

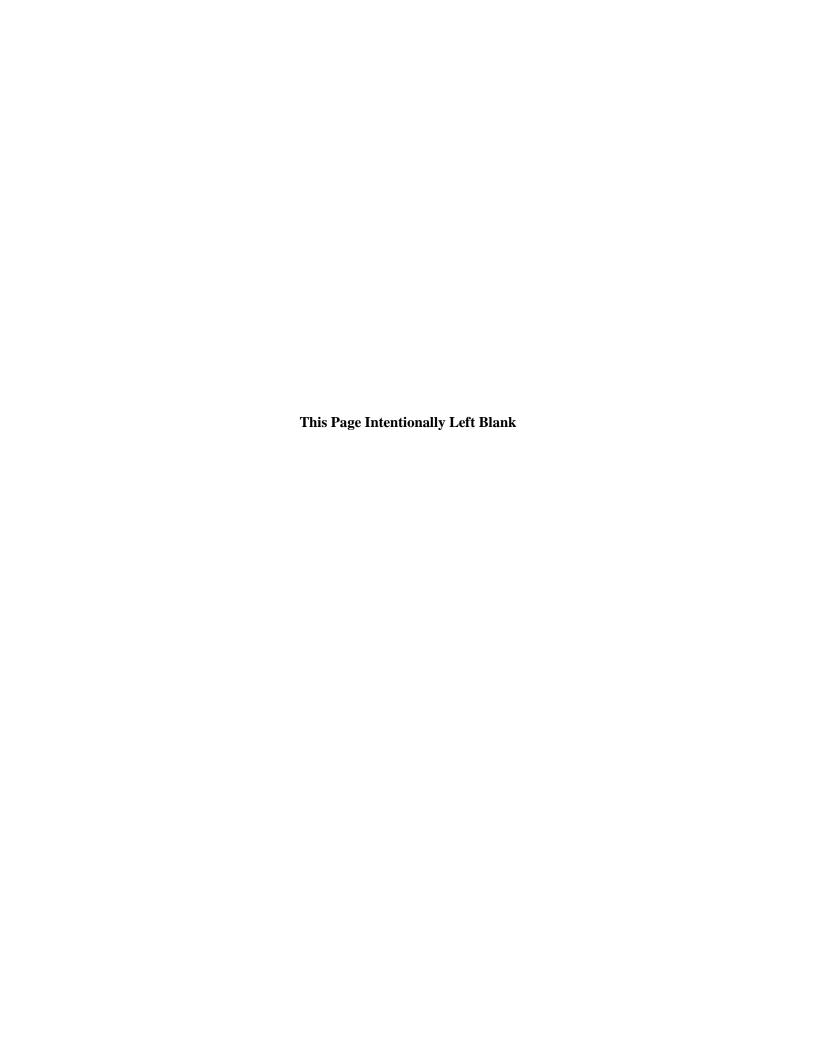




Annual Comprehensive
Financial Report
For the year ended,
September 30, 2022



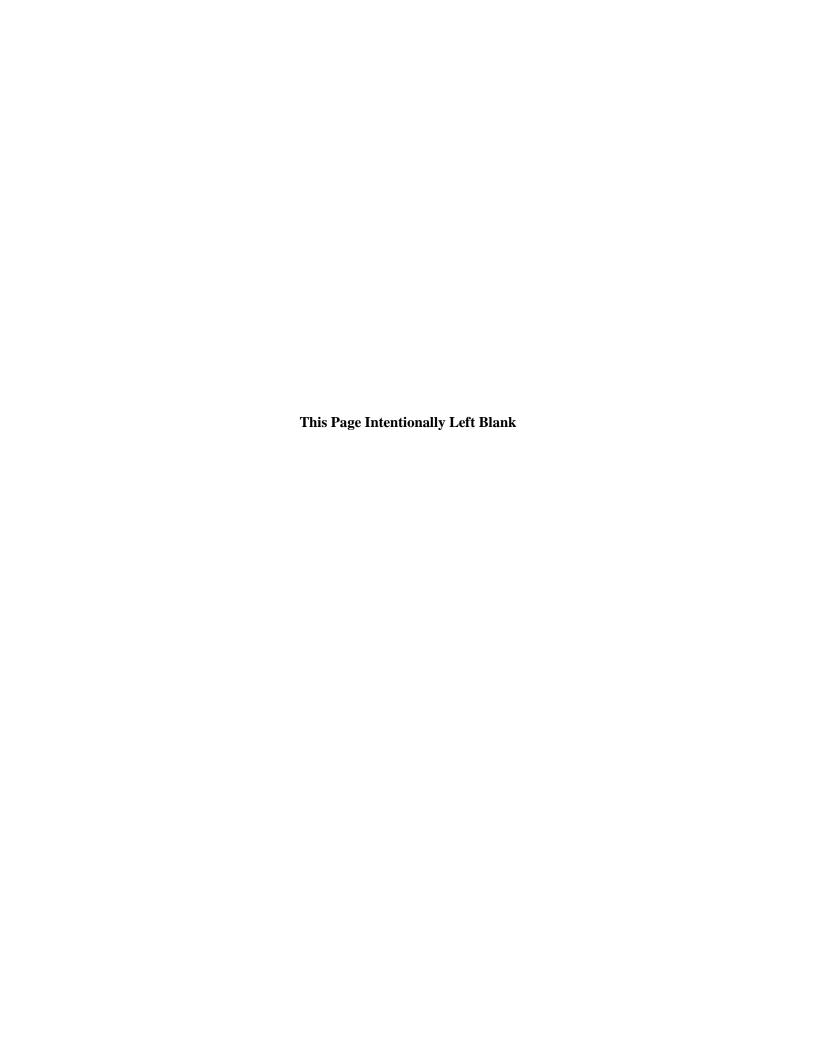




THE CITY OF FOLEY, ALABAMA ANNUAL COMPREHENSIVE FINANCIAL REPORT

For The Fiscal Year Ended September 30, 2022

Prepared By: Financial Services Division

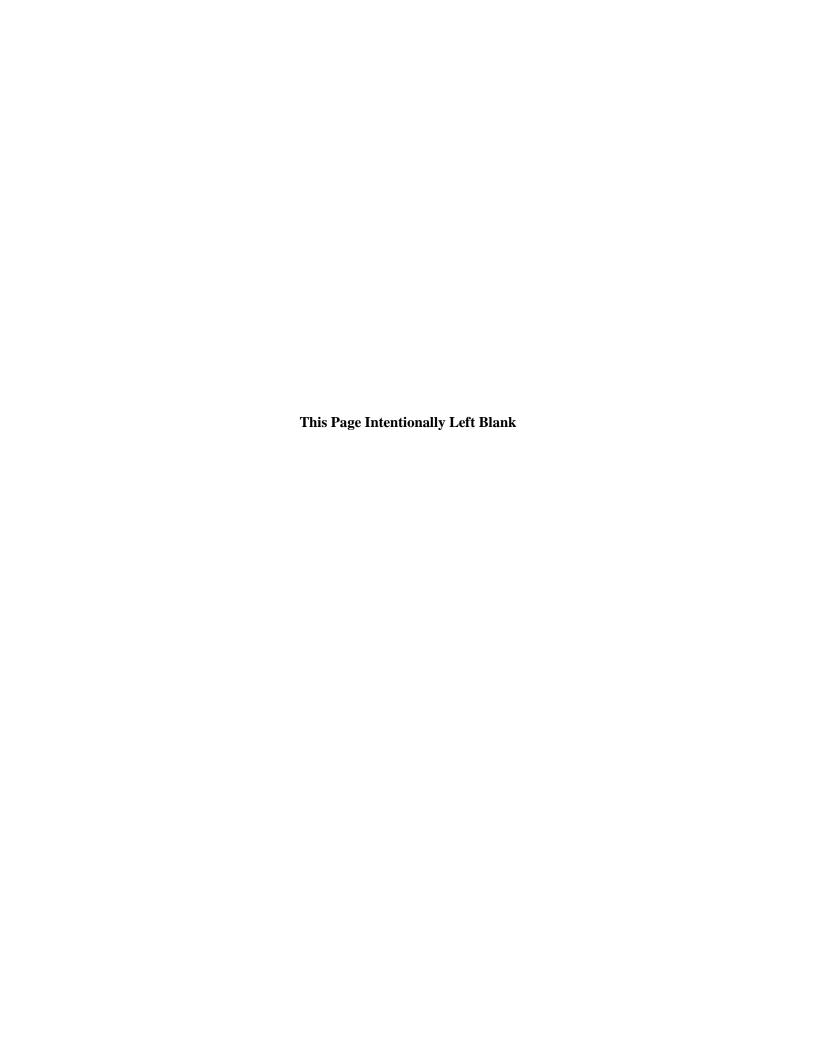


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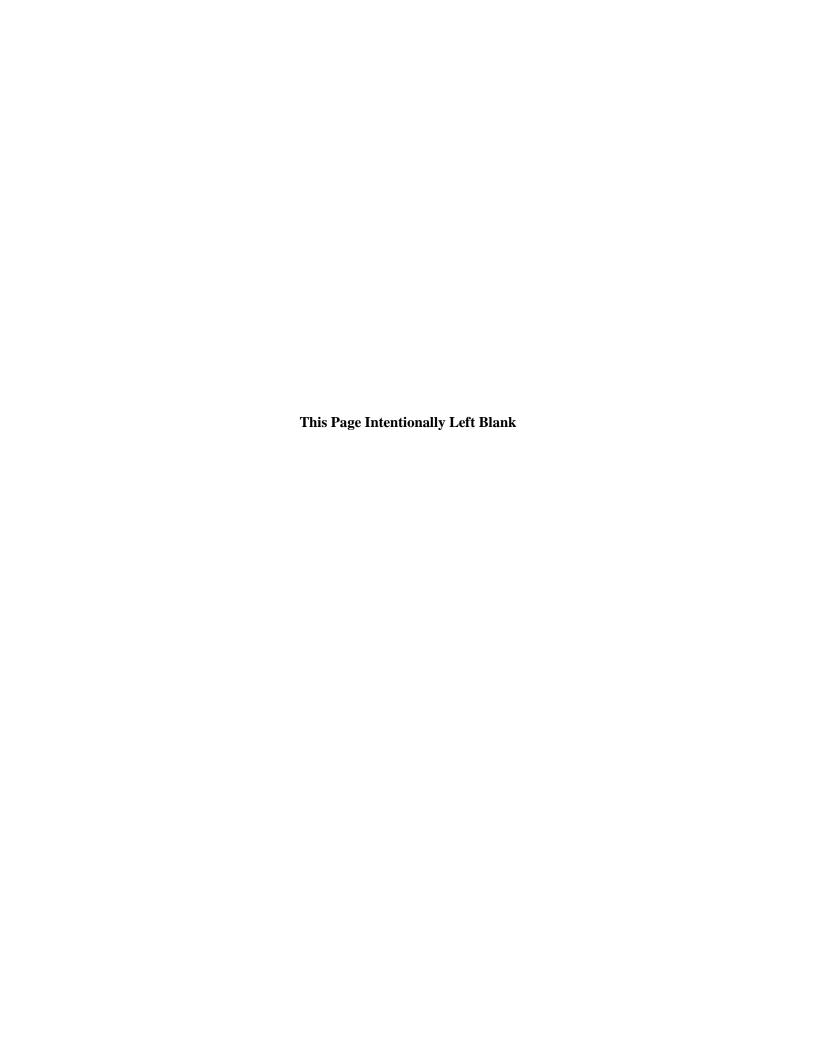
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INTRODUCTORY SECTION





LETTER OF TRANSMITTAL

February 9, 2023

The Honorable Ralph G. Hellmich, Mayor Members of the City Council Citizens of the City of Foley, Alabama

The Annual Comprehensive Financial Report of the City of Foley, Alabama (the City), for the fiscal year ended September 30, 2022, is hereby submitted. Responsibility for both the accuracy of the presented data and the completeness and fairness of the presentation, including all disclosures, rests with management. A comprehensive framework of internal control has been established and is updated and maintained in a manner that offers assurance that the financial statements are free of any material misstatements. To the best of our knowledge and belief, the enclosed data is accurate in all material respects and is reported in a manner designed to present fairly the financial position and results of operations of the City, on a government-wide and fund basis. All disclosures necessary to enable the reader to gain an understanding of the City's financial activities have been included.

As required by State law, an annual audit of the City's financial statements is conducted in accordance with established standards. Warren Averett, LLC, Certified Public Accountants, have issued an unmodified ("clean") opinion on the City's financial statements for the year ended September 30, 2022. The independent auditors' report is located at the beginning of the financial section of this report.

Generally accepted accounting principles require that management provide a narrative introduction, overview, and analysis to accompany the basic financial statements in the form of the Management's Discussion and Analysis (MD&A). This letter is designed to complement the MD&A and should be read in conjunction with it. The MD&A can be found immediately following the Independent Auditors' Report. The statistical section located near the end of this report provides historical financial and demographic information.

Profile of the City

The City of Foley, Alabama, was founded in 1901 and incorporated in 1915 under the Constitution and laws of the State of Alabama. Foley is located in Baldwin County in the southernmost part of the state, just 8 miles north of the Gulf of Mexico. It currently services an estimated population of 23,468 and occupies approximately 34 square miles. The City operates under a strong council-weak mayor form of government. The five-member council is presided over by a president who is chosen by the council members and also is a voting member of the council. All ordinances and resolutions are subject to the veto power of the mayor although the mayor's veto can be overridden by a two-thirds vote of the council.

The City provides a full range of services including general administration, police and fire protection, building inspections, licenses and permits, emergency preparedness and response, refuse collection, construction and maintenance of highways, streets and related infrastructure, recreational and leisure activities and cultural enrichment. The City evaluated various other entities within the vicinity of the City which could possibly be subject to inclusion within its financial statements under criteria established to

which could possibly be subject to inclusion within its financial statements under criteria established to define the reporting entity and its component units. In the Financial Section, Notes to the Financial Statements, Note A.1. discusses these entities and why they are either included or excluded from the City's financial reporting.

Budgetary Control

The annual budget serves as the City's guide to financial planning and control. Departmental Directors submit their budget requests to Finance and a draft budget for each fund is prepared for review by the Mayor and City Administrator. On or before September first of each year, the Mayor submits proposed budgets to the City Council for consideration and the budgets are legally adopted by resolution prior to October first. Budgetary control is maintained at the departmental level and budgeted dollars may not be exceeded without Council approval in the following categories; personnel, capital equipment, and the sum of all remaining operational expenditures. Departmental Directors present capital purchase and new personnel requests to the Mayor and/or City Council prior to beginning the requisition or hiring process. Requests are approved, denied or deferred based on current economic conditions. With the exception of capital project appropriations that generally span multiple years, budgets for all funds lapse at the end of each fiscal year.

Multi-year planning documents for capital projects are presented for informational purposes with the annual budget; however, only the remaining budgets for projects approved and in progress are carried forward to the new fiscal year. To provide control over changing financial conditions, new capital projects may not commence until the City Council, by formal action, approves the project and appropriates funding.

Local Economy

Because of Foley's close proximity to Alabama's beautiful white sandy beaches, tourism plays an important role in the City's economy. According to the director of the Alabama Tourism Department, Alabama rebounded well in 2021 realizing 26 percent more tourists than the previous year. The department's calendar year 2021 Economic Impact Report showed that visitors to Baldwin County increased by 2 million from the previous year and represented 28.4 percent of all visitors to the State. Travelers spent approximately \$7.3 billion in Baldwin County, an increase of \$2.4 billion, while total travel-related earnings (both direct and indirect) increased 830 million to \$2.4 billion and represented 35.9 percent of the statewide total. The County's total (direct and indirect) travel-related employment of 63,628 represented 28.0 percent of all Alabama travel-related employment.

Other major employment opportunities include health care, manufacturing, hospitality and entertainment. South Baldwin Regional Medical Center (SBRMC) is a 112-bed facility that offers inpatient, outpatient, emergency, diagnostic and surgical care. The Alabama State Health Planning and Development Agency approved a certificate of need that allowed SBRMC to move forward with a \$186 million dollar project to expand and modernize the hospital and construction is now underway. There are numerous physician and medical related service and equipment provider offices located near SBRMC's facility in north Foley. Collins Aerospace is one of the world's leading providers of aerospace systems and services for large commercial aircraft. Other major manufacturing plants include Ascend Performance Materials, the world's largest fully integrated producer of nylon 6,6 resin, and Vulcan, Inc. with a 32-acre campus consisting of five integrated manufacturing facilities. OWA, the City's main tourist attraction and a major employer, opened the first phase of its 100,000 square-foot indoor water park this summer that included six thrill slides, a lazy river and indoor dining and beverage locations. Coming soon is Phase Two featuring a 30,000 square-foot outdoor wave pool, surf simulator, and additional dining and beverage locations. Employers such as these account for the City's 2.4 percent unemployment rate which is lower than both the state average of 2.7 percent and the nation's 3.7 percent average.

The general fund accounts for the day-to-day activity of the government and includes all activity not assigned to special purpose funds. The City has a permanent sales tax rate of two percent and a temporary one percent sales tax effective March 1, 2017, through August 31, 2030. The lodging tax rate is seven percent and is primarily influenced by tourism. The highest expenditures for services occurred in public safety as city leaders strive to provide its citizens with a safe living environment. The second highest expenditures occurred in general government which provides support services to other departments and proprietary funds of the city.

The economic impact caused by tropical weather that occurs along the Alabama Gulf Coast can temporarily alter the City's economy. While major events such as Hurricane Ivan in 2004 and Hurricane Sally in 2020 cause significant damage to the area, the City's distance from the coast offers protection from devastating storm surge. As evidenced by Hurricane Sally, a significant amount of revenue lost from tourism is recovered from sales tax on materials to rebuild and from lodging tax on hotel rooms filled by recovery personnel in lieu of tourists. In preparation of storm events, the City has an emergency plan in place that includes contracts for disaster debris management, debris removal, and more recently a \$10 million dollar emergency line of credit.

S&P Global Ratings maintained its AA- long-term rating on other GO debt outstanding, its A+ long-term rating on the series 2013 lease purchase certificates of participation, and its A+ long-term rating and underlying rating (SPUR) on the Public Facilities Cooperative District's series 2009 and 2016 revenue bonds that are supported by the City. Moody's Investors Services maintained its Aa3 rating on the GO debt stating that the City's healthy credit position matched the nationwide median of other Aa3 cities.

Long-term financial planning and major initiatives

Management prepares and maintains various long term capital expenditure planning documents with the most recent report beginning on page 135 of the fiscal year 2023 annual budget which is published on the City's website (www.cityoffoley.org) under the Financial Services Division. A schedule of construction work in-progress that shows projects completed and projects under construction at the end of the current fiscal year can be found just before the Statistical Section of this report.

The cost of funding these plans is incorporated into a ten-year cash flow analysis to determine the amount of unrestricted fund balance above the established minimum goal that is available for funding future capital expenditures and to identify possible future financing needs. Fund balance and the minimum unrestricted fund balance goal of the General Fund are continually reviewed to ensure the provision of stable service delivery, meet future needs, and endure periods of economic stress. The effect of Hurricane Sally expenses to unrestricted cash prompted management to increase the minimum fund balance goal from 25 percent to 35 percent of applicable expenditures effective with adoption of the fiscal year 2022 budget. Refer to the Financial Section, Notes to the Financial Statements, Note A.11. for additional information on fund balance.

Major Initiatives

Effective October 1, 2021, the City implemented its first increase to commercial sanitation collection fees in thirty years. In conjunction with the fee increase, the City terminated its contract for commercial sanitation collection and began self-collecting on June 1st in an attempt to address long standing service complaints from business owners. Reports from staff deem this effort a success. To account for operation of this Business-Type Activity, a new Sanitation Fund is included to present information for both commercial and residential sanitation operations. The removal of sanitation operations from the General Fund resulted in Permit Fees becoming a Major Revenue source in fiscal year 2022.

Below is list of major projects with activity this year:

- Completion of an approximately \$1.4 million traffic safety project at the intersection of County Road 12 and Foley Beach Express that qualified for Highway Safety Improvement Program (HSIP) funding.
- Gulf of Mexico Energy Security Act (GOMESA) funding aided in the acquisition of approximately 86 acres and road improvements at Graham Creek Nature Preserve totaling over \$2.9 million.
- The Bon Secour Water Quality project funded by National Fish and Wildlife Foundation (NFWF) that includes the acquisition of 94 acres for design and development of a three bay water quality improvement system and for construction and restoration of riverine wetlands is currently in Phase II. The project will benefit natural resources impacted by the Deepwater Horizon Oil Spill by improving water quality to the Bon Secour River and Bon Secour Bay and is estimated to cost over \$6.6 million.
- Demolition and reconstruction of 24 T-hangar units destroyed by Hurricane Sally is substantially complete.
- After experiencing multiple delays, the South Juniper Street extension that is designed to ultimately align with County Road 20 South and connect to Highway 59 is under construction.

Relevant financial policies

The City of Foley strives to maintain an up-to-date set of comprehensive financial policies. New Governmental Accounting Standards Board (GASB) pronouncements are closely analyzed to determine any impact to the City's financial reporting requirements and proactive steps are taken to ensure implementation guidelines are followed and deadlines are met. Refer to Note A.13. in the Financial Section for a summary of pending pronouncements and their effective dates.

The internal control structure is designed to provide reasonable, but not absolute, assurance that these objectives are met. The concept of reasonable assurance recognizes that the cost of a control should not exceed the benefits and that the valuation of the costs and benefits requires estimates and judgments by management. We believe the City's internal accounting controls adequately safeguard assets and provide reasonable assurance of proper recording of financial transactions. Management will continue to implement policies and procedures that improve and strengthen internal controls as needed.

Awards and acknowledgments

The Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the City of Foley, Alabama, for its annual comprehensive financial report for the fiscal year ended September 30, 2021, This was the ninth consecutive year that the government achieved this prestigious award. In order to be awarded a Certificate of Achievement, a government must publish an easily readable and efficiently organized annual comprehensive financial report. This report must satisfy both generally accepted accounting principles and applicable legal requirements. A Certificate of Achievement is valid for a period of one year only.

We believe that our current annual comprehensive financial report continues to meet the Certificate of Achievement Program's requirements and we are submitting it to the GFOA to determine its eligibility. The City also received the Distinguished Budget Award for fiscal year 2021 and is awaiting a decision of award for its Popular Annual Financial Report which, if received, will be the third fiscal year in which the City received all three awards, also known as GFOA's Triple Crown.

The preparation of this report would not have been possible without the expertise and commitment of the staff of the Financial Services Division, as well as all City Departments who practice fiscal responsibility and collect and maintain financial and historical statistical information throughout the year. We would like to express our appreciation to all City staff that assisted and contributed to the preparation of this report. As

public servants, we are fortunate to be led by a supportive and innovative Mayor and City Council who strive to maintain the highest standards of accountability and transparency through financial reporting.

Respectfully submitted,

Michael Thompson

Mireel L. Thayle

City Administrator

Sue Steigerwald

Finance Director/Treasurer

Sur Steigerwald

The City of Foley, Alabama ELECTED AND APPOINTED OFFICIALS

Year Ended September 30, 2022

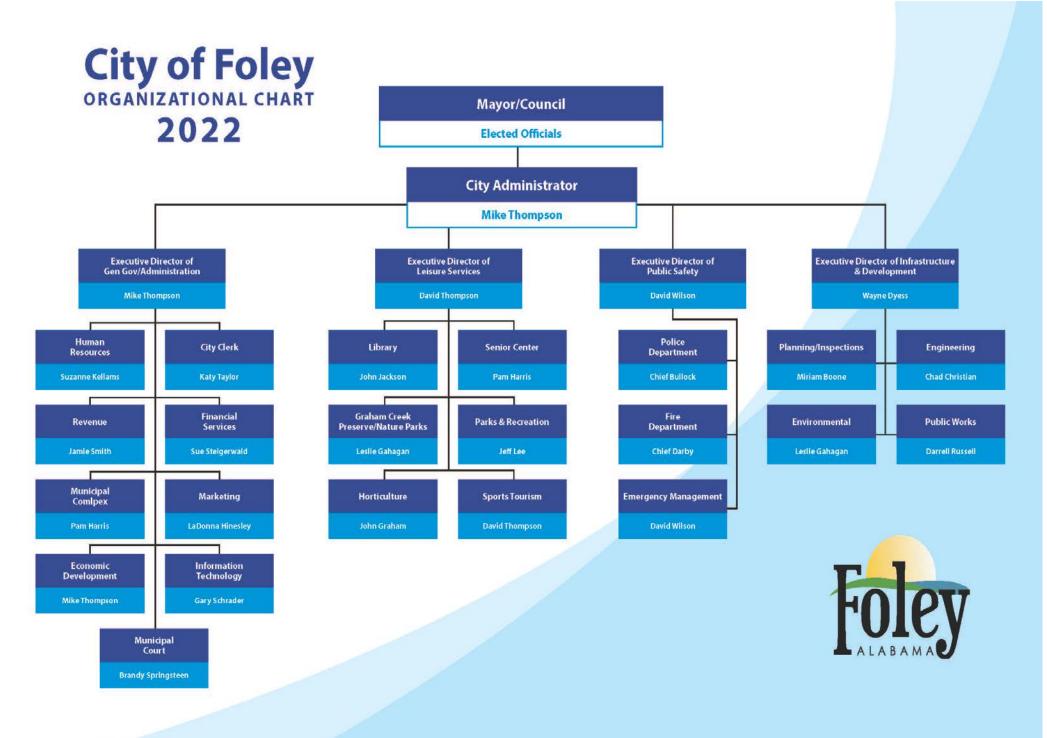
ELECTED OFFICIALS

Mayor
Council Member – District 1/Council President
Council Member – District 2
Council Member – District 3
Council Member – District 4
Council Member – District 4
Council Member – District 5/Council President Pro Tempore

Ralph G. Hellmich
J. Wayne Trawick
Vera Quaites
Richard Dayton
Cecil R. (Rick) Blackwell
Charles J. Ebert, III

APPOINTED OFFICIALS

City Administrator Michael Thompson **Executive Director of Public Safety** David Wilson Executive Director of Infrastructure & Development Wayne Dyess **Executive Director of Leisure Services** David Thompson Kathryn Taylor City Clerk Suzanne Kellams **Human Resources Director** Finance Director/Treasurer Sue Steigerwald Fire Chief Joseph Darby Thurston Bullock Police Chief Miriam Boutwell Planner Engineer Chad Christian Municipal Judge Michael Dasinger Assistant Municipal Judge Frank Hollon City Prosecutor Warren Harbison





Government Finance Officers Association

Certificate of Achievement for Excellence in Financial Reporting

Presented to

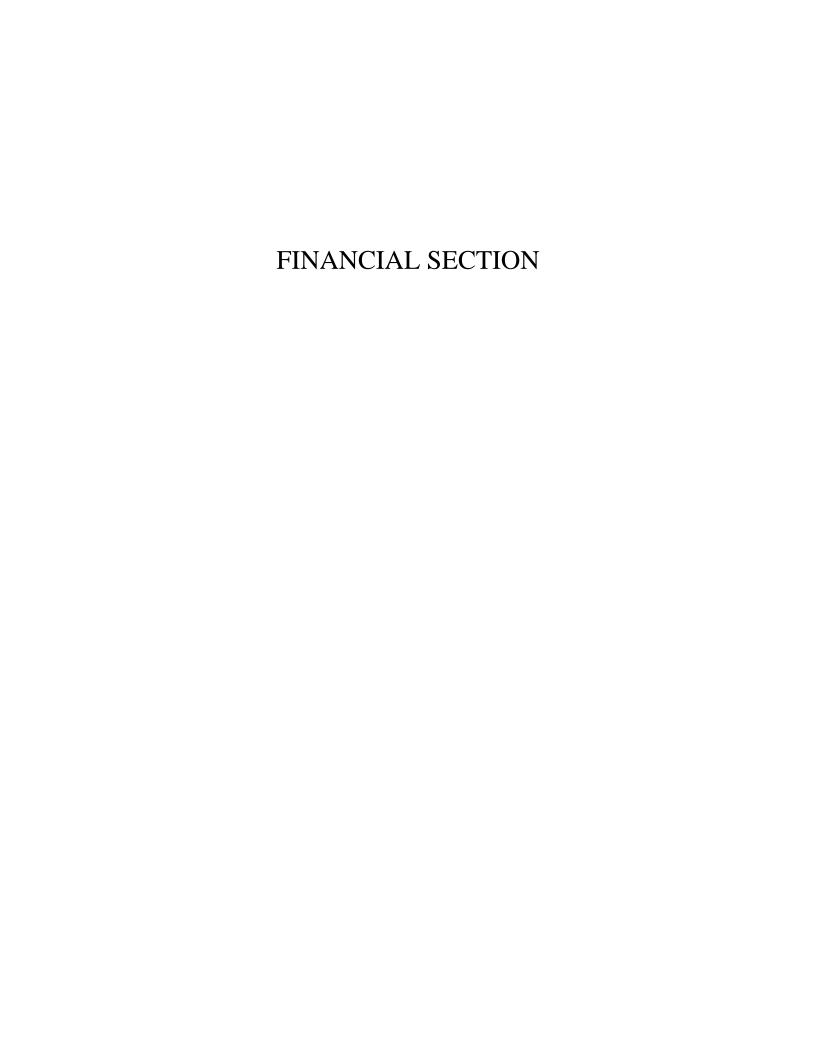
City of Foley Alabama

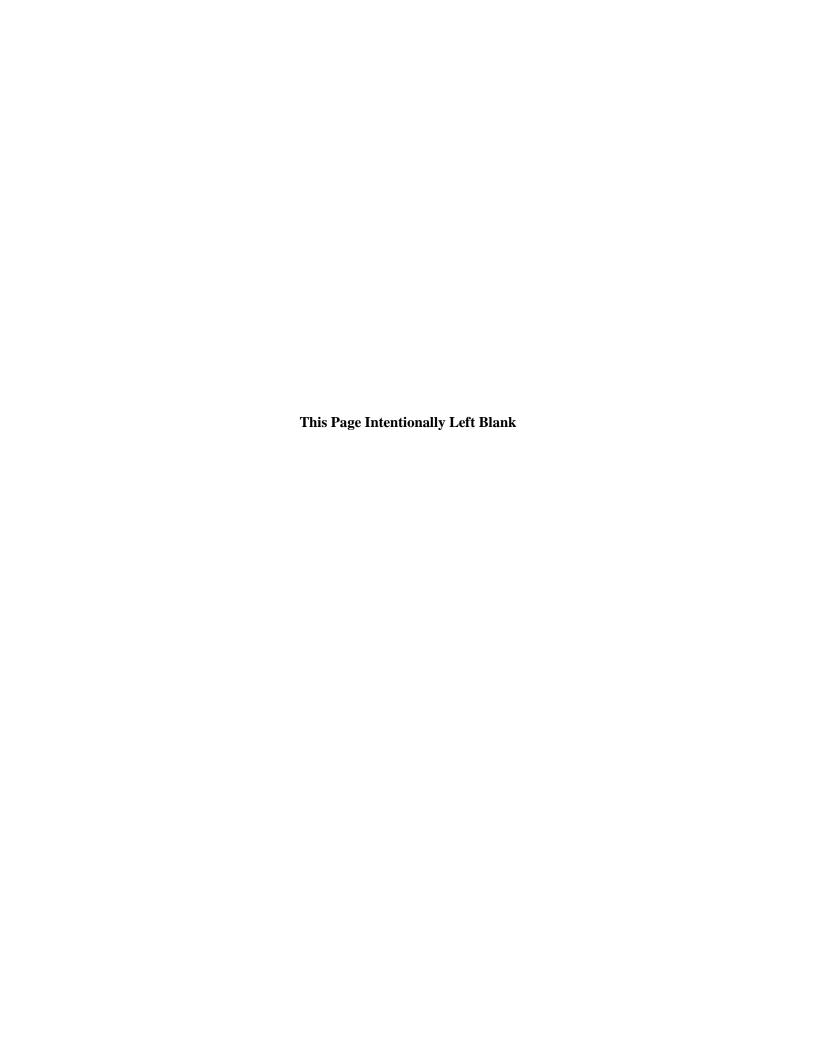
For its Annual Comprehensive Financial Report For the Fiscal Year Ended

September 30, 2021

Executive Director/CEO

Christopher P. Morrill







INDEPENDENT AUDITORS' REPORT

Honorable Mayor and Members of the City Council City of Foley, Alabama

Opinions

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the City of Foley, Alabama (the "City"), as of and for the year ended September 30, 2022, and the related notes to the financial statements, which collectively comprise the City's basic financial statements as listed in the table of contents.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, business-type activities, each major fund, and the aggregate remaining fund information of the City, as of September 30, 2022, and the respective changes in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinions

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to the financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the City and to meet our ethical responsibilities, in accordance with the relevant ethical requirements relation to our audit. We believe the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Emphasis of Matter

As discussed in Note E to the financial statements, in 2022 the City adopted new accounting guidance, GASB Statement No. 87, Leases. Our opinion is not modified with respect to this matter.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the City's ability to continue as a going concern for twelve months beyond the financial statement date, including any known information that may raise substantial doubt shortly thereafter.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exits.

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the City's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that
 raise substantial doubt about the City's ability to continue as a going concern for a reasonable period
 of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, budgetary comparison schedules, and schedules related to pension and other postemployment healthcare benefits, as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Supplementary Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the City's basic financial statements. The combining financial statements, individual fund budgetary comparison schedules, schedule of construction in progress, and schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

Other Information

Management is responsible for the other information included in the annual report. The other information comprises the introductory and statistical sections but does not include the basic financial statements and our auditors' report thereon. Our opinions on the basic financial statements do not cover the other information, and we do not express an opinion or any form of assurance thereon.

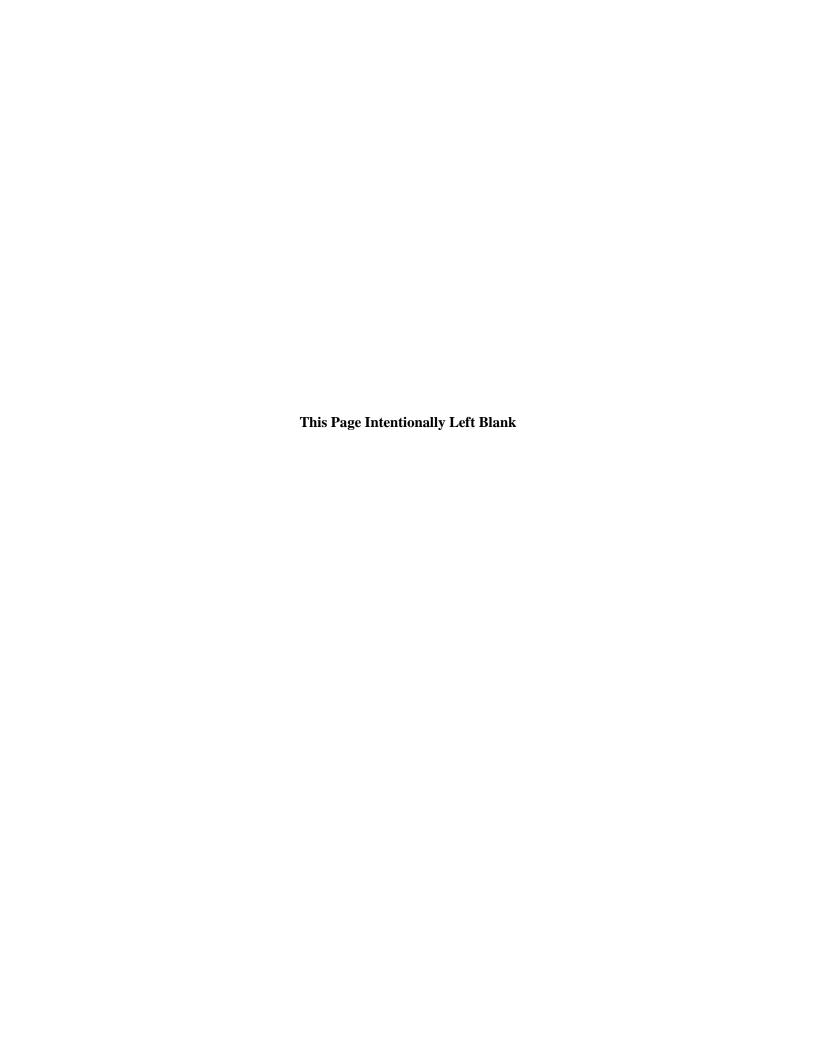
In connection with our audit of the basic financial statements, our responsibility is to read the other information and consider whether a material inconsistency exists between the other information and the basic financial statements, or the other information otherwise appears to be materially misstated. If, based on the work performed, we conclude that an uncorrected material misstatement of the other information exists, we are required to describe it in our report.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated February 8, 2023, on our consideration of the City's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the City's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the City's internal control over financial reporting and compliance.

Foley, Alabama February 8, 2023

Warren averett, LLC



MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)

As management of the City of Foley, Alabama (the City), we offer readers of the City's financial statements this narrative overview and analysis of the financial activities of the City for the fiscal year ended September 30, 2022. We encourage readers to consider the information presented here in conjunction with additional information that we have furnished in the letter of transmittal.

Financial Highlights

- The City's assets and deferred outflows exceeded its liabilities and deferred inflows (net position) by \$179,923,443, an increase of \$30,772,644 from the prior year. A detailed explanation of the City's net position can be found in Table 1 of the Management's Discussion and Analysis (MD&A).
- The Statement of Activities shows the Primary Government received taxes and other revenue of \$85,543,672 and had expenses of \$54,771,028.
- The Statement of Revenues, Expenditures and Changes in Fund Balance shows the General fund operating revenues exceeded operating expenditures by \$26,996,739.
- As shown in Table 3, the City's governmental funds reported a combined ending fund balance of \$60,784,072, an increase in fund balance of \$23,496,477 from the prior year.
- Table 3 also shows the General Fund closed with a fund balance of \$54,541,332 reflecting an increase of \$20,829,150 for the year.

Overview of the Financial Statements

This discussion and analysis is intended to serve as an introduction to the City's basic financial statements. The City's basic financial statements consist of three components: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements. This report also contains supplementary information in addition to the basic financial statements.

Government-wide Financial Statements. The government-wide financial statements are designed to provide readers with a broad overview of the City's finances, in a manner similar to that of a private-sector business, and typically consolidate governmental and business-type activities into two columns which, added together, provide the total for the primary government entity.

The statement of net position presents information on all of the City's assets and deferred outflows and liabilities and deferred inflows, with the difference between the two reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the City is improving or deteriorating.

The statement of activities presents information showing how the City's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected taxes and earned but unused vacation leave).

The government-wide financial statements distinguish functions of the City that are principally supported by taxes and intergovernmental revenues (governmental activities such as police, fire, sanitation, recreation and general administration) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (business-type activities). The governmental activities of the City include general government, public safety, highways and streets, economic development, and culture and recreation and the business-type activity is a farmers' and fishermen's market and the new residential and commercial sanitation fund. The government-wide financial statements can be found immediately following this discussion and analysis.

Fund Financial Statements. A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The City, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. All of the funds of the City can be divided into two categories: governmental funds and proprietary funds.

Governmental Funds. Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures, and changes in fund balances provide a reconciliation to facilitate this comparison between governmental funds and governmental activities.

Governmental fund information is presented separately in the governmental funds balance sheet and in the governmental funds statement of revenues, expenditures, and changes in fund balances for the General Fund and the Capital Projects Fund which are considered to be major funds. All other governmental type funds are considered "nonmajor" and are combined into a single, aggregated presentation column on the basic financial statement. Individual fund data for each of these non-major governmental funds can be found in the form of combining and individual fund statements and schedules elsewhere in this report.

Proprietary Funds. Proprietary funds provide the same type of information as the government-wide financial statements, only in more detail. The City of Foley maintains a type of proprietary fund known as an enterprise fund. Enterprise funds are used to report the same functions presented as business-type activities in the government-wide financial statements. The City uses an enterprise fund to account for the Coastal Alabama Farmers' and Fishermen's Market, Inc, a blended component unit of the City that dissolved this year, and the Sanitation Fund which is a new enterprise fund that accounts for all revenue and expenses related to providing both residential and commercial sanitation services. Blended component units are legally separate entities and are discussed further in Note A.1. The Reporting Entity.

Notes to the Financial Statements. The notes to the financial statements are an integral part of the financial statements. They provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements.

Required Supplementary Information. In addition to the basic financial statements and accompanying notes, this report also presents a budgetary comparison schedule for the General Fund as required supplementary information. This comparison presents the originally approved budget, final budget and actual, giving the reader a quick view of revisions and amendments versus actual activity. The budgetary highlights are discussed in more detail later in the MD&A as well as in the Transmittal Letter.

Other Supplementary Information. The combining statements referred to earlier in connection with non-major governmental funds are presented immediately following the required supplementary information.

Government-wide Overall Financial Analysis

As noted earlier, over time net position may serve as a useful indicator of a government's financial position. In the case of the City, assets and deferred outflows of resources exceeded liabilities and deferred inflows of resources by \$179,923,443 at the close of the fiscal year.

TABLE 1 SUMMARY OF STATEMENT OF NET POSITION As of September 30

		nmental vities		ss-Type vities		otal overnment
	2022	2021	2022	2021	2022	2021
Current and other assets Capital assets, net	\$ 65,250,219 182,924,597	\$ 42,221,309 171,710,788	\$ 749,935 2,303,336	\$ 280,707 7,095,591	\$ 66,000,154 185,227,933	\$ 42,502,016 178,806,379
Total assets	248,174,816	213,932,097	3,053,271	7,376,298	251,228,087	221,308,395
Deferred outflows of resources	10,344,356	10,170,907	213,720		10,558,076	10,170,907
Total assets and deferred outflows of resources	258,519,172	224,103,004	3,266,991	7,376,298	261,786,163	231,479,302
Current and other liabilities Long-term debt	3,477,168 71,266,673	4,933,714 76,659,931	1,478,494 326,126	19 634,235	4,955,662 71,592,799	4,933,733 77,294,166
Total liabilities	74,743,841	81,593,645	1,804,620	634,254	76,548,461	82,227,899
Deferred inflow of resources	5,201,449	100,604	112,810		5,314,259	100,604
Total liabilities and deferred inflows of resources	79,945,290	81,694,249	1,917,430	634,254	81,862,720	82,328,503
Net position: Net investment in capital						
assets	130,444,657	116,735,902	2,303,336	6,461,356	132,747,993	123,197,258
Restricted Unrestricted	5,072,527 43,056,698	3,770,733 21,902,120	(953,775)	280,688	5,072,527 42,102,923	3,770,733 22,182,808
Total net position	\$ 178,573,882	\$ 142,408,755	\$ 1,349,561	\$ 6,742,044	\$ 179,923,443	\$ 149,150,799

Prior year balances are not restated for the inclusion of GASB 87.

By far the largest component of the City's net position is its investment in capital assets (e.g., land, buildings, machinery and equipment) less any related debt used to acquire those assets that is still outstanding. The City uses these capital assets to provide services to citizens; consequently, these assets are not available for future spending. Although the City's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources since the capital assets themselves cannot be used to liquidate the liabilities.

A portion of the City's net position is comprised of resources that are subject to external restrictions on how they may be used. The remaining unrestricted balance may be used to meet the government's ongoing obligations to citizens and creditors. The City's overall net position increased \$30,772,644 from the prior fiscal year. The reasons for this overall increase are discussed in the following sections for governmental activities and business-type activities.

TABLE 2 CHANGES IN NET POSITION For the years ended September 30

		Governmental Activities			Business-Type Activities			Total Primary Government			rnment	
		2022		2021	2022			2021		2022		2021
Program revenues									_			
Charges for service	\$	17,584,855	\$	9,697,939	\$ 3,946,3	02	\$	428,892	\$	21,531,157	\$	10,126,831
Operating grants and contributions		2,256,020		11,154,406		-		65		2,256,020		11,154,471
Capital grants and contributions		10,131,575		3,226,090		-		-		10,131,575		3,226,090
General revenues												
Property taxes		2,366,203		2,152,218		-		-		2,366,203		2,152,218
Sales and other local taxes		41,790,227		38,722,433		-		-		41,790,227		38,722,433
Utility tax equivalents		-		7,944,312		-		-				7,944,312
Investment income (loss)		(65,918)		81,925		04		808		(65,514)		82,733
Other		7,202,534		4,055,885	24,0	67		50		7,226,601		4,055,935
Franchise taxes		307,403		148,097		_			_	307,403	_	148,097
Total Revenues		81,572,899		77,183,305	3,970,7	73		429,815		85,543,672		77,613,120
Expenses												
General government		11,508,118		19,462,177		-		-		11,508,118		19,462,177
Public safety		16,532,713		15,000,787		-		-		16,532,713		15,000,787
Highways and streets		7,993,485		6,342,022		-		-		7,993,485		6,342,022
Sanitation		-		2,742,933		-		-		-		2,742,933
Culture and recreation		10,655,255		9,696,700		-		-		10,655,255		9,696,700
Economic development		1,819,149		2,506,397		-		-		1,819,149		2,506,397
Interest on long-term debt		1,601,717		2,288,528		-		-		1,601,717		2,288,528
Sanitation Fund		-		-	3,703,2	11		-		3,703,211		-
CAFFM, Inc.		-		-	957,3	80		630,228		957,380		630,228
Total Expenses	_	50,110,437	_	58,039,544	4,660,5	91		630,228	_	54,771,028		58,669,772
Increase (decrease) in net position												
before transfers		31,462,462		19,143,761	(689,8	18)		(200,413)		30,772,644		18,943,348
Transfers		4,702,665		(14,876)	(4,702,6	65)		14,876				
SPECIAL ITEMS												
NMTC write off loan cost								(383,076)				(383,076)
NMTC write off foan cost NMTC unwind		-		(5,962,989)		-		8,000,000		-		2,037,011
Total special items				(5,962,989)	-	<u> </u>		7,616,924		<u>-</u>		1,653,935
Total special items				(3,902,989)		_		7,010,924				1,033,933
Increase (decrease) in net position		36,165,127		13,165,896	(5,392,4			7,431,387		30,772,644		20,597,283
Beginning net position		142,408,755		129,242,859	6,742,0			(689,343)		149,150,799		128,553,516
Ending net position	\$	178,573,882	\$	142,408,755	\$ 1,349,5	61	\$	6,742,044	\$	179,923,443	\$	149,150,799

Governmental Activities. Governmental activities for the current year increased the City's net position by \$36,165,127. Key elements of this change are as follows:

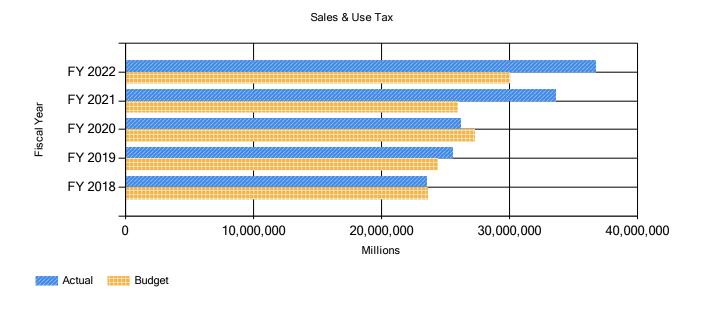
- Sales and use tax increased by approximately \$3,150,000, or 9.4 percent.
- Other income includes approximately \$1,010,000 for the sale of property and equipment and approximately \$2,310,000 in insurance proceeds from repairs related to Hurricane Sally.
- License and permits increased approximately \$1,020,000 or 21 percent.

Business-Type Activities. Business type activities decreased the City's net position by \$5,392,483 primarily due to the effects of dissolving the Coastal Alabama Farmers' & Fishermen's Market, as discussed in Note Q.

Governmental revenues as a percentage of total:

FY 2022 Governmental Revenues Sales & other local taxes 49.49% Investment income (loss) -... Property taxes 2.80% Other 8.53% Capital grants & contr 15.39% Operating grants & contr 2.67% Charges for services 20.83% Franchise taxes 0.36% Charges for services Operating grants & contr Property taxes Investment income (loss) Franchise taxes Capital grants & contr Sales & other local taxes Other

Sales and use tax represent the City's primary source of unrestricted revenue.



Financial Analysis of Governmental Funds

The City uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. Fund accounting focuses on accountability rather than profitability and funds are segregated into categories in accordance with laws and regulations or specific limitations.

Governmental Funds. The focus of the City's governmental funds is to provide information on near-term inflows, outflows, and balances of spendable resources. Such information is useful in assessing the City's financing requirements. In particular, unassigned fund balance represents a government's residual net resources (amount in excess of nonspendable, restricted, committed and assigned) and provides a useful measure of a government's net resources available for spending.

The following two tables present summary information about the City's fund balances:

TABLE 3 CHANGE IN FUND BALANCES For the Year ended September 30, 2022

	Ве	ginning Fund	Increase	Ending Fund		
Fund		Balance	(Decrease)		Balance	
General Fund	\$	33,712,182	\$ 20,829,150	\$	54,541,332	
Capital Projects Fund		(178,078)	25,704		(152,374)	
Non-Major Funds		3,753,491	2,641,623		6,395,114	
Total	\$	37,287,595	\$ 23,496,477	\$	60,784,072	

TABLE 4 FUND BALANCE BY TYPE For the Year ended September 30, 2022

F 101 T		eral	Capital Projects	N	Non-Major	m . 1
Fund Balance Type	Fu	nd	Fund		Funds	Total
Nonspendable	\$ 3	79,342	\$ -	\$	592,261	\$ 971,603
Restricted	5	65,366	-		4,507,161	5,072,527
Committed		-	-		1,295,692	1,295,692
Assigned	3	87,265	-		-	387,265
Unassigned	53,2	09,359	(152,374)		-	53,056,985
Total fund balance	\$ 54,5	41,332	\$ (152,374)	\$	6,395,114	\$ 60,784,072

As of September 30th, the City's governmental funds reported combined fund balances of \$60,784,072, an increase of \$23,496,477 in comparison with the prior year. Of this total, \$53,056,985 represents unassigned fund balance which is available for spending at the City's discretion. The remainder of fund balance is either nonspendable (not in spendable form), restricted (legally required to be maintained intact), committed (committed for particular purposes), or assigned (assigned for particular purposes). Refer to Note A.11. for additional information on fund balance classifications and constraints.

The General Fund, the chief operating fund of the City, closed with an increase in fund balance of \$20,829,150. Actual General Fund operations resulted in \$26,996,739 in excess revenue remaining after expenditures. Transfers from other funds generated an additional \$6,059,275, and transfers to other funds of \$13,395,759 were made to service debt, to fund capital improvements, and to help fund operations of other funds. There was \$156,211 in lease financing proceeds and \$1,012,684 generated from the sale of capital assets. The net results of all operations resulted in an ending fund balance of \$54,541,332.

The Capital Projects fund experienced an increase of \$25,704 in fund balance. Expenditures totaling \$13,842,658 consisted of capital asset additions and construction work in progress of \$11,654,104, required maintenance to infrastructure of \$2,141,114, and \$47,440 in other cost. Grants and contributions totaling \$5,982,637 were recognized and cash transfers from the General Fund of \$7,885,725 to fund the remaining expenditures were received.

Other Funds realized an aggregate fund balance increase of \$2,641,623. An increase of \$338,788 occurred in the Fire AdValorem Fund as a result of excess AdValorem taxes, a transfer from the general fund, and a reduction of expenses. An increase of \$70,407 occurred in the State Gas Tax Fund as a result in gas tax revenue collections being over budget. An increase of \$1,169,708 occurred in the new Impact Fee Fund as a result of fees that were collected but not used as of year end. The PFCD realized an increase of \$1,031,595 as a result of user fees that were collected but not paid out to the developer at year end. There were slight increases in the Court Corrections Fund, Jail Corrections Fund and the PCEFCD Fund of \$3,592, \$34,412 and \$1,045, respectively. The PASFCD experienced a loss of \$174,848 as a result of paying out user fees from prior years. The Library Fund, Recreational Activities Fund and the Multi-Use Fields Operations Fund experiences slight decreases of \$9,270, \$27,978 and \$1,302, respectively. An increase of \$51,651 occurred in the 2014 GO Warrants Fund and \$147,015 occurred in the 2021 GO Warrants Fund as a result of the City making monthly debt service payments on bi-annual debt. The 2013 Energy Conservation Bond and 2019 GO Warrant Fund all realized slight increases of \$6,033 and \$1,922, respectively. The 2015 General Obligation Fund realized a slight loss of \$1,096. The CDBG grant fund experienced a loss of \$51 as a result of the fund closing.

General Fund Budgetary Highlights

Original budget compared to final budget. The original budget for General Fund revenues had a significant increase of \$4,491,427 for an amended budget of \$57,559,148 due to FEMA assistance and insurance settlements related to Hurricane Sally. Actual revenues of \$67,179,447 were over the final budget by \$9,620,299. Investment income (loss) and rents was the only negative variance line and it closed \$125,416 under budget because of unrealized investment losses. See Note B, Cash and Investments for additional information on investments. The positive variance categories totaled \$9,745,715 and are attributed primarily to Sales and other local taxes, License and permits and Other. Operating transfers in were originally budgeted at \$3,327,504, were increased \$3,912,157, and closed \$1,180,386 under the amended budget as a result of transfers from the PFCD for project user fees closing under budget. Sale of capital assets were originally budgeted at \$50,000, were increased \$98,900 and closed \$863,784 over the amended budget.

The final budgeted expenditures of \$44,731,591 represent a significant increase of \$6,113,978 over the original budget of \$38,617,613 as a result of T-Hangar replacement necessary because of Hurricane Sally, increases to Economic Development Grants and additional capital purchases approved during the year. Actual results of \$40,182,708 closed \$4,548,883 under the final budget amount for the following reasons:

- Personnel cost closed under budget by \$426,048.
- Operational closed under budget by \$3,149,748.
- Capital closed under budget by \$991,971 as a result of unplanned delays in the receipt of certain capital equipment.

Budgeted transfers out had an increase of \$283,469 and closed \$4,715,322 under budget as a result of capital projects moving slower than expected.

Detailed information on the General Fund Budget can be found in the Required Supplementary Information section of this report.

Capital Assets and Debt Administration

Capital Assets. Capital assets net of depreciation at September 30, 2022, totaled \$182,924,597 for governmental activities and \$2,303,336 for business-type activities. Major capital asset events during the current fiscal year included the following:

- Capital machinery and equipment additions totaling \$1,768,172 in the Governmental Funds and \$1,417,210 in the Business Type Funds.
- Purchase of multiple parcels of land for approximately \$3,370,000.
- Completion of Sports Tourism event center improvements totaling \$283,842.
- Completion of a park bathroom totaling \$216,617.
- Completion of intersection safety improvements totaling \$1,381,541.
- Completion of airport projects totaling \$420,235.

The following table presents the City's capital assets at year-end:

TABLE 5
CAPITAL ASSETS
For the Year ended September 30, 2022

	G	Governmental Business-Typ Activities Activities			Total Primary Government		
Non-depreciable assets	-	_		<u> </u>		_	
Land and rights-of-way	\$	30,288,471	\$	-	\$	30,288,471	
Construction work in progress		14,636,344		-		14,636,344	
Total non-depreciable assets	44,924,815			-		44,924,815	
Depreciable assets							
Property improvements		36,109,569		-		36,109,569	
Building improvements		42,350,550		-		42,350,550	
Machinery and equipment		22,527,638		3,842,477		26,370,115	
Infrastructure		133,671,463		-		133,671,463	
Right to use-lease equipment		275,783		-		275,783	
Right to use-lease building		76,035		-		76,035	
Less: Accumulated depreciation		(97,011,256)		(1,539,141)		(98,550,397)	
Total depreciable assets		137,999,782		2,303,336		140,303,118	
Total capital assets, net of depreciation	\$	182,924,597	\$	2,303,336	\$	185,227,933	

Additional information on the City's capital assets can be found in Note C of this report.

Long-term Debt. As of September 30, 2022, the Primary Government had \$56,159,181 in total outstanding warrants, bonds and loans (net), plus lease liability.

Under Section 225 of the Constitution of Alabama of 1901, as amended, the present general constitutional debt limit of the City is an amount equal to 20 percent of the assessed value of the taxable property. However, the following, among other types of indebtedness, are not chargeable against general constitutional debt limit under existing law: 1) obligations issued for the purpose of acquiring, providing or constructing schools, water works, or sewers; 2) obligations incurred for street or sidewalk improvements where all or a portion of the costs are to be assessed against property abutting such improvements; 3) under certain conditions, tax anticipation notes; 4) certain lease obligations subject to termination at the end of each fiscal year, without recourse; 5) certain obligations to make contributions towards the debt service of other public entities; 6) and revenue securities issued for the purpose of extending, enlarging or improving water, electric, gas or sewer systems and payable solely from the revenues of one or more of such systems. Amendment No. 772 authorizes the City to use public funds for certain purposes intended to further economic development and exempts such debt from the twenty percent debt limit.

Table 6 provides a computation of the General Constitutional Debt Margin.

TABLE 6 GENERAL CONSTITUTIONAL DEBT MARGIN For the Year ended September 30, 2022

Assessed Value (1)	\$ 517,073,956
Debt limit (20% of assessed value)	 103,414,791
Debt applicable to limit:	 _
Outstanding debt of the primary government (2)	56,159,181
Less: Exempt Special Lease Obligations	(11,266,788)
Less: Exempt debt pursuant to Section 772	(6,225,853)
Less: Amount set aside for repayment of debt (3)	 (940,249)
Total net debt applicable to limit	37,726,291
Legal Debt Margin for Fiscal Year 2022	\$ 65,688,500
Net debt as a percentage of debt limit	36.48%

- (1) Assessed Value Source: Baldwin County Revenue Commissioner and Baldwin County Judge of Probate.
- (2) Includes: the aggregate principal amount of general obligation warrants totaling \$38,346,223; an Annual Lease Agreement dated April 13, 2016, to fund the Public Facilities Cooperative District Revenue Bonds with a current balance of \$9,203,984; a Lease Purchase Agreement dated May 1, 2013, to fund the 2013 Lease Purchase Certificates of Participation/Qualified Energy Conservation Bonds with a current balance of \$2,062,804; note payable for equipment in the amount of \$21,717; lease liability with a current balance of \$298,600; a \$965,895 Funding Agreement for the Public Athletic and Sports Facilities Cooperative Districts 2015 Revenue Bonds exempt under Section 772; a \$5,259,958 Funding Agreement for the Public Cultural & Entertainment Facilities Cooperative Districts 2015 Revenue Bonds exempt under Section 772.
- (3) Includes amounts set aside for repayment of debt applicable to the City's 20 percent debt limit.

Amendment No. 722 of the Constitution of Alabama authorizes the counties and municipalities within the State to use public funds for certain purposes intended to further economic development. Bonds, warrants, notes and other indebtedness issued pursuant to Amendment No. 772 are (a) not subject to and exempt from the 20 percent general constitutional debt limit for government purposes, and (b) are subject to and chargeable against 50 percent of the assessed value of taxable property.

Table 7 provides a computation of the Special Constitutional Debt Margin.

TABLE 7 SPECIAL CONSTITUTIONAL DEBT MARGIN For the Year ended September 30, 2022

Assessed Value (1)	\$ 517,073,956
Debt limit (50% of assessed value)	 258,536,978
Debt applicable to limit:	
Funding agreement with Public Athletic and Sports Facilities Coop District	965,895
Funding agreement with Public Cultural & Entertainment Facilities Coop District	5,259,958
Less: Amount set aside for repayment of debt (2)	(272,170)
Total net debt applicable to limit	5,953,683
Legal Debt Margin for Fiscal Year 2022	\$ 252,583,295
Net debt as a percentage of debt limit	2.30%

- (1) Assessed Value Source: Baldwin County Revenue Commissioner and Baldwin County Judge of Probate.
- (2) Includes amounts set aside for repayment of debt applicable to the City's 50 percent debt limit.

Additional information on the City's long-term debt can be found in Note D of this report.

Economic Factors and Next Year's Budgets and Rates

The City relies on taxes (property, sales, lodging, etc.), and fees (license, permits, etc.) for their governmental activities. The analysis of a few of these taxes contained in the Statistical Section serves as a good indicator of economic trends. Certain governmental activities (sanitation, recreational activities, etc.) require the user pay a related fee or charge associated with the service. It is important to note that although fire protection continues to be provided in both the corporate and jurisdictional limits, the taxes, fees and charges for services in the jurisdictional area are minimal in comparison to the cost to provide such services. The passage of Senate Bill 107 during the year further reduced the jurisdictional footprint. The level of taxes, fees and charges for services have a direct bearing on the City's ability to annex land into the corporate limits and encourage retail, commercial, residential and industrial development.

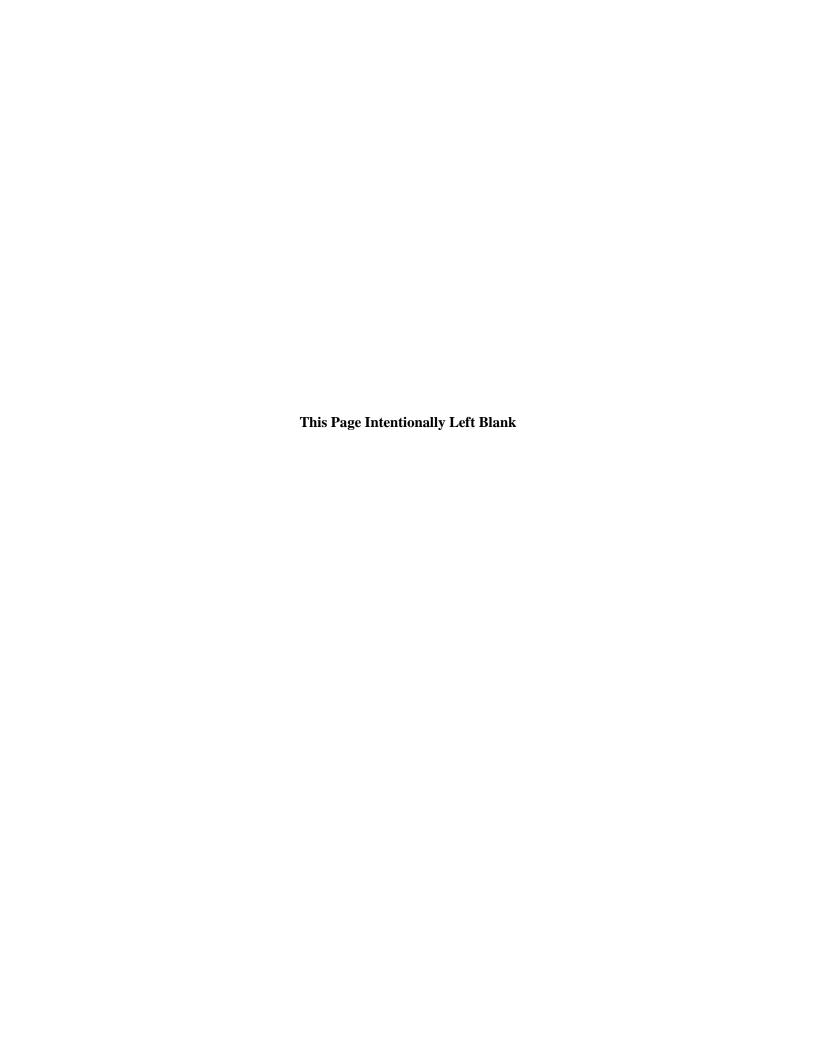
The following economic factors currently affect the City and were considered in developing the fiscal year 2023 budget.

- Foley's unemployment rate of 2.4 percent is 0.3 percent lower than the state and 1.3 percent lower than the nation.
- The fiscal year 2023 sales tax budget is approximately 6.6 percent lower than the total fiscal year 2022 collections. Management was unsure how much of the collections received in 2022 were related to hurricane recovery and increased inflation.
- Grant opportunities are researched throughout the year and can cause grant revenues and related expenses to be under budgeted and amended as grants are awarded.
- General fund expenditures were budgeted \$1,482,856 more than the fiscal year 2022 projected close which is 4 percent increase.
- Merit increases of 3 to 5 percent are expected to cost \$505,546, increases to current positions of \$50,000 were budgeted based on anticipated job analysis, a cost of living adjustment of \$521,046 was included and new positions totaling \$1,040,387 were approved.
- Capital equipment purchases of \$2,153,000 were approved.
- The fiscal year 2023 capital projects expenditures are planned at \$53,179,551, with \$20,983,091 in expected grants and contributions and \$7,000,000 of debt the City is expecting to issue. This leaves an expected general fund transfer of \$25,196,460.

Requests for Information

This financial report is designed to provide citizens, taxpayers, customers, investors and creditors with a general overview of the City of Foley's finances. Questions about the report or requests for additional financial information should be addressed to: City of Foley, Finance Director, P. O. Box 1750, Foley, Alabama 36536. This report and other financial information about the City can also be obtained by accessing the City's website at www.cityoffoley.org.





City of Foley, Alabama STATEMENT OF NET POSITION September 30, 2022

			Pri	mary Government	;	
	_	Governmental		Business-Type		
		Activities	_	Activities		Total
ASSETS		22 222 227		2-7-120		22 - 22 - 22 -
Cash	\$	32,322,087	\$	365,138	\$	32,687,225
Investments		24,197,227		-		24,197,227
Receivables		920.709		172 456		1.012.164
Utility tax equivalents		839,708		173,456		1,013,164
Sales and other local taxes Other		3,478,339 2,452,275		211,341		3,478,339 2,663,616
Lease Receivables		988,980		211,341		988,980
Inventories		61,986		-		61,986
Prepaid items		909,617		-		909,617
Capital assets		909,017		-		909,017
Non-depreciable		44,924,815				44,924,815
Depreciable, net		137,999,782		2,303,336		140,303,118
Total assets		248,174,816	-	3,053,271		251,228,087
		240,174,010	_	3,033,271		231,220,007
DEFERRED OUTFLOWS OF RESOURCES		5 (45 (42		212.720		5 950 262
Pension related deferred outflows		5,645,643		213,720		5,859,363
OPEB related deferred outflows		991,000		-		991,000
Net difference between reacquisition price and net carrying amount		3,707,713				3,707,713
of advance refunding Total deferred outflows of resources			_	212 720		
Total assets and deferred outflows of resources		10,344,356 258,519,172	_	213,720 3,266,991		10,558,076
Total assets and deferred outflows of resources		238,319,172	_	3,200,991		261,786,163
LIABILITIES						
Accounts payable and other current liabilities		4,107,362		87,027		4,194,388
Accrued liabilities		618,261		14,747		633,008
Internal balances		(1,376,720)		1,376,720		-
Unearned revenue		128,265		-		128,265
Long-term liabilities:						
Due within one year		4,298,352		22,961		4,321,313
Due in more than one year		53,748,715		29,425		53,778,141
Post-employment health care liability		5,647,961		-		5,647,961
Pension liabilities		7,571,645		273,740		7,845,385
Total liabilities		74,743,841		1,804,620		76,548,461
DEFERRED INFLOWS OF RESOURCES						
Pension related deferred inflows		3,103,763		112,810		3,216,573
OPEB related deferred inflows		1,080,234		-		1,080,234
Net difference between reacquisition price and net carrying amount						
of advanced refunding		28,472		-		28,472
Lease related		988,980				988,980
Total deferred inflows of resources		5,201,449		112,810		5,314,259
Total liabilities and deferred inflows of resources		79,945,290		1,917,430		81,862,720
NET POSITION						
Net investment in capital assets		130,444,657		2,303,336		132,747,993
Restricted		100,111,007		2,505,550		102,7,550
Debt service		2,330,105		_		2,330,105
Police		235,121		_		235,121
Fire		413,843		_		413,843
Court		518,535		-		518,535
Parks and recreation		984,484		-		984,484
Highways & Streets		590,439		-		590,439
Unrestricted		43,056,698		(953,775)		42,102,923
Total net position	\$	178,573,882	\$	1,349,561	\$	179,923,443
•	_		=			

City of Foley, Alabama STATEMENT OF ACTIVITIES

For the fiscal year ended September 30, 2022

					Pr	ogram Revenues	;		_1	Net (Expense) R	eve	nue and Change	s in	Net Position
									_	I	rin	nary Governmen	ıt	
Function/Program Activities		Expenses		Charges for Services	_	Operating Grants and Contributions	_	Capital Grants and Contributions	_	Governmental Activities	_	Business-type Activities		Total
Governmental Activities General government Public safety Highways and streets Culture and recreation Economic development Interest on long-term debt	\$	11,508,118 16,532,713 7,993,485 10,655,255 1,819,149 1,601,717	\$	12,691,882 2,427,023 388,020 2,077,930	\$	1,738,287 322,988 6,000 188,745	\$	4,349,724 3,061,566 309,633 2,410,652	\$	7,271,775 (10,721,136) (7,289,832) (5,977,928) (1,819,149) (1,601,717)	\$	- - - - -	\$	7,271,775 (10,721,136) (7,289,832) (5,977,928) (1,819,149) (1,601,717)
Total governmental activities		50,110,437		17,584,855	_	2,256,020		10,131,575		(20,137,987)				(20,137,987)
Business-Type Activities: Sanitation Coastal AL Farmers' and Fishermen's Mkt		3,703,211 957,380		3,836,822 109,480	_	- -		- -		- -		133,611 (847,900)		133,611 (847,900)
Total business-type activities		4,660,591		3,946,302	_		_		_		_	(714,289)	_	(714,289)
Total primary government	\$	54,771,028	\$	21,531,157	\$	2,256,020	\$	10,131,575		(20,137,987)		(714,289)		(20,852,276)
	Prop Sales Inve- Othe Fran Transf	chise fees	e (los	s)						2,366,203 41,790,227 (65,918) 7,202,534 307,403 4,702,665 56,303,114		404 24,067 (4,702,665) (4,678,194)		2,366,203 41,790,227 (65,514) 7,226,601 307,403
	10tai ş	general revenu	ics ai	id transfers						30,303,114		(4,078,194)		31,024,920
	Chang	e in net position	on							36,165,127		(5,392,483)		30,772,644
	Net po	sition - begin	ning (of year						142,408,755		6,742,044		149,150,799
	Net po	osition - end of	f year	r					\$	178,573,882	\$	1,349,561	\$	179,923,443

City of Foley, Alabama GOVERNMENTAL FUNDS BALANCE SHEET September 30, 2022

	General Fund	Capital Projects Fund		Non-Major Governmental Funds	(Total Governmental Funds
ASSETS						
Cash	\$ 26,875,195	\$ _	\$	5,446,892	\$	32,322,087
Investments	24,197,227	-		-		24,197,227
Receivables						
Utility tax equivalents	839,708	-		-		839,708
Property and advalorem tax	181,401	-		21,514		202,915
Sales and other local taxes	3,455,847	-		22,492		3,478,339
Grants	435,252	720,568		-		1,155,820
Leases	988,980	-		-		988,980
Other	272,238	533,662		287,640		1,093,540
Due from other funds	2,605,950	-		451,183		3,057,133
Inventories	61,986	-		-		61,986
Prepaid items	 317,356	 -		592,261		909,617
Total assets	\$ 60,231,140	\$ 1,254,230	\$	6,821,982	\$	68,307,352
LIABILITIES						
Accounts payable and						
other current liabilities	\$ 3,943,473	\$ 160,732	\$	3,156	\$	4,107,361
Accrued liabilities	241,278	376,983		-		618,261
Due to other funds	451,183	805,518		423,712		1,680,413
Unearned revenue	64,894	 63,371		-		128,265
Total liabilities	 4,700,828	 1,406,604	_	426,868		6,534,300
DEFERRED INFLOWS OF RESOURCES						
Deferred inflow leases	988,980	-		-		988,980
Total deferred inflows of resources	988,980	 -		-		988,980
Total liabilities and deferred inflows of						
resources	 5,689,808	 1,406,604		426,868		7,523,280
FUND BALANCES						
Nonspendable	379,342	-		592,261		971,603
Restricted	565,366	-		4,507,161		5,072,527
Committed	-	-		1,295,692		1,295,692
Assigned	387,265	-		-		387,265
Unassigned	 53,209,359	 (152,374)				53,056,985
	54 541 222	(150.274)		6 205 114		60.704.070
Total fund balances/deficit	54,541,332	(152,374)		6,395,114		60,784,072

City of Foley Alabama GOVERNMENTAL FUNDS RECONCILIATION OF THE BALANCE SHEET TO THE STATEMENT OF NET POSITION September 30, 2022

Fund balances - total governmental funds		\$ 60,784,072
Amounts reported for governmental activities in the statement of net position are different because:		
Capital assets used in governmental activities are not financial resources and therefore are not reported in the governmental funds. Governmental capital assets Less accumulated depreciation	279,941,143 (97,016,546)	182,924,597
Deferred outflows and inflows of resources related to pensions are applicable to future periods and therefore are not reported in the governmental funds.		2,640,934
Deferred inflows of resources related to volunteer firefighter LOSAP are applicable to future periods and therefore are not reported in the governmental funds.		(99,055)
Deferred outlows of resources related to post employment health care cost are applicable to future periods and therefore are not reported in the governmental funds.		(89,234)
Deferred outflows are reported for the net difference between reacquisition price and net carrying amount of advanced refunding.		3,679,241
Long-term liabilities are not due and payable in the current period and therefore are not reported in the governmental funds. Warrants and bonds payable, net of deferred premiums and discounts Note payable Lease liability Accrued interest payable Health claims payable Compensated absences Post-employment healthcare liability Net pension liability - ERSA Net pension liability - Volunteer firefighter LOSAP	(55,838,864) (21,717) (298,600) (491,138) (303,668) (1,093,080) (5,647,961) (7,164,750) (406,895)	(71,266,673)
Net position of governmental activities		\$ 178,573,882

City of Foley, Alabama GOVERNMENTAL FUNDS STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES

For the fiscal year ended September 30, 2022

	 General Fund	 Capital Projects Fund	Non-Major Governmental Funds	Total Governmental Funds
Revenues				
Property and advalorem taxes	\$ 2,129,877	\$ _	\$ 236,326	\$ 2,366,203
Sales and other local taxes	41,535,945	-	254,282	41,790,227
Licenses and permits	5,822,175	-	1,674,710	7,496,885
Intergovernmental	5,286,887	5,982,637	42,085	11,311,609
Charges for services	324,623	-	422,010	746,633
Fines and forfeitures	608,870	-	82,887	691,757
Franchise Fees	8,527,951	-	-	8,527,951
Investment income and rents	253,210	-	12,003	265,213
Contributions and donations	50,018	-	86,006	136,024
Other	2,639,891	-	3,647,859	6,287,750
Total revenues	67,179,447	5,982,637	6,458,168	79,620,252
Expenditures				
Current:	5 5 00 10 0	45 440	5 6 0 1 0	5.010.150
General government	7,789,428	47,440	76,310	7,913,178
Public safety	15,055,436	-	7,908	15,063,344
Highways and streets	3,241,681	2,141,114	23,935	5,406,730
Culture and recreation	7,277,889	-	1,062,668	8,340,557
Economic development	1,819,149	-	-	1,819,149
Capital outlay	4,931,912	11,654,104	554,703	17,140,719
Debt service:				
Principal	53,857	-	2,806,509	2,860,366
Interest	 13,356	 	1,594,246	1,607,602
Total expenditures	 40,182,708	 13,842,658	6,126,279	60,151,645
Excess (deficiency) of revenues over expenditures	26,996,739	(7,860,021)	331,889	19,468,607
Other financing sources (uses)				
Transfers in	6,059,275	7,885,725	5,311,374	19,256,374
Transfers out	(13,395,759)	-	(3,001,640)	(16,397,399)
Lease financing proceeds	156,211	_	-	156,211
Sale of capital assets	1,012,684	_	_	1,012,684
Total other financing sources (uses)	(6,167,589)	 7,885,725	2,309,734	4,027,870
Net change in fund balances	20,829,150	25,704	2,641,623	23,496,477
Fund balances, beginning of year	 33,712,182	 (178,078)	3,753,491	37,287,595
Fund balances, end of year	\$ 54,541,332	\$ (152,374)	\$ 6,395,114	\$ 60,784,072

City of Foley, Alabama GOVERNMENTAL FUNDS

RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES

TO THE STATEMENT OF ACTIVITIES

For the fiscal year ended September 30, 2022

Net change in fund balance - Governmental Funds		\$ 23,496,477
Amounts reported for governmental activities in the statement of activities are different because:		
Governmental funds report capital outlays as expenditures. However, in the statement of activities, the cost of those assets are capitalized and depreciated over their estimated useful lives. Expenditures for capital assets Less current year depreciation/amortization Less assets transferred to sanitation fund Loss on disposal of capital assets	17,140,719 (6,104,032) (1,185,708) (2,633,714)	7,217,265
Contributions of capital assets are not reported as income in governmental funds.		3,800,942
Current year employer contributions to the pension plan are reported as expenditures in the governmental funds but are reported as deferred outflows in the statemen of net position.		1,133,003
The issuance of long-term debt provide current financial resources to governmental funds: however, issuing debt increases long-term liabilities in the statement of net position.		(156,211)
Repayment of debt principal is an expenditure in the governmental funds, but the repayment reduces long-term liabilities in the statement of net position.		2,860,366
Some expenses reported in the statement of activities do not require the use of current financial resources and therefore are not reported as expenditures in governmental funds. Amortization of current year bond discount/premium Amortization of current year deferred outflow/advanced refunding Amortization of current year deferred inflow/advanced refunding Changes in accrued interest payable Changes in self-insured health plan unpaid claims Changes in compensated absences	192,333 (209,494) 3,559 5,885 (20,568) (43,734)	(72,019)
Post Employment Heath Care expense in the statement of activities takes into consideration the change in the liability and related deferred inflows and outflows - OPEB.		(192,946)
Pension expense in the statement of activities takes into consideration the change in the net pension liability and related deferred inflows and outflows - ERSA.		(1,914,897)
Pension expense in the statement of activities takes into consideration that change in the net pension liability and related deferred inflows and outflows - Volunteer firefighter - LOSAP		(6,853)
Change in net position of governmental activities		\$ 36,165,127

City of Foley, Alabama PROPRIETARY FUND STATEMENT OF NET POSITION September 30, 2022

ASSETS	Coastal Alabama Farmers' & Fishermen's Market, Inc.		Sanitation Fund	 Total
Current assets				
Cash	\$ -	- \$	365,138	\$ 365,138
Receivables			384,797	 384,797
Total current assets			749,935	 749,935
Capital assets				
Depreciable assets, net		<u> </u>	2,303,336	 2,303,336
Total capital assets			2,303,336	 2,303,336
DEFERRED OUTFLOWS OF RESOURCES				
Pension related		<u> </u>	213,720	 213,720
Total deferred outflows of resources		<u> </u>	213,720	 213,720
Total assets and deferred outflows of resources	\$ -	<u>\$</u>	3,266,991	\$ 3,266,991
LIABILITIES				
Accounts payable	\$ -	- \$	101,774	\$ 101,774
Long-term liabilities:				
Due to other funds	-	-	1,376,720	1,376,720
Pension liabilities	-	•	273,740	273,740
Due in one year	-	•	22,961	22,961
Due in more than one year			29,425	 29,425
Total liabilities		<u> </u>	1,804,620	 1,804,620
DEFERRED INFLOWS OF RESOURCES				
Pensions related			112,810	 112,810
Total deferred inflows of resources			112,810	 112,810
Total liabilities and deferred inflows of resources			8,451,412	 8,451,412
NET POSITION				
Net investment in capital assets	-	-	2,303,336	2,303,336
Unrestricted (deficit)			(953,775)	 (953,775)
Total net position			1,349,561	 1,349,561
Total liabilities and net position	<u>\$</u>	<u>\$</u>	3,266,991	\$ 3,266,991

City of Foley, Alabama PROPRIETARY FUND STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION

For the fiscal year ended September 30, 2022

	 Coastal Alabama Farmers' & Fishermen's Market, Inc.		Sanitation Fund			Total
Operating revenues:						
Charges for services Other	\$ 109,136 24,411	\$	3,836,822		\$	3,945,958 24,411
Total operating revenues	 133,547	_	3,836,822			3,970,369
Operating expenses:						
Legal and professional	40,272		_			40,272
Salaries and benefits	· -		1,151,167			1,151,167
Cost of sales and services	-		984,322			984,322
Insurance	4,319		30,284			34,603
Utilities	5,821		7,996			13,817
Maintenance	20,688		155,339			176,027
Advertising	5,828					5,828
Contracted services	25,308		_			25,308
New dumpster costs	,		799,970			799,970
Miscellaneous	5,852		274,551			280,403
Depreciation	 63,747		299,582			363,329
Total operating expenses	 171,835		3,703,211			3,875,046
Operating income (loss)	(38,288)		133,611			95,323
Non-operating revenues (expenses):						
Interest expense	(4,481)		_			(4,481)
Interest income	404		_			404
Contributions from general fund and governmental	101					101
activities	_		1,017,290			1,017,290
Transfer of assets to governmental activities	(2,860,980)		1,017,200			(2,860,980)
Sale of assets	(781,064)		_			(781,064)
	 , , , , , ,	_	1 01 - 200			
Total non-operating expenses, net	 (3,646,121)		1,017,290			(2,628,831)
Transfers:						
Transfers in	-		198,660			198,660
Transfers out	 (3,057,635)					(3,057,635)
Total transfers	(3,057,635)	_	198,660			(2,858,975)
Change in net position	(6,742,044)		1,349,561			(5,392,483)
Net position, beginning of year	6,742,044	_			_	6,742,044
Net position, end of year	\$ 	\$	1,349,561	(\$	1,349,561
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City of Foley, Alabama PROPRIETARY FUNDS STATEMENT OF CASH FLOWS

For the fiscal year ended September 30, 2022

	C	Coastal Alabama Farmers' & Fishermen's Market, Inc.	Sanitation Fund	Total
CASH FLOWS FROM OPERATING ACTIVITIES Receipts from leases and other operating activities Receipts from customers and other operating activities Payments to suppliers	\$	133,547 - (104,919)	\$ - 3,452,025 (773,968)	\$ 133,547 3,452,025 (878,887)
Payments to employees for salaries and benefits		28,628	(925,951)	(925,951)
Net cash provided (used) by operating activities		28,028	1,752,106	1,780,734
CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES Transfers from other funds Non-capital contributions from other funds-fund creation Transfers to other funds Net cash provided (used) by non-capital financing activites		(3,057,635) (3,057,635)	198,660 (168,418) ————————————————————————————————————	198,660 (168,418) (3,057,635) (3,027,393)
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES Acquisition of capital assets Proceeds from sale of assets Principal paid on note payable Interest paid on note payable Net cash used in capital and related financing activities	_	(10,200) 3,400,000 (634,235) (4,481) 2,751,084	(1,417,210) - - - (1,417,210)	(1,427,410) 3,400,000 (634,235) (4,481) 1,333,874
CASH FLOWS FROM INVESTING ACTIVITIES Interest income		404		404
NET INCREASE (DECREASE) INCASH AND CASH EQUIVALENTS		(277,519)	365,138	87,619
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR		277,519		277,519
CASH AND CASH EQUIVALENTS - END OF YEAR	\$		\$ 365,138	\$ 365,138
RECONCILIATION OF OPERATING LOSS TO NET CASH USED BY OPERATING ACTIVITIES				
Operating income (loss) Adjustments to reconcile operating income to net cash used by operating activities	\$	(38,288)	133,611	95,323
Depreciation Decrease (increase) in assets		63,747	299,582	363,329
Receivables Prepaid expenses		2,588 600	(384,797)	(382,209) 600
Pension related deferred outflows Increase (decrease) in liabilities		-	(213,720)	(213,720)
Accounts payable		(19)	101,774	101,755
Due to general fund		-	1,376,720	1,376,720
Pension related liability		-	273,740	273,740
Compensated absences liability		-	34,954	34,954
Health claims payable Pension related deferred inflows		-	17,432 112,810	17,432 112,810
Net cash used by operating activities	\$	28,628	\$ 1,752,106	\$ 1,780,734
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NOTE A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements of the City have been prepared in conformity with generally accepted accounting principles (GAAP) as applied to governmental units. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The following is a summary of the significant policies.

1. The Reporting Entity

The City of Foley is an Alabama municipal corporation (government) governed by an elected mayor and five-member council. As required by GASB, the accompanying financial statements present the government and its component units, (1) entities for which the government is considered financially accountable or (2) the nature and significance of their relationship with the primary government is such that exclusion would cause the reporting entity's financial statements to be misleading. A primary government is financially accountable for the organizations that make up its legal entity. It is also financially accountable for legally separate organizations if City officials appoint a voting majority of the organizations governing body and are able to either impose their will on that organization, or there is a potential for the organization to provide specific financial benefits to, or to impose specific financial burdens on, the primary government. The primary government may also be financially accountable for governmental organizations that are fiscally dependent on it.

Blended component units are, in substance, part of the primary government's operations even though they are legally separate entities. Component units are included in the reporting entity financial statement using the blending method in any of these circumstances: a). The component unit's governing body is substantively the same as the governing body of the primary government *and* there is a financial benefit or burden relationship *or* management of the primary government has operational responsibility for the component unit, b). The component unit provides services entirely, or almost entirely, to the primary government *or* exclusively, or almost exclusively, benefits the primary government, c). The component unit's total debt outstanding, including leases, is expected to be repaid entirely or almost entirely with resources of the primary government, d). The component unit is organized as a not-for-profit corporation in which the primary government is the sole corporate member, with certain exceptions. Otherwise, the organization is a discretely presented component unit and its data is reported together with, but separately from the data of the City in the government-wide financial statements. The City has no discretely presented component units to report.

Blended Component Units. The City of Foley Public Facilities Cooperative District (PFCD) was incorporated in 2009 as a capital improvement district under the provisions of Chapter 99B of Title 11, Code of Alabama, 1975, and the City appoints a voting majority of its board members. The purpose of the District is to acquire, construct and install various capital improvements within the City and to aid the City in its economic development efforts through its ability to finance eligible projects under the authority of Chapter 99B. The District issued approximately \$23.3 million of bonds and transferred the net proceeds to the City in exchange for various capital projects and properties from the City, including City Hall, the Public Library, street and drainage projects, etc. Simultaneous with the transfer of assets to the District, the City leased-back the subject properties and projects from the District under an annual lease agreement requiring annual payments equal to 100 percent of the debt service on the District's bonds. The annual lease renews automatically each year, through the year ending September 30, 2045 (final maturity of the bonds), unless the City adopts a resolution expressing its intent to not renew. Upon final maturity of the bonds, the properties revert back to the City.

Coastal Alabama Farmers' and Fishermen's Market, Inc. (CAFFM) was formed in 2013 under the leadership of the City and the PFCD, which is blended with the City's financial statements as described above. CAFFM is a legally separate nonprofit entity under the provisions of IRS Code 501(c)(3) and is engaged in business-type activities (enterprise fund) related to operations of a farmers' and fishermen's market and ownership of multiple properties that are funded from user charges and rents. The PFCD is the sole member of CAFFM and appoints a voting majority of its Board members, which consists entirely of City Officials, and has the ability to significantly influence the activities of CAFFM. CAFFM is a blended component unit because its governing body is substantively the same as the City, a financial benefit or burden relationship exists, and the City is responsible for management of CAFFM's operations. CAFFM serves as a

project entity to benefit from financing provided by new market tax credits that were unwound this fiscal year. CAFFM dissolved during fiscal year 2022 and the assets were transferred to the City.

The Public Athletic and Sports Facilities Cooperative District (PASFCD) and the Public Cultural and Entertainment Facilities Cooperative District (PCEFCD) were formed in 2013 under the provisions of Chapter 99B of Title 11, Code of Alabama, 1975. The City appoints a voting majority of their board members and has the ability to significantly influence their activities. The districts are presented as blended component units (special revenue funds) because their debts are expected to be repaid almost entirely with City resources which will experience a positive financial impact from tourism created by these facilities. The facilities of both districts are managed and operated by City staff under a lease agreement.

Other Entities. Excluded from the financial statements are the following boards, for which a lack of influence, control and dependency exist: the Utilities Board of the City of Foley, the Medical Clinic Board, and the Industrial Development Board. These boards are governed by their own boards of directors, prepare and adopt annual operating budgets which are not influenced by the City, have the authority to issue debt securities which are not an obligation of the City (nor secured by City revenues), and must self-fund any operating deficits which may occur.

2. Government-wide and fund financial statements

Financial reporting requirements include a management's discussion and analysis, basic financial statements consisting of government-wide and fund financial statements, required supplementary information, and other supplementary information.

The basic financial statements include both government-wide (based on the City as a whole) and fund financial statements. The government-wide statement of net position is presented on a consolidated basis on a full accrual, economic resource basis, which incorporates long-term assets and receivables as well as long-term debt and obligations.

The government-wide statement of activities reflects both the gross and net costs per functional category (general government, public safety, highways and streets, etc.) that are otherwise being supported by general revenues (property taxes, sales taxes, fines, permit and charges, etc.). The statement of activities reduces gross expenses (including depreciation) by related program revenues, which must be directly associated with the function (general government, public safety, highways and streets, etc.). Program revenues include (1) charges to customers or applicants who purchase, use or directly benefit from goods, services, or privileges provided by a given function and (2) grants and contributions that are restricted to meeting the operations or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported as general revenues. The City does not allocate indirect expenses. The operating grants and contributions column includes operating specific and discretionary (either operating or capital) grants while the capital grants and contributions column reflects capital-specific grants. As a general rule, the effect of interfund activity has been eliminated from the government-wide financial statements.

3. Measurement Focus, Basis of Accounting, and Financial Statements Presentation

In the fund financial statements, financial transactions and accounts of the City are organized on the basis of funds. The operation of each fund is considered to be an independent fiscal and separate accounting entity, with a self-balancing set of accounts recording cash and/or other financial resources together with all related liabilities and residual equities or balances, and changes therein, which are segregated for the purpose of carrying on specific activities or attaining certain objectives in accordance with special regulations, restrictions, or limitations. The fund statements are budgeted and presented on a current financial resource and modified accrual basis of accounting. Since the governmental fund statements are presented on a different measurement focus and basis of accounting than the government-wide statements, a reconciliation is presented which briefly explains the adjustments necessary to reconcile the fund financial statements to the government-wide financial statements.

The government-wide financial statements are reported using the *economic resources measurement focus* and the *accrual basis of accounting*. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows.

Governmental fund financial statements are reported using the *current financial resources measurement focus* and *the modified accrual basis of accounting*. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be *available* when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the City considers revenues to be available if they are collected within 60 days of the end of the current fiscal period. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures, as well as expenditures related to compensated absences and claims and judgments, are recorded only when payment is due.

Property taxes, sales taxes, franchise taxes, licenses and interest associated with the current fiscal period are all considered susceptible to accrual and are recognized as revenue of the current fiscal period. Only the portion of special assessments collectible within the current fiscal period is considered to be susceptible to accrual as revenue of the current period. All other revenue items are considered to be measurable and available only when cash is received by the government.

When both restricted and unrestricted resources are available for use, it is the City's policy to use restricted resources first and then unrestricted resources as they are needed.

The following two broad classifications are used to categorize the fund types used by the City:

Governmental Funds. Governmental funds focus on the determination of financial position and changes in financial position (sources, uses, and balances of financial resources) and not net income. The following is a description of the major governmental funds of the City:

The *General Fund* is the City's primary operating fund. It accounts for all financial resources of the City, except those required to be accounted for in another fund.

The Capital Projects Fund is used to account for financial resources for the acquisition or construction of major capital items.

Proprietary Funds. Proprietary funds focus on the determination of net income, changes in net position, financial position, and cash flows. The City's proprietary funds are enterprise funds, as fees are charged to external users for services. The following is a description of the City's major proprietary funds:

The Coastal Alabama Farmers' and Fishermen's Market, Inc. Fund is established to account for the user fees and charges by the farmers' and fishermen's market, for property rents, and for financial resources provided by new markets tax credits. This entity was dissolved during fiscal year 2022 and the assets were transferred to the City.

The *Sanitation Fund* was created this year to account for revenues and cost related to the provision of residential and commercial sanitation services in the City.

Additionally, the City reports the following fund types:

Governmental funds:

Special Revenue Funds: These funds are established to account for the proceeds of specific revenue sources other than special assessments, expendable trusts, or major capital projects that are legally restricted to expenditures for specified purposes.

Debt Service Funds: These funds are established for the purpose of accumulating resources for the payment of interest and principal on long-term general obligation debt.

Capital Project Funds: Capital project funds account for financial resources designated to construct or acquire capital assets and major capital improvements.

4. Property Tax Revenue Recognition

Ad valorem taxes (based on assessments of property values by the Baldwin County Tax Assessor) are levied by the City and collected by the Baldwin County Tax Collector and remitted to the City on a monthly basis. The County's property tax calendar requires the Tax Assessor to assess and attach taxes as enforceable liens on property as of September 30th. Taxes are due October 1st through December 31st. Property taxes not paid by January 1st are considered delinquent. All amounts remitted to the City within the bill paying period are included in revenue. Taxes collected within the fiscal year but remitted to the City after the fiscal year-end are accrued in both the government-wide and fund financial statements.

5. Cash and Investments

Cash includes cash on hand, demand deposits as well as all highly liquid investments. Certificates of deposits are typically issued for periods of less than one year. State statutes authorize the City to invest in deposit accounts and certificates of deposits with banks, in direct obligations of the United States Treasury Department, and obligations of certain other federal agencies. Investments are stated at fair value. The unrealized gain or loss on investments is reflected in investment income.

6. Prepaid Items

Payments to vendors for services that will benefit periods beyond September 30th are recorded as prepaid items in both government-wide and fund financial statements. The cost of prepaid items is recorded as expenditures/expenses when consumed rather than when purchased.

7. Inventories

Inventories consist of materials and supplies held for consumption and miscellaneous merchandise items that are being held for resale. Inventory of materials and supplies is stated at cost and inventory held for resale is reported at lower of cost or market.

8. Capital Assets

Capital assets, which include land, buildings, improvements, machinery and equipment, and infrastructure assets, are reported in the government-wide financial statements. Capital assets are defined by the City as those assets with an initial individual cost of \$5,000 or more and an estimated useful life in excess of five years. The threshold for easements is \$100,000.

Expenditures for capital assets acquired or constructed are reported in the governmental fund that the acquisition or construction is planned. The capital assets so acquired are reported at cost in the government-wide statement of net position but are not reported in the governmental fund financial statements. Donated capital assets are valued at their estimated acquisition value on the date donated. Public domains (rights-of-way and easements) have been capitalized using actual and estimated historical costs of such assets that were acquired by the City. The costs of normal repairs and maintenance that do not add to the value of the asset or materially extend asset lives are not capitalized.

Depreciation is recorded as an allocated expense in the Statement of Activities, with accumulated depreciation reflected in the Statement of Net Position. Depreciation is provided over the assets' useful lives using the straight-line method. The range of estimated useful lives by type of asset is as follows:

Buildings	20 - 40 years
Improvements (Building and Property)	7 - 30 years
Infrastructure (Drainage, Streets, Bridges, Sidewalks, etc.)	10 - 50 years
Infrastructure (Sewer)	75 years
Machinery and equipment	5 - 20 years
Automobiles and equipment	5 - 15 years
Office equipment	5 - 10 years

In the fund financial statements, capital assets are accounted for as capital outlay expenditures upon acquisition.

9. Compensated Absences

It is the City's policy to permit employees to accumulate earned but unused vacation and sick pay benefits. In the event of termination, an employee is paid for accumulated vacation not to exceed 160 hours, or in the case of law enforcement officers and firefighters, not to exceed 190 hours. Employees are paid for overtime accumulated and unpaid to the date of termination not to exceed 80 hours, or in the case of law enforcement officers and firefighters, not to exceed 160 hours. Employees are not entitled to be paid for accumulated sick pay benefits upon termination.

Vacation, sick pay, and overtime are accrued in accordance with GASB Statement No. 16. Unpaid compensated absences are recorded as a liability when the benefits are earned in the government-wide financial statements. Expenditures are recognized in governmental funds when payments are made to employees.

10. Pension Plan

The Employees' Retirement System of Alabama (the Plan) financial statements are prepared using the economic resources measurement focus and accrual basis of accounting. Contributions are recognized as revenues when earned, pursuant to the plan requirements. Benefits and refunds are recognized when due and payable in accordance with the terms of the plan. Expenses are recognized when the corresponding liability is incurred, regardless of when the payment is made. Investments are reported at fair value. Financial statements are prepared in accordance with requirements of the Governmental Accounting Standards Board (GASB). Under these requirements, the Plan is considered a component unit of the State of Alabama and is included in the State's Comprehensive Annual Financial Report.

The City follows GASB Statement No. 68, *Accounting and Financial Reporting for Pensions* and GASB Statement No. 71 *Pension Transition for Contributions Made Subsequent to the Measurement Date*. These statements create disclosure and reporting requirements that may or may not be consistent with the basis used for funding the plan. As a result, a net pension liability equal to the difference between the actuarial present value of projected benefits to be provided through the pension plan to current active and inactive employees that is attributed to those employees' past periods of service, less the amount of the pension plan's fiduciary net position was recognized. Additionally, pension expense and deferred outflows of resources and deferred inflows of resources were recognized from changes in the components of the net pension liability. See note L for more information.

11. Net Position and Fund Balances

In the government-wide and enterprise fund financial statements, the difference between the City's total assets and total liabilities represents net position. Net position is displayed as three components:

- *Net investment in capital assets* Consists of capital assets, net of accumulated depreciation and reduced by the outstanding balances of any bonds, mortgages, notes, or other borrowings that are attributable to the acquisition, construction, or improvement of those assets.
- Restricted net position Consists of net position with constraints placed on their use by external groups such as creditors, grantors, contributors, or laws or regulations of other governments.
- *Unrestricted net position* Represents the net position available for future operations.

Governmental funds report fund balance classifications that comprise a hierarchy based primarily on the extent to which the City is bound to honor constraints on the specific purposes for which amounts in those resources can be spent. Fund balances are classified as follows:

- *Non-spendable fund balance*—Amounts that cannot be spent either because they are not in a spendable form or because they are legally or contractually required to be maintained intact.
- *Restricted fund balance*—Amounts that can be spent only for specific purposes because of the City Charter, City Code, state or federal laws, or externally imposed conditions by grantors or creditors.
- Committed fund balance—Amounts that can be used only for the specific purposes determined by an Ordinance, the City' highest level of decision-making authority (the City Council). City Council must adopt an Ordinance to modify or rescind committed fund balances.
- Assigned fund balance—Amounts that are constrained by the City's expressed intent to use resources for specific purposes but do not meet the criteria to be classified as restricted or committed. The City Council has the authority to assign amounts intended to be used for specific purposes.
- *Unassigned fund balance*—All amounts not included in other spendable classifications. The General Fund is the only fund that reports a positive unassigned fund balance amount. In all other funds, unassigned is limited to negative residual fund balance (if any).

When an expenditure is incurred for purposes for which both restricted and unrestricted (committed, assigned, or unassigned) amounts are available, the policy of the City is to consider restricted amounts to have been reduced first. When an expenditure is incurred for purposes for which amounts in any of the unrestricted fund balance classifications could be used, it is the policy of the City that committed amounts be reduced first, followed by assigned amounts and then unassigned amounts.

During the fiscal year 2022, budget cycle, the City calculated a minimum unrestricted fund balance (the total of committed, assigned and unassigned components of fund balance) in the general fund equal to 35 percent of the originally budgeted operational expenditures and debt service obligations, less one time expenditures greater than \$500,000 and expenditures that are offset by transfers in or other financing sources, as a safeguard against financial demands caused by major natural disasters or other unforeseen events. The current year budgeted amount subject to the calculation was \$39,353,735 resulting in a 35 percent fund balance goal of \$13,773,807. The actual ending unrestricted fund balance of \$53,596,624 exceeds the goal by \$39,822,817.

12. Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues, and expenses during the reporting period. Actual results could differ from these estimates.

13. Recently Issued Accounting Principles

GASB Statement No. 94, *Public-Private and Public-Public Partnerships and Availability Payment Arrangements*, was issued to improve financial reporting by addressing issues related to public-private and public-public partnership arrangements. The requirements of this statement are effective for fiscal year 2023. The City is currently evaluating the impact this standard may have on its financial statements.

GASB Statement No. 96, Subscription-Based Information Technology Arrangements, was issued to provide guidance on the accounting and financial reporting for subscription-based information technology arrangements. The requirements of this statement are effective for fiscal year 2023. The City is currently evaluating the impact this standard may have on its financial statements.

GASB Statement No. 99, *Omnibus 2022*, was issued to enhance comparability in accounting and financial reporting and to improve the consistency of authoritative literature by addressing (1) practice issues that have been identified during implementation and application of certain GASB Statements and (2) accounting and financial reporting for financial guarantees. The requirements of this statement are effective for fiscal year 2023 & fiscal year 2024. The City is currently evaluating the impact this standard may have on its financial statements.

GASB Statement No. 100, *Accounting Changes and Error Corrections*, was issued to enhance accounting and financial reporting requirements for accounting changes and error corrections. This standard is effective for fiscal year 2024 but the City is currently evaluating the impact this standard may have on its financial statements.

GASB Statement No. 101, *Compensated Absences*, was issued to update the recognition and measurement guidance for compensated absences. This standard is effective for fiscal year 2025 but the City is currently evaluating the impact this standard may have on its financial statements.

NOTE B. CASH AND INVESTMENTS

Cash

The City manages custodial credit risk, which is the risk that in the event of a bank failure deposits may not be returned, by approving, by resolution, all banks or other financial institutions utilized as depositories for the City's public funds. Prior to approval, each proposed depository must provide evidence of its designation by the Alabama State Treasurer as a qualified public depository (QPD) under the Security of Alabama Funds Enhancement Act (SAFE). The City Treasurer or their designee verify, annually at a minimum, that banks are continuing to participate in the SAFE Program. Under this mandatory program, each QPD is required to hold collateral for all of its public deposits on a pooled basis in a custody account established for the State Treasurer as SAFE administrator. In the unlikely event a public entity should suffer a deposit loss due to QPD insolvency or default, a claim would be filed with the State Treasurer who would use the SAFE pool collateral or other means to reimburse the loss. In certain circumstances, deposits are covered by the Federal Deposit Insurance Corporation (FDIC) or otherwise invested or collateralized.

At September 30, 2022, the Primary Government's reported amount of qualified deposits were \$32,316,859. Public fund deposits held by QPD's totaled \$29,986,755, with actual bank balances of \$30,453,903, and consisted entirely of deposits with financial institutions in checking, money market accounts, and certificates of deposit. The amount reported and on deposit that was 100 percent federally invested by Bond Trustees in debt service reserve accounts was \$2,330,105. The City of Foley Sanitation Fund, a proprietary fund which qualifies for the public funds SAFE Program, has deposits held by QPD's totaling \$365,138, with actual bank balances of \$365,653.

Investments

The City's investments are restricted by State statutes 11-81-19 and 11-81-21 to generally investments in bonds, notes, certificates of indebtedness, treasury bills, securities guaranteed by the full faith and credit of the United States of America, government backed intermediate term mutual funds, interest bearing savings accounts, interest bearing certificates of deposit, and interest bearing time deposits.

The City held an investment account for the volunteer fire department LOSAP benefit payments with a balance of \$309,780 of which Mutual Life Insurance Company guarantees principal.

As of September 30, 2022, the City had the following investments held in a custodial trust account:

	Investment Maturities (Fair Value)							
	Less than	1 to 2	2 to 3	Total				
Investment Category	1 Year	Years	Years	Fair Value				
Federal Home Loan Mortgage Corp	\$ 1,655,030	\$ -	\$ -	\$ 1,655,030				
United States Treasury Bonds	4,976,843	480,235	-	5,457,078				
United States Treasury Notes	4,411,486	11,699,313	480,565	16,591,364				
Cash and Equivalents **	183,975	<u>-</u>		183,975				
Total Fair Value*	\$ 11,227,334	\$ 12,179,548	\$ 480,565	\$ 23,887,447				

^{*}Includes accrued interest receivable totaling \$38,084

Fair Value of Financial Instruments

Governmental Accounting Standards Board Statement No. 72, *Fair Value Measurement and Application* (GASB Statement No. 72), established a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

If the fair value of an asset or liability is measured using inputs from more than one level of the fair value hierarchy, the measurement is considered to be based on the lowest priority level input that is significant to the entire measurement. The three levels of the fair value hierarchy under GASB Statement No. 72 are described below:

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the City can access at the measurement date.
- Level 2 Inputs other than quotes prices included within Level 1 that are observable for an asset or liability, either directly or indirectly.
- Level 3 Inputs to the valuation methodology are unobservable.

^{**} Cash held in QPD Money Market Account

The following table sets forth by level, within the fair value hierarchy, the City's assets at fair value as of September 30, 2022:

	Assets at Fair Value									
Investment Category		Level 1	Level 2	L	evel 3	Total				
Federal Home Loan Mortgage Corp	\$	-	\$ 1,655,030	\$	-	\$ 1,655,030				
United States Treasury Bonds		-	5,457,078		-	5,457,078				
United States Treasury Notes		-	16,591,364		-	16,591,364				
Cash and Equivalents		183,975			-	183,975				
Total Fair Value*	\$	183,975	\$ 23,703,472	\$	-	\$ 23,887,447				

^{*}Includes accrued interest receivable totaling \$38,084

The following is a description of the valuation methodologies used for assets measured at fair value.

US Treasury, US Government Mortgage Backed Securities, Federal Agency Securities, Repurchase Agreements and Certificates of Deposit are valued based on market transactions involving similar assets traded in active markets.

The valuation methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the City believes these valuation methods are appropriate and consistent, the use of different methods or assumptions to determine the fair value of a certain financial instrument could result in a different fair value measurement at the reporting date.

Credit Risk and Concentration of Credit Risk

The City invests public funds not required for immediate day-to-day operations in a manner which will provide the highest investment return with the maximum security while meeting the daily cash flow demands of the City, and conforms to all state statutes and City Council resolutions governing the investment of public funds. Investment shall be undertaken in a manner that seeks to ensure the preservation of capital in the overall portfolio. The objective will be to mitigate credit risk and interest rate risk.

As of September 30, 2022, the City's investments in money market accounts are under the SAFE program. Investments are exposed to custodial credit risk if the securities are uninsured and unregistered and are either held by the counterparty, or by the counterparty's trust department or agent but not in the City's name. Concentration of credit risk is the risk of loss attributed to the magnitude of the City's investment in a single issuer due to the failure of a security lender or backer. Such risks are mitigated through the City's investment practices as follows.

The City minimizes credit risk by limiting investments to the safest types of securities and by diversifying the investment portfolio so that potential losses on individual securities will be minimized. The risk that the market value of securities in the portfolio will fall due to changes in general interest rates are minimized by structuring the investment portfolio so that securities mature to meet cash requirements for ongoing operations and by investing operating funds primarily in shorter-term securities.

To minimize the concentration of credit risk the investments shall be diversified by; limiting investments to avoid over concentration in securities from a specific issuer or business sector (excluding U.S. Treasury securities); limiting investment in securities that have higher credit risks; investing in securities with varying maturities; and by continuously investing a portion of the portfolio in readily available funds such as interest-bearing demand deposits to ensure that appropriate liquidity is maintained to meet ongoing obligations.

To the extent possible, the City shall attempt to match its investments with anticipated cash flow requirements. Unless matched to a specific cash flow, the City will not directly invest in securities maturing more than three (3) years from the date of purchase or in accordance with state and local statutes and ordinances, whichever is more restrictive.

NOTE C. CAPITAL ASSETS

The following is a summary of changes in capital assets for the year ended September 30, 2022:

	Beginning Balance	Additions	Disposals	Transfers	Ending Balance
Governmental activities					
Capital assets not being depreciated:					
Land	\$ 25,889,323	\$ 2,702,700	\$ (951,216)	\$ 2,647,664	\$ 30,288,471
Construction in progress	5,850,577	13,694,903	-	(4,909,136)	14,636,344
Total capital assets not being depreciated	31,739,900	16,397,603	(951,216)	(2,261,472)	44,924,815
Capital assets being depreciated:					
Property improvements	35,736,338	341,015	(55,593)	87,809	36,109,569
Building improvements	41,960,410	2,069,102	(1,895,579)	216,617	42,350,550
Machinery & equipment	23,150,293	1,768,172	(318,234)	(2,072,593)	22,527,638
Infrastructure	131,857,538	209,553	-	1,604,372	133,671,463
Right to use-lease equipment	195,607	80,176	-	-	275,783
Right to use-lease building	-	76,035	-	-	76,035
Total capital assets being depreciated	232,900,186	4,544,053	(2,269,406)	(163,795)	235,011,038
Less accumulated depreciation:					
Property improvements	(11,570,552)	(1,177,383)	22,490	_	(12,725,445)
Building improvements	(12,719,932)	(1,114,203)	312,767	_	(13,521,368)
Machinery & equipment	(15,199,893)	(1,306,849)	251,651	1,239,559	(15,015,532)
Infrastructure	(53,243,314)	(2,457,183)	-	-,,	(55,700,497)
Right to use-lease equipment	-	(16,777)	_	_	(16,777)
Right to use-lease building	_	(31,637)	_	_	(31,637)
Total accumulated depreciation	(92,733,691)	(6,104,032)	586,908	1,239,559	(97,011,256)
Total capital assets being depreciated, net	140,166,495	(1,559,979)	(1,682,498)	1,075,764	137,999,782
Governmental activities, net	\$ 171,906,395	\$ 14,837,624	\$ (2,633,714)	\$ (1,185,708)	\$ 182,924,597
Governmental activities, net	Ψ 171,700,373	Φ 14,037,024	ψ (2,033,71 4)	Φ (1,165,708)	\$ 102,724,377
	Beginning				Ending
	Balance	Additions	Disposals	Transfers	Balance
Business-type activities CAFFM					
Capital assets not being depreciated:	Ф 007.000	ф	Φ (007.000)	Ф	Ф
Land	\$ 885,000	\$ -	\$ (885,000)	\$ -	\$ -
Total capital assets not being depreciated	885,000		(885,000)		
Capital assets being depreciated:	1.015.015		(1.015.015)		
Property improvements	1,815,015	-	(1,815,015)	-	-
Building improvements	6,077,961	10.200	(6,077,961)	-	-
Moveable equipment	58,729	10,200	(68,929)		
Total capital assets being depreciated	7,951,705	10,200	(7,961,905)		
Less accumulated depreciation:					
Property improvements	(497,027)	(10,661)	507,688	-	-
Building improvements	(1,213,092)	(50,160)	1,263,252	-	-
Moveable equipment	(30,995)	(2,926)	33,921		
Total accumulated depreciation	(1,741,114)	(63,747)	1,804,861		
Total capital assets being depreciated, net	6,210,591	(53,547)	(6,157,044)		
CAFFM Capital Assets, net	\$ 7,095,591	\$ (53,547)	\$ (7,042,044)	\$ -	\$ -

Sanitation Fund	_	nning ance		Additions	Dis	sposals		Transfers		Ending Balance
Capital assets being depreciated: Moveable equipment	s		\$	1,417,210	\$		\$	2,425,267	\$	3,842,477
Total capital assets being depreciated	Ψ		Ψ	1,417,210	Ψ	-	Ψ	2,425,267	Ψ	3,842,477
Less accumulated depreciation:				(200 502)				/4 00 0 77 0)		
Moveable equipment				(299,582)				(1,239,559)		(1,539,141)
Total accumulated depreciation		-		(299,582)				(1,239,559)		(1,539,141)
Total capital assets being depreciated, net				1,117,628				1,185,708		2,303,336
Sanitation Fund Capital Assets, net	\$	-	\$	1,117,628	\$	-	\$	1,185,708	\$	2,303,336

Depreciation expense was charged to governmental and business-type activities as follows:

Governmental activities	
General Government	\$ 565,684
Public Safety	934,702
Highways & Streets	2,479,888
Culture-Recreation	2,123,758
Total depreciation expense - governmental activities	\$ 6,104,032
Business-type activities	
Coastal Alabama Farmers' and Fishermen's Market, Inc.	\$ 63,747
Sanitation Fund	299,582
Total depreciation expense - business-type activities	\$ 363,329

NOTE D. LONG-TERM DEBT

The City's outstanding debt and obligations at year end are as follows:

General Obligation Warrants & Special Revenue Bonds

The City's General Obligation Warrants and Special Revenue Bonds contain a provision that in the event of default, outstanding amounts become immediately due if the City is unable to make payment.

General Obligation Warrants, Series 2014. In 2014, the City issued \$16,805,000 Series 2014 General Obligation Warrants to fund the acquisition, construction, and installation of capital improvements to certain public facilities within the City including pedestrian and intersection improvements, bike paths, a five field ball park, an environmental interpretive centre, fire station and road extensions resurfacing and improvements. The City refunded \$8,420,000 of these warrants in fiscal year 2021 with General Obligation Warrant, Series 2021 B.

General Obligation Warrants, Series 2015. In 2015, the City issued \$3,440,000 Series 2015 General Obligation Warrants to assist the Public Athletic and Sports Facilities Cooperative District in funding a 16 multi-use field complex with amenities.

General Obligation Warrants, Series 2019. On September 20, 2019, the City issued \$4,905,000 General Obligation Warrants, Series 2019, with rates ranging from 4 percent to 5 percent, to advance refund \$655,000 of outstanding City of Foley Series 2009 Warrants with rates ranging from 2 percent to 4.25 percent, and \$5,475,000 of outstanding PFCD Series 2009 Bonds with rates ranging from 1 percent to 4 percent.

General Obligation Warrants, Series 2020, Taxable Line of Credit. On June 3, 2020, the City entered into a \$10,000,000 Revolving Line of Credit, with an interest rate of 2.95 percent to be used for emergency purposes only. There were no draws taken during fiscal year 2022 and there is no balance outstanding.

General Obligation Warrants, Series 2021-A. On March 4, 2021, the City issued \$10,080,000 General Obligation Warrants, Series 2021 A, with rates ranging from 0.22 percent to 2.83 percent, to advance refund \$8,375,000 of outstanding PCEFCD Series 2015 Revenue Bonds with rates ranging from 3 percent to 5 percent.

General Obligation Warrants, Series 2021-B. On July 29, 2021, the City issued \$22,855,000 General Obligation Warrants, Series 2021 B, with rates ranging from 2 percent to 2.7 percent, to advance refund \$8,420,000 of outstanding City of Foley Series 2014 Warrants with rates ranging from 3 percent to 5 percent, and \$12,025,000 of outstanding PASFCD Series 2015 Revenue Bonds with rates ranging from 3.4 percent to 4 percent.

Public Facilities Cooperative District Revenue Bonds, Series 2016. In 2016, the City of Foley Public Facilities Cooperative District (a blended component unit of the City) issued \$9,165,000 of Series 2016 Revenue Bonds with interest rates ranging from 1 percent to 4 percent in order to advance refund \$8,830,000 of outstanding Series 2009 Revenue Bonds with rates ranging from 4 percent to 5 percent. The Bonds are special obligations of the District payable solely from revenues derived by the District from facilities financed by the proceeds of the Bonds (the "Project"), including without limitation payments to be made under a Lease Agreement by the District to the City with respect to the Project. The Lease Agreement provides that (i) for each year in which the Lease Agreement is in effect, the City shall pay rentals for the account of the District at such times and in such amounts as shall be sufficient to pay the principal of and interest on the Bonds when due and any amounts required to be paid into the reserve fund for the Bonds, (ii) the obligations of the City under the Lease Agreement shall be general obligations of the City, and (iii) the City may terminate the Lease Agreement as of September 30 of any year without penalty, and without acceleration or advancement of maturity or due date of any principal of or interest on the Bonds or amount payable under the Lease Agreement, and without recourse against the City for the payment of any amount which would otherwise become due under the Lease Agreement in any year subsequent to such termination of the Lease Agreement. The Bonds and the obligations of the City under the Lease Agreement are not chargeable against the constitutional debt limit of the City.

Public Athletic and Sports Facilities Cooperative District, Revenue Bonds Series 2015. In 2015, the Public Athletic & Sports Facilities Cooperative District (a blended component unit of the City) issued \$13,000,000 in revenue bonds. The Bonds are limited obligations of the District payable solely from and secured by a pledge of (i) the moneys payable by the City of Foley, Alabama (the "City") pursuant to the Funding Agreement, dated as of May 1, 2015, by the City, the District and the Trustee; (ii) certain revenues derived by the District for such purpose from the Project; and (iii) moneys on deposit in the funds created under the Indenture. The Funding Agreement is a full faith and credit general obligation of the City and will provide for payments by the City on dates and in amounts sufficient to provide for the payment of the debt service on the bonds when due for payment. The City refunded \$12,025,000 of these warrants in fiscal year 2021 with General Obligation Warrant, Series 2021 B.

Public Cultural and Entertainment Facilities Cooperative District, Revenue Bonds Series 2015. In December 2015, the Public Cultural & Entertainment Facilities Cooperative District (a blended component unit of the City) issued \$15,285,000 in revenue bonds. The Bonds are limited obligations of the District payable solely from and secured by a pledge of (i) the moneys payable by the City of Foley, Alabama (the "City") pursuant to the Funding Agreement, dated as of December 1, 2015, by the City, the District and the Trustee; (ii) certain revenues derived by the District for such purpose from the Project; and (iii) moneys on deposit in the funds created under the Indenture. The Funding Agreement is a full faith and credit general obligation of the City and will provide for payments by the City on dates and in amounts sufficient to provide for the payment of the debt service on the bonds when due for payment. The City refunded \$8,375,000 of these warrants in fiscal year 2021 with General Obligation Warrant, Series 2021 A.

Direct Borrowings & Direct Placement Debt

Lease Purchase Certificates of Participation, Series 2013 (Qualified Energy Conservation Bond-Direct Pay). In 2013, the City entered into a contract with an Energy Service Company (ESCO) to administer a guaranteed savings energy efficiency project to be funded through the Qualified Energy Conservation Bond (QECB) process, a low-cost federal loan program administered by the State. The bonds are in the form of \$2,975,000 federally taxable certificates of participation and are payable in accordance with an Annual Appropriation Lease Agreement, of which the rental payments constitute a full faith and credit general obligation of the City. The Lease Purchase Agreement provides that the City may determine not to appropriate funds necessary to make such rental payments, or any other payments under the agreement, in any fiscal year and thereby terminate its obligations from and after such fiscal year, with no recourse to the City thereafter. The City has no legal obligation to appropriate funds under the Lease Purchase Agreement in any year. If the City does not make the annual lease appropriation, the escrow agent will not have sufficient funds to pay the principal and interest on the certificates and the lease agreement will be canceled. In the event of the cancellation lease agreement, the escrow agent has the right to repossess and remove the equipment from its location and sell, lease or otherwise dispose of such equipment.

Note Payable. In 2021, the City entered in a contract with AXON Enterprise, Inc. for tasers and body cameras used in the Jail. This five year note bears a 6 percent interest rate.

Coastal Alabama Farmers' and Fishermen's Market, Inc., Closed Line of Credit Agreement and Promissory Note. In 2016, CAFFM entered into a \$1,400,000 Closed Line of Credit Agreement and Promissory Note with United Bank with such funds being available for draw through January 2017, at an interest rate of 2.94 percent per annum. Beginning February 1, 2017, and continuing for 180 months through January 31, 2032, the outstanding principal balance is subject to a fixed rate of interest of 3.60 percent. Principal and interest payments began February 2017, however, CAFFM may prepay the principal at any time without penalty. In the event of default of the promissory note, the total is due and outstanding principal bears a rate of interest of 18 percent or the maximum rate by Alabama law. Events of default of the promissory note are considered failure to make payments, falsifying records, violation of material provisions of the note or subordinate agreement, bankruptcy, or liquidation.

The note is backed by the City of Foley's execution and delivery of a Funding Agreement or Pledge Agreement with respect to the unconditional obligation of the City to repay the debt in the event of nonpayment by the CAFFM. In the event of default of the funding agreement, all obligations outstanding shall immediately become due and payable without demand, presentment, protest or other notice of any kind. Events of default of the funding agreement are considered failure to pay, insolvency by CAFFM or the City of Foley, failure to perform or observe provisions of security or other agreement/document evidencing or creating any security for payment of the Note, or any deterioration of the financial conditional of either entity. This debt was retired during the year.

The warrants, bonds and notes payable as of September 30, 2022, were as follows:

Governmental Activities

\$16,805,000 Series 2014, General Obligation Warrants; due in annual installments from \$305,000 to \$1,050,000 plus semi-annual interest varying from 2% to 4%; final maturity in 2039.

5 1,050,000

\$3,440,000 Series 2015, General Obligation Warrants, due in annual installments from \$285,000 to \$410,000 plus semi-annual interest of 5%; final maturity in 2025.

1,170,000

\$4,905,000 Series 2019, General Obligation Warrants, due in annual installments from \$45,000 to \$1,210,000 plus semi-annual interest varying from of 4% to 5%; final maturity in 2030.

2,660,000

\$10,080,000 Series 2021A, General Obligation Warrants, due in annual installments from \$55,000 to \$850,000 plus semi-annual interest varying from 0.22% to 2.83%; final maturity in 2045.	10,025,000
\$22,855,000 Series 2021B, General Obligation Warrants, due in annual installments from \$200,000 to \$1,450,000 plus semi-annual interest varying from 2% to 2.7%; final maturity in 2045.	22,655,000
\$9,165,000 Public Facilities Cooperative District Series 2016 Revenue Bonds; due in annual installments from \$60,000 to \$1,540,000 plus semi-annual interest varying from 2% to 4%; final maturity in 2030.	8,785,000
\$13,000,000 Public Athletic & Sports Facilities Cooperative District Series 2015 Revenue Bonds, due in annual installments from \$60,000 to \$910,000 plus semi-annual interest varying from 3% to 4%; final maturity in 2045.	975,000
\$15,285,000 Public Cultural & Entertainment Facilities Cooperative District Series 2015 Revenue Bonds, due in annual installments from \$305,000 to \$875,000 plus semi-annual interest varying from 2% to 5%; final maturity in 2045.	4,970,000
\$2,975,000 Series 2013, Qualified Energy Conservation Bond; due in semi-annual installments from \$75,000 to \$235,000; plus semi-annual interest varying from 1.2% to 4.2%; final maturity in 2033.	2,095,000
\$129,074 Note Payable: due in annual installments from \$100,600 to \$8,240 plus interest of 6%; final maturity in 2035.	21,717
Total Governmental Activities	\$ 54,406,717

The principal maturities and related interest requirements for the warrants, bonds, and notes payable for the next five fiscal years and thereafter are as follows:

Warrants, Bonds and Notes Payable:

	Governmental Activities										
	General Ol	oliga	ation Warran	ts &	Special	Notes from Direct Borrowing and Direct					
Year Ending		Re	Revenue Bonds					P	lacement		
September 30,	Principal		Interest		Total	I	Principal		Interest		Total
2023	\$ 2,880,000	\$	1,472,823	\$	4,352,823	\$	126,915	\$	83,942	\$	210,857
2024	3,005,000		1,342,661		4,347,661		167,339		6,958		174,297
2025	3,075,000		1,243,341		4,318,341		177,463		69,864		247,327
2026	3,155,000		1,158,395		4,313,395		175,000		61,913		236,913
2027	3,245,000		1,077,342		4,322,342		185,000		54,328		239,328
2028 to 2032	14,290,000		3,865,027		18,155,027		1,050,000		143,438		1,193,438
2033 to 2037	9,295,000		2,345,271		11,640,271		235,000		4,994		239,994
2038 to 2042	8,290,000		1,386,026		9,676,026		-		-		-
2043 to 2047	5,055,000		280,286		5,335,286		-		_		-
2048 to 2052	-		-		-		-		-		-
	\$ 52,290,000	\$	14,171,172	\$	66,461,172	\$ 2	2,116,717	\$	425,437	\$ 2	2,542,154

Changes in long-term debt for the year were as follows:

		Principal Balance 10/1/21		Additions		Reductions		Principal Balance 9/30/22		Oue Within One Year
Governmental Activities										
General Obligation Warrants & Special Revenue Bonds										
2014 General Oblig Warrants	\$	1,540,000	\$	-	\$	(490,000)	\$	1,050,000	\$	515,000
2015 General Oblig Warrants		1,545,000		-		(375,000)		1,170,000		390,000
2019 General Oblig Warrants		3,810,000		-		(1,150,000)		2,660,000		1,210,000
2021A General Oblig Warrants		10,080,000		-		(55,000)		10,025,000		95,000
2021B General Oblig Warrants		22,855,000		-		(200,000)		22,655,000		240,000
2016 PFCD Revenue Bonds		8,850,000		-		(65,000)		8,785,000		65,000
2015 PASFCD Revenue Bond Series		975,000		-		-		975,000		-
2015 PCEFCD Revenue Bond Series		5,320,000		-		(350,000)		4,970,000		365,000
Bond premiums		1,698,378		-		(203,213)		1,495,165		-
Bond discounts		(52,181)		-		10,880		(41,301)		-
Direct Borrowing & Direct Placements										
2013 Qualified Energy Conservation Bond		2,210,000		-		(115,000)		2,095,000		120,000
Note Payable		28,865		-		(7,148)		21,717		6,915
Total warrants, bonds, and loans, net		58,860,062		-		(2,999,481)		55,860,581		3,006,915
Lease liability		195,607		156,211		(53,218)		298,600		59,399
Interest		497,023		1,586,630		(1,592,515)		491,138		491,138
Health claims payable		283,100		4,778,450		(4,757,882)		303,668		303,668
Compensated absences		1,049,346		1,046,821		(1,003,087)		1,093,080		437,232
Post employment health care liability		6,807,501		_		(1,159,540)		5,647,961		_
Net pension liability-ERSA		8,572,844		6,283,877		(7,691,971)		7,164,750		_
Total pension liability-Volunteer firefighter-LOSAP		590,054		-		(183,159)		406,895		_
Long-term liabilities from gov activities	\$	76,855,537	\$	13,851,989	\$	(19,440,853)	\$	71,266,673	\$	4,298,352
Business-Type Activities Direct Borrowing & Direct Placements										
United Bank loan	\$	634,235	\$	_	\$	(634,235)	\$	_	\$	_
Total loans, Business-Type Activities		634,235			-	(634,235)			-	
Health claims payable		054,233		290,013		(272,581)		17,432		17,432
Compensated absences		_		68,580		(33,626)		34,954		5,529
Net pension liability-ERSA		-		555,566		(281,826)		273,740		3,349
Long-term liabilities from bus-type activities		634,235		914,159		(1,222,268)		326,126		22.961
	ф		ф		ф		¢		ф	, , ,
Grand Total Long-Term Liabilities	<u>\$</u>	77,489,772	\$	14,766,148	\$	(20,663,121)	\$	71,592,799	\$	4,321,313

The General Fund generally liquidates the post-employment health care liability, claims and judgments, and compensated absences for governmental activities.

NOTE E. LEASES

1. Lease payables

Lease agreements are summarized as follows:

Description	Date	Payable Terms	Payment Amount	Interest Rate	Total Lease Liability	Balance September 30, 2022
Postage Machine	10/1/2021	60 months \$	512.81	7.32%	\$ 25,857	\$ 21,283
Envelope Printer	12/1/2021	60 months \$	387.45	7.32%	19,536	16,653
Folding Machine	6/1/2022	60 months \$	690.00	7.32%	34,784	33,135
Engineering Office Space	12/1/2021	25 months \$	3,125.00	2.73%	76,035	46,034
Engineering Printer	2/1/2019	60 months \$	267.21	3.00%	7,227	4,186
Police & Fire Tower Space	1/1/2021	25 annual \$	10,800.00	3.00%	182,687	177,309
						\$ 298,600

During the fiscal year, the General Government Department entered into a 5 year lease for a postage machine, a 5 year lease for an envelope printer, and a 5 year lease for a folding machine. These leases all bear an interest rate of 7.32 percent, are nonrenewable and the City will not own any of this equipment at the end of the term.

During the fiscal year, the Engineering Department entered into a 25 month lease for office space. This nonrenewable lease bears an interest rate of 2.73 percent and the City will not own the asset when the term ends.

In January 2021, the Police and Fire Departments entered into a 25 year lease for radio tower space. This lease is nonrenewable and bears an interest rate of 3 percent. The City will not own any assets when the term ends.

In February 2019, the Engineering Department entered into a 5 year lease with an interest rate of 3 percent for an office printer. This lease is nonrenewable and the City will not own the asset at the end of the term.

Annual requirements to amortize long-term obligations and related interest are as follows:

Year ended September 30:	Principal	Interest	Total
9/30/2023	\$ 59,400	\$ 11,190	\$ 70,590
9/30/2024	31,467	8,904	40,371
9/30/2025	22,407	7,476	29,883
9/30/2026	23,852	6,031	29,883
9/30/2027	11,953	4,832	16,785
2028 to 2032	33,672	20,328	54,000
2033 to 2037	39,030	14,970	54,000
2038 to 2042	46,272	7,728	54,000
2043 to 2047	30,547	1,852	32,400
	\$ 298,600	\$ 83,311	\$ 381,912

Below is a summary of the right to use assets with useful life and accumulated amortization.

		Beginning	Accumulated	Current
Amortization	Useful life	Value	Amortization	Value
Postage Machine	60 months \$	25,856	\$ 2,564	\$ 23,292
Envelope Printer	60 months	19,536	1,623	17,913
Folding Machine	60 months	34,784	1,739	33,045
Engineering Office Space	25 months	76,035	31,637	44,398
Engineering Printer	60 months	7,228	3,105	4,123
Police & Fire Tower Space	300 months	188,379	7,746	180,633
	\$	351,818	\$ 48,414	\$ 303,404

2. Lease receivables

The City is reporting Lease Receivables and Deferred Inflow of Resources of \$988,980 at September 30, 2022. For fiscal year 2022, the City reported lease revenue of \$63,957 and interest revenue of \$16,882 related to lease payments received. These leases are summarized as follows:

Lease	Interest Rate	Lease Deferred Inflows as of 9/30/2022	Lease Receivable as of 9/30/2022	Lease Revenue	Lease Interest e Revenue
Post Office	3.00%	\$ 168,757	\$ 168,757	\$ 18,769	\$ 5,231
Gypsy Queen Java	3.00%	17,880	17,880	8,899	701
AT&T Tower	3.00%	577,804	577,804	22,894	4,545
Southern Linc Tower	3.00%	224,539	224,539	13,395	6,405
	· -	\$ 988,980	\$ 988,980	\$ 63,957	\$ 16,882

Post Office Lease - In October 1995, the City entered into a 25 year lease with the United States Post Office for the use of a building. Total annual lease payments were \$104,532 a year and this agreement expired on October 18, 2015 The original lease did include four (4) five (5) year renewal options for \$24,000 a year. The USPO has exercised the first two renewal options and it is expected that they will exercise the remaining options. The City receives \$2,000 in monthly payments.

Gypsy Queen Java - In December 2020, the City entered into a 3 year lease with a local coffee shop. The City receives monthly payments of \$800.

AT&T Tower - In January 2018, the City entered into a 30 year lease with AT&T allowing them to place equipment on city radio towers. The lease began with one (1) annual payment of \$25,034 and increases 10% every five (5) beginning January 2022.

Southern Linc Wireless Tower - In September 2009, the City entered into a 25 year lease with Southern Linc Wireless allowing them to place equipment on city radio towers. The lease began with monthly payments of \$1,000, or \$12,000 a year, and increases 10% every five (5) beginning August 2014. In 2018, Southern Linc added additional equipment to the tower, but removed the additional equipment and some original equipment in December 2019; which gave a new monthly lease payment of \$1,650. The monthly payment will increase in September 2024 to \$1,815.

NOTE F. INTERFUND RECEIVABLES AND PAYABLES

The following is a detailed listing of interfund receivables and payables shown in the combined balance sheet:

		Interfund		
Fund	I	Payable		
General Fund	\$	2,605,950	\$	451,183
Capital Projects Fund		-		805,518
Sanitation Fund				1,376,720
Non-Major Funds		451,183		423,712
Total	\$	3,057,133	\$	3,057,133

The outstanding balances between funds result mainly from the time lag between the dates that (1) interfund goods and services are provided or reimbursable expenditures occur, (2) transactions are recorded in the accounting system, and (3) payments between funds are made. City forces began self-collection of commercial sanitation on July 1st. In lieu of incurring debt in the Sanitation Fund, the General Fund contributed \$1,376,720 to purchase the required capital equipment.

NOTE G. INTERFUND TRANSFERS

Interfund transfers during the year ended September 30, 2022, were as follows:

Transfers to other funds

			Economic	Fund	Capital	
Fund	Operations	Debt Service	Development	Creation/Closing	Projects	Total
General Fund	\$ 814,06	\$ 4,497,307	\$ -	\$ 198,660	\$ 7,885,725	\$ 13,395,759
CAFFM, Inc.			-	3,057,635	-	3,057,635
Non-Major Funds	300,75	-	2,518,344	182,543	-	3,001,640
Total	\$ 1,114,820	\$ 4,497,307	\$ 2,518,344	\$ 3,438,838	\$ 7,885,725	\$ 19,455,034

Transfers from the General Fund consisted of: \$814,067 to fund operating cost in the Foley Sports Tourism Event Center Operations; Multi-Use Fields Operations; and pay insurance cost in the PASFCD and PCEFCD Funds; \$198,660 transferred to the Sanitation Fund to transfer opening balances; \$4,497,307 was transferred to fund debt service cost in various funds; and \$7,885,725 funded capital improvements in the Capital Projects Fund. CAFFM, Inc. Transferred \$3,057,635 to the General Fund to transfer all assets and liabilities when the fund closed. Non-Major Funds transfers consisted of: \$160,000 from the Gas Tax Fund; \$140,000 from the Recreation Fund; \$502 from the Library Fund to assist the General Fund in various projects; \$200 from the Impact Fee Fund to reimburse the General Fund the amount used to open the bank accounts; \$51 from the CDBG Fund to close the fund; \$182,543 from the PFCD to close a bank account and transfer the money bank to the operating account; and \$2,518,344 from the 3 districts for economic development payments.

Transfers from Other Funds

						Fund		
					Economic	Creation/	Capital	
Fund	 Operations	D	ebt Service	D	evelopment	Closing	Projects	Total
General Fund	\$ 300,753	\$	-	\$	2,518,344	\$ 3,240,178	\$ -	\$ 6,059,275
Capital Projects Fund	-		-		-	-	7,885,725	7,885,725
Sanitation Fund	-		-		-	198,660	-	198,660
Non-Major Funds	814,067		4,497,307		-	-	-	5,311,374
Total	\$ 1,114,820	\$	4,497,307	\$	2,518,344	\$ 3,438,838	\$ 7,885,725	\$ 19,455,034

Transfers to the General Fund consisted of: \$160,000 from the Gas Tax Fund; \$140,000 from the Recreation Activities fund; \$502 from the Library Fund to assist the General Fund in various projects; \$200 from the Impact Fee Fund; \$51 from the CDBG Fund; \$2,518,344 in project user fees from the Cooperative Districts; and \$3,240,677 from CAFFM, Inc. and \$182,543 from the PFCD NMTC unwind. The Capital Projects Fund received transfers of \$2,518,344 from the General Fund. Non-Major Fund transfers consisted of transfers from the General Fund to assist the following funds in operations: \$160,000 to the Fire AdValorem Fund; \$311,072 to the Event Center Operations Fund; \$301,380 to the Multi-Use Fields Operations Fund; \$38,543 to the PFCD; \$1,532 to the PASFCD; and \$1,540, to the PCEFCD. Debt service transfers consisted of \$4,497,307 from the General Fund to various non-major funds.

NOTE H. FUND BALANCE CONSTRAINTS

The constraints on fund balance as listed in aggregate in the governmental funds balance sheet are detailed according to balance classification and fund.

Fund Balances:	General Fund	Capital Projects Fund	Non-Major Funds	Total
Non-Spendable:				
Inventory	\$ 61,986	\$ -	\$ -	\$ 61,986
Prepaid items	317,356	-	592,261	909,617
Total Non-Spendable	379,342		592,261	971,603
Restricted:				
Debt service reserves	-	-	2,330,105	2,330,105
Police	128,648	-	106,473	235,121
Fire	=	-	413,843	413,843
Court	436,718	-	81,817	518,535
Parks and recreation	=	-	984,484	984,484
Highways and streets		<u> </u>	590,439	590,439
Total Restricted	565,366		4,507,161	5,072,527
Committed:				
Economic development	-	-	1,214,785	1,214,785
Culture and recreation	-	-	80,907	80,907
Total Committed			1,295,692	1,295,692
Assigned:				
Culture and recreation	77,485	_	-	77,485
Fire	309,780	-	-	309,780
Total Assigned	387,265			387,265
Unassigned:	53,209,359	(152,374)		53,056,985
Total Fund Balances	\$ 54,541,332	\$ (152,374)	\$ 6,395,114	\$ 60,784,072

NOTE I. RISK MANAGEMENT AND SELF-INSURED HEALTH INSURANCE

The City is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The City carries commercial insurance to cover these risks. During the year the City had no significant reductions in its commercial insurance coverage from the prior year. In addition, there have been no settlements that exceeded the City's insurance coverage in any of the past three fiscal years.

In 2009, the City established a self-funded health plan for its employees. A third-party administrator is responsible for the approval, processing, and payment of claims. The City is responsible for a monthly administrative fee. The City pays 100 percent of employee and covered dependent(s) health, vision, hearing, prescription drugs, and dental claims cost at no premium cost to the employee. Employees who elect family coverage are required to pay a portion of the premium. Claims paid by the City are charged to the various departments where each employee works. Medical claims exceeding \$100,000 per covered individual, per year, are covered through a private insurance carrier.

Liabilities for unpaid claims are based on recommendations by third-party administrator. Changes in the balance of claims liabilities, including provision for incurred but not reported (IBNR) claims, are as follows:

2022		2021		
\$	283,100	\$	214,000	
	5,058,882		3,995,170	
	(5,020,882)		(3,926,070)	
\$	321,100	\$	283,100	
	\$	\$ 283,100 5,058,882 (5,020,882)	\$ 283,100 \$ 5,058,882 (5,020,882)	

NOTE J. PENSION PLANS

1. Employee Retirement Systems of Alabama

General Information about the Pension Plan

Plan description. The City participates in the Employees' Retirement System of Alabama (ERSA), an agent multiple employer plan, that was established under the provisions of Act 515 of the Legislature of 1945 for the purpose of providing retirement allowances and other specified benefits for state employees, state police, and, on an elective basis, to all cities, counties, towns and quasi-public organizations. Assets of the ERS are pooled for investment purposes. However, separate accounts are maintained for each individual employer so that each employer's share of the pooled assets is legally available to pay the benefits of its employees only. The responsibility for the general administration and operation of ERS is vested in its Board of Control which consists of 15 trustees, including the Governor, State Treasurer, State Personnel Director and State Director of Finance as ex officio members, three vested members of ERS appointed by the Governor, and eight members of ERS elected by members. Effective October 1, 2021 Act 390 of the Legislature of 2021 created two additional representatives to the ERS Board of Control.

The Plan had approximately 104,510 participants from approximately 907 local participating employers as of September 20, 2021, and is administered by the Retirement Systems of Alabama (RSA). Title 36-Chapter 27 of the Code of Alabama grants the authority to establish and amend the benefit terms to the ERS Board of Control. The Plan issues a publicly available financial report that can be obtained at www.rsa-al.gov.

Benefits provided. State law establishes retirement benefits as well as death and disability benefits and any ad hoc increase in post-retirement benefits for the ERS. Benefits for ERS members vest after 10 years of creditable service. The Legislature of Alabama has authority to amend the plan and grants the City authority to accept or reject cost-of-living adjustments to retirees. During its 2012 Session, the Legislature created a Tier 2 plan for all employees hired on or after January 1, 2013, with all employees hired before that date being referred to as Tier 1 members. Membership is mandatory for covered or eligible City employees and substantially all employees are members of ERS.

Tier 1 employees who retire after age 60 with 10 years or more of creditable service or with 25 years of service (regardless of age) are entitled to an annual retirement benefit payable monthly for life. Service and disability retirement benefits are based on a guaranteed minimum or a formula method, with the member receiving payment under the method that yields the highest monthly benefit. Under the formula method, Tier 1 retirees are allowed 2.0125 percent of their average final compensation (highest 3 of the last 10 years) for each year of service.

Tier 2 employees are eligible for retirement after age 62 with 10 years or more of creditable service and are entitled to an annual retirement benefit, payable monthly for life. Service and disability retirement benefits are based on a guaranteed minimum or a formula method, with the member receiving payment under the method that yields the highest monthly benefit. Under the formula method, Tier 2 retirees are allowed 1.65 percent of their average final compensation (highest 5 of the last 10 years) for each year of service.

Employees are eligible for disability retirement if they have 10 years of credible service, are currently in-service, and determined by the RSA Medical Board to be permanently incapacitated from further performance of duty. Pre-retirement death benefits are calculated and paid to the beneficiary based on the member's age, service credit, employment status and eligibility for retirement.

Act 132 of Legislature of 2019 allowed employers who participate in the ERS pursuant of Code of Alabama 1975, section 36-27-6 to provide Tier 1 retirement benefits to their Tier 2 members. Tier 2 members of employers adopting Act 2019-132 will contribute 7.5 percent of earnable compensation for regular employees and 8.5 percent for firefighters and law enforcement officers. On February 1, 2021, the City adopted Resolution 21-1034 to provide Tier I benefits to Tier 2 members effect October 1, 2021.

Act 316 of the Legislature of 2019 allows employees at the time of retirement to receive a partial lump sum (PLOP) distribution as a single payment not to exceed the sum of 24 months of the maximum monthly retirement allowance the member could receive. This option may be selected in addition to the election of another retirement allowance option at a reduced amount based upon the amount of partial lump sum distribution selected.

	Number
Retired Members or Their Beneficiaries Currently Receiving Benefits	75
Vested Inactive Members	8
Non-vested Inactive Members	35
Active Members	317
Total	435

Contributions. Tier 1 covered members of the ERS contribute 5 percent of earnable compensation with the exception of certified law enforcement, correctional officers and firefighters who contribute 6 percent. Tier 2 covered members contribute 6 percent of earnable compensation with the exception of certified law enforcement, correctional officers, and firefighters who contribute 7 percent of earnable compensation. The ERS establishes employer rates based on an actuarial determined rate recommended by an independent actuary. The actuarial determined rate is the estimated amount necessary to finance the costs of benefits earned by employees during the year, with additional amounts to finance any unfunded accrued liability, the pre-retirement death benefit and administrative expenses of the Plan. For the year ended September 30, 2022, the City's covered payroll was \$19,066,477. The City's active employee contribution rate was 5.83 percent of covered payroll, and the City's average contribution rate to fund the normal and accrued liability costs was 6.17 percent of covered payroll.

The City's contractually required contribution rate for the year ended September 30, 2022, was 8.25 percent of pensionable pay for Tier 1 employees, and 6.20 percent of pensionable pay for Tier 2 employees. These required contribution rates are based upon the actuarial valuation dated September 30, 2020, a percent of annual pensionable payroll, and actuarially determined as an amount that, when combined with member contributions, is expected to finance the costs of benefits earned by members during the year, with an additional amount to finance any unfunded accrued liability. Total employer contributions to the pension plan from the City were \$1,176,293 for the year ended September 30, 2022.

Net Pension Liability

The City's net pension liability was measured as of September 30, 2021, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of September 30, 2020, rolled forward to September 30, 2021, using standard roll-forward techniques.

Actuarial assumptions. The total pension liability in the September 30, 2020, actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation	2.50 percent
Salary increases	3.25% - 6.00%
Investment rate of return*	7.45 percent

^{*}Net of pension plan investment expense

Mortality rates for ERS were based on the Pub-2010 Below-Median Tables, projected generationally using the MP-2020 scale, which is adjusted by 66-2/3% beginning with year 2019:

Group	Membership Table	Set Forward (+) / Setback (-)	Adjustment to Rates
Group	Wiembersmp Tubie	Detbuck ()	Male: 90" ages <65, 96%
Non FLC Service	General Healthy Below		ages >=65 Female: 96%
Retirees	Median	Male: +2, Female: +2	all ages
FLC/State Police Service	Public Safety Healthy		
Retirees	Below Median	Male: +1, Female: non	None
	Contingent Survivor		
Beneficiaries	Below Median	Male: +2, Female: +2	None
Non-FLC Disabled			
Retirees	General Disability	Male: +7, Female: +3	None
FLC/State Police			
Disabled Retirees	Public Safety Disability	Male: +7, Female: none	None

The actuarial assumptions used in the September 30, 2020, valuation were based on the results of an actuarial experience study for the period October 1, 2015 - September 30, 2020.

The long-term expected rate of return on pension plan investments was determined using a log-normal distribution analysis in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target asset allocation and best estimates of geometric real rates of return for each major asset class are as follows:

		Long-Term
	Target	Expected Rate of
	Allocation	Return *
Fixed Income	15.0%	2.8%
U.S. Large Stocks	32.0%	8.0%
U.S. Mid Stocks	9.0%	10.0%
U.S. Small Stocks	4.0%	11.0%
International Developed Market Stocks	12.0%	9.5%
International Emerging Market Stocks	3.0%	11.0%
Alternatives	10.0%	9.0%
Real Estate	10.0%	6.50%
Cash Equivalents	5.0%	1.50%
Total	100.00%	

^{*} includes assumed rate of inflation of 2.0 percent.

Discount rate. The discount rate used to measure the total pension liability at September 30, 2021 was the long term rate of return, 7.45 percent. The projection of cash flows used to determine the discount rate assumed that plan member contributions will be made at the rates currently in effect and that employer contributions will be made in accordance with the funding policy adopted by the Board of Control. Projected future benefit payments for all current plan members were projected for all years.

Based on those assumptions, components of the pension plan's fiduciary net position were projected to be available to make all projected future benefit payments of current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability and a municipal bond rate was not used in determining the discount rate.

Changes in Net Pension Liability:

	Increase (Decrease)					
	Total Pension	Plan Fiduciary	Net Pension			
	Liability	Net Position	Liability			
	(a)	(b)	(a)-(b)			
Balances at September 30, 2020	\$ 42,389,866	33,817,022	\$ 8,572,844			
Changes for the year:						
Service cost	1,315,567	-	1,315,567			
Interest	3,201,498	-	3,201,498			
Changes in benefit terms	1,091,741		1,091,741			
Changes of assumptions	2,322,656	-	2,322,656			
Differences between expected and actual experience	378,781	-	378,781			
Contributions - employer	=	960,209	(960,209)			
Contributions - employee	-	959,929	(959,929)			
Net investment income	-	7,524,459	(7,524,459)			
Benefit payments, including refunds of employee contributions	(1,623,929)	(1,623,929)	-			
Administrative expense	=	-	=			
Transfers among Employers	(162,352)	(162,352)	-			
Net changes	6,523,962	7,658,316	(1,134,354)			
Balances at September 30, 2021	\$ 48,913,828	\$ 41,475,338	\$ 7,438,490			
-						

Sensitivity of the net pension liability to changes in the discount rate. The following table presents the City's net pension liability calculated using the discount rate of 7.45 percent, as well as what the City's proportionate share of the net pension liability would be if it were calculated using a discount rate that is 1-percentage point lower (6.45 percent) or 1-percentage-point higher (8.45 percent) than the current rate:

	1% Decrease		C	urrent Rate	19	% Increase
		6.45%		7.45%		8.45%
City's net pension liability (asset)	\$	14,335,676	\$	7,438,490	\$	1,717,390

Pension plan fiduciary net position. Detailed information about the pension plan's fiduciary net position is available in the separately issued RSA Comprehensive Annual Report for the fiscal year ended September 30, 2021. The supporting actuarial information is included in the GASB Statement No. 68 Report for the ERS prepared as of September 30, 2021. The auditor's report dated August 19, 2022, on the Schedule of Changes in Fiduciary Net Position by Employer and accompanying notes is also available. The additional financial and actuarial information is available at www.rsa-al.gov.

Pension Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

For the year ended September 30, 2022, the City recognized pension expenditures of \$1,254,501 in the fund level financial statements, and pension expense of \$2,174,095 in the government-wide financial statements. The deferred outflows of resources related to the pension plan, totaling \$1,176,293 resulting from the City's contributions to the plan subsequent to the measurement date (September 30, 2021), will be recognized as a reduction of the net pension liability in the fiscal year ended September 30, 2022. Other amounts reported as deferred inflows of resources related to the Pension Plan will be recognized in pension expense as follows:

	Defer	red Outflow of	Deferred Inflow of	
]	Resources		Resources
Differences between expected and actual experience	\$	2,103,059	\$	53,106
Changes in assumptions		2,528,194		-
Net difference between projected and actual earnings on plan investments		-		3,012,595
Employer contributions subsequent to measurement date		1,176,293		-
Totals	\$	5,807,546	\$	3,065,701
		-		

Amounts reported as deferred outflows of resources to pensions will be recognized in pension expense as follows:

Year ended September 30:	
2023	\$ 333,357
2024	343,457
2025	(87,256)
2026	(325,261)
2027	528,451
Thereafter	772.804

2. Volunteer Firefighter LOSAP

Plan Description. The City sponsors a single employer Length of Service Awards Program (LOSAP) that provides a retirement benefit, disability benefit, and pre-entitlement death benefit policy for volunteer firefighters. The plan was established by the City in 1994 and is managed by Volunteer Firemen's Insurance Services. Benefit terms were established and may be amended by the City.

Benefits provided. Retirement benefits for LOSAP members are available after the member reaches the entitlement age of 65 and completion of one year of active service with the City. The member will receive a monthly income for life with a guarantee of at least 120 monthly payments payable to the participant or his designated beneficiary. The monthly amount payable ranges between a minimum amount of \$100 and a maximum amount of \$300. Disability benefits are available for active members that become totally and permanently disabled from any cause prior to the entitlement age. Pre-entitlement death benefit for each active and qualified member is the greater of \$10,000 or the present value of the members accrued benefit.

The plan had 36 participants as of the plan year ended June 30, 2021, consisting of 10 active, 24 vested-terminated, and 2 retired participants.

Total Pension Liability. There are no assets accumulated in a trust that meets the criteria to permit a netting of assets against the liability. The City's total pension liability was measured as of June 30, 2021, determined by an actuarial valuation as of June 30, 2021, rolled forward to June 30, 2022, using standard roll-forward techniques.

Actuarial assumptions. The total pension liability as of June 30, 2021, rolled forward to June 30, 2022 using the following actuarial assumptions, applied to all periods included in the measurement.

Inflation 0 %

Salary increases Not applicable

Investment rate of return 3.69% percent, net of pension plan investment expense, including inflation Mortality No pre-retirement mortality; post retirement RP2000 projected to 2030

Retirement First eligible

Turnover T5
Disability None

The above is a summary of key actuarial assumptions. Full descriptions of the actuarial assumptions are available in the July 1, 2021 actuarial valuation report.

Changes in the Total Pension Liability

	Increase (Decrease)							
		tal Pension Liability (a)	Net Po	duciary osition o)		et Pension Liability (a) - (b)		
Balances at July 1, 2021	\$	590,054	\$	_	\$	590,054		
Changes for the year:								
Service cost		7,218				7,218		
Interest		21,599		-		21,599		
Changes of benefit terms		-		-		_		
Differences between expected and actual experience		(20,522)		-		(20,522)		
Changes of assumptions		(180,641)		-		(180,641)		
Benefit payment and expenses		(10,813)				(10,813)		
Net Changes		(183,159)		-		(183,159)		
Balances at June 30, 2022	\$	406,895	\$	-	\$	406,895		

Sensitivity of the total pension liability to changes in the discount rate. The following table represents the City's total pension liability calculated using the discount rate of 3.69 percent, as well as what the City's total pension liability would be if it were calculated using a discount rate that is 1-percentage point lower (2.69 percent) or 1-percentage point higher (4.69 percent) that the current rate:

	1%	6 Decrease	Cu	irrent Rate	1% Increase		
		2.69% 3.69%		4.69%			
City's total pension liability	\$	495,559	\$	406,895	\$	338,407	

Pension Expense and Deferred Outflows of Resources and Deferred Inflow of Resources Related to Pensions

For the year ended September 30, 2022, the City recognized pension expenditures of \$9,871 in the fund level financial statements, and pension expense of \$16,722 in the government-wide financial statements. At June 30, 2022, the reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Resources	of Resources		
Differences between expected and actual experience Changes in assumptions	\$ 2,299 49,518	\$	15,391 135,481	
Total	\$ 51,817	\$	150,872	

Amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

Year ended Septemb	oer 30:	
2023	\$	(15,556)
2024		(33,209)
2025		(50,290)
2026		-
2027		-
Thereafter		_

3. Aggregate Pension Expense and Deferred Outflows of Resources and Deferred Inflows of Resources for ERSA and LOSAP

For the year ended September 30, 2022, the City recognized an aggregate pension expenditures of \$1,264,402 in the fund level financial statements, and pension expense of \$2,190,817 in the government-wide financial statements. The following table represents an aggregate deferred outflows of resources, deferred inflows of resources and pension liabilities for all pension plans.

Deferred Outflows of Resources	ERSA]	LOSAP		Total
Difference between expected and acutal experience	\$ 2,103,059	\$	2,299	\$	2,105,358
Changes of assumptions	2,528,194		49,518		2,577,712
Employer retirement contributions subsequent to measurement date	1,176,293		-		1,176,293
Total Deferred Outflows of Resources	\$ 5,807,546	\$	51,817	\$	5,859,363
Deferred Inflows of Resources					
Difference between epected and actual experience	\$ 53,106	\$	15,391	\$	68,497
Changes of assumptions	-		135,481		135,481
Net difference between projected and acutal earnings	3,012,595		-		3,012,595
Total Deferred Inflows of Resources	\$ 3,065,701	\$	150,872	\$	3,216,573
Pension Liabilities					
ERSA-Net Pension Liability	\$ 7,438,490	\$	-	\$	7,438,490
Volunteer Firefighter LOSAP - Total Pension Liability	 _		406,895		406,895
Total Pension Liabilities	\$ 7,438,490	\$	406,895	\$	7,845,385
		_		_	

NOTE K. POST EMPLOYMENT HEALTH CARE BENEFITS

General Information about the OPEB Plan

Plan description. The City of Foley Health Care Plan is a single-employer self-funded defined benefit health care plan administered by the City of Foley. The contribution requirements of plan members are established and may be amended by the City of Foley. The City's required contribution is based on projected pay-as-you-go financing requirements. No assets are accumulated in a trust that meets the criteria in paragraph 4 of Statement 75 and the Plan does not issue standalone financial reports.

Benefits provided. Under the City's Health Care Plan, a retired employee who draws a monthly retirement check may elect to continue coverage in the Plan if the retiree has 25 years of service, regardless of age, or the retiree has 10 years of service and is 60 or more years in age, or has been determined to be disabled by the Social Security Administration or the Retirement System of Alabama. Coverage is also offered to eligible retirees' dependents. Retirees reimburse the City for 100 percent of the premium rate set by the City for health, vision, and dental coverage. Pre-Medicare retirees pay the blended premium rate, while Medicare-eligible retirees are offered a C-Plus Plan rate with Blue Cross Blue Shield of Alabama.

The following table summarizes active and retiree demographic information for the medical plan as of September 30, 2022.

	Employee	Employee	
Status	Only	& Family	Total
Active	112	209	321
Retired	11	5	16
Total	123	214	337

Total OPEB Liability

The City's total OPEB liability of \$5,647,961 was measured as of September 30, 2022, and was determined by an actuarial valuation as of that date.

Actuarial assumptions and other inputs. The total OPEB liability in the September actuarial valuation was determined using the following actuarial assumptions and other inputs, applied to all periods included in the measurement, unless otherwise specified:

Salary increases 3.5 percent

Discount Rate 4.77 percent (2.27 percent real rate of return plus 2.5 percent inflation)

Healthcare cost trend rates For medical: 4.5 percent. For dental: 3.0 percent

The retiree pays the full contribution rate for medical, vision and dental

Retirees' share of benefit-related costs coverage. The City pays all retiree claims from a self-funded health plan.

The discount rate was based on S&P Municipal Bond 20 year high grade rate index.

Mortality rates were based on the RPH-2014 total table with projection MP-2021.

The actuarial assumptions used in the September 30, 2022 valuation were based on the results of an actuarial experience study for the period October 1, 2021 - September 30, 2022.

Changes in the Total OPEB Liability

	Increase (Decrease)							
	T	otal OPEB	Plan Fiduciary			Net OPEB		
	Liability		Net Position		Liability			
		(a)	(b)			(a) - (b)		
Balances October 1, 2021	\$	6,807,501	\$	_	\$	6,807,501		
Changes for the year:								
Service cost		288,789		-		288,789		
Interest cost		156,058		-		156,058		
Differences between expected and actual experience		(316,297)		-		(316,297)		
Changes in assumptions		(967,371)		-		(967,371)		
Benefit payments		(320,719)		-		(320,719)		
Net change in total OPEB liability		(1,159,540)		_		(1,159,540)		
Total OPEB liability September 30, 2022	\$	5,647,961	\$	-	\$	5,647,961		

Sensitivity of the total OPEB liability to changes in the discount rate. The following presents the total OPEB liability to the City, as well as what the City's total OPEB liability would be if it were calculated using a discount rate that is 1-percentage-point lower (3.77 percent) or 1-percentage-point higher (5.77 percent) than the current discount rate:

	19	1% Decrease		Discount Rate		% Increase	
	3.77%			4.77%	5.77%		
Total OPEB Liability	\$	6,313,820	\$	5,647,961	\$	5,062,848	

Sensitivity of the total OPEB liability to changes in the healthcare cost trend rates. The following presents the total OPEB liability to the City, as well as what the City's total OPEB liability would be if it were calculated using healthcare cost trend rates that are 1-percentage-point lower (3.5 percent) or 1-percentage-point higher (5.5 percent) than the current healthcare cost trend rates:

City of Foley, Alabama NOTES TO THE FINANCIAL STATEMENTS September 30, 2022

			He	althcare Cost		
	1	% Decrease	T	rend Rates	1	% Increase
		3.50%		4.50%		5.50%
Total OPEB Liability	\$	4,875,703	\$	5,647,961	\$	6,559,241

OPEB Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB.

For the year ended September 30, 2022, the City recognized OPEB expenditures of \$270,109 in the fund level financial statements, and OPEB expense of \$463,055 in the government-wide financial statements. Other amounts reported as deferred outflows of resources related to the OPEB will be recognized in OPEB expense as follows:

	Deferre	ed Outflow of	Defe	rred Inflow of
	R	esources	I	Resources
Differences between expected and actual experience	\$	313,408	\$	266,172
Changes in assumptions		677,592		814,062
Totals	\$	991,000	\$	1,080,234

Amounts reported as deferred outflows of resources to OPEB will be recognized in pension expense as follows:

Year ended September 30:	
2023	68,818
2024	68,818
2025	68,818
2026	(29,190)
2027	(203,434)
2028+	(63,064)

NOTE L. DEFERRED COMPENSATION PLANS

Employees of the City may participate in a deferred compensation plan adopted under the provisions of Internal Revenue Code Section 457. There are two plans available to all eligible employees of the City. Under the plans, employees may elect to defer a portion of their salaries and avoid paying taxes on the deferred portion until the withdrawal date. The deferred compensation amount is not available for withdrawal by employees until termination, retirement, death, or unforeseeable emergency.

One plan is administered by the Employees' Retirement System of Alabama as fiduciary and the other plan is administered by Great West Retirement Services as fiduciary. Under the terms of an IRS Section 457 deferred compensation plan, all deferred compensation and income attributable to the investment of the deferred compensation amounts are held by the financial institution, until paid or made available to the employees or beneficiaries.

NOTE M. TAX ABATEMENTS

From time-to-time the City enters into economic development agreements to entice new businesses to locate in Foley or facilitate the expansion of existing businesses in order to create jobs, stimulate the economy and increase the tax base. These incentive agreements are authorized by Amendment 772 of the Constitution of Alabama and are normally for the abatement of property taxes for a set period of time or the abatement of sales and use tax on construction materials and equipment purchases. The City has not made any commitments as part of the agreements other than to reduce taxes. The City has chosen to disclose information about all of its tax abatement agreements individually.

City of Foley, Alabama NOTES TO THE FINANCIAL STATEMENTS September 30, 2022

Effective July 5, 2016, the City entered into a Tax Abatement Agreement with Foley Holdings LLC and its affiliates', granted under Chapter 9B Title 40 of the Code of Alabama 1975, as a tourism destination attraction project. The following taxes are abated for the project under the agreement: (1) all state and local noneducational property taxes (as defined), and (2) all construction-related transaction taxes (as defined), except those local construction-related transaction taxes levied for educational purposes or for capital improvements for education. In return, Foley Holdings LLC promises to build a new multi-year project as a tourism destination attraction, resulting in an increase in the sales and lodging tax base and an increase in available jobs. To meet the requirements of GASB Statement 77, the Baldwin County Probate Judge will provide the property taxes abated by the City each year. Although the agreement does not require Foley Holdings to submit reports of construction-related costs to the City of Foley, the Baldwin County Revenue Commissioner's Office has provided those amounts from the monthly educational tax returns and to the City. Below is a summary of taxes abated by the City's agreements:

	Abatement	F	Y 2022		Total		FY 2022		Total
Company	Began	Ad	-Valorem	A	d-Valorem	S	ales & Use	S	Sales & Use
Foley Holdings LLC	2017	\$	86,716	\$	423,484	\$	431,277	\$	2,124,397

The Industrial Development Board (IDB) grants abatements under Chapter 9B of Title 40 of the Code of Alabama 1975, for economic development projects within the City which benefit the City and its citizens by creating new jobs and increasing the property tax base. The following taxes are abated for projects under the IDB's agreements: (1) all state and local noneducational property taxes (as defined), and (2) all construction-related transaction taxes (as defined), except those local construction-related transaction taxes levied for educational purposes or for capital improvements for education. To meet the requirements of GASB Statement 77, the Baldwin County Probate Judge has provided the amount of property taxes abated by the City each year. Although the agreements do not require businesses to submit reports of construction-related costs to the City of Foley, the Baldwin County Revenue Commissioner's Office has provided those amounts from the monthly educational tax returns to the City. Below is a summary of taxes abated by the IDB:

	Abatement		FY 2022		Total	FY	2022		Total		
Company	Began	A	d-Valorem	A	d-Valorem	Sales	& Use	Sa	ales & Use		
Vulcan, Inc	2007	\$	9,727	\$	147,323	\$	-	\$	-		
Rohr, Inc (UTC)/Collins Aerospace)	2016		11,875		72,465		-		121,130		
Totals abated by the IDB		\$	21,602	\$	219,788	\$		\$	121,130		

NOTE N. COMMITMENTS AND CONTINGENCIES

The City's Capital Projects Fund had various capital improvement projects in progress at September 30, 2022. In addition, the City has commitments and plans for additional major capital projects for the fiscal year September 30, 2023, and the cost of these projects is estimated by management to be approximately \$53.1 million. The City expects to receive partial funding of approximately \$20.9 million for these projects from third parties in the form of grants and joint participation reimbursements in 2023.

The City has received federal and state grants for specific purposes that are subject to review and audit by the grantor agencies. Such audits could lead to requests for reimbursements to the grantor agencies for expenditures disallowed under the terms of the grants. City management believes such disallowances, if any, would not be material to the financial statements of the City.

NOTE O. ECONOMIC DEPENDENCY

The City's main revenue sources are derived primarily from sales tax on retail businesses, charges for services such as waste removal, and utility tax equivalents. The revenues are collected on a monthly basis.

City of Foley, Alabama NOTES TO THE FINANCIAL STATEMENTS September 30, 2022

NOTE P. CREATION OF A NEW ENTERPRISE FUND

During the process of establishing the budget for the fiscal year ended September 30, 2022, a new enterprise fund was created to account for the operations of the Sanitation Department, which had previously been accounted for as a department of the General Fund, and to begin self collection of commercial waste. In order to establish the new enterprise fund, the beginning balances of long-term assets and liabilities as well as deferred inflows and outflows related to the ongoing operations of the Sanitation Department were transferred from governmental activities into the new fund. The details of the non-cash transfers are as follows:

Capital Assets Less accumulated depreciation	\$ 2,425,267 (1,239,559)
Total assets	\$ 1,185,708
Deferred outflow on pensions	\$ 180,088
Compensated absences liability	21,133
Health claims payable	9,582
Pension liability	 315,481
Total liability	\$ 346,196
Deferred inflow on pensions	\$ 2,310
Net transfer of long-term assets and	
liabilities	\$ 1,017,290

NOTE Q. ACTIVITY AND DISSOLUTION OF COASTAL ALABAMA FARMERS' AND FISHERMEN'S MARKET, INC.

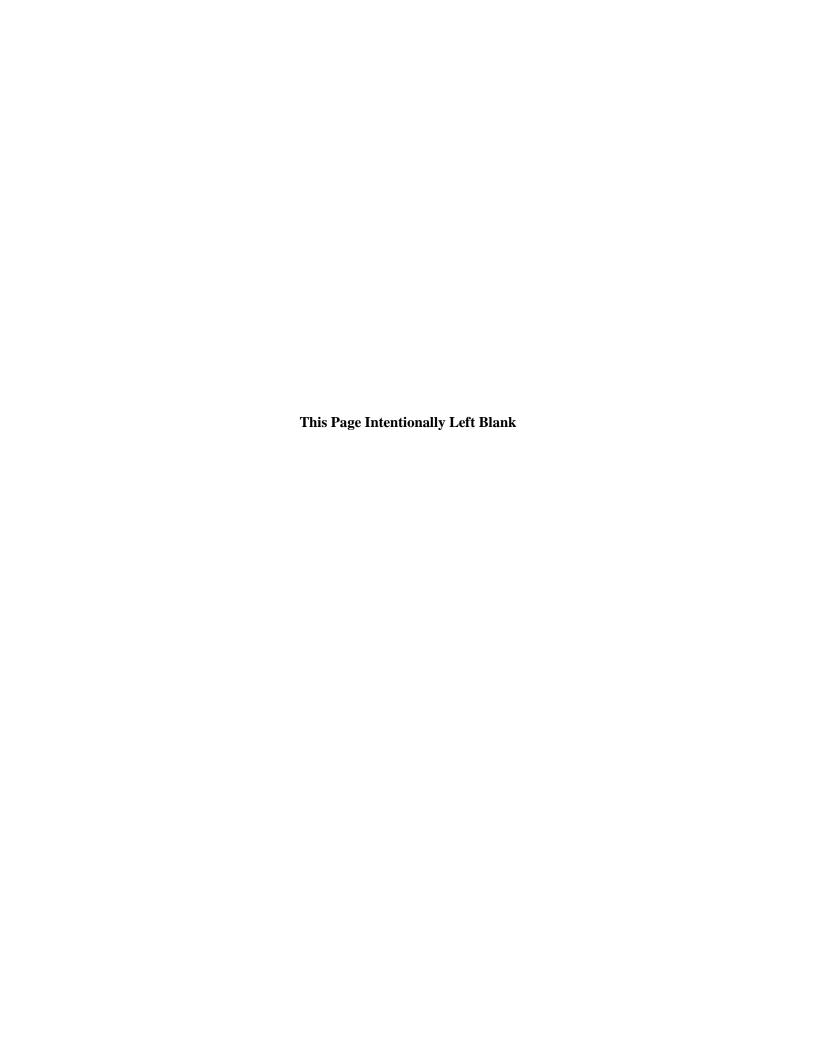
On June 17, 2020, CAFFM leased space at the Peavey building to Oscity, LLC, with Laris Properties, LLC named as Guarantor. The Lease contained an Option to Purchase and on November 2, 2021, a Purchase and Sale Agreement was signed whereby Oscity assigned its rights in the purchase option to Laris and the property was sold for \$3,400,000. On April 1st, 2022, the CAFFM Board adopted a resolution approving Dissolution of the Corporation and transfer of \$2,860,979 in property and non-cash assets and \$3,057,635 in cash to the City's general fund. The City was later approached by a tenant located in the retail building, the only remaining real property that transferred from CAFFM, about purchase of the property and, on September 29, 2022, the City sold the property for \$875,000.

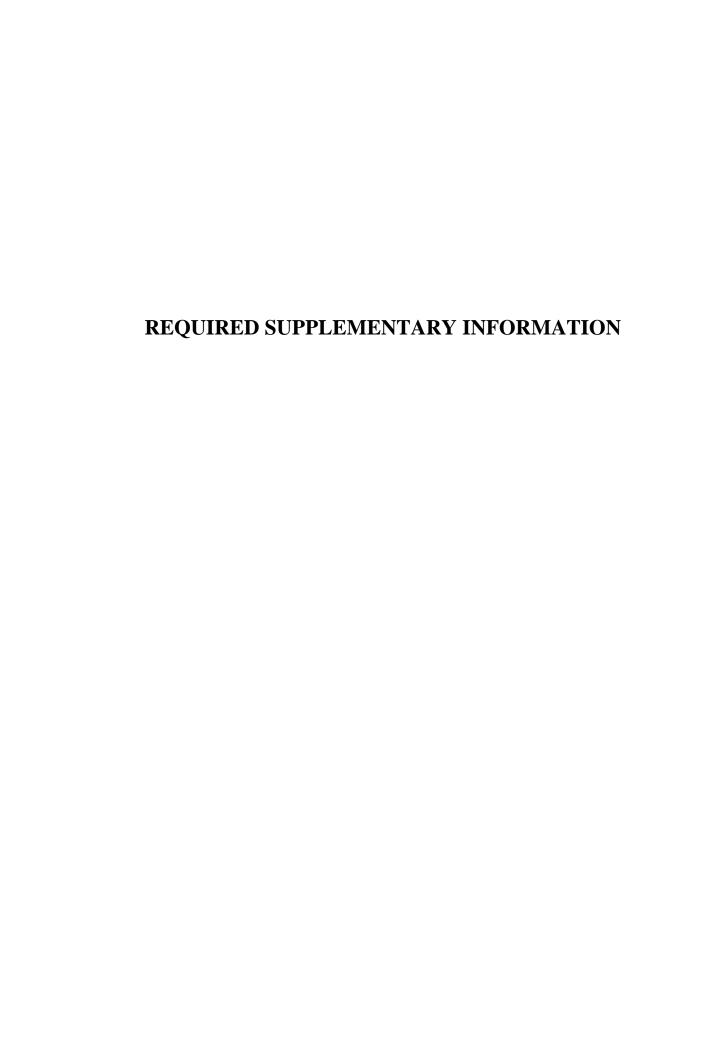
NOTE R. SUBSEQUENT EVENTS

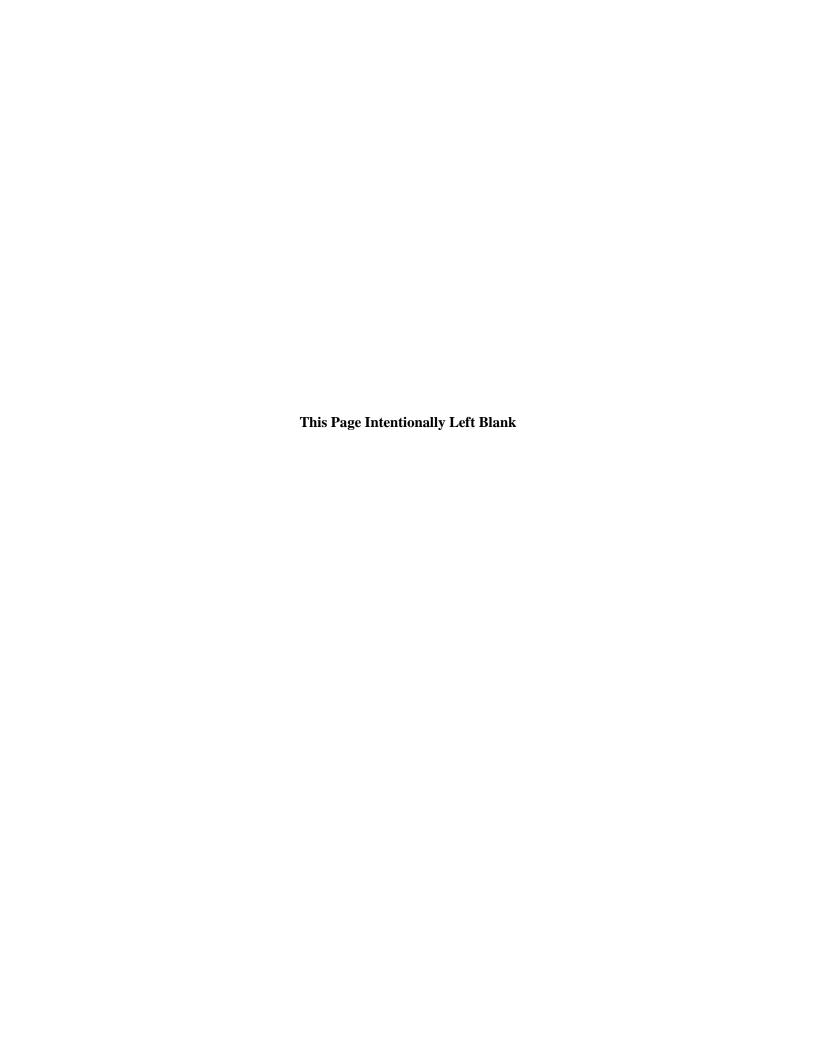
The City has evaluated events and transactions that occurred between September 30, 2022, and February 9, 2023 which is the date that the financial statements were available to be issued, for possible recognition or disclosure in the financial statements. These subsequent events are as follows:

On December 15, 2022, the City issued \$8,000,000 in G.O. Warrant, Series 2022, with a bank through a USDA Re-Lending program to fund the public works campus and public library.

On February 6, 2023, the City issued an additional \$10,000,000 in G.O. Warrant, Series 2023, with a bank through a USDA Re-Lending program to fund the public works campus and public library.







City of Foley, Alabama GENERAL FUND

SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL

	Budgete	d Amounts	-	Variance with Final Budget - Positive
	Original	Final	Actual	(Negative)
Revenues				
Property and advalorem taxes	\$ 2,008,000	\$ 2,008,000	\$ 2,129,877	\$ 121,877
Sales and other local taxes	33,717,100	33,717,100	41,535,945	7,818,845
Licenses and permits	4,660,050	4,660,050	5,822,175	1,162,125
Intergovernmental	2,988,592	5,191,455	5,286,887	95,432
Charges for services	279,135	282,135	324,623	42,488
Fines and forfeitures	479,074	479,074	608,870	129,796
Franchise Fees	8,335,000	8,335,000	8,527,951	192,951
Investment income and rents	324,350	378,626	253,210	(125,416)
Contributions and donations	26,300	41,050	50,018	8,968
Other	250,120	2,466,658	2,639,891	173,233
Total revenues	53,067,721	57,559,148	67,179,447	9,620,299
Expenditures				
Current:				
Personnel	25,849,930	26,506,084	26,080,036	426,048
Operating	10,869,598	12,253,295	9,103,547	3,149,748
Capital outlay	1,890,415	5,923,883	4,931,912	991,971
Debt Service:				
Principal	7,330	45,436	53,857	(8,421)
Interest	340	2,893	13,356	(10,463)
Total expenditures	38,617,613	44,731,591	40,182,708	4,548,883
Excess (deficiency) of revenues				
over expenditures	14,450,108	12,827,557	26,996,739	14,169,182
Other financing sources (uses)				
Transfers in	3,327,504	7,239,661	6,059,275	(1,180,386)
Transfers out	(17,827,612)	(18,111,081)	(13,395,759)	4,715,322
Lease financing proceeds	-	156,212	156,211	(1)
Sale of capital assets	50,000	148,900	1,012,684	863,784
Total other financing sources (uses)	(14,450,108)	(10,566,308)	(6,167,589)	4,398,719
Net change in fund balance	-	2,261,249	20,829,150	18,567,901
Fund balances, beginning of year	33,712,182	33,712,182	33,712,182	-
Fund balances, end of year	\$ 33,712,182			\$ 18,567,901

City of Foley, Alabama REQUIRED SUPPLEMENTARY INFORMATION SCHEDULE OF CHANGES IN THE NET PENSION LIABILITY & RELATED RATIOS EMPLOYEE RETIREMENT SYSTEM OF ALABAMA

Last 10 Fiscal Years Ending September 30

					Fisca	l Year				
	2021	2020	2019	2018	2017	2016 *	2015	2014	2013	2012
Total Pension Liability Service Cost Interest	\$ 1,315,567 3,201,498	\$ 1,307,377 2,919,218	\$ 1,229,255 2,725,193	\$ 1,176,722 2,446,341	\$ 1,142,347 2,240,945	\$ 1,048,239 2,003,407	\$ 1,015,471 1,796,095	\$ 973,338 1,640,644	\$ -	\$ - -
Changes of benefit terms Differences between expected and	1,091,741	041.022	- (02.074)	1 122 625	700 400	227.070	570.204	-	-	-
actual experience Changes in assumptions Benefit payments, including refunds	378,781 2,322,656	941,933	(82,074)	1,133,625 224,112	709,490 -	327,070 1,333,139	578,204	-	-	-
of employee contributions Transfer among employers	(1,623,929) (162,352)	(1,350,241) (15,464)	(1,347,875) (3,513)	(1,097,834) 68,484	(983,925) (401,637)	(843,438) 74,665	(753,298)	(588,391)		- -
Net change in total pension liability Total pension liability - beginning Total pension liability - ending (a)	6,523,962 42,389,866 \$ 48,913,828	3,802,823 38,587,043 \$ 42,389,866	2,520,986 36,066,057 \$ 38,587,043	3,951,450 32,114,607 \$ 36,066,057	2,707,220 29,407,387 \$ 32,114,607	3,943,082 25,464,305 \$ 29,407,387	2,636,472 22,827,833 \$ 25,464,305	2,025,591 \$ 20,802,242 \$ 22,827,833	- - s -	- - -
Total pension hability - ending (a)	\$ 48,913,828	\$ 42,389,800	\$ 38,387,043	\$ 30,000,037	\$ 32,114,007	\$ 29,407,387	\$ 25,464,305	\$ 22,827,833	<u>s -</u>	<u> </u>
Plan fiduciary net position										
Contributions - employer	960,209	985,338	934,633	769,462	753,011	748,050	745,009	707,717	-	-
Contributions - member	959,929	964,212	879,204	806,690	778,999	707,521	717,586	628,506	-	-
Net investment income Benefit payments, including refunds	7,524,459	1,812,169	780,844	2,533,128	3,067,483	2,175,806	243,153	2,116,749	-	-
of employee contributions	(1,623,929)	(1,350,241)	(1,347,875)	(1,097,834)	(983,925)	(843,438)	(753,298)	(588,391)	-	-
Transfers among employers Net change in fiduciary net position	(162,352) 7,658,316	2,396,014	(3,513)	3,079,930	(401,637) 3,213,931	74,665 2,862,604	(144,035) 808,415	3,025,783		·
Plan net position - beginning	33,817,022	31,421,008	30,177,715	27,097,785	23,883,854	2,862,604 21,021,250	20,212,835	\$ 17,187,052	-	-
Plan net position - ending (b)	\$ 41,475,338	\$ 33,817,022	\$ 31,421,008	\$ 30,177,715	\$ 27,097,785	\$ 23,883,854	\$ 21,021,250	\$ 20,212,835	<u>-</u>	<u> </u>
Net pension liability (asset) - ending (a)-(b)	\$ 7,438,490	\$ 8,572,844	\$ 7,166,035	\$ 5,888,342	\$ 5,016,822	\$ 5,523,533	\$ 4,443,055	\$ 2,614,998	\$ -	\$ -
Plan fiduciary net position as a per- centage of the total pension liability	84.79%	79.78%	81.43%	83.67%	84.38%	81.22%	82.55%	88.54%	-	-
Covered payroll *	\$ 16,098,747	\$ 15,870,132	\$ 14,132,751	\$ 13,534,684	\$ 13,630,907	\$ 12,819,969	\$ 11,045,473	[1]	\$ -	\$ -
Net pension liability (asset) as a per- centage of covered payroll	46.21%	54.02%	50.71%	43.51%	36.80%	43.09%	40.23%	[1]	-	-

^{*}Employer's covered payroll during the measurement period is the total covered payroll. For FY 2022 the measurement period is October 1, 2020 - September 30, 2021. GASB issued a statement "Pension Issues" in March, 2016 to redefine covered payroll in FY 2017.

Note: This schedule is presented to illustrate the requirement to show information for 10 years. However until a full 10-year trend is compiled, governments should present information for those years for which information is available.

[1] Information to calculate covered payroll for this period was unavailable.

City of Foley, Alabama REQUIRED SUPPLEMENTARY INFORMATION EMPLOYEE RETIREMENT SYSTEM OF ALABAMA SCHEDULE OF EMPLOYER PENSION CONTRIBUTIONS

Last 10 Fiscal Years Ending September 30

					Fisc	al Year				
	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013
Actuarially determined contribution*	\$ 1,176,293	\$ 960,209	\$ 985,338	\$ 899,820	\$ 769,462	\$ 752,893	\$ 748,050	\$ 745,009	\$ -	\$ -
Contributions in relation to the actuarially determined contribution*	1,176,293	960,209	985,338	899,820	769,462	752,893	748,050	745,009		<u> </u>
Contribution deficiency (excess)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Covered Payroll**	\$ 19,066,477	\$ 16,098,747	\$ 14,132,751	\$ 14,132,751	\$ 13,534,684	\$ 13,630,907	\$ 12,819,969	\$ 11,792,938	\$ -	\$ -
Contributions as a percentage of covered employee payroll	6.17%	5.96%	6.97%	6.37%	5.69%	5.52%	5.84%	6.32%	-	-

Notes to Schedule

Actuarially determined contributions rates are calculated as of September 30, three years prior to the end of the fiscal year in which contributions are reported. Contributions for fiscal year 2022 were based on the September 30, 2019 actuarial valuation.

Methods and assumptions used to determine contribution rates for the period October 1, 2020 to September 30, 2021:

Actuarial cost method Entry Age

Amortization method Level percent closed

Remaining amortization period 18 years

Asset valuation method Five year smoothed market

Inflation 2.75%

Salary increases 3.25 - 5.00%, including inflation

Investment rate of return 7.7%, net of pension plan investment expense, including inflation

Note: This schedule is presented to illustrate the requirement to show information for 10 years. However, until a full 10-year trend is compiled, governments should present information for those years for which information is available.

^{*} The amount of employer contributions related to normal and accrued liability components of employer rate net of any refunds or error service payments. The Schedule of Employer Contributions is based on the 12 month period of the underlying financial statements.

^{**} Employer's covered payroll for each fiscal year is the total covered payroll for the 12 month period of the underlying financial statements.

City of Foley, Alabama REQUIRED SUPPLEMENTARY INFORMATION SCHEDULE OF CHANGES IN THE OPEB LIABILITY AND RELATED RATIOS Last 10 Fiscal Years Ending September 30

					Fiscal Year					
	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013
Total OPEB liability										
Service cost	\$ 288,789	\$ 213,484	\$ 213,484	\$ 213,484	\$ 213,484	\$ -	\$ -	\$ -	\$ -	\$ -
Interest	156,058	133,163	133,163	179,325	179,325	-	-	-	-	-
Changes in benefit terms	-	-	-	-	-	-	-	-	-	-
Differences between expected and actual experience	(316,297)	-	571,714	-	-	-	-	-	-	-
Changes of assumptions or other inputs	(967,371)	-	1,236,042	-	-	-	-	-	-	-
Benefit payments	(320,719)	(357,259)	(257,885)	(46,114)	(42,585)	-	-	-	-	-
Net change in total OPEB liability	(1,159,540)	(10,612)	1,896,518	346,695	350,224					
Total OPEB liability-beginning	6,807,501	6,818,113	4,921,595	4,574,900	4,224,676	-	-	-	-	-
Total OPEB liability-ending	\$ 5,647,961	\$ 6,807,501	\$ 6,818,113	\$ 4,921,595	\$ 4,574,900	\$ -	\$ -	\$ -	\$ -	\$ -
Covered employee payrell	\$ 17,486,239	\$ 16.098.747	\$ 15,020,325	\$ 14.132.751	\$ 13,534,684	n/a	n/o	n/a	7/0	n/a
Covered employee payroll	\$ 17,480,239	\$ 10,098,747	\$ 13,020,323	\$ 14,132,731	\$ 15,554,064	II/a	n/a	II/a	n/a	II/a
Total OPEB liabilty as a percentage of covered employee payroll	32.30%	42.29%	45.39%	34.82%	33.80%	n/a	n/a	n/a	n/a	n/a

Notes to Schedule:

Changes in benefit terms: None

Changes of assumptions. None for the current year, but future year changes of assumptions and other inputs reflect the effects of changes in the discount rate each period. The following are the rates used in each period:

2022	4.77%
2021	2.25%
2020	2.25%
2019	4.06%

Note: This schedule is presented to illustrate the requirement to show information for 10 years, however, until a full 10-year trend is compiled, governments should present information for those years for which information is available.

City of Foley, Alabama REQUIRED SUPPLEMENTARY INFORMATION CHANGES IN TOTAL PENSION LIABILITY AND RELATED RATIOS VOLUNTEER FIREFIGHTER LENGTH OF SERVICE AWARDS PROGRAM

Last 10 Fiscal Years Ending September 30

					Fisca	l Ye	ar						
	2022	2021	2020	2019	2018		2017	2016	2015		2014		2013
Total pension liability										_		_	
Service cost	\$ 7,218	\$ 14,396	\$ 10,317	\$ 9,583	\$ 10,510	\$	9,209	\$ -	\$ -	9	-	\$	
Interest	21,599	9,651	10,312	11,860	13,778		15,147	-	-		-		
Changes of benefit terms	-	-	-	-	-		-	-	-		-		
Differences between expected and actual													
experience	(20,522)	3,776	1,647	(10,018)	(12,459)		-	-	-		-		
Changes in assumptions	(180,641)	64,549	68,969	40,859	(4,081)		(58,127)	-	-		-		
Payments for benefits and admin. expenses	(10,813)	(8,550)	(9,216)	(10,596)	(10,495)		(10,028)	-	-		-		
Net change in total pension liability	(183,159)	83,822	82,029	41,688	(2,747)		(43,799)	-	-		-		
Total pension liability - beginning	590,054	506,232	424,203	382,515	385,262		429,061	-	-		-		
Total pension liability - ending (a)	\$ 406,895	\$ 590,054	\$ 506,232	\$ 424,203	\$ 382,515	\$	385,262	\$ -	\$ -	9	-	\$	
Total pension liability	\$ 406,895	\$ 590,054	\$ 506,232	\$ 424,203	\$ 382,515	\$	385,262	\$ 	\$ -	5	S -	\$	
Plan fiduciary net position as a percentage													
of total pension liability	0.00%	0.00%	0.00%	0.00%	0.00%		0.00%						
Covered-employee payroll	n/a	n/a	n/a	n/a	n/a		n/a						
Pension liability as a percentage of covered-employee payroll	n/a	n/a	n/a	n/a	n/a		n/a						
Expected average remaining service years for all participants	4	4	4	4	5		5						

Notes to Schedule:

Benefit changes: None.

Changes of assumptions: None, other than discount rate.

There are no assets accumulated in a trust that meets GASB Statement No. 73, paragraph 4, to pay related benefits.

Note: This schedule is presented to illustrate the requirement to show information for 10 years, however, until a full 10-year trend is compiled, governments should present information for those years for which information is available.

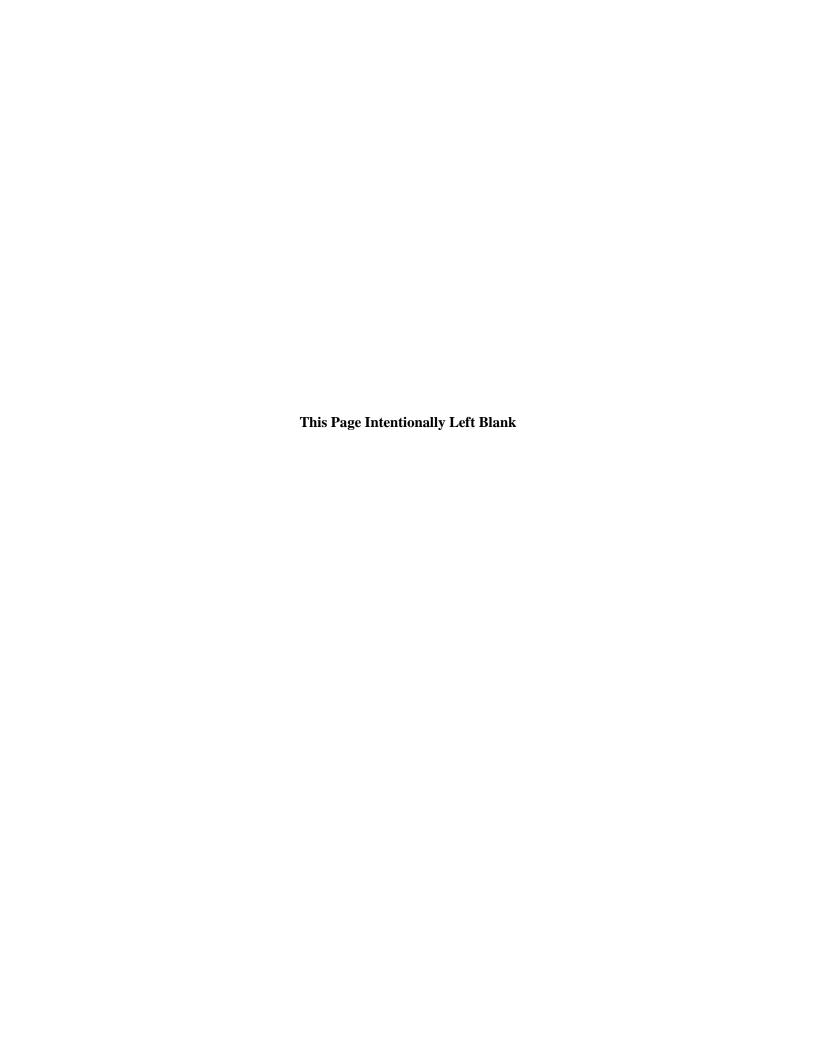
City of Foley, Alabama NOTES TO REQUIRED SUPPLEMENTARY INFORMATION September 30, 2022

NOTE A - BUDGETS AND BUDGETARY ACCOUNTING

The City follows these procedures in establishing the budgetary data reflected in the financial statements:

- 1. During the months of April June, Directors submit all budget request for the upcoming year. Discussions with the Mayor and City Administrator take place during these months to ensure that all goals and needs of the departments and the City are being met.
- 2. Finance then drafts budgets for the Funds, which include proposed expenditures and the means of financing them.
- 3. On or before September 1, a proposed budget is submitted by the Mayor to the City Council. Prior to October 1, the budgets are legally enacted through passage of a resolution.
- 4. The City Council may amend the budget through resolution as needed.
- 5. Budgets for the Funds are adopted on a basis consistent with generally accepted accounting principles (GAAP) and in accordance with Alabama law.
- 6. With the exception of construction work in progress, appropriations lapse at the end of each fiscal year.
- 7. Capital project budgets are tracked on a multi-year planning document. This document is included in the annual budget; however, only the remaining budgets for the projects approved and in-progress are carried forward to the new year, and new projects may not begin until the City Council appropriates funding by formal action. There is no budget to actual schedule included for capital project funds since the budget is appropriated all at once and the expenses occurs over multiple years.

OTHER SUPPLEMENTARY INFORMATION



Non-major Governmental Funds

Special Revenue Funds are used to account for specific revenue sources that are restricted, committed, or assigned to expenditures for particular purposes

Fire Department Ad Valorem – A county-wide one and one-half mill ad valorem tax is assessed and equally distributed to qualifying county volunteer fire departments, municipal fire departments, and volunteer municipal fire departments. The proceeds are restricted to the acquisition of fire trucks, fire stations, fire equipment, communications, fire training, fire vehicle and station insurance and repair, oil, gas, hydrants, and utilities.

State Gasoline Tax – State-shared fuel taxes and Inspection Fees are received and their use is restricted by both constitutional and statutory limitations.

Library Fund – The primary revenues are State Grants which are restricted, donations from Citizens which are restricted, and fines and related revenues which are committed to library purposes and controlled by a Board elected by Council.

Court Corrections Fund – In accordance with State Law, Ordinance 524-96 establishes a special court fee upon conviction to be used exclusively for the operation and maintenance of the municipal court complex and includes such expenses as salaries, office machines, and repairs.

Jail Corrections Fund – In accordance with State Law, Ordinance 524-96 establishes a special court fee upon conviction to be used exclusively for the operation and maintenance of the municipal jail and includes such expenses as salaries, office machines, and repairs.

Recreational Activities Fund – Includes revenues and expenses that are a direct result of programs offered, as well as net operations of on premise concessions.

Event Center Operations Fund - Includes revenues and expenses that are direct result of the operations of the event center.

Multi-Use Fields Operations Fund - Includes revenues and expenses that are direct result of the operations of the multi-use fields.

Impact Fee Fund - Includes revenues and expenses that are direct result of impact fees collected in accordance with City Ordinance.

Public Facilities Cooperative District - Includes revenues and expenses that are direct results of the operations of the district.

Public Athletic & Sports Facilities Cooperative District - Includes revenues and expenses that are direct results of the operations of the district.

Public Cultural & Entertainment Facilities Cooperative District - Includes revenues and expenses that are direct results of the operations of the district.

Debt Service Funds are used to account for the accumulation of resources to be used for payment of principal and interest on general long-term debt.

Capital Project Funds account for various types of financial resources to be used for acquiring or constructing capital facilities.

Community Development Block Grant (CDBG) Infrastructure Fund – to record transactions related to a grant funded sewer project. This fund was closed during fiscal year 2022.

City of Foley, Alabama NON-MAJOR GOVERNMENTAL FUNDS COMBINING BALANCE SHEET September 30, 2022

ASSETS		Special Revenue Funds	_	Debt Service Funds		CDBG Grant Fund		Total Non-Major Governmental Funds
Cash	\$	4,416,357	\$	1,030,535	\$	_	\$	5,446,892
Receivables	Ψ	.,.10,557	Ψ	1,000,000	Ψ		Ψ	2,1.0,052
Property and advalorem tax		21,514		-		-		21,514
Sales and other local taxes		22,492		-		-		22,492
Other		287,640		-		-		287,640
Due from other funds		451,183		-		-		451,183
Prepaid items		592,261		-		-		592,261
Total assets	\$	5,791,447	\$	1,030,535	\$	-	\$	6,821,982
LIABILITIES								
Accounts payable	\$	3,156	\$	_	\$	-	\$	3,156
Due to other funds		423,712		-		-		423,712
Total liabilities		426,868		-		-		426,868
FUND BALANCES								
Nonspendable		592,261		_		-		592,261
Restricted		3,476,626		1,030,535		-		4,507,161
Committed		1,295,692		-		-		1,295,692
Total fund balances		5,364,579		1,030,535		-		6,395,114
Total liabilities and fund balances	\$	5,791,447	\$	1,030,535	\$	-	\$	6,821,982
							_	

City of Foley, Alabama NON-MAJOR GOVERNMENTAL FUNDS COMBINING STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES

	 Special Revenue Funds	 Debt Service Funds	CDBG Grant Fund	 Total Non-Major Governmental Funds
Revenues				
Property and advalorem taxes	\$ 236,326	\$ -	\$ -	\$ 236,326
Sales and other local taxes	254,282	-	-	254,282
Licenses and permits	1,674,710	-	-	1,674,710
Intergovernmental	42,085	-	-	42,085
Charges for services	422,010	-	-	422,010
Fines and forfeitures	82,887	-	-	82,887
Investment income and rents	6,364	5,639	-	12,003
Contributions and donations	86,006	-	-	86,006
Other	 3,583,352	 64,507	 	 3,647,859
Total revenues	 6,388,022	 70,146	 	6,458,168
Expenditures Current:				
General government	76,310	-	-	76,310
Public safety	7,908	-	-	7,908
Highways and streets	23,935	-	-	23,935
Culture and recreation	1,062,668	-	-	1,062,668
Capital outlay	554,703	-	-	554,703
Debt service:				
Principal	421,509	2,385,000	-	2,806,509
Interest	 506,414	 1,087,832		1,594,246
Total expenditures	 2,653,447	 3,472,832	 	 6,126,279
Excess (deficiency) of revenues over expenditures	3,734,575	(3,402,686)	_	331,889
Other financing sources (uses)	 , ,	 		•
Transfers in	1,703,163	3,608,211	_	5,311,374
Transfers out	(3,001,589)	5,000,211	(51)	(3,001,640)
Total other financing sources (uses)	 (1,298,426)	 3,608,211	 (51)	 2,309,734
Net change in fund balances	 2,436,149	 205,525	 (51)	 2,641,623
Fund balances, beginning of year	2,928,430	825,010	51	3,753,491
Fund balances, end of year	\$ 5,364,579	\$ 1,030,535	\$ -	\$ 6,395,114

City of Foley, Alabama NON-MAJOR SPECIAL REVENUE FUNDS COMBINING BALANCE SHEET September 30, 2022

		County Fire Ad Valorem Tax	 State Gasoline Tax		Public Library	_	Court Corrections		Jail Corrections		Recreational Activities
ASSETS											
Cash	\$	405,142	\$ 163,165	\$	73,922	\$	82,823	\$	113,939	\$	8,851
Receivables											
Property and advalorem tax		21,514	-		-		-		-		-
Sales and other local taxes		-	22,492		-		-		-		-
Other		-	-		-		-		774		82
Due from other funds		-	-		-		-		-		-
Prepaid items	_	592,261	 -		-		-		-		-
Total assets	\$	1,018,917	\$ 185,657	\$	73,922	\$	82,823	\$	114,713	\$	8,933
LIABILITIES											
Accounts payable	\$	_	\$ 3,156	\$	_	\$	_	\$	-	\$	-
Due to other funds		12,813	-		-		1,006		8,240		2,148
Total liabilities		12,813	3,156		-		1,006		8,240		2,148
FUND BALANCES											
Nonspendable		592,261	_		_		_		_		_
Restricted		413,843	182,501		-		81,817		106,473		-
Committed		-	-		73,922		-		-		6,785
Total fund balances		1,006,104	 182,501		73,922		81,817	_	106,473		6,785
Total liabilities and fund balances	\$	1,018,917	\$ 185,657	\$	73,922	\$	82,823	\$	114,713	\$	8,933
				_	-	_	·	=		_	

City of Foley, Alabama NON-MAJOR SPECIAL REVENUE FUNDS COMBINING BALANCE SHEET September 30, 2022

ASSETS	· ·	Event Center Operations		Multi-Use Fields Operations		Impact Fees		Public Facilities Cooperative District		Public Athletic & Sports Facilities Cooperative District		Public Cultural & Entertainment Facilities Cooperative District		Total
Cash	\$	100	\$	100	\$	1,268,172	\$	1,945,615	\$	45,965	\$	308,563	\$	4,416,357
Receivables	-		-		_	-,,	-	-,,,	_	,	_	2 3 3,2 3 2	-	
Property and advalorem tax Sales and other local taxes		-		-		-		-		-		-		21,514 22,492
Other		_		-		-		232,725		4,758		49,301		287,640
Due from other funds		-		-		124,250		326,933						451,183
Prepaid items		-				-		-		-		-		592,261
Total assets	\$	100	\$	100	\$	1,392,422	\$	2,505,273	\$	50,723	\$	357,864	\$	5,791,447
LIABILITIES														
Accounts payable	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	3,156
Due to other funds		-		_		-		263,572		9,539		126,394		423,712
Total liabilities		-	_	-				263,572		9,539		126,394		426,868
FUND BALANCES														
Nonspendable		-		-		-		_		_		-		592,261
Restricted		-		-		1,392,422		1,027,401		41,073		231,096		3,476,626
Committed		100	_	100		-		1,214,300		111		374	_	1,295,692
Total fund balances		100 100	φ.	100 100	\$	1,392,422 1,392,422	\$	2,241,701 2,505,273	\$	41,184 50,723	\$	231,470 357,864	\$	5,364,579 5,791,447
Total liabilities and fund balances	\$	100	\$											

City of Foley, Alabama NON-MAJOR SPECIAL REVENUE FUNDS COMBINING STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES For the fiscal year ended September 30, 2022

	County Fire Ad Valorem Tax	State Gasoline Tax	Public Library	Court Corrections	Jail Corrections	Recreational Activities
Revenues						
Property and advalorem taxes	\$ 236,326	\$ -	\$ -	\$ -	\$ -	\$ -
Sales and other local taxes	-	254,282	-	-	-	-
Licenses and permits	-	-	-	-	-	-
Intergovernmental	-	-	42,085	-	-	-
Charges for services	-	-	11,799	-	15,061	365,165
Fines and forfeitures	-	-	14,012	41,325	27,550	-
Investment income and rents	164	60	44	32	41	-
Contributions and donations	-	-	24,703	-	-	-
Other						
Total revenues	236,490	254,342	92,643	41,357	42,652	365,165
Expenditures						
Current:						
General government	-	-	-	37,765	-	-
Public safety	7,908	-	-	-	-	-
Highways and streets	-	23,935	-	-	-	-
Culture and recreation	-	-	101,411	-	-	253,143
Capital outlay	49,794	-	-	-	-	-
Principal	-	-	-	-	6,509	-
Interest					1,731	
Total expenditures	57,702	23,935	101,411	37,765	8,240	253,143
Net change in fund balances	178,788	230,407	(8,768)	3,592	34,412	112,022
Other financing sources:						
Transfers in	160,000	-	-	-	-	-
Transfers out		(160,000)	(502)			(140,000)
Total other financing sources	160,000	(160,000)	(502)			(140,000)
Excess (deficiency) of revenues over expenditures	338,788	70,407	(9,270)	3,592	34,412	(27,978)
Fund balances, beginning of year	667,316	112,094	83,192	78,225	72,061	34,763
Fund balances, end of year	\$ 1,006,104	\$ 182,501	\$ 73,922	\$ 81,817	\$ 106,473	\$ 6,785
				. — —		

City of Foley, Alabama NON-MAJOR SPECIAL REVENUE FUNDS COMBINING STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES For the fiscal year ended September 30, 2022

	Event Center Operations	Multi-Use Fields Operations	Impact Fees	Public Facilities Cooperative District	Public Athletic & Sports Facilities Cooperative District	Public Cultural & Entertainment Facilities Cooperative District	Total
Revenues							
Property and advalorem taxes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 236,326
Sales and other local taxes	-	-	-	-	-	-	254,282
Licenses and permits	-	-	1,674,710	-	-	-	1,674,710
Intergovernmental	-	-	-	-	-	-	42,085
Charges for services	21,600	8,385	-	-	-	-	422,010
Fines and forfeitures	-	-	-	-	-	-	82,887
Investment income and rents	-	-	107	4,880	360	676	6,364
Contributions and donations	41,803	19,500	-	-	-	-	86,006
Other				2,852,569	61,592	669,191	3,583,352
Total revenues	63,403	27,885	1,674,817	2,857,449	61,952	669,867	6,388,022
Expenditures							
Current:							
General government	_	_	_	38,545	_	_	76,310
Public safety	_	_	_	50,545	_	_	7,908
Highways and streets	_	_	_	_	_	_	23,935
Culture and recreation	374,475	330,567	_	_	1,532	1,540	1,062,668
Capital outlay		-	504,909	_	-,		554,703
Principal	_	_	-	65,000	_	350,000	421,509
Interest	-	-	-	272,010	30,413	202,260	506,414
Total expenditures	374,475	330,567	504,909	375,555	31,945	553,800	2,653,447
Net change in fund balances	(311,072)	(302,682)	1,169,908	2,481,894	30,007	116,067	3,734,575
Other financing sources:							
Transfers in	311,072	301,380	_	375,010	1,532	554,169	1,703,163
Transfers out	311,072	301,300	(200)	(1,825,309)	(206,387)	(669,191)	(3,001,589)
	311,072	301,380	(200)			(115,022)	
Total other financing sources	311,0/2	301,380	(200)	(1,450,299)	(204,855)	(115,022)	(1,298,426)
Excess (deficiency) of revenues over expenditures		(1,302)	1,169,708	1,031,595	(174,848)	1,045	2,436,149
Fund balances, beginning of year	100	1,402	222,714	1,210,106	216,032	230,425	2,928,430
Fund balances, end of year	\$ 100	\$ 100	\$ 1,392,422	\$ 2,241,701			\$ 5,364,579

City of Foley, Alabama NON-MAJOR DEBT SERVICE FUNDS COMBINING BALANCE SHEET September 30, 2022

	 Energy onservation onds Series 2013	General Obligation Warrants Series 2014	General Obligation Warrants Series 2015		General Obligation Warrants Series 2019	General Obligation Warrants Series 2021	Total
ASSETS							
Cash	\$ 90,286	\$ 189,697	\$ 187,348	\$	113,349	\$ 449,855	\$ 1,030,535
Total assets	\$ 90,286	\$ 189,697	\$ 187,348	\$	113,349	\$ 449,855	\$ 1,030,535
FUND BALANCE							
Restricted	\$ 90,286	\$ 189,697	\$ 187,348	\$	113,349	\$ 449,855	\$ 1,030,535
Total fund balances	 90,286	 189,697	 187,348	-	113,349	 449,855	1,030,535
Total liabilities and fund balances	\$ 90,286	\$ 189,697	\$ 187,348	\$	113,349	\$ 449,855	\$ 1,030,535

City of Foley, Alabama NON-MAJOR DEBT SERVICE FUNDS COMBINING STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES

	Energy Conservation Bonds Series 2013	General Obligation Warrants Series 2014	General Obligation Warrants Series 201	Warrants	General Obligation Warrants Series 2021	Totals
Revenues Investment income and rents	\$ 290	\$ 649	\$ 51	0 \$ 3,374	\$ 816	\$ 5,639
Other	64,507	φ 0 1 2	Ψ 51	<u></u>	φ 010 -	64,507
Total revenues	64,797	649	51	0 3,374	816	70,146
Expenditures Current Debt service:						
Principal	115,000	490,000	,	, ,	255,000	2,385,000
Interest	87,499	77,000	77,25	0 187,000	659,083	1,087,832
Total expenditures	202,499	567,000	452,25	0 1,337,000	914,083	3,472,832
Excess (deficiency) of revenues over expenditures	(137,702)	(566,351)	(451,74	0) (1,333,626)	(913,267)	(3,402,686)
Other financing sources (uses) Transfers in	143,735	618,002	450,64	1,335,548	1,060,282	3,608,211
Total other financing sources (uses)	143,735	618,002	450,64	4 1,335,548	1,060,282	3,608,211
Net change in fund balances	6,033	51,651	(1,09	6) 1,922	147,015	205,525
Fund balances, beginning of year	84,253	138,046	188,44	4 111,427	302,840	825,010
Fund balances, end of year	\$ 90,286	\$ 189,697	\$ 187,34	8 \$ 113,349	\$ 449,855	\$ 1,030,535

City of Foley, Alabama COUNTY FIRE AD VALOREM TAX SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL

	 Budgete	d A	Amount			Variance with Final Budget -
	 Original		Final	Actual		Positive (Negative)
Revenues						
Property and advalorem taxes	\$ 210,000	\$	210,000	\$ 236,326	\$	26,326
Investment income and rents	 -			 164		164
Total revenues	 210,000		210,000	 236,490	_	26,490
Expenditures						
Public safety	52,500		60,500	7,908		52,592
Capital outlay	60,000		52,000	49,794		2,206
Total expenditures	112,500	_	112,500	57,702	_	54,798
Excess (deficiency) of revenues						
over (under) expenditures	 97,500		97,500	 178,788		81,288
Other financing sources (uses)						
Transfers in	160,000		160,000	160,000		_
Total other financing sources (uses)	160,000	_	160,000	160,000	_	-
Net change in fund balances	257,500		257,500	338,788		81,288
Fund balances, beginning of year	667,316		667,316	667,316		_
Fund balances, end of year	\$ 924,816	\$	924,816	\$ 1,006,104	\$	81,288

City of Foley, Alabama STATE GASOLINE TAX

SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL

		Budgete	d Amo	ount		Variance with Final Budget - Positive
		Original		Final	 Actual	 (Negative)
Revenues						
Sales and other local taxes	\$	195,850	\$	195,850	\$ 254,282	\$ 58,432
Investment income and rents		200		200	60	(140)
Total revenues		196,050		196,050	254,342	 58,292
Expenditures						
Highways and streets		25,000		25,000	23,935	1,065
Total expenditures		25,000		25,000	23,935	1,065
Excess (deficiency) of revenues						
over (under) expenditures		171,050		171,050	 230,407	 59,357
Other financing sources (uses)						
Transfers out		(160,000)		(160,000)	(160,000)	-
Total other financing sources (uses)		(160,000)		(160,000)	(160,000)	
Net change in fund balances		11,050		11,050	70,407	59,357
Fund balances, beginning of year		112,094		112,094	112,094	-
Fund balances, end of year	\$	123,144	\$	123,144	\$ 182,501	\$ 59,357
	-					

City of Foley, Alabama PUBLIC LIBRARY

SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL

	 Budgete	d Am			Variance with Final Budget - Positive	
	 Original		Final	Actual		(Negative)
Revenues						
Intergovernmental	\$ 24,000	\$	42,000	\$ 42,085	5 \$	85
Charges for services	6,175		6,175	11,799)	5,624
Fines and forfeitures	7,200		7,200	14,012	2	6,812
Investment income and rents	5		5	44	1	39
Contributions and donations	18,000		33,000	24,703	3	(8,297)
Total revenues	55,380		88,380	92,643	3	4,263
Expenditures						
Culture and recreation	72,300		109,050	101,411		7,639
Total expenditures	72,300		109,050	101,411		7,639
Excess (deficiency) of revenues over (under) expenditures	(16,920)		(20,670)	(8,768	3)	11,902
0,02 (mas2) 0. .p 0ms	 (10,520)	-	(20,070)	(0,700	<u> </u>	11,502
Other financing sources (uses) Transfers out	 -		-	(502	<u> </u>	(502)
Total other financing sources (uses)	 		-	(502	2)	(502)
Net change in fund balances	(16,920)		(20,670)	(9,270))	11,400
Fund balances, beginning of year	83,192		83,192	83,192	2	-
Fund balances, end of year	\$ 66,272	\$	62,522	\$ 73,922		11,400

City of Foley, Alabama COURT CORRECTIONS SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL

	 Budgete Original	d Ar	nount Final	Actual			Variance with Final Budget - Positive (Negative)
	 Originar		1 11141		7 ictuar		(regative)
Revenues							
Fines and forfeitures	\$ 35,000	\$	35,000	\$	41,325	\$	6,325
Investment income and rents	200		200		32		(168)
Total revenues	 35,200		35,200		41,357	_	6,157
Expenditures							
General government	55,600		55,600		37,765		17,835
Total expenditures	 55,600		55,600		37,765	_	17,835
Net change in fund balances	(20,400)		(20,400)		3,592		23,992
Fund balances, beginning of year	78,225		78,225		78,225		-
Fund balances, end of year	\$ 57,825	\$	57,825	\$	81,817	\$	23,992

City of Foley, Alabama JAIL CORRECTIONS

SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL

	 Budgete	ed A					Variance with Final Budget - Positive
	 Original	_	Final		Actual		(Negative)
Revenues							
Charges for services	\$ 15,000	\$	15,000	\$	15,061	\$	61
Fines and forfeitures	22,000		22,000		27,550		5,550
Investment income and rents	450		450		41		(409)
Total revenues	37,450		37,450		42,652		5,202
Expenditures							_
Capital outlay	90,000		141,008		-		141,008
Principal	8,240		8,240		6,509		1,731
Interest	 -		-		1,731		(1,731)
Total expenditures	 98,240	_	149,248		8,240		141,008
Excess (deficiency) of revenues over (under) expenditures	(60,790)		(111,798)		34,412		146,210
over (under) expenditures	 (00,750)	_	(111,770)	_	34,412	_	140,210
Other financing sources (uses)							
Transfers in	-		51,008		-		(51,008)
Total other financing sources (uses)	-		51,008		-		(51,008)
Net change in fund balances	(60,790)		(60,790)		34,412		95,202
Fund balances, beginning of year	 72,061		72,061		72,061		
Fund balances, end of year	\$ 11,271	\$	11,271	\$	106,473	\$	95,202
	 ·	_		_	· · · · · · · · · · · · · · · · · · ·	_	

City of Foley, Alabama RECREATIONAL ACTIVITIES SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL

Revenues \$ 216,000 \$ 216,000 \$ 365,165 \$ 149,165 Total revenues \$ 216,000 \$ 216,000 \$ 365,165 \$ 149,165 Expenditures \$ 216,000 \$ 216,000 \$ 365,165 \$ 149,165 Expenditures \$ 216,000 \$ 216,000 \$ 365,165 \$ 149,165 Culture and recreation \$ 188,575 \$ 188,575 \$ 253,143 \$ (64,568) Total expenditures \$ 188,575 \$ 188,575 \$ 253,143 \$ (64,568) Excess (deficiency) of revenues over (under) expenditures \$ 27,425 \$ 27,425 \$ 112,022 \$ 84,597 Other financing sources (uses) \$ (20,000) \$ (140,000) \$ (140,000) \$ (140,000) \$ - 100,000 \$ (140,000) \$ (140,000) \$ - 100,000 \$ (140,000) \$ (140,000) \$ - 100,000 \$ (140,000) \$ (140,000) \$ (140,000) \$ - 100,000 \$ (140,000) \$ (140,000) \$ (140,000) \$ - 100,000 \$ (140,000)			Budgete Original	d Am	ount Final		Actual		Variance with Final Budget - Positive (Negative)
Charges for services \$ 216,000 \$ 365,165 \$ 149,165 Total revenues 216,000 216,000 365,165 149,165 Expenditures 216,000 216,000 365,165 149,165 Expenditures 188,575 188,575 253,143 (64,568) Total expenditures 188,575 188,575 253,143 (64,568) Excess (deficiency) of revenues over (under) expenditures 27,425 27,425 112,022 84,597 Other financing sources (uses) (20,000) (140,000) (140,000) - Total other financing sources (uses) (20,000) (140,000) (140,000) - Net change in fund balances 7,425 (112,575) (27,978) 84,597 Fund balances, beginning of year 34,763 34,763 34,763 -		-	011811111			-	1100001	_	(1 (ogual (o)
Total revenues 216,000 216,000 365,165 149,165 Expenditures Culture and recreation 188,575 188,575 253,143 (64,568) Total expenditures 188,575 188,575 253,143 (64,568) Excess (deficiency) of revenues over (under) expenditures 27,425 27,425 112,022 84,597 Other financing sources (uses) (20,000) (140,000) (140,000) - Total other financing sources (uses) (20,000) (140,000) (140,000) - Net change in fund balances 7,425 (112,575) (27,978) 84,597 Fund balances, beginning of year 34,763 34,763 34,763 -	Revenues								
Expenditures Culture and recreation 188,575 188,575 253,143 (64,568) Total expenditures 188,575 188,575 253,143 (64,568) Excess (deficiency) of revenues over (under) expenditures 27,425 27,425 112,022 84,597 Other financing sources (uses) (20,000) (140,000) (140,000) - Total other financing sources (uses) (20,000) (140,000) (140,000) - Net change in fund balances 7,425 (112,575) (27,978) 84,597 Fund balances, beginning of year 34,763 34,763 34,763 -	Charges for services	\$	216,000	\$	216,000	\$	365,165	\$	149,165
Culture and recreation 188,575 188,575 253,143 (64,568) Total expenditures 188,575 188,575 253,143 (64,568) Excess (deficiency) of revenues over (under) expenditures 27,425 27,425 112,022 84,597 Other financing sources (uses) (20,000) (140,000) (140,000) - Total other financing sources (uses) (20,000) (140,000) (140,000) - Net change in fund balances 7,425 (112,575) (27,978) 84,597 Fund balances, beginning of year 34,763 34,763 34,763 -	Total revenues		216,000		216,000		365,165		149,165
Culture and recreation 188,575 188,575 253,143 (64,568) Total expenditures 188,575 188,575 253,143 (64,568) Excess (deficiency) of revenues over (under) expenditures 27,425 27,425 112,022 84,597 Other financing sources (uses) (20,000) (140,000) (140,000) - Total other financing sources (uses) (20,000) (140,000) (140,000) - Net change in fund balances 7,425 (112,575) (27,978) 84,597 Fund balances, beginning of year 34,763 34,763 34,763 -	Expenditures								
Excess (deficiency) of revenues over (under) expenditures 27,425 27,425 112,022 84,597 Other financing sources (uses) (20,000) (140,000) (140,000) - Total other financing sources (uses) (20,000) (140,000) (140,000) - Net change in fund balances 7,425 (112,575) (27,978) 84,597 Fund balances, beginning of year 34,763 34,763 34,763 -	•		188,575		188,575		253,143		(64,568)
over (under) expenditures 27,425 27,425 112,022 84,597 Other financing sources (uses) (20,000) (140,000) (140,000) - Total other financing sources (uses) (20,000) (140,000) (140,000) - Net change in fund balances 7,425 (112,575) (27,978) 84,597 Fund balances, beginning of year 34,763 34,763 34,763 -	Total expenditures		188,575		188,575		253,143	_	(64,568)
over (under) expenditures 27,425 27,425 112,022 84,597 Other financing sources (uses) (20,000) (140,000) (140,000) - Total other financing sources (uses) (20,000) (140,000) (140,000) - Net change in fund balances 7,425 (112,575) (27,978) 84,597 Fund balances, beginning of year 34,763 34,763 34,763 -	Excess (deficiency) of revenues								
Transfers out (20,000) (140,000) (140,000) - Total other financing sources (uses) (20,000) (140,000) (140,000) - Net change in fund balances 7,425 (112,575) (27,978) 84,597 Fund balances, beginning of year 34,763 34,763 34,763 -	•		27,425		27,425		112,022		84,597
Transfers out (20,000) (140,000) (140,000) - Total other financing sources (uses) (20,000) (140,000) (140,000) - Net change in fund balances 7,425 (112,575) (27,978) 84,597 Fund balances, beginning of year 34,763 34,763 34,763 -	Other financing sources (uses)								
Net change in fund balances 7,425 (112,575) (27,978) 84,597 Fund balances, beginning of year 34,763 34,763 34,763 -			(20,000)		(140,000)		(140,000)		-
Fund balances, beginning of year 34,763 34,763 34,763 -	Total other financing sources (uses)		(20,000)		(140,000)		(140,000)	_	-
	Net change in fund balances		7,425		(112,575)		(27,978)		84,597
	Fund balances, beginning of year		34,763		34,763		34,763		-
Fund balances, end of year <u>\$ 42,188 \$ (77,812) \$ 6,785 \$ 84,597 </u>		\$	42,188	\$	(77,812)	\$	6,785	\$	84,597

City of Foley, Alabama EVENT CENTER OPERATIONS SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL

	 Budgete	ed A	Amount				Variance with Final Budget -
	 Original	. <u>-</u>	Final		Actual		Positive (Negative)
Revenues							
Charges for services	\$ 13,450	\$	13,450	\$	21,600	\$	8,150
Contributions and donations	50,000		50,000		41,803		(8,197)
Total revenues	63,450	_	63,450		63,403	_	(47)
Expenditures							
Culture and recreation	348,180		389,721		374,475		15,246
Total expenditures	348,180	_	389,721		374,475	_	15,246
Excess (deficiency) of revenues							
over (under) expenditures	 (284,730)		(326,271)	_	(311,072)	_	15,199
Other financing sources (uses)							
Transfers in	284,730		284,730		311,072		26,342
Total other financing sources (uses)	284,730	_	284,730		311,072	_	26,342
Net change in fund balances	-		(41,541)		-		41,541
Fund balances, beginning of year	100		100		100		-
Fund balances, end of year	\$ 100	\$	(41,441)	\$	100	\$	41,541

City of Foley, Alabama MULTI-USE FIELDS OPERATIONS SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL

Revenues Charges for services \$ 7,025 \$ 7,025 \$ 8,385 \$ 1,360 Contributions and donations 40,000 40,000 19,500 (20,500) Total revenues 47,025 47,025 27,885 (19,140) Expenditures 20,000 40,000 40,000 19,500 (20,500) Expenditures 27,885 (19,140) Culture and recreation 410,310 405,751 330,567 75,184 Total expenditures 410,310 405,751 330,567 75,184 Excess (deficiency) of revenues over (under) expenditures (363,285) (358,726) (302,682) 56,044 Other financing sources (uses) 363,285 360,086 301,380 (58,706) Total other financing sources (uses) 363,285 360,086 301,380 (58,706) Net change in fund balances - 1,360 (1,302) (2,662) Fund balances, beginning of year 1,402 1,402 1,402 1,402 - 1 Fund balances, end of year 1,402 2,762 100 5 (2,662)			Budgete Original	d Am	ount Final		Actual		Variance with Final Budget - Positive (Negative)
Charges for services \$ 7,025 \$ \$ 7,025 \$ 8,385 \$ 1,360 (20,500) Contributions and donations 40,000 40,000 40,000 19,500 (20,500) (20,500) Total revenues 47,025 47,025 27,885 (19,140) Expenditures Culture and recreation 410,310 405,751 330,567 75,184 Total expenditures 410,310 405,751 330,567 75,184 Excess (deficiency) of revenues over (under) expenditures (363,285) (358,726) (302,682) 56,044 Other financing sources (uses) 363,285 360,086 301,380 (58,706) Transfers in Total other financing sources (uses) 363,285 360,086 301,380 (58,706) Net change in fund balances - 1,360 (1,302) (2,662) Fund balances, beginning of year 1,402 1,402 1,402 1,402 -	D.								
Contributions and donations 40,000 40,000 19,500 (20,500) Total revenues 47,025 47,025 27,885 (19,140) Expenditures Culture and recreation 410,310 405,751 330,567 75,184 Total expenditures 410,310 405,751 330,567 75,184 Excess (deficiency) of revenues over (under) expenditures (363,285) (358,726) (302,682) 56,044 Other financing sources (uses) 363,285 360,086 301,380 (58,706) Total other financing sources (uses) 363,285 360,086 301,380 (58,706) Net change in fund balances - 1,360 (1,302) (2,662) Fund balances, beginning of year 1,402 1,402 1,402 -		Ф	7.025	Ф	7.025	Ф	0.205	Ф	1.260
Total revenues 47,025 47,025 27,885 (19,140) Expenditures Culture and recreation 410,310 405,751 330,567 75,184 Total expenditures 410,310 405,751 330,567 75,184 Excess (deficiency) of revenues over (under) expenditures (363,285) (358,726) (302,682) 56,044 Other financing sources (uses) 363,285 360,086 301,380 (58,706) Total other financing sources (uses) 363,285 360,086 301,380 (58,706) Net change in fund balances - 1,360 (1,302) (2,662) Fund balances, beginning of year 1,402 1,402 1,402 - -		\$,	\$,	\$	/	\$	· · · · · · · · · · · · · · · · · · ·
Expenditures Culture and recreation 410,310 405,751 330,567 75,184 Total expenditures 410,310 405,751 330,567 75,184 Excess (deficiency) of revenues over (under) expenditures (363,285) (358,726) (302,682) 56,044 Other financing sources (uses) 363,285 360,086 301,380 (58,706) Total other financing sources (uses) 363,285 360,086 301,380 (58,706) Net change in fund balances - 1,360 (1,302) (2,662) Fund balances, beginning of year 1,402 1,402 1,402 -									· , ,
Culture and recreation 410,310 405,751 330,567 75,184 Total expenditures 410,310 405,751 330,567 75,184 Excess (deficiency) of revenues over (under) expenditures (363,285) (358,726) (302,682) 56,044 Other financing sources (uses) 363,285 360,086 301,380 (58,706) Total other financing sources (uses) 363,285 360,086 301,380 (58,706) Net change in fund balances - 1,360 (1,302) (2,662) Fund balances, beginning of year 1,402 1,402 1,402 -	Total revenues		47,025		47,025		27,885		(19,140)
Culture and recreation 410,310 405,751 330,567 75,184 Total expenditures 410,310 405,751 330,567 75,184 Excess (deficiency) of revenues over (under) expenditures (363,285) (358,726) (302,682) 56,044 Other financing sources (uses) 363,285 360,086 301,380 (58,706) Total other financing sources (uses) 363,285 360,086 301,380 (58,706) Net change in fund balances - 1,360 (1,302) (2,662) Fund balances, beginning of year 1,402 1,402 1,402 -	Expenditures								
Total expenditures 410,310 405,751 330,567 75,184 Excess (deficiency) of revenues over (under) expenditures (363,285) (358,726) (302,682) 56,044 Other financing sources (uses) 363,285 360,086 301,380 (58,706) Total other financing sources (uses) 363,285 360,086 301,380 (58,706) Net change in fund balances - 1,360 (1,302) (2,662) Fund balances, beginning of year 1,402 1,402 1,402 -			410 310		405 751		330 567		75 184
Excess (deficiency) of revenues over (under) expenditures (363,285) (358,726) (302,682) 56,044 Other financing sources (uses) 363,285 360,086 301,380 (58,706) Total other financing sources (uses) 363,285 360,086 301,380 (58,706) Net change in fund balances - 1,360 (1,302) (2,662) Fund balances, beginning of year 1,402 1,402 1,402 -			,						
over (under) expenditures (363,285) (358,726) (302,682) 56,044 Other financing sources (uses) 363,285 360,086 301,380 (58,706) Total other financing sources (uses) 363,285 360,086 301,380 (58,706) Net change in fund balances - 1,360 (1,302) (2,662) Fund balances, beginning of year 1,402 1,402 1,402 -	Total expellultures		410,510		403,731		330,307		73,104
over (under) expenditures (363,285) (358,726) (302,682) 56,044 Other financing sources (uses) 363,285 360,086 301,380 (58,706) Total other financing sources (uses) 363,285 360,086 301,380 (58,706) Net change in fund balances - 1,360 (1,302) (2,662) Fund balances, beginning of year 1,402 1,402 1,402 -	Excess (deficiency) of revenues								
Transfers in 363,285 360,086 301,380 (58,706) Total other financing sources (uses) 363,285 360,086 301,380 (58,706) Net change in fund balances - 1,360 (1,302) (2,662) Fund balances, beginning of year 1,402 1,402 1,402 -	•		(363,285)		(358,726)		(302,682)		56,044
Transfers in 363,285 360,086 301,380 (58,706) Total other financing sources (uses) 363,285 360,086 301,380 (58,706) Net change in fund balances - 1,360 (1,302) (2,662) Fund balances, beginning of year 1,402 1,402 1,402 -									
Total other financing sources (uses) 363,285 360,086 301,380 (58,706) Net change in fund balances - 1,360 (1,302) (2,662) Fund balances, beginning of year 1,402 1,402 1,402 -	, ,								
Net change in fund balances - 1,360 (1,302) (2,662) Fund balances, beginning of year 1,402 1,402 1,402 -									
Fund balances, beginning of year 1,402 1,402 1,402 -	Total other financing sources (uses)		363,285		360,086		301,380		(58,706)
	Net change in fund balances		-		1,360		(1,302)		(2,662)
Fund balances, end of year $ \frac{\$ 1,402}{\$ 2,762} \frac{\$ 100}{\$ (2,662)} $	Fund balances, beginning of year		1,402		1,402		1,402		
	Fund balances, end of year	\$	1,402	\$	2,762	\$	100	\$	(2,662)

City of Foley, Alabama IMPACT FEES

SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL

		Budgete	d Am	ount			Variance with Final Budget - Positive
		Original		Final	 Actual		(Negative)
Revenues							
Licenses and permits	\$	1,100,000	\$	1,100,000	\$ 1,674,710	\$	574,710
Investment income and rents		-		-	 107		107
Total revenues	_	1,100,000		1,100,000	 1,674,817	_	574,817
Expenditures							
Capital outlay		_		1,194,000	504,909		689,091
Total expenditures		-		1,194,000	504,909	_	689,091
Excess (deficiency) of revenues							
over (under) expenditures		1,100,000		(94,000)	 1,169,908		1,263,908
Other financing sources (uses)							
Transfers out		-		_	(200)		(200)
Total other financing sources (uses)		-		-	 (200)	_	(200)
Net change in fund balances		1,100,000		(94,000)	1,169,708		1,263,708
Fund balances, beginning of year		222,714		222,714	222,714		-
Fund balances, end of year	\$	1,322,714	\$	128,714	\$ 1,392,422	\$	1,263,708

City of Foley, Alabama PUBLIC FACILITIES COOPERATIVE DISTRICT SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL

		Budgeted			Variance with Final Budget -		
		Original	Final		Actual		Positive (Negative)
Revenues							
Investment income and rents	\$	300	\$ 2,000	\$	4,880	\$	2,880
Other	·	2,438,000	2,840,250		2,852,569		12,319
Total revenues		2,438,300	2,842,250		2,857,449	_	15,199
Expenditures							
General government		8,600	8,600		38,545		(29,945)
Principal		65,000	65,000		65,000		-
Interest		272,010	272,010		272,010		-
Total expenditures		345,610	345,610		375,555	_	(29,945)
Excess (deficiency) of revenues							
over (under) expenditures		2,092,690	2,496,640		2,481,894	_	(14,746)
Other financing sources (uses)							
Transfers in		337,010	345,555		375,010		29,455
Transfers out		(2,590,395)	(3,022,792)		(1,825,309)		1,197,483
Total other financing sources (uses)		(2,253,385)	(2,677,237)		(1,450,299)		1,226,938
Net change in fund balances		(160,695)	(180,597)		1,031,595		1,212,192
Fund balances, beginning of year		1,210,106	1,210,106		1,210,106		-
Fund balances, end of year	\$	1,049,411	\$ 1,029,509	\$	2,241,701	\$	1,212,192

City of Foley, Alabama PUBLIC ATHLETIC & SPORTS FACILITIES COOPERATIVE DISTRICT SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL

		Budgete	d An	nount			Variance with Final Budget -
		Original		Final	 Actual		Positive (Negative)
Revenues							
Investment income and rents	\$	250	\$	250	\$ 360	\$	110
Other		45,000		59,400	61,592		2,192
Total revenues		45,250		59,650	 61,952	_	2,302
Expenditures							
Culture and recreation		1,700		1,700	1,532		168
Interest		30,413		30,413	30,413		-
Total expenditures		32,113		32,113	31,945	_	168
Excess (deficiency) of revenues							
over (under) expenditures		13,137		27,537	 30,007		2,470
Other financing sources (uses)							
Transfers in		1,700		1,700	1,532		(168)
Transfers out		-		(194,800)	(206,387)		(11,587)
Total other financing sources (uses)	_	1,700		(193,100)	(204,855)	_	(11,755)
Net change in fund balances		14,837		(165,563)	(174,848)		(9,285)
Fund balances, beginning of year		216,032		216,032	216,032		-
Fund balances, end of year	\$	230,869	\$	50,469	\$ 41,184	\$	(9,285)

City of Foley, Alabama PUBLIC CULTURAL & ENTERTAINMENT FACILITIES COOPERATIVE DISTRICT SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL

	 Budgeted	d Amou	ınt			Variance with Final Budget -
	 Original		Final	 Actual		Positive (Negative)
Revenues						
Investment income and rents	\$ 100	\$	250	\$ 676	\$	426
Other	410,000		576,000	669,191		93,191
Total revenues	410,100		576,250	669,867	_	93,617
Expenditures						
Culture and recreation	1,800		1,800	1,540		260
Principal	350,000		350,000	350,000		-
Interest	202,260		202,260	202,260		-
Total expenditures	554,060		554,060	553,800		260
Excess (deficiency) of revenues						
over (under) expenditures	 (143,960)		22,190	116,067	_	93,877
Other financing sources (uses)						
Transfers in	554,477		554,477	554,169		(308)
Transfers out	(410,000)		(576,000)	(669,191)		(93,191)
Total other financing sources (uses)	144,477		(21,523)	(115,022)		(93,499)
Net change in fund balances	517		667	1,045		378
Fund balances, beginning of year	230,425		230,425	230,425		
Fund balances, end of year	\$ 230,942	\$	231,092	\$ 231,470	\$	378

City of Foley, Alabama ENERGY CONSERVATION BONDS SERIES 2013 SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL

		Budgete	d An	nounts			ariance with nal Budget -
		Original		Final		Actual	 Positive (Negative)
Revenues							
Investment income and rents	\$	100	\$	100	\$	290	\$ 190
Other		64,500		64,500		64,507	 7
Total revenues		64,600		64,600		64,797	 197
Expenditures							
Principal		115,000		115,000		115,000	_
Interest		87,500		87,500		87,499	1
Total expenditures	_	202,500	_	202,500	_	202,499	 1
Excess (deficiency) of revenues							
over expenditures		(137,900)		(137,900)		(137,702)	 198
Other financing sources (uses)							
Transfers in		140,200		140,200		143,735	3,535
Total other financing sources (uses)		140,200		140,200		143,735	3,535
Net change in fund balances		2,300		2,300		6,033	3,733
Fund balances, beginning of year		84,253		84,253		84,253	_
Fund balances, end of year	\$	86,553	\$	86,553	\$	90,286	\$ 3,733

City of Foley, Alabama GENERAL OBLIGATION WARRANTS SERIES 2014 SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL

	 Budgeted Original	l Amo	ounts Final	Actual			Variance with Final Budget - Positive (Negative)
Revenues							
Investment income and rents	\$ 100	\$	100	\$	649	\$	549
Total revenues	 100		100	_	649	_	549
Expenditures							
Principal	490,000		490,000		490,000		_
Interest	77,000		77,000		77,000		-
Total expenditures	 567,000		567,000		567,000	_	-
Excess (deficiency) of revenues							
over expenditures	 (566,900)		(566,900)		(566,351)		549
Other financing sources (uses)							
Transfers in	624,450		624,450		618,002		(6,448)
Total other financing sources (uses)	 624,450		624,450		618,002	_	(6,448)
Net change in fund balances	57,550		57,550		51,651		(5,899)
Fund balances, beginning of year	138,046		138,046		138,046		-
Fund balances, end of year	\$ 195,596	\$	195,596	\$	189,697	\$	(5,899)

City of Foley, Alabama GENERAL OBLIGATION WARRANTS SERIES 2015 SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL

	Budgeted Amounts					Final	ance with Budget - ositive
		Original		Final	 Actual	(Ne	egative)
Revenues							
Investment income and rents	\$	40	\$	40	\$ 510	\$	470
Total revenues	<u> </u>	40		40	 510		470
Expenditures							
Principal		375,000		375,000	375,000		-
Interest		77,250		77,250	77,250		-
Total expenditures		452,250		452,250	452,250		
Excess (deficiency) of revenues over expenditures		(452,210)		(452,210)	 (451,740)		470
Other financing sources (uses)							
Transfers in		450,688		450,688	 450,644		(44)
Total other financing sources (uses)		450,688		450,688	 450,644		(44)
Net change in fund balances		(1,522)		(1,522)	(1,096)		426
Fund balances, beginning of year		188,444		188,444	188,444		-
Fund balances, end of year	\$	186,922	\$	186,922	\$ 187,348	\$	426

City of Foley, Alabama GENERAL OBLIGATION WARRANTS SERIES 2019 SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL

	Budgeted Original	d A	mounts Final	Actual		Variance with Final Budget - Positive (Negative)
Revenues						
Investment income and rents	\$ 50	\$	50	\$ 3,374	\$	3,324
Total revenues	50		50	3,374		3,324
Expenditures						_
Principal	1,150,000		1,150,000	1,150,000		
Interest	187,000		187,000	187,000		-
Total expenditures	 1,337,000	_	1,337,000	 1,337,000		
Excess (deficiency) of revenues over expenditures	(1,336,950)		(1,336,950)	(1,333,626)		3,324
Other financing sources (uses)						
Transfers in	 1,337,208		1,337,208	1,335,548		(1,660)
Total other financing sources (uses)	 1,337,208		1,337,208	1,335,548	_	(1,660)
Net change in fund balances	258		258	1,922		1,664
Fund balances, beginning of year	111,427		111,427	111,427		_
Fund balances, end of year	\$ 111,685	\$	111,685	\$ 113,349	\$	1,664

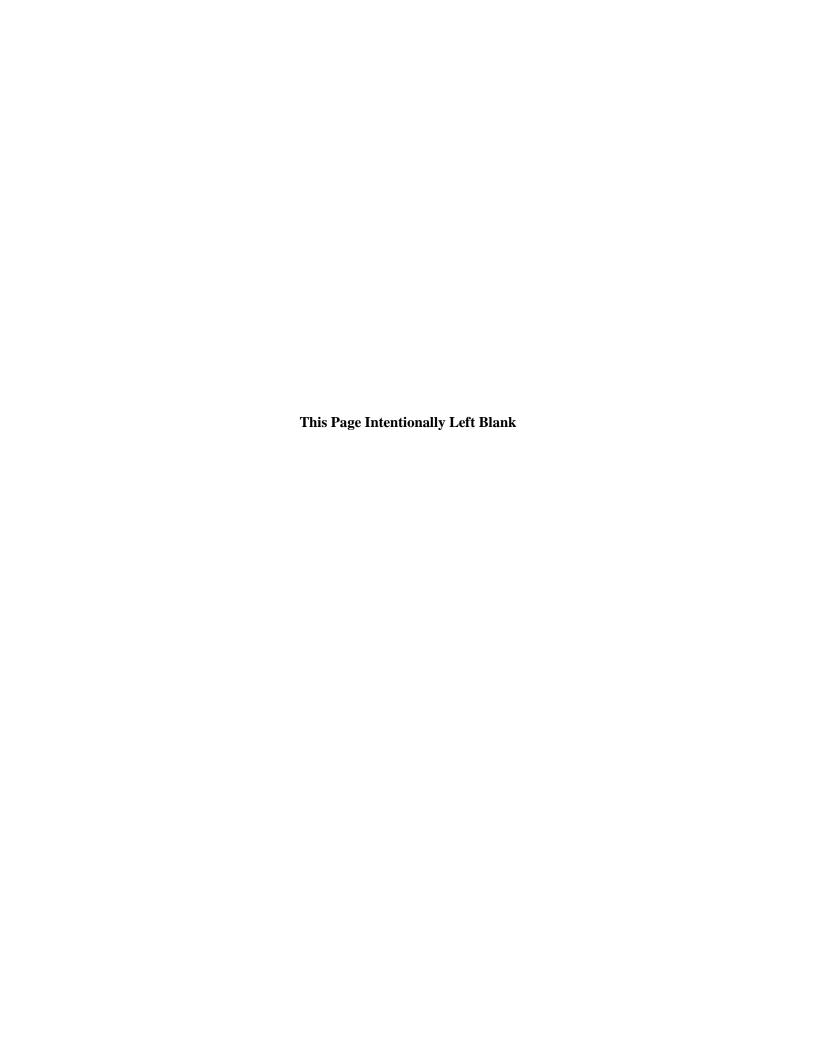
City of Foley, Alabama GENERAL OBLIGATION WARRANTS SERIES 2021 SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL

	Budgete Original	d Amounts Final	Actual	Variance with Final Budget - Positive (Negative)
Revenues				
Investment income and rents	\$ -	\$ -	\$ 816	\$ 816
Total revenues			816	816
Expenditures				
Principal	255,000	255,000	255,000	-
Interest	659,083	659,083	659,083	-
Total expenditures	914,083	914,083	914,083	
Excess (deficiency) of revenues over expenditures	(914,083)	(914,083)	(913,267)	816
Other financing sources (uses)				
Transfers in	1,069,018	1,069,018	1,060,282	(8,736)
Total other financing sources (uses)	1,069,018	1,069,018	1,060,282	(8,736)
Net change in fund balances	154,935	154,935	147,015	(7,920)
Fund balances, beginning of year	302,840	302,840	302,840	-
Fund balances, end of year	\$ 457,775	\$ 457,775	\$ 449,855	\$ (7,920)

City of Foley, Alabama SCHEDULE OF CONSTRUCTION IN PROGRESS As of September 30, 2022

	Balance 9/30/2021	Additions	Transfers and Adjustments	Balance 9/30/2022
GOVERNMENTAL ACTIVITIES				
Police Vehicles	\$ 215,930	\$ 616,597	\$ 260,326	\$ 572,201
FST - Website	26,750	-	-	26,750
Hurricane Sally Capital Projects-T-Hangars	42,087	2,559,882	-	2,601,969
Pickleball Courts (impact fee fund)	-	3,860	-	3,860
Fiber System Expansion	-	17,262	-	17,262
Public Works Campus	-	249,442	-	249,442
Runway 18/36, Taxiway A, S. Apron	37,961	398,296	-	436,257
Airport-Self Serve Fuel Station	16,915	5,023	21,938	-
Justice Center Security Upgrades	=	28,375	-	28,375
HMPG Fire Station 1 Improvements	2 120 (11	23,000	-	23,000
Bon Secour Water Quality	3,128,611	2,853,241	-	5,981,852
Wolf Creek Headwater Restoration	52,200	184,660	-	236,860
South Pecan Extension-City Constructed	30,360	170 125	-	30,360
North Pecan Extension-City Constructed	18,288	178,125	-	196,413
Lynndale Ct-City Constructed	-	98,143	-	98,143
Jessamine Improvement-City Constructed	-	4,300	-	4,300
Drainage Improvements-Hwy 59&CR12	-	320,675	-	320,675
Street Improvements-Bender Rd Traffic Safety Project	8,000	1,576	-	1,576
HSIP-Traffic Safety-CR 12/FBE	1,151,483	230,058	1,381,541	8,000
Juniper St South Extension	1,131,483	1,748,371	1,361,341	1 000 001
Rose Trail/Centennial Fountain	78,226	7,305	-	1,909,001
Miflin Rd Access Management	104,381	38,661	-	85,531
HSIP- Low Cost Safety Improvements	6,598	36,001	-	143,042
TAP 9th Ave & S. Pine St	53,525	27,996	-	6,598 81,521
ATRIP CR12 & Hwy 59 Intersection Impv	33,323	57,364	_	57,364
CR 12 & James Rd Turnlane	23,475	384,101	_	407,576
Foley Pride Pocket Park	23,473	227,972	_	227,972
CR 12 Crossdrains	5,750	221,512	_	5,750
Magnolia Gardens Drainage Improvement	5,750	2,500	_	2,500
CR 12 & Wolf Bay Drive Intersection Impv	_	2,800	_	2,800
Intersection Improvements	_	60,250	_	60,250
Wolf Bay Drive Extension Study	_	35,750	_	35,750
Fern Ave & Highway 59 Intersection Impv	_	32,715	_	32,715
Sidewalks-S. Juniper to Farmers Market	_	23,160	_	23,160
Mel Roberts Park Bathroom Building	5,726	210,891	216,617	23,100
Heritage Park Improvements	-,	10,500	,	10,500
New Library/Community Space	_	3,763	_	3,763
Cedar Street Park Improvements	_	9,900	_	9,900
Multipurpose Fields - Highway 98	_	20,304	_	20,304
Event Center-Volleyball Floor	284	92,064	92,348	-
Event Center-Lightning Suppression System	_	17,745	-	17,745
Office/Facility Building-Horticulture	6,000	-	-	6,000
Main Street Branding	13,939	3,200	-	17,139
New Comfort Station	, -	22,840	-	22,840
New Flag Pole	15,306	19,602	-	34,908
GOMESA-Land, Connectivity, Impvs	606,352	2,775,990	2,932,866	449,476
GCNP Expansion	3,500	, , , - -	3,500	-
GCNP Maintenance Barn	- /	34,101	- , -	34,101
GCNP Disc Golf Course	-	10,293	-	10,293
GCNP Boardwalk Improvements	-	12,250	-	12,250
HMPG Safe Room	38,300	30,000	-	68,300
TOTAL GOVERNMENTAL ACTIVITIES	\$ 5,850,577	\$ 13,694,903	\$ 4,909,136	\$ 14,636,344

STATISTICAL SECTION (UNAUDITED)



STATISTICAL SECTION (UNAUDITED)

The following statistical tables, which are an integral part of the City of Foley's comprehensive annual financial report, offer detailed information to assist the reader in understanding what the information in the financial statements, note disclosures, and required supplementary information says about the City's overall financial well-being. In the event historical data was unavailable, the data is omitted and replaced with an asterisk (*).

Contents

Financial Trends

These schedules contain trend information to help the reader understand how the City's financial performance and well-being have changed over time.

Revenue Capacity

These schedules contain information to help the reader assess the City's most significant local revenue sources.

Debt Capacity

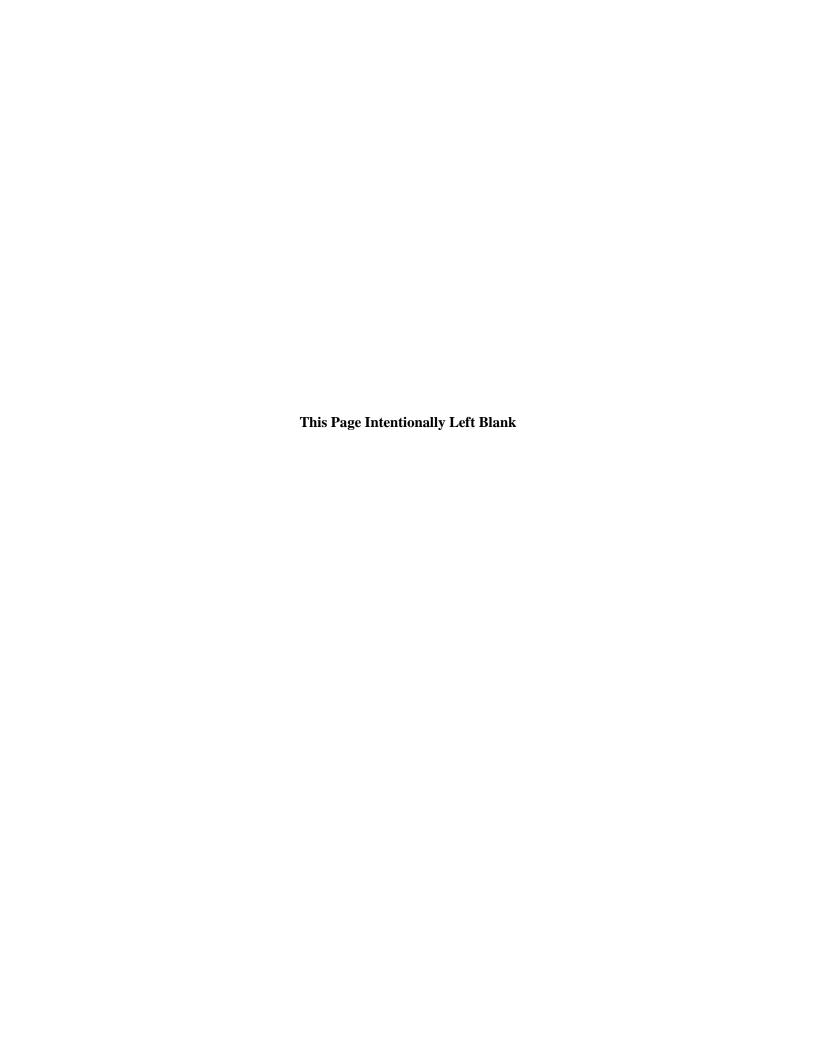
These schedules present information to help the reader assess the affordability of the City's current level of outstanding debt and its ability to issue additional debt in the future.

Demographic and Economic Information

These schedules provide the reader with an understanding of the environment within which the City's financial activities take place.

Operating Information

These schedules contain service and infrastructure data to help the reader understand how the information in the City's financial report relates to the services it provides and the activities it performs.



Net Position by Component Last Ten Fiscal Years (accrued basis of accounting)

	Fiscal Year									
	2022	2021	2020	2019	2018	2017*	2016*	2015	2014 *	2013
Governmental Activities Net invested in capital assets Restricted For:	\$ 130,444,657	\$ 116,735,902	\$ 111,651,872	\$ 107,589,228	\$ 98,292,183	\$ 93,824,140	\$ 90,333,519	\$ 80,055,857	\$ 78,082,591	\$ 79,689,446
Capital projects Debt service Other purposes Unrestricted	2,330,105 2,742,422 43,056,698	2,149,633 1,449,844 21,902,120	2,496,058 1,709,994 13,384,935	2,396,552 1,497,094 10,452,517	2,800,940 1,778,120 8,004,336	2,647 3,061,057 1,174,804 5,558,641	13,167,956 3,353,850 1,535,093 (8,813,490)	15,616,156 2,995,047 1,569,762 (6,887,689)	14,928,095 2,470,037 1,257,448 2,523,882	2,053,111 216,014 882,049 14,980,428
Total governmental activities net position	\$ 178,573,882	\$ 142,237,499	\$ 129,242,859	\$ 121,935,391	\$ 110,875,579	\$ 103,621,289	\$ 99,576,928	\$ 93,349,133	\$ 99,262,053	\$ 97,821,048
Business-Type Activities Net invested in capital assets Restricted For:	\$ 2,303,336	\$ 6,461,356	\$ (920,677)	\$ (1,077,397)	\$ (863,808)	\$ (647,469)	\$ (400,188)	\$ (148,485)	\$ (671,802)	\$ -
Capital projects Debt service	-		-		-	-	-	-	1,004,916 162,037	-
Other purposes Unrestricted	(953,775)	280,688	19,380 211,954	43,313 200,168	66,931 293,040	90,620 188,811	114,403 70,117	138,188 44,879	(367,495)	<u>-</u>
Total business-type activities net position	\$ 1,349,561	\$ 6,742,044	\$ (689,343)	\$ (833,916)	\$ (503,837)	\$ (368,038)	\$ (215,668)	\$ 34,582	\$ 127,656	\$ -
Primary Government Net invested in capital assets Restricted For:	\$ 132,747,993	\$ 123,197,258	\$ 110,731,195	\$ 106,511,831	\$ 97,428,375	\$ 93,176,671	\$ 89,933,331	\$ 79,907,372	\$ 77,410,789	\$ 79,689,446
Capital projects Debt service Other purposes Unrestricted	2,330,105 2,742,422 42,102,923	2,149,633 1,449,844 22,182,808	2,496,058 1,729,374 13,596,889	2,396,552 1,540,407 10,652,685	2,800,940 1,845,051 8,297,376	2,647 3,061,057 1,265,424 5,747,452	13,167,956 3,353,850 1,649,496 (8,743,373)	15,616,156 2,995,047 1,707,950 (6,842,810)	15,933,011 2,632,074 1,257,448 2,156,387	2,053,111 216,014 882,049 14,980,428
Total primary government net position	\$ 179,923,443	\$ 148,979,543	\$ 128,553,516	\$ 121,101,475	\$ 110,371,742	\$ 103,253,251	\$ 99,361,260	\$ 93,383,715	\$ 99,389,709	\$ 97,821,048

Sources: City Finance Division * Amounts are restated.

CITY OF FOLEY, ALABAMA Changes in Net Position Last Ten Fiscal Years (accrual basis of accounting)

					Fisca	l Year				
	2022	2021	2020	2019	2018	2017	2016	2015	2014 ****	2013
Program/Function Activities										
Governmental Activities:										
General government	\$ 11,508,118	\$ 19,462,177	\$ 10,335,537	\$ 6,770,564	\$ 6,897,544	\$ 6,570,618	\$ 6,309,843	\$ 6,351,158	\$ 5,757,555	\$ 5,942,056
Public safety	16,532,713	15,000,787	14,457,671	13,898,543	13,058,911	12,492,542	12,136,287	10,963,166	10,590,907	10,275,397
Highways and streets	7,993,485	6,342,022	6,628,418	6,124,409	5,426,492	5,507,306	4,411,736	4,971,443	4,673,639	3,948,204
Sanitation	10 655 355	2,742,933	2,657,082	2,445,165	2,255,624	2,393,502	2,347,410	2,480,994	2,423,834	2,251,707
Culture and recreation	10,655,255 1,819,149	9,696,700	8,959,094	9,778,699	9,408,900 2,052,703	7,701,908	6,429,296	6,013,840 4,848,999	5,366,130 2,558,559	4,858,407
Economic development Interest on long-term debt	1,819,149	2,506,397 2,288,528	1,723,683 2,360,056	1,737,324 2,601,830	2,670,228	2,114,470 2,620,665	1,318,184 3,224,877	2,372,127	2,558,559 1,688,961	728,321 1,451,189
interest on long-term debt	1,001,717	2,200,320	2,300,030	2,001,830	2,070,228	2,020,003	3,224,677	2,372,127	1,088,901	1,431,189
Total Governmental Activities Expense	50,110,437	58,039,544	47,121,541	43,356,534	41,770,402	39,401,011	36,177,633	38,001,727	33,059,585	29,455,281
Business-Type Activities										
Sanitation Fund	3,703,211	_	_	_	_	_	_	_	_	_
CAFFM, Inc.	957,380	630,228	697,673	820,686	587,864	593,236	634,016	533,629	162,428	-
Total Business-Type Activities Expense	4,660,591	630,228	697,673	820,686	587,864	593,236	634,016	533,629	162,428	
1										
Total Primary Government Expense	54,771,028	58,669,772	47,819,214	44,177,220	42,358,266	39,994,247	36,811,649	38,535,356	33,222,013	29,455,281
Program/Function Revenues										
Governmental Activities:										
Charges for services										
General government	\$ 12,691,882	\$ 3,722,894	\$ 3,411,513	\$ 3,330,790	\$ 3,307,034	\$ 2,703,584	\$ 2,233,406	\$ 2,192,351	\$ 2,244,206	\$ 1,856,195
Public safety	2,427,023	2,041,098	1,596,617	1,110,118	1,337,483	1,866,349	1,281,186	962,562	1,133,814	1,064,732
Highways and streets	388,020	67,873	11,500	16,350	13,959	-	-	-	-	-
Sanitation *****	-	3,056,468	2,825,171	2,411,491	2,208,239	2,141,518	2,055,611	1,976,435	1,931,964	1,808,916
Culture and recreation	2,077,930	809,606	265,274	595,082	479,136	537,390	505,226	396,177	354,414	305,071
Economic development	-	-	-	-	-	34,504	167,578	246,063	137,993	13,891
Operating grants and contributions	2,256,020	11,154,406	939,614	600,928	552,756	845,617	546,798	214,638	651,106	310,730
Capital Grants and Contributions	10,131,575	3,226,090	3,468,332	5,139,991	2,854,034	4,981,652	10,043,137	4,472,663	1,791,993	999,501
Total Program Revenues - Government Activities	29,972,450	24,078,435	12,518,021	13,204,750	10,752,641	13,110,614	16,832,942	10,460,889	8,245,490	6,359,036
Program/Function Revenues										
Business-Type Activities:										
Charges for services										
Sanitation Fund *****	3,836,822	-	-	-	-	-	-	-	-	-
CAFFM, Inc.	109,480	428,892	782,273	429,792	407,126	369,006	287,686	175,809	5,635	-
Operating grants and contributions	-	65	-	-	-	22,200	-	35,288	-	-
Capital Grants and Contributions							32,712			
Total Program Revenues - Business-Type Activities	3,946,302	428,957	782,273	429,792	407,126	391,206	320,398	211,097	5,635	
Total Primary Government Program Revenues	\$ 33,918,752	\$ 24,507,392	\$ 13,300,294	\$ 13,634,542	\$ 11,159,767	\$ 13,501,820	\$ 17,153,340	\$ 10,671,986	\$ 8,251,125	\$ 6,359,036

(Continued on next page)

Changes in Net Position (Continued)

Last Ten Fiscal Years (accrual basis of accounting)

	Fiscal Year											
	2022	2021	2020	2019	2018	2017	2016	2015	2014 ****	2013		
Total Net (Expense)/Revenue												
Governmental Activities	\$ (20,137,987)	\$ (33,961,109)	\$(34,603,520)	\$(30,151,784)	\$(31,017,761)	\$(26,290,397)	\$(19,344,691)	\$(27,540,838)	\$ (24,814,095)	\$ (23,096,245)		
Business-Type Activities:	(714,289)	(201,271)	84,600	(390,894)	(180,738)	(202,030)	(313,618)	(322,532)	(156,793)	-		
Total Primary Government Net												
(Expense)/Revenue	\$ (20,852,276)	\$ (34,162,380)	\$(34,518,920)	\$(30,542,678)	\$(31,198,499)	\$(26,492,427)	\$(19,658,309)	\$(27,863,370)	\$(24,970,888)	\$ (23,096,245)		
General Revenues												
Governmental Activities												
Property taxes	\$ 2,366,203	\$ 2,152,218	\$ 1,880,124	\$ 1,765,580	\$ 1,711,873	\$ 1,625,209	\$ 1,539,905	\$ 1,435,035	\$ 1,351,037	\$ 1,367,446		
Sales and other local taxes	41,790,227	38,722,433	29,555,402	28,958,941	26,646,096	22,257,234	16,365,312	15,463,721	14,687,639	13,773,921		
Utility tax equivalents *****	· · · -	7,944,312	7,692,940	7,410,006	7,053,060	6,796,594	6,499,737	6,311,582	6,200,232	6,285,978		
Fines and forfeitures *	-	-	-	-	-	-	-	-	-	29,272		
Contributed capital	-	-	-	-	-	-	-	-	-	872,174		
Investment income (loss) **	(65,918)	81,925	127,441	181,192	152,174	114,659	86,185	90,813	37,378	420,101		
Other	7,202,534	4,055,885	2,561,847	2,799,448	2,599,630	1,456,376	1,431,368	1,330,343	1,226,186	1,354,889		
Gain on sale of capital assets	-	-	-	-	-	-	-	(18,410)	2,871,828	116,824		
Franchise fees ***	307,403	148,097	152,738	155,933	153,846	147,880	138,547	151,124	139,652	-		
Other financing sources	-	· -	-	-	-	-	-	-	25,000	58,539		
Transfers	4,702,665	(14,876)	(59,504)	(59,504)	(44,628)	(44,628)	(59,504)	(228,817)	(425,220)	-		
Special Items-NMTC unwind	-	(5,962,989)	-	-	-	-	-	-	-	-		
Total general revenues - Government Activities	\$ 56,303,114	\$ 47,127,005	\$ 41,910,988	\$ 41,211,596	\$ 38,272,051	\$ 32,353,324	\$ 26,001,550	\$ 24,535,391	\$ 26,113,732	\$ 24,279,144		
General Revenues												
Business-Type Activities												
Investment income (loss) **	\$ 404	\$ 808	\$ 469	\$ 382	\$ 311	\$ 216	\$ 215	\$ 468	\$ 556	\$ -		
Other	24,067	50	-	929	-	4,816	3,649	173	41	-		
Transfers	(4,702,665)	14,876	59,504	59,504	44,628	44,628	59,504	228,817	425,220	-		
Special Items												
NMTC write off loan cost	-	(383,076)	-	-	-	-	-	-	-	-		
NMTC unwind	-	8,000,000	-	-	-	-	-	-	-	-		
Total general revenues - Business-Type Activities	\$ (4,678,194)	\$ 7,632,658	\$ 59,973	\$ 60,815	\$ 44,939	\$ 49,660	\$ 63,368	\$ 229,458	\$ 425,817	\$ -		
Total Primary Government General Revenues	\$ 51,624,920	\$ 54,759,663	\$ 41,970,961	\$ 41,272,411	\$ 38,316,990	\$ 32,402,984	\$ 26,064,918	\$ 24,764,849	\$ 26,539,549	\$ 24,279,144		
Changes in Net Position												
Governmental Activities	\$ 36,165,127	\$ 13,165,896	\$ 7,307,468	\$ 11,059,812	\$ 7,254,290	\$ 6,062,927	\$ 6,656,859	\$ (3,005,447)	\$ 1,299,637	\$ 1,182,899		
Business-Type Activities	(5,392,483)	7,431,387	144,573	(330,079)	(135,799)	(152,370)	(250,250)	(93,074)	269,024	· · ·		
Total Primary Government	\$ 30,772,644	\$ 20,597,283	\$ 7,452,041	\$ 10,729,733	\$ 7,118,491	\$ 5,910,557	\$ 6,406,609	\$ (3,098,521)	\$ 1,568,661	\$ 1,182,899		
•												

Source: City Finance Division

^{*} Beginning Fiscal Year 2014, Fines and Forfeitures are reported as part of the charges for services category of program revenue in the function or activity that generates them.

^{**} Prior to Fiscal Year 2022, Investment income (loss) was reported as Interest. Prior to Fiscal Year 2014, Interest and Rents were reported together. Beginning Fiscal Year 2014, Rental Income is reported as a program revenue of the function that generates the revenue.

^{***} Beginning Fiscal Year 2014, Riviera Utilities Franchise Fees are reported separately. Prior to Fiscal Year 2014 Riviera Utilities Franchise Fees were reported with Utility Tax Equivalents.

^{****} Fiscal Year 2014 was restated due to a change in fund type made in 2015 to the Public Athletic & Sports Facilities Cooperative District and the Public Cultural & Entertainment Facilities Cooperative District.

^{*****} Beginning Fiscal Year 2022, all sanitation revenue and expenses are reported in the BTA, Sanitation Fund.

^{******} Beginning Fiscal Year 2022, Utility tax equivalents are reported under general government charges for services.

Fund Balances of Governmental Funds Last Ten Fiscal Years

(modified accrual basis of accounting)

Fiscal Year 2022 2021 2020 2019 2018 2017 2016 2015 2014 2013 General Fund Nonspendable 379,342 \$ 278,598 \$ 5,853,668 \$ 5,898,837 \$ 5,796,468 \$ 5,822,962 5,770,035 \$ 5,731,817 \$ 5,723,897 \$ 170,835 Restricted 565,366 468,690 372,340 341,572 463,333 410,953 320,947 247,851 173,317 102,037 Committed Assigned 387,265 358,299 842,041 819,864 789,941 552,434 546,767 3,050,258 4,952,810 5,456,967 Unassigned 53,209,359 8,716,303 4,375,994 8,996,305 10,862,662 32,606,595 17,041,142 13,056,651 11,514,771 3,147,862 Total General Fund 54,541,332 33,712,182 24,109,191 20,116,924 18,564,513 15,502,652 9,785,611 13,405,920 19,846,329 16,592,501 All other Governmental Funds Nonspendable 592,261 \$ \$ 507,277 \$ 379,821 817,761 379,821 379,821 Restricted 4,507,161 3,302,043 3,833,712 3,552,074 4,115,727 3,827,555 17,735,952 19,933,114 18,482,263 3,049,137 451,397 103,164 Committed 1,295,692 397,892 1,024,134 768,672 1,605,439 2,799,959 542,442 757,663 Assigned 50 Unassigned (152,374)(178,027)92,429 54,624 (252,477)(22,086)(343,318)(527,469)(599)6,242,740 4,029,305 4,511,867 4,887,384 4,976,048 20,137,066 22,585,425 Total all Other Gvnmt. Funds 3,575,413 19,619,148 3,248,311 \$ 20,478,700 28,138,496 \$ 24,628,791 23,451,897 29,922,677 Total Governmental Funds \$ 60,784,072 \$ 37,287,595 \$ \$ \$ \$ 35,991,345 \$ 39,465,477 \$ 19,840,812

Source: City Finance Division

Changes In Fund Balances Of Governmental Funds Last Ten Fiscal Years

(modified accrual basis of accounting)

	Fiscal Year																
		2022		2021		2020		2019		2018		2017	2016		2015	2014	2013
Revenues																	
Property and advalorem taxes	\$	2,366,203	\$	2,152,218	\$	1,880,124	\$	1,765,580	\$	1,711,873	\$	1,625,209	\$ 1,539,905	\$	1,435,035	\$ 1,351,038	\$ 1,367,446
Sales and other local taxes		41,790,227		38,722,433		29,555,402		28,958,941		26,646,096		22,405,114	16,491,205		15,614,845	14,827,291	13,773,922
Licenses and permits		7,496,885		5,024,902		4,229,647		3,616,461		3,828,883		3,720,477	2,705,953		2,401,064	2,365,083	2,141,591
Intergovernmental		11,311,609		14,309,809		3,339,731		3,568,471		2,313,245		3,132,314	9,235,106		4,153,301	1,822,855	932,314
Charges for services ***		746,633		3,611,629		3,085,966		2,967,859		2,645,941		2,570,615	2,514,568		2,365,893	2,247,929	2,187,877
Fines and forfeitures		691,757		646,942		556,795		614,964		584,494		646,292	641,976		555,808	564,146	644,568
Utility tax equivalents		8,527,951		8,092,409		7,845,678		7,565,939		7,206,906		6,796,594	6,499,737		6,311,582	6,200,232	6,285,978
Investment income (loss) *		(65,918)		81,924		127,441		181,192		152,174		114,659	86,185		90,812	37,377	483,850
Contributions and donations		136,024		78,673		87,306		879,261		789,317		230,806	114,862		134,064	624,885	735,208
Other **		6,287,750		4,491,779		2,746,410		2,844,280		2,603,155		1,444,874	1,478,250		1,363,673	1,185,873	1,101,634
Rental income *		331,131		339,467		237,667		264,547		286,533		278,688	 369,451		438,312	 404,869	 _
Total Revenues		79,620,252		77,552,185		53,692,167		53,227,495		48,768,617		42,965,642	41,677,198		34,864,389	31,631,578	29,654,388
Expenditures																	
Current:																	
General government		7,913,178		18,649,397		9,502,083		5,968,544		6,037,041		5,636,357	5,397,282		5,626,814	4,982,869	4,663,354
Public safety		15,063,344		13,759,008		13,231,013		12,838,863		11,995,342		11,404,151	11,238,760		10,380,906	9,889,322	9,564,621
Highways and streets		5,406,730		3,362,446		3,702,125		3,234,873		2,926,279		3,097,595	2,343,121		2,673,944	2,387,351	1,695,247
Sanitation ***		-		2,438,315		2,339,768		2,210,000		2,053,143		2,208,683	2,132,864		2,281,302	2,223,182	2,091,835
Culture and recreation		8,340,557		7,460,019		6,660,423		7,610,962		7,255,457		6,094,701	5,538,955		5,376,674	4,533,285	4,105,478
Economic development		1,819,149		2,506,397		1,723,683		1,737,324		2,048,752		2,101,714	1,314,462		4,802,908	2,550,772	728,321
Debt Service:																	
Principal		2,860,366		7,395,380		3,802,138		4,978,064		4,704,499		4,122,542	3,754,343		3,225,085	2,066,250	1,931,913
Interest		1,607,602		2,118,093		2,349,377		2,536,588		2,679,534		2,755,695	2,452,056		1,710,650	1,230,586	1,228,135
Bond issuance cost		-		418,667		12,052		110,139		25,641		31,995	410,055		289,474	293,614	146,349
Capital Outlay		17,140,719		8,079,636		6,800,296		10,157,906		6,768,709		18,028,847	29,573,346		18,303,234	 6,615,097	10,037,379
Total Expenditures		60,151,645	_	66,187,358		50,122,958	_	51,383,263		46,494,397	_	55,482,280	 64,155,244	_	54,670,991	 36,772,328	 36,192,632
Excess (deficiency) of revenues																	
over expenditures	\$	19,468,607	\$	11,364,827	\$	3,569,209	\$	1,844,232	\$	2,274,220	\$	(12,516,638)	\$ (22,478,046)	\$	(19,806,602)	\$ (5,140,750)	\$ (6,538,244)

(continued on next page)

Changes in Fund Balances of Governmental Funds (Continued)

Last Ten Fiscal Years

(modified accrual basis of accounting)

Fiscal Year

		Tibout Tout												
	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013				
Other financing sources (uses)														
Transfers in	19,256,374	50,500,806	11,000,713	22,993,661	14,414,569	12,564,628	14,643,434	29,967,659	18,322,813	11,226,821				
Transfers out	(16,397,399)	(50,515,682)	(11,060,217)	(23,053,165)	(14,459,197)	(12,609,256)	(14,702,938)	(30,240,031)	(18,748,033)	(11,226,821)				
Issuance of bonded debt	<u>-</u>	32,935,000	-	-	500,000	1,000,000	24,450,000	16,440,000	18,005,000	-				
Bond premium	-	121,354	-	658,543	-	-	1,732,359	451,138	862,733	-				
Bond discount	-	-	-	-	-	-	-	(286,296)	-	(58,539)				
Payment to refunded bond escrow	-	(32,923,291)	-	(6,171,377)	-	-	(9,810,412)	_	-	_				
Capital leases	156,211	129,074	-	-	-	32,031	96,935	-	-	-				
Sale of assets **	1,012,684	-	-	-	-	1,785,258	-	-	5,947,904	144,144				
Issuance of loan debt	-	3,500,000	-	4,905,000	-	300,000	-	-	375,000	2,975,000				
Total other financing														
sources (uses)	4,027,870	3,747,261	(59,504)	(667,338)	455,372	3,072,661	16,409,378	16,332,470	24,765,417	3,060,605				
Special Items														
NMTC unwind		(5,962,989)												
Net change in fund balances	\$ 23,496,477	\$ 9,149,099	\$ 3,509,705	\$ 1,176,894	\$ 2,729,592	\$ (9,443,977)	\$ (6,068,668)	\$ (3,474,132)	\$ 19,624,667	\$ (3,477,639)				
Debt service as a percentage of														
noncapital expenditures	10.4%	16.4%	14.2%	18.2%	18.6%	18.4%	17.9%	13.6%	10.9%	12.1%				

^{*} Prior to Fiscal Year 2022, Investment income (loss) was presented as interest. Prior to Fiscal Year 2014, Interest and Rents were reported together. Beginning Fiscal Year 2014, Rental Income is reported as a program revenue of the function that generates the revenue.

^{**} Beginning Fiscal Year 2015, non-material proceeds from sale of assets are reported under "Other".

^{***} Beginning Fiscal Year 2022, all sanitation revenue and expenses are reported in the BTA, Sanitation Fund.

Direct and Overlapping Sales and Use Tax Rates Last Ten Fiscal Years

	City	Baldwin	State of	Total Sales
Fiscal Year	of Foley	County	Alabama	Tax Rate
2022	3.0%	3.0%	4.0%	10.0%
2021	3.0%	3.0%	4.0%	10.0%
2020	3.0%	3.0%	4.0%	10.0%
2019	3.0%	3.0%	4.0%	10.0%
2018	3.0%	3.0%	4.0%	10.0%
2017	3.0%	3.0%	4.0%	10.0%
2016	2.0%	3.0%	4.0%	9.0%
2015	2.0%	3.0%	4.0%	9.0%
2014	2.0%	3.0%	4.0%	9.0%
2013	2.0%	3.0%	4.0%	9.0%

Source: State of Alabama Department of Revenue

Beginning March 1, 2017, the City increased sales and use tax from 2% to 3% effective until August 31, 2020. Effective September 2019, the City Council extended the 1% temporary sales tax until August 31, 2030.

CITY OF FOLEY, ALABAMA Principal Sales and Use Taxpayers Last Ten Years

			[1] Remitted By Top 25	[1] Total Sales & Use Tax	Percent of Total	
Year	[1] Gross Sales	Taxpayers		Collected	Tax	
2022 [2]	\$ 2,096,317,094	\$	14,253,313	\$ 36,244,191	39.33%	
2021	2,285,177,026		13,237,961	33,609,031	39.39%	
2020	1,566,212,910		11,274,082	26,816,150	42.04%	
2019	1,399,889,326		10,000,128	24,991,110	40.01%	
2018	1,260,945,641		8,736,761	21,367,934	40.89%	
2017	1,258,511,522		8,014,166	19,581,316	40.93%	
2016	1,187,232,141		6,224,812	14,962,812	41.60%	
2015	1,112,243,887		5,998,110	14,315,191	41.90%	
2014	1,082,812,154		5,812,173	13,561,596	42.86%	
2013	1,026,614,367		5,331,864	12,592,353	42.34%	

^[1] Beginning 2016, the State of Alabama reports the information by fiscal year, net of fees, on a non-accrual basis. Years 2012 - 2015 are reported on a calendar year.

Source: State of Alabama Department of Revenue

Note: State law prohibits the disclosure of specific taxpayer information.

^[2] Fiscal year 2022 gross sales were lower than fiscal year 2021, but taxes collected were higher. This is due to a higher number of deductions allowed. The gross number presented is the economics revenue that comes through the city, not the gross sales that tax are paid from.

CITY OF FOLEY, ALABAMA Revenue Indicators - General Fund Last Ten Years

Sales and Other Local Taxes

Fiscal Year Ended September 30,	[1] [2] Sales & Use Tax	[3] Lodging Tax	Rental Tax	Tax Penalties	Beer Wine & Liquor Tax	[4] Local Gas Tax	Cigarette & Tobacco Tax	Other Local Tax	Total
2022	\$ 36,710,192	\$ 2,089,629	\$ 423,576	\$ 226,343	\$ 764,965	\$ 583,583	\$ 223,949	\$ 513,708	\$ 41,535,945
2021	33,560,787	2,362,418	477,613	53,107	727,078	582,876	237,781	512,581	38,514,241
2020	26,182,775	1,246,882	271,542	-	604,947	548,210	228,737	299,988	29,383,081
2019	25,528,657	1,392,542	269,851	-	547,437	596,477	225,948	301,112	28,862,024
2018	23,546,995	1,234,281	254,383	-	530,004	574,232	224,746	186,324	26,550,965
2017	19,280,693	1,073,626	280,922	-	505,229	543,511	229,298	396,844	22,310,123
2016	14,100,815	947,769	242,378	-	500,065	-	224,593	381,670	16,397,290
2015	13,428,794	842,600	214,152	-	487,707	-	223,166	327,235	15,523,654
2014	12,699,430	762,915	213,921	-	463,604	-	220,821	466,600	14,827,291
2013	12,023,754	372,655	210,237	-	440,682	-	230,945	495,649	13,773,922

License and Permits

Fiscal Year						Other			
Ended		Business		Building	L	icense &			
September 30,	License		Permits			Permits	Total		
2022	\$	3,366,184	\$	2,046,773	\$	409,218	\$	5,822,175	
2021		2,746,550		1,831,977		223,861		4,802,388	
2020		2,622,061		1,420,871		186,715		4,229,647	
2019		2,490,968		939,435		186,058		3,616,461	
2018		2,477,791		1,112,231		238,861		3,828,883	
2017		2,504,014		1,006,892		209,571		3,720,477	
2016		2,055,464		508,997		141,492		2,705,953	
2015		1,995,807		357,150		48,107		2,401,064	
2014		1,876,595		418,289		70,199		2,365,083	
2013		1,753,106		346,193		42,292		2,141,591	

Franchise Fees

	Utility Tax	k Eq	uivalents [5]		[6]			
Fiscal Year		Total			Other			
Ended	Applicable		Amount		Franchise			
September 30,	Percentage		Collected		Fees	Total		
2022	4.25%	\$	8,220,548	\$	307,403	\$	8,527,951	
2021	4.25%		7,944,312		148,097		8,092,409	
2020	4.25%		7,692,940		152,738		7,845,678	
2019	4.25%		7,410,006		155,933		7,565,939	
2018	4.25%		7,053,060		153,846		7,206,906	
2017	4.25%		6,796,594		147,880		6,944,474	
2016	4.25%		6,499,737		138,547		6,638,284	
2015	4.25%		6,311,582		151,124		6,462,706	
2014	4.25%		6,200,232		139,652		6,339,884	
2013	4.25%		6,285,978		19,462		6,305,440	

- [1] In March 2007 the sales tax rate was increased from 1% to 2%.
- [2] In March 2017 the sales tax rate was increased to 3% effective until August 31, 2020. In September 2019, this temporary increase was extended until August 2030.
- [3] In October 2013 the lodging tax rate was increased from 4% to 7%.
- [4] In December 2016 a 3% local gas tax was established.
- [5] Tax equivalent payments are made monthly to the City by Riviera Utilities based on a percentage of retained earnings of the previous year. Riveria Utilities provides water, sanitary sewer, electric, natural gas, cable television and internet services in the City and in other incorporated and unincorporated areas in Baldwin County, Alabama.
- [6] In 2014, Riviera Utilities began paying a franchise fee for cable services provided.

CITY OF FOLEY, ALABAMA Legal Debt Margin Information Last Ten Fiscal Years

		Fiscal Year									
	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	
General Constitutional Debt Limit	\$ 103,414,791	\$ 82,185,292	\$ 75,320,817	\$ 68,995,025	\$ 62,563,727	\$ 59,703,210	\$ 66,950,121	\$ 54,578,468	\$ 49,471,878	\$ 47,088,128	
Net debt applicable to limit	37,726,291	40,676,257	27,865,934	31,933,086	30,398,683	33,312,476	34,571,734	28,064,115	24,807,808	7,281,888	
Legal debt margin	\$ 65,688,500	\$ 41,509,035	\$ 47,454,883	\$ 37,061,939	\$ 32,165,044	\$ 26,390,734	\$ 32,378,387	\$ 26,514,353	\$ 24,664,070	\$ 39,806,240	
Net debt as a percentage of debt limit	36.48%	49.49%	37.00%	46.28%	48.59%	55.80%	51.64%	51.42%	50.15%	15.46%	

CITY OF FOLEY Legal Debt Margin Information (Continued) Last Ten Fiscal Years

	Fiscal Year										
	2022	2021	2020	2019	2018	2017	2016	2015	2014	2012	
Special Constitutional Debt Limit	\$ 258,536,978	\$ 205,463,230	\$ 188,302,042	\$ 172,487,562	\$ 156,409,318	\$ 149,258,026	\$ 167,375,302	\$ 136,446,170	\$ 123,679,696	\$ -	
Net debt applicable to limit	5,953,683	6,844,696	35,756,911	36,464,323	36,872,500	37,272,909	36,339,889	18,729,186	8,000,000	_ _	
Legal debt margin	\$ 252,583,295	\$ 198,618,534	\$ 152,545,131	\$ 136,023,239	\$ 119,536,818	\$ 111,985,117	\$ 131,035,413	\$ 117,716,984	\$ 115,679,696	\$ -	
Net debt as a percentage of debt limit	2.30%	3.33%	18.99%	21.14%	23.57%	24.97%	21.71%	13.73%	6.47%	0.00%	

CITY OF FOLEY, ALABAMA Ratios of Outstanding Debt by Type Last Ten Fiscal Years

		Federally						Business-				
		Taxable						Type Activities				
		2013						of Coastal			Total Debt	
		Qualified			Total			Alabama			as a	
	General	Energy			General	Special	Total	Farmers' and		Total	Percentage	Total
Fiscal	Obligation	Conservation	Notes		Obligation	Revenue	Governmental	Fishermen's	Notes	Primary	of Personal	Debt Per
Year	Warrants	Bonds	Payable	Leases	Debt	Bonds	Activities	Market, Inc.	Payable	Government	Income	Capita
2022	\$ 38,346,223	\$ 2,062,804	\$ 21,717	\$ 298,600	\$ 40,729,344	\$ 15,429,837	\$ 56,159,181	\$ -	\$ -	\$ 56,159,181	8.84%	\$ 2,393
2021	40,753,913	2,174,877	28,865	-	42,957,655	15,902,407	58,860,062	-	634,235	59,494,297	11.90%	2,732
2020	19,936,424	2,281,950	121,339	-	22,339,713	37,026,760	59,366,473	8,000,000	682,953	68,049,426	12.44%	3,368
2019	23,138,996	2,384,023	363,094	-	25,886,113	37,491,148	63,377,261	8,000,000	1,123,296	72,500,557	13.95%	3,617
2018	21,692,164	2,481,096	484,053	-	24,657,313	44,502,548	69,159,861	8,000,000	1,193,323	78,353,184	19.10%	4,242
2017	24,412,101	2,573,169	602,504	-	27,587,774	45,934,137	73,521,911	8,000,000	1,260,601	82,782,512	23.15%	4,638
2016	26,133,427	2,665,242	335,579	-	29,134,248	47,335,727	76,469,975	8,000,000	1,059,072	85,529,047	22.45%	4,878
2015	28,782,770	2,752,315	288,750	-	31,823,835	31,076,616	62,900,451	8,000,000	-	70,900,451	16.86%	3,742
2014	27,135,531	2,844,388	323,750	-	30,303,669	19,272,927	49,576,596	8,000,000	-	57,576,596	13.72%	3,087
2013	9,335,000	2,975,000	-	-	12,310,000	19,945,000	32,255,000	-	-	32,255,000	9.51%	2,039

CITY OF FOLEY, ALABAMA Ratios of General Bonded Debt Outstanding Last Ten Fiscal Years

			[2]	[3] [4]					
Fiscal Year	[1]	Le	ss: Amounts			Percentage of			
Ended	General	A	Available in			Estimated Actual			
September	Obligation	D	ebt Service			Taxable Value of	[4]		
30	 Bonds		Funds		Total	Property	Pe	r Capita	
2022	\$ 40,729,344	\$	1,030,535	\$	39,698,809	7.68%	\$	1,692	
2021	42,957,655		825,010		42,132,645	10.25%		1,935	
2020	22,339,713		957,470		21,382,243	5.68%		1051	
2019	25,886,113		771,677		25,114,436	7.28%		1,252	
2018	24,657,313		1,046,395		23,610,918	7.55%		1,277	
2017	27,587,774		1,034,002		26,553,772	8.90%		1,491	
2016	29,134,248		1,027,614		28,106,634	10.30%		1,623	
2015	31,823,835		1,007,351		30,816,484	12.47%		1,833	
2014	30,303,669		666,562		29,637,107	13.12%		1,845	
2013	12,310,000		249,962		12,060,038	5.15%		762	
			[2]			[3] [4]			
Fiscal Year	[5]		ss: Amounts			Percentage of			
Ended	Special		Available in			Estimated Actual			
September	Revenue	D	ebt Service			Taxable Value of		[4]	
30	 Bonds		Funds		Total	Property		r Capita	
2022	\$ 15,429,837	\$	1,299,569	\$	14,130,268	2.73%	\$	602	
2021	15,902,407		1,393,785		14,508,622	3.53%		666	
2020	37,026,760		1,538,488		35,488,272	9.42%		1,745	
2019	37,491,148		1,617,672		35,873,476	10.40%		1,788	
2018	44,502,548		2,347,330		42,155,218	13.48%		2,280	
2017	45,934,137		2,326,189		43,607,948	14.61%		2,449	
2016	47,335,727		1,987,698		45,348,029	16.62%		2,619	
2015	31,076,616		1,803,475		29,273,141	11.84%		1,742	
2014	19,272,927		1,803,150		17,469,777	7.73%		1,088	
2013			1,803,334			7.75%		1,147	

Details regarding the City's outstanding debt can be found in the notes to the financial statements.

^[1] Includes general bonded debt.

^[2] Amount restricted for debt service principal payments.

^[3] Total assessed property value data can be found in the Statistical Section - Schedule of Ad Valorem Information.

^[4] Population data can be found in the Statistical Section – Schedule of Population Trends.

^[5] Includes special revenue debt.

CITY OF FOLEY, ALABAMA Direct and Overlapping Governmental Activities Debt As of September 30, 2022

Governmental Unit	Debt Outstanding	[1] Estimated Percentage Applicable	ount Applicable to Primary Government
Baldwin County	\$ 71,501,296	7.01%	\$ 5,013,858
Baldwin County Board of Education	198,888,038	7.01%	 13,946,550
Subtotal, overlapping debt City of Foley, Alabama, direct debt			18,960,408 56,159,181
Total direct and overlapping debt			\$ 75,119,589

Source: Outstanding debt provided by each governmental unit.

^[1] The Baldwin County Revenue Commission's appraisals are done a year in arrears, meaning appraisals are based on the property the way it was on October 1st of the previous year (2022 property appraisals are based on the property as it was on August 1, 2021). The percentage above represents the net assessed value of property in the City of Foley (\$459,591,320) to net assessed value of property in Baldwin County (\$6,554,109,700).

CITY OF FOLEY, ALABAMA Population Trends / Graduation Rates

	City	of Foley	Baldwin County				
Year	Population [1]	Rate of Growth	Population [2]	Rate of Growth			
2022	23,468	7.8%	239,294	2.3%			
2021	21,777	7.1%	233,992	1.0%			
2020	20,335	1.4%	231,767	6.3%			
2019	20,063	8.5%	218,022	2.5%			
2018	18,486	3.8%	212,628	1.9%			
2017	17,806	2.8%	208,563	0.8%			
2016	17,315	3.0%	206,915	2.7%			
2015	16,809	4.7%	201,397	0.6%			
2010	14,618	92.6%	182,265	29.8%			
2000	7,590	53.7%	140,415	42.9%			
1990	4,937	23.3%	98,280	25.1%			
1980	4,003	18.9%	78,556	32.3%			
1970	3,368	16.6%	59,382	21.0%			
1960	2,889	122.1%	49,088	19.7%			
1950	1,301	-	40,997	-			

Year	Enrollment [3][4]	Graduation Rate [5]
2022	4,120	81%
2021	3,692	85%
2020	3,465	84%
2019	4,072	83%
2018	4,266	83%
2017	4,312	79%
2016	4,379	78%
2015	3,636	75%
2014	4,050	75%
2013	3,764	74%

Sources:

^[1] Effective 2013, source is City of Foley GIS estimate. Prior years and census years source is US Census Bureau

^[2] Source is US Census Bureau.

^{[3] 2022 - 2015} Alabama State Department of Education, 2014 Homefacts, 2013 schooldigger.com (as of December)

^[4] Elberta High School opened in 2017-2018 to grades 7-9 and one new grade exited Foley High School each year until it reached a full 7-12 high school in 2021.

^[5] Alabama State Department of Education. Census years, Census of Population and Housing.

CITY OF FOLEY, ALABAMA Census Data

		City	of Fo	ley		Baldwin County					State of Alabama			
		Median		Per		Med	lian		Per	1	Median		Per	
		Family		Capital		Fan	nily	Ca	apital		Family	(Capital	
Year		Income		Income		Inco	ome	In	come]	Income		Income	
2021	\$	53,817	\$	30,	239 \$		64,346 \$		35,384 \$	5	54,943 \$		30,458	
2010		50,854		22,	967		58,429		26,469		52,863		22,984	
2000		38,427		19,	364		47,028		20,826		41,657		18,189	
1990		23,717		9,	498		30,199		13,306		28,688		15,723	
1980		16,234		5,	598		16,917		7,192		16,353		7,836	
					1980		1990		2000		2010	2	2019 [1]	
Total Hous	sing	Units			1,427		2,127		3,468		7,359		9,636	
Total occu	pied	Units			1,336		1,897		3,126		6,165		8,090	
Total Own	er O	ccupied Units	S		941		1,230		2,083		3,850		8,368	
Median Va	alue	of												
Owner oc	cupi	ied Units		\$	35,700	\$	54,800	\$	97,900	\$	171,800	\$	177,600	

Sources: U.S. Census Bureau

^{1} The housing statistics were not available on the 2020 U.S. Census, these are the 2019 American Community Survey Numbers.

CITY OF FOLEY, ALABAMA Comparative Unemployment Rates Last Ten Fiscal Years

	[1] [3]	[1] [3]	[1] [3]	[2]
Fiscal Year	Foley	Baldwin County	Alabama	U.S. National Average
2022	2.4%	2.4%	2.7%	3.7%
2021	2.5%	2.5%	3.1%	4.8%
2020	5.6%	5.6%	6.7%	7.9%
2019	2.2%	2.2%	3.0%	3.5%
2018	3.4%	3.4%	4.1%	3.7%
2017	3.0%	3.0%	3.8%	4.2%
2016	5.5%	5.5%	6.0%	4.6%
2015	5.2%	5.2%	6.0%	5.0%
2014	5.3%	6.1%	6.8%	6.2%
2013	5.7%	6.7%	7.2%	7.4%

Sources:

- [1] Homefacts was used for 2017 and prior.
- [2] Alabama Department of Labor, Labor Market Division
- [3] Alabama Department of Labor, Labor Market Division since 2018

CITY OF FOLEY, ALABAMA Principal Employers - Top 10 City & County Current year compared to ten years prior

2021 2013 Percentage of Percentage of **Approximate** Total Approximate Total Product Employment Rank **Employment Employment** Rank **Employment** Industry Major Employers - City of Foley Tanger Outlet Center Retail-Mall 1,500 1 14.5% 1,350 1 n/a Collins Aerospace (UTC Aerospace Systems) (Goodrich) 2 Aerospace 1,100 10.6% 556 4 n/a South Baldwin Regional Medical Center Medical Care 860 3 8.3% 650 3 n/a **OWA Entertainment & Shopping** 400 4 3.9% City of Foley Government 329 5 3.2% 250 6 n/a 6 Vulcan, Inc Manufacturing 285 2.8% 208 7 n/a 7 Riviera Utilities Utilities 275 2.7% 211 8 n/a Starr Laundry Laundry Services 200 8 1.9% n/a n/a n/a **Baldwin County Annex** Government 150 9 1.5% n/a n/a n/a Medical Care 10 Diversicare 147 1.4% 175 10 n/a Manufacturing (Organic Ascend Performance Materials / formerly Solutia Manufacturing Fibers/Noncellulosic) n/a n/a 200 9 n/a n/a Packard Hughes Interconnect 2 Electronic Parts (now closed) 725 n/a n/a n/a n/a Wal-Mart Super Center (Foley) General Retail 326 5 n/a n/a n/a n/a Major Employers - Baldwin County - Outside of the City of Foley **Baldwin County Board of Education Public Education** 3,900 3.9% 1 3,428 1 4.6% Wal-Mart Super Centers 2 2 General Retail 1.700 1.7% 1.715 2.3% Infirmary Health Medical Care 3 1.5% 1,100 4 1.5% 1,490 Columbia Southern University 4 Higher Education 1,050 1.0% n/a n/a n/a 5 **Publix Grocery** Grocery 830 0.8% n/a n/a n/a **Baldwin County Commission** Government 670 6 0.7% 475 7 0.6% Marriott Grand Hotel Hotel & Country Club 530 7 0.5% 590 6 0.8% Standard Furniture Home Furnishings 520 8 0.5% 1,400 3 1.9% **Brett-Robinson** Real Estate 520 9 0.5% n/a n/a n/a 10 **SH** Enterprises Real Estate 320 0.4% n/a n/a n/a **DBT** America Belt Conveyor Equipment 750 5 1.0% Meyer Real Estate Real Estate 450 8 0.6% Citation **Alumunium Castings** 365 10 0.5%

Source: Employment from South Baldwin Chamber of Commerce and total employed from US Census Bureau and University of Alabama.

Medical Care

Mercy Medical

9

0.6%

425

CITY OF FOLEY, ALABAMA Full-time Equivalent Employees by Function Last Ten Fiscal Years

Full-time Employees as of 9/30 Function/Department General Government General Government Administration Public Works Building Municipal Complex **Municipal Court** Vehicle Maintenance Shop Information & Technology **Public Safety** Police 97.5 Fire 37.5 Community Development/Inspections Environmental Highways and Streets Street Department **Engineering Department** Sanitation (BTA, effective 2022) Culture and Recreation Parks Department Library Senior Center Recreation Visitors Center/Marketing Horticulture Sports Tourism Nature Parks **Economic Development** Total

Source: Human Resources Division

CITY OF FOLEY, ALABAMA Operating Indicators by Function Last Ten Fiscal Years

		Last Tell Fiscal Teals								
	2022	2021	2020	2010	Fiscal Ye		2016	2017	2014	2012
General Government:	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013
Business License Issued	3,944	3,740	3,503	3,414	3,390	3,350	3,168	2,980	3,006	2,868
	3,944	3,740	3,303	3,414	3,390	3,330	3,108	2,980	3,000	2,808
Municipal Complex Custodial locations served	9	10	10	10	*	*	*	*	*	*
	82	10 71	71	10 71	*	*	*	*	*	*
Structures maintained	82	/1	/1	/1	*	*	*	*	*	*
Public Safety: Police										
	1.047	2.064	1.020	2.166	2 272	2.165	2.062	1 775	1.461	1 402
Arrests Traffic cases filed	1,947	2,064	1,839	2,166	2,272 4,491	2,165 4,447	2,063 4,660	1,775 3,799	1,461 3,824	1,493
	3,124	2,293	2,319	4,491						3,685
Calls for service	21,559	34,653	43,747	58,051	66,753	65,627	64,076	61,886	55,847	58,249
Fire (2)	2.500	2.465	2.007	1.605	1 (55	1 401	1 402	1 204	1 272	1.025
Emergency responses (2)	2,596	2,465	2,087	1,605	1,655	1,481	1,493	1,284	1,273	1,035
Inspections (2)	1,917	3,806	2,608	3,428	2,469	3,722	3,207	3,074	2,775	2,222
Public relations/education contacts (2)	7,155	10,570	11,683	9,429	12,335	10,956	6,788	4,063	3,538	7,569
Community Development Department	2.002	5 201	2.711	2.406	2.416	2.402	1.047	1 422	1 470	1 441
Building permits	3,982	5,291	3,711	2,406	2,416	2,402	1,947	1,433	1,479	1,441
Single Family	598	625	571	256	270	261	235	148	164	150
Duplex/Multi-Family	98	200	128	234	428	30	14	4	0	4
New Commercial	27	3	19	13	20	78	20	16	10	4
Environmental				• • • •		*	*	*	*	
Permits Issued	600	671	625	308	316	*	*	*	*	*
Permit Inspections	670	622	688	270	275	•	•	*	•	*
Complaints	190	150	190	122	157	*	*	•	*	*
Water Samples-Chemistry	156	156	105	33	-	•	•	*	•	*
Water Samples-Bacteria	96	100	31	12	-	*	*	*	*	*
State Permit Inspections	80	97	106	43	50	*	*	*	*	*
Sanitation: (BTA, effective 2022)										
Tons collected and disposed:										
Refuse	7,995	9,886	8,308	7,271	6,746	6,810	6,656	5,955	6,214	6,284
Recyclables	88	394	341	391	369	531	523	455	393	311
C&D / Green Waste	2,075	*	*	*	*	*	*	*	*	*
Number of cans in use	8,790	7,905	7,329	6,940	6,583	6,402	6,131	5,951	5,813	5,694
Number of commercial dumpster accounts served	444	422	410	397	384	379	366	341	331	288
Culture and Recreation										
Recreation Department:										
Youth Programs Offered	7	7	7	7	7	7	7	7	6	6
Youth Program Participants	1,352	1,292	1,072	1,416	1,477	1,552	1,654	1,570	1,479	1,215
Tournaments Held	9	7	8	8	16	27	27	30	26	20
Events booked	14	14	9	13	11	*	*	*	*	*
Participation	19,838	12,130	3,523	8,539	8,858	*	*	*	*	*
Visitors to Foley	79,352	61,863	18,192	43,623	45,113	*	*	*	*	*

Operating Indicators by Function (Continued) Last Ten Fiscal Years

		Fiscal Year								
	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013
Senior Center:	·									
Members	619	353	745	720	754	770	616	605	608	600
Senior/community programs	36	30	42	54	49	48	47	49	43	45
Senior program participants	14,200	5,049	11,254	21,052	21,436	21,538	20,312	19,625	19,663	18,679
Library										
Total items circulated	1,140,751	970,875	1,151,268	1,181,974	1,058,122	1,008,400	787,517	761,601	825,599	531,622
Patron visits	137,258	142,176	266,837	425,750	360,643	415,870	421,448	562,261	593,458	518,734
Volumes in collection	87,830	86,369	86,236	84,849	83,563	83,225	81,881	72,470	80,069	79,335
Program Attendance	31,969	11,522	31,081	24,655	21,339	19,858	17,502	15,550	14,807	10,395
Welcome Center										
Patron visits (1)	4,411	2,870	3,286	5,948	6,287	5,837	5,559	6,294	10,287	11,788
Holmes Medical Museum visitors	11,004	2,240	6,582	8,920	7,233	*	*	*	*	*
Foley Depot Museum visitors	20,903	16,250	10,730	17,832	11,265	*	*	*	*	*
Model Train visitors	19,906	11,800	11,733	26,356	27,469	*	*	*	*	*
Park Train Rides	10,039	9,666	*	*	*	*	*	*	*	*
Website hits										
Visit Foley	246,666	170,886	80,787	159,173	76,601	77,951	80,445	61,634	45,294	*
City of Foley	248,794	309,772	227,466	193,640	110,517	*	*	*	*	*
Horticulture										
Tree City Program - trees planted	1,075	920	726	613	524	2,804	498	124	27	70
Plants - grown and planted	27,400	16,750	14,600	27,300	23,200	22,300	22,500	22,000	23,000	*
Nature Parks										
Educational Programs offered	60	46	36	68	61	72	51	40	*	*
Educational Programs attendance	2,500	2,400	1,975	4,398	4,896	4,725	1,716	1,688	*	*
Events booked	34	23	15	34	28	21	15	8	*	*
Events attendance	25,500	12,500	8,600	14,500	14,000	12,000	7,524	1,287	*	*
Rentals	120	99	*	*	*	*	*	*	*	*
Sports Tourism										
Events booked	73	68	48	69	64	36	44	13	1	*
Events attendance	51,665	43,201	29,107	35,370	38,215	18,357	18,000	6,000	50	*
Visitors to Foley	151,574	149,660	123,512	129,765	112,888	*	*	*	*	*

st Information was not readily available for all operating indicators

Sources: Various City Departments

⁽¹⁾ The visitor center had two locations from 2013 to 2014, and one location 2015 forward.

⁽²⁾ Presented by calendar year

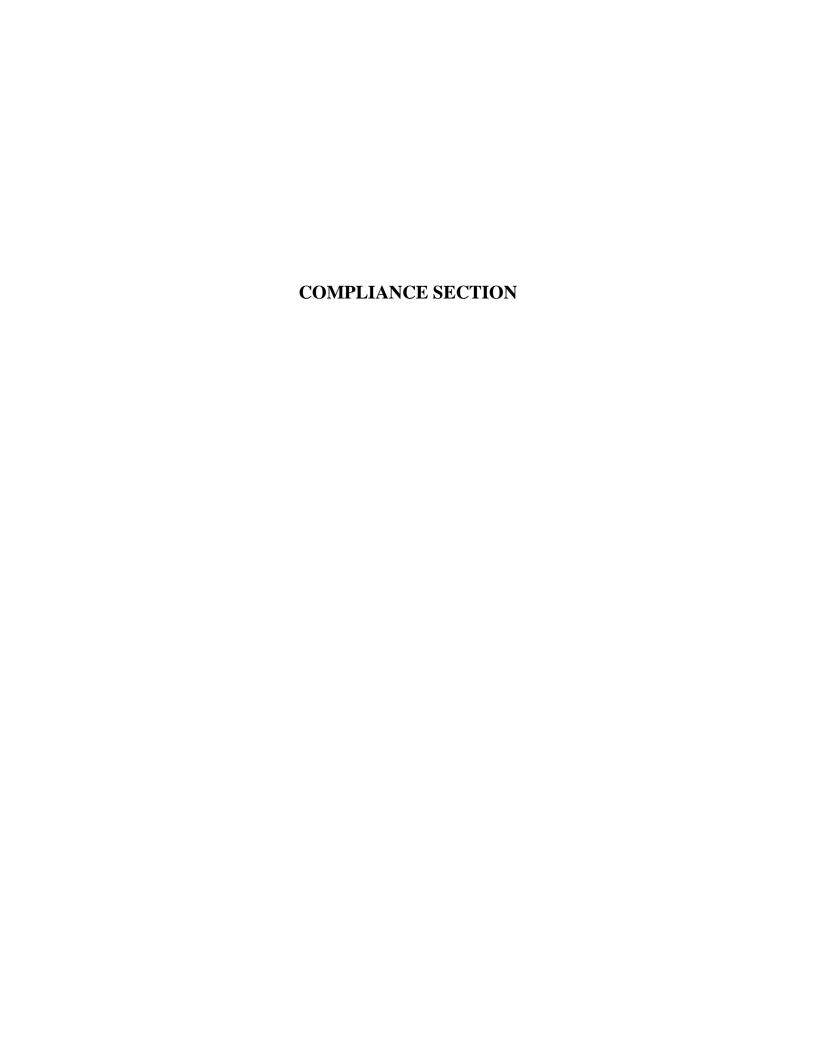
CITY OF FOLEY, ALABAMA Capital Asset Statistics by Function Last Ten Fiscal Years

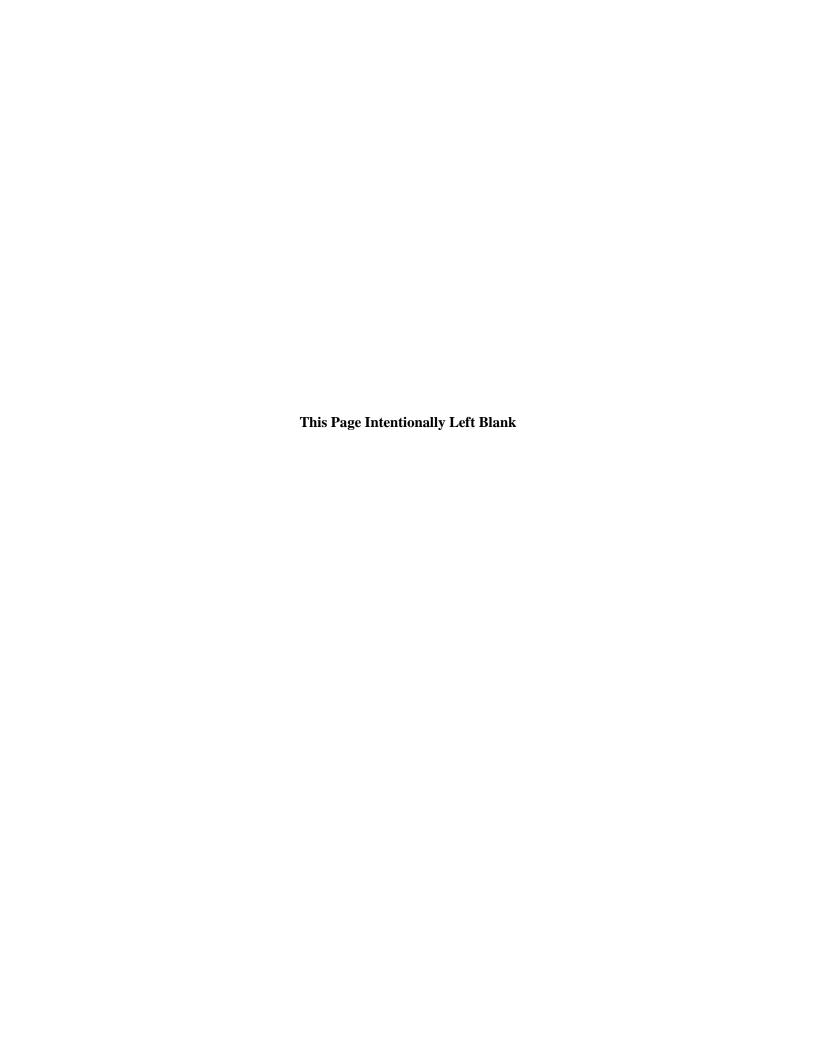
Fiscal Year 2019** General Government: Number of governmental buildings Public Safety: Number of police stations Number of fire stations Number of community development offices Highways and Streets: Miles of streets Number of street lights 2,908 2,896 2,891 2,886 2,884 2,874 2,849 2,841 2,827 2,822 Miles of sidewalks Engineering department offices Sanitation: (BTA, effective 2022) **Residential Sanitation** Number of garbage trucks Number of recycle trucks Commercial Sanitation Number of garbage trucks *** Culture and Recreation Number of libraries Number of museums Number of senior activity centers Number of park offices and public parks Number of welcome centers

Source: Various City departments

^{* 2013} was the first report presentation and prior information was not readily available for all operating indicators

^{** 2019} reclassed several buildings and included park offices and undeveloped park properties.









INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Honorable Mayor and Members of the City Council City of Foley, Alabama

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the City of Foley, Alabama ("the City"), as of and for the year ended September 30, 2022, and the related notes to the financial statements, which collectively comprise the City's basic financial statements and have issued our report thereon dated February 8, 2023.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the City's internal control over financial reporting (internal control) as a basis for designing the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the City's internal control. Accordingly, we do not express an opinion on the effectiveness of the City's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the City's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements.

However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

Warren averett, LLC

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Foley, Alabama

February 8, 2023



INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

Honorable Mayor and Members of the City Council City of Foley, Alabama

Report on Compliance for Each Major Federal Program

Opinion on Each Major Federal Program

We have audited City of Foley, Alabama ("the City")'s compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on the City's major federal programs for the year ended September 30, 2022. The City's major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

In our opinion, the City complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended September 30, 2022.

Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditors' Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of the City and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of the City's compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to the City's federal programs.

Auditors' Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the City's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material

noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the City's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, Government Auditing Standards, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the City's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of the City's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of the City's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control over Compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditors' Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

Report on Schedule of Expenditures of Federal Awards Required by the Uniform Guidance

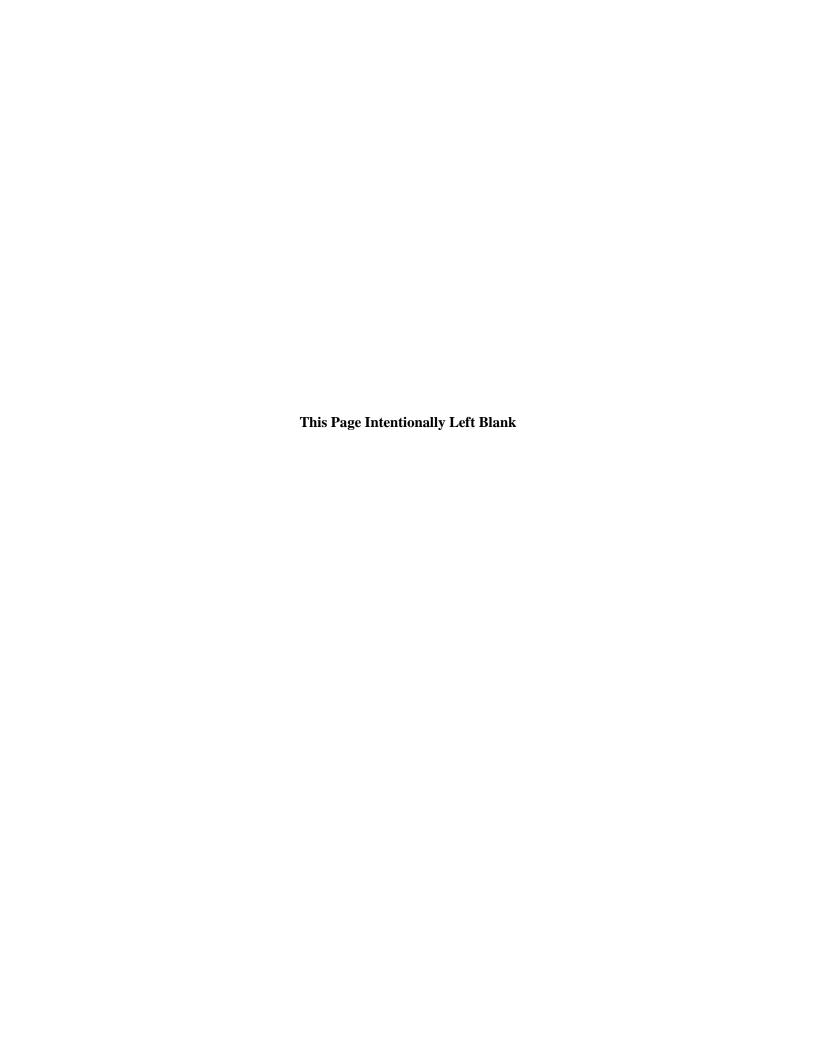
We have audited the financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the City, as of and for the year ended September 30, 2022, and the related notes to the financial statements, which collectively comprise the City's basic financial statements. We issued our report thereon dated February 8, 2023, which contained unmodified opinions on those financial statements. Our audit was conducted for the purpose of forming opinions on the

financial statements that collectively comprise the basic financial statements. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by the Uniform Guidance and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated in all material respects in relation to the basic financial statements as a whole.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Foley, Alabama February 8, 2023

Warren averett, LLC



SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

For the Year Ended September 30, 2022

	For the Year Ended	September 30, 2022		Nora				
Grantor and Program Title	Federal Assistance Listing Number	Cluster Name	Contract / Grant Number	Pass- Through Entity Passed Identifying Through to Total Federal Number Subrecipients Expenditures				
				_				
U.S. DEPARTMENT OF COMMERCE Passed Through from: Alabama Department of Conservation and Natural Resources, State Lands Division								
Coastal Zone Management Administration Awards	11.419	N/A	FOLEY-CZM-306-20-1	- \$ 539				
Coastal Zone Management Administration Awards	11.419	N/A	FOLEY-CZM-306-21-1	- 1,060				
Coastal Zone Management Administration Awards	11.419	N/A	FOLEY-CZM-306-22-1	- 18,396				
Coastal Zone Management Administration Awards	11.419	N/A	FOLEY-CZM-306-21-2 Total	- <u>7,757</u> 27,752				
U.S. DEPARTMENT OF HOMELAND SECURITY				,				
Passed through from - Alabama Emergency Management Agency								
Disaster Grant	97.036	N/A	DR-4563-AL (Hurricane Sally)	- 3,250,377				
Passed Through From: Alabama Law Enforcement Agency Homeland Security Grant	97.067	N/A	2021-1LOC-STS-146	- 50,000				
U.S DEPARTMENT OF THE INTERIOR								
Passed Through From: Alabama Department of Conservation and Natural Resources								
Foley Nature Parks Expansion and Enhancements	15.435	N/A	G-CFNPE/20/CF	- 2,410,652				
Passed Through From: Alabama Historical Commission								
Historic Preservation Fund Grants-in-Aid	15.904	N/A	AL-21-10017 Total	- <u>9,600</u> 9,600				
U.S. DEPARTMENT OF JUSTICE								
Direct Programs	1.5.50	27/4	2020 P. H	504				
Bullet Proof Vest Partnership Program	16.607	N/A	2020 Bulletproof Vest Grant Award	- 684				
Bullet Proof Vest Partnership Program	16.607	N/A	2021 Bulletproof Vest Grant Award Total	- <u>4,424</u> 5,108				
Passed Through From: Baldwin County Drug Task Force Edward Byrne Memorial Justice Assistance Grant Program: Mobile Safe Streets Task Force	16.738	N/A	281D-MO-A6033973	- 4,652				
Edward Dyffic Welloria Justice Assistance Grant Hogram. Moone Sale Streets Task Force	10.730	14/11	Total	4,652				
Passed Through From: Baldwin County Drug Task Force								
Joint Law Enforcement Operations	16.111	N/A	OCDETF 248D-MO-6150984 Total	- <u>2,662</u> <u>2,662</u>				
NATIONAL FOUNDATION ON THE ARTS AND THE HUMANITIES								
THE INSTITUTE OF MUSEUM AND LIBRARY SERVICES								
Direct Programs								
National Leadership Grants for Museums	45.312	N/A	CAGML-246659-OMLS-20	- 13,595				
National Leadership Grants for Museums	45.312	N/A	ARPML-250577-OMLS-22 Total	$\frac{11,915}{25,510}$				
Passed Through From: Alabama Public Library Services								
Grants to States: Library Services and Technology Act (LSTA)	45.310	N/A	LSTA 22-4-12	- 15,000				
• • • • • • • • • • • • • • • • • • • •			Total	15,000				

NATIONAL ENDOWMENT FOR THE HUMANITIES PROMOTION OF THE HUMANITIES FEDERAL/STATE PARTNERSHIP

Passed Through From: Alabama Humanities Alliance

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

For the Year Ended September 30, 2022

Pass-

	Assistance		Through Entity	Passed	
	Listing		Identifying		Total Federal
Grantor and Program Title	Number	Cluster Name	Contract / Grant Number Number	Subrecipients	
Alabama Humanities Recovery Grant	45.129	N/A	0721-2730ARP	-	1,476
U.S. DEPARTMENT OF TRANSPORTATION					
Direct Programs					
Airport Improvements	20.106	N/A	3-01-0031-020-2021	-	398,298
Airport Improvements	20.106	N/A	3-01-0031-023-2022	-	39,223
COVID-19 Airport Improvements	20.106	N/A	3-01-0031-022-2022	-	32,000
			Total		469,521
Passed Through From: Alabama Department of Transportation					
Highway Planning and Construction: Federal-Aid Highway Program	20.205	Highway Planning and Construction		-	38,729
Highway Planning and Construction: Federal-Aid Highway Program	20.205	Highway Planning and Construction	ATRIP2-02-2021-213	-	45,891
			Total Highway Planning and Construction Cluster		84,620
Passed Through From: ADECA & Southwest Alabama Regional Highway Safety Office					
State and Community Highway Safety: Selective Traffic Enforcement Program (STEP)	20.600	Highway Safety Cluster	22-FP-PT-027	-	14,707
National Priority Safety Program: Hot Spot Impaired Driving Program	20.616	Highway Safety Cluster	22-ID-M5-39	-	3,334
National Priority Safety Program: Click it or Ticket	20.616	Highway Safety Cluster	22-FP-OP-37	-	5,658
			Total Highway Safety Cluster		23,699
U.S. DEPARTMENT OF TREASURY					
Direct Programs					
COVID-19 Coronavirus State & Local Fiscal Recovery Fund	21.027	N/A	American Rescue Plan Act Recovery Funds Total	-	1,658,515 1,658,515
			10111		1,000,010
Passed Through From: Federal Communications Commission					
COVID-19 Emergency Connectivity Fund Program	32.009	N/A	ECF222118344	_	6,000
			Total		6,000
TOTAL EXPENDITURES OF FEDERAL AWARDS					8,045,144

CITY OF FOLEY, ALABAMA NOTES TO THE SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED SEPTEMBER 30, 2022

1. BASIS OF PRESENTATION

The information in the Schedule of Expenditures of Federal Awards (the schedule) is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Since the schedule presents only a select portion of the operations of the City of the Foley, it is not intended to and does not present the financial position, changes in net position, or cash flows of the City of Foley.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying schedule includes the federal grant activity of the City of Foley under programs of the federal government for the year ended September 30, 2022. Expenditures reported on the schedule are reported on the modified accrual basis of accounting. The City of Foley did not elect to utilize the 10 percent de minimis indirect cost rate allowed under the Uniform Guidance.

CITY OF FOLEY, ALABAMA SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED SEPTEMBER 30, 2022

SECTION I - SUMMARY OF AUDITORS' RESULTS

between type A and type B programs:

Auditee qualified as low-risk auditee?

FINANCIAL STATEMENTS	
Type of auditors' report issued: Internal control over financial reporting: Material weakness(es) identified? Significant deficiency (ies) identified that are not considered to be material weakness(es)?	Unmodified Opinion yes _✓_no yes _✓_none reported
Noncompliance material to financial statements noted?	yes <u>✓</u> no
FEDERAL AWARDS	
Internal control over major programs: Material weakness(es) identified? Significant deficiency(ies) identified that are not considered to be material weakness(es)? Type of auditors' report issued on compliance for major programs:	yes ✓ no yes ✓ none reported Unmodified Opinion
Any audit findings disclosed that are required to be reported in accordance with the Uniform Guidance	yes <u>✓</u> no
IDENTIFICATION OF MAJOR PROGRAMS	
Federal Assistance Listing Number 15.435 – U. S. Depa Act (GoMESA) Federal Assistance Listing Number 21.027 COVID-19 – and Local Fiscal Recovery Funds	-
Dollar threshold used to distinguish	

\$ 750,000

✓ yes ___no

CITY OF FOLEY, ALABAMA SCHEDULE OF FINDINGS AND QUESTIONED COSTS (CONTINUED) SEPTEMBER 30, 2022

SECTION II - FINANCIAL STATEMENT FINDINGS

There are no findings which were required to be reported in accordance with government auditing standards generally accepted in the United States of America.

SECTION III - FEDERAL AWARD FINDINGS AND QUESTIONED COSTS

There are no audit findings required to be reported in accordance with the Uniform Guidance.

