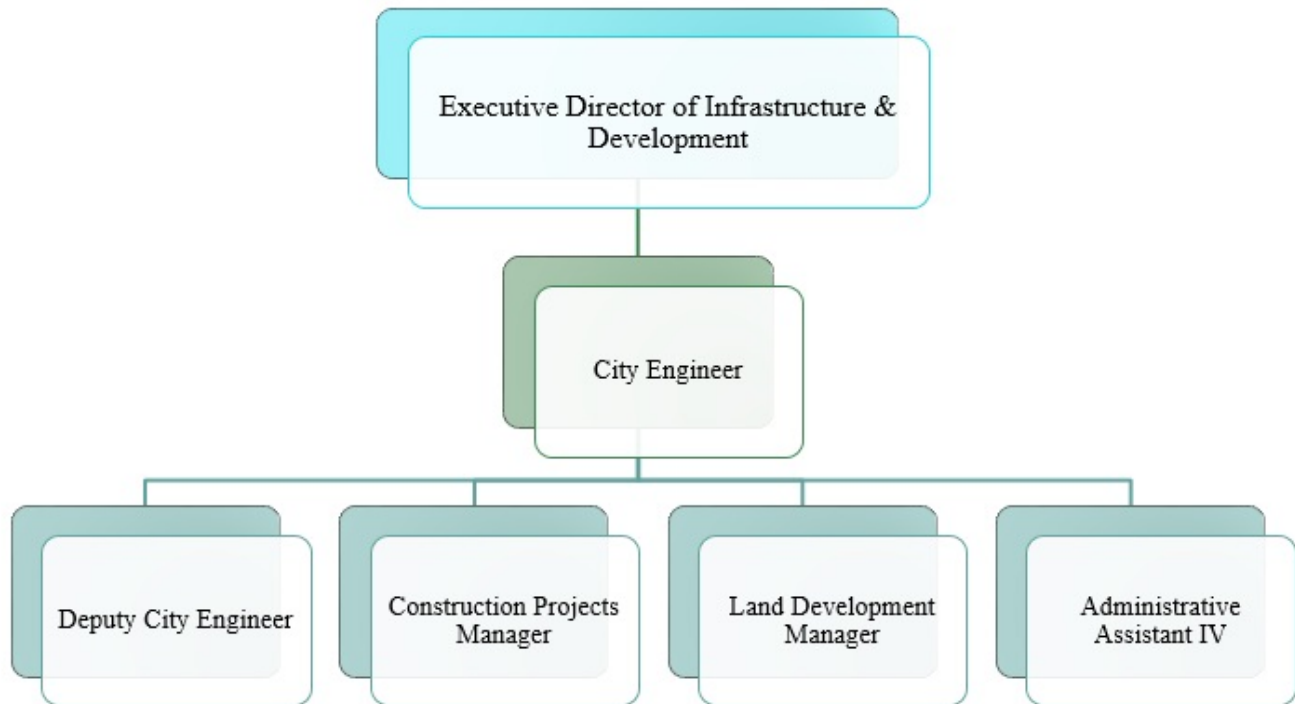
Performance Goals: Engineering strives to implement large and small Capital Projects on time and under budget in accordance with both the current Fiscal Year and Long Range Capital Plans as adopted by the City Council. We also endeavor to respond to the requests of the public and other City departments in a timely, courteous, and professional manner when technical assistance is required. We measure these goals by tracking Capital Projects and by direct feedback from our customers: the Mayor, Council, Administration, Directors and the public. Within fiscal year 2022 the annual resurfacing project, turn lanes along CR 12 at Cottages on the Green, the Downtown Street and Drainage Project, and offset turn lanes at County Road 12 and Foley Beach Express will be completed. For fiscal year 2023, we anticipate completion of Country Road 12 and Highway 59 intersection improvements, widen and repave the Foley Beach Express from AL 59 to County Road 12, Rose Trail connector and Centennial Fountain, North Pecan Street extension, Juniper Street extension, annual resurfacing project, TAP grant path along Hickory St. / 9th Ave. / and S. Pine St., Foley Pocket Park, East Verbena Ave. improvements, Berry Ave. drainage improvements, and Cedar and Oak St. drainage improvements to be completed.

Department Achievements: Within the last five years Engineering has managed the completion of Pride Drive, Downtown Pedestrian Bridge, Philomene Holmes Road, CR20/FBE offset turn lanes, Fern Avenue Extension, TIGER and TAP Grants, and numerous drainage and safety projects with Public Works.

Financial Summary

Expenditures	2020 Actual	2021 Actual	2022 Budget	2022 Projected	2023 Budget	% Change 2022 to 2023
Personnel	\$ 371,635	\$ 365,674	\$ 417,187	\$ 412,238	\$ 469,243	13.83%
Capital	-	-	12,982	12,982	35,000	169.6%
Operational	75,157	67,391	148,660	140,914	83,728	-40.58%
Debt Service	-	-	31,350	31,350	37,421	19.37%
Total	\$ 446,792	\$ 433,065	\$ 610,179	\$ 597,484	\$ 625,392	4.67%

Engineering Department Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
100	\$ 37,732	\$ 47,165	\$ 56,598	3020101	Administrative Assistant IV	1
170	\$ 53,093	\$ 66,366	\$ 79,639	3020102	Construction Projects Manager	1
Est. 170	\$ 53,093	\$ 66,366	\$ 79,639	Pending	Land Development Manager	1
220	\$ 67,761	\$ 84,702	\$ 101,642	3020103	Deputy City Engineer	1
300	\$ 100,115	\$ 125,143	\$ 150,172	3020104	City Engineer	1

Sanitation Fund

Mission Statement: It is the mission of the Foley Public Works Sanitation Department to support and enhance the growth of our city while maintaining the small town character and service levels to which our residents, businesses, and visitors are accustomed. The responsible implementation of efficient and cost effective public services in a safe and courteous manner is our top priority.

Function: The Sanitation departments provide garbage, recycle, yard debris, bulk pickup, and hot shot service for residents and commercial establishments. Delivery of cans and dumpsters to new residents and businesses, walkup service for handicapped residents, and trash services for special events are a few of the additional services administered by the sanitation departments.

Effective fiscal year 2022, all sanitation activity is be recorded in a new business type activity sanitation fund. The City also took over the collection of commercial sanitation. See page xx for the financial information for fiscal year 2022 and 2023.

Performance Goals: Our main goal is to continue to maintain and strive to exceed our current level of service to our residential and commercial customers. We are set on providing the best possible service for our citizens and businesses.

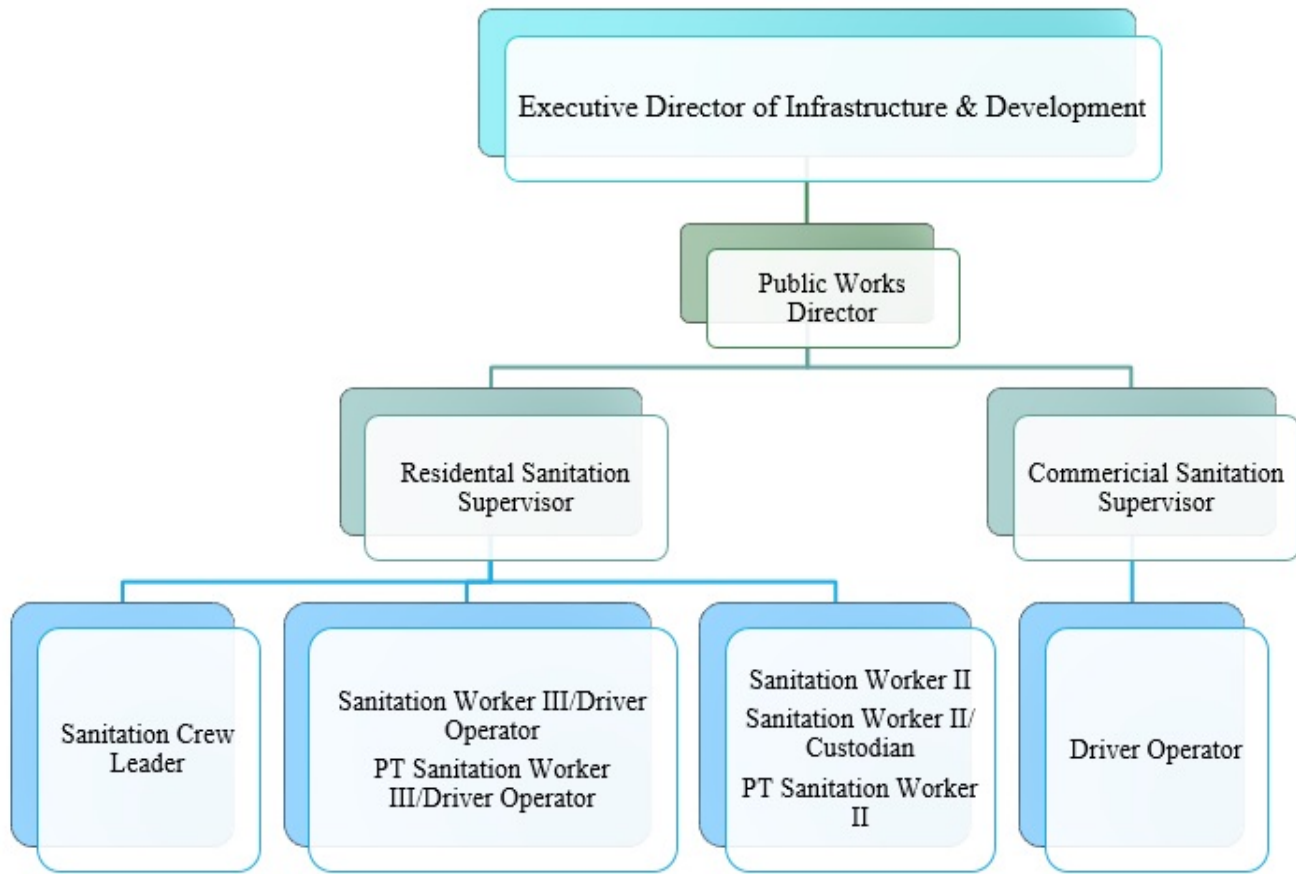
	2018	2019	2020	2021	2022*	2023
<i>Refuse collected & disposed (tons)</i>	3,749	7,271	8,308	8,550	8,792	9,100
<i>Recyclables collected & disposed (tons)</i>	369	391	341	447	500	550
<i>Households served</i>	6,583	3,940	7,329	7,820	8,250	8,700
<i>Commercial/special accounts served</i>	345	368	366	363	370	375
<i>Contracted commercial dumpster accounts served</i>	384	397	415	418	421	430

* during fiscal year 2022 the city is going to begin handling commercial sanitation in house

Financial Summary

	2020	2021	2022	2022	2023	% Change
Expenditures	Actual	Actual	Budget	Projected	Budget	2022 to 2023
Personnel	\$ 765,764	\$ 753,428	\$ -	\$ -	\$ -	0%
Capital	581,424	525,438	-	-	-	0%
Operational	1,291,959	1,521,904	-	-	-	0%
Total	\$ 2,639,147	\$ 2,800,770	\$ -	\$ -	\$ -	0%

Sanitation Department Organizational Chart



Pay Classification Plan Information

Residential Sanitation						
Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
30	\$ 26,816	\$ 33,520	\$ 40,223	4011101	Sanitation Worker II	5
30	\$ 26,816	\$ 33,520	\$ 40,223	4011102	Part-Time Sanitation Worker II	1
30	\$ 26,816	\$ 33,520	\$ 40,223	4011103	Sanitation Worker II / Custodian	1
70	\$ 32,594	\$ 40,743	\$ 48,891	4011104	Sanitation Worker III/Driver Operator	11
70	\$ 32,594	\$ 40,743	\$ 48,891	4011105	Part-Time Sanitation Worker III/Driver Operator	1
100	\$ 37,732	\$ 47,165	\$ 56,598	4011106	Sanitation Crew Leader	1
140	\$ 45,864	\$ 57,330	\$ 68,795	4011107	Residential Sanitation Supervisor	1

Commercial Sanitation						
Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
90	\$ 35,935	\$ 44,919	\$ 53,903	4012102	Commercial Sanitation Driver Operator	3
140	\$ 45,864	\$ 57,330	\$ 68,795	4012103	Sanitation Supervisor	1

Library

Mission Statement: The Foley Public Library's mission is to provide members of the Foley community with the resources necessary to fulfill their evolving informational, educational, recreational and cultural needs in an environment that encourages lifelong habits of reading, community engagement, and self-expression.

Our primary purpose is to obtain and organize books and other printed and digital material and establish programs in a manner that allows everyone easy and free access to information regardless of age, sex, race, creed, social, economic, or educational level.

To achieve our purpose, we shall maintain programs and services to:

- Provide reliable print and digital materials and activities for the pursuit of personal and community interests.
- Engage children entering the world of learning and reading, and provide supplementary resources and activities that encourage the love of reading.
- Serve as a reference center by securing or locating authoritative sources for information needs.
- Provide access to the internet and help patrons gain the skills necessary to use computer hardware and software.
- Provide recreational materials to all ages that aid in the pursuit of quality leisure time.
- Stimulate the enjoyment of and appreciation for the fine arts, humanities and the sciences.

Function: The Foley Public Library provides residents of Foley and the surrounding communities' access to information in a variety of formats as well as continuing educational opportunities that broaden horizons and improve their quality of life. The 87,000 + titles held in the 21,000 square foot facility provide wide ranging information on a myriad of topics. Those titles are supplemented by over to 60,000 electronic titles that can be accessed on numerous personal devices. The Library serves as a cultural center complete with a meeting room for large groups, a board room and study/testing rooms that can accommodate smaller groups or individuals as they study, read, conduct research, prepare for and take exams, or conduct meetings or presentations. We also provide varied programming that assists in enlightening our community on current local and world events as well as crafts, ideology, and history. We consider ourselves, and are seen by the Foley area, as a center of the community.

Performance Goals: The Library's goals are divided into seven different initiatives each with their own set of goals and objectives. These seven initiatives are: community, collections, patrons, communications, staff development, technology, and capital expansion.

As of May 2022 the Foley Public Library has returned to as normal a point as possible after two terrible years fighting the collateral damage to our institution wrought by COVID-19. While many aspects of our service will never be the same, we have adopted an aggressive approach to meet our performance goals. During the worst months of the COVID scare, lockdown, and the apprehension by many patrons in coming back to the library, we saw most of our statistics diminish by as much as 50–60%. Attendance at events/activities dropped as did in-person attendance to children's story time. Nevertheless, we have seen those numbers increase in the past fiscal year to where we stood pre-COVID. And, in some instances, we have witnessed numbers surpassing their pre-COVID figures. Our total number of official borrowers went up over 900 from May 2021 to a total of 15,950 and that is out of a total city population of just over 20,000. Our total number of registered computer lab users increased by over 1,000 people from May 2021 to May 2022 for a total of 31,186. Both registered borrowers and computer lab user numbers surpass pre-COVID figures. In the past two years since the height of the COVID-19 outbreak we have transitioned back to in-person activities and events. Our registered patron attendance of events

in May 2022 was 463. In May 2021 our registered attendance numbers were only 71. In order to achieve these results we have added more regularly scheduled monthly programs and more one-off activities to reengage our public. In tandem with the increase of activities, we have doubled down on our use of radio, newspapers, and social media as a means of reaching and extending our patron base. Since FY2020 we added a Children's Department Facebook page which focuses on children's department activities. This addition was made to highlight the importance of children to the future of the library. We wanted to improve access to information specifically intended for children. In turn, we have designed virtual presentations above and beyond our normal menu to provide valuable content for this new page. As a result of our effort our total electronic interactions have risen from 51,774 in May 2021 to 69,011 in May 2022. We have worked diligently to increase the number and quality of our collections, as well. For FY22 we received a \$15,000.00 LSTA grant which allowed us to increase the number of titles in our Alabama Collection which features titles by Alabama authors and on Alabama subjects. With this grant we also purchased titles that enhanced our Gulf Coast collection featuring topics associated with the Florida, Alabama, Mississippi, and Louisiana Gulf Coast region. We have added two large format scanners to our Genealogy Department for multiple purposes. First of all we offer our materials to researchers that would like to scan copies for their own use. Secondly, we have an ongoing project for which we scan materials and then place them in an online database. This process preserves the originals and allows access to those same materials for in house patron use and for those that conduct research from anywhere in the world. As a result, we have been able to make over 15,000 individual documents available to world-wide researchers while preserving the originals. We provide opportunities for paid staff development and encourage each member of the Foley Library staff to engage in continued education each year. We also conduct a yearly Staff Development Day in which we explore new trends in librarianship, have speakers spend time discussing new and better ways to use the technology presently available to us, and learn to work together as a team more effectively. We have also initiated a library wide cross training program that will increase the overall institutional knowledge of each staff member. In turn, this effort should make each staff member better equipped to fill in for absent staff and provide a higher level of service. In FY23 we are planning for a new library that will double the usable space from our present structure. As of June 2022 we have sent RFQs to interested architectural firms and expect to narrow those down to the one right for our project before the end of the summer. We have been brainstorming among staff, Advisory Board, and City of Foley Administration in regards to the size of the new building, the use of interior space, and the services that we will hope to offer. Our general plan is to expand the services that we have now and to implement new educational services in conjunction with the South Baldwin Literacy Council. We plan for a space that will be easily adapted to the changes in community needs so we can grow as the educational center of Foley.

Community Initiative:

The library is committed to enriching the quality of life for Foley residents through our services, community outreach programs, and partnerships which contribute to life-long learning by expanding our in-house programs and events to become more integrated into the community and become a true community center. The intent is to maintain those programs, enhance them where necessary, and introduce new programs of interest to the residents of Foley. We have achieved these goals through the introduction of a Programming/Outreach Librarian as a member of our staff. The addition of this position has allowed us to increase the number of monthly activities/events that we host. The Foley Public Library will continue to expand its reach into the community to enhance the quality of life for Foley residents through strategic partnerships and collaborative programs. One such partnership is with the South Baldwin Literacy Council. The Council staff utilizes the library facilities to hold tutoring and teaching sessions. Most recently they have utilized our 28 work station computer lab to teach life skills including budgeting and resume creation to students. The library will continue to be an information center, with facilities that are convenient, comfortable and inviting places for quiet study, effective meetings and civic engagement.

Collections Initiative:

The Library's collections, in all relevant formats, are among their most important assets. Collections must be thoughtfully managed with an eye toward providing what is current, popular, and useful, along with the best of the cultural and historical record, and with a special emphasis on preserving the rich history of the City of Foley and Baldwin County. The collections will reflect the interests of Foley readers in their content, format and language. Collections will be available in both a timely manner and sufficient quantities to anticipate demand. An emphasis on stacks maintenance through shelf reading and lost book troubleshooting has improved the accuracy of our shelving and made our collection more easily accessed by patrons. The Stacks Maintenance position and the efforts of our Assistant Children's Librarian have made this project a success. The generation of statistical reports by both staff members that provide information on patron use has increase our efficiency and accuracy of book placement. The Library's Genealogy/Alabama History Room has continued to collect and maintain the premier compilation of historical materials on Foley and Baldwin County history held in any Baldwin County facility. A recent grant has given us the opportunity to purchase titles that might otherwise not have been in our budget. The result has enriched our collection and made us more desirable as a destination for researchers interested in local history, Alabama, and the Gulf Coast.

Patrons Initiative:

The Library provides outstanding services and facilities that are convenient for our patrons by continuing to support the early literacy needs of children and young adults and contributing to their readiness for schools and careers. We have expanded this initiative by extending our Summer Reading program to include June, July and the first week in August. In the past we carried out Summer Reading programs only in June. Adults will have access to lifelong learning opportunities through library programs that are educational, entertaining, and that help connect them to their community and the world. With the introduction of an Outreach/Programming Librarian, we will be capable of expanding all of our adult programming (activities and events) to involve more locals in a wider variety of events. All patrons will have convenient access to public computers, self-service technology, electronic resources, and a vibrant web site designed to connect people of all ages to our collections, programs, and services. Our collaboration with the South Baldwin Literacy Council has proven to be a success with tutoring and teaching in our library including classes that utilize the computer lab for enhanced life skills classes.

Communications Initiative:

Providing accurate, timely information creates a stronger, more visible organization. The Library is committed to improving the flow of information, resolving internal challenges, and creating open dialogues with the Foley community. By utilizing Facebook, Instagram, Pinterest, and a newly designed website, the majority of Foley residents can become aware of the breadth of services and programs offered by the library through a variety of regular customized updates. Foley residents, as well as members of the Baldwin County Library Cooperative, will be encouraged to provide suggestions for service enhancements, programs, and collections in a variety of ways. In 2021 the Foley Library added a new Children's Department Facebook page as a means of focusing on the needs of parents and children. The page features live and recorded book reads and activities just for children.

Staff Development Initiative:

To continuously provide opportunities for individual training of staff as well as yearly training that involves all staff members. The Library will continue to value the talent, experience, and contributions of all staff, and effectively support staff training, a cross-functional team approach, and open communications to improve internal operations and service to the community. The Library Advisory Board will continue to be composed of knowledgeable citizen stewards who support the Library's mission, exemplify its values, and serve as library ambassadors and advocates throughout the community. The Library hosts its own Staff Development Day each year to improve the overall knowledge of library trends, advances in technology, and to perfect its team approach to assisting the Foley community. In FY2022 the Library initiated a cross training program which involves all

staff in training for areas other than their own within the Library. This program will assist in providing fill-in assistance when staff members are absent and will ensure that patrons receive the best service possible.

Technology Initiative:

A continuation of maintaining up-to-date technology for our patrons use in our computer lab. In addition, providing any technology for in-house and external circulation that our community deems necessary or needed. The Library will work closely with the City of Foley IT Department to maintain our Computer Lab at peak efficiency. The Library will continue to aid patrons in setting up the parameters of their personal electronic devices as well as aiding them in understanding the operation of their personal devices. All of our computers, whether for staff use or for patrons, have been replaced through grant activity in the past two years. We also have been awarded a grant for the purchase of 15 laptop computers which will serve as the foundation for a STEAM lab and classroom that will be part of the new library. We have 45 Wi-Fi hotspots which are available for patrons to check out. We acquired those through grants and have been able to maintain them through grants as well.

Capital Expansion Initiative:

A continuation of making the most efficient use of the space that we have in order to maintain a large, diverse collection while providing an inviting space for patrons to use. The City of Foley has moved forward with seeking an architectural firm to begin the planning phase of the new Foley Library. Plans include expanding to double the square footage with more space available for classes, meetings, technology based classrooms, and study rooms. Until the move is made the Library will continue to make the best use of the limited space that remains in our Library by adding shelving in innovative ways, if possible, to continue the growth of our collection.

Achievement of Goals: The Library documents numerous statistics concerning services that we record daily. We can observe these stats each month and track trends. We can use these numbers to determine the success of a project and if that project deserves to continue, to be altered or to be discontinued. We also participate in the Alabama Library Associations Snapshot Day each year which polls patrons in addition to isolating activities to determine their effectiveness. We utilize our website and Facebook page to track trends and to follow up on the success rate of projects.

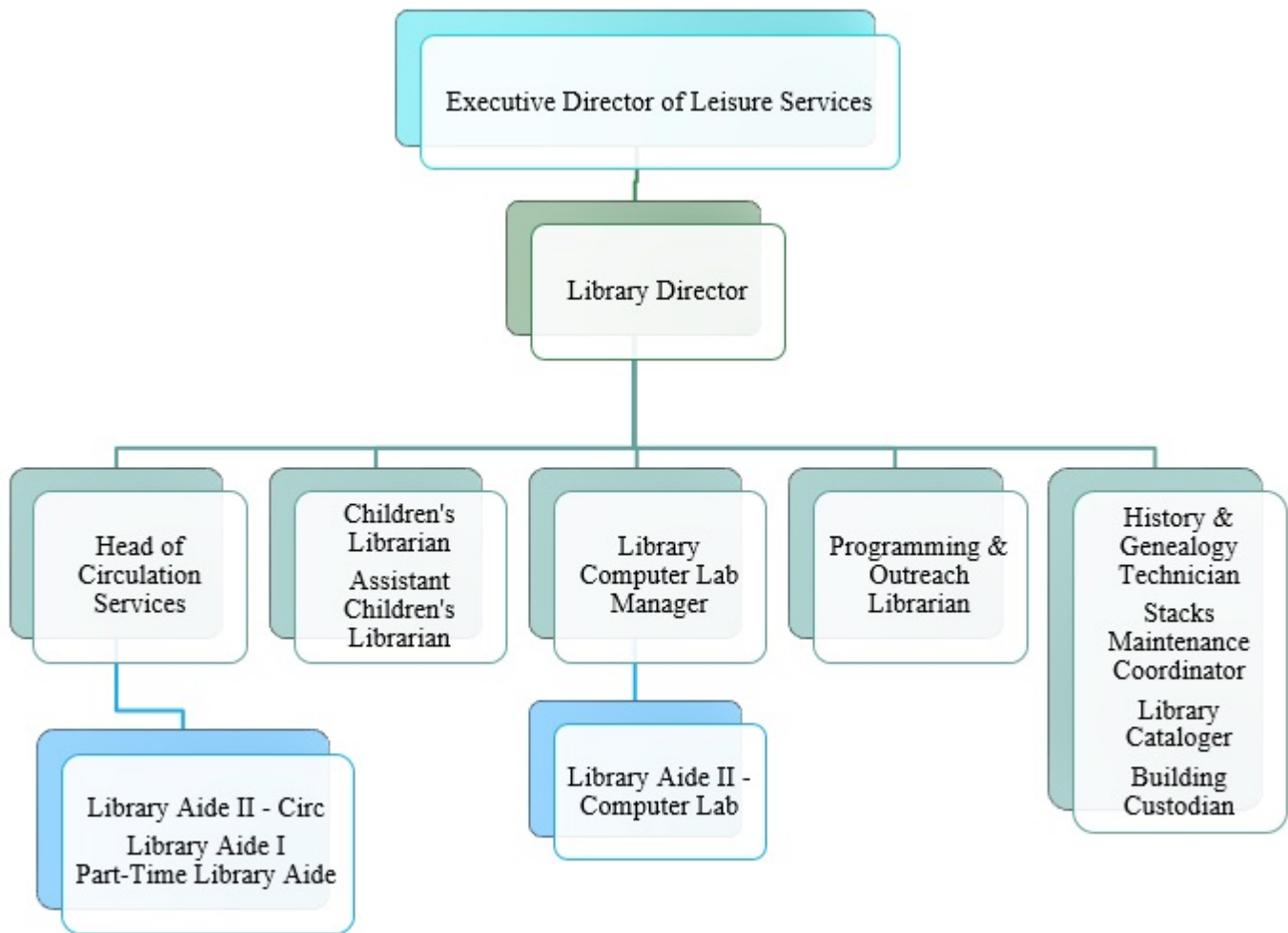
Department Achievements:

- 2015 - 2019 Alabama Library Association Gold Standard Award Winner.
- 2016 Library Journal Five Star rated number one library in the United States in our category.
- 2017 Library Journal Five Star rated number five library in the United States in our category.
- 2018 - 2019 Library Journal Five Star rated number six library in the United States in our category.
- 2019 - 2021 Alabama Library Association Gold Standard Award Winner.
- 2022 Fourth consecutive year as winner of Best Library in Baldwin County – Gulf Coast Media’s Best of Baldwin Award

Financial Summary

	2020	2021	2022	2022	2023	% Change
Expenditures	Actual	Actual	Budget	Projected	Budget	2022 to 2023
Personnel	\$ 736,895	\$ 768,613	\$ 851,253	\$ 832,732	\$ 899,464	8.01%
Operational	153,272	165,631	224,831	208,856	176,907	-15.3%
Total	\$ 890,167	\$ 934,244	\$ 1,076,084	\$ 1,041,588	\$ 1,076,371	3.34%

Library Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
20	\$ 25,539	\$ 31,924	\$ 38,308	Pending	Building Custodian	1
30	\$ 26,816	\$ 33,520	\$ 40,223	5020101	Library Aide I	2
30	\$ 26,816	\$ 33,520	\$ 40,223	5020102	Part-Time Library Aide	3
30	\$ 26,816	\$ 33,520	\$ 40,223	5020115	Part-Time Library Aide - Computer Lab	1
60	\$ 31,043	\$ 38,803	\$ 46,564	5020112	Library Aide II - Circulation Desk	1
60	\$ 31,043	\$ 38,803	\$ 46,564	5020113	Library Aide II - Computer Lab	1
90	\$ 35,935	\$ 44,919	\$ 53,903	5020104	Library Cataloger	1
100	\$ 37,732	\$ 47,165	\$ 56,598	5020105	Assistant Children's Librarian	1
100	\$ 37,732	\$ 47,165	\$ 56,598	5020106	Stacks Maintenance Coordinator	1
110	\$ 39,619	\$ 49,524	\$ 59,429	5020107	Head of Circulation Services	1
130	\$ 43,680	\$ 54,600	\$ 65,520	5020108	History & Genealogy Technician	1
140	\$ 45,864	\$ 57,330	\$ 68,795	5020114	Programming & Outreach Librarian	1
150	\$ 48,156	\$ 60,196	\$ 72,236	5020109	Library Computer Lab Manager	1
170	\$ 53,093	\$ 66,366	\$ 79,639	5020110	Children's Librarian	1
220	\$ 67,761	\$ 84,702	\$ 101,642	5020111	Library Director	1

Parks and Recreation Department

Mission Statement: The City of Foley Parks and Recreation Department's Mission is to enhance the quality of life for our diverse population by providing a wide range of recreational opportunities at an affordable cost while also providing safe, welcoming, and inclusive parks and facilities.

Function: Foley Parks and Recreation maintains over 160 acres across 11 parks and facilities. These facilities consist of 6 tennis courts, 6 playgrounds, 4 outdoor swimming pools, 18 baseball/softball fields, 5 soccer fields, and 4 concessions stands. The department also offers numerous programs to the residents of the Foley area such as archery, baseball/softball, basketball, senior water aerobics, soccer, swim team and swim lessons, and tennis. After recreation programs have concluded, it becomes home to several national World Series events that provide sports tourism through baseball and softball. We also host several adult leagues such as Hispanic soccer, 7v7 soccer, and kickball.

The department partners with local schools, neighboring cities, nonprofit groups, the general public and administration to provide recreational opportunities and events. We provide significant support for the following events that occur at City facilities:

Event Name	Month Held	Event Name	Month Held
BBQ and Blues	March	Jennifer Claire Moore Rodeo	August
Music, Movie and Marketplace	April – June	Chicago Street Super Club	October
Art in the Park	May	Christmas in the Park	December
Balloon Festival	June - July	Tree Lighting	December

	2018	2019	2020	2021	2022	2023
<i>Youth Programs Offered</i>	7	7	7	9	9	9
<i>Youth Program Participants</i>	1,477	1,416	1,072	1,615	1,255	1,383
<i>Tournaments Held</i>	16	8	8	12	12	12

Performance Goals for 2020-2023

- Improve public relations for department by providing more digital content and increasing traffic on social media pages and website by ten percent.
- Complete Standard Operating Procedures Manual for parks maintenance, mower/equipment maintenance, and events.
- Create a coaches manual for each sport to define expectations and skill development.
- Develop policies and procedures for field/park usage, player evaluations, coaches meetings, drafts, and all-star selections.
- Add programming designed for special needs children and adults.
- Increase local sponsorships by \$2,000 to offset funding needs for programs.
- Develop parks and facilities renovation/improvement plans based on results from the Parks and Recreation Master Plan Survey.

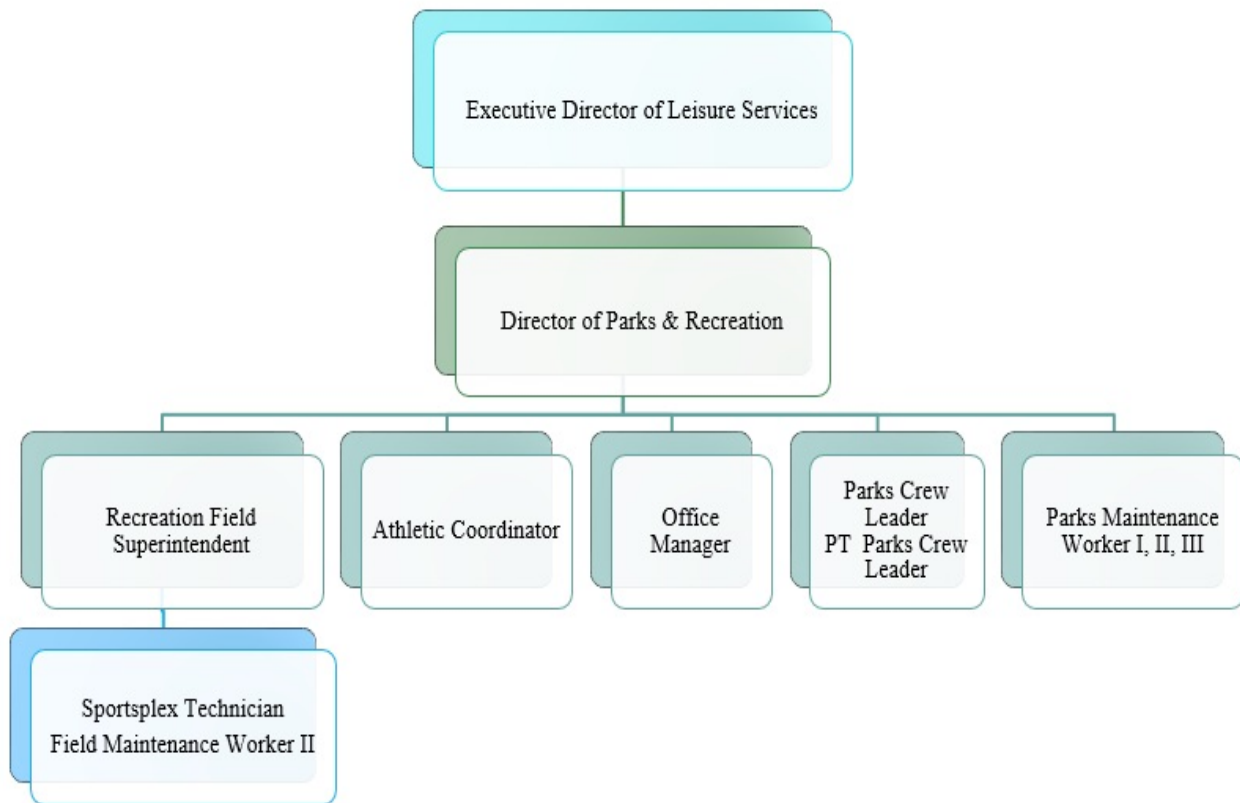
Performance Measures Obtained in 2021-2022

- Completed the Parks & Recreation Master Plan survey.
- Hosted two opening ceremonies at local business partners during summer tournaments.
- Implemented a new online registration system for recreation sports.
- Completed a planning schedule for one year for sports calendar and capital/project requests.

Financial Summary

Expenditures	2020 Actual	2021 Actual	2022 Budget	2022 Projected	2023 Budget	% Change 2022 to 2023
Personnel	\$ 1,337,118	\$ 1,426,903	\$ 1,726,300	\$ 1,645,372	\$ 1,489,702	-9.46%
Capital	-	108,697	110,760	108,584	94,500	-12.97%
Operational	488,869	551,896	596,600	590,977	680,812	15.25%
Total	\$ 1,825,987	\$ 2,087,496	\$ 2,433,660	\$ 2,344,933	\$ 2,265,014	-3.41%

Recreation Department Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
20	\$ 25,539	\$ 31,924	\$ 38,308	5030114	Parks Maintenance Worker I	1
50	\$ 29,564	\$ 36,955	\$ 44,347	5030115	Parks Maintenance Worker II	6
70	\$ 32,594	\$ 40,743	\$ 48,891	5030116	Parks Maintenance Worker III	3
70	\$ 32,594	\$ 40,743	\$ 48,891	5030102	Field Maintenance Worker II	4
70	\$ 32,594	\$ 40,743	\$ 48,891	5030103	Sportsplex Technician	1
90	\$ 35,935	\$ 44,919	\$ 53,903	5030105	Office Manager	1
120	\$ 41,600	\$ 52,000	\$ 62,400	5030106	Athletic Coordinator	2
130	\$ 43,680	\$ 54,600	\$ 65,520	5030107	Recreation Field Superintendent	1
130	\$ 43,680	\$ 54,600	\$ 65,520	5030117	Parks Crew Leader	1
130	\$ 43,680	\$ 54,600	\$ 65,520	Pending	Part-Time Parks Crew Leader	1
250	\$ 78,443	\$ 98,053	\$ 117,664	5030112	Director of Parks and Recreation	1

Sports Tourism Department

Mission Statement: The mission of Foley Sports Tourism is to attract, create and host high-quality events for all ages to increase economic vitality, improve the quality of life, and provide a unique memorable experience that brands Foley, Alabama, as a nationally recognized sports destination.

Function: Foley Sports Tourism manages and maintains 16 multipurpose outdoor fields in addition to a 90,000+ square foot indoor facility. The department works to attract meetings, conventions, and sporting events to help drive the economy of the City. This includes managing the events and marketing Foley as a preferred destination for tourists.

The department works with local sponsors, meeting organizers, tournament directors, vendors, and governing sports bodies. We also work with other venues and local businesses to promote events.

The following Guiding Principles are considered to be foundational to any tourism initiatives moving forward in Foley:

- Measurable economic benefits to City of Foley.
- City of Foley tourism brand enhancement.
- Targeted events make effective use of Foley's new and existing sport facilities.
- Targeted events to strengthen local sport development and tourism.

Performance Goals

- Create and validate Foley Room Nights: 20,000 for 2021, 22,500 for 2022 and estimate 23,500 for 2023.
- Attract visitors: 175,000 event attendees for 2021. Increased to 200,000 for 2022 and estimate 202,000 for 2023.
- Retain 90% of events on an annual basis.
- Implement one new outdoor event and one new indoor event generating over 400 Foley room nights for each event.
- Create value for sponsors/partners. Capture metrics to provide fulfillment report.
- Create and maintain a positive image for Foley – Ratings at 4.8 or higher.

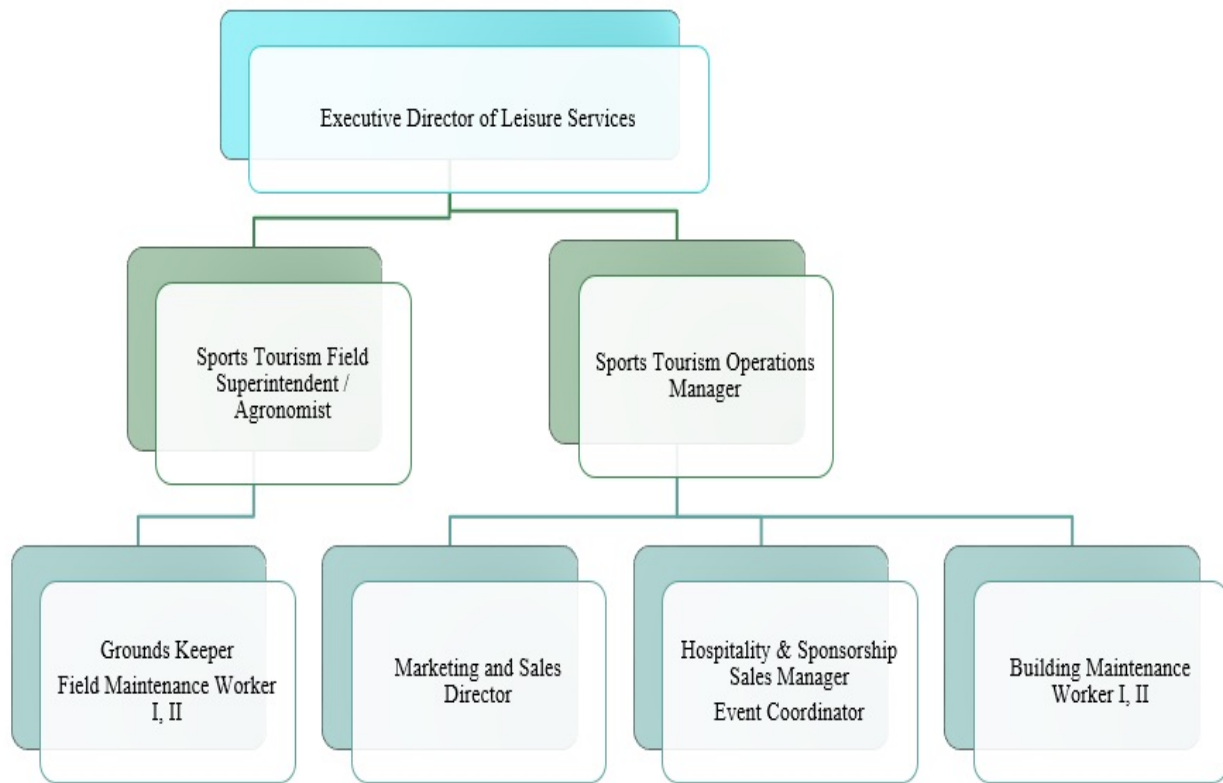
	2018	2019	2020 *	2021	2022	2023
<i>Events Booked</i>	68	80	56	86	93	95
<i>Event Attendance</i>	78,458	166,339	109,616	175,000	200,000	202,000

* Events booked was 108, but 50 events were cancelled due to COVID and 2 were cancelled due to Hurricane Sally.

Financial Summary

	2020	2021	2022	2022	2023	% Change
Expenditures	Actual	Actual	Budget	Projected	Budget	2022 to 2023
Personnel	\$ 796,051	\$ 890,589	\$ 984,597	\$ 877,783	\$ 1,004,104	14.39%
Capital	119,352	45,000	211,114	189,059	198,500	4.99%
Operational	148,511	201,925	332,900	323,850	334,100	6.14%
Debt Service	200,856	-	-	-	-	0%
Total	\$ 1,264,770	\$ 1,137,514	\$ 1,528,611	\$ 1,390,692	\$ 1,536,704	10.5%

Sports Tourism Organizational Chart



Pay Classification Plan Information

Grade	Grade	Grade	Grade	Grade	Grade	Grade
40	\$ 28,156	\$ 35,195	\$ 42,234	5040101	Building Maintenance Worker I	1
50	\$ 29,564	\$ 36,955	\$ 44,347	5040102	Field Maintenance Worker I	3
70	\$ 32,594	\$ 40,743	\$ 48,891	5040103	Building Maintenance Worker II	3
70	\$ 32,594	\$ 40,743	\$ 48,891	5040104	Field Maintenance Worker II	2
80	\$ 34,224	\$ 42,781	\$ 51,336	Pending	Grounds Keeper	1
110	\$ 39,619	\$ 49,524	\$ 59,429	5040105	Event Coordinator	2
140	\$ 45,864	\$ 57,330	\$ 68,795	5040107	Sports Tourism Operations Manager	1
140	\$ 45,864	\$ 57,330	\$ 68,795	5040112	Hospitality & Sponsorship Sales Manager	1
170	\$ 53,093	\$ 66,366	\$ 79,639	5040115	Sports Tourism Field Superintendent/Agronomist	1
230	\$ 71,150	\$ 88,938	\$ 106,724	5040114	Marketing and Sales Director	1

Horticulture Department

Mission Statement: The City of Foley Horticulture Department strives to provide living beautification of all areas of the City by incorporating traditional sound horticultural practices with “forward” thinking methods of execution to achieve superior aesthetics and efficiency.

Function: Management of the City’s horticulture and arboriculture programs cultivating a wide variety of ornamental plants in the City’s flower beds, hanging baskets, and container gardens. Installation and maintenance of irrigation systems, and decorative fountains.

Management, installation, and maintenance of the Antique Rose Trail, all other rose plantings, new trees and landscaped areas throughout the city. Provide guidance, oversight, and preservation practices of all city trees as needed for safety and preservation.

Performance Goals

- ◆ 1-3 years
 - Expand greenhouse complex.
 - Building delayed due to hurricane Sally; will be pursued FY22 /23
 - Build new office facility.
 - Rose Trail middle and north section improvements.
 - Removal of excessive plant material and growth will continue during late summer and fall to improve middle and north sections in FY22 and 23
 - Irrigation system improvements downtown. Significant repairs have been made and will continue in late summer and fall FY22 and 23
 - Hanging baskets program improvements ongoing; 90 new baskets added to annual rotation
 - Plan to complete median crape myrtle planting along Hwy 59 south to CR10, has been rescheduled for Fall FY22
- ◆ 3-5 years
 - Categorical tree inventory; in-progress
 - Dedicated in-house two-man tree crew w/bucket truck.

Department Achievements

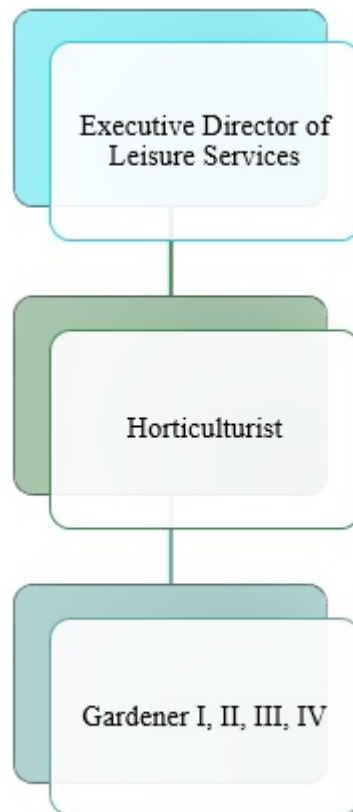
- ◆ Improvements to our proactive public and street tree safety, maintenance and preservation program by training two more department members
- ◆ Provide hanging baskets or gardening assistance and guidance to local schools to encourage and enhance student participation and knowledge.
- ◆ Provide presentations and offer guidance to local garden clubs and civic groups.
- ◆ Participate in local school Career Day programs.
- ◆ Four department members have achieved OTPS (Ornamental and Turf Pesticide Supervisor) License
- ◆ Continued Education Units (CEUs) for department members with Landscape Management Certification, and Certified Urban Foresters
- ◆ State representation on the Executive Council as current President for the Alabama Urban Forestry Association (AUFA)
- ◆ Assistance with other departments in tree work, and chainsaw safety training
- ◆ Annual Street tree pruning and preservation program continues to grow
- ◆ Tree protection, preservation, and coordination with Engineering and other departments on new construction projects provides valuable protection of our green infrastructure
- ◆ 120 new tree plantings during current FY22 and will continue to increase
- ◆ Annually grow, plant, and maintain the following:
 - Over 30,000 bedding plants in our city greenhouses.

- 380 hanging baskets.
- Over 90 container planters.
- Over 300 crape myrtles.
- Rose Trail.
- Over 80 irrigation zones throughout the city.

Financial Summary

Expenditures	2020 Actual	2021 Actual	2022 Budget	2022 Projected	2023 Budget	% Change 2022 to 2023
Personnel	\$ 330,507	\$ 329,924	\$ 351,823	\$ 347,582	\$ 358,522	3.15%
Capital	-	-	-	-	11,000	0%
Operational	195,902	213,816	233,500	233,244	255,552	9.56%
Total	\$ 526,409	\$ 543,740	\$ 585,323	\$ 580,826	\$ 625,074	7.62%

Horticulture Department Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
30	\$ 26,816	\$ 33,520	\$ 40,223	5050101	Gardener I	1
70	\$ 32,594	\$ 40,743	\$ 48,891	5050102	Gardener II	2
80	\$ 34,224	\$ 42,781	\$ 51,336	5050103	Gardener III	1
100	\$ 37,732	\$ 47,165	\$ 56,598	5050104	Gardener IV	1
160	\$ 50,565	\$ 63,206	\$ 75,847	5050105	Horticulturist	1

Marketing Department

Mission Statement: To provide City of Foley information for residents and visitors and to provide quality of life opportunities that include free museums and events.

Function:

Foley's Marketing Department promotes the city through public relations, advertising and special projects; by providing information in person with a welcome center and electronically via both municipal and tourism websites and social media platforms, by providing marketing services to other city departments; and by operating the Foley Railroad Museum and Model Train Exhibit, an event train ride and the Holmes Medical Museum. The marketing department also oversees community events for the city.

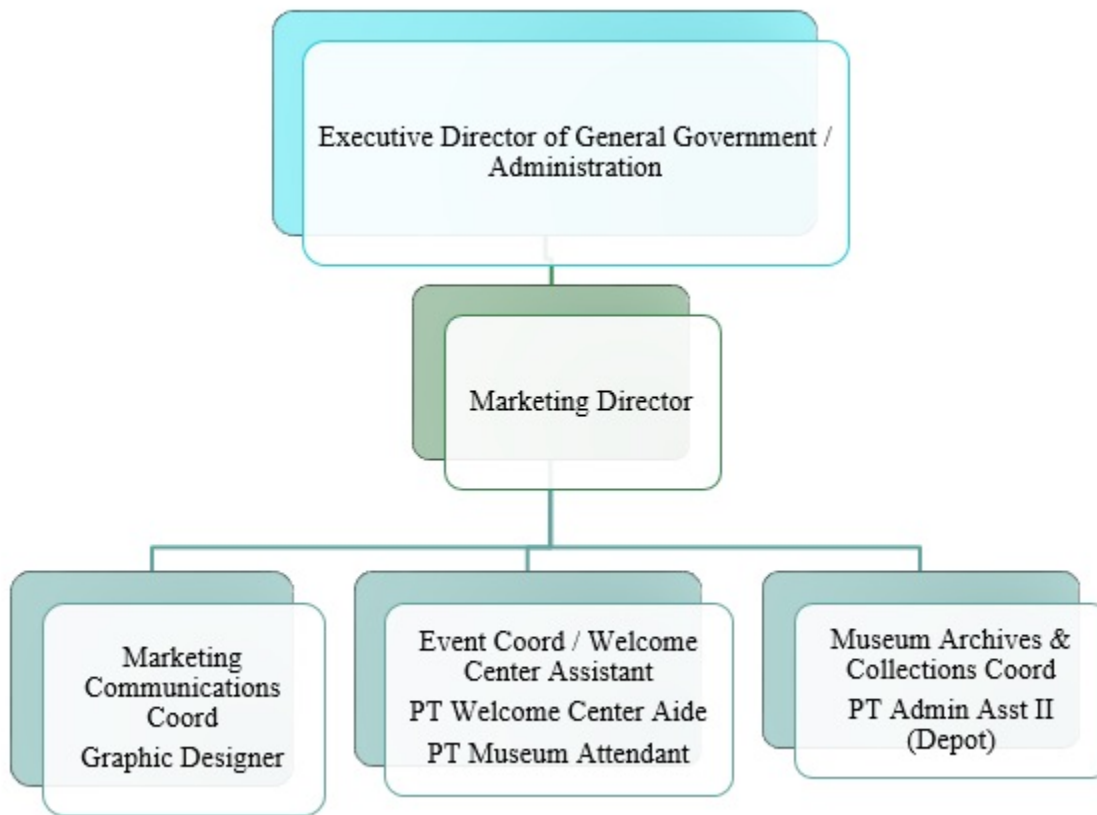
Performance Goals:

- Manage public relations and advertising, including publishing the quarterly mayor's newsletter, issuing press releases and creating advertising for the city for fiscal years 20/21/22/23.
- Provide city information at the Welcome Center, at various points throughout the city, by mail, and by distributing packets to visiting groups for fiscal years 20/21/22/23.
- Provide city information online by maintaining a municipal website for residents, www.cityoffoley.org and a tourism website, www.visitfoley.org and also by using social media platforms, all updated almost daily for fiscal years 20/21/22/23.
- Operate the Foley Welcome Center, open Monday – Friday, 8 a.m. – 5 p.m., the Foley Railroad Museum, open Monday – Saturday, 10 a.m. – 3 p.m., the Model Train Exhibit, open Tuesday, Thursday and Saturday, 10 a.m. – 2 p.m., and the Holmes Medical Museum, Monday – Saturday, 10 a.m. – 3 p.m. for fiscal years 20/21/22/23. (The Holmes Medical Museum was closed from Sept. 2020 – Jul6 2021 due to damage from Hurricane Sally.) Operate the event train with free rides around the park on Saturdays from 10 a.m. – 2 p.m., and also on Tuesdays and Thursdays during the summer months, weather permitting.
- Provide marketing services to other city departments as requested for fiscal years 20/21/22/23.
- Plan and erect public parking signs for the downtown area during fiscal year 2020.
- Plan and erect way finding signage for the public in the downtown area during fiscal years 2022/2023.
- Organize and oversee city events including Hometown Halloween, Christmas in the Park and Let it Snow, Annual Snowbird Coffee, Music and a Movie, and Heritage Park Marketplace for fiscal years 20/21/22. Added a Midday Melodies with events in the park during the spring and fall. 2022/2023.
- Actively promote Foley Main Street for fiscal years 20/21/22/23.

Financial Summary

Expenditures	2020 Actual	2021 Actual	2022 Budget	2022 Projected	2023 Budget	% Change 2022 to 2023
Personnel	\$ 265,224	\$ 269,617	\$ 319,143	\$ 299,298	\$ 450,454	50.5%
Capital	-	-	78,319	53,774	-	-100%
Operational	162,438	195,056	256,170	247,703	259,715	14.6%
Total	\$ 427,662	\$ 464,673	\$ 653,632	\$ 600,775	\$ 710,169	18.21%

Marketing Department Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
20	\$ 25,539	\$ 31,924	\$ 38,308	5060108	Part-Time Museum Attendant	2
50	\$ 29,564	\$ 36,955	\$ 44,347	5060112	Part-Time Welcome Center Aide	1
70	\$ 32,594	\$ 40,743	\$ 48,891	5060110	Part-time Administrative Assistan II (Depot)	1
70	\$ 32,594	\$ 40,743	\$ 48,891	5060111	Event Coordinator/Welcome Center Assistant	1
120	\$ 41,600	\$ 52,000	\$ 62,400	5060103	Graphic Designer	1
170	\$ 53,093	\$ 66,366	\$ 79,639	Pending	Marketing Communications Coordinator	1
170	\$ 53,093	\$ 66,366	\$ 79,639	Pending	Museum Archives & Collections Coordinator	1
200	\$ 61,461	\$ 76,827	\$ 92,193	5060105	Marketing Director	1

Senior Center

Mission Statement: The staff's mission for those who are 50 and over is to provide the opportunity for our "Young at Heart" to meet and enjoy a wide variety of social, educational, health, and recreational activities while promoting the positive aspects of senior status to them, their families and the community at large.

Function: The Foley Senior Center is located at 304 E. Rose Avenue; our hours of operation are from 8am – 4pm Monday – Friday. Our 6,000 sq. ft. facility includes a media room, computer lab, kitchen area, stage area and a dance/exercise room.

Performance Goals: Our department goal is much like our mission statement. As our City is progressively growing and expanding, we are also committed to growing and expanding the activities for our senior residents and visitors. We are dedicated to our senior population and committed to offering these citizens a wide variety of social, educational, health and recreational activities that help them stay active and engaged in our community. We utilize the wise council of our seven (7) member advisory board to help guide us in what is important to our seniors, as well as our suggestion box, but most importantly we spend time with our seniors and listen to what their needs and concerns are. As we continue to grow our attendance and our activities, our goal is to get more involved with our community and address the growing needs of our younger seniors. Listed below are our target goals for growth in our senior community.

- Continued utilization of our suggestion box
- Participation in at least three (3) community outreach events that promote our senior center and the programs & activities offered
- Install an on sight Blessing Box for our Seniors
- Install Bike Racks to encourage our participants to stay active
- Develop a Walking Club
- Promote Pickle Ball
- Give "Senior Center Business Cards" to our active members to help them encourage/invite their friends to come and join our programs
- Installing a software program that helps our senior center manage our programs, attendance and other necessary data, encourages online registration and broadcast communications as needed.

The following are ways that we continue to stay connected with our seniors and kept them connected with others:

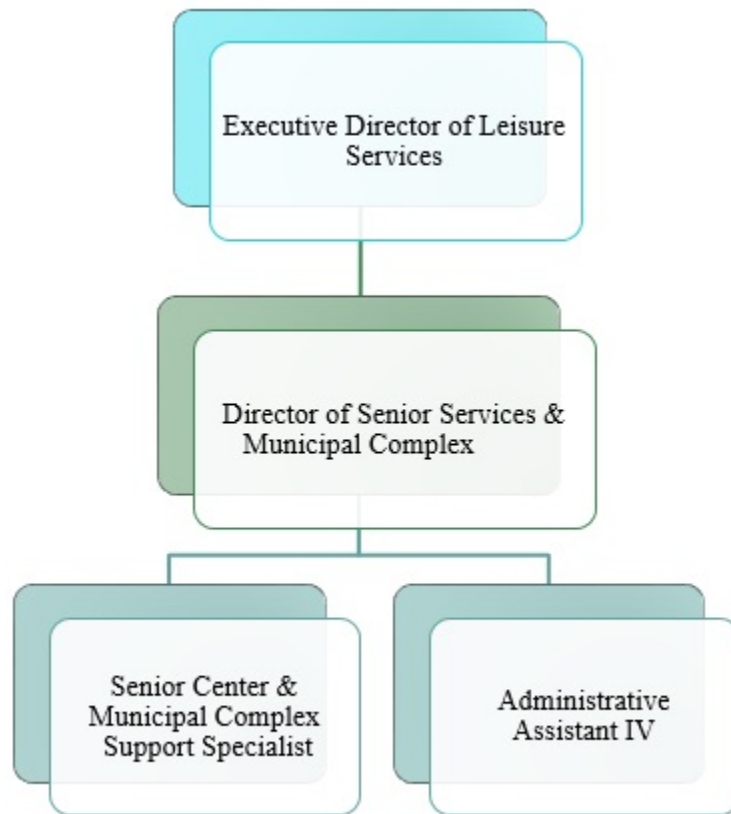
- Regular phone outreach to our senior member, especially those we have not seen in a while
- Monthly calendars emailed to 755 contacts. We began using Mailchimp (an email platform) to better be able to communicate, track and learn from our 'campaigns'. We also strive to send out Mid-Month reminder's to communicate upcoming activities, updates on social media for not only the senior center but other activities taking place in our community.

	2018	2019	2020	2021	2022	2023
<i>Members</i>	754	720	745	353	630	655
<i>Senior/community programs</i>	49	54	42	53	33	40
<i>Senior program participants</i>	21,436	21,052	11,254	8,818	13,894	16,900

Financial Summary

Expenditures	2020 Actual	2021 Actual	2022 Budget	2022 Projected	2023 Budget	% Change 2022 to 2023
Personnel	\$ 240,876	\$ 248,531	\$ 277,882	\$ 273,763	\$ 283,601	3.59%
Capital	-	-	-	-	11,000	0%
Operational	33,929	30,645	68,970	67,817	82,587	21.78%
Total	\$ 274,805	\$ 279,176	\$ 346,852	\$ 341,580	\$ 377,188	10.42%

Senior Center Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
100	\$ 36,456	\$ 45,570	\$ 54,684	5070101	Administrative Assistant IV	1
140	\$ 44,313	\$ 55,391	\$ 66,469	5070102	Senior Center & Municipal Complex Support Specialist	1
220	\$ 65,470	\$ 81,838	\$ 98,205	5070103	Director of Senior Services & Municipal Complex	1

Beautification Board

Mission Statement: The mission of the Revitalization & Beautification Advisory Board is to enhance the quality of life in our community with specific beautification projects. The Committee promotes community pride and involvement through our revitalization and beautification programs by forming partnerships with individual volunteers, schools, civic organizations, businesses, and the Mayor and Council.

Function: The Revitalization & Beautification Advisory Board acts in an advisory capacity in matters relating and pertaining to landscaping for community enhancement and specific beautification projects on properties owned, managed, leased, and operated by the City.

Performance Goals:

Goals	2020 (actual)	2021 (actual)	2022 (estimate)	2023 (projection)
Maintain Tree City USA membership	Yes	Yes	Goal	Goal
Total Trees Given at Arbor Day	600	920	648	650
Memorial Trees donated	21	26	31	34
Beautification Awards Presented	7	10	13	16
Trees Designated as Century Trees	20	21	23	25

Selected Objectives:

- Select and purchase Christmas and seasonal decorations for the City.
- Select winners for the annual Revitalization and Beautification Awards.
- Work with the horticulture department on seasonal plantings.
- Act in an advisory capacity in recommending beautification projects along highways, roads and streets to conserve the national beauty and scenery.
- Continue development of Foley Heritage Park.
- Collaborating with Main Street Director on several projects to enhance downtown Foley.
- Maintain Foley Century Tree Program to protect and preserve old trees.
- Instrumental on working to get the Fountain area in John B. Foley Park refurbished and extending the Rose Trail to the south.
- Replacing the old/damaged Memorial Plaques with new and better quality plaques that are raised and more visible.
- Working on Foley Pride Park with signage in memory of the Foley United Methodist Church that once held services at this location.
- Making improvements to the WWII Memorial in the John B. Foley Park.
- Enhancing other City Parks as we move larger Flag Poles in those areas.

Department Achievements

- In 2022, the City of Foley was recognized a Tree City USA by the National Arbor Day Foundation for the 41st year.
- The City of Foley is known as a Christmas destination for its beautiful Christmas decorations.
- Completed 3 pocket parks and looking for other locations.
- Added additional tables and benches in Heritage Park for public use.
- Restored 13 little houses in the Christmas Village

- The Board has organized and achieved getting the sidewalks pressure washed throughout Foley.
- Added Up-Lighting in the Oak Trees in John B. Foley and Heritage Parks.
- Added 2 Beautiful Butterfly Gardens, one is located north of town the other is by the Foley Dog Park.
- Accomplished getting a beautiful mural on the Foley Art Center fence.
- Added a new 90' flag pole for downtown Foley, refurbishing the parking lot around the pole and adding a small sitting area on the south side.

Financial Summary

Expenditures	2020 Actual	2021 Actual	2022 Budget	2022 Projected	2023 Budget	% Change 2022 to 2023
Operational	\$ 83,923	\$ 83,698	\$ 95,022	\$ 107,361	\$ 119,430	11.24%
Total	\$ 83,923	\$ 83,698	\$ 95,022	\$ 107,361	\$ 119,430	11.24%

There are no employees in the Beautification Division. The City Clerk's office of the General Government Department provides support services to the Board.

Nature Parks Department

Mission Statement: The Nature Parks Department provides a cohesive relationship between native wildlife species and passive recreation opportunities for park visitors in a seamless fashion that utilizes the nature parks' assets while creating minimal disturbance to the parks' flora and fauna.

Function: The Nature Parks Department manages the Graham Creek Nature Preserve and Wolf Creek Park with major tasks and responsibilities including: habitat management operations, recreational amenities additions and maintenance, landscaping, coordination with groups and citizens for facility use and rentals, management of the Interpretive Center, visitor assistance, planning and delivering successful events for public benefit, education and outreach through social media, website and newsletters, seeking grants for additional amenities and conducting tours.

Performance Goals:

- Conduct habitat management operations
- Offer wide range of passive recreational opportunities
- Landscape and maintain nature park grounds
- Provide facilities and venues for groups and citizens
- Offer an Interpretive Center for nature park information
- Provide quality customer service
- Host events that fit within nature park mission
- Obtain grants for additional amenities
- Attract new visitors through advertising and public education

	2018	2019	2020	2021	2022	2023 Projected
<i>Educational Progrms offered</i>	61	68	36	42	60	65
<i>Educational Programs attendance</i>	4,896	4,398	1,813	2,950	2,310	2,500
<i>Events booked</i>	28	34	18	26	32	34
<i>Events attendance</i>	14,000	14,500	10,000	14,750	24,300	25,500
<i>Rentals</i>	n/a	n/a	38	109	120	135
<i>Habitaty Acreage Managed</i>	n/a	n/a	n/a	500	509	591
<i>Grants Received</i>	n/a	n/a	n/a	4	1	2

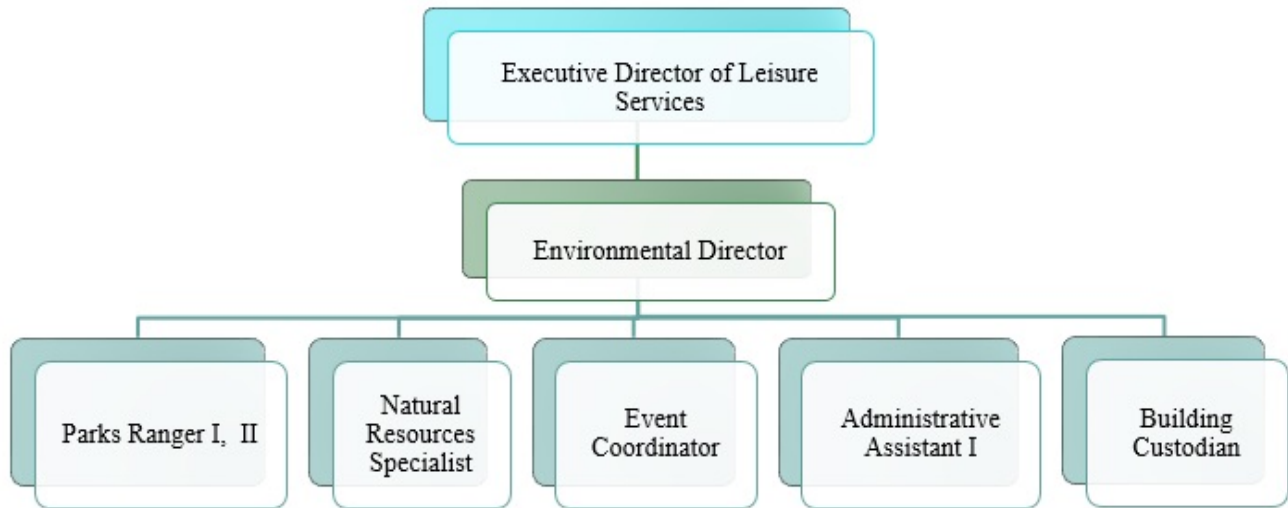
Objectives:

- To increase natural habitats through invasive control, prescribed fire operations annually, and planting of native vegetation areas for wildlife.
- To increase and maintain existing recreational amenities such as trails, disc golf courses, archery ranges, and kayak launches.
- To perform regular maintenance and landscaping activities for aesthetically pleasing park grounds.
- To increase rental venues for public and private events.
- To increase visitors of the nature parks through information offering at the Interpretive Center.
- To welcome visitors and provide assistance with use of nature parks.
- To increase successful events that benefit the public and have limited impact on the natural resources.
- To obtain grant funding for new appropriate amenities in the nature parks.
- To increase new visitors through increase of social media interaction, updated website and newsletters and public outreach and education.

Financial Summary

Expenditures	2020 Actual	2021 Actual	2022 Budget	2022 Projected	2023 Budget	% Change 2022 to 2023
Personnel	\$ 104,063	\$ 136,675	\$ 277,938	\$ 276,849	\$ 364,083	31.51%
Capital	33,187	40,186	24,924	24,617	46,000	86.86%
Operational	88,759	110,734	215,726	173,322	226,370	30.61%
Total	\$ 226,009	\$ 287,595	\$ 518,588	\$ 474,788	\$ 636,453	34.05%

Nature Parks Organizational Chart



Pay Classification Plan Information

Grade	Min	Mid	Max	Job Code	Classification Title	# of Slots
20	\$ 25,539	\$ 31,924	\$ 38,308	5090110	Building Custodian	1
60	\$ 31,043	\$ 38,803	\$ 46,564	5090104	Administrative Assistant I	1
60	\$ 31,043	\$ 38,803	\$ 46,564	5090106	Parks Ranger I	3
70	\$ 32,594	\$ 40,743	\$ 48,891	5090109	Event Coordinator	1
110	\$ 39,619	\$ 49,524	\$ 59,429	5090108	Natural Resources Specialist	1
120	\$ 41,600	\$ 52,000	\$ 62,400	5090105	Parks Ranger II	1

Fund Balance
Major Revenues &
Major Expenses

Fund Balance

In July 2021, the City Council updated its Minimum Fund Balance Policy for the General Fund as a safeguard against financial demands caused by natural disasters and other unforeseen events. The updated policy established a minimum fund balance goal equal to 35% of the Originally Budgeted operational expenditures and debt service obligations, less one time expenditures greater than \$500,000 and expenditures that are offset by transfers in or other financing sources. Shown below is the fund balance goal and fund balance actuals for fiscal years 2020 and 2021; and the fund balance goal and projected fund balance for 2022 and 2023 for the General Fund. Fiscal years 2020-2021 calculations are based on prior policy, which required a minimum fund balance of 25%.

Fiscal Year	Expenditures*	Fund Balance Goal	Fund Balance Actual/Projected	Amount Exceeded	Fund Balance as % of Expenditures
2020	39,747,544	9,936,886	17,883,183	7,946,297	44.99%
2021	40,671,428	10,167,857	32,964,894	22,797,037	81.05%
2022	39,353,735	13,773,807	44,638,544	30,864,737	113.43%
2023	44,895,676	15,713,487	31,460,928	15,747,441	70.08%

* Originally budgeted expenditures and debt service less one time expenditures greater than \$500,000 and expenditures offset by transfers in or other financing sources.

	FY 2022			FY 2023		
	Beginning Fund Balance	Projected Surplus (Deficit)	Ending Fund Balance	Beginning Fund Balance	Projected Surplus (Deficit)	Ending Fund Balance
General Fund	\$ 33,712,182	\$ 13,073,649	\$ 46,785,831	\$ 46,785,831	\$ (13,177,616)	\$ 33,608,215
Special Revenue Funds						
Fire AdValorem Fund	\$ 667,316	\$ 309,000	\$ 976,316	\$ 976,316	\$ (631,761)	\$ 344,555
Library Fund	83,192	(18,158)	65,034	65,034	(6,805)	58,229
Recreation Activities Fund	34,763	6,374	41,137	41,137	12,375	53,512
Gas Tax Fund	112,094	39,670	151,764	151,764	7,070	158,834
Court Corrections Fund	78,225	(12,800)	65,425	65,425	(22,500)	42,925
Jail Corrections Fund	72,061	32,260	104,321	104,321	33,760	138,081
Foley Sports Tourism Event Center Fund	100	-	100	100	-	100
Foley Sports Tourism Multi-Use Fields Fund	1,402	-	1,402	1,402	-	1,402
Impact Fee Fund	222,714	845,000	1,067,714	1,067,714	1,650,000	2,717,714
PFCF	1,210,106	(180,542)	1,029,564	1,029,564	(27,500)	1,002,064
PASFCF	216,032	(165,558)	50,474	50,474	300	50,774
PCEFCF	230,425	667	231,092	231,092	(1,104)	229,988
Total Special Revenue Funds	\$ 2,928,430	\$ 855,913	\$ 3,784,343	\$ 3,784,343	\$ 1,013,835	\$ 4,798,178
Debt Service Funds						
2013 QECB Fund	\$ 84,253	\$ (5,813)	\$ 78,440	\$ 78,440	\$ 25,632	\$ 104,072
2014 GO Fund	138,046	57,495	195,541	195,541	(21,417)	174,124
2015 GO Fund	188,444	(1,502)	186,942	186,942	233	187,175
2019 GO Fund	111,427	50	111,477	111,477	50	111,527
2021 GO Fund	302,840	154,666	457,506	457,506	6	457,512
Total Debt Service Funds	\$ 825,010	\$ 204,896	\$ 1,029,906	\$ 1,029,906	\$ 4,504	\$ 1,034,410
Totals Governmental Funds	\$ 37,465,622	\$ 14,134,458	\$ 51,600,080	\$ 51,600,080	\$ (12,159,277)	\$ 39,440,803

	FY 2022			FY 2023		
	Beginning Fund Balance	Projected Surplus (Deficit)	Ending Fund Balance	Beginning Fund Balance	Projected Surplus (Deficit)	Ending Fund Balance
Business Type Funds						
CAFFM	\$ 6,742,044	\$ (6,742,044)	\$ -	\$ -	\$ -	\$ -
Sanitation Fund	-	211,524	211,524	211,524	703,919	915,443
Total Business Type Fund	\$ 6,742,044	\$ (6,530,520)	\$ 211,524	\$ 211,524	\$ 703,919	\$ 915,443

*The Capital Projects Fund only initially budgets the transfer from the general fund and other operating cost (such as property taxes on property purchased during the previous year). As a result, that fund is not included in the calculation above.

In fiscal year 2022, total fund balance is projected to increase by \$14,134,458 (38%). This large increase in fund balance is mostly a result of revenues closing substantially over budget and a delay in the ability to complete some capital projects because of supply chain issues. The City is planning to use approximately \$13 million of excess reserves in fiscal year 2023 to complete some of the previously planned capital projects and to accelerate some other projects that were planned in futures years. These excess funds are being spent in order to address the rapid growth in Foley.

Special Revenue Funds are expected to close fiscal year 2022 with an increase of \$855,913 (29%) and to add an additional \$1,013,385 or 27% of additional funds in fiscal year 2023. The Impact Fee Fund has the largest projected increases of \$845,000 in fiscal year 2022 and \$1,650,000 in fiscal year 2023. The use of impact fees are legally restricted for park and recreation expansion and road infrastructure expansion, so there are potentially projects that are not budgeted that could be applied to these funds. The Fire AdValorem Fund has a projected increase of \$309,000 (46%) in fiscal year 2022 and a projected decrease of \$631,761 (65%) in fiscal year 2023. These funds must be used on expenses related to the fire department and typically are accumulated until a large capital equipment purchase can be made.

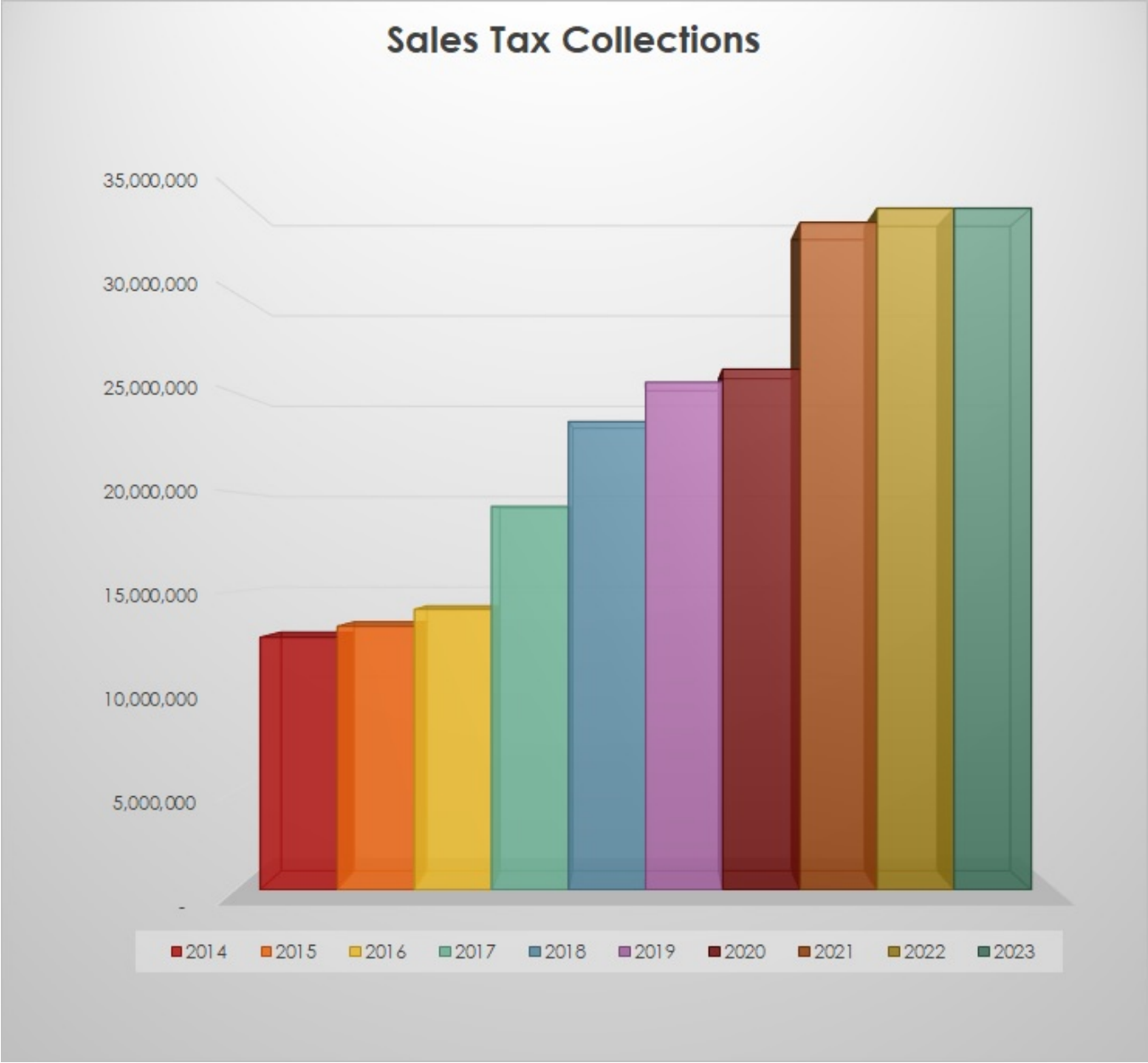
Major Revenue Sources

The following table gives an analysis of General Fund top five revenue sources for two prior audited years, the current year projections and next year's budget.

Revenue Type	2020 Actual	% of Actual	2021 Actual	% of Actual	2022 Budget	% of Actual	2022 Projected	% of Actual	2023 Budget	% of Actual
Sales & use tax	\$ 26,182,775	55%	\$ 33,560,787	46%	\$ 30,000,000	56%	\$ 34,275,000	53%	\$ 34,275,000	61%
Utility tax equivalents	7,692,940	16%	7,944,312	11%	8,180,000	15%	8,220,548	13%	8,467,165	15%
Business license	2,622,061	5%	2,746,550	4%	2,650,000	5%	3,294,000	5%	3,000,000	5%
Property Tax	1,449,190	3%	1,648,816	2%	1,748,000	3%	1,748,000	3%	1,922,800	3%
Lodging Tax	1,246,882	3%	2,362,418	3%	1,600,000	3%	1,794,000	3%	1,700,000	3%
Building Permits	1,420,871	3%	1,831,977	2%	\$ 1,800,000	3%	\$ 1,800,000	3%	\$ 1,500,000	3%
Sanitation	1,852,875	4%	1,975,282	3%	n/a		n/a		n/a	
Subtotal	\$ 42,467,593	89%	\$ 52,070,141	71%	\$ 45,978,000	86%	\$ 51,131,548	79%	\$ 50,864,965	90%

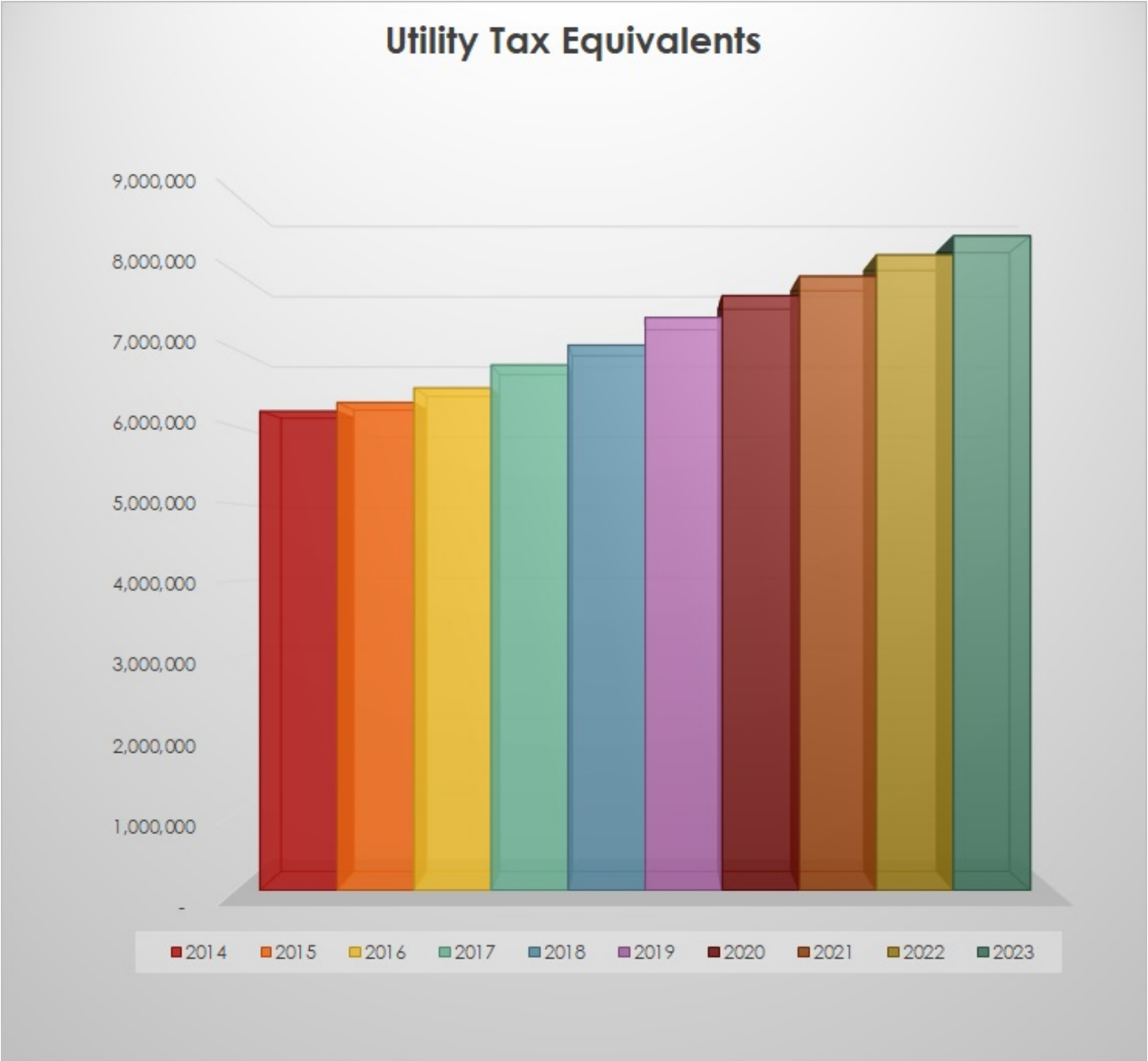
Sales & Use Tax

The sales taxes rate within the City is 10%, with a distribution of 3% City, 3% County and 4% State and with the highest collections occurring in the spring and summer months. Effective March 1, 2017, the City’s Sales Tax rate temporarily increased from 2% to 3%. This increase is currently effective until August 31, 2030, to fund the cost of major infrastructure additions. Fiscal year 2021 had an increase in sales tax collections as a result of city wide Hurricane Sally recovery efforts and fiscal year 2022 remained basically flat with fiscal year 2021. The City budgeted no increase in fiscal year 2023 to remain conservative.



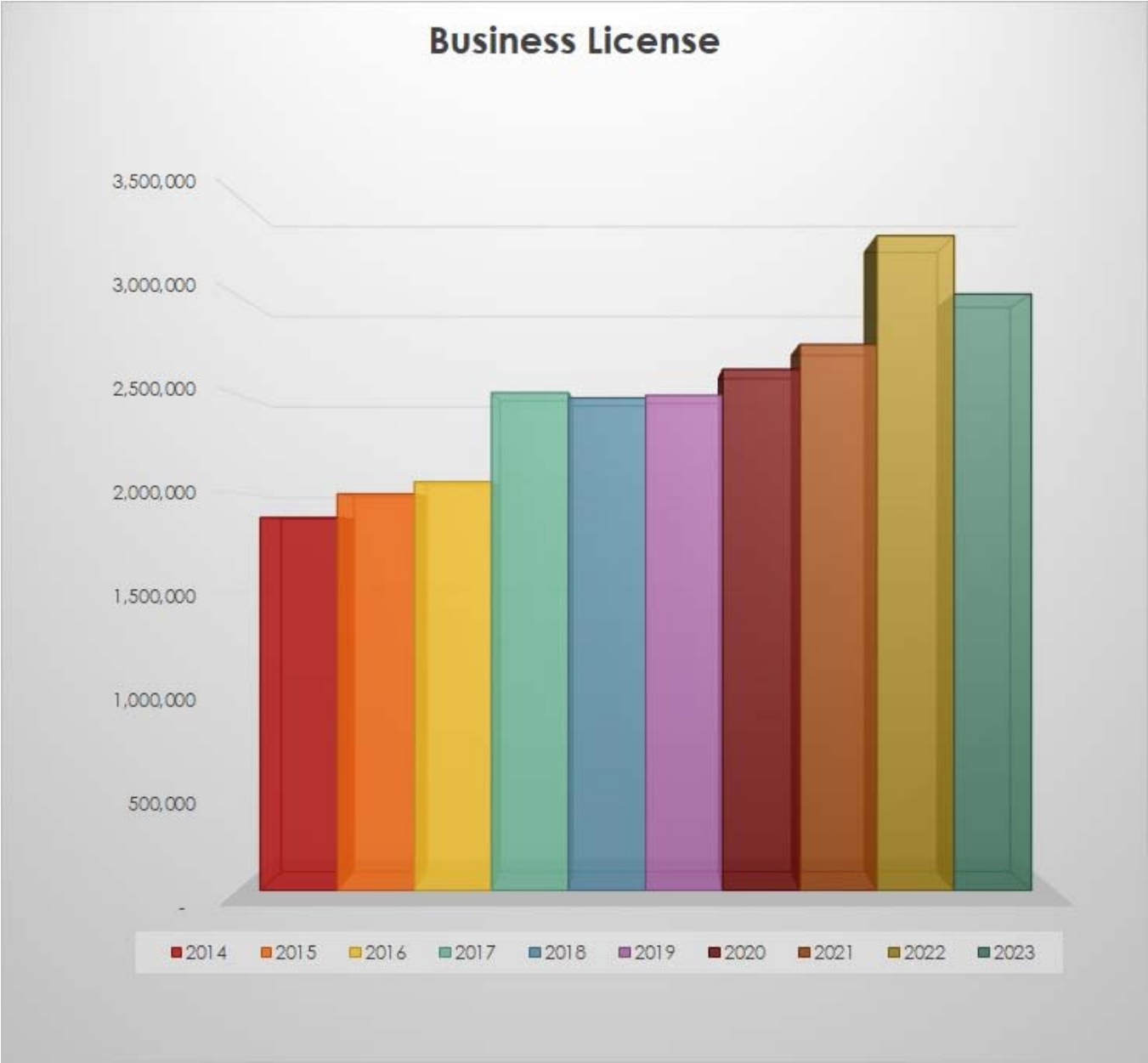
Utility Tax Equivalents

The City receives monthly tax equivalent payments from the Utilities Board of the City of Foley which are based on the retained earnings of the Board. The annual tax equivalent rate for the years presented below is 4.25%. The Utilities Board operates on a June 30 year end and provides the City the estimate in August or September for the upcoming year after completion of their annual audit. The average annual increase is 2-3% and can be attributed to new housing units.



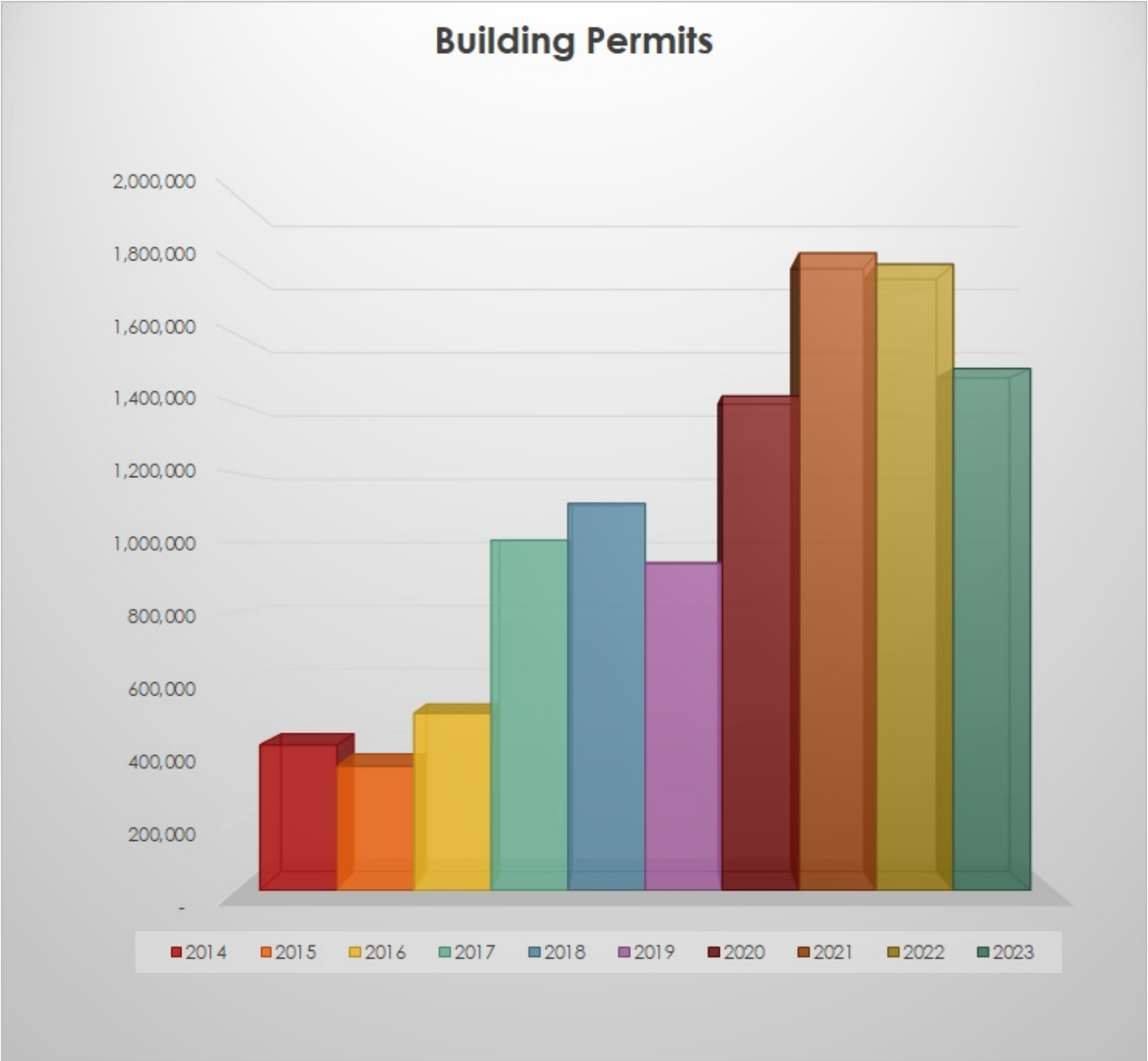
Business License

Business Licenses are renewable in January and vary depending on the business type and gross receipts. We are budgeting a slight decrease in Business License revenue due to fiscal year 2022 revenues being elevated from contractors in the area for Hurricane Sally recovery. These contractors had to purchase license for each calendar year they were in our city and the cost of the license is based on the businesses gross receipts from the previous year.



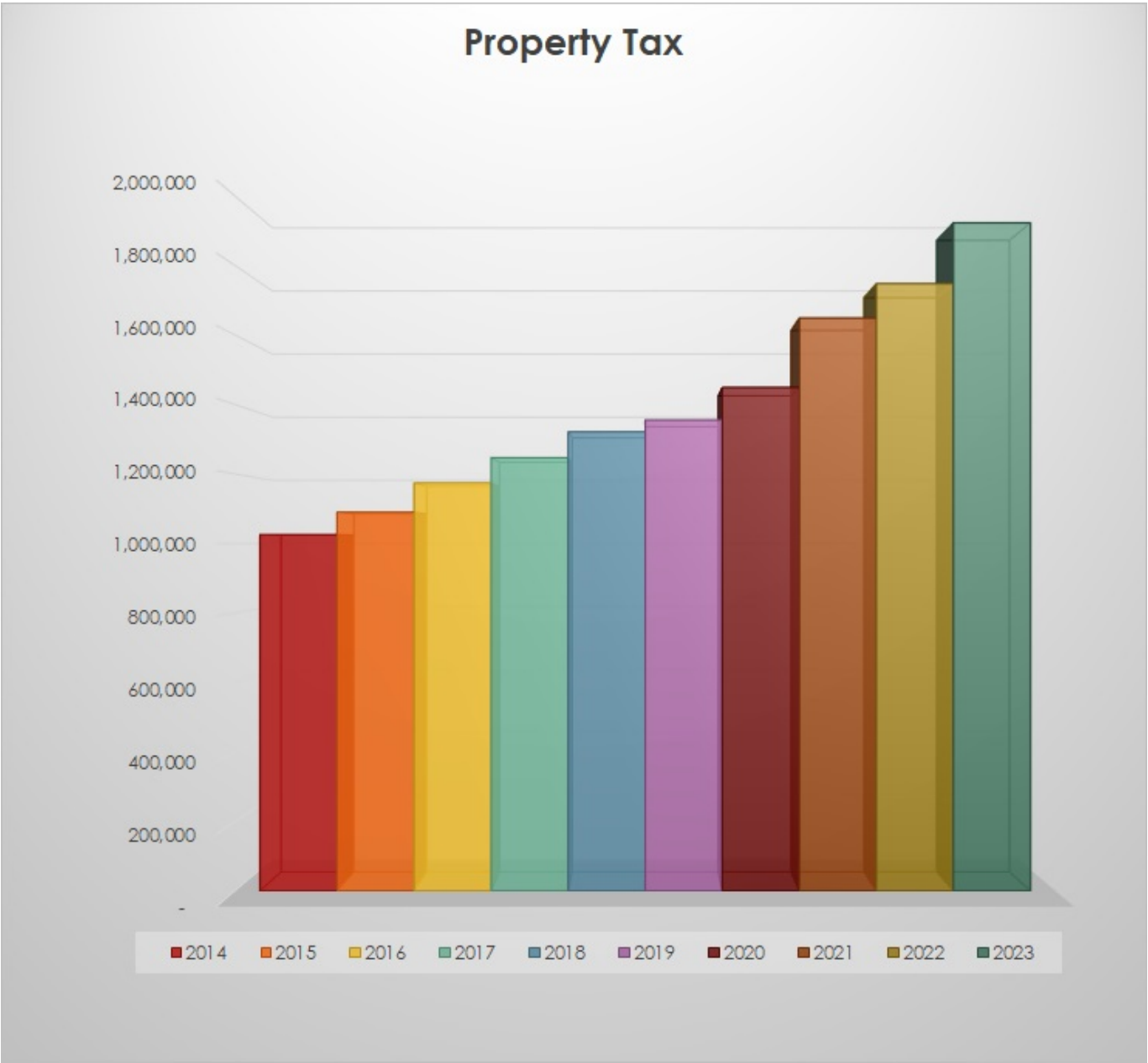
Building Permits

Ordinance 20-2005 adopted the 2018 International Building (ICC) Codes and established the current building permit fee schedule. Building permits are required for most construction or remodeling projects within the City and are a good growth indicator. Building permits for fiscal year 2023 are budgeted 16 percent below fiscal year 2022 projected close of \$1.8m, due to a slowing in residential home construction.



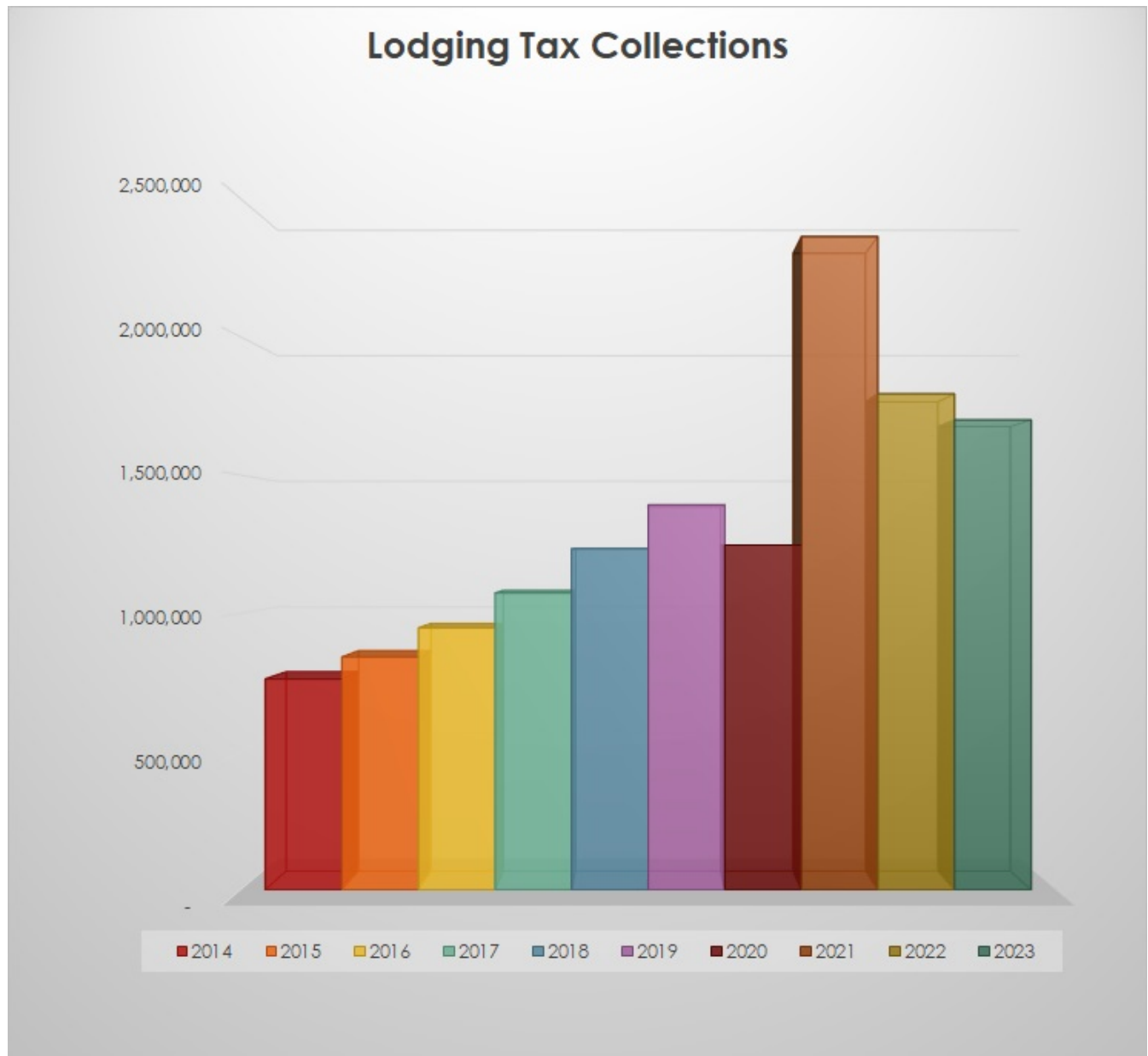
Property Tax

Property tax projections are based on the assessed value of all property in the city as determined by the Baldwin County Revenue Commissioner. The bulk of this tax is collected in December and January. The value of property has been increasing since 2014 after market recovery and new construction of residential and commercial.



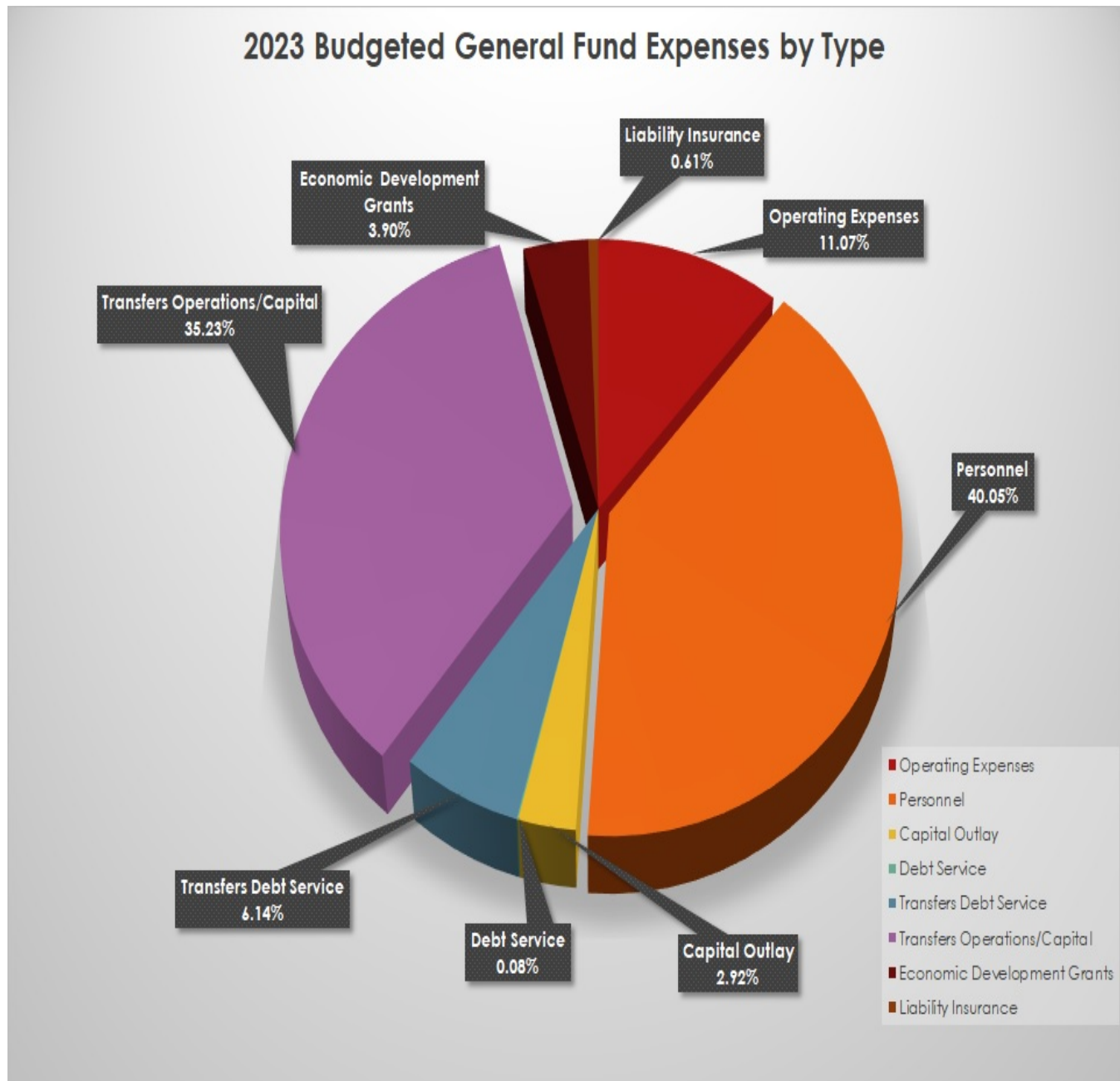
Lodging Tax

Lodging Tax has become a major revenue source for the City due to an increase in the rate from 4% to 7% effective November 2013, the construction of additional hotels within the City, and an overall increase in tourism. There was a major increase in fiscal year 2021 as a result of contractors staying in the area to assist in the recovery from Hurricane Sally. We are budgeting a slight decrease in fiscal year 2023 because some of those contractors did not leave the area until the end of last calendar year and some of the revenue from last year could have been effected.



Expenses by Type in the General Fund

The chart below shows the allocation of FY 2023 budgeted expenses in the general fund by type.

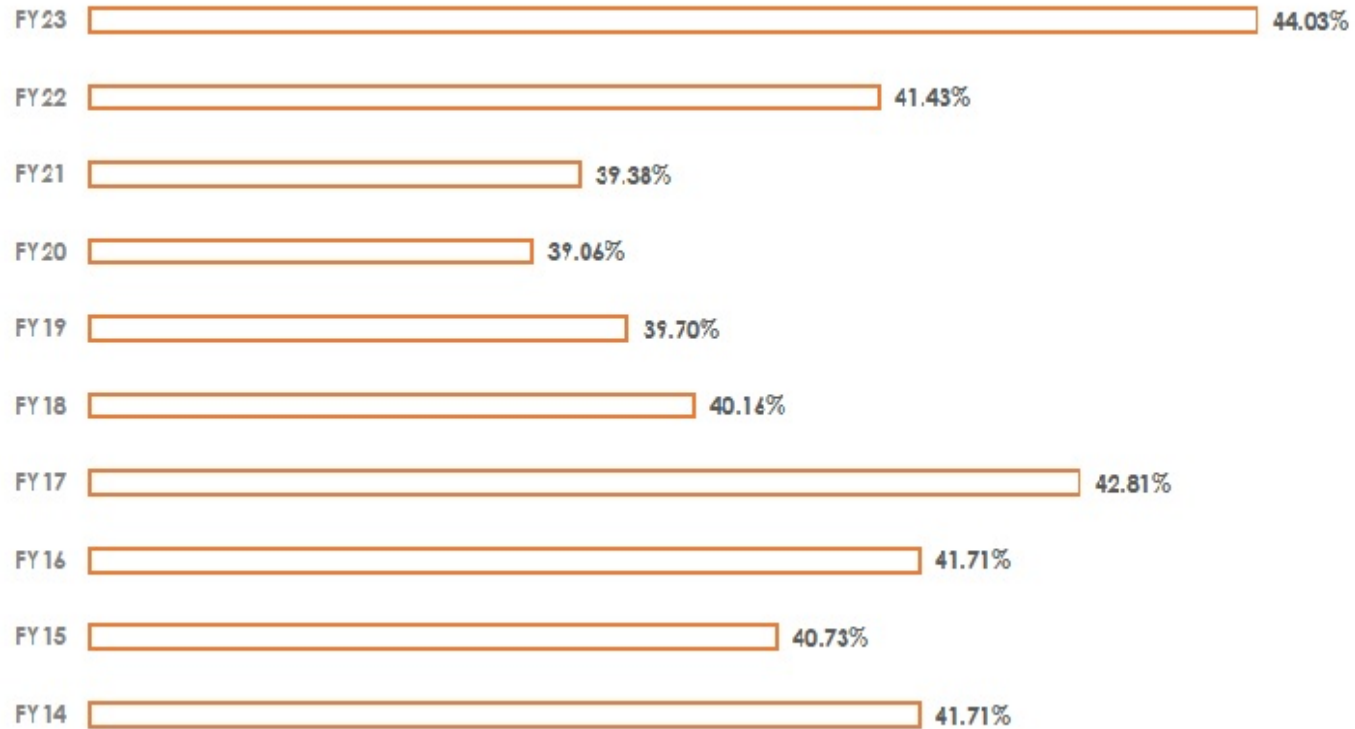


The largest category of FY2023 budgeted expenses in the general fund is personnel at \$29,483,700 or 40.05% of total expenses. This figure includes \$5,934,181 for employee health care cost, which is an increase of \$1,500,709 from the amount budgeted in FY2022.

The second largest category of FY 2023 is transfers for operational & capital. This category increased this year as the City is planning to accelerate multiple capital projects from future years. See the capital planning section for additional information.

The chart below represents the percent of salaries to original budgeted expenses for FY 2014 to FY 2023.

Percent of Salaries to FY23 Total Budget Expenditures



Growth in Employee Workforce FY14 to FY23

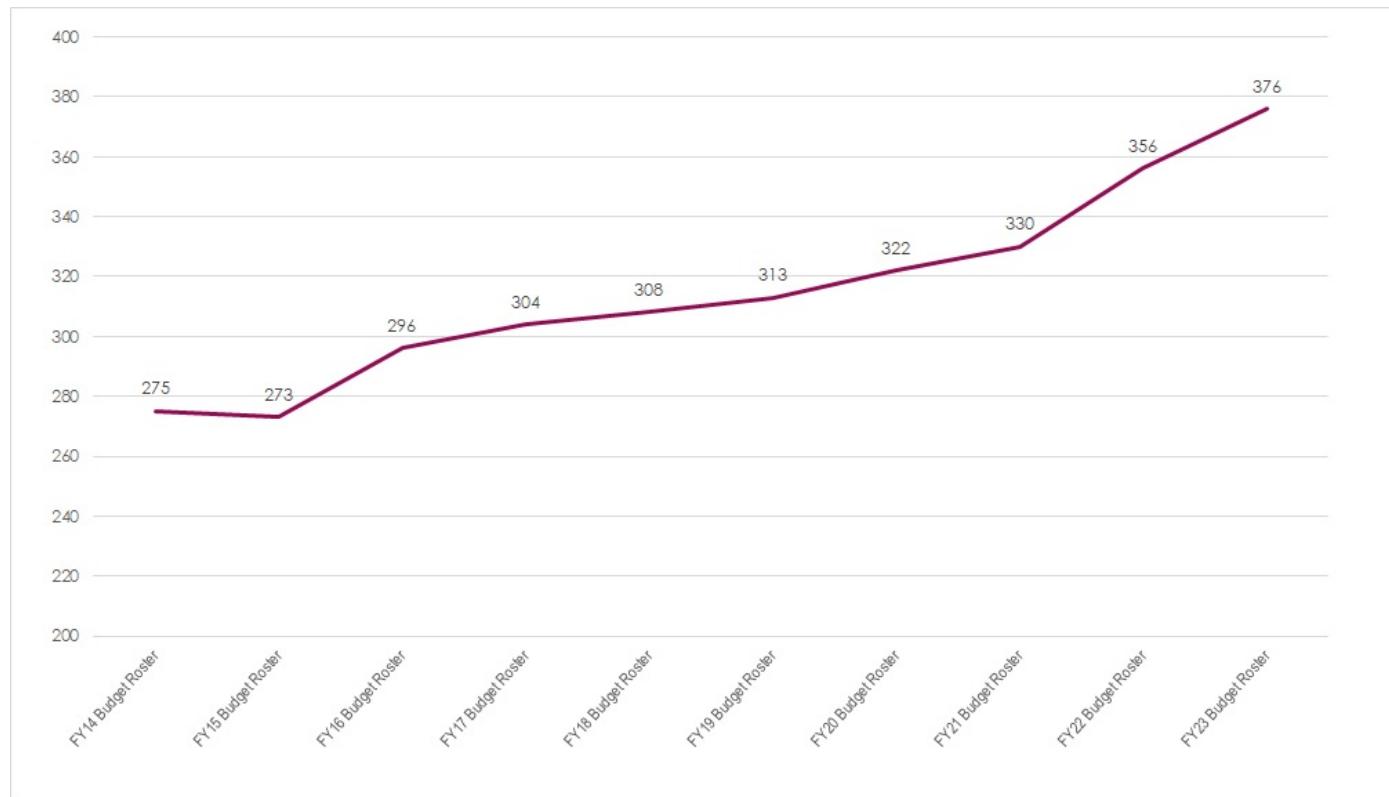
	<i>FY14</i> <i>Budget</i> <i>Roster</i>	<i>FY15</i> <i>Budget</i> <i>Roster</i>	<i>FY16</i> <i>Budget</i> <i>Roster</i>	<i>FY17</i> <i>Budget</i> <i>Roster</i>	<i>FY18</i> <i>Budget</i> <i>Roster</i>	<i>FY19</i> <i>Budget</i> <i>Roster</i>	<i>FY20</i> <i>Budget</i> <i>Roster</i>	<i>FY21</i> <i>Budget</i> <i>Roster</i>	<i>FY22</i> <i>Budget</i> <i>Roster</i>	<i>FY23</i> <i>Budget</i> <i>Roster</i>
<i>Full Time Regular Employee</i>	252	255	278	282	292	296	302	311	337	358
<i>Part-Time Regular Employee</i>	23	18	18	22	16	17	20	19	19	18
<i>Totals</i>	275	273	296	304	308	313	322	330	356	376

City Population Growth

<i>Year</i>	FY 2014	FY 2022
<i>Population</i>	15,428	24,873
<i>% Increase</i>	61%	

Employee Population Growth

<i>Year</i>	FY 2014	FY 2023
<i>Population</i>	275	376
<i>% Increase</i>	37%	



Staffing summary – General Fund by Department

Department	2020 Full Time	2020 Part Time	2021 Full Time	2021 Part Time	2022 Full Time	2022 Part Time	2022 Full Time	2022 Part Time
General Government								
General Government	18	2	22	2	21	1	22	1
Public Works	2	-	2	-	4	-	5	-
Municipal Complex	8	-	7	-	7	-	7	-
Municipal Court	6	1	6	1	6	1	6	1
Vehicle Maintenance Shop	5	-	5	-	5	-	5	-
Information & Technology	6	-	6	-	6	-	7	-
Public Safety								
Public Safety	-	-	-	-	-	-	1	-
Police	97	1	97	1	97.5	1	104	1
Fire	33	-	33	-	37	-	37	-
Community Development	10	-	11	-	12	-	12	-
Environmental	3	-	5	-	5	-	5	-
Highways & Streets								
Infrastructure & Development	-	-	-	-	-	-	1	-
Streets	31	3	32	3	37.5	4	39.0	4
Engineering	4	-	4	-	4	-	5	-
Sanitation	16	2	16	2	-	-	-	-
Culture & Recreation								
Leisure Services	-	-	-	-	-	-	6	-
Parks	12	-	12	-	12	-	-	-
Library	12	4	12	4	13	4	14	4
Senior Center	3	-	3	-	3	-	3	-
Parks & Recreation (merged in FY23)	12	-	12	-	13	-	21	1
Sports Tourism	14	-	15	-	17	-	16	-
Horticulture	6	-	6	-	6	-	6	-
Marketing	2	6	2	6	3	5	5	4
Nature Parks	2	1	3	-	5	1	8	-
Total General Fund	302	20	311	19	314	17	335	16
Sanitation Fund								
Residential Sanitation	-	-	-	-	18	2	18	2
Commercial Sanitation	-	-	-	-	5	-	5	-
Total Sanitation	-	-	-	-	23	2	23	2
Total	302	20	311	19	337	19	358	18

FY 2023 Budget - New Head Count Request - General Fund								
Department	Position	Perm/Temp FT/PT	Quarter	Grade	Hourly	Salary	Est. Annual Benefits	Total Cost
A. New Personnel Head Count Requests *								
General Government - Finance	Finance Supervisor	Perm / FT	2nd	Est 190	\$ 28.14	\$ 58,531	\$ 35,119	\$ 72,038
Municipal Complex	Building Custodian **	Perm / FT	1st	20	13.50	28,080	16,848	44,928
Information & Technology	GIS Technician	Perm / FT	3rd	Est 90	17.28	35,943	21,565	28,754
Police	Corrections Officer (2)	Perm / FT	1st / 3rd	90	16.46	71,898	43,138	86,277
Police	Communicatons Officer	Perm / FT	1st	80	16.46	34,237	20,542	54,779
Street - Construction maintenance	Equipment Operator II	Perm / PT	1st	80	16.46	34,237	20,542	54,795
Street - Construction maintenance	Equipment Operator I	Perm / FT	3rd	70	15.67	32,564	19,556	26,075
Engineering	Land Development Manager	Perm / FT	1st	Est 170	25.53	53,102	31,861	84,964
Leisure Services	Administrative Assistant IV	Perm / FT	2nd	100	18.14	37,731	22,638	46,438
Leisure Services	Hospitality & Marketing Coordinator	Perm / FT	2nd	Est 110	19.05	39,624	23,774	48,768
Library	Building Custodian	Perm / FT	1st	20	13.50	34,367	20,620	54,987
Parks & Recreation	Parks Crew Leader	Perm / PT	1st	130	22.55	34,005	8,501	42,507
Sports Tourism	Grounds Keeper	Perm / FT	1st	Est 80	16.46	45,683	27,410	73,093
Marketing / Welcome Center	Marketing Communications Coordinator	Perm / FT	1st	Est 170	25.53	53,102	31,861	84,964
Marketing / Welcome Center	Museum Archives & Collections Coordinator	Perm / FT	1st	Est 170	25.53	73,299	43,980	117,279
Nature Parks	Park Ranger I	Perm / FT	1st	60	\$ 14.93	\$ 31,054	\$ 18,633	\$ 49,687
Total Head Count Request = 17 (16 full time / 1 part time)					New Headcount Personnel Requests Subtotal			\$ 970,333
B: Misc Labor Costs								
General Government	Increase PT Salaries	PT				\$ 1,000	\$ 150	\$ 1,150
Municipal Complex	Decrease PT Salaries for job converted to FT	PT				(38,500)	(5,775)	(44,275)
Municipal Complex	Increase contract labor					3,500	-	3,500
Public Safety	Add uniform account					500	-	500
Police	Increase PT Salaries	PT				14,000	2,100	16,100
Fire	Increase PT Salaries	PT				4,800	1,200	6,000
Fire	Increase uniforms					10,000	-	10,000
CDD	Increase uniforms					1,000	-	1,000
Environmental	Decrease PT salaries	PT				(11,175)	(1,676)	(12,851)
Environmental	Increase uniforms					500	-	500
Infrastructure & Development	Add PT account	PT				15,000	2,250	17,250
Streets	Increase uniforms					5,000	-	5,000
Leisure Services	Add overtime account					3,000	750	3,750
Leisure Services	Add PT account	PT				7,200	1,080	8,280
Leisure Services	Add contract labor account					1,000	-	1,000
Leisure Services	Add uniform account					500	-	500
Parks & Recreation	Increase OT salaries					2,500	625	3,125
Parks & Recreation	Increase PT salaries	PT				18,500	2,775	21,275
Sports Tourism	Increase OT salaries					3,500	875	4,375

FY 2023 Budget - New Head Count Request - General Fund								
Department	Position	Perm/Temp FT/PT	Quarter	Grade	Hourly	Salary	Est. Annual Benefits	Total Cost
Sports Tourism	Increase PT salaries	PT				10,000	1,500	11,500
Sports Tourism	Increase contract labor					3,000	-	3,000
Sports Tourism	Increase uniforms					500	-	500
Horticulture	Increase OT salaries					500	125	625
Marketing / Welcome Center	Increase OT salaries					500	125	625
Marketing / Welcome Center	Decrease PT salaries	PT				(21,000)	(3,150)	(24,150)
Marketing / Welcome Center	Increase uniforms					200	-	200
Nature Parks	Increase OT salaries					1,000	250	1,250
Nature Parks	Increase uniforms					\$ 500	\$ -	\$ 500
						Other Misc Labor Costs Subtotal		\$ 40,229
* Amends the Pay Plan ** This positions are offset either partial or in full by personnel cost that is currently budgeted.						GRAND TOTAL		\$ 1,010,562

The City has applied for a SAFER grant and if it is awarded, will amenda the budget for nine (9) full time Firefighters. Pay grade 140, Hourly \$16.62, Salary \$412,841, Benefits \$247,704, Total Cost \$660,545.

FY 2023 Budget - New Head Count Request - Sanitation Fund								
Department	Position	Perm/Temp FT/PT	Quarter	Grade	Hourly	Salary	Est. Annual Benefits	Total Cost
A. New Personnel Head Count Requests *								
Residential Sanitation	Sanitation Worker III / Driver Operator	Perm / FT	3rd	70	\$ 15.67	\$ 32,594	\$ 19,556	\$ 26,075
Total Head Count Request = 7						New Headcount Personnel Requests Subtotal		\$ 26,075
B: Misc Labor Costs								
Commercial Sanitation	Add overtime					\$ 3,000	\$ 750	\$ 3,750
						Other Misc Labor Costs Subtotal		\$ 3,750
* Amends the Pay Plan						GRAND TOTAL		\$ 29,825

Policy for Employee Raises & Job Analysis for FY23 Budget Year

The FY23 Budget authorizes and allocates funding for employee pay-for-performance raises for FY23 for Full-Time and Part-Time Regular Employees as defined by the Personnel System Policy. The Reserve for Salary Increases Account (#100-9200-5999) contains a budget figure of \$505,546 for pay out of employee raises during FY23. This is an increase of \$135,570 over last year's figure of \$366,976 (due to additional headcount and 22% added benefit cost).

Standard Operating Procedures for Raises:

Under the City's automated Performance Appraisal System, raises are awarded each year at the time of the employee's anniversary date (date of hire). The employee's final review is due by the employee's anniversary date and the employee will receive their merit raise on the pay check for the first full pay period following their anniversary date.

It is the responsibility of the Directors/Department Heads to submit the Final Appraisal timely so employees receive their raise on time. If the Final Appraisal is not turned in on time, the raise will be awarded on the pay check for the first full pay period following the date of receipt of the Final Appraisal. Human Resources will not back pay raises.

Note: For Directors, Department Heads and executive level full-time, regular employees who do not receive employee performance appraisals through Halogen, the City Administrator will recommend the percentage amount of the raise to the Mayor. The Mayor will then solicit input from the Council members and based on that input will make the final decision on the percentage or dollar amount of the raise for each of these employees. The City Administrator will then deliver the decision on the raise in an email to the HR Director who will then process it through payroll. These appraisals follow the same time line as described above.

HR will provide Finance with a quarterly budget adjustment to transfer the necessary funds out of the Reserve for Salary account to the actual departmental personnel expense accounts.

The performance appraisal rating scale and the associated raises are as follows:

Consistently Exceeds Standards (score of 45.5 – 50.0) = 5% raise
Exceeds Standards (score of 35.5 – 45.4) = 4% raise
Meets Standards (score of 25.5 – 35.4) = 3% raise
Partially Meets Standards (score of 15.5 – 25.4) = 0% raise
Does Not Meet Standards (score of 0 - 15.4) = 0% raise

There is a \$50,000 pool of funds budgeted in the salary reserves for anticipated job analysis requests from Directors on current employee pay grades that are anticipated to occur during the FY23 Budget year. Based upon the results of the job analysis, position pay grades and departmental salary accounts will be adjusted (upon City Council approval) using these funds if the job(s) qualifies for an upgrade.

Standard Operating Procedures for Requesting Job Analysis:

Directors will request a position upgrade through HR using the “Request for Job Analysis Form”. If it appears that the job duties are substantially changing and effecting the essential duties of the position, HR will forward the Job Assessment Tool (JAT) form to the employee to complete. The JAT will then be used to analyze the five job factors of 1) Leadership; 2) Working Conditions; 3) Complexity; 4) Decision Making; and 5) Relations, and a Market survey will be conducted to obtain market data for both an internal and external analysis.

If the analysis indicates that the job requires a pay grade adjustment, FLSA status change, modified job title, etc. then HR will prepare a resolution to bring before Council requesting adjustment to the City’s Pay Classification Plan.

There is also \$521,046 budgeted in salary reserves for a 3% Cost of Living Adjustment (COLA) for Full-Time and Part-Time Regular Employees as defined by the Personnel System Policy, effective with the first pay period in January 2023.

\$505,546 (pay raises)
50,000 (job analysis)
+ 521,046 (3% COLA)
\$1,076,592 Total Reserve for Salary Increase

City of Foley Policy - GAP Day & Holiday Pay

If an approved holiday falls on a Tuesday or Thursday, the Monday before or Friday after are given off as GAP days, provided the council elected to grant GAP days via the budget resolution. GAP days, if approved, are recorded as “Personal Days” in the City’s payroll system. Should an employee be required to work part of all of a GAP Day, the remaining time must be used prior to any accrued annual or compensatory leave. Accrued personal leave hours will not be paid out if/when the employee retires or terminates employment.

GAP days fall differently on the calendar from year to year. Some years there may be several GAP days and other years there may be no GAP days if all City approved holidays happen to fall on a Friday and/or a Monday. In FY23, there is one (1) GAP day occurring on Monday, July 3, 2023, as reflected on the approved holiday calendar.

City Approved Holidays Per PSP 3.3.7(7) *

- New Year’s Day
- Martin Luther King Day
- Memorial Day
- Independence Day
- Labor Day
- Veterans Day
- Thanksgiving Day
- Day after Thanksgiving
- Christmas Eve
- Christmas Day

Full-Time Regular Employees who are normally scheduled to work on a holiday, and do not work the approved holiday, will receive a standard eight (8) hours of “Holiday Pay”. If the employee works the holiday, they will receive 8 hours of “Holiday Pay” on top of the pay for the hours worked.

Part-Time Regular Employees who are normally scheduled to work on a holiday, and do not work the approved holiday, will receive a standard (4) hours of “Holiday Pay”. If the employee works the holiday, they will receive 4 hours of “Holiday Pay” on top of the pay for the hours worked.

Floating Holiday Policy: All full-time regular and part-time regular employees will receive one (1) floating holiday at the beginning of each calendar year in addition to the City of Foley’s regular paid holidays. This one floating holiday may be used for religious or cultural holidays, employee birthdays, or for other state or federal holidays during which the City remains open. The request must be scheduled and approved in advance by the employee’s immediate supervisor and must be reported as a “floating holiday” in the time and attendance system. An employee hired before the end of the first half of the calendar year will receive a floating holiday upon hire; an employee hired during the second half of the calendar year will not receive a floating holiday upon hire. Floating holidays will not be carried over to the next calendar year, nor will they be paid out if not taken prior to termination of employment.

* Temporary employees are not eligible for holiday and/or personal day leave.

* Excludes Declared State of Emergencies (Hurricane, etc.)

Fiscal year 2023 Approved Holidays & Gap Days

November 11, 2022 - Veterans Day

November 24, 2022 - Thanksgiving Day

November 25, 2022 - Day after Thanksgiving

December 24-25, 2022 - Christmas Eve & Christmas Day

December 23-26, 2022 - Christmas Eve & Christmas Day Observed

January 1, 2023 – New Year’s Day

January 2, 2023 - New Year's Day Observed

January 16, 2023 – Martin Luther King Jr. Day

May 29, 2023 – Memorial Day

July 3, 2023 – Independence Day GAP Day

July 4, 2023 – Independence Day

September 4, 2023 – Labor Day

**City of Foley Holidays & Gap Days
October 2022 – September 2023**

October 2022						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

April 2023						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

November 2022						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

May 2023						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

December 2022						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

June 2023						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

January 2023						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

July 2023						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

February 2023						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28				

August 2023						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

March 2023						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

September 2023						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

Capital Expenditures &
Long Term Plans

Capital Purchases and Capital Projects

The City maintains a ten year capital purchase plan for all funds and a ten year capital improvement plan for the Capital Projects Fund and Impact Fees Fund. The ten year capital purchase plan was developed by management to assist the directors in scheduling a replacement cycle for their vehicles and equipment. The ten year capital improvement plan is used to schedule a variety of capital projects which may be funded by grants or by other sources.

During budget preparation, directors submit their updated ten year capital purchase plan and ten year capital project plan. The Finance Division compiles reports for all departmental requests and reviews with the City Administrator and the Mayor. Because capital purchases and capital projects have a major effect on the operational fund balance, the City has safeguards in place to ensure that the Council maintains additional controls over these expenditures as further described in the following paragraph.

Capital purchases and their budget are approved when the council adopts the budget but directors must obtain permission from Council in the form of a Resolution before proceeding. This allows the Council to have control over the timing of the purchase and ensures each purchase is at or under the approved budgeted amount. All appropriations for capital purchases lapse at the end of the fiscal year. In contrast, the capital project plan is included in the adopted budget but each project requires appropriation of funds by Council via Resolution prior to beginning. The budgets for projects do not expire until the project is completed and may span multiple years.

The tables below provide a summary of capital expenditure projections for 2022, and capital expenditures budgeted for 2023, by fund and type of expenditure.

2022 Projected Expenditures										
Fund	Revenues	Infrastructure	Property Impv	Buildings	Building Impv	Land	Vehicles & Equipment	Non-capital Expenses	Total Expenditures	% of Total
General Fund	-	-	-	-	-	-	2,932,895	-	2,932,895	12.51%
Capital Projects Fund	6,850,617	4,308,040	7,510,790	1,329,079	165,177	-	337,842	4,364,448	18,015,376	76.87%
Fire AdValorem Fund	-	-	-	-	-	-	60,000	-	60,000	0.26%
Jail Corrections	-	-	-	-	-	-	141,008	-	141,008	0.60%
Impact Fee Fund	-	-	290,000	-	-	504,000	-	-	794,000	3.39%
Sanitation Fund	-	-	-	-	-	-	1,492,340	-	1,492,340	6.37%
Total	6,850,617	4,308,040	7,800,790	1,329,079	165,177	504,000	4,964,085	4,364,448	23,435,619	100.00%

2023 Projected Expenditures										
Fund	Revenues	Infrastructure	Property Impv	Buildings	Building Impv	Land	Vehicles & Equipment	Non-capital Expenses	Total Expenditures	% of Total
General Fund	-	-	-	-	-	-	2,153,000	-	2,153,000	3.64%
Capital Projects Fund	27,983,091	11,514,164	8,351,493	19,523,894	465,000	5,550,000	215,000	7,560,000	53,179,551	89.94%
Fire AdValorem Fund	-	-	-	-	-	-	804,261	-	804,261	1.36%
Jail Corrections	-	-	-	-	-	-	-	-	-	0.00%
Impact Fee Fund	-	450,000	1,000,000	-	650,000	250,000	-	-	2,350,000	3.97%
Sanitation Fund	-	-	-	-	-	-	640,000	-	640,000	1.08%
Total	27,983,091	11,964,164	9,351,493	19,523,894	1,115,000	5,800,000	3,812,261	7,560,000	59,126,812	100.00%

Large one time purchases and effects to operations

Fiscal year 2022 included the purchase of land for a new public works campus for approximately \$600 thousand. The \$10 million construction cost is planned in fiscal year 2023 and the departments have included changes in operational cost in the 10 year financial planning document. The fiscal year 2023 plan includes approximately \$5.5 million of land purchases and an additional \$1.5 million of improvements for expansion of nature parks.

The fiscal year 2023 capital projects plan includes just under \$4 million for parks and recreation projects which include additional multi-use fields, pool improvements, and upgrades to multiple city parks and playgrounds.

The City is planning the construction of a first responder safe room at an estimated cost of \$4 million in fiscal year 2023 and 2024 with an offsetting Hazard Mitigation Planning Grant. When this facility is not in use as a safe room it will be used for training and other city purposes. While the construction cost of this facility is included in the capital plan the cost to operate this facility is currently unknown.

There are various property improvements included in the capital projects plan for recreation that will increase operating cost such as utilities, maintenance and insurance; however, these improvements will provide additional services to our citizens.

Fiscal Year 2023 Approval Capital Purchases and Capital Plan

2023 Capital Equipment Budgeted from General Fund

Department	Description	Type	Amount	N/R
Municipal Complex	Commercial washer & dryer	Equipment	10,000	R
Information Tech	Vehicle	Vehicle	40,000	N
Maintenance Shop	Service truck	Vehicle	150,000	R
Police	Vehicles (10) (equipped)	Vehicle	605,000	N/R
Police	K-9	Equipment	12,000	R
Police	ATV	Equipment	20,000	N
Police	Commercial washer & dryer (Jail)	Equipment	40,000	R
Police	Freezer (Jail)	Equipment	10,000	N
Police	Unmanned Aerial Vehicle	Equipment	25,000	R
Police	Trailer for barricades	Equipment	20,000	N
Fire	Wireless headsets for response units	Equipment	20,000	N
Fire	Portable LED lights	Equipment	7,000	N
Fire	SCBA compressor	Equipment	50,000	R
Fire	Refurbish hazmat trainer	Equipment	20,000	R
Fire	UTV	Equipment	20,000	N
Fire	Rescue boat	Equipment	30,000	N
Environmental	Nutrient monitoring equipment	Equipment	8,000	N
Environmental	Gator	Equipment	10,000	N
Environmental	Larvacide spreader	Equipment	6,000	N
Street	Full size truck	Vehicle	40,000	N
Street	Trailer	Equipment	10,000	N
Street	Brush cutter	Equipment	16,000	N
Street	Mini X Tamper	Equipment	10,000	N
Street	Full size truck	Vehicle	40,000	R
Street	Trailer	Equipment	11,000	N
Street	Big Tractor	Equipment	85,000	R
Street	Gator	Equipment	11,000	N
Street	Front mount mower	Equipment	80,000	R
Street	1/2 Ton truck	Vehicle	40,000	R
Street	Gator x2	Vehicle	13,000	R
Street	Ventrec / Steiner	Equipment	35,000	R
Street	Enclosed trailer	Equipment	15,000	N
Street	Dingo	Equipment	45,000	N
Street	Sign truck	Vehicle	150,000	R
Street	Message boards	Equipment	30,000	N
Engineering	Truck	Vehicle	35,000	R
Leisure Services	Vehicle	Vehicle	50,000	N
Parks & Recreation	Front mount mower	Equipment	35,000	R
Parks & Recreation	Gator (3)	Equipment	22,000	R
Parks & Recreation	Zero turn mower	Equipment	13,000	R
Parks & Recreation	Spreader	Equipment	12,000	N
Parks & Recreation	Trailer for barricades	Equipment	12,500	N
Sports Tourism	Gator or UTV	Equipment	11,000	R
Sports Tourism	Hotel booking software	Equipment	12,500	N
Sports Tourism	Zero turn mower	Equipment	15,000	N
Sports Tourism	Front mount mower	Equipment	35,000	N
Sports Tourism	Robotic painter	Equipment	55,000	N
Sports Tourism	Reel mower	Equipment	70,000	R
Horticulture	Zero turn mower	Equipment	11,000	N
Senior Center	MySenior Center system	Equipment	11,000	N
Nature Parks	ATV	Equipment	15,000	N
Nature Parks	15 Passenger golf cart	Equipment	31,000	N
Total General Fund Capital Purchases \$			2,180,000	

2023 Capital Equipment Budgeted from Special Revenue Funds

Fund	Description	Type	Amount	N/R
Fire AdValorem	Refurbish/Rechasis brush truck	Vehicle	\$ 60,000	R
Fire AdValorem	SUV Command vehicle	Vehicle	52,000	R
Fire AdValorem	Equipment for new pumper	Equipment	100,000	N
Fire AdValorem	Customer fire pumper	Vehicle	592,261	N
Total Special Revenue Funds Capital Purchases			\$ 804,261	

2023 Capital Equipment Planned for the Sanitation Fund

Division	Description	Type	Amount	N/R
Residential Sanitation	Small garbage truck	Vehicle	\$ 180,000	R
Residential Sanitation	Heavy duty flatbed	Vehicle	80,000	R
Residential Sanitation	Gator	Equipmnet	20,000	N
Residential Sanitation	Automated garbage truck	Vehicle	360,000	N
Total Residential Sanitation			\$ 640,000	

N – New capital asset. R – Replacement of current asset.

2023 Capital Projects Planned in Capital Project and Impact Fee Funds

Department	Description	Type	Amount	N/R
Airport	Runway 18/36 & Taxiway A Pavement *	Infrastructure	\$ 198,465	R
Airport	Construct 8-Unit T-Hangar *	Building	56,000	N
Airport	Construct Access Taxiway *	Infrastructure	28,135	N
Airport	Construction Terminal Building *	Building	143,000	R
Beautification	Downtown Beautification Project	Property Impv	20,000	N
Engineering	Street Improvement (Various)	Infrastructure	25,000	R
Engineering	East Pride Blvd-Access Points	Infrastructure	75,000	R
Engineering	Junipter Street Extension	Infrastructure	3,778,137	N
Engineering	Rose Trail/ Centennial Fountain	Property Impv	330,162	R
Engineering	Miflin Road Access Management Project	Infrastructure	120,618	R
Engineering	FBE Safety Improvements *	Infrastructure	123,082	R
Engineering	9th Ave-Hickory & Pine TAP - Sidewalk Project *	Infrastructure	704,975	N
Engineering	Highway 59 & County Road 12 Impv-ATRIP *	Infrastructure	1,300,560	R
Engineering	Foley Pride Pocket Park	Property Impv	289,000	N
Engineering	County Road 12 Crossdrain *	Property Impv	150,000	R
Engineering	Sidewalks/Lights - Stabler, Koniar, Market	Infrastructure	275,000	N
Engineering	East Verbena Ave Improvements	Infrastructure	65,000	R
Engineering	Park Avenue Traffic Calming	Infrastructure	45,000	R
Engineering	Parkwood Dr Drainage Impv	Infrastructure	35,200	R
Engineering	Berry Ave Drainage Repair	Infrastructure	32,800	R
Engineering	Cedar and Oak St Drainage Impv	Infrastructure	430,000	N
Engineering	Fern/FBE Traffic light	Infrastructure	325,000	N
Engineering	Widening Hickory St	Infrastructure	565,500	R
Engineering	TAP Ped paths - Mills *	Infrastructure	1,031,225	N
Environmental	Bon Secour Water Quality *	Property Impv	50,000	R
Environmental	Wolf Creek Restoration *	Property Impv	1,089,560	R
Environmental	Beulah Heights/Mills Drainage Impv *	Infrastructure	330,000	R
Fire	Traffic Signal Preemption Signals	Equipment	10,000	N
Fire	Storage Building at Training Center	Building Impv	50,000	R
Fire	Southwest Quadrant Fire Station Land Purchase	Land	50,000	N
Fire	Training Center Burn Building Renovation	Building Impv	125,000	R
Fire	Concrete pad replacement for Fire St. 1 west	Property Impv	50,000	N
Fire	Station Alerting System for Fire Stations 1 and 3	Building Impv	100,000	N
Fire	Roof Replacement Fire St. 2	Building Impv	30,000	R
Fire	Upgrade Nexedge Radio Tower	Equipment	80,000	N
General Government	First Responder Safe Room *	Building	1,891,673	N
Horticulture	Office Building	Building	200,000	N
Horticulture	Gazebo South End Rose Trail	Property Impv	50,000	P
Library	Library Expansion-New Building *	Building	6,000,000	N
Marketing	Comfort Station Restroom Upgrade	Building	397,000	N
Marketing	Gateway Signs & Post	Property Impv	194,171	N
Marketing	Main Street - Alley Project	Property Impv	48,600	N
Municipal Complex	City Hall Floor Upgrades	Building Impv	70,000	R
Nature Parks	GCNP Park Acquisition *	Land	5,500,000	N
Nature Parks	GCNP Restoration *	Property Impv	1,000,000	N
Nature Parks	Wolf Bay Park Road *	Infrastructure	750,000	N
Nature Parks	Wolf Bay Comfort Station/Pavillion/Office *	Property Impv	450,000	N
Nature Parks	Pavillion(s)	Property Impv	60,000	N
Nature Parks	Wolf Creek Park Comfort Station & Playground	Property Impv	300,000	N
Parks & Recreation	10 Plex Ditch Improvements	Infrastructure	60,000	N
Parks & Recreation	Mel Roberts Park Well	Infrastructure	10,000	N

Department	Description	Type	Amount	N/R
Parks & Recreation	Additional Multipurpose Fields	Property Impv	1,200,000	N
Parks & Recreation	Kids Park Upgrades *	Property Impv	1,200,000	R
Parks & Recreation	Mel Roberts Park Additions	Property Impv	278,000	N
Parks & Recreation	Swimming Pool - Mel Roberts Park	Property Impv	250,000	R
Parks & Recreation	Beulah Park Upgrades	Property Impv	175,000	R
Parks & Recreation	Aaronville Pool Park Upgrades	Property Impv	60,000	R
Parks & Recreation	School Partnership Facilities Upgrade	Property Impv	750,000	N
Police	Justice Center Security Upgrades	Building Impv	90,000	R
Police	Parking Lot Repairs	Property Impv	195,000	R
Police	Radio Channel - 3 Sites	Equipment	75,000	N
Police	Vista 911	Equipment	25,000	N
Police	LPR Traffic Cameras	Equipment	25,000	N
Public Works	New Public Works Campus	Building	10,836,221	N
Streets	Street Construction - South Pecan	Infrastructure	405,000	N
Streets	New Sidewalks - City wide	Infrastructure	100,000	N
Streets	Michigan North to Cedar - Drainage Improvement	Infrastructure	85,000	R
Streets	River Trace Ditch Improvement	Infrastructure	160,000	R
Sports Tourism	Signage	Property Impv	45,000	N
Sports Tourism	Event Center Paving Improvement	Infrastructure	240,000	R
Sports Tourism	Concession Bathrooms	Property Impv	250,000	R
Sports Tourism	Pole Barn - Equipment Storage	Property Impv	40,000	N
Sports Tourism	Shade Structures	Property Impv	22,000	N
Total Capital Projects Planned in Capital Projects Fund			\$ 45,599,084	

Impact Fee Fund

Department	Description	Type	Amount	N/R
Parks & Recreation	Pickleball	Property Impv	400,000	N
Parks & Recreation	Land Purchase - future parks	Land	250,000	R
Parks & Recreation	Armory Renovations	Building Impv	650,000	R
Parks & Recreation	Mills Park Improvements	Property Impv	50,000	R
Parks & Recreation	Sand Volleyball	Property Impv	550,000	R
Engineering	Intersection Improvement - Juniper & Michigan	Infrastructure	450,000	R
Total Capital Projects Planned in Impact Fee Fund			\$ 2,350,000	

* - Funded by grant funds. – Total grant funding for FY23 for capital projects is \$27,983,091.

The City typically budgets \$1.5-\$2.5 million for capital equipment purchases in the general fund each year. Although equipment purchased each year may change, the amount usually falls within those ranges.

The City typically has \$7 to 10 million (net of grants and contributions) planned in the capital projects fund each year. This includes the annual resurfacing which is not capitalized and not listed above. Fiscal years 2023 - 2025 are higher than normal due to additional investments in city buildings, parks and recreation facilities and road infrastructure. Fiscal year 2023 also includes a large one time cost for resurfacing the City's only major 4 lane road. Other 4 lane roads through the City are State owned.

The General Government Department purchased a Tesla during FY2022 for \$46,193



The Fire Department purchased an inflatable safety house with donations from All-Star Inflatables for \$8,780. They also purchased a rescue boat & trailer for \$14,925





The Community Development Department purchased a Ford Lightning electric truck for \$36,000.

The Police Department purchased (4) new School Resource Officers Vehicles, as well as multiple new patrol vehicles.



The Street Department purchased a stand on blower for \$10,199.



The Sanitation Fund purchased new equipment for commercial sanitation dumpster service this year. Purchases totaled \$1,449,341 and included three (3) front loader garbage trucks and a dumpster hauler. Residential sanitation division purchased a knuckle boom loader for \$177,070.



Ten Year Capital Equipment Plan

Department	FY 23	FY 24	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30	FY 31	FY 32
General Government										
Vehicle	-	38,000	-	-	-	-	-	-	-	-
Electric Vehicle-Revenue	-	-	-	-	50,000	-	-	-	-	-
Total	-	38,000	-	-	50,000	-	-	-	-	-
Municipal Complex										
Digital Sign	-	-	-	-	-	-	-	-	-	50,000
Auditorium seating-Council chambers	-	20,000	-	-	-	-	-	-	-	-
Commercial washer & dryer	10,000	-	-	-	-	-	-	-	-	-
Truck	-	35,000	25,000	40,000	-	-	-	-	-	-
Total	10,000	55,000	25,000	40,000	-	-	-	-	-	50,000
Municipal Court										
None	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-
Information Technology										
Replace network firewall	-	22,000	-	-	-	-	-	-	-	-
Replace data center UPS	-	-	-	45,000	-	-	-	-	-	-
Vehicle	40,000	-	-	-	-	-	-	-	-	-
Replace Eventide Recorder	-	22,780	-	-	-	-	-	-	-	-
Total	40,000	44,780	-	45,000	-	-	-	-	-	-
Maintenance Shop										
Tire machine	-	-	-	-	-	-	10,000	-	-	-
Service truck	150,000	-	-	-	-	-	-	-	-	-
Full size pick up	-	-	-	-	-	35,000	-	-	-	-
Total	150,000	-	-	-	-	35,000	10,000	-	-	-
Public Works										
Electric truck	-	-	-	-	-	-	-	40,000	-	-
Total	-	-	-	-	-	-	-	40,000	-	-
Airport										
None	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-

Department	FY 23	FY 24	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30	FY 31	FY 32
Police										
Vehicles	360,000	504,000	576,000	540,000	432,000	432,000	432,000	432,000	432,000	432,000
Equipment	220,000	308,000	336,000	330,000	264,000	264,000	264,000	264,000	264,000	264,000
Axon ICVS	25,000	30,000	30,000	35,000	35,000	40,000	40,000	40,000	50,000	-
K-9	12,000	12,000	12,000	-	14,000	14,000	14,000	14,000	-	-
Speed Trailer	-	15,000	-	15,000	-	-	-	-	15,000	-
ATV's	20,000	-	-	20,000	-	-	-	20,000	-	-
Jail washer & dryer	40,000	-	-	-	-	-	-	-	-	40,000
Jail freezer	10,000	10,000	-	-	-	-	-	-	-	20,000
New polygraph instrument & software	-	6,000	-	-	-	-	-	-	-	-
Concession trailer / kiosk	-	30,000	-	-	-	-	-	-	-	-
Blood hound	-	-	15,000	-	-	-	-	-	-	-
UAV	25,000	-	-	-	-	-	-	-	-	-
UAV Thether line	-	25,000	25,000	-	-	-	-	-	-	-
Trailer for barricades	20,000	-	-	-	-	-	-	-	-	-
Trailer for ATV	-	10,000	-	-	-	-	-	-	-	-
Total Station	-	100,000	-	-	-	-	-	-	-	-
Replace/Upgrade Mobile Command	-	-	200,000	-	-	-	-	-	-	-
Total	732,000	1,050,000	1,194,000	940,000	745,000	750,000	750,000	770,000	761,000	756,000
Fire										
Hydraulic Rescue Tools	-	-	35,000	-	-	35,000	-	-	35,000	-
SCBA compressor/fill station	50,000	-	-	-	-	-	-	-	-	-
Brush Truck	-	120,000	-	-	-	-	-	-	-	-
Refurbish hazmat trailer	20,000	-	-	-	-	-	-	-	-	-
UTV	20,000	-	-	20,000	-	-	-	-	-	-
ATV's	-	-	25,000	-	-	-	-	-	-	-
Rescue boat(s)	30,000	-	-	-	-	-	-	-	-	-
Total	120,000	120,000	60,000	20,000	-	35,000	-	-	35,000	-
Community Development										
100kw Natural Gas Generator	-	30,000	-	50,000	-	-	-	-	-	-
Electric vehicle-Planning & Zoning	-	-	-	-	-	-	-	-	-	-
Vehicle-Inspection	-	-	50,000	50,000	-	-	-	50,000	-	-
Total	-	30,000	50,000	100,000	-	-	-	50,000	-	-

Department	FY 23	FY 24	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30	FY 31	FY 32
<u>Environmental</u>										
Nutrient monitoring equipment	8,000	-	-	-	-	-	-	-	-	-
Full size pick up	-	28,000	-	-	-	-	45,000	-	-	-
Gator	10,000	-	-	-	-	-	-	-	-	-
Electric ULV Aulduticide	-	-	25,000	-	-	-	-	30,000	-	-
Electric truck	-	-	40,000	-	-	40,000	-	-	-	-
Larvicide cannon	-	-	-	20,000	-	-	-	-	-	-
Larvicide spreader	6,000	-	-	-	-	-	-	-	-	-
Electric Vehicle	-	-	45,000	-	-	-	-	-	-	-
Total	24,000	28,000	110,000	20,000	-	40,000	45,000	30,000	-	-
<u>Streets</u>										
<u>Construction Equipment</u>										
Full size pickup	40,000	-	-	-	40,000	-	-	-	40,000	-
Heavy duty flatbed/dump	-	85,000	-	-	85,000	-	-	-	85,000	-
Dump truck tandum	-	-	-	-	-	-	-	100,000	-	-
Backhoe / loader	-	-	-	-	-	150,000	-	-	-	150,000
Mini Excavator w/Trailer	-	-	170,000	-	-	-	150,000	-	-	-
Skid Steer	-	-	-	100,000	-	-	-	-	-	-
Dozier	-	-	-	-	150,000	-	-	-	-	-
Front End Loader	-	250,000	-	-	-	-	-	-	-	-
Asphalt patcher	-	-	-	-	100,000	-	-	-	-	-
14' trailer	10,000	-	-	15,000	-	-	-	-	-	-
Brush cutter	16,000	-	-	-	-	-	-	-	-	-
Harley rake	-	16,000	-	-	-	-	-	-	-	-
Mini ex tamper	10,000	-	-	-	-	-	-	-	-	-
Forklift	-	-	-	-	-	-	-	-	100,000	-
<u>Maintenance Equipment</u>										
Full size pickup	40,000	40,000	-	40,000	-	-	40,000	40,000	-	-
Trailer	11,000	-	-	-	-	-	-	-	-	-
F550 Chipper truck	-	-	85,000	-	-	-	-	-	-	-
Bucket Truck	-	-	160,000	170,000	-	-	-	-	-	-
Boom mower	-	200,000	-	-	-	-	-	-	-	200,000
15' Bushhog	-	-	-	-	30,000	30,000	-	-	-	30,000
Big tractor	85,000	-	-	-	-	-	90,000	90,000	-	-
Gator	11,000	-	-	11,000	-	11,000	-	-	11,000	-
Chipper	-	-	-	70,000	-	-	-	-	-	-
Front mount mower / deck	80,000	40,000	40,000	80,000	40,000	40,000	80,000	40,000	40,000	80,000

Department	FY 23	FY 24	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30	FY 31	FY 32
<i>Streets - continued</i>										
<i>Sidewalk Equipment</i>										
1/2 ton truck	40,000	-	-	-	40,000	-	-	35,000	-	-
Heavy Duty Flatbed/Dump	-	85,000	-	-	-	-	-	-	-	-
Gator X2 replace with Ranger CC	13,000	-	-	17,000	-	17,000	-	-	17,000	-
Ventree Steiner	35,000	-	-	-	40,000	-	-	-	-	-
Z3 Ride on Blower	-	-	15,000	15,000	-	-	15,000	-	-	15,000
Spray paint machine ride on	-	-	-	-	15,000	-	-	-	-	-
Sweeper Truck	-	-	-	-	-	-	-	275,000	-	-
Zero Turn Mover	-	-	-	-	-	15,000	15,000	-	-	-
Enclosed trailer 8/20	15,000	-	-	-	-	-	-	-	-	-
Dingo	45,000	-	-	-	-	-	-	-	-	-
<i>Traffic Control</i>										
Sign Truck	150,000	40,000	-	-	-	-	-	-	150,000	40,000
Message Boards	30,000	-	-	-	35,000	-	-	40,000	-	-
Directional arrows	-	-	-	-	15,000	-	15,000	-	-	-
Light Plants	-	-	-	-	-	-	-	-	-	-
<i>Road Crew</i>										
Full size pickup	-	40,000	-	-	-	-	-	-	40,000	-
Heavy duty flatbed / dump	-	-	-	-	80,000	-	-	-	-	-
Large dump truck tandum	-	-	-	-	-	-	-	-	200,000	200,000
Large Dump Truck Tri-Axle	-	-	-	-	-	200,000	-	-	-	-
Bulldozer/Trailer	-	-	175,000	-	-	-	-	-	-	-
Full size Excavator	-	200,000	-	-	-	-	160,000	-	-	-
Maintainer MotorGrader	-	-	-	-	-	150,000	-	-	-	-
Total	631,000	996,000	645,000	518,000	670,000	613,000	565,000	620,000	683,000	715,000
<i>Engineering</i>										
Truck	35,000	-	-	35,000	-	-	-	-	-	-
Multifunction plotter/scanner	-	-	-	-	20,000	-	-	-	-	-
Total	35,000	-	-	35,000	20,000	-	-	-	-	-
<i>Leisure Services</i>										
Vehicle	50,000	-	-	-	-	-	-	-	-	-
Total	50,000	-	-	-	-	-	-	-	-	-
<i>Library</i>										
Van	-	75,000	-	-	-	-	-	-	-	-
Total	-	75,000	-	-	-	-	-	-	-	-

Department	FY 23	FY 24	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30	FY 31	FY 32
<i>Parks & Recreation</i>										
Full size truck	-	30,015	29,000	45,000	29,000	-	-	32,000	32,000	-
Front mount mower	35,000	35,000	40,000	-	40,000	-	40,000	-	-	-
Gator	22,000	22,000	-	-	-	12,000	-	-	-	-
Tractor	-	-	40,000	-	-	-	-	-	-	-
Reel Mower	-	58,000	-	60,000	62,000	-	64,000	-	-	-
Truck	-	-	-	30,000	-	-	-	-	-	-
Field Drag	-	-	25,000	-	-	-	26,000	-	-	-
Zero Turn	13,000	13,500	14,000	-	14,500	-	15,000	-	15,000	-
Pro Gator	-	-	-	10,000	10,500	-	-	11,000	11,500	-
Spray Rig	-	-	-	-	-	40,000	-	-	-	-
Rotary Mower - 5 gang	-	-	50,000	-	-	-	-	55,000	-	-
Buffalo Blower	-	8,500	-	-	-	-	-	-	-	-
Tractor with a box blade + Spreader	-	-	-	-	-	45,000	-	-	-	-
Concession Vehicle	-	32,000	-	-	-	-	-	-	-	-
Ice Machine	-	8,000	-	-	-	8,000	-	-	-	-
Spreader	12,000	-	-	-	-	-	-	-	-	-
Trailer for barricades	12,500	12,500	-	-	-	-	-	-	-	-
Lightning detection system	-	-	-	15,000	-	-	-	-	-	-
Total	94,500	219,515	198,000	160,000	156,000	105,000	145,000	98,000	58,500	-
<i>Sports Tourism</i>										
Gator or UTV	11,000	-	-	12,000	-	-	-	-	12,500	-
Ride-on Floor Sweeper	-	-	-	-	-	18,000	-	-	-	-
Projector	-	-	-	-	10,000	-	-	-	-	-
Hotel booking software	12,500	-	-	-	-	-	-	-	-	-
Stage	-	-	50,000	-	-	-	-	-	-	-
Scissor Lift	-	55,000	-	-	-	-	-	-	-	-
Zero Turn Mower	15,000	11,000	-	12,000	-	12,500	-	-	-	-
Gator or UTV	-	11,500	11,500	12,000	-	12,500	13,000	-	13,500	14,000
Front mount mower	35,000	-	-	-	-	40,000	-	-	-	-
Tractor with loader	-	-	-	-	45,000	-	-	-	-	-
Top dresser	-	-	50,000	-	-	-	-	-	-	-
Laser Line Painter	-	-	20,000	-	-	-	-	-	-	-
6 Seater Golf Cart	-	12,500	-	-	13,500	-	-	-	-	-
Sprayer	-	-	-	-	-	40,000	-	-	-	-
Robotic painter	55,000	-	-	55,000	-	-	58,000	-	-	-
Reel mower	70,000	-	-	75,000	76,000	-	-	80,000	81,000	-
Sand drag	-	28,000	-	-	-	30,000	-	-	-	-
Full Sized 4X4 Truck	-	35,000	35,000	-	-	-	-	-	-	-
Total	198,500	153,000	166,500	166,000	144,500	153,000	71,000	80,000	107,000	14,000

Department	FY 23	FY 24	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30	FY 31	FY 32
Horticulture										
Zero turn	11,000	-	-	12,000	-	-	-	-	-	-
Truck	-	-	35,000	-	-	-	-	-	-	-
Total	11,000	-	35,000	12,000	-	-	-	-	-	-
Marketing										
None	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-
Senior Center										
13 Passenger bus	-	80,000	-	-	-	-	-	-	-	-
Senior Center AC	-	12,000	-	-	-	-	-	-	-	-
MySenior Center System	11,000	-	-	-	-	-	-	-	-	-
Replace 2007 Truck	-	-	35,000	-	-	-	-	-	-	-
Total	11,000	92,000	35,000	-	-	-	-	-	-	-
Beautification										
None	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-
Nature Parks										
Wagon for Hay Rides	-	-	20,000	-	-	-	-	-	25,000	-
Small Tractor/excavator	-	45,000	-	-	-	-	-	-	-	-
Playground Structure	-	-	-	-	25,000	-	-	-	-	-
15' Bushhog	-	-	-	-	-	22,000	-	-	-	-
ATV	15,000	-	15,000	-	-	-	16,000	-	-	-
Multi Passenger Golf Cart	31,000	-	-	-	35,000	-	-	-	-	-
4x4 Truck	-	-	28,000	30,000	-	-	-	45,000	-	-
Tractor 100hp	-	75,000	-	-	-	-	-	-	-	-
Zero Turn Mower	-	-	15,000	-	-	17,000	-	-	-	-
Front Mount Mower	-	-	40,000	-	-	-	-	-	43,000	-
Dump trailer	-	-	-	-	-	-	-	-	-	-
Utility trailer	-	-	-	15,000	-	10,000	-	-	-	-
Mini excavator	-	-	-	75,000	-	-	-	-	-	-
Golf cart	-	-	12,000	-	-	-	-	-	-	-
Total	46,000	120,000	130,000	120,000	60,000	49,000	16,000	45,000	68,000	-
Total General Fund	2,153,000	3,021,295	2,648,500	2,176,000	1,845,500	1,780,000	1,602,000	1,733,000	1,712,500	1,535,000

Department	FY 23	FY 24	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30	FY 31	FY 32
<i>Fire Ad Valorem Fund</i>										
Thermal Imager	-	20,000	-	10,000	-	-	-	-	-	-
Refurbish Brush Truck	60,000	-	-	-	-	-	-	-	-	-
Light Refurbishment Rescue Truck	-	-	-	-	-	-	-	-	-	-
4x4 pickup truck	-	48,000	-	50,000	-	-	52,000	-	-	-
SUV Command Vehicle	52,000	-	-	-	-	-	-	-	-	-
Refurbish Ladder truck	-	-	-	-	250,000	-	-	-	-	-
Custom engine/ladder quint	-	950,000	-	-	-	-	-	-	-	-
Equipment for new pumper	100,000	-	10,000	-	-	-	-	-	-	-
Custom Fire Pumper	592,261	-	-	-	-	700,000	-	-	750,000	-
Total	804,261	1,018,000	10,000	60,000	250,000	700,000	52,000	-	750,000	-
<i>Library Fund</i>										
None	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-
<i>Recreation Activities Fund</i>										
None	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-
<i>Gas Tax Fund</i>										
None	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-
<i>Court Corrections Fund</i>										
None	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-
<i>Jail Corrections Fund</i>										
None	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-
<i>FST Event Center Operations</i>										
None	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-
<i>FST Multi-Use Fields Operations</i>										
None	-	-	-	-	-	-	-	-	-	-
Total	-	-	-	-	-	-	-	-	-	-

Sanitation Fund	FY 23	FY 24	FY 25	FY 26	FY 27	FY 28	FY 29	FY 30	FY 31	FY 32
<i>Residential Sanitation</i>										
Knuckleboom loader	-	190,000	380,000	190,000	-	195,000	195,000	-	200,000	200,000
Fullsize truck	-	-	35,000	-	-	-	-	40,000	-	-
Small garbage truck	180,000	-	-	-	-	-	-	160,000	-	-
Heavy duty flatbed	80,000	-	-	80,000	-	-	-	80,000	-	-
Gator	20,000	-	-	-	20,000	-	-	-	20,000	-
Recycle truck	-	350,000	-	-	-	-	370,000	-	-	-
Automated garbage truck	360,000	360,000	360,000	360,000	360,000	370,000	-	-	380,000	380,000
Total Residential Sanitation	640,000	900,000	775,000	630,000	380,000	565,000	565,000	280,000	600,000	580,000
<i>Commercial Sanitation</i>										
40 Yard loader	-	-	-	320,000	320,000	320,000	320,000	-	320,000	-
Truck	-	-	-	-	-	-	-	-	-	-
Dumpster hauler	-	-	-	-	-	-	-	-	-	-
Medium garbage truck	-	270,000	-	-	-	210,000	-	-	-	-
Service truck w/ welder	-	-	-	80,000	-	-	-	-	-	-
Total Commercial Sanitation	-	270,000	-	400,000	320,000	530,000	320,000	-	320,000	-
Total Sanitation Fund	640,000	1,170,000	775,000	1,030,000	700,000	1,095,000	885,000	280,000	920,000	580,000

Ten year Capital Projects Plan

Department	Project	Prior year cost	Projected	Planned FY 2023	Planned FY 2024	Planned FY 2025	Planned FY 2026
			Close FY 2022				
Airport	Runway 18/36 & Taxiway A Pavement	37,961	385,000	198,465	-	-	-
Airport	FAA-Rehab Taxiway A (South)	(37,961)	(385,000)	(198,465)	-	-	-
Airport	Self-Serve Fueling Terminal	16,915	13,085	-	-	-	-
Airport	Master Plan/ALP Update	-	60,000	20,467	-	-	-
Airport	FAA-Master Plan/ALP Update	-	(54,000)	(18,420)	-	-	-
Airport	State-Master Plan/ALP Update	-	(3,000)	(1,023)	-	-	-
Airport	Construct access Taxiway	-	-	28,135	373,785	-	-
Airport	FAA-Access taxiway	-	-	-	(393,096)	-	-
Airport	State-Access taxiway	-	-	-	(20,096)	-	-
Airport	Construct 8-Unit T-Hangar	-	-	56,000	1,044,557	-	-
Airport	FAA-8 Unit T-Hangar	-	-	-	(458,904)	(308,000)	(223,600)
Airport	State-8 Unit T-Hangar	-	-	-	(25,495)	(17,111)	(12,423)
Airport	Construct Ultimate Terminal Building	-	-	143,000	1,899,500	-	-
Airport	FAA-Construct Terminal Building	-	-	-	(1,940,375)	-	-
Beautification	Flag Pole Replacement	15,306	22,464	-	-	-	-
Beautification	Downtown Beautification Project	-	-	20,000	20,000	10,000	10,000
Environmental	Bon Secour Water Quality	3,128,611	3,547,889	50,000	-	-	-
Environmental	NFWF Grant-Bon Secour Water Quality	(3,040,825)	(3,537,175)	(50,000)	-	-	-
Environmental	Wolf Creek Restoration	52,200	358,240	1,089,560	3,000,000	-	-
Environmental	Grant-Wolf Creek Restoration	(54,973)	(358,240)	(1,089,560)	(3,000,000)	-	-
Environmental	Beulah Heights/Mills Drainage Project	-	-	330,000	-	-	-
Environmental	Beulah Heights/Mills Drainage Project	-	-	(250,000)	-	-	-
Fire	Traffic Sign Preemption Signals	67,234	-	10,000	10,000	10,000	-
Fire	Nexedge Radio Site (SE Quad)	42,385	-	-	-	-	-
Fire	HMPG Fire Station 1 Impv	-	20,000	-	-	-	-
Fire	Storage Building at Training Center	-	-	50,000	-	-	-
Fire	SW Quad Fire Station with land purchase	-	-	50,000	1,500,000	-	-
Fire	Training Center Burn Building Renovation	-	-	125,000	-	-	-
Fire	Concrete Pad Replacement St 1	-	-	50,000	-	-	-
Fire	Station Alerting System Station 1 & 3	-	-	100,000	-	-	-
Fire	Roof Replacement Station 2	-	-	30,000	-	-	-
Fire	Renovate Station 1	-	-	-	200,000	-	-
Fire	Upgrade Nexedge Radio Tower Site	-	-	80,000	-	-	-
General Government	Revenue Office Addition	-	35,000	-	-	-	-
General Government	HMPG Safe Room	38,300	30,000	1,891,673	1,891,673	-	-
General Government	HMPG Safe Room Grant	-	-	(1,418,755)	(1,418,755)	-	-
General Government	Library Refurbishment	-	-	-	-	3,000,000	-

Department	Project	Planned FY2027	Planned FY2028	Planned FY2029	Planned FY2030	Planned FY2031	Planned FY2032
Airport	Rehabilitate Runway 18/36	-	80,533	1,197,767	-	-	-
Airport	FAA-Rehabilitate Runway 18/36	-	-	(1,150,470)	-	-	-
Airport	State-Rehabilitate Runway 18/36	-	-	(63,915)	-	-	-
Airport	Taxiway A Pavement Maintenance	-	-	9,056	120,314	-	-
Airport	FAA-Taxiway A Pavement Maintenance	-	-	-	(116,433)	-	-
Airport	State-Taxiway A Pavement Maintenance	-	-	-	(6,469)	-	-
Airport	Rehabilitate South Apron	-	-	-	51,058	678,342	-
Airport	FAA-Rehabilitate South Apron	-	-	-	-	(656,460)	-
Airport	State-Rehabilitate South Apron	-	-	-	-	(36,470)	-
Beautification	Downtown Beautification Project	10,000	10,000	20,000	10,000	10,000	10,000
Fire	NE Quad Fire Station	-	750,000	750,000	-	-	-

Department	Project	Projected					
		Prior year cost	Close FY 2022	Planned FY 2023	Planned FY 2024	Planned FY 2025	Planned FY 2026
Engineering	Resurfacing	214,485	4,113,590	1,000,000	1,100,000	1,200,000	1,300,000
Engineering	Repave/Widen Foley Beach Express	-	200,000	6,408,000	-	-	-
Engineering	Grant-Repave/Widen Foley Beach Express	-	-	(4,849,535)	-	-	-
Engineering	Street Capital Improvements	-	74,800	25,000	25,000	25,000	25,000
Engineering	Bender Rd Improvements	-	1,576	-	-	-	-
Engineering	East Pride Blvd - Access Project	-	-	75,000	-	-	-
Engineering	Hamburg Preservation	50,879	55,047	-	-	-	-
Engineering	Peteet Building Improvements	-	20,996	-	-	-	-
Engineering	Woerner Access Road	-	30,000	-	-	-	-
Engineering	Traffic Safety Improvements-CR 12 & FBE	1,151,483	215,336	-	-	-	-
Engineering	Grant-Traffic Safety Improvements-CR12 & FBE	(306,164)	(39,179)	-	-	-	-
Engineering	Juniper St South Extension	160,630	1,000,000	3,778,137	-	-	-
Engineering	Rose Trail / Centennial Fountain	78,226	330,162	330,162	-	-	-
Engineering	Miflin Road Access Management Project	104,381	20,000	120,618	-	500,000	-
Engineering	HSIP-LCSI-FBE to County Road 28	6,598	40,000	123,082	-	-	-
Engineering	Grant-HSIP-LCSI-FBE to County Road 28	(5,938)	-	(146,773)	-	-	-
Engineering	TAP Sidewalk Projects	53,525	200,000	704,975	-	-	-
Engineering	Grant TAP Sidewalk Project	-	-	(640,000)	-	-	-
Engineering	TAP Sidewalk Projects - future	-	-	1,031,225	800,000	800,000	-
Engineering	Grant TAP Sidewalk Project - future	-	-	(800,000)	(640,000)	(640,000)	-
Engineering	ATRIP - Highway 59 & County Road 12 Impv	-	-	1,300,560	-	-	-
Engineering	Grant-ATRIP - Highway 59 & County Road 12 Impv	-	-	(1,000,560)	-	-	-
Engineering	County Road 12 & James Road Turn Lane	23,475	453,930	-	-	-	-
Engineering	Foley Pride Pocket Park	-	290,000	289,000	-	-	-
Engineering	Donations	-	-	(20,000)	-	-	-
Engineering	County Road 12 Crossdrains	-	-	150,000	-	-	-
Engineering	Magnolia Gardens Drainage	-	2,800	-	-	-	-
Engineering	County Rd 12 & Wolf Bay Drive	-	3,000	-	-	-	-
Engineering	Intersection Impv - Michigan & Hickory	-	26,100	-	-	-	-
Engineering	Intersection Impv - Michigan & Juniper	-	48,930	-	-	-	-
Engineering	Intersection Impv - Azalea & Juniper	-	18,760	-	-	-	-
Engineering	Intersection Impv - Michigan & Cedar	-	12,210	-	-	-	-
Engineering	Wolf Bay Drive Extension	-	340,000	-	1,975,000	-	-
Engineering	Sidewalks/Lights-Stabler, Koniar, Market	-	36,400	275,000	-	-	-
Engineering	Foley Beach Express & CR 20 Improvements	-	-	-	300,000	-	-
Engineering	East Verbena Ave Improvements	-	60,000	65,000	-	-	-
Engineering	Park Ave Traffic Calming	-	-	45,000	-	-	-
Engineering	Parkwood Dr Drainage Improvements	-	20,000	35,200	-	-	-
Engineering	Berry Ave Drainage Improvements	-	30,000	32,800	-	-	-
Engineering	Cedar/Oak St Drainage Improvement	-	-	430,000	-	-	-
Engineering	Fern/FBE Traffic light	-	-	325,000	-	-	-
Engineering	Widening Hickory St	-	-	565,500	-	-	-
Engineering	N CR20 W Extension(Hickory-65)(city portion)	-	-	-	375,000	-	-
Engineering	CR10 Extension (Hwy 59-FBE)(city portion)	-	-	-	638,710	-	-
Engineering	HSIP-Traffic Safety County Road 20	-	-	-	200,000	-	-
Engineering	James Rd Extension (CR8-James)(city portion)	-	-	-	-	597,029	-
Engineering	Pine St Culvert Replacement	-	-	-	-	-	1,435,000

Department	Project	Planned FY2027	Planned FY2028	Planned FY2029	Planned FY2030	Planned FY2031	Planned FY2032
Engineering	Resurfacing	1,400,000	1,500,000	1,600,000	1,700,000	1,800,000	1,900,000
Engineering	Street Capital Improvements	25,000	25,000	25,000	25,000	25,000	25,000
Engineering	N. Pine St Culvert Replacement	1,435,000	-	-	-	-	-
Engineering	Juniper St Extension-98 to Section	1,800,000	-	-	-	-	-
Engineering	N. Pecan St Extension-Fern to Berry	2,835,000	-	-	-	-	-
Engineering	Michigan Ave - Doc McDuffie to FBE	-	3,900,000	650,000	-	-	-
Engineering	CR 24 - Connect Pecan to FBE	-	-	1,820,000	-	-	-
Engineering	Peachtree/Perfection St - Pecan to FBE	-	-	-	2,435,000	-	-

Department	Project	Prior year cost	Projected Close FY 2022	Planned FY 2023	Planned FY 2024	Planned FY 2025	Planned FY 2026
Horticulture	Office Building	6,000	300	200,000	-	-	-
Horticulture	Gazebo South End Rose Trail	-	-	50,000	-	-	-
Horticulture	Rose Trail Improvements	-	-	-	-	12,000	-
Horticulture	Downtown Irrigation Improvements	-	-	-	-	-	35,000
Information Technology	Fiber System Expansion	-	40,000	-	-	-	-
Library	HVAC Replacement	-	14,000	-	-	-	-
Library	New Library	-	15,000	6,000,000	6,000,000	-	-
Library	GO Debt Financing - New Library	-	-	(7,000,000)	-	-	-
Library	Grant -Library	-	-	(2,500,000)	(2,500,000)	-	-
Marketing	Comfort Station Restroom Upgrade	-	120,000	397,000	-	-	-
Marketing	Main St/Pedestrian Wayfinding	13,939	7,290	-	-	-	-
Marketing	Gateway Signs & Posts	-	-	194,171	-	-	-
Marketing	Main St Alley PH I-Historic Walk & Pocket Park	-	-	48,600	-	-	-
Marketing	Depot Restroom Upgrade	-	-	-	50,000	-	-
Municipal Complex	City Hall floor Covering upgrade	-	-	70,000	-	-	-
Municipal Complex	Civic Center Commercial Kitchen Upgrade	-	-	-	52,000	-	-
Nature Parks	GCNP Expansion	606,352	2,473,648	5,500,000	-	-	-
Nature Parks	GCNP Expansion Grant	(525,977)	(2,474,023)	(5,000,000)	-	-	-
Nature Parks	GCNP Restoration	-	-	1,000,000	-	-	-
Nature Parks	Wolf Bay Park Road	-	-	750,000	-	-	-
Nature Parks	Wolf Bay Comfort Station/Pavillion/Office	-	-	450,000	-	-	-
Nature Parks	Nature Parks Improvement Grant	-	-	(2,500,000)	-	-	-
Nature Parks	Rock Stan Mahoney Ln & Wolf Creek Parking	-	25,000	-	-	-	-
Nature Parks	GCNP Outdoor Classroom	-	49,500	-	-	-	-
Nature Parks	Maintenance Area Pole Barn	-	40,000	-	-	-	-
Nature Parks	Disc Golf Course	-	25,000	-	-	-	-
Nature Parks	Pavilion(s)	-	-	60,000	175,000	30,000	-
Nature Parks	Wolf Creek Park Comfort Station & Playground	-	-	300,000	-	-	-
Nature Parks	Vita Course Trail at Wolf Creek on Poplar	-	-	-	75,000	-	-
Nature Parks	South Entrance Comfort Station GCNP	-	-	-	250,000	-	-
Nature Parks	Mike's Monarchs Butterfly Enclosure	-	-	-	-	150,000	-
Nature Parks	Bird Observation Tower - Wolf Creek	-	-	-	-	250,000	-
Nature Parks	Interpretive Trail Signage	-	-	-	-	20,000	-
Nature Parks	Maintenance Philomene Holmes Blvd	-	-	-	-	100,000	-
Nature Parks	GCNP Ranger Station	-	-	-	-	250,000	-
Nature Parks	Grant - Ranger Station	-	-	-	-	(250,000)	-
Nature Parks	Wolf Creek Parking Area	-	-	-	-	-	250,000
Nature Parks	Grant - Wolf Creek parking area	-	-	-	-	-	(250,000)
Nature Parks	Maintenance Area Expansion & Storage	-	-	-	-	-	25,000

Department	Project	Planned FY2027	Planned FY2028	Planned FY2029	Planned FY2030	Planned FY2031	Planned FY2032
Horticulture	Rose Trail Improvements	-	-	-	10,000	-	-
Nature Parks	Rock Stan Mahoney Ln & Wolf Creek Parking	-	50,000	50,000	-	-	-
Nature Parks	GCNP Outdoor Classroom	-	40,000	-	-	-	-
Nature Parks	Pavilion(s)	-	-	75,000	-	75,000	-
Nature Parks	Vita Course Trail at Wolf Creek on Poplar	150,000	-	-	-	-	-
Nature Parks	Interpretive Trail Signage	-	15,000	-	-	-	-
Nature Parks	Maintenance Philomene Holmes Blvd	-	-	-	125,000	-	-
Nature Parks	Archery Range ADA Improvements	-	50,000	-	-	-	-
Nature Parks	Wolf Bay Boat Launch	-	2,000,000	-	-	-	-
Nature Parks	Grant - Boat Launch	-	(2,000,000)	-	-	-	-

Department	Project	Prior year cost	Projected	Planned FY 2023	Planned FY 2024	Planned FY 2025	Planned FY 2026
			Close FY 2022				
Parks & Recreation	Mel Roberts Bathroom Building	5,726	226,550	-	-	-	-
Parks & Recreation	10-Plex Ditch Improvement	-	-	60,000	-	-	-
Parks & Recreation	Mel Roberts Park Well (irrigate fields)	-	30,000	10,000	-	-	-
Parks & Recreation	Additional Multipurpose Fields	-	-	1,200,000	1,500,000	-	700,000
Parks & Recreation	Kids Park Upgrade	-	-	1,200,000	-	-	-
Parks & Recreation	Grant - Kids Park	-	-	(500,000)	-	-	-
Parks & Recreation	Mel Roberts Park Additions-Lights & Concession	-	-	278,000	600,000	-	-
Parks & Recreation	Swimming Pool - Mel Roberts Park	-	-	250,000	3,000,000	-	-
Parks & Recreation	Beulah Park Upgrade	-	-	175,000	-	-	350,000
Parks & Recreation	Aaronville Pool Park Upgrade	-	-	60,000	-	25,000	-
Parks & Recreation	School Partnership Facilities Upgrade	-	-	750,000	-	-	250,000
Parks & Recreation	Portable Bleachers	-	-	-	45,000	-	-
Parks & Recreation	10-Plex Improvement - Foley Sports Complex	-	-	-	-	270,000	-
Parks & Recreation	Aaronville Bathroom Upgrade	-	-	-	-	600,000	100,000
Parks & Recreation	Max Griffin Upgrade	-	-	-	-	-	180,000
Police	Justice Center Security Upgrades	-	68,375	90,000	-	-	-
Police	Parking Lot Repairs	-	-	195,000	-	-	-
Police	Radio Channels	-	-	75,000	80,000	-	-
Police	Back Parking with Cover	-	-	-	-	60,000	-
Police	LPR Traffic Cameras	-	-	25,000	25,000	25,000	25,000
Police	Dog Kennels	-	60,000	-	-	-	-
Police	Vesta 911	-	-	25,000	-	-	-
Public Works	New Public Works Campus	-	1,163,779	10,836,221	-	3,631,779	-
Senior Center	Senior Center - North Side Ceiling Improvements	-	20,806	-	-	-	-
Senior Center	Senior Center Air Conditioner	-	-	-	12,000	-	-
Senior Center	New Senior Center	-	-	-	-	3,000,000	-
Streets	Road Construction (in house)	48,648	649,345	405,000	109,358	-	150,480
Streets	Sidewalk- New & Improvements (in house)	-	100,000	100,000	100,000	100,000	100,000
Streets	Drainage Improvements (in house)	-	436,768	245,000	-	-	-
Sports Tourism	Portable Bleachers	-	191,778	-	200,000	-	-
Sports Tourism	Teraflex Volleyball Court	284	92,064	-	-	-	-
Sports Tourism	Signage	-	-	45,000	-	-	-
Sports Tourism	Resurface Event Center Parking Lot	-	-	240,000	270,000	-	-
Sports Tourism	Convention Center	-	-	-	-	12,300,000	-
Sports Tourism	GO Debt Financing - Convention Center	-	-	-	-	(12,300,000)	-
Sports Tourism	Audio System	-	-	-	-	-	125,000
Sports Tourism	Bathroom/Concession (MU Fields)	-	-	250,000	125,000	-	-
Sports Tourism	Pole Barn - Equipment Storage	-	-	40,000	-	-	-
Sports Tourism	Shade Structures	-	-	22,000	-	20,000	20,000
Sports Tourism	Backup Irrigation Pump	-	-	-	200,000	-	-
Sports Tourism	Cart Path to Maintenance Barn	-	-	-	50,000	-	-
Sports Tourism	Shade Covering for Benches	-	-	-	-	18,000	-
Sports Tourism	Film Tower	-	-	-	-	10,000	-
Total projects, net of grants & contributions		1,951,705	11,113,901	25,044,460	17,874,862	13,498,697	4,594,457

Department	Project	Planned FY2027	Planned FY2028	Planned FY2029	Planned FY2030	Planned FY2031	Planned FY2032
Parks & Recreation	Additional Multipurpose Fields	-	-	1,500,000	-	-	1,500,000
Parks & Recreation	Mel Roberts Park Additions-Lights & Concession	-	250,000	-	-	-	-
Parks & Recreation	Beulah Park Upgrade	100,000	-	-	-	-	-
Parks & Recreation	Portable Bleachers	50,000	-	-	-	-	-
Parks & Recreation	10-Plex Improvement - Foley Sports Complex	-	-	-	1,000,000	6,000,000	-
Parks & Recreation	Max Griffin Upgrade	375,000	-	-	-	-	-
Parks & Recreation	Aaronville Park Upgrade	100,000	-	-	-	-	-
Parks & Recreation	Horse Arena Renovation	500,000	-	-	-	-	-
Parks & Recreation	Soccer Field Lights LED Upgade	-	275,000	-	-	-	-
Parks & Recreation	Teen Center	-	-	-	-	1,500,000	-
Parks & Recreation	Grant - Teen Center	-	-	-	-	(1,500,000)	-
Police	New Police Department Building	14,000,000	-	-	-	-	-
Police	GO Debt Financing - New PD Building	(14,000,000)	-	-	-	-	-
Police	Jail Expansion	-	-	10,000,000	-	-	-
Police	GO Debt Financing - Jail Expansion	-	-	(10,000,000)	-	-	-
Streets	Road Construction (in house)	393,691	190,000	390,000	478,000	-	-
Streets	Sidewalk- New & Improvements (in house)	100,000	100,000	100,000	100,000	100,000	100,000
Sports Tourism	Shade Structures	20,000	-	-	-	-	-
Total projects, net of grants & contributions		9,293,691	7,235,533	6,972,438	5,931,470	7,995,412	3,535,000

The City of Foley, Alabama
Comprehensive Long Range Plan

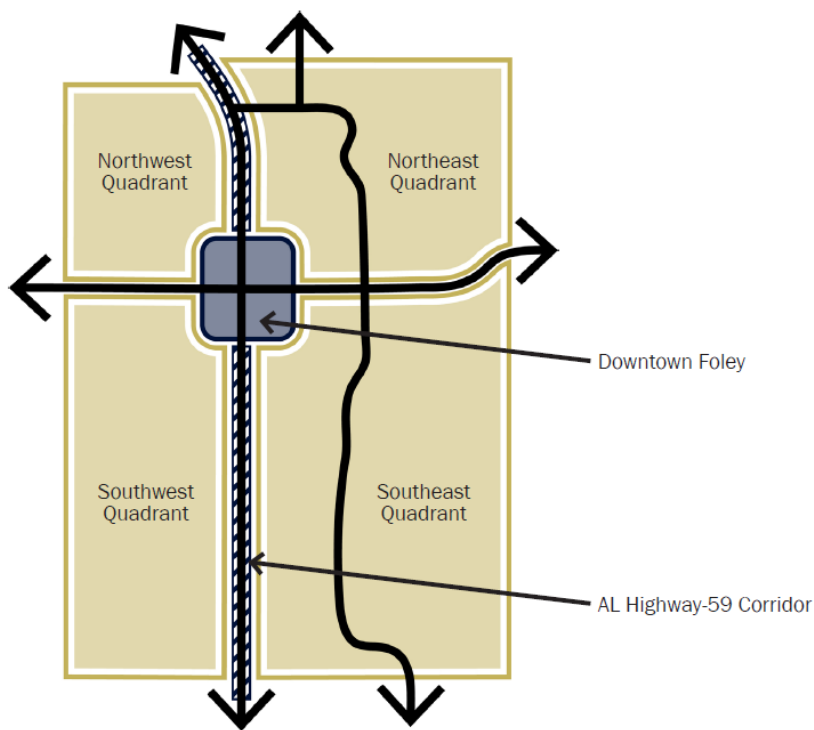
Foley Forward: Comprehensive Plan

Vision Statement: Create a city that has sense of place, protects and preserves its natural environment, celebrates its agricultural history and context, and accommodates anticipated growth and development for the area.

Background: In 2018, the City of Foley embarked on a process to update its 2008 Comprehensive Plan. Comprehensive plans are long-range policy guides for communities for the purpose of preparing for future growth and development. Because communities are continually evolving, comprehensive plans are treated as “living documents” and reviewed regularly by City Staff, the Planning Commission, and the City Council.

Structure Plans: The development of the Foley Forward: Comprehensive Plan is based upon an understanding and review of the City as a series of sectors. Each sector has a unique set of assets and opportunities that will be considered in the development of future plans, but that ultimately relates back to a unified vision and guiding principles for the City. Through on-going plan development, each of the sectors will ultimately be included in the Foley Forward Plan.

- **Downtown Foley**
- **Southeast Quadrant**
- **Southwest Quadrant**
- **Northeast Quadrant**
- **Northwest Quadrant**
- **AL Highway-59 Corridor**



General diagram of the Foley area and sector plans for Foley Forward.

Vision and Guiding Principles: Foley Forward strives to advance the vision that was set forth by the citizens of the community through careful reflection of the Guiding Principles and consideration of the goals, policies, and projects.

- **Enhance Sense of Place** – The plan in every way protects, promotes, and ensures the unique sense of place that defines and reflects Foley including its landscape, its built environment, its history, and its culture.
- **Raise Development Standards** – The plan “raises the bar” with regard to development standards to guide future developments and redevelopments including residential and mixed use.
- **Preserve Environmental Features** – The plan protects the environment and capitalizes on the City’s natural features, including development of greenways, parks and open space, tree canopy, and landscape standards for all future development and redevelopment within the City of Foley.
- **Promote Responsible Regionalism** – The plan defines and recommends actions to facilitate the City’s desire to serve as principal partner in support of regional growth and development. Context sensitive development, historical preservation, nature-based tourism, community public health, industrial recruitment, and support for the school system are key issues with regional impacts that should be supported throughout the plan.
- **Enhance Local Infrastructure** – The plan encourages the development of community and public infrastructure that addresses current issues and forecasted future needs. Through local and regional partnerships, infrastructure providers should be aware of the growth and development of the region so facilities can accommodate future growth.

Downtown Foley Plan

Summary: In the past few years, Downtown Foley has seen a resurgence of activity with the opening of new businesses, restaurants and community activities. To support and foster continued activity, a downtown plan was developed through public outreach and discussions with the Downtown Plan Advisory Committee. A series of goals were developed based on input from the community and the advisory committee. These goals strive to reinforce the vision and guiding principles of Foley in a manner that supports and fosters the vibrancy of downtown.

Goals:

- D.1: Promote Downtown Through its Unique Sense of Place
- D.2: Increase Different Types of Residential Living Opportunities
- D.3: Create Opportunities for Mixed-Use Infill Development
- D.4: Create a More User-Friendly Way of Navigating
- D.5: Enhance Pedestrian and Bicycle Activity
- D.6: Enhance and Expand Important Community Facilities
- D.7: Use Creative Green Infrastructure to Improve Storm Water Conditions

Downtown Action Plan: Policies and projects included within the Action Plan are integrated into the on-going budgeting and capital planning of the City to ensure a commitment to implementation. Each year, the Action Plan is reviewed and updated to remain consistent with the needs of Downtown. A copy of the Action Plan can be found on page 168.

Proposed Projects to Be Completed

Proposed: Intersection of Verbena Ave and AL-59



Gateway signage and Highway 59 median improvements are both underway!

Proposed: Mixed-Use Building Along AL-59





Rose Trail Extension is currently underway!



Proposed: Street trees along AL-59



Southeast Quadrant Plan

Summary: The Southeast Quadrant of Foley is one of the most dynamic areas of the City considering the amount of growth and activity which has taken place over the past ten years. This growth has been manifested through the development of several large neighborhoods, creation of Graham Creek Nature Preserve, and the development of OWA. Transportation and connectivity across the Southeast Quadrant has been the most significant issue. Transportation was the highest identified priority and strategic improvements to east and west connectivity in transportation system will greatly improve conditions.

Future Land Use Goals: Defining future land use has the largest impact on the built environment. Land use consists of the human made spaces in which citizens live, work, and play on a day-to-day basis.

- SE.LU.1 – Buildings and sites designed to enhance and contribute to surroundings and neighborhoods.
- SE.LU.2 – Well-designed infill development in strategic locations.
- SE.LU.3 – A built environment that focuses more on people to create more activity in given area.
- SE.LU.4 – More mixed use with less separation of uses – create more activity in given areas.
- SE.LU.5 – Better suburban development – minimize additional sprawl to maximize growth in existing areas through infill.
- SE.LU.6 – More connections among developed areas and neighborhoods.

Transportation Goals: Improvements to the transportation system focus on increasing and diversifying connections across the quadrant as well as increasing the capacity when warranted. Land use and transportation are intrinsically linked which results in transportation influencing future land use decisions.

- SE.T.1 – Improve the safety and efficiency of all modes of transportation.
- SE.T.2 – Develop transportation alternatives to motorized vehicles.
- SE.T.3 – Increase connectivity across the quadrant with strategic improvements to the street network.

Community Facilities and Services: There are significant community-wide assets which are provided to all the citizens of Foley and are accessible to the greater region. Improvements and investments in these assets should consider the local and regional impacts.

- SE.CFS.1 – Provide diverse recreational opportunities for residents in the quadrant.
- SE.CFS.2 – Provide upgrades to existing recreational facilities to continue to maintain high standards.
- SE.CFS.3 – Promote and enhance medical facilities within the community.
- SE.CFS.4 – Facilitate regular coordination with public and private utility providers to ensure facilities are prepared for future growth.
- SE.CFS.5 – Improve storm water management in the quadrant to mitigate local flooding and protect surrounding water and wetlands.

Southeast Quadrant Action Plan: Projects included within the Action Plan are integrated into the on-going budgeting and capital planning of the City to ensure a commitment to implementation. Each year, the Action Plan is reviewed and updated to remain consistent with the needs of the Southeast Quadrant. A copy of the Action Plan can be found on page 169.

Southwest Quadrant Plan

Summary: The Southwest Quadrant of Foley is characterized by the rolling fields of south Baldwin County. The Bon Secour River and tributaries reach up into the quadrant as green swaths of land between fields and homes. This quadrant has been seeing steady growth and the conversion of these fields into new subdivisions. The growth in this quadrant, Foley and Baldwin County has begun to present challenges on infrastructure and the quality of

life. This plan development for this quadrant includes transportation and connectivity as well as stormwater management.

Future Land Use Goals: Defining future land use has the largest impact on the built environment. Land use consists of the human made spaces in which citizens live, work, and play on a day-to-day basis.

- SW.LU.1 – Buildings and sites designed to enhance and contribute to surroundings and neighborhoods
- SW.LU.2 – Well-designed infill development in strategic locations.
- SW.LU.3 – A built environment that focuses more on people to create more desirable, higher quality-of-life places.
- SW.LU.4 – More mixed use with less separation of uses – create more activity in given areas.
- SW.LU.5 – Better suburban development – minimize additional sprawl to maximize growth in existing areas through infill.
- SW.LU.6 – More connections among developed areas and neighborhoods.

Transportation Goals: Improvements to the transportation system focus on increasing and diversifying connections across the quadrant as well as increasing the capacity when warranted. Land use and transportation are intrinsically linked which results in transportation influencing future land use decisions.

- SW.T.1 – Improve the safety and efficiency of all modes of transportation.
- SW.T.2 – Develop transportation alternatives to motorized vehicles.
- SW.T.3 – Increase connectivity across the quadrant with strategic improvements to the street network.

Community Facilities and Services: There are significant community-wide assets which are provided to all the citizens of Foley and are accessible to the greater region. Improvements and investments in these assets should consider the local and regional impacts.

- SE.CFS.1 – Provide diverse recreational opportunities for residents in the quadrant.
- SE.CFS.2 – Provide upgrades to existing recreational facilities to continue to maintain high standards.
- SE.CFS.3 – Promote and enhance medical facilities within the community.
- SE.CFS.4 – Facilitate regular coordination with public and private utility providers to ensure facilities are prepared for future growth.
- SE.CFS.5 – Improve storm water management in the quadrant to mitigate local flooding and protect surrounding water and wetlands.

Southwest Quadrant Action Plan: Projects included within the Action Plan are integrated into the on-going budgeting and capital planning of the City to ensure a commitment to implementation. Each year, the Action Plan is reviewed and updated to remain consistent with the needs of the Southwest Quadrant. A copy of the Action Plan can be found on page 170.

Northeast Quadrant Plan

Summary: The Northeast Quadrant of Foley is the least developed quadrant of the City and is characterized by agricultural fields along Foley Beach Express and the headwaters of Sandy Creek. The Sandy Creek tributaries reach up into the quadrant as green swaths of land between the fields and few residential developments. The issues in this quadrant are about helping to ensure connectivity for future growth and to provide alternative mobility other than automobile.

Future Land Use Goals: Defining future land use has the largest impact on the built environment. Land use consists of the human made spaces in which citizens live, work, and play on a day-to-day basis.

- NE.LU.1 – Buildings and sites designed to enhance and contribute to surroundings and neighborhoods.
- NE.LU.2 – Well-designed infill development in strategic locations.
- NE.LU.3 – A built environment that focuses more on people to create more desirable, higher quality-of-life places. .
- NE.LU.4 – More mixed use with less separation of uses – create more activity in given areas.
- NE.LU.5 – Better suburban development – minimize additional sprawl to maximize growth in existing areas through infill.
- NE.LU.6 – More connections among developed areas and neighborhoods.

Transportation Goals: Improvements to the transportation system, focus on increasing and diversifying connections across the quadrant, as well as increasing the capacity when warranted. Land use and transportation are intrinsically linked which results in transportation influencing future land use decisions.

- NE.T.1 – Improve the safety and efficiency of all modes of transportation.
- NE.T.2 – Develop transportation alternatives to motorized vehicles.
- NE.T.3 – Increase connectivity across the quadrant with strategic improvements to the street network.

Community Facilities and Services: There are significant community-wide assets which are provided to all the citizens of Foley and are accessible to the greater region. Improvements and investments in these assets should consider the local and regional impacts.

- NE.CFS.1 – Provide diverse recreational opportunities for residents in the quadrant.
- NE.CFS.2 – Improve storm water management in the quadrant to mitigate local flooding and protect surrounding water and wetlands.

Northeast Quadrant Action Plan: Projects included within the Action Plan are integrated into the on-going budgeting and capital planning of the City to ensure a commitment to implementation. Each year, the Action Plan is reviewed and updated to remain consistent with the needs of the Northeast Quadrant. A copy of the Action Plan can be found on page 171.

Remaining Sectors

Other quadrants will be added as the plans are completed.

Conclusion

The information in this document is a summation of the full plan that was adopted by Council. As with any long range plan, continuous review of Foley Forward is essential to responsible implementation of the plan over time. Each geographic sector within Foley Forward contains an action plan for on-going plan implementation. As each sector is updated, these action plans will reflect the implementation of goals, policies, and projects developed during the process. The projects included in the action plans are integrated into the on-going budgeting and capital planning of the City to ensure a commitment to implementation.

Foley Forward Comprehensive Plan

Downtown Comp Plan	Timeline
Redevelop vacant and underutilized lots in the Downtown core to fill gaps in storefronts while maximizing Downtown's economic potential.	Ongoing (Currently Active or Continuous)
Encourage strategic residential infill throughout downtown in undeveloped or vacant parcels.	Ongoing
Encourage mix of building uses Downtown to allow people to live and work as well as shop and eat.	Ongoing
Consider the future expansion or creation of other historic districts within downtown based on residential character.	Ongoing
Reinforce strong pedestrian connections for Griffin Park, local schools, the football stadium, adjacent residential and downtown businesses.	Ongoing
Add signage to assist visitors in finding and using public parking Downtown.	Ongoing
Preserve and redevelop the Hamburg building to ensure that its unique character becomes a community attraction.	Short Term (1-3 years)
Develop and implement a complete way finding package for both vehicles and pedestrians.	Short Term
Add pedestrian way findings to identify Downtown's community and commercial assets	FY 2022 / 2023
Consider reconfiguring connections between Poplar St and Juniper St to prioritize through traffic's use of the Juniper St / US-98 intersection.	Short Term
Develop gateways into Downtown at key intersections using scaled tower structures that replicate visual elements of the pedestrian bridge to formalize and expand Downtown's sense of place.	Short Term
Complete the missing segment of the Rose Trail to broaden potential connectivity, use, and access.	FY 2022 / 2023
Implement a "complete streets" policy/ordinance in downtown to ensure the longevity of pedestrian oriented benefits.	Short Term
Develop a pedestrian / bicycle trail connection in the undeveloped E Jessamine Ave right-of-way between E Jessamine Ave and Heritage Park.	Short Term
Add Downtown Foley signage to the pedestrian bridge to reinforce this successful landmark's connection to Downtown Foley.	FY 2022 / 2023
Add artistic bicycles racks throughout Downtown to increase bicycle infrastructure and to beautify the streetscape.	Short Term
Extend Wolf Creek's stream restoration to the old public works site and develop a natural preserve that would be connected to Downtown by the Rose Trail.	Short Term
Infill vacant and underutilized land around Heritage Park with residential units to support downtown business and to frame this important park.	Mid Term (4-7 years)
Reduce parking in strategic locations along AL-59 to add landscaping to improve storm water management and pedestrian desirability on AL-59.	Mid Term
Consider redevelopment of the Public Works site as it outgrows its current location. Redevelopment could become the Wolf Creek Nature Preserve and have complementary programming to Graham Creek Nature Preserve.	FY 2024 / 2025
Renovate, expand, or replace the Max Griffin Pool Complex based on community needs.	FY 2024
Redevelop the "old shed" into an open air community facility to highlight the connection of the redeveloped Hamburg building, Heritage Park, and the Rose Trail.	Mid Term
Introduce planting beds in downtown alleys to alleviate storm water challenges while providing visual enhancements.	Mid Term
Expand Foley Senior Center based on continued growth and need.	FY 2025
Encourage residential development adjacent to the Rose Trail to maximize trail use and connectivity.	Long Term (8+ years)
Consider residential opportunities in the area adjacent to the redeveloped Public Works site as it outgrows its current location.	Long Term
Encourage a continued connection of the Rose Trail north, beyond downtown, to provide other communities pedestrian access to Downtown.	Long Term
Work with ALDOT to implement treed medians to beautify AL-59 through Downtown Foley.	Long Term

Foley Forward Comprehensive Plan

Southeast Comp Plan	Timeline
Review and update subdivision regulations to be consistent with the Development Framework and the Foley Forward Plan.	Ongoing (Currently Active or Continuous)
Review and update zoning ordinance to be consistent with the Development Framework and Foley Forward Plan.	Ongoing
Continue annual legislative annexation efforts to in-fill areas within the existing city limits.	Ongoing
Expand the existing system of bicycle trails and lanes.	Ongoing
Expand access to Wolf Creek with new or improved launch locations.	Ongoing
Continue growth and development of Graham Creek Nature Preserve consistent with the Master Plan.	Ongoing
Improve and maintain major intersections along Foley Beach Express as the front-porch entrances to the community.	Ongoing
Expand the community way-finding signage system to identify important locations within the quadrant.	Ongoing
Consider adopting conservation subdivision regulation to protect natural and agricultural land.	Short Term (1-3 years)
Improve the County Rd 12 and Foley Beach Express intersection with turn lanes.	Finishing up in FY2021
Extend James Rd from Brinks Willis to Keller Rd.	FY 2022
Connect S Pecan St. to Pride Dr roundabout.	FY 2022
Connect Wolf Bay Drive with Brinks Willis Drive.	FY 2022-2023
Widen County Rd 12 between AL Hwy 59 and Wolf Bay Drive.	Short Term
Widen County Rd 20 / Miflin Rd as needed based on increased demand and traffic.	Short Term
Develop and implement a storm water management strategy in existing neighborhoods to reduce flooding and erosion.	Short Term
Continue improvements to Wolf Creek Park.	Short Term
Consider implementing a form based overlay for large parcel development opportunities.	Mid Term (4-7 years)
Improve S Juniper between Hwy 98 and Pride Drive.	Mid Term
Develop roundabout at Juniper St and Michigan Ave.	FY 2025
Develop roundabout at Juniper St and Azalea Ave.	FY 2026
Extend James Rd from Keller Rd to CR 10	Long Term (8+ years)
Extend Michigan Ave from Maple St to Foley Beach Express.	Long Term
As residential growth occurs south of CR20 / Miflin Rd and west of Foley Beach Express, consider future park facility with active and passive elements.	Long Term

Foley Forward Comprehensive Plan

Southwest Comp Plan	Timeline
	Ongoing (Currently Active or Continuous)
Review and update zoning ordinance to be consistent with the Development Framework and the Foley Forward Plan	Ongoing
Review and update subdivision regulations to be consistent with the Development Framework and the Foley Forward Plan	Ongoing
Continue annual legislative annexation efforts to in-fill areas within the existing city limits	Ongoing
Consider adopting conservation subdivision regulations to protect natural and agricultural land	Ongoing
Implement regional stormwater management facility to help manage stormwater run-off in the Bon Secour watershed.	Ongoing
Expand the existing system of bicycle trails and lanes	Ongoing
Expand the community way-finding signage system to identify important locations within the quadrant	Ongoing
Develop and implement a storm water management plan to reduce flooding and erosion	Short Term (1-3 years)
Develop local storm water management strategy to reduce current and future flooding	Short Term
Widening of South Hickory Street between US-98 and CR-12.	FY 2023
Intersection improvements at Michigan Avenue and South Hickory Street	County (City doing design FY 2022/23)
Extension of CR-20 between South Hickory Street and CR-65.	FY 2024
Intersection improvements at South Hickory Street and CR-12	Short Term
Study the consideration of a litter trap on the Bon Secour River to collect trash and debris.	Mid Term (4-7 Years)
Consider implementing a form-based overlay for large parcel development opportunities	Mid-Term
Intersection improvements at South Hickory Street and CR-20	Mid-Term
Improve Michigan Avenue (CR-26) between CR-65 and Doc McDuffie (outside of this quadrant). This includes resurfacing and wider lanes.	FY 2028 / 2029
Intersection improvements at Michigan Avenue and South Cedar Street	FY 2029
Improvements to CR-65 between US- 98 and CR-12	Long Term (8+ years)
Intersection improvements at Michigan Avenue and CR-65	Long Term
Extension of South Hickory Street from CR-12 to Keller Road.	Long Term
Improve Helton Drive between Keller Road and CR-10	Long Term

Foley Forward Comprehensive Plan

Northeast Comp Plan	Timeline
	Ongoing (Currently Active or Continuous)
Review and update zoning ordinance to be consistent with the Development Framework and the Foley Forward Plan.	Ongoing
Review and update subdivision regulations to be consistent with the Development Framework and the Foley Forward Plan.	Ongoing
Continue annual legislative annexation efforts to in-fill areas within the existing city limits and manage future growth in the quadrant.	Ongoing
Improve north and south connectivity to the east of Foley Beach Express and new developments occur. These connections could be defined in development plans. Limit the number of 'cul-de-sacs' in these development to encourage connectivity.	Ongoing
Expand the community way-finding signage system to identify important locations within the quadrant.	Ongoing
As residential growth occurs to the west of Foley Beach Expressway, consider a future park facility with passive elements. This park should be designed to serve the needs of the residential neighborhoods and include elements such as playgrounds, walking trails, open space, etc.	Ongoing
As residential growth occurs to the east of Foley Beach Expressway, consider future park(s) facility with active and passive elements. These parks should be designed to serve the needs of the residential neighborhoods. (B)	Ongoing
Consider implementing a form-based overlay for large parcel development opportunities.	Short Term (1-3 years)
Consider adopting conservation subdivision regulations to protect natural and agricultural land.	Short Term
Connect Pecan Street between Peachtree Avenue and Fern Avenue	Short Term
Develop and implement a storm water management plan to reduce flooding and erosion.	Short Term
Study the consideration of a litter traps on the Wolf Creek and Sandy Creek to collect trash and debris.	Short Term
Expand access to Sandy Creek and Wolf Creek with new or improved launch locations.	Mid Term (4-7 Years)
Improve N. Juniper Street from Foley Beach Express to CR-24.	Mid-Term
Connect Pecan Street between Fern Avenue and Berry Avenue	FY 2027
Connect N. Juniper Street to S. Juniper Street at US Highway-98.	FY 2027
Extend Section Avenue to Pecan Street.	Long Term (8+ years)
Improve East Berry Avenue from Juniper Street to Pecan Street.	Long Term
Extend Hadley Road from Pecan Street to Foley Beach Express with needed turn lanes and appropriate cross over design. This should include intersection updates at Hadley Road and Pecan Street.	Long Term
Extend CR-24 across Foley Beach Express as future development occurs to the east. This could connect to Kichler Circle North.	Long Term
Extend Fern Avenue across Foley Beach Express as future development occurs to the east. This could connect to Kichler Circle South.	Long Term
Extend CR-24 from Pecan Street to Foley Beach Express with needed turn lanes and appropriate cross over design. This should include a intersection alignment for CR-24 at the Pecan Street intersection.	FY 2029
Extend Peachtree Boulevard / Perfection Road to Foley Beach Express with needed turn lanes and appropriate cross over design.	FY 2030

Roadway Systems Report

Project Name	Project Description	Estimated Amount	In house/Contracted	Timeline/Planned
Extension of Pecan Street Segment 3	S Lay Lane to Pride Blvd	\$ 405,000	In house	FY 2023
CR 20 Access Management Phase I	59 to Juniper	\$ 235,000	Contracted	FY 2023
Extension of CR 20	CR 65 to S Hickory	\$ 3,750,000	Contracted-County project	FY 2024
Extension of Pecan Street	Peachtree to Fern	\$ 316,174	In house	FY 2023
Extension of James Rd Segment I	Brinks Willis to Keller	\$ 3,791,085	Contracted-County project	FY 2025
Widening of Hickory St	US 98 to CR 12	\$ 565,500	Contracted	FY 2023
Extension of CR 10	East of SR 59 to FBE	\$ 3,916,132	Contracted	FY 2024
Extension of Wolf Bay Dr	Graham Creek westward to FBE	\$ 2,315,000	Contracted	FY 2022/2024
Widening of Juniper St	US 98 to CR 20	\$ 700,000	Contracted	FY 2027
CR 20 Access Management Phase II	Juniper to Pride	\$ 175,000	Contracted	FY 2025
Extension of Pecan Street Segment 2	Fern to E Berry (extend E Berry)	\$ 2,835,000	Contracted	FY 2027
Extension of Park Ave	Pine St to SR 59	\$ 150,480	In house	FY 2026
Extension of Juniper St	E Section to US 98	\$ 1,387,000	Contracted	FY 2027
Extension of CR 26 (Michigan Ave)	Doc McDuffie to FBE	\$ 3,730,000	Contracted	FY 2027-2028
Extension of S Pine St	9th Ave to Michigan (align with Irwin St)	\$ 478,000	In house	FY 2030
CR 20 Access Management Plan Phase III	Pride to FBE	\$ 150,000	Contracted	FY 2028
Improve CR 26 (Michigan Ave)	CR 65 to Doc McDuffie	\$ 820,000	Contracted	FY 2027-2028
Extensions of S Pine St	CR 20 to CR 20S or to CR 12	\$ 2,200,000	County Projected	Long Term
Extension of S Hickory St	CR 12 to Keller Rd	\$ 3,250,000	County Projected	Long Term
Widening of CR 65	US 98 to CR 12	\$ 435,000	County Projected	Long Term
FBE East to West Connectors				
	Keller Rd	\$ 393,691	In house	FY 2027
	CR 24	\$ 1,400,000	Contracted	FY 2029
	Peachtree	\$ 1,875,000	Contracted	FY 2030
Intersection Improvements				
	Michigan Ave and Hickory	\$ 300,000	City design, county construct	FY 2022
	Azalea at Juniper	\$ 500,000	Contracted	FY 22 design/FY2025 construct
	Michigan Ave and Cedar	\$ 750,000	Contracted	FY 22 design/FY2027 construct
	Michigan Ave and Juniper	\$ 500,000	Contracted	FY 22 design/FY2024 construct
	Hickory St and CR 12 (County)	\$ 1,250,000	County Projected	Long Term
	Hickory St and CR 20 (County)	\$ 1,250,000	County Projected	Long Term
	Hickory St and CR 20 (County)	\$ 1,250,000	County Projected	Long Term
Total estimated roadway plan		\$ 41,073,062		

Debt

Debt Service Funds

The City of Foley uses debt service funds to record transactions related to the issuance and payment of debt which includes bond issues and general obligation warrants issued by banks. Funding for most payments is provided by a transfer from the General Fund.

Fund 302 - Energy Conservation Bonds, Series 2013

In 2013, the City entered into a contract with an Energy Service Company to administer a guaranteed savings energy efficiency project to be funded through the Qualified Energy Conservation Bond (QECB) process, a low-cost federal loan program administered by the State. The bonds are in the form of \$2,975,000 federally taxable certificates of participation and are payable in accordance with an Annual Appropriation Lease Agreement, of which the rental payments constitute a full faith and credit general obligation of the City. The Lease Purchase Agreement provides that the City may determine not to appropriate funds necessary to make such rental payments, or any other payments under the agreement, in any fiscal year and thereby terminate its obligations from and after such fiscal year, with no recourse to the City thereafter. The City has no legal obligation to appropriate funds under the Lease Purchase Agreement in any year.

Fund 304 - General Obligation Warrants, Series 2014

In 2014, the City issued \$16,805,000 of Series 2014 General Obligation Warrants to fund the acquisition, construction, and installation of capital improvements to certain public facilities within the City including pedestrian and intersection improvements, bike paths, a five field ball park, an environmental interpretive center, a fire station, and road extensions, resurfacing and improvements. In July 2021, a portion of these bond were refunded through the Series 2021B General Obligation Warrants.

Fund 305 - General Obligation Warrants, Series 2015

In 2015, the City issued \$3,440,000 of Series 2015 General Obligation Warrants to assist the Public Athletic and Sports Facilities Cooperative District in funding a 16 multi-use field complex with amenities, which the City is leasing.

Fund 306 - General Obligation Warrants, Series 2019

In 2019, the City issued \$4,905,000 of Series 2019 General Obligation Warrants to refund the Series 2009 General Obligation Warrants and the remaining 2009 Revenue Bonds that were issued by the Public Facilities Cooperative District of the City of Foley.

Fund 307 - General Obligation Warrants, Series 2021

In 2021, the City issued \$10,080,000 of Series 2021A General Obligation Warrants to refund a portion of the 2015 Revenue Bonds that were issued by the Public Cultural & Entertainment Facilities Cooperative District of the City of Foley.

In 2021, the City issued \$22,855,000 of Series 2021B General Obligation Warrants to refund a portion of the Series 2014 General Obligation Warrants and a portion of the 2015 Revenue Bonds that were issued by the Public Athletic & Sports Facilities Cooperative District of the City of Foley.

Other Debt Obligations

The City also has the following debt obligations that are maintained in other funds that are not considered debt service funds.

Capital Leases for Equipment. The City has multiple capital leases for office equipment. All transactions for these leases are recorded in various departments of the General Fund.

Public Facilities Cooperative District Revenue Bonds, Series 2016. On April 28, 2016, the PFCD issued \$9,165,000 of Series 2016 Revenue Bonds with interest rates ranging from 1 percent to 4 percent in order to advance refund \$8,830,000 of outstanding Series 2009 Revenue Bonds with rates ranging from 4 percent to 5 percent.

Public Athletic and Sports Facilities Cooperative District, Revenue Bonds, Series 2015. In 2015, the PASFCD issued \$13,000,000 in Revenue Bonds. The Bonds are limited obligations of the PASFCD payable solely from and secured by a pledge of (i) the moneys payable by the City of Foley, Alabama (the "City") pursuant to the Funding Agreement, dated as of May 1, 2015, by the City, the District and the Trustee; (ii) certain revenues derived by the District for such purpose from the Project; and (iii) moneys on deposit in the funds created under the Indenture. The Funding Agreement is a full faith and credit general obligation of the City and will provide for payments by the City on dates and in amounts sufficient to provide for the payment of the debt service on the bonds when due for payment. In July 2021, a portion of these bond were refunded through the Series 2021B General Obligation Warrants.

Public Cultural and Entertainment Facilities Cooperative District, Revenue Bonds Series 2015. In December 2015, the PCEFCD issued \$15,285,000 in Revenue Bonds. The Bonds are limited obligations of the PCEFCD payable solely from and secured by a pledge of (i) the moneys payable by the City of Foley, Alabama (the "City") pursuant to the Funding Agreement, dated as of December 1, 2015, by the City, the District and the Trustee; (ii) certain revenues derived by the PCEFCD for such purpose from the Project; and (iii) moneys on deposit in the funds created under the Indenture. The Funding Agreement is a full faith and credit general obligation of the City and will provide for payments by the City on dates and in amounts sufficient to provide for the payment of the debt service on the bonds when due for payment. In March 2021, a portion of these bonds were refunded through the Series 2021B General Obligation Warrants.

Coastal Alabama Farmers' and Fishermen's Market, Inc., Closed Line of Credit Agreement and Promissory Note. In 2016, CAFFM entered into a \$1,400,000 Closed Line of Credit Agreement and Promissory Note with United Bank with such funds being available for draw through January 2017, at an interest rate of 2.94 percent per annum. Beginning February 1, 2017, and continuing for 180 months through January 31, 2032, the outstanding principal balance is subject to a fixed rate of interest of 3.60 percent. Principal and interest payments began February 2017, however, CAFFM may prepay the principal at any time without penalty. The transaction is backed by the City of Foley's execution and delivery of a Funding Agreement or Pledge Agreement with respect to the unconditional obligation of the City to repay the debt in the event of nonpayment by CAFFM. This note was paid off in 2022.

Debt Limit

Under Section 225 of the Constitution of Alabama of 1901, as amended, the present general constitutional debt limit of the City is an amount equal to 20 percent of the assessed value of the taxable property. However, the following, among other types of indebtedness, are not chargeable against general constitutional debt limit under existing law: 1) obligations issued for the purpose of acquiring, providing or constructing schools, water works, or sewers; 2) obligations incurred for street or sidewalk improvements where all or a portion of the costs are to be assessed against property abutting such improvements; 3) under certain conditions, tax anticipation notes; 4) certain lease obligations subject to termination at the end of each fiscal year, without recourse; 5) certain obligations to make contributions towards the debt service of other public entities; 6) and revenue securities issued for the purpose of extending, enlarging or improving water, electric, gas or sewer systems and payable solely from the revenues of one or more of such systems. Amendment No. 772 authorizes the City to use public funds for certain purposes intended to further economic development and exempts such debt from the twenty percent debt limit. Below is a five year chart of the general constitutional debt margin and net debt as a percentage of the debt limit:

General Constitutional Debt Margin					
	2018	2019	2020	2021	2022
Assessed Value, including vehicles, net of exemptions	\$ 312,818,636	\$ 344,975,124	\$ 376,604,084	\$ 410,926,460	\$ 507,172,000
Debt limit (20% of assessed value)	62,563,727	68,995,025	75,320,817	82,185,292	101,434,400
Debt applicable to limit:					
Outstanding debt of the primary government	78,353,184	72,500,557	68,049,426	59,494,297	55,977,594
Less: Exempt special lease obligations	(18,711,584)	(11,940,126)	(11,720,680)	(11,496,234)	(11,266,788)
Less: Exempt debt pursuant to Section 772	(28,272,060)	(27,935,045)	(27,588,030)	(6,581,050)	(6,225,853)
Less: Amount set aside for repayment of debt	(970,857)	(692,300)	(874,782)	(740,756)	(938,663)
Total net debt applicable to limit	\$ 30,398,683	\$ 31,933,086	\$ 27,865,934	\$ 40,676,257	\$ 37,546,290
Legal Debt Margin	\$ 32,165,044	\$ 37,061,939	\$ 47,454,883	\$ 41,509,035	\$ 63,888,110
Net debt as a percentage of debt limit	48.59%	46.28%	37.00%	49.49%	37.02%

The City issued 2019 General Obligation Warrants to refund the remaining PFCD 2009 Revenue Bonds resulting in approximately \$5M in Special Constitutional Debt that became applicable to the General Constitutional Debt Limit. The City issued 2021-A & 2021-B General Obligation Warrants refunding approximately \$20M in PASFCD & PCEFCD Revenue Bonds which also resulted in an increase in the total debt applicable to the General Constitutional Debt Limit.

Amendment No. 772 of the Constitution of Alabama authorizes the counties and municipalities within the State to use public funds for certain purposes intended to further economic development. Bonds, warrants, notes and other indebtedness issued pursuant to Amendment No. 772 are (a) not subject to and exempt from the 20 percent general constitutional debt limit for government purposes, and (b) are subject to and chargeable against 50 percent of the assessed value of taxable property. Below is a five year chart of the special constitutional debt margin and net debt as a percentage of the debt limit:

Special Constitutional Debt Margin					
	2018	2019	2020	2021	2022
Assessed Value, including vehicles, net of exemptions	312,818,636	344,975,124	376,604,084	410,926,460	507,172,000
Debt limit (50% of assessed value)	156,409,318	172,487,562	188,302,042	205,463,230	253,586,000
Debt applicable to limit:					
Plus: PASFCD	12,745,515	12,755,059	12,764,603	957,942	965,895
Plus: PCEFCD	15,526,545	15,179,986	14,823,427	5,623,108	5,259,958
Plus: CAFFM	9,193,323	9,123,296	8,682,953	634,235	-
Less: Amount set aside for repayment of debt	(592,883)	(594,018)	(514,072)	(370,589)	(271,644)
Total net debt applicable to limit	36,872,500	36,464,323	35,756,911	6,844,696	5,954,209
Legal Debt Margin for Fiscal Year	\$ 119,536,818	\$ 136,023,239	\$ 152,545,131	\$ 198,618,534	\$ 247,631,791
Net debt as a percentage of debt limit	23.57%	21.14%	18.99%	3.33%	2.35%

Fiscal year 2023 total debt service expenditures constitute 8.9 percent of total Governmental expenditures, which includes capital leases in the General Fund and transfers to debt service funds. At this time the City is focused on paying down current debt obligations and may consider issuing additional debt in fiscal year 2023 and future years for multiple city buildings. The total budgeted for fiscal year 2023 is \$91,481 lower than the prior year. All business type activity debt was paid off in fiscal year 2022. The table below shows debt service payments for upcoming years:

Debt Service Payments by Year			
Governmental Activities			
	Principal	Interest	Total
9/30/2023	3,000,000	1,555,440	4,555,440
9/20/2024	3,165,000	1,418,719	4,583,719
9/30/2025	3,245,000	1,312,428	4,557,428
9/30/2026	3,330,000	1,220,307	4,550,307
9/30/2027	3,430,000	1,131,670	4,561,670
2028 to 2032	15,340,000	4,008,465	19,348,465
2033 to 2037	9,530,000	2,350,265	11,880,265
2038 to 2042	8,290,000	1,386,026	9,676,026
2043 to 2047	5,055,000	280,286	5,335,286
2048 to 2052	-	-	-
Total	\$ 54,385,000	\$ 14,663,606	\$ 69,048,606

Statistics

Community Profile

The City of Foley, Alabama, was founded in 1901 and incorporated in 1915 under the Constitution and laws of the State of Alabama. Foley is located in Baldwin County in the southernmost part of the state, just 8 miles north of the Gulf of Mexico. It currently services an estimated population of 21,777, which grew by 7.1% from the previous year, and occupies approximately 33 square miles as of September, 2021.

The City operates under a strong council-weak mayor form of government. The council is presided over by a president who is chosen by the council members and also is a voting member of the council. All ordinances and resolutions are subject to the veto power of the mayor although the mayor's veto can be overridden by a two-thirds vote of the council.

The City provides a full range of services including general administration, police and fire protection, building inspections, licenses and permits, emergency preparedness and response, refuse collection, construction and maintenance of highways, streets and related infrastructure, recreational and leisure activities and cultural enrichment.

The information presented below is what was available at the US Census, quick facts for 2021.

Population Demographics

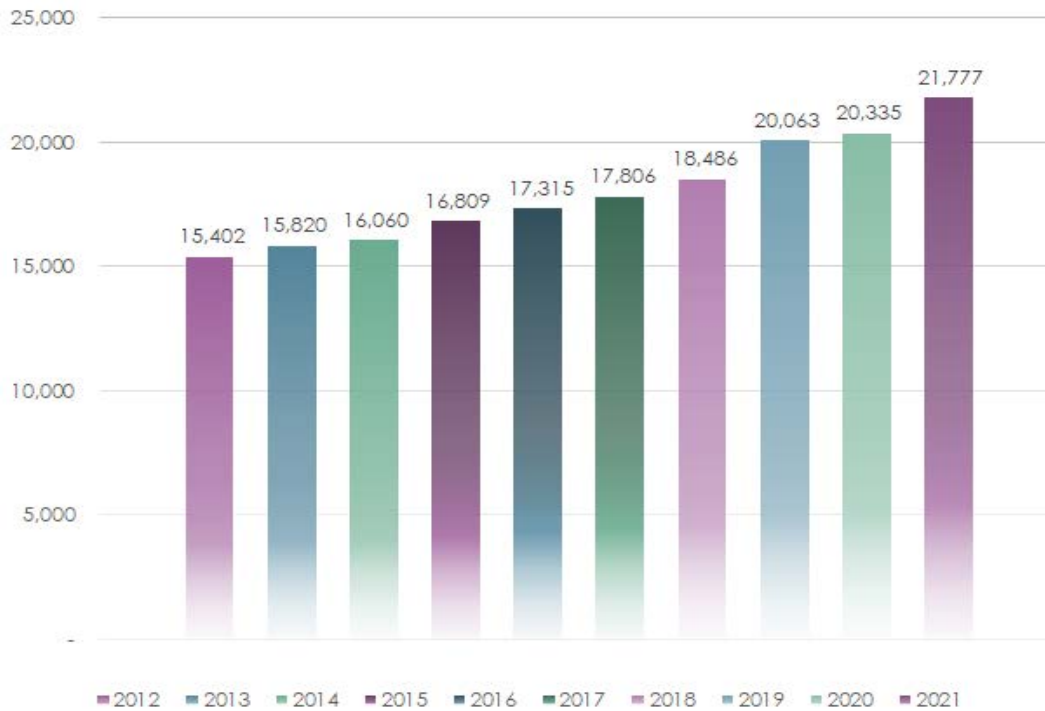
Male	45.3%
Female	54.7%

Under 5 years old	3.3%
Under 18 years old	15.1%
65 years and over	29.4%

White alone	85.1%
Black or African American alone	7.2%
Asian alone	1.3%
Hispanic or Latino	8.9%

The following chart represents the previous 10 years population for the City of Foley. Information prior to 2013 was obtained from the US Census Bureau. Population estimates for 2013 - 2019 and 2021 were generated by the City of Foley's GIS department. Population for 2020 was obtained from the US Census.

POPULATION



Housing Information

Owner occupied housing unit rate	72.0%
Median value of owner occupied housing units	\$ 194,900
Median selected monthly owner cost with a mortgage	\$ 1,185
Median selected monthly owner cost without a mortgage	\$ 375
Median gross rent	\$ 785

Median Household Income	\$ 48,373
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Geographic Information

The information below is provided by City GIS staff.

Land area	33.24 Square miles
Water area	3.77 Square miles
Elevation	79 Feet
Average annual rainfall	66 Inches

The summers in Foley are long and hot; the winters are short and cold; and it is wet and partly cloudy year round. The temperatures typically vary from 42°F to 90°F and is rarely below 28°F or above 94°F.

The hot season lasts for 4.1 months, from May 23 to September 27, with an average daily high temperature above 84°F. The hottest month of the year in Foley is July, with an average high of 89°F and low of 74°F.

The cool season lasts for 2.9 months, from December 3 to February 28, with an average daily high temperature below 67°F. The coldest month of the year in Foley is January, with an average low of 43°F and high of 61°F.

Economic Indicators

Unemployment

Foley	Baldwin County	Alabama	U.S. Nation Average
3.0%	3.0%	2.6%	3.6%

- Figures above come from Alabama Department of Labor for June 2022.

Foley Top 10 Ad Valorem Tax Payers

Payer	City Tax	Assessed Value
Coroc/Riviera LLC	76,644.60	15,328,920
Reserve of Foley LLC, The	44,471.30	8,894,260
Aerostructures – Rohr	36,568.20	7,313,640
Foley Square LLC	24,488.40	4,897,860
Magnolia Landing LLC	23,573.20	4,714,640
Sevilla Place Apartments LLC	23,410.60	4,682,120
DHIR - Village at Hickory Street LLC	21,088.10	4,217,620
Vulcan Inc	17,495.90	6,003,820
Park Place Foley LLC	16,224.60	6,244,920
Sovran Acquisition LTD Partnership	15,839.20	3,167,840
Totals	299,804.10	65,465,640

- Figures above come from 2022 abstract provided by the Baldwin County Revenue Commissioner.
- The top 10 Ad Valorem Tax Payers represent 15.59% of the total Ad Valorem Revenue Budgeted in FY 23.

Assets by Department

The charts below show information about City assets for various departments. These assets are necessary to provide City services.

City Buildings	#
Airport	1
City Hall	1
Civic Center	1
Community Development Office	1
Depot Museum	1
Fire Station	3
Engineering Office	1
Greenhouse	1
IT/recreation Office	1
Jail **	1
Library	1
Maintenance Shop	1
Municipal Court **	1
Parks Office	1
Police Station **	1
Public Works Office	1
Senior Activity Center	1
Welcome Center	1

** These are all housed in the same building.

Parks	#
Aaronville Ball Park	1
Beulah Heights Park	1
Evans Park (undeveloped)	1
Florence B Mathis Park	1
Foley Dog Park	1
Foley Kids Park	1
Foley Skate Park	1
Foley Sports Tourism Complex	1
Graham Creek Nature Preserve	1
Heritage Park	1
John B Foley Park	1
Max Griffin Park	1
Melvin Roberts Park	1
Ralph Shumacher Soccer Park	1
Raymond C. Christensen Sportsplex	1
Savannah Park (undeveloped)	1
Wilbourne Antique Rose Trail	1
Wolf Creek Park	1

City owned leased/unoccupied buildings	#
Barnes Building	1
Hamburg Building	1
Peteet Building	1
Post Office	1
Snook Youth Club	1
Symbol Health	1

Glossary

A

ACFR: Annual Comprehensive Financial Report. An annual report compiled which provides audited detailed information on the City's financial status.

Ad Valorem Tax: Real estate and personal property taxes calculated "according to the value" of property. The taxes are based on the assessed valuation of real property, and in certain cases, the value of tangible personal property.

ADECA: Alabama Department of Economic and Community Affairs. A state agency committed to building better Alabama communities.

ADEM: Alabama Department of Environmental Management. A state agency that enforces environmental issues.

Adopted Budget: Original budget approved by the governing body at the beginning of the fiscal year.

ALDOT: Alabama Department of Transportation. A state agency that monitors and improves all forms of transportation.

Amended Budget: The original budget plus any budget adjustments that have been approved by the appropriate parties.

Annual Debt Service: The total amount required to be paid in the fiscal year for principal and interest on all outstanding debt.

Appraised Value: The estimated value of real and personal property as determined by Baldwin County Revenue Commissioner and/or Baldwin County Probate Office.

Appropriation: The legislative action authorizing the expenditure of a designated amount of public funds for a purpose specified by the governing body.

Assessed Value: The dollar value placed on real and personal property to measure taxes.

Assigned Fund Balance: Fund balance amounts that are constrained by the City's expressed intent to use resources for specific purposes but do not meet the criteria to be classified as restricted or committed. The City Council has the authority to assign amounts intended to be used for specific purposes.

B

Balanced Budget: A budget in which the general fund revenues and transfers in are greater than or equal to the total expenses plus transfers out, net of eligible restricted/assigned cash available for use.

Bond: A written promise, generally under seal, to pay a specified amount of money, called the face value, at a fixed time in the future called the date of maturity, and carrying interest at a fixed or variable rate, usually payable periodically.

Bond Rating: A rating (made by an established bond rating company) from a schedule of grades, indicating the probability of timely repayment of principal and interest on bonds issued.

Budget: A financial plan for a defined period of time.

Budget Adjustment: The increase, decrease or transfer of appropriated funds, requiring approval from the appropriate parties.

Budget Calendar: The schedule of key dates and milestones the City follows in the preparation and adoption of the budget.

Budget Message: The Mayor's written discussion included in the budget document that explains current budget issues.

C

CAFFM: The Coastal Alabama Farmers' & Fishermen's Market Inc. is a proprietary fund of the City. It is a local farmers' and fishermen's market that was created as part of a new markets tax credit transaction.

Capital Assets: Tangible and intangible assets which are held and used for a period of five years and more. Classifications of capital assets are buildings, land, improvements, infrastructure, machinery & equipment, automobiles & equipment, office equipment and construction work in progress.

Capital Expenditures: All charges incurred to acquire equipment, land, buildings, improvements of land or buildings, fixtures and other permanent improvements.

Capital Improvement Plan: A plan for all capital project costs to be estimated each year over a period of 10 years.

Capital Projects Fund: A fund used to account for financial resources designated to construction or acquire capital assets and major capital improvements.

Capital Purchase Plan: A financial plan maintained to schedule replacement cycle and addition of departments vehicles or equipment.

Capital Purchase: Expenditure for the acquisition of a capital asset that does not require construction, such as a vehicle or equipment.

CDBG: Community Development Block Grant is a flexible program that provides communities with resources to address unique community development needs.

Committed Fund Balance: Fund balance amounts that can only be used for specific purposes determined by an Ordinance, the City's highest level of decision-making authority (the City Council).

CWIP: Construction Work In Progress, is a class of capital asset which represents the cost of buildings, building improvements, infrastructure and equipment under construction. When completed the total cost is reported under the appropriate capital asset class.

D

Debt Limit: The maximum amount of debt that is legally permitted by a jurisdiction's charter, constitution, or statutes.

Debt Service: The amount necessary to pay principal and interest requirements on outstanding debt for a given year or series of years.

Debt Service Funds: A Fund used to finance and account for the accumulation of resources for, and the payment of, general long-term debt principal and interest.

E

Expenditures: A payment or disbursement, which results in a decrease in net financial resources. Examples includes operating expenses, asset purchases, capital project payments or debt service payments.

Expenses: Outflows or obligations of assets from delivering or producing goods, delivering services or carrying out other activities that embody the entity's ongoing operations.

F

FAA: Federal Aviation Administration is the largest transportation agency of the US Government and regulates all aspects of civil aviation in the country as well as over surrounding international waters.

FBE: Foley Beach Express is a major road that runs north to south in Foley.

FEMA: The Federal Emergency Management Agency is an agency of the United States Department of Homeland Security. The agency's primary purpose is to coordinate the response to a disaster that has occurred in the United States and that overwhelms the resources of local and state authorities.

Fiscal Year: The twelve month period used for accounting and budgeting purposes. The City's fiscal year runs from October 1 through September 30.

FLSA: Fair Labor Standards Act is a federal law which establishes minimum wage, overtime pay eligibility, record keeping, and child labor standards affecting full-time and part-time workers in private sector and in federal, state, and local governments.

Fund: An independent fiscal and accounting entity with a self-balanced set of accounts recording all financial resources and liabilities which are segregated for a specific purpose, activity or objective.

Fund Balance: The difference between the City's total assets and total liability. The City has 5 classifications of fund balance: Non-spendable, Restricted, Committed, Assigned, and Unassigned.

G

GAAP: Generally Accepted Accounting Principles – authoritative standards and commonly accepted ways of recording and reporting accounting information.

GASB: Governmental Accounting Standards Board – independent organization that establishes accounting and financial reporting standards for U.S. state and local governments that follow GAAP,

GCNP: Graham Creek Nature Preserve is a City of Foley park managed by the Environmental Department that provides educational, recreational and venue rental opportunities for the community. The park is more than 600 acres and provides protection for rare plant and animal species by preserving their unique habitats and enhancing and restoring natural areas.

General Fund: A fund used to account for financial resources and liabilities except those which are required to be accounted for in another fund.

General Obligation Warrant: Bonds for which the full faith and credit of the issuing government are pledged for payment.

GIS: Geographic Information System is a framework for gathering, managing and analyzing data. Rooted in the science of geography, GIS integrates many types of data and it analyzes spatial location and organizes layers of information into visualizations using maps and 3D scenes.

Goal: A measurable statement of desired conditions to be maintained or achieved.

Governmental Fund: A fund category used to account for government's governmental-type activities. This category includes four fund types: general fund, special revenue funds, debt service funds and capital project funds.

Grant: A contribution of assets by one organization to another to support a particular function or purpose.

H

HMGP: Hazard Mitigation Grant Program is a division of FEMA that provides funding to state, local tribal and territorial governments so they can rebuild in a way that reduces or mitigate future disaster losses in their community.

HSIP: High Safety Improvement Grant received by the City from the state.

I

ICVS: In care video systems used by the police department.

Incode: Financial accounting and human resource software used by the City

Infrastructure: A long-lived asset that is normally stationary in nature. This classification typically has a longer useful life than most other classifications. Examples include roads, bridges, curbs, gutters, streets, sidewalks, and drainage systems.

Interest Income: Revenue generated from investments.

Interfund transfers: Flow of assets between funds of the primary government without the equivalent flow of assets in return and without a requirement for repayment.

ISO: The Insurance Services Office, a subsidiary of Verisk Analytics, formed in 1971 as an advisory and rating organization for the property/casualty insurance industry to provide statistical and actuarial services, to develop insurance programs, and to assist insurance companies in meeting state regulatory requirements.

J

JAT: Job Assessment Tool used by the HR department during job analysis.

K

L

LCSI: Low Cost Safety Improvements are types of improvements that are funded through a grant received from the state.

License & Permits: Fees collected for the issuance of license and permits such as business license and building permits.

LPR: License Plate Readers are cameras used by law enforcement agencies to capture computer readable images of license plates.

M

Major Fund: Funds with revenues or expenditures (excluding other financing sources and uses) that are at least 10% of the total of all governmental funds.

Mills: Millage Rate - The ad valorem tax rate expressed in the amount levied per thousand dollars of the taxable assessed value of property.

Modified Accrual Basis: A basis of accounting in which revenues are recorded when collected within the current period and soon enough thereafter to be used to pay liabilities of the current period and expenditures are recognized when the related liability is incurred.

MS4: A municipal separate storm sewer system is a conveyance or system of conveyances that is owned by a state, city, town, village, or other public entity that discharges to waters of the U.S., designed or used to collect or convey storm water (e.g. storm drains, pipes, ditches), not a combined sewer, and not part of sewage treatment plant or publicly owned treatment works. MS4s are regulated through the NPDES permit program administered in Alabama by the Alabama Department of Environmental Management.

MUTCD: The Manual on Uniform Traffic Control Devices is a document issued by the Federal Highway Administration of the United States Department of Transportation to specify the standards by which traffic signs, road surface markings, and signals are designed, installed and used. These specifications includes shapes, colors and fonts used in road markings and signs.

N

Non-Major Funds: Funds with revenues or expenditures (excluding other financing sources and uses) that are less than 10% of the total of all governmental funds.

Non-Spendable Fund Balance: Amounts that cannot be spent either because they are not in a spendable form or because they are legally or contractually required to be maintained intact.

NPDES: The National Pollutant Discharge Elimination System permit program, created in 1972 by the Clean Water Act, helps address water pollution by regulating point sources that discharge pollutants to waters of the U.S. The permit provides two levels of control: technology-based limits and water quality-based limits. It is administered in Alabama through the Alabama Department of Environmental Management.

NSA: The National Softball Association is a sporting governing body that gives softball teams the opportunity to play in qualifying tournaments for State, National, Regional and World Series tournament play.

O

Operational Expenses: The cost associated with the non-capitalized materials and services required for daily operations of services, such as supplies, maintenance of equipment, professional fees, rental of equipment, and travel and training.

P

PAFR: Popular Annual Financial Report. An annual report compiled from the CAFR that is designed to be more easily understood by the general public.

PASFCD: Public Athletic & Sports Facilities Cooperative District of the City of Foley, a blended component unit of the City that is considered a special revenue fund within the City's financial statements.

PCEFCD: Public Cultural & Entertainment Facilities Cooperative District of the City of Foley, a blended component unit of the City that is considered a special revenue fund within the City's financial statements.

Personnel Expense: The cost associated with salaries, wages and fringe benefits of the employees of the City.

PFCD: Public Facilities Cooperative District of the City of Foley, a blended component unit of the City that is considered a special revenue fund within the City's financial statements.

Q

QECB: Qualified Energy Conservation Bonds are federally subsidized bonds available to states, local and tribal issuers. This financing is eligible for energy efficiency, renewable energy and mass commuting projects.

R

Restricted Fund Balance: Fund balance amounts that can only be spent for specific purposes because of the City's charter, City code, state or federal laws, or externally imposed conditions by grantors or creditors.

Revenue: Income received which represents an increase to the City's net financial resources.

Revenue Bond: A bond which is payable from a specific source of revenue and to which the full faith and credit of the issuer is not pledged. They are payable from identified sources of revenue, and do not permit the bondholders to compel the City to pay debt service from any other source.

ROI: Return on Investment is a performance measure used to evaluate the efficiency of an investment.

S

Special Revenue Funds: A fund used to account for the proceeds of the specific revenue sources that are legally restricted to expenditures or specified purposes.

T

U

Unassigned Fund Balance: Fund balance that does not fall into any other category is considered unassigned. This fund balance may be used for any purpose.

V

W

Warrant: A certificate of debt issued by a government to finance a capital expenditure or other liability, in which payment of the original investment plus interest is guaranteed by a specified future date.

X

Y

Z